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E C L A C

Economic Commission for Latin America and the Caribbean

Workshop on Technical and Economic Co-operation
for the Latin American Mining and Metallurgical
Sector organized by the Economic Commission for
Latin America and the Caribbean (ECLAC) and the
Latin American Integration Association (ALADI)
under the auspices of the Commission of European
Communities (CEC)

Santiago, Chile, 19 to 23 November 1984



PROVISIONAL AGENDA

84-11-1987



Monday, 19 November

- Item I: "Possibilities for increasing international trade in minerals and metals from Latin America".
- I.a "Possibilities for diversifying the production and achieving the complementarity and integration of Latin American mining activity".
Speaker: Mr. Rolando Sanz-Guerrero, Economic Commission for Latin America and the Caribbean (ECLAC).
Principal Commentator: Mr. Robert Lautel, Bureau de Recherches Géologiques et Minières, Paris, France.
- I.b "Possibilities for diversifying the production and achieving the complementarity and integration of mining activity in the countries of the Andean subregion".
Speaker: Mr. Carlos Aguirre, Junta del Acuerdo de Cartagena (JUNAC), Lima, Peru.
Principal Commentator: Mr. Manfred Kulms, Deutsche Gesellschaft für Technische Zusammenarbeit-GTZ, Eschborn, Federal Republic of Germany.
- I.c "Possibilities for increasing intraregional trade in minerals and metals".
Speaker: Latin American Integration Association (ALADI), Montevideo, Uruguay.
- I.d "Major marketing systems for minerals and metals".
Speaker: Mr. Pedro Zilveti, United Nations Development Programme (UNDP), Assistance Programme to the Government of Bolivia.
Principal Commentators on Sub-items I.c and I.d:
Messrs. Christopher Stobart, Commodity Research Unit, London, United Kingdom and Jorge Bande, Centro de Estudios del Cobre y la Minería, Chile.

Tuesday, 20 November

- Item II: "Development policies of the Latin American mining sector".
- II.a "Technical assistance and technology transfer in the Latin American mining and metallurgical sector".
Speaker: Mr. Martin O. C. Kürsten, Bundesanstalt für Geowissenschaften und Rohstoffe, Hannover, Federal Republic of Germany.
Principal Commentator: Mr. Gerard Fichet, ECLAC.

- II.b "Horizontal co-operation in the Latin American mining and metallurgical sector".
Speaker: Mr. Michael Nelson, ECLAC.
Principal Commentator: Mr. Raymong Magloire, Interamerican Development Bank (IDB).
- II.c "Investment and development promotion policy, sources and forms of financing".
Speaker: Mr. Jorge Ruiz-Lara, Interamerican Development Bank (IDB).
Principal Commentator: Mr. Klaus Dieter von Horn, Ministry of Economics, Bonn, Federal Republic of Germany.
- II.d "Financing implications of mineral development agreements: some notes on recent mineral agreements in South America."
Speaker: Mr. Thomas Walde, Natural Resources and Energy Division (DTCD) - Department of Technical Co-operation for Development, United Nations, New York.
Principal Commentator: Mr. Iván Valenzuela, Centro de Estudios del Cobre y la Minería (CESCO), Chile.

Wednesday, 21 November

- II.e "The role of the public and private sectors in the development of the Latin American mining sector".
Speaker: Mr. Jan Křákal, ECLAC.
Principal Commentators: Messrs. Philip Crowson, Río Tinto Zinc (RTZ), London, United Kingdom and Mr. Fernando González Vigil, Center of Transnational Corporations, United Nations, New York.

Visit to Compañía Minera Pudahuel (copper mine and ore-dressing plant. Simultaneous oxide recovery and copper sulphurs. T. L. plant processing).

Thursday, 22 November

Item III: "Possibilities for regional and interregional complementarity within the mining, metallurgical and metal-working industry".

- III.a "Vertical integration options for Latin American mining".
Speakers: Messrs. Orlando Euler de Castro, Conselho de Nao Ferrosos do Brasil (CONSIDER), Sao Paulo, Brasil and Guillermo Salas, Adviser to the Mineral Resources Council of Mexico, Mexico.
Principal Commentator: Mr. José Luis Mardones, Comisión Chilena del Cobre, Chile.

III.b "Supply and demand for capital goods in the Latin American mining sector".

Speakers: Messrs. Salvador Lluch and Jorge Beckel, ECLAC.

Principal Commentators: Messrs. John Johnson, Instituto de Minas, Colegio de Ingenieros de Chile and Eugenio Varela, Corporación de Desarrollo Tecnológico de Bienes de Capital, Chile.

Creation of working group for the preparation of the final report.

Friday, 23 November

General discussion. Consideration of the final report, conclusions and recommendations.

Closing meeting.

