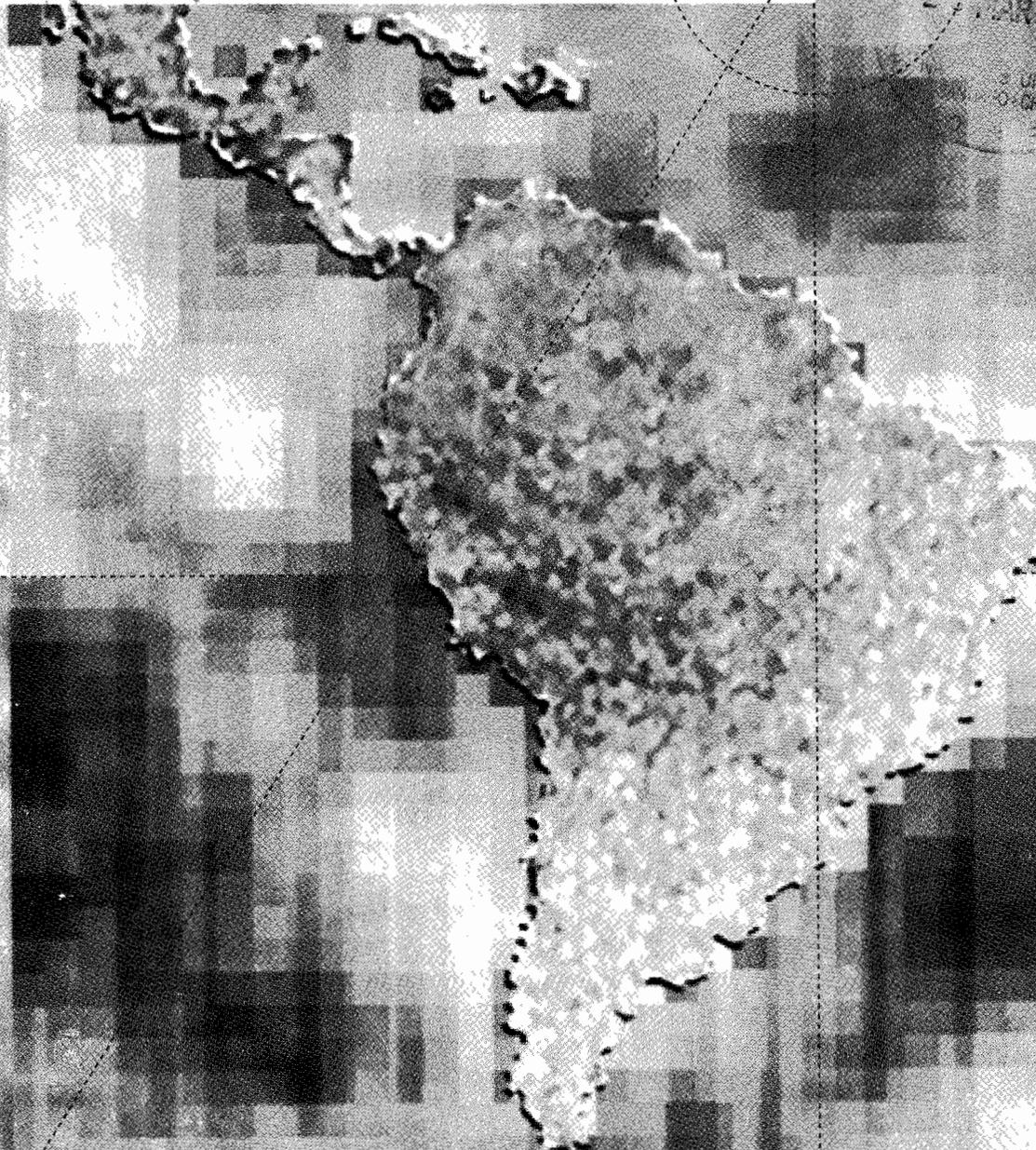


March 1998

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# ECONOMIC INDICATORS



UNITED NATIONS  
Economic Commission for Latin America and the Caribbean (ECLAC)



2025/03/03

# **ECONOMIC INDICATORS**



**UNITED NATIONS  
ECONOMIC COMMISSION FOR LATIN AMERICA AND THE CARIBBEAN  
Santiago, Chile, 1998**

LCL.1101  
March 1998

### Notes and explanation of symbols

The following symbols have been used in the tables presented in this publication:

Three dots (...) indicate that data are not available or are not separately reported.

A dash (—) indicates that the amount is nil or negligible.

A blank space in a table means that the item in question is not applicable.

A minus sign (-) indicates a deficit or decrease, unless otherwise indicated.

A full stop (.) is used to indicate decimals.

Use of a hyphen (-) between years, e.g., 1960-1970, signifies an annual average for calendar years involved, including the beginning and end years..

References to "tons" mean metric tons, and to "dollars" United States dollars, unless otherwise stated.

Unless otherwise stated, references to annual growth rates or rates of variation refer to cumulative annual rates.

Figures and percentages in tables may not necessarily add up to the corresponding totals due to rounding.

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## CONTENTS

	<i>Page</i>
FOREWORD .....	9
<b>A. GROWTH, STABILITY, EMPLOYMENT AND WAGES .....</b>	<b>11</b>
A.1 LATIN AMERICA AND THE CARIBBEAN: TOTAL GROSS DOMESTIC PRODUCT .....	13
A.2 LATIN AMERICA AND THE CARIBBEAN: PER CAPITA GROSS DOMESTIC PRODUCT .....	14
A.3 LATIN AMERICA AND THE CARIBBEAN: CONSUMER PRICE INDICES .....	17
A.4 LATIN AMERICA AND THE CARIBBEAN: URBAN UNEMPLOYMENT .....	18
A.5 LATIN AMERICA AND THE CARIBBEAN: AVERAGE REAL WAGES .....	19
A.6 LATIN AMERICA AND THE CARIBBEAN: PUBLIC-SECTOR DEFICIT (-) OR SURPLUS AT CURRENT PRICES .....	20
FIGURE A.1 LATIN AMERICA AND THE CARIBBEAN: PER CAPITA GROSS DOMESTIC PRODUCT, 1981-1990 AND 1991-1997 .....	15
FIGURE A.2 LATIN AMERICA AND THE CARIBBEAN: PER CAPITA GROSS DOMESTIC PRODUCT, 1981-1990 AND 1991-1997 .....	16
<b>B. POVERTY AND INCOME DISTRIBUTION .....</b>	<b>21</b>
B.1 LATIN AMERICA (14 COUNTRIES): POVERTY AND INDIGENCE LEVELS .....	23
B.2 LATIN AMERICA (13 COUNTRIES): CHANGES IN HOUSEHOLD INCOME LEVELS AND DISTRIBUTION .....	25
<b>C. FOREIGN TRADE, FOREIGN INVESTMENT AND EXTERNAL FINANCE .....</b>	<b>27</b>
C.1 GROWTH OF INTERNATIONAL TRADE, 1960-1995 .....	29
C.2 SHARE IN WORLD TRADE, 1960-1994 .....	30
C.3 LATIN AMERICA: ANNUAL GROWTH RATES OF MERCHANDISE EXPORTS AND GROSS DOMESTIC PRODUCT, 1970-1997 .....	31
C.4 LATIN AMERICA (9 COUNTRIES): OVERVIEW OF THE TRADE LIBERALIZATION PROCESS .....	33
C.5 LATIN AMERICA (16 COUNTRIES): COMPOSITION OF MERCHANDISE EXPORTS, 1970, 1980 AND 1996 .....	34
C.6 LATIN AMERICA (16 COUNTRIES): COMPOSITION OF EXPORTS OF MANUFACTURES, 1970, 1980 AND 1996 .....	35
C.7 LATIN AMERICA (14 COUNTRIES): COMPOSITION OF EXPORTS BY DESTINATION, 1970-1974 AND 1996 .....	36
C.8 LATIN AMERICA AND THE CARIBBEAN: INDICES OF THE REAL EFFECTIVE EXCHANGE RATE FOR IMPORTS .....	38
C.9 LATIN AMERICA AND THE CARIBBEAN: PRICES OF MAIN COMMODITY EXPORTS, IN DOLLARS AT CURRENT PRICES .....	39
C.10 LATIN AMERICA AND THE CARIBBEAN: EXPORTS OF GOODS, FOB .....	40

	<i>Page</i>	
C.11	LATIN AMERICA AND THE CARIBBEAN: IMPORTS OF GOODS, FOB . . . . .	40
C.12	LATIN AMERICA AND THE CARIBBEAN: TERMS OF TRADE (GOODS), FOB/FOB . . . . .	41
C.13	LATIN AMERICA AND THE CARIBBEAN: PURCHASING POWER OF MERCHANDISE EXPORTS . . . . .	41
C.14	LATIN AMERICA AND THE CARIBBEAN: BALANCE OF PAYMENTS . . . . .	42
C.15	LATIN AMERICA AND THE CARIBBEAN: NET CAPITAL INFLOWS AND NET RESOURCE TRANSFERS . . . . .	45
C.16	LATIN AMERICA AND THE CARIBBEAN: NET TRANSFER OF RESOURCES . . . . .	45
C.17	LATIN AMERICA AND THE CARIBBEAN: INTERNATIONAL BOND ISSUES . . . . .	46
C.18	LATIN AMERICA AND THE CARIBBEAN: STOCK EXCHANGE PRICE INDICES, IN DOLLARS . . . . .	46
C.19	LATIN AMERICA AND THE CARIBBEAN: TOTAL DISBURSED EXTERNAL DEBT . . . . .	47
C.20	LATIN AMERICA AND THE CARIBBEAN: TOTAL INTEREST DUE AS A PERCENTAGE OF EXPORTS OF GOODS AND SERVICES . . . . .	48
C.21	LATIN AMERICA AND THE CARIBBEAN: TOTAL DISBURSED EXTERNAL DEBT AS A PERCENTAGE OF EXPORTS OF GOODS AND SERVICES . . . . .	48
C.22	LATIN AMERICA (SELECTED COUNTRIES): INCOMING FOREIGN DIRECT INVESTMENT (FDI) FROM THE PRIVATIZATION OF ENTERPRISES AND ASSETS, 1993-1997 . . . . .	49
C.23	LATIN AMERICA AND THE CARIBBEAN: NET INFLOW OF FOREIGN DIRECT INVESTMENT, 1991-1997 . . . . .	50
C.24	RATE OF RETURN ON FOREIGN DIRECT INVESTMENT FROM THE UNITED STATES, 1971-1996 . . . . .	51
C.25	LATIN AMERICA: INTERNATIONAL SHARE OFFERINGS, 1990-1997 . . . . .	52
C.26	LATIN AMERICA: MACROECONOMIC INDICATORS, 1976-1996 . . . . .	52
FIGURE C.1	LATIN AMERICA AND THE CARIBBEAN: RATIO BETWEEN EXPORTS OF GOODS AND GROSS DOMESTIC PRODUCT, 1980-1982 AND 1994-1996 . . . . .	32
FIGURE C.2	LATIN AMERICA AND THE CARIBBEAN: REAL EFFECTIVE EXCHANGE RATE INDICES, 1985-1995 AND 1997 . . . . .	37
D.	TRADE STRUCTURE AND DESTINATION OF EXPORTS OF GOODS . . . . .	53
	EXPLANATORY NOTES . . . . .	55
D.	FREE TRADE AREA OF THE AMERICAS (FTAA): AVAILABILITY OF INFORMATION ON FOREIGN TRADE . . . . .	56
D.1.	FREE TRADE AREA OF THE AMERICAS (FTAA): DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY INTEGRATION SCHEME, 1990 AND 1996 . . . . .	57
D.2.a	FREE TRADE AREA OF THE AMERICAS (FTAA): STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996 . . . . .	58
D.3.a	LATIN AMERICA AND THE CARIBBEAN . . . . .	60
D.4.a	ANTIGUA AND BARBUDA . . . . .	62
D.5.a	ARGENTINA . . . . .	64
D.6.a	BAHAMAS . . . . .	66
D.7.a	BARBADOS . . . . .	68
D.8.a	BELIZE . . . . .	70
D.9.a	BOLIVIA . . . . .	72
D.10.a	BRAZIL . . . . .	74
D.11.a	CANADA . . . . .	76
D.12.a	CHILE . . . . .	78
D.13.a	COLOMBIA . . . . .	80
D.14.a	COSTA RICA . . . . .	82
D.15.a	DOMINICA . . . . .	84

	<i>Page</i>	
D.16.a	ECUADOR . . . . .	86
D.17.a	EL SALVADOR . . . . .	88
D.18.a	UNITED STATES . . . . .	90
D.19.a	GRENADA . . . . .	92
D.20.a	GUATEMALA . . . . .	94
D.21.a	GUYANA . . . . .	96
D.22.a	HAITI . . . . .	98
D.23.a	HONDURAS . . . . .	100
D.24.a	JAMAICA . . . . .	102
D.25.a	MEXICO . . . . .	104
D.26.a	MONTSERRAT . . . . .	106
D.27.a	NICARAGUA . . . . .	108
D.28.a	PANAMA . . . . .	110
D.29.a	PARAGUAY . . . . .	112
D.30.a	PERU . . . . .	114
D.31.a	DOMINICAN REPUBLIC . . . . .	116
D.32.a	SAINT VINCENT AND THE GRENADINES . . . . .	118
D.33.a	SAINT LUCIA . . . . .	120
D.34.a	SURINAME . . . . .	122
D.35.a	TRINIDAD AND TOBAGO . . . . .	124
D.36.a	URUGUAY . . . . .	126
D.37.a	VENEZUELA . . . . .	128
D.2.b	FREE TRADE AREA OF THE AMERICAS (FTAA): DESTINATION MARKETS FOR MECHANDISE EXPORTS, BY CATEGORY, 1996 . . . . .	59
D.3.b	LATIN AMERICA AND THE CARIBBEAN . . . . .	61
D.4.b	ANTIGUA AND BARBUDA . . . . .	63
D.5.b	ARGENTINA . . . . .	65
D.6.b	BAHAMAS . . . . .	67
D.7.b	BARBADOS . . . . .	69
D.8.b	BELIZE . . . . .	71
D.9.b	BOLIVIA . . . . .	73
D.10.b	BRAZIL . . . . .	75
D.11.b	CANADA . . . . .	77
D.12.b	CHILE . . . . .	79
D.13.b	COLOMBIA . . . . .	81
D.14.b	COSTA RICA . . . . .	83
D.15.b	DOMINICA . . . . .	85
D.16.b	ECUADOR . . . . .	87
D.17.b	EL SALVADOR . . . . .	89
D.18.b	UNITED STATES . . . . .	91
D.19.b	GRENADA . . . . .	93
D.20.b	GUATEMALA . . . . .	95
D.21.b	GUYANA . . . . .	97
D.22.b	HAITI . . . . .	99
D.23.b	HONDURAS . . . . .	101
D.24.b	JAMAICA . . . . .	103
D.25.b	MEXICO . . . . .	105
D.26.b	MONTSERRAT . . . . .	107
D.27.b	NICARAGUA . . . . .	109
D.28.b	PANAMA . . . . .	111
D.29.b	PARAGUAY . . . . .	113
D.30.b	PERU . . . . .	115

	<i>Page</i>
D.31.b DOMINICAN REPUBLIC . . . . .	117
D.32.b SAINT VINCENT AND THE GRENADINES . . . . .	119
D.33.b SAINT LUCIA . . . . .	121
D.34.b SURINAME . . . . .	123
D.35.b TRINIDAD AND TOBAGO . . . . .	125
D.36.b URUGUAY . . . . .	127
D.37.b VENEZUELA . . . . .	139
D.2.c FREE TRADE AREA OF THE AMERICAS (FTAA): DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996 . . . . .	59
D.3.c LATIN AMERICA AND THE CARIBBEAN . . . . .	61
D.4.c ANTIGUA AND BARBUDA . . . . .	63
D.5.c ARGENTINA . . . . .	65
D.6.c BAHAMAS . . . . .	67
D.7.c BARBADOS . . . . .	69
D.8.c BELIZE . . . . .	71
D.9.c BOLIVIA . . . . .	73
D.10.c BRAZIL . . . . .	75
D.11.c CANADA . . . . .	77
D.12.c CHILE . . . . .	79
D.13.c COLOMBIA . . . . .	81
D.14.c COSTA RICA . . . . .	83
D.15.c DOMINICA . . . . .	85
D.16.c ECUADOR . . . . .	87
D.17.c EL SALVADOR . . . . .	89
D.18.c UNITED STATES . . . . .	91
D.19.c GRENADA . . . . .	93
D.20.c GUATEMALA . . . . .	95
D.21.c GUYANA . . . . .	97
D.22.c HAITI . . . . .	99
D.23.c HONDURAS . . . . .	101
D.24.c JAMAICA . . . . .	103
D.25.c MEXICO . . . . .	105
D.26.c MONTSERRAT . . . . .	107
D.27.c NICARAGUA . . . . .	109
D.28.c PANAMA . . . . .	111
D.29.c PARAGUAY . . . . .	113
D.30.c PERU . . . . .	115
D.31.c DOMINICAN REPUBLIC . . . . .	117
D.32.c SAINT VINCENT AND THE GRENADINES . . . . .	119
D.33.c SAINT LUCIA . . . . .	121
D.34.c SURINAME . . . . .	123
D.35.c TRINIDAD AND TOBAGO . . . . .	125
D.36.c URUGUAY . . . . .	127
D.37.c VENEZUELA . . . . .	129

## **FOREWORD**

The Economic Commission for Latin America and the Caribbean (ECLAC) has compiled the following set of economic, social and trade indicators regarding the countries of the region for distribution to the participants in the fourth Ministerial Meeting on Trade in the Hemisphere and the fourth session of the Business Forum of the Americas, both of which are to be held in San José, Costa Rica, in March 1998.

In its capacity as a specialized regional body and as a member, along with the Organization of American States (OAS) and the Inter-American Development Bank (IDB), of the Tripartite Committee, ECLAC is providing this information in the hope that it will serve as a useful quantitative frame of reference for the discussions to be held at the Ministerial Meeting and the Business Forum.

This publication is organized in the same manner as earlier editions. A determined effort has been made to cover the largest possible number of nations for which up-to-date information is available.



# **A. GROWTH, STABILITY, EMPLOYMENT AND WAGES**

## **LIST OF TABLES AND FIGURES**

A.1 LATIN AMERICA AND THE CARIBBEAN: TOTAL GROSS DOMESTIC PRODUCT

A.2 LATIN AMERICA AND THE CARIBBEAN: PER CAPITA GROSS DOMESTIC PRODUCT

A.3 LATIN AMERICA AND THE CARIBBEAN: CONSUMER PRICE INDEXES

A.4 LATIN AMERICA AND THE CARIBBEAN: URBAN UNEMPLOYMENT

A.5 LATIN AMERICA AND THE CARIBBEAN: AVERAGE REAL WAGES

A.6 LATIN AMERICA AND THE CARIBBEAN: PUBLIC-SECTOR DEFICIT (-) OR SURPLUS AT CURRENT PRICES

FIGURE A.1 LATIN AMERICA AND THE CARIBBEAN: PER CAPITA GROSS DOMESTIC PRODUCT, 1981-1990 AND 1991-1997

FIGURE A.2 LATIN AMERICA AND THE CARIBBEAN: PER CAPITA GROSS DOMESTIC PRODUCT, 1981-1990 AND 1991-1997



Table A.1  
**LATIN AMERICA AND THE CARIBBEAN: TOTAL GROSS DOMESTIC PRODUCT**  
*(Percentages based on values at 1990 prices)*

	Annual growth rates								Average annual rate	
	1990	1991	1992	1993	1994	1995	1996	1997 <sup>a</sup>	1981-1990	1991-1997
<b>Latin America and the Caribbean<sup>b</sup></b>	-0.3	3.5	3.0	3.9	5.4	0.2	3.5	5.3	1.0	3.5
<b>Subtotal (19 countries)<sup>b</sup></b>	-0.3	3.6	3.0	3.9	5.4	0.1	3.5	5.3	1.0	3.5
Argentina	-0.1	10.0	9.5	5.7	7.5	-5.0	3.5	8.0	-0.7	5.5
Bolivia	4.6	5.3	1.6	4.3	4.6	3.8	3.9	4.0	0.2	3.9
Brazil	-4.7	0.1	-1.1	4.5	5.8	3.9	3.1	3.5	1.3	2.8
Chile	3.3	7.1	10.5	6.0	4.1	8.2	7.2	6.5	3.0	7.0
Colombia	3.8	1.6	4.0	5.8	6.0	5.9	2.2	3.0	3.7	4.1
Costa Rica	3.5	2.1	7.3	6.0	4.3	2.2	-0.6	2.5	2.2	3.4
Cuba <sup>c</sup>	-3.2	-10.9	-11.2	-14.7	0.6	2.4	7.8	2.5	3.7	-3.7
Ecuador	0.3	5.4	3.7	2.5	4.8	2.7	2.0	3.5	1.7	3.5
El Salvador	4.8	3.6	7.5	7.4	6.1	6.3	2.5	4.0	-0.4	5.3
Guatemala	3.0	3.7	4.9	4.0	4.1	5.0	3.1	4.0	0.9	4.1
Haiti	-0.1	4.9	-13.2	-2.4	-8.3	4.4	2.8	1.0	-0.5	-1.8
Honduras	-0.8	2.0	6.3	7.0	-1.7	4.7	3.3	4.5	2.4	3.7
Mexico	5.2	4.3	3.7	1.9	4.6	-6.6	5.2	7.0	1.8	2.8
Nicaragua	0.0	-0.4	0.8	-0.4	3.9	4.3	6.4	5.0	-1.5	2.8
Panama	8.0	9.0	8.1	5.2	2.9	1.9	2.5	4.0	1.4	4.8
Paraguay	3.0	2.4	1.6	4.1	2.9	4.5	1.0	2.5	3.0	2.7
Peru	-5.4	2.8	-0.9	5.8	13.8	7.8	2.5	7.0	-1.2	5.4
Dominican Republic	-4.9	0.8	6.7	2.2	4.2	4.8	7.0	7.5	2.4	4.7
Uruguay	0.6	3.2	7.8	3.3	6.4	-2.3	4.8	6.5	0.0	4.2
Venezuela	7.0	9.7	6.1	0.7	-2.7	3.5	-1.4	5.0	-0.7	2.9
<b>Subtotal Caribbean (12 countries)</b>	<b>2.2</b>	<b>1.8</b>	<b>0.5</b>	<b>0.4</b>	<b>2.0</b>	<b>2.3</b>	<b>2.1</b>	<b>2.1</b>	<b>0.1</b>	<b>1.5</b>
Antigua and Barbuda <sup>d</sup>	3.5	4.3	0.9	3.3	4.8	-4.2	5.6	...	6.1	2.4 <sup>e</sup>
Barbados	-3.0	-3.5	-5.6	0.9	3.4	2.6	5.5	3.0	1.1	0.8
Belize	10.3	3.1	9.5	4.3	1.5	3.8	3.5	...	4.5	4.3 <sup>e</sup>
Dominica	6.3	2.2	2.7	1.9	2.1	1.8	3.2	...	4.4	2.3 <sup>e</sup>
Grenada	5.2	3.6	1.1	-1.3	2.3	2.3	3.0	...	4.9	1.8 <sup>e</sup>
Guyana	-5.0	7.9	11.2	8.6	9.4	4.9	3.1	4.0	-2.9	7.0
Jamaica	5.4	0.7	1.6	1.5	0.7	0.8	-1.7	0.0	2.2	0.5
Saint Kitts and Nevis	3.0	3.8	3.6	4.0	3.2	2.0	3.1	...	5.8	3.3 <sup>e</sup>
Saint Vincent and the Grenadines	7.0	3.1	6.5	1.3	0.4	3.0	3.6	...	6.5	3.0 <sup>e</sup>
Saint Lucia	4.4	2.3	7.1	2.3	2.8	4.1	1.9	1.0	6.8	3.0
Suriname	0.1	3.5	4.0	-2.2	-7.0	5.0	3.0	...	0.5	1.0 <sup>e</sup>
Trinidad and Tobago	1.4	3.3	-1.4	-1.3	3.9	2.8	3.1	3.0	-2.6	1.9

**Source:** ECLAC, on the basis of official figures converted into dollars at constant 1990 prices.

**Note:** Total and subtotal do not include those countries for which no information is given.

<sup>a</sup> Preliminary estimates. The country figures shown here have been rounded off to the nearest ten or five.  
on figures expressed in the local currency at constant prices.

<sup>d</sup> Based on figures at factor cost.

<sup>b</sup> Does not include Cuba.

<sup>e</sup> Refers to 1991-1996.

<sup>c</sup> Based

Table A.2  
**LATIN AMERICA AND THE CARIBBEAN: PER CAPITA GROSS DOMESTIC PRODUCT**  
*(Percentages based on values at 1990 prices)*

	Annual growth rates								Average annual rate	
	1990	1991	1992	1993	1994	1995	1996	1997 <sup>a</sup>	1981-1990	1991-1997
<b>Latin America and the Caribbean<sup>b</sup></b>	-2.1	1.7	1.2	2.1	3.7	-1.5	1.9	3.6	-1.0	1.8
<b>Subtotal (19 countries)<sup>b</sup></b>	-2.2	1.7	1.2	2.1	3.7	-1.5	1.9	3.6	-1.0	1.8
Argentina	-1.5	8.5	8.1	4.3	6.1	-6.2	2.2	6.6	-2.1	4.1
Bolivia	2.3	2.8	-0.8	1.8	2.1	1.3	1.5	1.7	-1.9	1.5
Brazil	-6.3	-1.5	-2.6	3.0	4.3	2.5	1.8	2.0	-0.7	1.3
Chile	1.6	5.4	8.7	4.2	2.5	6.5	5.6	4.8	1.3	5.4
Colombia	1.8	-0.4	2.0	3.8	4.1	4.0	0.5	1.3	1.6	2.2
Costa Rica	0.8	-0.4	4.7	3.5	1.9	-0.1	-2.8	0.3	-0.6	1.0
Cuba <sup>c</sup>	-4.0	-11.6	-11.8	-15.2	0.0	1.8	7.3	2.0	2.8	-4.2
Ecuador	-2.0	3.0	1.4	0.3	2.5	0.5	-0.1	1.2	-0.9	1.3
El Salvador	2.9	1.4	5.0	4.7	3.5	3.8	0.2	1.7	-1.4	2.9
Guatemala	0.1	1.1	2.2	1.3	1.4	2.2	0.4	1.4	-1.6	1.4
Haiti	-2.2	2.8	-14.9	-4.4	-10.2	2.3	0.7	-1.0	-2.4	-3.7
Honduras	-3.7	-1.0	3.2	3.9	-4.5	1.8	0.4	1.4	-0.8	0.7
Mexico	3.3	2.3	1.8	0.0	2.8	-8.2	3.4	5.2	-0.3	1.0
Nicaragua	-2.4	-3.0	-2.1	-3.3	0.9	1.4	3.6	2.3	-3.9	-0.1
Panama	5.9	6.9	6.1	3.2	1.0	0.2	0.8	2.3	-0.7	2.9
Paraguay	0.0	-0.5	-1.1	1.3	0.2	1.8	-1.6	-0.1	0.0	0.0
Peru	-7.1	0.9	-2.6	4.0	11.9	6.0	0.7	5.1	-3.3	3.6
Dominican Republic	-6.9	-1.2	4.6	0.3	2.3	2.9	5.2	5.9	0.2	2.8
Uruguay	0.1	2.6	7.2	2.7	5.8	-2.9	4.2	6.1	-0.6	3.6
Venezuela	4.4	7.1	3.6	-1.6	-4.8	1.3	-3.5	2.9	-3.2	0.6
<b>Subtotal Caribbean (12 countries)</b>	<b>1.4</b>	<b>1.0</b>	<b>-0.3</b>	<b>-0.5</b>	<b>1.1</b>	<b>1.4</b>	<b>1.1</b>	<b>1.2</b>	<b>-0.9</b>	<b>0.5</b>
Antigua and Barbuda <sup>d</sup>	2.8	3.6	0.3	2.7	4.1	-4.8	5.6	...	5.6	1.9 <sup>c</sup>
Barbados	-3.3	-3.9	-6.0	0.5	3.0	2.2	5.1	2.4	0.7	0.4
Belize	7.4	0.5	6.7	1.7	-1.1	1.1	0.8	...	1.9	1.6 <sup>c</sup>
Dominica	6.6	2.2	2.7	1.9	2.1	1.8	3.2	...	4.8	2.3 <sup>c</sup>
Grenada	5.0	3.4	0.9	-1.5	2.1	2.1	2.6	...	4.7	1.6 <sup>c</sup>
Guyana	-5.2	7.2	10.2	7.4	8.4	3.6	2.0	2.8	-3.4	5.9
Jamaica	4.9	0.0	1.0	0.8	0.1	0.2	-2.4	-0.7	1.1	-0.2
Saint Kitts and Nevis	3.5	4.3	4.1	4.5	3.7	2.5	3.1	...	7.0	3.7 <sup>c</sup>
Saint Vincent and the Grenadines	6.0	2.2	5.6	0.4	-0.5	2.1	2.7	...	5.5	2.0 <sup>c</sup>
Saint Lucia	3.0	1.0	5.7	0.9	1.5	2.7	0.5	-0.5	5.3	1.7
Suriname	-1.1	2.3	2.8	-3.3	-8.0	3.8	1.9	...	-0.7	-0.2 <sup>c</sup>
Trinidad and Tobago	0.1	2.1	-2.5	-2.4	2.7	1.7	2.0	2.1	-3.9	0.8

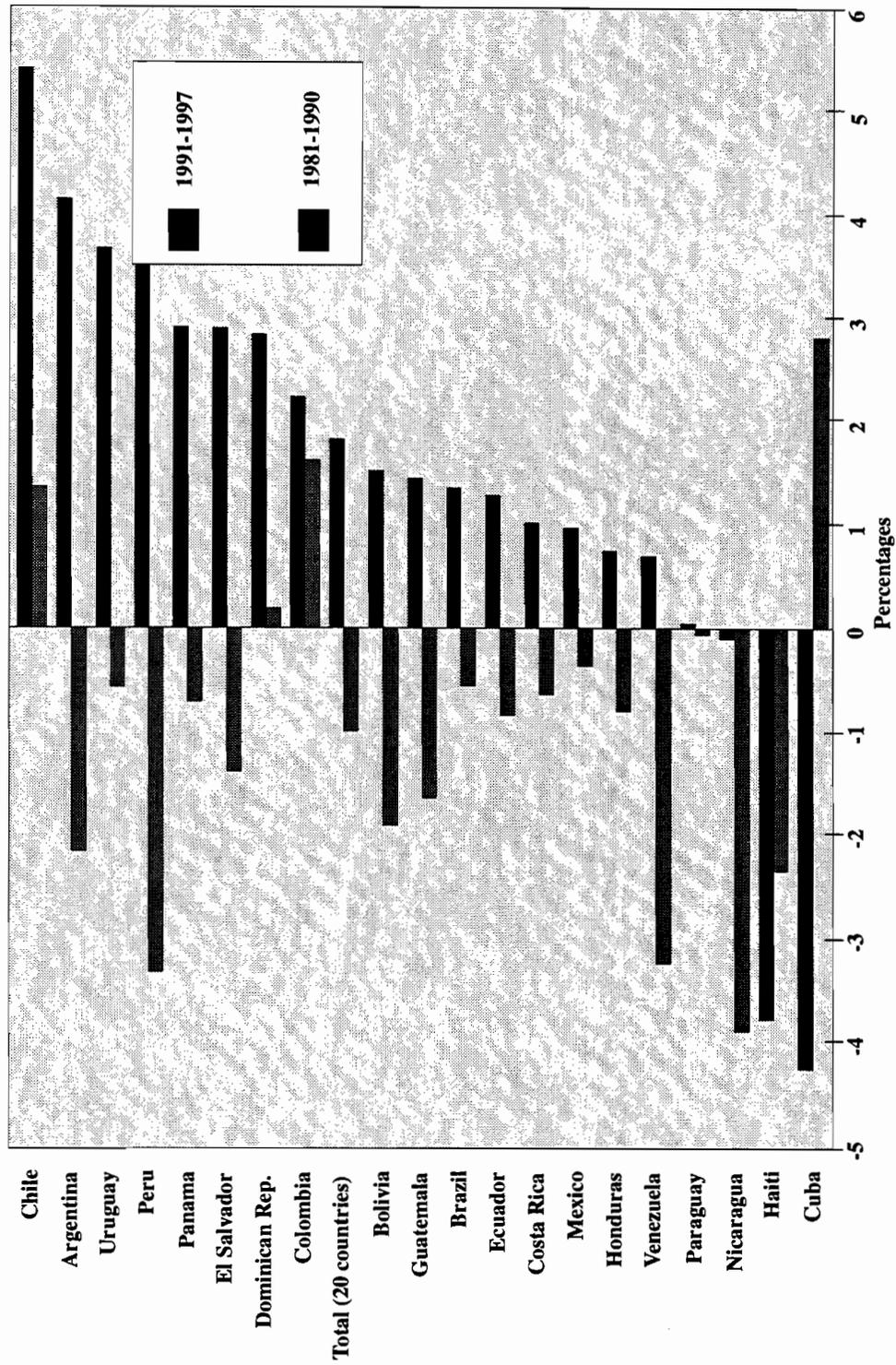
Source: ECLAC, on the basis of official figures, converted into dollars at constant 1990 prices.

Note: Totals and subtotals do not include those countries for which no information is given.

<sup>a</sup> Preliminary figures. <sup>b</sup> Does not include Cuba. <sup>c</sup> Based on figures expressed in the local currency at constant prices.

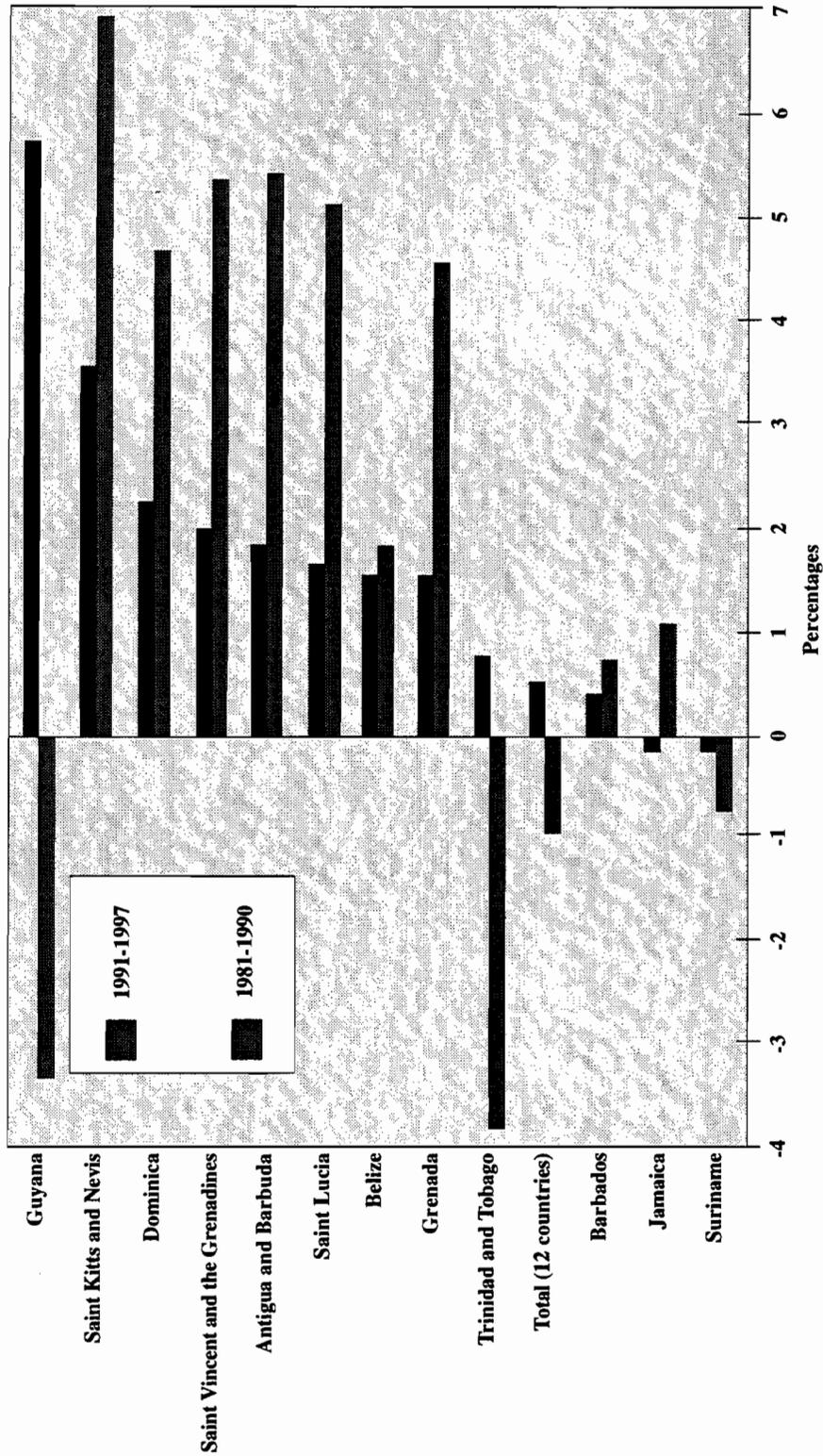
<sup>d</sup> Based on figures at factor cost. <sup>e</sup> Refers to 1991-1996.

**Figure A.1**  
**LATIN AMERICA AND THE CARIBBEAN: PER CAPITA GROSS DOMESTIC PRODUCT, 1981-1990 and 1991-1997**  
*(Average annual rates)*



Source: ECLAC, on the basis of official figures.

**Figure A.2**  
**LATIN AMERICA AND THE CARIBBEAN: PER CAPITA GROSS DOMESTIC PRODUCT, 1981-1990 and 1991-1997**  
*(Average annual rates)*



Source: ECLAC, on the basis of official figures.

Table A.3  
**LATIN AMERICA AND THE CARIBBEAN: CONSUMER PRICE INDICES**  
*(December-December variations)*

	Average annual rate		Annual growth rates							
	1980-1984	1985-1989	1990	1991	1992	1993	1994	1995	1996	1997
<b>Latin America and the Caribbean</b>	<b>84.4</b>	<b>229.8</b>	<b>1 191.0</b>	<b>199.7</b>	<b>417.2</b>	<b>882.2</b>	<b>335.1</b>	<b>25.9</b>	<b>18.4</b>	<b>10.5</b>
Argentina	222.8	444.4	1 343.9	84.0	17.6	7.4	3.9	1.6	0.1	0.4
Barbados	10.5	3.9	3.4	8.1	3.4	- 1.0	0.5	3.4	1.8	9.2 <sup>a</sup>
Bolivia	195.6	268.8	18.0	14.5	10.5	9.3	8.5	12.6	7.9	6.7
Brazil	121.8	383.3	1584.6	475.1	1 149.10	2 489.1	929.3	22.0	9.1	4.3
Chile	22.1	20.2	27.3	18.7	12.7	12.2	8.9	8.2	6.6	6.0
Colombia	22.8	24.0	32.4	26.8	25.1	22.6	22.6	19.5	21.6	17.7
Costa Rica	35.5	16.2	27.3	25.3	17.0	9.0	19.9	22.6	13.9	11.2
Ecuador	24.4	41.5	49.5	49.0	60.2	31.0	25.4	22.8	25.6	30.7
El Salvador	13.7	23.2	19.3	9.8	19.9	12.1	8.9	11.4	7.4	1.9
Guatemala	5.7	17.0	59.6	10.2	14.2	11.6	11.6	8.6	10.9	7.3
Haiti	10.5	2.5	26.1	6.6	16.9	36.2	31.7	23.6	14.4	17.0 <sup>b</sup>
Honduras	9.8	4.9	36.4	21.4	6.5	13.0	28.9	26.8	25.4	12.5
Jamaica	16.9	13.9	29.7	80.2	40.2	30.1	26.9	25.5	15.8	8.5 <sup>c</sup>
Mexico	53.7	77.3	29.9	18.8	11.9	8.0	7.1	52.1	27.7	15.7
Nicaragua	30.1	1 674.4	13 490.2	865.6	3.5	19.5	14.4	11.1	12.1	7.0
Panama	5.7	0.4	0.8	1.6	1.6	1.0	1.3	0.8	2.3	1.8 <sup>d</sup>
Paraguay	15.3	25.5	44.1	11.8	17.8	20.4	18.3	10.5	8.2	5.3
Peru	82.7	371.8	7 649.6	139.2	56.7	39.5	15.4	10.2	11.8	6.5
Dominican Republic	12.5	29.2	79.9	7.9	5.2	2.8	14.3	9.2	4.0	9.9 <sup>d</sup>
Trinidad and Tobago	14.7	9.0	9.5	2.3	8.5	13.4	5.5	3.8	4.3	3.6 <sup>d</sup>
Uruguay	43.3	70.8	129.0	81.3	59.0	52.9	44.1	35.4	24.3	15.7 <sup>c</sup>
Venezuela	13.0	30.6	36.5	31.0	31.9	45.9	70.8	56.6	103.2	37.6

Source: ECLAC, on the basis of official figures.

<sup>a</sup> June 1996-June 1997.

<sup>b</sup> September 1996-September 1997.

<sup>c</sup> August 1996-August 1997.

<sup>d</sup> October 1996-October 1997.

<sup>e</sup> November 1996-November 1997.

Table A.4  
**LATIN AMERICA AND THE CARIBBEAN: URBAN UNEMPLOYMENT**  
*(Average annual rates)*

	1980	1985	1990	1991	1992	1993	1994	1995	1996	1997 <sup>a</sup>
<b>Latin America and the Caribbean<sup>b</sup></b> (Regional average)	6.2	7.3	5.9	5.8	6.2	6.2	6.3	7.2	7.7	7.4
<b>Argentina</b> (Total urban rate) <sup>c</sup>	2.6	6.1	7.5	6.5	7.0	9.6	11.5	17.5	17.2	14.9
<b>Barbados</b> (Nationwide total)	...	...	14.7	17.2	23.0	24.3	21.9	19.7	16.4	14.0 <sup>d</sup>
<b>Bolivia</b> (Department capitals)	...	5.8	7.3	5.8	5.4	5.8	3.1	3.6	4.2	...
<b>Brazil</b> (Six metropolitan areas)	6.3	5.3	4.3	4.8	5.8	5.4	5.1	4.6	5.4	5.7
<b>Chile</b> (Metropolitan Region)	11.7	17.2	9.2	9.3	7.0	6.2	8.3	7.4	7.0	7.1
<b>Colombia<sup>e</sup></b> (Seven metropolitan areas)	10.0	13.9	10.5	10.2	10.2	8.6	8.9	8.8	11.2	12.5
<b>Costa Rica</b> (Total urban rate)	6.0	6.7	5.4	6.0	4.3	4.0	4.3	5.7	6.6	5.9
<b>Cuba</b> (Nationwide total)	...	...	...	7.7	6.1	6.2	6.7	7.9	6.0	6.5
<b>Ecuador<sup>e</sup></b> (Total urban rate)	5.7	10.4	6.1	8.5	8.9	8.9	7.8	7.7	10.4	9.3 <sup>f</sup>
<b>El Salvador</b> (Total urban rate)	...	...	10.0	7.9	8.2	8.1	7.0	7.0	7.5	...
<b>Guatemala<sup>g</sup></b> (Nationwide total)	2.2	12.1	6.5	4.0	1.5	2.5	3.3	3.7	4.9	...
<b>Honduras</b> (Total urban rate)	8.8	11.7	7.8	7.4	6.0	7.0	4.0	5.6	6.5	6.4 <sup>h</sup>
<b>Jamaica</b> (Nationwide total)	...	...	15.3	15.4	15.7	16.3	15.4	16.2	16.0	...
<b>Mexico</b> (Total urban rate) <sup>c</sup>	4.5	4.4	2.7	2.7	2.8	3.4	3.7	6.2	5.5	3.7
<b>Nicaragua<sup>g</sup></b> (Nationwide total)	5.0	3.2	11.1	14.2	17.8	21.8	20.7	16.4	14.8	13.9
<b>Panama<sup>c</sup></b> (Metropolitan region)	9.9	15.6	20.0	19.3	17.5	15.6	16.0	16.6	16.7	15.8 <sup>d</sup>
<b>Paraguay</b> (Asunción metropolitan area) <sup>i</sup>	4.1	5.2	6.6	5.1	5.3	5.1	4.4	5.3	8.2	...
<b>Peru</b> (Lima metropolitan area) <sup>j</sup>	7.1	10.1	8.3	5.9	9.4	9.9	8.8	8.7	8.2	8.6 <sup>k</sup>
<b>Dominican Republic</b> (Nationwide total)	...	...	...	19.6	20.3	19.9	16.0	15.8	16.5	15.9
<b>Trinidad and Tobago</b> (Nationwide total)	...	...	20.0	18.5	19.7	19.8	18.4	17.2	16.3	17.2 <sup>d</sup>
<b>Uruguay</b> (Montevideo)	7.4	13.1	9.2	8.9	9.0	8.4	9.2	10.8	12.4	12.2 <sup>k</sup>
<b>Venezuela</b> (Total urban rate)	6.6	14.3	11.0	10.1	8.1	6.8	8.9	10.9	12.3	12.4

Source: ECLAC, on the basis of official figures.

<sup>a</sup> Preliminary figures. <sup>b</sup> Does not include some of the Caribbean countries. <sup>c</sup> Corresponds to a large and growing number of urban areas.  
<sup>d</sup> First half of the year. <sup>e</sup> Includes hidden unemployment. <sup>f</sup> July. <sup>g</sup> Official estimates. <sup>h</sup> June. <sup>i</sup> From 1994 on, the figures shown correspond to the total urban rate. <sup>j</sup> From 1995 on, rates are for the first three quarters of each year. <sup>k</sup> January-September average.

Table A.5  
LATIN AMERICA AND THE CARIBBEAN: AVERAGE REAL WAGES

	1980	1985	1990	1991	1992	1993	1994	1995	1996	1997 <sup>a</sup>
<b>Average annual indices (1990 = 100)</b>										
Argentina <sup>b</sup>	130.0	135.7	100.0	101.4	102.7	101.3	102.0	100.9	100.6	100.0 <sup>c</sup>
Bolivia <sup>d</sup>	...	59.9	100.0	93.8	97.6	104.2	112.5	114.2	115.1	...
Brazil <sup>e</sup>										
Rio de Janeiro	94.0	98.2	100.0	79.3	79.5	85.7	87.1	91.8	104.3	107.0 <sup>c</sup>
São Paulo	88.6	93.8	100.0	88.3	85.3	94.6	98.0	102.0	109.5	110.8 <sup>c</sup>
Chile <sup>f</sup>	95.4	89.3	100.0	104.9	109.6	113.5	118.8	123.6	128.7	132.2 <sup>g</sup>
Colombia <sup>b</sup>	85.0	97.4	100.0	97.4	98.6	103.2	104.1	105.4	107.0	109.6 <sup>i</sup>
Costa Rica <sup>j</sup>	115.8	106.8	100.0	95.4	99.3	109.5	113.6	111.4	110.4	111.6 <sup>k</sup>
Mexico <sup>b</sup>	128.3	97.4	100.0	106.5	114.3	124.5	129.1	111.5	99.2	98.1 <sup>g</sup>
Paraguay <sup>l</sup>	102.1	90.1	100.0	104.7	103.6	104.5	106.1	114.2	117.7	115.7 <sup>k</sup>
Peru <sup>m</sup>	309.3	250.2	100.0	115.2	111.1	110.2	127.4	116.7	111.2	111.0 <sup>k</sup>
Uruguay	108.5	95.5	100.0	103.8	106.1	111.2	112.2	109.0	109.7	109.8 <sup>c</sup>
<b>Annual growth rates (percentages)</b>										
Argentina <sup>b</sup>			4.7	1.4	1.2	-1.3	0.7	-1.1	-0.3	-0.6 <sup>c</sup>
Bolivia <sup>d</sup>			2.5	-6.2	4.1	6.8	8.0	1.5	0.8	...
Brazil <sup>e</sup>										
Rio de Janeiro			-10.6	-20.7	0.3	7.8	1.6	5.4	13.6	2.6 <sup>c</sup>
São Paulo			-10.5	-11.7	-3.4	10.9	3.6	4.1	7.4	1.2 <sup>c</sup>
Chile <sup>f</sup>			1.8	4.9	4.5	3.6	4.7	4.0	4.1	2.7 <sup>g</sup>
Colombia <sup>b</sup>			-1.3	-2.6	1.2	4.7	0.9	1.2	1.5	2.4 <sup>i</sup>
Costa Rica <sup>j</sup>			1.7	-4.6	4.1	10.2	3.7	-1.9	-0.9	1.1 <sup>k</sup>
Mexico <sup>b</sup>			3.6	6.5	7.3	8.9	3.7	-13.6	-11.0	-1.1 <sup>g</sup>
Paraguay <sup>l</sup>			-8.2	4.7	-1.1	0.9	1.5	7.6	3.1	-1.7 <sup>k</sup>
Peru <sup>m</sup>			-12.7	15.2	-3.6	-0.8	15.6	-8.4	-4.7	-0.2 <sup>k</sup>
Uruguay			-7.3	3.8	2.2	4.8	0.9	-2.9	0.6	0.1 <sup>c</sup>

Source: ECLAC, on the basis of official figures.

<sup>a</sup> Preliminary figures. <sup>b</sup> Manufacturing sector. <sup>c</sup> January-October average. <sup>d</sup> Private sector in La Paz. <sup>e</sup> Workers covered by social and labour law. <sup>f</sup> Until April 1993, non-agricultural workers; from May 1993 on, general index of hourly wages. <sup>g</sup> January-September average. <sup>h</sup> Manual workers in the manufacturing sector. <sup>i</sup> January-July average. <sup>j</sup> Average wages declared by persons covered by the social security system. <sup>k</sup> First half of the year. <sup>l</sup> Asunción. <sup>m</sup> Private-sector manual workers in the Lima metropolitan area.

Table A.6  
**LATIN AMERICA AND THE CARIBBEAN: PUBLIC-SECTOR DEFICIT (-) OR SURPLUS AT CURRENT PRICES<sup>a</sup>**  
*(Percentages of GDP)*

Country	Coverage	1990	1991	1992	1993	1994	1995	1996	1997 <sup>b</sup>
Argentina	NNFPS	-3.8	-1.6	-0.1	1.4	-0.2	-0.5	-1.7	-1.4
Bolivia	NFPS	-4.5	-4.3	-4.4	-6.1	-3.0	-2.0	-1.9	-3.0
Brazil	Operational CPS <sup>c</sup>	1.4	-0.2	-1.8	-0.8	1.1	-4.9	-3.9	-2.7
Chile	CG	0.8	1.5	2.2	1.9	1.7	2.5	2.2	1.0
Colombia	NFPS	-0.5	0.0	-0.1	0.3	2.6	-0.5	-1.1	-2.4
Costa Rica	CG	-4.4	-3.1	-1.9	-1.9	-6.9	-4.5	-5.3	-4.4
Ecuador	NFPS	0.1	-1.0	-1.7	-0.4	-0.2	-1.5	-3.1	-2.0
El Salvador	CG	-1.2	-3.2	-2.1	-1.5	-0.8	-0.5	-2.0	-1.9
Guatemala	CG	-2.3	-0.1	-0.5	-1.5	-1.4	-0.7	-0.1	-0.5
Haiti	CG	-1.0	-3.1	-4.7	-3.2	-3.3	-4.8	-1.6	-2.0
Honduras	CG	-6.4	-3.3	-4.9	-9.3	-5.5	-3.4	-2.7	-3.0
Mexico	NFPS	-3.9	-0.4	1.6	0.7	-0.3	0.0	-0.1	-0.7
Nicaragua	CG	-15.0	4.1	-3.4	0.0	-5.1	-0.5	-1.5	-1.3
Panama	CG	-0.7	-2.5	-1.3	0.5	-0.8	0.7	-2.1	-1.1
Paraguay	CG	3.0	0.8	-1.4	-0.7	1.0	-0.3	-0.8	-1.5
Peru	NFPS	-4.5	-0.9	-1.5	-1.2	2.1	-1.3	2.3	0.0
Dominican Republic	CG	0.3	3.2	3.6	0.2	-0.8	0.6	-0.4	-0.7
Uruguay	NFPS	0.3	1.3	1.5	-0.8	-2.5	-1.3	-1.2	-1.5
Venezuela	CG	-2.1	-0.1	-3.8	-2.5	-6.8	-4.8	0.5	1.6

Source: ECLAC, on the basis of official figures.

Note: Abbreviations used: CG = Central government. NFPS = Non-financial public sector. NNFPS = National non-financial public sector (does not include provinces or municipalities). CPS = Consolidated public sector.

<sup>a</sup> Calculated on the basis of figures expressed in local currency at current prices.

<sup>b</sup> Preliminary estimates.

<sup>c</sup> Does not include the inflationary component of the interest rate.

## **B. POVERTY AND INCOME DISTRIBUTION**

### **LIST OF TABLES**

**B.1 LATIN AMERICA (14 COUNTRIES): POVERTY AND INDIGENCE LEVELS**

**B.2 LATIN AMERICA (13 COUNTRIES): CHANGES IN HOUSEHOLD INCOME LEVELS AND DISTRIBUTION**



Table B.1  
**LATIN AMERICA (14 COUNTRIES): POVERTY AND INDIGENCE LEVELS**  
*(Percentages)*

Country	Year	Households below the poverty line <sup>a</sup>					Households below the indigence line				
		Total	Urban			Rural	Total	Urban			Rural
			Total	Metro- politan area	Other urban areas			Total	Metro- politan area	Other urban areas	
Argentina	1980	9	7	5	9	16	2	2	1	2	4
	1986	13	12	9	15	17	4	3	3	4	6
	1990	-	-	16	-	-	-	-	4	-	-
	1992	-	-	10	-	-	-	-	1	-	-
	1994	-	12	10	16	-	-	2	2	3	-
Bolivia	1989	-	49	-	-	-	-	22	-	-	-
	1992	-	45	-	-	-	-	18	-	-	-
	1994	-	41	-	-	-	-	14	-	-	-
Brazil	1979	39	30	21 <sup>b</sup>	34	62	17	10	6 <sup>b</sup>	12	35
	1987	40	34	24 <sup>b</sup>	37	60	18	13	8 <sup>b</sup>	16	34
	1990	42	37	28 <sup>b</sup>	41	55	19	16	9 <sup>b</sup>	19	30
	1993	41	39	31 <sup>b</sup>	41	51	19	16	11 <sup>b</sup>	18	30
Chile <sup>c</sup>	1987	39	38	33	41	45	14	14	11	15	17
	1990	33	33	28	37	34	11	10	8	11	12
	1992	28	28	21	31	28	7	7	5	8	8
	1994	23	23	17	26	26	6	6	4	7	8
	1996	20	19	12	22	26	5	4	2	5	8
Colombia	1980	39	36	30	37	45	16	13	10	14	22
	1986	38	36	31	37	42	17	15	11	16	22
	1990	-	35	-	-	-	-	12	-	-	-
	1992	-	38	-	-	-	-	15	-	-	-
	1993 <sup>d</sup>	49	42	39	43	60	27	17	15	18	40
	1994 <sup>d</sup>	47	41	35	43	57	25	16	12	18	38
Costa Rica	1981	22	16	15	17	28	6	5	5	6	8
	1988	25	21	19	22	28	8	6	5	6	10
	1990	24	22	20	25	25	10	7	5	9	12
	1992	25	25	22	29	25	10	8	7	9	12
	1994	21	18	16	21	23	8	6	4	7	10
Guatemala	1980	65	41	26	52	79	33	13	5	19	44
	1986	68	54	45	59	75	43	28	20	31	53
	1990	-	-	-	-	72	-	-	-	-	45
Honduras	1986	71	53	-	-	81	51	28	-	-	64
	1990	75	65	-	-	84	54	38	-	-	66
	1992	73	66	-	-	79	50	38	-	-	59
	1994	73	70	-	-	76	49	41	-	-	55
Mexico	1984	34	28	... <sup>e</sup>	... <sup>e</sup>	45	11	7	... <sup>e</sup>	... <sup>e</sup>	20
	1989	39	34	-	-	49	14	9	-	-	23
	1992	36	30	-	-	46	12	7	-	-	20
	1994	36	29	-	-	47	12	6	-	-	20
Panama	1979	36	31	27	42	45	19	14	12	19	27
	1986	34	30	27	41	43	16	13	11	19	22
	1989	38	34	32	42	48	18	15	14	20	25
	1991	36	34	32	40	43	16	14	14	15	21
	1994	30	25	23	35	41	12	9	8	13	20

Table B.1 (concl.)

Country	Year	Households below the poverty line <sup>a</sup>					Households below the indigence line				
		Total	Urban			Rural	Total	Urban			Rural
			Total	Metro- politan area	Other urban areas			Total	Metro- politan area	Other urban areas	
Paraguay	1986	...	...	46	...	...	...	...	16	...	...
	1990	...	...	37	...	...	...	...	10	...	...
	1992	...	...	36	...	...	...	...	13	...	...
Peru	1979	46	35	29	41	65	21	12	9	15	37
	1986	52	45	37	53	64	25	16	11	22	39
Uruguay	1981	11	9	6	13	21	3	2	1	3	7
	1986	15	14	9	19	23	3	3	2	4	8
	1990	-	12	7	17	-	-	2	1	3	-
	1992	-	8	4	12	-	-	1	1	2	-
	1994	-	6	4	7	-	-	1	1	1	-
Venezuela	1981	22	18	12	20	35	7	5	3	6	15
	1986	27	25	16	28	34	9	8	4	9	14
	1990	34	33	25	36	38	12	11	7	12	17
	1992	33	32	21	35	36	11	10	6	12	16
	1994	42	41	21	46	48	15	14	4	16	23
Latin America <sup>f</sup>	1980	35	25	-	-	54	15	9	-	-	28
	1986	37	30	-	-	53	17	11	-	-	30
	1990	41	36	-	-	56	18	13	-	-	33
	1994	39	34	-	-	55	17	12	-	-	33

Source: ECLAC, on the basis of special tabulations of data from household surveys conducted in the relevant countries.

<sup>a</sup> Includes households below the indigence line. <sup>b</sup> Average of the figures for Rio de Janeiro and São Paulo. <sup>c</sup> Calculations based on 1987, 1990, 1992 and 1994 national socio-economic survey (CASEN) data. Estimates adjusted for the latest figures for the household income and expenditure account from the Ministry of Planning and Cooperation (MIDEPLAN). <sup>d</sup> In 1993, the geographical coverage of the survey was extended to encompass nearly the entire urban population of the country. Until then, the survey covered approximately half the urban population.

<sup>e</sup> The sample is too small to permit the preparation of estimates for the Federal District. <sup>f</sup> Estimates for 19 countries in the region.

Table B.2  
LATIN AMERICA (13 COUNTRIES): CHANGES IN HOUSEHOLD INCOME LEVELS AND DISTRIBUTION

Country	Year	Average household income <sup>a</sup>		Gini coefficient <sup>b</sup>		Income share of poorest quartile <sup>c</sup>		Income share of poorest 40%		Income share of richest 10%		Average income of richest 10% as multiple of average income of poorest 40%		Households with below-average income			
		Urban	Rural	Urban	Rural	Urban	Rural	Urban	Rural	Urban	Rural	Urban	Rural	Urban	Rural	Urban	Rural
		(Percentages)															
Argentina (Greater Buenos Aires)	1980	4.56	-	0.375	-	9.3	-	18.0	-	29.8	-	6.7	-	66	-		
	1986	4.30	-	0.406	-	8.8	-	16.2	-	34.5	-	8.5	-	74	-		
	1990	3.59	-	0.423	-	8.4	-	14.9	-	34.8	-	9.3	-	72	-		
	1992	4.62	-	0.408	-	7.3	-	15.2	-	31.6	-	8.3	-	71	-		
	1994	4.91	-	0.439	-	6.8	-	13.9	-	34.2	-	9.8	-	72	-		
	1994	4.53	-	0.438	-	7.0	-	14.4	-	34.6	-	9.7	-	73	-		
Bolivia <sup>d</sup> (17 cities)	1989	1.77	-	0.484	-	5.4	-	12.1	-	38.2	-	12.6	-	71	-		
	1992	2.06	-	0.467	-	6.5	-	13.3	-	38.3	-	11.5	-	73	-		
	1994	2.15	-	0.434	-	7.5	-	15.1	-	35.4	-	9.3	-	74	-		
	1999	3.21	1.30	0.493	0.407	5.6	8.1	11.7	16.6	39.1	34.7	13.3	8.4	74	72		
Brazil	1987	3.43	1.50	0.543	0.472	4.4	6.6	9.7	13.9	44.3	40.0	18.2	11.5	76	75		
	1990	3.24	1.62	0.535	0.458	4.5	7.1	9.6	14.4	41.7	38.0	17.3	10.5	75	74		
	1993	2.74	1.83	0.512	0.476	5.5	6.2	11.8	13.4	42.5	41.9	14.5	12.5	76	73		
	1987	2.56	1.80	0.485	0.387	6.1	9.3	12.6	17.7	39.6	34.1	12.6	7.7	74	74		
	1990	2.68	2.93	0.471	0.486	6.6	6.8	13.4	13.8	39.2	45.1	11.7	11.6	74	80		
Chile <sup>e</sup>	1992	3.10	2.72	0.474	0.415	6.7	8.5	13.6	16.6	40.5	37.4	11.9	9.0	75	76		
	1994	3.48	2.72	0.473	0.409	6.6	8.8	13.6	17.3	39.7	37.7	11.7	8.8	74	76		
	1996	4.00	2.74	0.473	0.402	6.5	8.4	13.4	16.8	39.4	35.6	11.8	8.5	74	75		
	1980	2.05	-	0.518	-	4.9	-	11.0	-	41.3	-	15.0	-	75	-		
	1986	2.36	-	0.455	-	5.7	-	13.0	-	35.3	-	10.9	-	72	-		
	1990	2.59	-	0.450	-	6.6	-	13.6	-	34.9	-	10.2	-	73	-		
Colombia (8 major cities)	1992	2.44	-	0.454	-	5.9	-	12.9	-	34.5	-	10.7	-	72	-		
	1993 <sup>f</sup>	2.51	1.44	0.518	0.505	5.1	3.6	11.2	10.0	43.8	37.6	15.6	15.1	77	72		
	1994 <sup>f</sup>	2.52	1.53	0.505	0.494	5.3	3.7	11.6	10.0	41.9	34.6	14.5	13.8	76	72		
	1981	2.95	2.50	0.328	0.355	9.5	7.9	18.9	17.2	23.2	25.6	4.9	6.0	65	66		
Costa Rica	1988	2.57	2.30	0.364	0.358	8.3	7.8	17.2	17.0	27.6	26.3	6.4	6.2	68	66		
	1990	2.56	2.30	0.345	0.351	8.2	7.8	17.8	17.6	24.6	24.5	5.5	5.6	65	65		
	1992	2.49	2.30	0.362	0.358	7.9	7.7	17.0	17.3	26.9	25.2	6.4	5.8	67	66		
	1994	3.09	2.59	0.363	0.372	8.3	7.6	17.4	17.1	27.5	28.5	6.3	6.6	69	69		
Guatemala	1986	1.55	1.01	0.464	0.472	5.8	6.1	12.5	13.1	36.4	39.5	11.6	12.1	72	76		
	1989	1.89	1.00	0.479	0.432	5.4	6.4	12.1	14.4	37.9	35.1	12.5	9.7	73	73		

Table B.2 (concl.)

Country	Year	Average household income <sup>a</sup>		Gini coefficient <sup>b</sup>		Income share of poorest quartile <sup>c</sup>		Income share of poorest 40%		Income share of richest 10%		Average income as multiple of average income of poorest 40%		Households with below-average income	
		Urban	Rural	Urban	Rural	Urban	Rural	Urban	Rural	Urban	Rural	Urban	Rural	Urban	Rural
<b>Honduras</b>	1990	1.27	0.70	0.487	0.465	5.4	6.1	12.2	13.1	38.9	37.4	12.8	11.4	73	75
	1992	1.16	0.80	0.461	0.415	6.4	6.8	13.2	15.0	35.4	29.9	10.8	8.0	71	71
	1994	1.08	0.88	0.459	0.467	6.2	5.1	13.3	12.1	37.2	36.2	11.2	11.9	73	71
	1984	2.33	1.75	0.321	0.323	10.5	10.6	20.1	20.3	25.8	26.4	5.1	5.2	70	71
<b>Mexico<sup>g</sup></b>	1989	2.54	1.57	0.424	0.345	8.5	9.6	16.0	18.7	36.9	27.4	9.1	5.9	75	70
	1992	2.74	1.75	0.414	0.341	8.7	10.0	16.6	19.4	34.8	28.9	8.4	6.0	73	72
	1994	2.76	1.68	0.405	0.330	9.0	11.0	16.8	20.1	34.3	27.1	8.2	5.4	74	71
	1979	2.65	1.67	0.399	0.347	7.0	9.5	15.5	17.8	29.1	28.1	7.5	6.3	67	67
<b>Paraguay (Asunción)</b>	1986	2.89	2.42	0.430	0.451	6.2	6.8	14.2	13.6	33.0	38.8	9.3	10.6	70	76
	1989	2.86	1.90	0.460	0.432	6.0	7.6	13.2	15.0	36.2	36.1	10.9	9.7	73	73
	1991	2.72	2.14	0.448	0.431	5.9	7.5	13.3	15.0	34.2	35.6	10.3	9.5	71	72
	1994	3.40	2.16	0.451	0.411	6.4	7.7	13.8	15.5	37.4	33.1	10.9	8.5	73	71
	1986	1.81	-	0.404	-	8.0	-	16.3	-	31.8	-	7.8	-	71	-
<b>Uruguay (urban areas)</b>	1990	1.92	-	0.357	-	9.4	-	18.6	-	28.9	-	6.2	-	68	-
	1992	2.02	-	0.391	-	7.8	-	16.2	-	29.2	-	7.2	-	68	-
	1994	-	-	0.417	-	8.3	-	16.2	-	35.2	-	8.7	-	74	-
	1994	-	-	0.423	-	5.7	-	16.1	-	35.2	-	8.7	-	73	-
<b>Uruguay</b>	1981	3.91	-	0.379	-	9.3	-	17.7	-	31.2	-	7.1	-	69	-
	1986	3.50	-	0.385	-	8.7	-	17.3	-	32.4	-	7.8	-	72	-
	1990	3.29	-	0.353	-	10.9	-	20.1	-	31.2	-	6.2	-	70	-
	1992	3.73	-	0.301	-	11.9	-	21.9	-	25.9	-	4.7	-	67	-
1994	4.06	-	0.300	-	11.8	-	21.6	-	25.4	-	4.7	-	67	-	
<b>Venezuela</b>	1981	2.90	2.00	0.306	0.288	10.0	10.2	20.2	20.5	21.8	20.5	4.3	4.0	66	67
	1986	2.53	1.80	0.384	0.370	8.0	9.0	16.3	17.6	28.9	29.2	7.2	6.7	70	69
	1990	2.18	1.80	0.378	0.316	8.2	10.1	16.8	19.8	28.4	23.8	6.8	4.8	69	68
	1992	2.30	1.93	0.380	0.331	8.0	9.2	16.4	19.2	28.1	25.0	6.8	5.2	70	68
1994	1.90	1.58	0.387	0.349	8.4	9.3	16.7	18.6	31.4	29.3	7.5	6.1	71	69	

Source: ECLAC, on the basis of special tabulations of data from household surveys conducted in the relevant countries.

<sup>a</sup> Average monthly per capita household income divided by the per capita poverty line. <sup>b</sup> Calculated on the basis of per capita household income distribution by deciles. <sup>c</sup> Percentage of total income received by the 25% of all households having the lowest incomes. <sup>d</sup> The 1989 and 1992 surveys both include the eight departmental capitals and El Alto. The 1989 survey also includes another eight cities which represented 8.2% of the total. <sup>e</sup> Calculations based on 1987, 1990, 1992 and 1994 national socio-economic survey (CASEN) data. Estimates adjusted for the latest figures for the household income and expenditure account from the Ministry of Planning and Cooperation (MIDEPLAN). <sup>f</sup> In 1993, the geographical coverage of the survey was extended to encompass nearly the entire urban and rural population of the country. Until then, the survey covered approximately half the urban population. <sup>g</sup> These data are drawn from national household income and expenditure surveys (ENIGs).

# C. FOREIGN TRADE, FOREIGN INVESTMENT AND EXTERNAL FINANCE

## LIST OF TABLES AND FIGURES

- C.1 GROWTH OF INTERNATIONAL TRADE, 1960-1995
- C.2 SHARE IN WORLD TRADE, 1960-1994
- C.3 LATIN AMERICA: ANNUAL GROWTH RATES OF MENCHANDISE EXPORTS AND GROSS DOMESTIC PRODUCT, 1970-1997
- C.4 LATIN AMERICA (9 COUNTRIES): OVERVIEW OF TRADE LIBERALIZATION PROCESS
- C.5 LATIN AMERICA (16 COUNTRIES): COMPOSITION OF MERCHANDISE EXPORTS, 1970, 1980 AND 1996
- C.6 LATIN AMERICA (16 COUNTRIES): COMPOSITION OF EXPORTS OF MANUFACTURES, 1970, 1980 AND 1996
- C.7 LATIN AMERICA (14 COUNTRIES): COMPOSITION OF EXPORTS BY DESTINATION, 1970-1974 AND 1996
- C.8 LATIN AMERICA AND THE CARIBBEAN: INDICES OF THE REAL EFFECTIVE EXCHANGE RATE FOR IMPORTS
- C.9 LATIN AMERICA AND THE CARIBBEAN: PRICES OF MAIN COMMODITY EXPORTS, IN DOLLARS AT CURRENT PRICES
- C.10 LATIN AMERICA AND THE CARIBBEAN: EXPORTS OF GOODS, FOB
- C.11 LATIN AMERICA AND THE CARIBBEAN: IMPORTS OF GOODS, FOB
- C.12 LATIN AMERICA AND THE CARIBBEAN: TERMS OF TRADE (GOODS), FOB/FOB
- C.13 LATIN AMERICA AND THE CARIBBEAN: PURCHASING POWER OF MERCHANDISE EXPORTS
- C.14 LATIN AMERICA AND THE CARIBBEAN: BALANCE OF PAYMENTS
- C.15 LATIN AMERICA AND THE CARIBBEAN: NET CAPITAL INFLOWS AND NET RESOURCE TRANSFERS
- C.16 LATIN AMERICA AND THE CARIBBEAN: NET TRANSFER OF RESOURCES
- C.17 LATIN AMERICA AND THE CARIBBEAN: INTERNATIONAL BOND ISSUES
- C.18 LATIN AMERICA AND THE CARIBBEAN: STOCK EXCHANGE PRICE INDICES , IN DOLLARS
- C.19 LATIN AMERICA AND THE CARIBBEAN: TOTAL DISBURSED EXTERNAL DEBT
- C.20 LATIN AMERICA AND THE CARIBBEAN: TOTAL INTEREST DUE AS A PERCENTAGE OF EXPORTS OF GOODS AND SERVICES
- C.21 LATIN AMERICA AND THE CARIBBEAN : TOTAL DISBURSED EXTERNAL DEBT AS A PERCENTAGE OF EXPORTS OF GOODS AND SERVICES
- C.22 LATIN AMERICA (SELECTED COUNTRIES): INCOMING FOREIGN DIRECT INVESTMENT (FDI) FROM THE PRIVATIZATION OF ENTERPRISES AND ASSETS, 1993-1997
- C.23 LATIN AMERICA AND THE CARIBBEAN: NET INFLOW OF FOREIGN DIRECT INVESTMENT, 1991-1997
- C.24 RATE OF RETURN ON FOREIGN DIRECT INVESTMENT FROM THE UNITED STATES, 1971-1996
- C.25 LATIN AMERICA: INTERNATIONAL SHARE OFFERINGS, 1990-1997
- C.26 LATIN AMERICA: MACROECONOMIC INDICATORS, 1976-1996
- FIGURE C.1 LATIN AMERICA AND THE CARIBBEAN: RATIO BETWEEN EXPORTS OF GOODS AND SERVICES AND GROSS DOMESTIC PRODUCT, 1980-1982 AND 1994-1996
- FIGURE C.2 LATIN AMERICA AND THE CARIBBEAN: REAL EFFECTIVE EXCHANGE RATE INDICES, 1985-1995 AND 1997



Table C.1  
**GROWTH OF INTERNATIONAL TRADE, 1960-1995**  
*(Average annual percentages)*

	World total	Developed countries	United States	Japan	European Union	Developing countries	Latin America <sup>a</sup>	Middle East	Asia <sup>b</sup>	Africa	Economies in transition
<b>1960-1970</b>											
Real GDP	5.2	5.1	4.4	10.3	4.7	5.8	5.5	6.2	5.1	5.4	6.7
Exp. volume	7.4	8.4	6.6	16.0	8.8	7.9	3.1	9.5	6.5	11.4	...
Exp. value	9.3	10.1	7.8	16.9	10.4	7.4	5.7	9.3	6.7	9.0	...
Imp. volume	8.6	9.5	9.3	14.4	8.9	5.3	4.9	6.3	6.0	4.2	...
Imp. value	9.2	10.3	10.2	15.4	10.1	6.7	6.3	7.4	6.9	5.3	...
<b>1970-1980</b>											
Real GDP	3.7	3.1	2.8	4.4	2.9	5.5	5.6	6.4	6.1	6.2	5.2
Exp. volume	5.1	6.4	6.2	9.7	5.0	0.4	2.2	-1.3	8.3	-2.7	6.1
Exp. value	20.3	18.8	18.2	20.8	19.3	25.9	20.6	34.3	25.8	21.7	14.9
Imp. volume	5.4	4.9	4.7	5.0	5.5	7.8	7.4	16.3	7.6	7.8	8.3
Imp. value	20.2	19.5	21.2	22.0	19.8	23.8	21.7	33.6	23.5	22.2	13.6
<b>1980-1985</b>											
Real GDP	2.0	2.4	2.9	3.9	1.5	1.9	0.6	0.5	5.3	1.0	2.1
Exp. volume	2.5	3.4	-0.2	7.4	1.7	-1.4	5.5	-12.3	7.4	-4.8	5.1
Exp. value	-0.6	0.5	-0.2	6.2	-1.1	-4.4	0.8	-14.3	2.5	-8.3	0.5
Imp. volume	2.7	3.2	6.8	1.7	1.8	0.2	-5.9	0.6	4.9	-2.5	3.1
Imp. value	-0.4	-1.4	7.1	-1.6	-3.0	-2.6	-8.1	-2.0	2.5	-6.3	-1.3
<b>1985-1990</b>											
Real GDP	3.3	3.2	3.0	4.6	3.1	3.4	1.9	1.3	6.9	2.4	0.8
Exp. volume	6.4	5.3	8.2	2.9	9.9	8.2	5.1	7.9	12.7	2.4	-1.6
Exp. value	12.1	14.0	12.5	10.3	15.9	11.5	5.8	7.3	18.6	3.1	1.0
Imp. volume	7.1	6.5	3.7	9.9	7.6	6.4	6.4	-3.5	13.5	0.0	0.6
Imp. value	12.0	14.6	7.4	12.6	16.1	13.4	9.7	2.9	19.0	5.3	3.5
<b>1990-1995</b>											
Real GDP	1.7	1.5	1.9	1.3	1.3	4.8	3.0	2.3	7.6	1.6	-7.7
Exp. volume	6.0	5.1	6.3	1.8	4.9	9.0	7.6	4.3	15.0	1.1	-15.1 <sup>c</sup>
Exp. value	8.2	12.1	8.2	9.0	6.1	10.8	9.1	2.9	15.8	0.2	-0.2
Imp. volume	6.3	5.1	7.0	6.1	3.7	10.5	12.8	2.2	14.0	2.0	-8.1 <sup>d</sup>
Imp. value	7.7	5.9	8.3	7.7	4.3	12.7	15.7	10.2	16.1	5.1	-3.8

Source: UNCTAD, *Handbook of International Trade and Development Statistics, 1988*, New York, 1989. United Nations publication, Sales No. E/F.88.II.D.11; *Handbook of International Trade and Development Statistics, 1994*, New York, 1995. United Nations publication, Sales No. E/F.95.II.D.15; *Trade and Development Report, 1996*, New York, 1996. United Nations publication, Sales No. E.96.II.D.6; United Nations, *World Economic and Social Survey, 1996*, New York, 1996. United Nations publication, Sales No. E.96.II.C.1; and *Monthly Bulletin of Statistics*, various issues, New York.

<sup>a</sup> Includes 19 countries; ECLAC figures. <sup>b</sup> Includes China. <sup>c</sup> Up to 1992 only. <sup>d</sup> Up to 1993 only.

Table C.2  
**SHARE IN WORLD TRADE, 1960-1994**  
*(Percentages in current dollars)*

	Exports					Imports				
	1960	1970	1980	1990 <sup>a</sup>	1994 <sup>a</sup>	1960	1970	1980	1990 <sup>a</sup>	1994 <sup>a</sup>
<b>World</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
<b>Developed countries</b>	<b>65.9</b>	<b>70.9</b>	<b>62.6</b>	<b>71.7</b>	<b>69.4</b>	<b>64.9</b>	<b>71.6</b>	<b>68.3</b>	<b>72.4</b>	<b>67.9</b>
Group of Seven	48.9	52.7	46.3	52.1	51.3	41.9	44.8	43.1	52.3	50.2
United States	15.8	13.7	11.0	11.5	12.3	11.1	12.2	12.5	14.5	16.3
Japan	3.1	6.1	6.5	8.4	9.5	3.3	5.8	6.8	6.6	6.5
European Union <sup>b</sup>	32.2	35.5	32.5	39.5	36.5	32.7	35.3	34.6	39.6	34.6
<b>Economies in transition</b>	<b>10.1</b>	<b>9.8</b>	<b>7.7</b>	<b>5.0</b>	<b>3.5</b>	<b>10.2</b>	<b>9.7</b>	<b>7.7</b>	<b>5.5</b>	<b>3.1</b>
<b>Developing countries</b>	<b>21.9</b>	<b>18.4</b>	<b>28.7</b>	<b>23.3</b>	<b>26.7</b>	<b>22.6</b>	<b>17.9</b>	<b>22.9</b>	<b>22.1</b>	<b>28.9</b>
Latin America and the Caribbean	7.7	5.5	5.5	3.9	3.8	7.3	5.5	5.9	3.3	4.8
LAlA	5.6	4.0	4.0	3.3	3.4	5.0	3.5	4.1	2.4	4.0
CACM	0.3	0.4	0.2	0.1	0.1	0.4	0.4	0.3	0.2	0.2
CARICOM	0.5	0.4	0.5	0.2	0.1	0.6	0.6	0.7	0.2	0.2
Asia <sup>c</sup>	9.5	8.1	8.2	16.7	21.4	9.7	7.8	12.3	15.9	22.0
Newly industrializing economies (NIEs) <sup>d</sup>	3.4	3.0	6.0	10.3	14.3	3.6	3.8	5.8	10.3	14.6
China	2.0	0.7	0.9	1.8	2.9	1.9	0.7	0.9	1.5	2.7
India	1.0	0.6	0.4	0.5	0.6	1.7	0.6	0.7	0.7	0.6
Africa	4.2	4.1	4.7	2.3	1.7	4.9	3.4	3.6	2.2	1.8
Oil-exporting countries <sup>e</sup>	6.8	6.3	16.4	5.9	5.2	4.8	3.5	7.0	3.9	5.1
Non-oil-exporting countries <sup>e</sup>	15.1	12.1	12.3	17.4	21.5	17.9	14.4	15.9	18.2	23.8

Source: UNCTAD, *Handbook of International Trade and Development Statistics, 1991*, New York, 1992. United Nations publication, Sales No. E/F.92.II.D.6; United Nations, *World Economic Survey, 1993*, New York. United Nations publication, Sales No. E.93.II.C.1; and International Monetary Fund (IMF), *Direction of Trade Statistics Yearbook*, Washington, D.C., 1993.

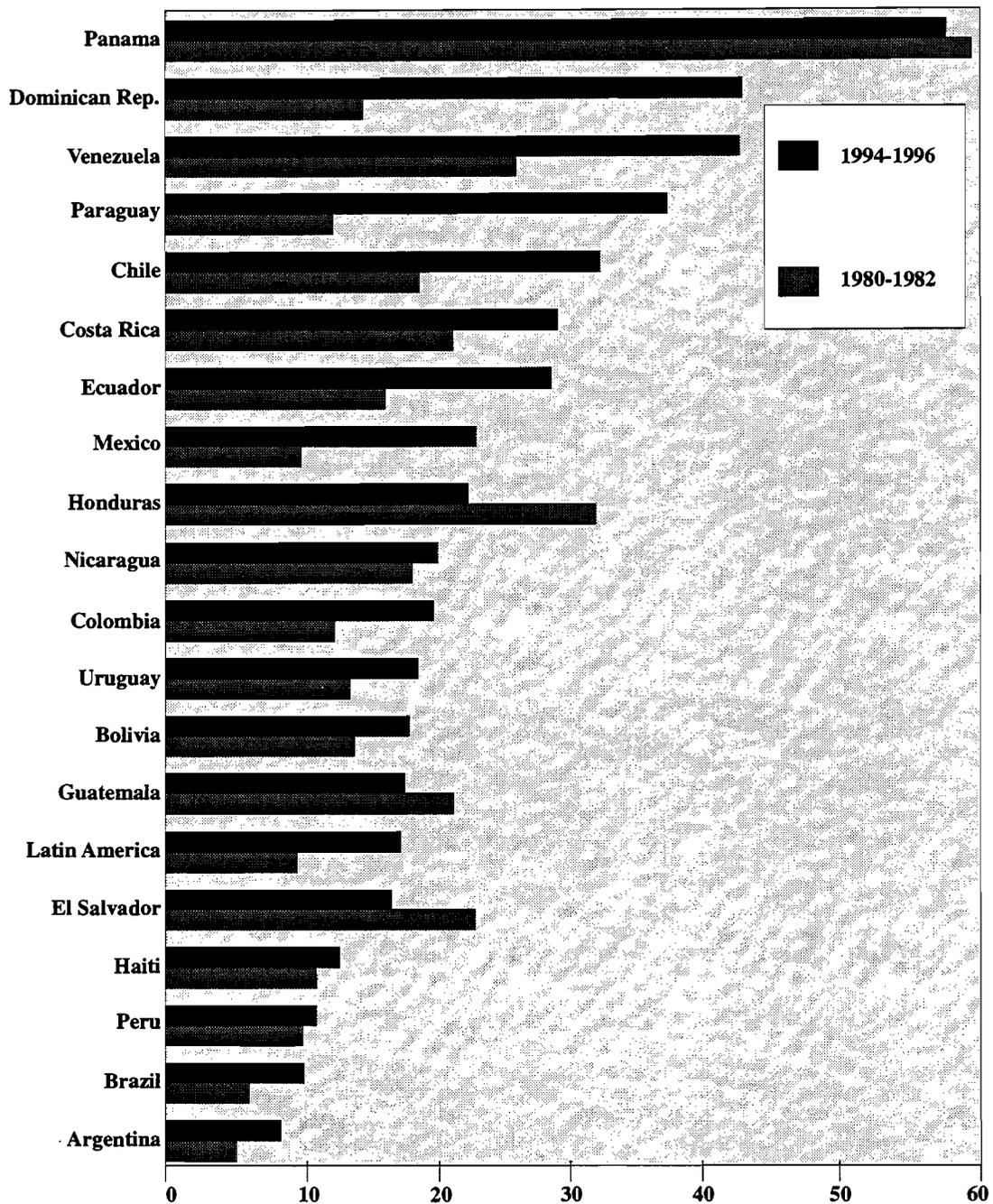
<sup>a</sup> Figures for 1990 and 1994 updated on the basis of United Nations, *Monthly Bulletin of Statistics*, New York, September 1996. <sup>b</sup> Does not include Austria, Finland and Sweden. <sup>c</sup> Developing Asian countries, including China. <sup>d</sup> Includes eight countries. <sup>e</sup> ECLAC estimates.

Table C.3  
**LATIN AMERICA: ANNUAL GROWTH RATES OF MENCHANDISE EXPORTS AND  
 GROSS DOMESTIC PRODUCT, 1970-1997**  
*(In 1980 dollars)*

	1970-1980			1980-1990			1990-1997		
	GDP	Exports		GDP	Exports		GDP	Exports	
		Volume	Purchasing power		Volume	Purchasing power		Volume	Purchasing power
Argentina	2.8	2.1	3.2	-0.9	7.1	2.4	5.5	6.6	7.8
Bolivia	3.9	-1.7	7.0	0.0	1.4	-2.4	3.6	8.7	1.3
Brazil	8.6	8.2	5.3	1.5	6.5	4.2	2.8	6.0	8.5
Chile	2.5	7.4	1.3	2.8	6.6	4.8	7.0	10.6	10.0
Colombia	5.4	3.7	5.5	3.7	6.4	4.9	3.8	6.9	8.3
Costa Rica	5.5	3.8	4.1	2.3	4.3	3.9	3.4	12.0	11.4
Ecuador	8.9	14.6	13.3	1.9	6.2	3.6	3.1	7.0	5.6
El Salvador	3.1	4.6	4.7	-0.1	-3.1	-9.5	4.9	4.9	8.7
Guatemala	5.7	6.4	6.3	0.8	-0.7	-1.8	3.9	7.7	8.9
Haiti	4.7	6.7	6.5	-0.4	1.7	-3.4	-4.3	-7.2	-7.5
Honduras	5.6	4.1	3.9	2.3	1.2	1.3	3.4	3.7	4.2
Mexico	6.7	10.2	14.4	1.6	8.8	4.8	2.2	12.5	10.6
Nicaragua	0.2	-1.1	-1.6	-1.4	-0.7	-3.2	2.4	11.1	9.0
Paraguay	8.7	7.3	5.2	3.2	11.8	16.1	2.7	4.4	6.9
Peru	3.9	2.3	1.5	-1.2	-2.3	-4.7	5.3	10.0	9.4
Dominican Republic	7.1	4.9	3.9	3.0	0.2	-4.7	4.8	2.2	3.1
Uruguay	3.0	5.4	-0.5	0.5	5.0	4.7	4.0	7.7	7.4
Venezuela	1.8	-5.8	10.1	0.4	1.6	-0.7	2.5	5.5	3.7
<b>Latin America (18)</b>	<b>5.6</b>	<b>2.0</b>	<b>6.6</b>	<b>1.2</b>	<b>5.4</b>	<b>2.7</b>	<b>3.3</b>	<b>8.4</b>	<b>9.1</b>
<b>Latin America (17) (excluding Venezuela)</b>	<b>6.0</b>	<b>6.4</b>	<b>5.8</b>	<b>1.3</b>	<b>6.3</b>	<b>3.5</b>	<b>3.4</b>	<b>8.7</b>	<b>9.3</b>

Source: ECLAC, on the basis of official figures.

**Figure C.1**  
**LATIN AMERICA AND THE CARIBBEAN: RATIO BETWEEN EXPORTS OF GOODS AND**  
**GROSS DOMESTIC PRODUCT, 1980-1982 and 1994-1996**  
*(Percentages)*



Source: ECLAC, on the basis of official figures, converted into dollars at constant 1980 prices.

Table C.4  
LATIN AMERICA (9 COUNTRIES): OVERVIEW OF THE TRADE LIBERALIZATION PROCESS

	Programme starting data	Maximum tariff		Number of tariff rates		Average tariff		Maximum tariff	Number of tariff rates	Average tariff <sup>e</sup>	Variation in real exchange rate <sup>a</sup>
		Initial	Year-end 1993	Initial	Year-end 1993	Initial	Year-end 1993				
Argentina <sup>b</sup>	1989	65	30		3	39 <sup>c</sup>	15 <sup>c</sup>	33	21	14	-38
Bolivia	1985	150	10		2	12 <sup>d</sup>	7 <sup>d</sup>	10	3	10	98
Brazil	1988	105	35	29	7	51 <sup>c</sup>	14 <sup>c</sup>	35 <sup>g</sup>	29	10	-35
Chile <sup>f</sup>	1973	220	10	57	1	94 <sup>c</sup>	10 <sup>c</sup>				-36
	1985	35	11	1	1	35 <sup>c</sup>	11 <sup>c</sup>	11	1	11	28
Colombia <sup>b</sup>	1990	100	20	14	4	44 <sup>d</sup>	12 <sup>d</sup>	20 <sup>h</sup>	8	11	-20
Costa Rica	1986	150	20		4	53 <sup>c</sup>	12 <sup>c</sup>	20	4	9	5
Mexico	1985	100	20	10	3	24 <sup>c</sup>	12 <sup>c</sup>	35 <sup>i</sup>	24	14	-32
Peru <sup>b</sup>	1990	108	25	56	2	66 <sup>c</sup>	18 <sup>c</sup>	25	2	16	-40
Venezuela	1989	135	20	41	4	35 <sup>d</sup>	10 <sup>d</sup>	20 <sup>j</sup>	8	12	-8

Source: ECLAC, on the basis of information from the LAIA secretariat and national agencies.

Note: Status of non-tariff barriers as of mid-1996:

**Argentina:** The great majority of non-tariff measures were eliminated in 1989-1991. Licensing requirements and bans continue to apply to a total of 88 sensitive products. **Bolivia:** Practically all non-tariff barriers have been removed, with the exception of restrictions on 12 sensitive products. **Brazil:** Import bans and licensing requirements were discontinued in 1990. However, Brazil still applies 101 measures, mainly in the form of restrictions on sensitive products, permits and local content or purchase rules. **Chile:** Applies price bands to imports of five agricultural products, and restrictions on a total of 41 sensitive products. **Colombia:** Nearly all licensing requirements were abolished in late 1990. There are restrictions on 27 sensitive products and 10 requirements relating to domestic purchase and the production process. **Costa Rica:** The great majority of import restrictions have been eliminated. **Mexico:** Licensing requirements have been discontinued and restrictions now apply only to 10 sensitive products. **Peru:** Import restrictions apply to 22 sensitive products. **Venezuela:** Import restrictions apply to 41 sensitive products.

<sup>a</sup> Variation between the average for the three-year period straddling the start of the liberalization programme and the average for 1994-1996, for all countries except those where the "tequila effect" was the strongest, for which the average for 1992-1994 has been used; based on the exchange rate for exports. <sup>b</sup> Tariffs include surcharges. <sup>c</sup> Weighted by relevant domestic production. <sup>d</sup> Weighted by imports. <sup>e</sup> Simple average of tariff items. <sup>f</sup> Chile's first trade liberalization programme was completed in 1979, and a 10% uniform tariff remained in force until 1982. Therefore, the information given in the first row corresponds to that period (1973-1982). The variation in the exchange rate has been measured between the three-year period 1974-1976 and 1981. The second row contains information on the tariff reductions that took place during the second liberalization exercise, which began in 1985; after being raised to 35% in 1984, uniform tariffs were successively reduced to 20% (1985), 15% (1988) and 11% (1991). <sup>g</sup> Higher tariffs apply to 49 positions (out of 11,800): 12 at 40%, 23 at 65% and 14 at 70%. <sup>h</sup> Higher tariffs apply to 46 positions (out of 7,200): 45 at 35% and 1 at 40%. <sup>i</sup> Higher tariffs apply to 66 positions (out of 9,700): 16 at between 40% and 45%; 12 at between 45% and 70%; 19 at between 70% and 200%; and 19 at between 200% and 260%. <sup>j</sup> A tariff of 35% applies to 13 positions (out of 6,600).

Table C.5  
**LATIN AMERICA (16 COUNTRIES): COMPOSITION OF MERCHANDISE EXPORTS, 1970, 1980 AND 1996**  
*(Percentages)*

	Year	Commodities	Semimanu- factures	Manufactures	Other	Total
Argentina	1970	61.3	25.6	13.1	0.1	100.0
	1980	48.9	30.6	20.5	0.0	100.0
	1996	38.8	33.7	27.3	0.1	100.0
Bolivia	1970	48.4	45.8	5.8	0.1	100.0
	1980	61.3	36.5	2.2	0.0	100.0
	1996	48.8	37.9	13.1	0.2	100.0
Brazil	1970	67.0	21.2	11.5	0.3	100.0
	1980	30.2	36.0	33.6	0.2	100.0
	1996	18.7	32.5	46.0	2.9	100.0
Chile	1970	12.9	84.9	2.2	0.0	100.0
	1980	20.2	74.4	5.3	0.1	100.0
	1996	31.4	55.8	8.2	4.7	100.0
Colombia	1970	85.1	7.7	6.6	0.6	100.0
	1980	70.3	11.3	16.1	2.3	100.0
	1996	54.9	12.6	28.1	4.4	100.0
Costa Rica	1970	72.0	11.9	16.1	0.0	100.0
	1980	60.2	13.7	26.1	0.0	100.0
	1996	58.5	18.2	19.2	4.1	100.0
Ecuador	1970	90.5	7.9	1.6	0.0	100.0
	1980	74.3	23.5	2.2	0.0	100.0
	1996	74.3	17.1	6.0	2.6	100.0
El Salvador	1970	63.2	11.4	25.2	0.2	100.0
	1980	54.2	15.0	30.5	0.3	100.0
	1996	40.9	24.7	33.9	0.5	100.0
Guatemala	1970	60.1	13.5	26.3	0.1	100.0
	1980	60.2	17.6	22.0	0.2	100.0
	1996	49.9	23.0	26.9	0.2	100.0
Honduras	1970	75.0	18.2	6.8	0.0	100.0
	1980	77.8	12.8	9.3	0.0	100.0
	1996	62.6	9.2	28.0	0.2	100.0
Mexico	1970	45.3	26.7	27.7	0.3	100.0
	1980	80.7	9.7	9.5	0.1	100.0
	1996 <sup>a</sup>	29.0	11.0	59.7	0.3	100.0
Nicaragua	1970	68.3	18.0	13.7	0.1	100.0
	1980	73.1	15.7	11.2	0.0	100.0
	1996	49.9	15.2	25.8	9.1	100.0
Paraguay	1970	43.7	49.2	7.1	0.0	100.0
	1980	56.7	37.2	6.1	0.0	100.0
	1996	58.6	27.9	13.5	0.0	100.0
Peru	1970	30.5	68.4	1.0	0.0	100.0
	1980	44.9	40.3	14.7	0.1	100.0
	1996	28.1	48.1	13.3	10.5	100.0
Uruguay	1970	61.6	20.9	17.4	0.1	100.0
	1980	39.8	24.5	35.6	0.1	100.0
	1996	28.8	37.3	33.5	0.4	100.0
Venezuela	1970	70.0	29.0	0.7	0.2	100.0
	1980	66.6	32.2	1.1	0.0	100.0
	1996	54.4	36.4	8.9	0.3	100.0

**Source:** ECLAC, on the basis of official figures. Merchandise exports have been classified on the basis of the criteria discussed in ECLAC, "El comercio de manufacturas en América Latina: evolución y estructura, 1962-1989", *Estudios e informes de la CEPAL*, No. 88 (LC/G.1731-P), Santiago, Chile, November 1992, pp. 30-34. United Nations publication, Sales No. S.92.II.G.12. The high figures given for 1996 under the heading "Other" generally refer to items that were not classified in the original source.

<sup>a</sup> The 1996 figures have been adjusted to exclude the *maquila* industry in order to permit their comparison with the figures for 1970 and 1980.

Table C.6  
LATIN AMERICA (16 COUNTRIES): COMPOSITION OF EXPORTS  
OF MANUFACTURES, 1970, 1980 AND 1996

	Year	Traditional industries	Basic inputs	New industries	Total	Exports of manufactures (current dollars)	Manufactures as a percentage of merchandise exports
Argentina	1970	25.9	16.8	57.3	100.0	232	13.1
	1980	36.7	12.5	50.7	100.0	1 645	20.5
	1996	24.5	19.3	56.2	100.0	6 501	27.3
Bolivia	1970	4.6	94.8	0.6	100.0	13	5.8
	1980	24.4	1.5	74.2	100.0	23	2.2
	1996	40.7	1.1	58.2	100.0	143	13.1
Brazil	1970	21.8	36.9	41.7	100.0	312	11.5
	1980	23.6	17.4	58.9	100.0	6 740	33.6
	1996	19.6	26.6	53.7	100.0	21 915	46.0
Chile	1970	0.6	29.6	69.7	100.0	27	2.2
	1980	6.4	40.0	53.6	100.0	241	5.3
	1996	23.1	15.9	61.0	100.0	1 256	8.2
Colombia	1970	52.9	15.9	31.2	100.0	48	6.6
	1980	54.4	10.4	35.2	100.0	636	16.1
	1996	35.4	21.2	43.4	100.0	3 135	28.1
Costa Rica	1970	34.9	14.4	50.7	100.0	37	16.1
	1980	40.9	13.8	45.3	100.0	253	26.1
	1996	35.6	17.4	46.9	100.0	548	19.2
Ecuador	1970	47.3	0.2	52.5	100.0	3	1.6
	1980	36.5	1.9	61.7	100.0	54	2.2
	1996	34.3	16.0	49.8	100.0	292	6.0
El Salvador	1970	57.6	9.7	32.7	100.0	57	25.2
	1980	57.5	9.9	32.6	100.0	219	30.5
	1996	39.4	13.2	47.4	100.0	343	33.9
Guatemala	1970	49.9	12.9	37.2	100.0	76	26.3
	1980	41.4	10.8	47.8	100.0	326	22.0
	1996	32.8	16.9	50.3	100.0	546	26.9
Honduras	1970	56.0	4.2	39.8	100.0	12	6.8
	1980	35.0	4.4	60.5	100.0	76	9.3
	1996	17.3	2.0	80.6	100.0	237	28.0
Mexico	1970	22.4	11.0	66.3	100.0	326	27.8
	1980	22.5	6.7	70.7	100.0	1 469	9.5
	1996 <sup>a</sup>	15.1	10.7	74.2	100.0	32 336	59.7
Nicaragua	1970	45.4	19.7	34.9	100.0	24	13.7
	1980	27.6	45.2	27.2	100.0	46	11.2
	1996	29.9	4.9	65.3	100.0	170	25.8
Paraguay	1970	4.1	7.6	88.3	100.0	5	7.1
	1980	24.7	0.0	75.2	100.0	19	6.1
	1996	63.3	16.5	20.2	100.0	141	13.5
Peru	1970	36.1	36.1	27.8	100.0	11	1.0
	1980	60.9	12.1	27.0	100.0	494	14.7
	1996	73.5	5.1	21.4	100.0	774	13.3
Uruguay	1970	76.9	11.8	11.3	100.0	40	17.4
	1980	71.1	10.3	18.5	100.0	377	35.6
	1996	61.9	12.8	25.3	100.0	803	33.5
Venezuela	1970	4.7	77.2	18.0	100.0	23	0.7
	1980	2.7	59.3	38.0	100.0	216	1.1
	1996	8.3	56.0	35.6	100.0	2 125	8.9

Source: ECLAC, on the basis of official figures. Merchandise exports have been classified on the basis of the criteria discussed in ECLAC, "El comercio de manufacturas en América Latina: evolución y estructura, 1962-1989", *Estudios e informes de la CEPAL*, No. 88 (LC/G.1731-P), Santiago, Chile, November 1992, pp. 30-34. United Nations publication, Sales No. S.92.II.G.12. The high figures given for 1996 under the heading "Other" generally refer to items that were not classified in the original source.

<sup>a</sup> The 1996 figures have been adjusted to exclude the *maquila* industry in order to permit their comparison with the figures for 1970 and 1980.

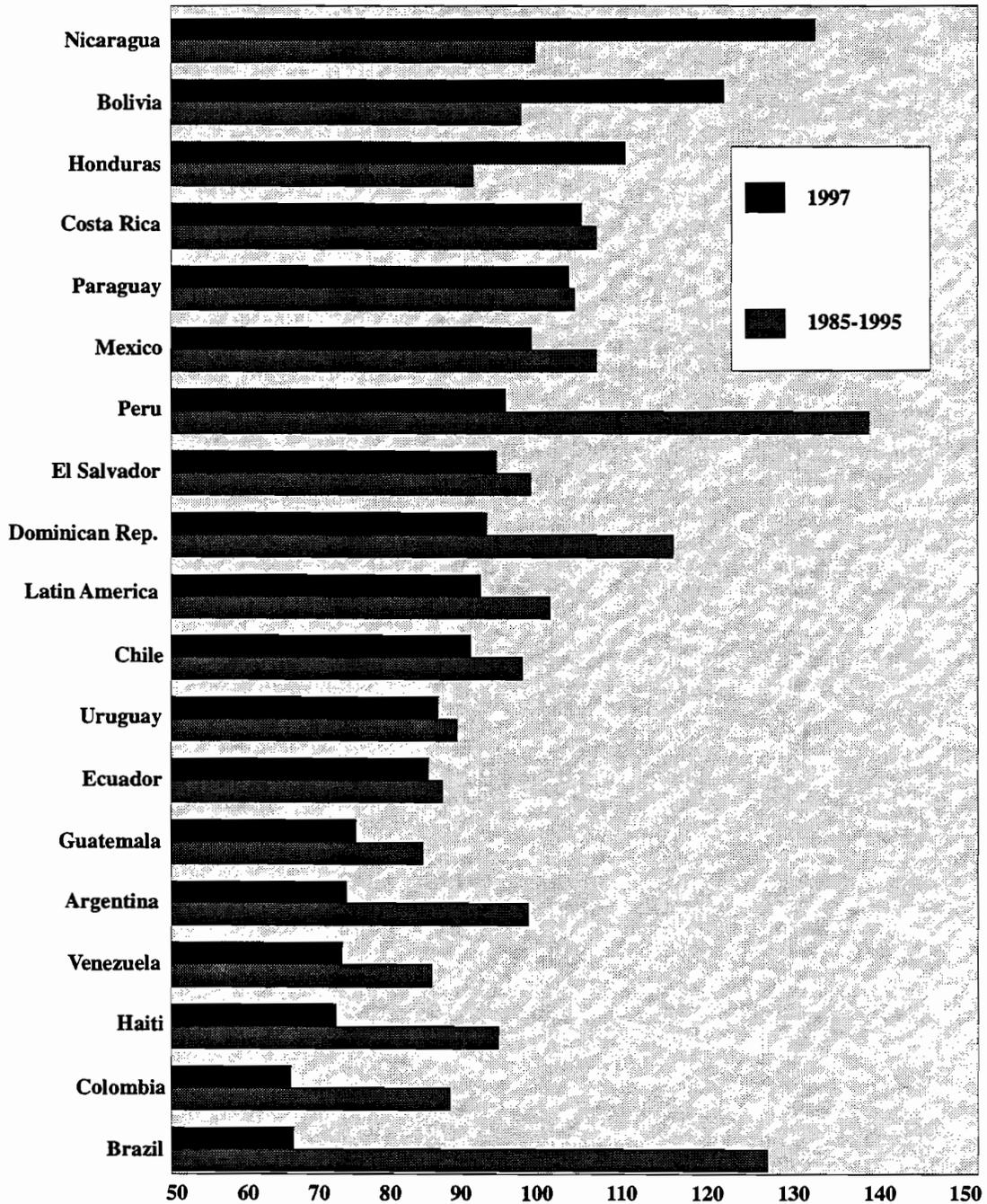
Table C.7  
**LATIN AMERICA (14 COUNTRIES)<sup>a</sup>: COMPOSITION OF EXPORTS BY  
 DESTINATION, 1970-1974 AND 1996**  
 (Percentages)

	United States		Japan		Latin America and the Caribbean		European Community and EFTA		Total	
	1970- 1974	1996	1970- 1974	1996	1970- 1974	1996	1970- 1974	1996	1970- 1974	1996
<b>A. Commodities</b>	47.0	37.9	66.1	49.1	51.0	18.8	59.6	44.4	53.6	34.1
1. Agriculture	25.5	10.4	32.8	21.4	11.7	10.9	46.9	26.7	29.9	14.5
2. Mining	6.3	0.7	31.5	20.7	1.0	1.9	6.7	5.9	6.2	3.6
3. Energy	15.2	26.8	1.8	7.0	38.3	5.9	6.0	11.8	17.6	16.0
<b>B. Industrial products</b>	52.6	60.8	32.0	49.3	48.8	80.8	40.0	51.1	46.0	64.0
1. Semi-manufactures	40.1	17.0	27.1	35.6	23.3	29.2	33.6	33.2	33.6	27.2
1.1 Agriculturally-based, labour-intensive	5.6	4.4	3.1	9.6	7.5	11.7	15.8	16.8	9.5	11.1
1.2 Agriculturally-based, capital-intensive	8.6	1.9	6.1	5.0	3.1	4.3	2.6	4.5	6.0	4.1
1.3 Mineral-based	6.7	4.8	17.2	20.9	6.4	7.3	13.5	10.7	9.2	7.7
1.4 Energy-based	19.2	5.9	0.7	0.0	6.2	5.9	1.7	1.3	8.9	4.3
2. Manufactures	12.5	43.8	4.9	13.7	25.5	51.6	6.4	17.8	12.4	36.8
2.1 Traditional	5.0	6.3	2.0	1.5	4.8	8.4	3.6	4.9	4.3	6.1
2.2 Basic inputs	1.6	4.5	1.1	8.5	4.8	9.1	0.7	3.7	1.9	6.2
2.3 New, labour-intensive	3.9	13.9	1.5	1.8	8.7	14.3	1.0	6.1	3.6	11.0
a) Low technological content	0.4	2.7	0.1	0.2	1.7	2.6	0.2	1.0	0.6	2.0
b) Mid-range technological content	1.6	3.4	0.2	1.2	4.1	6.8	0.4	3.3	1.6	4.0
c) High technological content	1.8	7.8	1.2	0.5	3.0	5.0	0.4	1.7	1.4	5.0
2.4 New, capital-intensive	2.0	19.1	0.4	1.9	7.2	19.7	1.1	3.2	2.6	13.5
a) Low technological content	0.3	1.7	0.0	0.1	0.7	1.4	0.0	0.1	0.3	1.1
b) Mid-range technological content	1.3	15.6	0.3	1.5	5.0	15.6	0.6	1.6	1.7	10.9
c) High technological content	0.4	1.7	0.1	0.3	1.5	2.7	0.4	1.4	0.6	1.6
<b>C. Other</b>	0.4	1.3	1.3	1.6	0.2	0.5	0.4	4.5	0.4	1.9
<b>Total</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>

Source: ECLAC, on the basis of official figures.

<sup>a</sup> Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Ecuador, Guatemala, Honduras, Mexico, Paraguay, Peru, Uruguay and Venezuela. The figures for Mexico for 1996 have been adjusted to exclude the *maquila* industry in order to permit their comparison with the figures for 1970 and 1974.

**Figure C. 2**  
**LATIN AMERICA AND THE CARIBBEAN: REAL EFFECTIVE EXCHANGE RATE INDICES, <sup>a/</sup> <sup>b/</sup>**  
**1985-1995 and 1997**  
*(1990=100)*



Source: ECLAC, on the basis of official figures and of information provided by the International Monetary Fund.

a/ For imports.

b/ Consumer price indices have been used for the calculation in all cases.

Table C.8  
**LATIN AMERICA AND THE CARIBBEAN: INDICES OF THE REAL EFFECTIVE EXCHANGE RATE FOR IMPORTS<sup>a</sup>**  
*(1990 = 100)*

	1991	1992	1993	1994	1995	1996	1997 <sup>b</sup>
Argentina	73.1	64.2	59.9	63.6	71.1	73.1	71.3
Barbados	98.2	95.9	94.0	95.9	98.5	97.5	91.7
Bolivia	100.1	104.6	112.2	122.8	129.8	122.8	119.4
Brazil	120.6	130.7	119.8	94.9	72.0	66.1	64.5
Chile	99.8	96.2	98.2	98.3	95.0	92.6	87.2
Colombia	101.1	89.6	86.5	76.5	76.9	71.6	64.7
Costa Rica	110.4	105.5	104.6	105.3	103.2	100.6	101.1
Ecuador	94.6	94.9	84.8	81.7	84.8	85.2	81.5
El Salvador	100.4	101.3	93.7	93.0	84.8	85.8	90.5
Guatemala	89.0	88.3	89.2	85.0	81.9	78.1	72.6
Haiti	94.5	95.6	113.2	92.5	81.6	72.2	70.4
Honduras	109.8	105.2	116.3	129.5	112.8	116.4	106.7
Jamaica	117.0	130.2	118.4	118.6	111.6	93.1	83.8
Mexico	90.8	84.0	80.1	82.6	123.0	109.2	94.6
Nicaragua	105.0	106.1	110.8	117.2	123.4	124.9	130.5
Paraguay	93.2	98.7	105.7	105.5	108.5	103.6	99.5
Peru	84.7	84.2	94.1	89.5	92.5	91.4	91.8
Dominican Republic	103.3	105.5	102.0	100.9	98.5	92.0	89.2
Trinidad and Tobago	101.4	99.1	115.1	119.3	125.2	119.5	125.4
Uruguay	92.0	89.6	81.6	81.3	83.2	83.4	82.5
Venezuela	93.7	89.0	88.1	92.3	74.0	88.5	70.9

Source: ECLAC, on the basis of figures supplied by the International Monetary Fund (IMF).

<sup>a</sup> The averages of the indices for the real (main official) exchange rate for the currency of each country against the currencies of its main trading partners, weighted by the relative magnitude of exports to those countries. The weightings reflect the average for 1990-1993. Consumer price indices have been used in calculating the figures for each country. For information on the methodology and sources used, see ECLAC, *Economic Survey of Latin America, 1981* (E/CEPAL/G.1248), Santiago, Chile, 1983. United Nations publication, Sales No. S.83.II.G.2. <sup>b</sup> January-September average.

Table C.9  
**LATIN AMERICA AND THE CARIBBEAN: PRICES OF MAIN COMMODITY EXPORTS,  
 IN DOLLARS AT CURRENT PRICES**

	1980	1985	1990	1991	1992	1993	1994	1995	1996	1997 <sup>a</sup>
<b>Average price for the year</b>										
Soybean oil <sup>b</sup>	598.3	572.0	447.3	453.8	429.0	480.4	615.6	625.2	551.5	566.6
Cotton <sup>c</sup>	94.2	61.8	81.1	77.1	61.8	62.2	82.2	104.4	89.2	81.4
Aluminium <sup>c</sup>	69.5	47.2	74.4	59.1	56.9	51.7	67.0	81.9	68.6	72.9
Sugar <sup>c</sup>	28.7	4.1	12.6	9.0	9.1	10.0	12.0	13.3	12.0	11.2
Bananas <sup>c</sup>	17.0	17.3	23.6	25.6	21.5	20.0	19.9	19.9	21.4	25.7
Cocoa <sup>c</sup>	118.1	102.3	57.7	54.2	49.8	50.7	63.3	65.0	66.0	75.1
Coffee (1) <sup>c</sup>	178.8	153.7	96.5	89.9	68.2	75.8	157.3	158.3	131.2	182.6
Coffee (2) <sup>c</sup>	208.8	151.8	82.8	72.9	56.5	66.7	143.2	145.9	119.8	165.0
Coffee (3) <sup>c</sup>	154.2	145.6	89.1	85.0	64.0	69.9	148.5	149.3	122.2	187.9
Shrimp <sup>c</sup>	4.6	4.8	4.9	5.3	4.9	5.2	5.9	6.1	5.9	6.6
Beef <sup>c</sup>	125.9	97.6	115.4	120.8	111.4	118.7	105.8	86.5	81.0	84.8
Copper <sup>c</sup>	98.6	64.3	120.7	106.1	103.5	86.7	104.6	133.1	104.0	104.1
Cowhides <sup>c</sup>	104.6	90.7	108.3	65.6	63.5	81.2	106.8	111.0	84.2	67.0
Tin <sup>c</sup>	761.4	541.9	281.1	253.7	276.6	234.0	247.7	281.8	279.7	256.4
Soybean meal <sup>d</sup>	263.1	157.2	214.0	208.8	215.1	220.5	208.5	210.6	275.0	286.0
Fishmeal <sup>d</sup>	504.4	280.1	412.5	477.8	481.5	364.7	376.3	495.0	586.0	603.2
Iron ore <sup>b</sup>	27.2	22.7	30.8	33.3	31.6	28.1	25.5	27.0	28.6	28.8
Wool <sup>c</sup>	194.5	140.7	167.3	119.0	123.2	115.8	144.7	172.4	172.0	158.3
Lumber (softwood) <sup>c</sup>	186.5	168.8	206.3	216.2	234.6	277.4	299.6	303.2	347.7	270.9
Lumber (hardwood) <sup>c</sup>	332.9	235.5	523.7	471.9	513.1	538.1	778.5	740.0	741.4	668.8
Maize <sup>d</sup>	210.3	135.3	127.1	126.3	120.0	120.4	125.2	144.6	180.8	134.6
Silver <sup>f</sup>	2 057.7	614.2	482.0	402.4	393.6	429.8	528.4	519.1	518.3	483.6
Lead <sup>c</sup>	41.1	17.8	36.8	25.3	24.6	18.5	24.8	28.6	35.1	29.2
Wood pulp <sup>b</sup>	535.9	416.2	814.5	596.8	563.0	423.9	553.6	853.1	574.1	556.9
Soybeans <sup>d</sup>	296.3	225.3	246.9	239.6	235.5	255.1	251.8	259.3	304.8	295.3
Tobacco <sup>c</sup>	142.6	184.3	178.4	186.5	185.0	183.4	186.5	191.6	137.8	154.7
Wheat <sup>d</sup>	175.9	137.8	136.8	129.0	150.5	141.9	150.9	178.8	207.8	160.1
Zinc <sup>c</sup>	34.6	34.3	68.9	50.7	56.3	43.7	45.3	46.8	46.5	60.2
Crude oil <sup>g</sup>	27.6	26.5	20.0	17.1	16.6	14.7	14.6	15.8	19.6	17.2
Petroleum products <sup>g</sup>	38.8	31.4	29.8	27.1	24.4	22.1	20.6	22.5	25.6	25.4
<b>Indices: base 1990=100</b>										
<b>General index, excluding petroleum and petroleum products</b>	<b>127.6</b>	<b>88.7</b>	<b>100.0</b>	<b>93.1</b>	<b>87.2</b>	<b>85.6</b>	<b>103.9</b>	<b>113.9</b>	<b>106.3</b>	<b>112.6</b>
<b>General index, total</b>	<b>131.2</b>	<b>104.4</b>	<b>100.0</b>	<b>90.4</b>	<b>85.5</b>	<b>80.7</b>	<b>90.9</b>	<b>99.3</b>	<b>101.7</b>	<b>101.8</b>

Source: ECLAC, on the basis of information supplied by United Nations Conference on Trade and Development (UNCTAD), International Monetary Fund (IMF), World Bank and the Organization of Petroleum Exporting Countries (OPEC).

Note: Soybean oil: all origins, f.o.b. Rotterdam. Cotton: American; Memphis, United States; M1-3/32", c.i.f. northern Europe. Aluminium: high grade, spot prices on London Metal Exchange. Sugar: f.o.b. Caribbean ports for export on open market. Bananas: from Central America and Ecuador, f.o.b. United States ports. Cocoa beans: average daily prices (futures), New York and London. Coffee 1: Colombian, mild arabica, ex-dock New York. Coffee 2: Brazilian and other arabicas, ex-dock New York. Coffee 3: other mild arabicas. Shrimp: United States prices. Beef: frozen and boned, all origins, United States ports. Copper: spot prices on London Metal Exchange. Cowhides: United Kingdom, average import prices. Tin: spot prices on London Metal Exchange. Soybean meal: 44%-45%. Fishmeal: all origins, 64%-65% protein content, c.i.f. Hamburg. Iron ore, Brazil to Europe, 64.5% Fe, f.o.b. Wool: cleaned, carded, 48" grade, United Kingdom. Softwood: conifer, sawn. Hardwood: tropical timber, sawn. Maize: United States, yellow No. 3, c.i.f. Rotterdam. Silver: 99% pure, New York. Lead: spot prices on London Metal Exchange. Wood pulp: Sweden, sulphated, bleached. Soybeans: United States, Yellow No. 2 bulk, c.i.f. Rotterdam. Tobacco: all United States markets. Wheat: f.o.b., United States. Zinc: spot prices on London Metal Exchange. Crude oil: Venezuela, Tia Juana light. Petroleum products: regular 87 octane unleaded gasoline, United States.

<sup>a</sup> January-September average. <sup>b</sup> Dollars per metric ton. <sup>c</sup> United States cents per pound. <sup>d</sup> Dollars per ton. <sup>e</sup> Dollars per cubic metre. <sup>f</sup> Dollars per ounce. <sup>g</sup> Dollars per barrel.

Table C.10  
**LATIN AMERICA AND THE CARIBBEAN: EXPORTS OF GOODS, FOB**  
*(Indices: 1990 = 100 and annual growth rates)*

	Value				Unit value				Volume			
	Index	Rate			Index	Rate			Index	Rate		
		1997 <sup>a</sup>	1995	1996		1997 <sup>a</sup>	1997 <sup>a</sup>	1995		1996	1997 <sup>a</sup>	1997 <sup>a</sup>
<b>Latin America and the Caribbean</b>	<b>206.8</b>	<b>21.3</b>	<b>11.3</b>	<b>11.6</b>	<b>113.1</b>	<b>8.8</b>	<b>2.1</b>	<b>-0.6</b>	<b>182.8</b>	<b>11.5</b>	<b>9.0</b>	<b>12.2</b>
Argentina	204.8	32.3	13.6	6.3	130.6	10.1	7.6	-1.0	156.8	20.3	5.6	7.3
Bolivia <sup>b</sup>	134.2	5.8	3.0	3.9	90.8	8.5	-5.8	-1.5	147.8	-2.5	9.3	5.5
Brazil	165.6	5.5	2.7	8.9	107.1	9.0	-1.0	1.5	154.6	-3.3	3.7	7.3
Chile	203.1	39.1	-4.9	10.7	100.5	23.9	-16.9	1.0	202.0	12.2	14.6	9.6
Colombia	174.9	16.8	4.2	16.2	108.5	9.0	-0.8	3.5	161.2	7.2	5.0	12.3
Costa Rica	225.6	16.9	10.4	11.5	129.2	8.1	-0.4	4.0	174.6	8.2	10.9	7.2
Ecuador	191.6	14.8	11.1	6.5	116.5	7.0	7.5	3.0	164.5	7.3	3.3	3.4
El Salvador <sup>b</sup>	363.4	32.6	7.8	30.8	173.4	13.8	1.8	8.0	209.6	16.5	5.8	21.1
Guatemala	216.3	27.9	3.2	17.6	128.0	12.5	-8.2	4.0	169.0	13.7	12.5	13.1
Haiti	73.4	26.9	8.0	31.8	79.7	13.0	-4.9	3.5	92.0	12.3	13.6	27.3
Honduras <sup>b</sup>	207.8	29.5	13.3	13.3	174.1	16.7	-3.3	8.0	119.3	11.0	17.2	4.9
Mexico	272.7	30.7	20.7	15.6	118.8	4.0	4.0	-3.0	229.5	25.7	16.1	19.2
Nicaragua	233.2	51.0	27.4	14.8	117.9	21.0	-6.6	5.0	197.8	24.7	36.3	9.4
Panama <sup>b</sup>	196.3	1.0	-3.5	11.6	145.3	-8.5	-5.0	4.0	135.1	10.4	1.6	7.3
Paraguay	194.6	33.4	-10.2	0.4	123.5	11.0	0.5	2.0	157.6	20.2	-10.7	-1.6
Peru	205.2	21.6	5.5	15.6	111.4	10.0	-0.5	2.5	184.2	10.6	6.1	12.8
Dominican Republic <sup>c</sup>	622.9	8.7	8.5	15.4	117.5	14.5	-0.8	3.0	530.1	-5.1	9.3	12.1
Uruguay	162.5	12.0	13.6	12.7	106.9	12.8	-2.7	-1.0	152.0	-0.7	16.7	13.9
Venezuela	133.5	18.4	20.0	2.8	88.1	10.5	16.3	-5.0	151.6	7.2	3.2	8.1

Source: ECLAC, on the basis of figures provided by IMF and national agencies.

<sup>a</sup> Preliminary estimates. <sup>b</sup> The indices and rates for the unit value and volume of exports for 1995 and 1996 are based on the System of National Accounts. <sup>c</sup> From 1993 on, *maquila* exports are included in the category of "Goods".

Table C.11  
**LATIN AMERICA AND THE CARIBBEAN: IMPORTS OF GOODS, FOB**  
*(Indices: 1990 = 100 and annual growth rates)*

	Value				Unit value				Volume			
	Index	Rate			Index	Rate			Index	Rate		
		1997 <sup>a</sup>	1995	1996		1997 <sup>a</sup>	1997 <sup>a</sup>	1995		1996	1997 <sup>a</sup>	1997 <sup>a</sup>
<b>Latin America and the Caribbean</b>	<b>279.1</b>	<b>12.2</b>	<b>10.3</b>	<b>18.2</b>	<b>104.4</b>	<b>5.1</b>	<b>1.5</b>	<b>-2.5</b>	<b>267.2</b>	<b>6.7</b>	<b>8.7</b>	<b>21.2</b>
Argentina	743.8	-6.7	18.3	25.1	108.6	8.9	-1.2	-2.0	684.9	-14.4	19.7	27.6
Bolivia <sup>b</sup>	199.2	21.4	4.9	19.6	133.8	22.3	5.2	-3.0	148.9	-0.7	-0.3	23.2
Brazil	300.1	50.0	6.9	16.4	90.6	9.1	0.7	-4.0	331.2	37.5	6.1	21.2
Chile	257.2	34.7	12.6	9.7	99.4	9.4	0.1	-4.5	258.8	23.2	12.5	14.9
Colombia	268.2	17.0	-1.1	7.2	81.9	6.9	-1.5	-3.5	327.5	9.4	0.5	11.1
Costa Rica	202.6	8.2	5.9	16.4	112.9	7.0	-0.1	-2.0	179.4	1.2	5.9	18.8
Ecuador	253.1	23.6	-9.3	17.9	127.5	9.0	-1.4	-2.0	198.5	13.4	-8.0	20.3
El Salvador <sup>b</sup>	257.0	32.3	-4.8	11.0	115.8	8.3	4.5	-3.0	221.9	22.1	-8.8	14.4
Guatemala	231.8	18.4	-4.4	14.3	109.1	9.5	-3.0	-3.0	212.5	8.1	-1.5	17.9
Haiti	115.2	161.1	-3.5	2.2	91.1	6.5	1.0	-4.5	126.5	145.1	-4.4	7.0
Honduras <sup>b</sup>	202.9	12.3	12.0	4.6	140.5	15.2	-0.2	-2.5	144.4	-2.5	12.2	7.3
Mexico	264.0	-8.7	23.5	22.7	114.2	4.0	3.9	-1.5	231.2	-12.2	18.8	24.6
Nicaragua	232.6	10.2	21.6	26.0	113.1	5.0	1.1	-2.5	205.6	4.9	20.3	29.2
Panama <sup>b</sup>	208.3	6.1	-2.4	12.0	145.8	-3.4	-5.6	-1.5	142.9	9.8	3.4	13.7
Paraguay	257.4	24.0	-9.2	3.7	109.2	8.0	1.7	-1.0	235.7	14.9	-10.6	4.8
Peru	296.4	38.7	1.8	9.7	110.8	9.0	0.0	-4.0	267.5	27.3	1.8	14.2
Dominican Republic <sup>c</sup>	357.3	4.9	11.3	11.8	95.3	3.0	3.2	-1.0	374.9	1.9	7.8	13.0
Uruguay	277.4	3.3	15.9	11.8	104.8	6.0	0.2	-4.5	264.7	-2.5	15.7	17.1
Venezuela	174.1	41.9	-23.5	30.4	97.7	6.5	-1.9	-3.0	178.2	33.2	-21.9	34.4

Source: ECLAC, on the basis of figures provided by IMF and national agencies.

<sup>a</sup> Preliminary estimates. <sup>b</sup> The indices and rates for the unit value and volume of exports for 1995 and 1996 are based on the System of National Accounts. <sup>c</sup> From 1993 on, *maquila* exports are included in the category of "Goods".

Table C.12  
**LATIN AMERICA AND THE CARIBBEAN: TERMS OF TRADE (GOODS), FOB/FOB**  
*(Indices: 1990 = 100 and average annual rates)*

	Indices										Average annual rates	
	1980	1985	1990	1991	1992	1993	1994	1995	1996	1997 <sup>a</sup>	1981-1990	1991-1997
<b>Latin America and the Caribbean</b>	139	105	100	99	99	98	102	106	106	108	-3.2	1.0
Argentina	154	123	100	102	109	109	108	109	119	120	-4.2	2.3
Bolivia <sup>b</sup>	134	144	100	93	70	71	84	75	67	68	-2.9	-4.7
Brazil	120	101	100	105	103	107	114	114	112	118	-1.8	2.1
Chile	124	91	100	102	101	92	102	115	96	101	-2.1	0.1
Colombia	116	101	100	107	109	105	120	123	123	132	-1.5	3.6
Costa Rica	104	108	100	104	106	105	107	108	108	114	-0.4	1.7
Ecuador	166	142	100	88	89	78	81	80	87	91	-4.9	-1.1
El Salvador <sup>b</sup>	108	83	100	99	99	97	131	138	135	150	-0.8	5.2
Guatemala	113	93	100	104	104	98	113	116	109	117	-1.2	2.0
Haiti	170	154	100	84	80	81	81	86	81	87	-5.2	-1.7
Honduras <sup>b</sup>	107	87	100	105	99	103	114	115	112	124	-0.7	2.7
Mexico	150	94	100	100	106	106	106	106	106	104	-4.0	0.5
Nicaragua	145	112	100	93	68	79	91	105	97	104	-3.7	0.5
Panama <sup>b</sup>	107	88	100	96	97	99	99	94	94	100	0.9	0.0
Paraguay	91	82	100	100	99	103	108	111	110	113	0.9	1.6
Peru	139	95	100	96	95	92	94	95	94	101	-3.2	0.1
Dominican Republic	183	151	100	115	107	105	111	123	118	123	-5.9	2.7
Uruguay	84	84	100	100	104	94	95	101	98	102	1.8	0.2
Venezuela	165	139	100	83	79	74	75	78	92	90	-4.9	-1.3

Source: ECLAC, on the basis of official figures.

<sup>a</sup> Preliminary estimates. <sup>b</sup> The indices for 1991-1996 are based on the System of National Accounts.

Table C.13  
**LATIN AMERICA AND THE CARIBBEAN: PURCHASING POWER OF MERCHANDISE EXPORTS**  
*(Indices: 1990 = 100 and average annual rates)*

	Indices										Average annual rates	
	1980	1985	1990	1991	1992	1993	1994	1995	1996	1997 <sup>a</sup>	1981-1990	1991-1997
<b>Latin America and the Caribbean</b>	83	83	100	104	110	121	137	158	173	198	2.0	8.9
Argentina	81	89	100	95	101	106	125	151	174	189	2.1	8.3
Bolivia <sup>b</sup>	110	95	100	99	76	81	111	96	94	100	-1.0	0.0
Brazil	64	90	100	110	128	152	163	158	161	183	4.5	7.8
Chile	65	56	100	112	125	118	146	185	176	204	4.5	9.3
Colombia	62	57	100	120	126	131	153	168	177	214	4.8	9.9
Costa Rica	68	71	100	112	126	133	145	159	176	200	3.9	9.0
Ecuador	102	113	100	98	112	102	116	123	138	150	-0.2	5.2
El Salvador <sup>b</sup>	206	100	100	97	97	128	184	226	233	314	-7.0	15.4
Guatemala	149	92	100	97	99	105	132	153	163	198	-3.9	8.9
Haiti	120	104	100	94	51	57	46	55	58	81	-1.8	-2.7
Honduras <sup>b</sup>	104	82	100	98	98	100	100	112	127	148	-0.4	5.0
Mexico	68	74	100	104	112	121	139	175	203	239	4.0	11.5
Nicaragua	188	106	100	78	62	75	97	139	175	206	-6.1	9.5
Panama <sup>b</sup>	110	90	100	133	125	113	111	116	119	135	1.5	3.8
Paraguay	34	36	100	81	78	133	161	199	176	178	11.3	7.5
Peru	168	121	100	107	111	108	131	146	154	185	-5.0	8.0
Dominican Republic <sup>c</sup>	192	132	100	101	86	480	505	533	560	654	-6.3	26.4
Uruguay	53	54	100	95	106	100	110	116	131	155	6.5	5.6
Venezuela	129	98	100	89	84	87	95	105	129	137	-2.5	4.0

Source: ECLAC, on the basis of official figures.

<sup>a</sup> Preliminary estimates. <sup>b</sup> The indices for 1991-1996 are based on the System of National Accounts.

<sup>c</sup> From 1993 on, *maquila* exports are included in the category of "Goods".

Table C.14  
**LATIN AMERICA AND THE CARIBBEAN: BALANCE OF PAYMENTS**  
*(Millions of dollars)*

	Exports of goods, f.o.b., and services			Imports of goods, f.o.b., and services			Balance on goods			Balance on services			Balance on goods and services		
	1995	1996	1997 <sup>a</sup>	1995	1996	1997 <sup>a</sup>	1995	1996	1997 <sup>a</sup>	1995	1996	1997 <sup>a</sup>	1995	1996	1997 <sup>a</sup>
<b>Latin America and the Caribbean</b>	<b>264 437</b>	<b>293 969</b>	<b>326 190</b>	<b>272 812</b>	<b>302 196</b>	<b>354 340</b>	<b>1 943</b>	<b>4 404</b>	<b>-11 530</b>	<b>-10 318</b>	<b>-12 631</b>	<b>-16 620</b>	<b>-8 375</b>	<b>-8 227</b>	<b>-28 150</b>
Argentina	23 888	27 113	28 750	23 825	27 929	34 250	2 238	1 649	-2 415	-2 175	-2 465	-3 085	63	-816	-5 500
Bolivia	1 234	1 281	1 330	1 582	1 669	1 970	-190	-219	-430	-158	-169	-210	-348	-388	-640
Brazil	51 819	54 524	59 000	62 633	69 110	80 000	-3 352	-5 539	-10 000	-7 462	-9 047	-11 000	-10 814	-14 586	-21 000
Chile	19 297	18 711	20 800	17 980	20 086	22 100	1 480	-1 146	-1 100	-163	-229	-200	1 317	-1 375	-1 300
Colombia	13 744	14 511	16 425	16 056	16 561	17 700	-2 699	-2 135	-1 320	387	85	45	-2 312	-2 050	-1 275
Costa Rica	3 790	4 117	4 575	3 901	4 171	4 790	-474	-388	-585	363	334	370	-111	-54	-215
Ecuador	5 265	5 748	6 100	5 036	4 548	5 465	354	1 220	880	-125	-20	-245	229	1 200	635
El Salvador	2 049	2 204	2 765	3 674	3 542	4 040	-1 524	-1 243	-1 025	-101	-95	-250	-1 625	-1 338	-1 275
Guatemala	2 822	2 787	3 260	3 727	3 527	4 065	-872	-668	-690	-33	-72	-115	-905	-740	-805
Haiti	241	257	290	802	782	800	-380	-351	-315	-181	-174	-195	-561	-525	-510
Honduras	1 719	1 932	2 180	1 913	2 128	2 225	-122	-117	20	-72	-79	-65	-194	-196	-45
Mexico	89 207	106 779	123 000	81 454	99 700	121 600	7 089	6 531	1 200	664	548	200	7 753	7 079	1 400
Nicaragua	644	807	950	1 083	1 298	1 585	-335	-377	-550	-104	-114	-85	-439	-491	-635
Panama	7 592	7 426	8 130	7 764	7 531	8 435	-575	-630	-730	403	525	425	-172	-105	-305
Paraguay	4 578	4 145	4 130	5 225	4 878	5 045	-1 483	-1 379	-1 520	836	646	605	-647	-733	-915
Peru	6 722	7 268	8 305	9 665	9 947	10 910	-2 170	-2 000	-1 845	-773	-679	-760	-2 943	-2 679	-2 605
Dominican Republic	5 566	6 095	6 850	5 999	6 689	7 485	-1 492	-1 764	-1 830	1 059	1 170	1 195	-433	-594	-635
Uruguay	3 507	3 799	4 260	3 569	3 963	4 430	-563	-703	-765	501	539	595	-62	-164	-170
Venezuela	20 753	24 465	25 090	16 924	14 137	17 445	7 013	13 663	11 490	-3 184	-3 335	-3 845	3 829	10 328	7 645

Table C.14 (cont.)

	Current transfers			Balance on income account			Balance on current account			Capital and financial account			Global balance		
	1995	1996	1997 <sup>a</sup>	1995	1996	1997 <sup>a</sup>	1995	1996	1997 <sup>a</sup>	1995	1996	1997 <sup>a</sup>	1995	1996	1997 <sup>a</sup>
	<b>Latin America and the Caribbean</b>	<b>14 955</b>	<b>14 526</b>	<b>14 510</b>	<b>-38 846</b>	<b>-41 791</b>	<b>-46 255</b>	<b>-32 266</b>	<b>-35 492</b>	<b>-59 895</b>	<b>25 427</b>	<b>62 870</b>	<b>73 480</b>	<b>-6 840</b>	<b>27 378</b>
Argentina	432	334	300	-2 941	-3 523	-4 600	-2 446	-4 005	-9 800	268	7 887	11 300	-2 178	3 882	1 500
Bolivia	247	291	260	-207	-187	-190	-308	-284	-570	242	585	710	-66	301	140
Brazil	3 974	2 899	2 200	-11 132	-12 660	-15 000	-17 972	-24 347	-33 800	31 452	33 364	25 800	13 480	9 017	-8 000
Chile	310	473	600	-1 481	-2 016	-2 500	146	-2 918	-3 200	912	5 422	7 400	1 058	2 504	4 200
Colombia	679	530	565	-2 467	-3 236	-4 080	-4 100	-4 756	-4 790	4 448	6 238	5 240	348	1 482	450
Costa Rica	154	140	120	-186	-194	-220	-143	-108	-315	374	47	490	231	-61	175
Ecuador	231	290	300	-1 195	-1 379	-1 405	-735	111	-470	167	-252	310	-568	-141	-160
El Salvador	1 389	1 259	1 270	-87	-90	-80	-323	-169	-85	471	334	310	148	165	225
Guatemala	491	522	525	-158	-249	-200	-572	-467	-480	414	643	730	-158	176	250
Haiti	553	463	390	-31	-11	-15	-39	-73	-135	226	25	170	187	-48	35
Honduras	264	275	295	-261	-255	-220	-191	-176	30	219	278	135	28	103	165
Mexico	3 960	4 531	5 080	-13 289	-13 532	-13 100	-1 576	-1 922	-6 620	-14 793	4 246	15 620	-16 369	2 324	9 000
Nicaragua	226	295	350	-359	-300	-235	-572	-496	-520	-502	-289	420	-1 074	-785	-100
Panama	154	153	155	-325	-108	-150	-343	-60	-300	6	477	810	-337	416	510
Paraguay	72	39	50	80	59	45	-495	-635	-820	562	586	670	67	-49	-150
Peru	642	647	655	-1 997	-1 573	-1 440	-4 298	-3 605	-3 390	3 745	4 561	5 690	-554	956	2 300
Dominican Republic	992	1 080	1 165	-659	-596	-675	-100	-110	-145	194	72	90	94	-39	-55
Uruguay	76	74	80	-227	-206	-210	-213	-296	-300	422	439	530	209	144	230
Venezuela	109	231	150	-1 924	-1 735	-1 980	2 014	8 824	5 815	-3 400	-1 793	-2 945	-1 386	7 031	2 870

Table C.14 (concl.)

	Reserve assets <sup>b</sup>					IMF and exceptional financing			
	1995	1996	1997 <sup>a</sup>	1995	1996	1997 <sup>a</sup>	1995	1996	1997 <sup>a</sup>
	<b>Latin America and the Caribbean</b>	<b>-23 363</b>	<b>-26 828</b>	<b>-13 315</b>	<b>30 202</b>	<b>-550</b>	<b>-270</b>		
Argentina	49	-3 782	-1 500	2 129	-100	-			
Bolivia	-131	-308	-150	197	7	10			
Brazil	-12 919	-8 665	8 000	-561	-352	-			
Chile	-741	-1 107	-4 200	-317	-1 397	-			
Colombia	-348	-1 482	-450	-	-	-			
Costa Rica	-154	61	-175	-77	-	-			
Ecuador	233	-245	-250	335	386	410			
El Salvador	-148	-165	-225	-	-	-			
Guatemala	158	-176	-250	-	-	-			
Haiti	-176	47	-35	-11	1	-			
Honduras	-136	-174	-185	108	71	20			
Mexico	-9 591	-2 324	-9 000	25 960	-	-			
Nicaragua	-3	-38	100	1 077	823	-			
Panama	-75	-237	-510	412	-179	-			
Paraguay	-47	44	145	-20	5	5			
Peru	-950	-1 877	-1 575	1 503	921	-725			
Dominican Republic	-132	15	45	38	24	10			
Uruguay	-162	-119	-230	-47	-25	-			
Venezuela	1 910	-6 296	-2 870	-524	-735	-			

Source: ECLAC, on the basis of information provided by IMF and national agencies.

<sup>a</sup> Preliminary estimates. Figures have been rounded to the nearest ten or five. <sup>b</sup> A minus sign (-) indicates an increase in reserve assets.

Table C.15  
**LATIN AMERICA AND THE CARIBBEAN: NET CAPITAL INFLOWS AND NET RESOURCE TRANSFERS<sup>a b</sup>**  
*(Billions of dollars and percentages)*

	Net inflow of autonomous capital <sup>c</sup>	Net inflow of non-autonomous capital	Net payments of profits and interest	Net transfer of resources (4)=(1)+(2)-(3)	Exports (goods and services)	Resource transfers as a percentage of exports (goods and services) (6)=(4)/(5)
	(1)	(2)	(3)	(4)	(5)	(6)
1980	28.2	2.4	18.5	12.1	103.4	11.7
1981	37.3	2.3	28.5	11.1	111.9	9.9
1982	0.0	19.8	38.6	-18.8	101.6	-18.5
1983	-18.8	26.9	34.4	-26.3	102.4	-25.7
1984	-11.3	24.4	37.2	-24.1	114.6	-21.0
1985	-14.9	19.3	35.4	-31.0	109.4	-28.3
1986	-12.2	21.6	32.1	-22.7	95.6	-23.7
1987	-13.6	26.8	30.8	-17.6	109.5	-16.1
1988	-18.4	21.9	34.1	-30.6	127.0	-24.1
1989	-20.6	30.4	38.0	-28.2	140.0	-20.1
1990	-6.8	22.7	33.5	-17.6	157.1	-11.2
1991	21.9	13.2	30.9	4.2	158.6	2.6
1992	46.7	9.6	29.9	26.4	169.7	15.6
1993	59.9	5.5	34.1	31.3	185.6	16.9
1994	39.2	4.0	35.5	7.6	215.3	3.5
1995	25.4	29.8	38.5	16.7	256.8	6.5
1996	62.4	-0.4	41.7	20.3	286.5	7.1
1997	72.7	-0.3	46.1	26.3	318.1	8.3

Source: ECLAC, on the basis of information provided by IMF and national agencies.

<sup>a</sup> "Net transfer of resources" equals the net inflow of (autonomous and non-autonomous) capital less the balance on the income account (net payments of profits and interest). Non-autonomous capital includes the use of IMF credit, IMF loans and exceptional financing. <sup>b</sup> Refers to Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Paraguay, Peru, Dominican Republic, Uruguay and Venezuela. <sup>c</sup> Includes errors and omissions.

Table C.16  
**LATIN AMERICA AND THE CARIBBEAN : NET TRANSFER OF RESOURCES<sup>a</sup>**  
*(Millions of dollars and percentages)*

	Net transfer of resources							As a percentage of exports of goods and services						
	1991	1992	1993	1994	1995	1996	1997 <sup>b</sup>	1991	1992	1993	1994	1995	1996	1997 <sup>b</sup>
<b>Latin America and the Caribbean</b>	<b>4 202</b>	<b>26 440</b>	<b>31 279</b>	<b>7 642</b>	<b>16 690</b>	<b>20 339</b>	<b>26 295</b>	<b>2.6</b>	<b>15.6</b>	<b>16.9</b>	<b>3.5</b>	<b>6.5</b>	<b>7.1</b>	<b>8.3</b>
Argentina	-1 573	6 106	9 187	7 320	-544	4 264	6 700	-10.9	41.5	58.8	39.5	-2.3	15.7	23.3
Bolivia	24	258	339	16	232	405	530	2.6	31.8	38.0	1.4	18.8	31.6	39.8
Brazil	-8 570	584	-1 633	-723	19 759	20 352	10 800	-24.5	1.5	-3.7	-1.5	38.1	37.3	18.3
Chile	-870	1 183	781	1 815	-886	2 009	4 900	-7.8	9.5	6.6	12.6	-4.6	10.7	23.6
Colombia	-2 394	-1 629	658	1 063	1 981	3 002	1 160	-26.3	-17.6	6.6	8.8	14.4	20.7	7.1
Costa Rica	341	356	335	51	111	-147	270	15.6	13.8	11.5	1.5	2.9	-3.6	5.9
Ecuador	-514	-1 016	-86	-85	-693	-1 245	-685	-15.1	-27.3	-2.3	-1.9	-13.2	-21.7	-11.2
El Salvador	22	190	118	36	384	244	230	2.4	19.5	10.4	2.2	18.7	11.1	8.3
Guatemala	632	513	704	611	256	394	530	37.4	27.0	34.8	26.7	9.1	14.1	16.3
Haiti	12	37	63	-6	184	15	155	3.5	25.0	40.9	-4.6	76.3	5.8	53.4
Honduras	35	108	-4	178	66	94	-65	3.4	10.4	-0.3	13.3	3.8	4.9	-3.0
Mexico	14 777	16 406	18 427	-1 808	-2 122	-9 286	2 520	28.7	29.6	30.0	-2.5	-2.4	-8.7	2.0
Nicaragua	212	340	136	343	216	234	185	62.7	110.0	37.1	75.9	33.5	29.0	19.5
Paraguay	617	225	456	1 035	622	650	720	30.5	11.8	15.4	30.1	13.6	15.7	17.4
Peru	979	1 164	1 411	3 894	3 251	3 909	3 525	23.1	25.9	32.4	68.8	48.4	53.8	42.4
Dominican Republic	322	449	22	-781	-427	-500	-575	17.3	23.5	0.5	-15.3	-7.7	-8.2	-8.4
Uruguay	-161	8	231	293	148	208	320	-7.3	0.3	8.4	9.0	4.2	5.5	7.5
Venezuela	311	1 158	134	-5 610	-5 848	-4 263	-4 925	1.9	7.5	0.8	-31.7	-28.2	-17.4	-19.6

Source: ECLAC, on the basis of information provided by IMF and national agencies.

<sup>a</sup> "Net transfer of resources" equals the inflow of capital (including non-autonomous capital and errors and omissions less the balance on the income account (net payments of profits and interest). This information is given at the regional level in table A.14. A minus sign indicates a transfer of resources out of the country. <sup>b</sup> Preliminary estimates.

Table C.17  
**LATIN AMERICA AND THE CARIBBEAN: INTERNATIONAL BOND ISSUES <sup>a</sup>**  
*(Millions of dollars)*

	1990	1991	1992	1993	1994	1995	1996	1997 <sup>b</sup>
<b>Total</b>	<b>2760</b>	<b>7 242</b>	<b>12 577</b>	<b>28 794</b>	<b>18 186</b>	<b>23 127</b>	<b>47 158</b>	<b>53 477</b>
Argentina	21	795	1 570	6 308	5 319	6 354	13 738	14 104
Barbados	-	-	-	-	50	-	-	-
Bolivia	-	-	-	-	10	-	-	-
Brazil	-	1 837	3 655	6 465	3 998	7 041	11 194	14 722
Chile	-	200	120	322	155	300	1 750	1 700
Colombia	-	-	-	567	955	1 083	1 751	1 000
Costa Rica	-	-	-	-	50	-	-	-
Ecuador	-	-	-	-	-	10	-	625
Guatemala	-	-	-	60	-	-	-	150
Jamaica	-	-	-	-	-	55	-	200
Mexico	2477	3 782	6 100	11 339	6 949	7 646	17 823	13 767
Panama	-	50	-	-	250	-	75	1 315
Peru	-	-	-	30	100	-	-	-
Trinidad and Tobago	-	-	100	125	150	71	150	-
Uruguay	-	-	100	140	200	211	145	479
Venezuela	262	578	932	3 438	-	356	532	5 415

Source: Information provided by IMF Research Department, Emerging Markets Division.

<sup>a</sup> Gross financing. Includes medium-term euronotes. <sup>b</sup> January-October.

Table C.18  
**LATIN AMERICA AND THE CARIBBEAN: STOCK EXCHANGE PRICE INDICES , IN DOLLARS <sup>a</sup>**  
*(Indices: December 1994 = 100)*

	1991	1992	1993	1994	1995	1996	1997	
							June	December
<b>Latin America</b>	<b>215.6</b>	<b>224.3</b>	<b>340.4</b>	<b>335.0</b>	<b>274.8</b>	<b>318.7</b>	<b>439.8</b>	<b>398.4</b>
Argentina	493.8	357.9	598.6	448.3	487.0	578.8	705.2	678.8
Brazil	248.4	244.8	468.3	785.0	611.1	796.8	1 226.9	960.3
Chile	190.0	213.3	276.1	389.8	378.5	313.5	407.0	324.0
Colombia	273.9	372.6	490.7	622.2	463.5	484.2	601.3	601.0
Mexico	202.4	242.9	356.9	208.4	152.1	176.7	228.7	260.9
Peru <sup>b</sup>	.	100.0	134.9	205.2	224.3	225.8	307.1	257.3
Venezuela	143.7	82.3	73.7	53.6	36.7	85.0	112.2	104.7

Source: ECLAC, on the basis of information provided by the International Finance Corporation (IFC).

<sup>a</sup> Month-end figures, general index. <sup>b</sup> Indices: December 1992 = 100.

Table C.19  
**LATIN AMERICA AND THE CARIBBEAN: TOTAL DISBURSED EXTERNAL DEBT<sup>a</sup>**  
*(Millions of dollars and annual growth rates)*

	Year-end balances							Annual growth rates		
	1991	1992	1993	1994	1995	1996	1997 <sup>b</sup>	1995	1996	1997
<b>Latin America and the Caribbean</b>	<b>453 300</b>	<b>469 327</b>	<b>523 932</b>	<b>556 977</b>	<b>608 000</b>	<b>629 054</b>	<b>644 625</b>	<b>9.2</b>	<b>3.5</b>	<b>2.5</b>
Argentina <sup>c</sup>	58 413	59 123	70 600	79 455	89 719	99 077	108 000	12.9	10.4	9.0
Bolivia <sup>d</sup>	3 582	3 784	3 777	4 216	4 523	4 366	4 450	7.3	-3.5	1.9
Brazil	123 910	135 949	145 726	148 295	159 300	178 100	188 200	7.4	11.8	5.7
Chile	17 319	18 964	19 665	21 768	21 736	22 979	26 900	-0.1	5.7	17.1
Colombia	17 335	17 277	18 942	21 954	25 050	29 202	31 665	14.1	16.6	8.4
Costa Rica	3 992	3 991	3 827	3 818	3 852	3 449	4 000	0.9	-10.5	16.0
Cuba	...	...	8 785	9 083	10 504	10 465	10 500	15.6	-0.4	0.3
Ecuador	12 802	12 795	13 631	14 589	13 934	14 586	14 970	-4.5	4.7	2.6
El Salvador <sup>d</sup>	2 102	2 338	1 988	2 069	2 243	2 497	2 770	8.4	11.3	10.9
Guatemala <sup>d</sup>	2 403	2 252	2 086	2 160	2 107	2 075	2 030	-2.5	-1.5	-2.2
Guyana	1 873	2 054	2 062	2 004	2 058	1 499	1 550	2.7	-27.2	3.4
Haiti <sup>d</sup>	809	873	866	875	863	914	1 030	-1.4	5.9	12.7
Honduras	3 441	3 539	3 904	4 083	4 243	4 086	4 085	3.9	-3.7	0.0
Jamaica	3 874	3 678	3 687	3 652	3 452	3 232	3 200	-5.5	-6.4	-1.0
Mexico <sup>c</sup>	117 817	116 501	130 524	139 818	165 837	160 000	156 000	18.6	-3.5	-2.5
Nicaragua <sup>d</sup>	10 312	10 792	10 987	11 896	10 246	6 094	6 965	-13.9	-40.5	14.3
Panama <sup>d</sup>	3 699	3 548	3 494	3 663	3 938	5 069	5 030	7.5	28.7	-0.8
Paraguay	1 637	1 249	1 218	1 240	1 328	1 366	1 475	7.1	2.9	8.0
Peru	20 787	21 409	26 370	30 214	33 515	33 643	27 865	10.9	0.4	-17.2
Dominican Republic <sup>d</sup>	4 614	4 413	4 562	3 942	3 994	3 815	3 540	1.3	-4.5	-7.2
Trinidad and Tobago	2 438	2 215	2 102	2 064	1 905	1 876	1 900	-7.7	-1.5	1.3
Uruguay <sup>d</sup>	4 141	4 136	4 293	4 959	5 193	5 387	5 250	4.7	3.7	-2.5
Venezuela	36 000	38 447	40 836	41 160	38 460	35 277	33 250	-6.6	-8.3	-5.7

Source: ECLAC, on the basis of official figures.

<sup>a</sup> Includes borrowings from IMF. <sup>b</sup> Preliminary figures. <sup>c</sup> Debt figures refer only to the gross stock of public-sector debt plus some categories of private debt. They do not include short-term financial debts of the private sector or assets accumulated abroad by that sector. <sup>d</sup> Public external debt. <sup>e</sup> The figure for the public debt does not include investment in government securities by non-residents.

Table C.20  
**LATIN AMERICA AND THE CARIBBEAN: TOTAL INTEREST DUE AS A PERCENTAGE  
 OF EXPORTS OF GOODS AND SERVICES <sup>a</sup>**  
 (Percentages)

	1980	1985	1990	1991	1992	1993	1994	1995	1996	1997 <sup>b</sup>
<b>Latin America and the Caribbean</b>	<b>21.3</b>	<b>34.6</b>	<b>23.5</b>	<b>21.6</b>	<b>18.7</b>	<b>18.1</b>	<b>16.7</b>	<b>16.3</b>	<b>15.2</b>	<b>14.4</b>
Argentina	22.0	51.0	37.9	36.1	23.1	21.3	24.3	23.5	22.6	25.0
Bolivia	25.0	51.8	25.0	26.9	23.2	21.3	14.6	16.5	14.8	15.3
Brazil	34.1	40.0	30.9	27.2	20.8	21.8	17.9	20.5	23.4	23.7
Chile	19.3	46.4	17.8	14.7	11.3	10.3	8.2	7.3	6.8	6.6
Colombia	11.8	28.7	19.0	16.4	14.6	12.3	12.9	13.7	13.7	15.4
Costa Rica	18.1	25.1	15.4	10.1	8.7	8.1	6.4	6.2	5.8	5.5
Ecuador	18.1	25.7	34.1	29.8	22.7	21.6	19.0	15.7	15.9	16.0
El Salvador	5.9	11.2	13.1	12.6	10.5	10.3	6.3	5.6	6.1	4.0
Guatemala	5.3	14.9	11.2	7.1	8.9	6.2	5.8	3.9	4.9	4.6
Haiti	2.1	5.4	7.9	7.6	5.4	8.4	6.9	11.2	3.9	4.1
Honduras	10.6	16.0	18.0	21.1	25.9	15.5	15.5	13.4	11.3	8.3
Mexico	27.7	32.3	19.0	18.0	17.5	18.3	17.0	15.2	12.6	10.3
Nicaragua	24.3	78.3	58.3	110.4	158.6	115.8	102.2	54.5	35.8	24.7
Paraguay	13.4	17.2	5.3	4.7	8.5	3.1	2.4	1.9	2.2	2.4
Peru	18.5	29.9	29.6	36.7	37.3	36.4	34.5	34.1	25.5	20.1
Dominican Republic <sup>c</sup>	19.9	18.7	13.4	8.6	9.1	5.9	4.8	4.9	3.9	3.3
Uruguay	11.0	34.1	26.9	21.2	15.7	14.4	14.9	18.0	17.0	15.7
Venezuela	8.1	26.4	16.3	15.4	18.3	17.0	17.0	16.1	11.8	12.7

Source: ECLAC, on the basis of information provided by IMF and national agencies.

<sup>a</sup> Includes interest paid and interest due but not yet paid. <sup>b</sup> Preliminary estimates. <sup>c</sup> From 1993 on, *maquila* exports are included in the category of "Goods".

Table C.21  
**LATIN AMERICA AND THE CARIBBEAN : TOTAL DISBURSED EXTERNAL DEBT  
 AS A PERCENTAGE OF EXPORTS OF GOODS AND SERVICES**  
 (Percentages)

	1991	1992	1993	1994	1995	1996	1997 <sup>a</sup>
<b>Latin America and the Caribbean</b>	<b>278.3</b>	<b>269.8</b>	<b>271.4</b>	<b>249.1</b>	<b>228.2</b>	<b>211.8</b>	<b>195.7</b>
Argentina	406.0	401.4	451.7	429.3	375.6	365.4	375.7
Bolivia	390.6	466.0	423.4	357.0	366.5	340.8	334.6
Brazil	354.7	340.9	334.3	302.6	307.4	326.6	319.0
Chile	155.9	152.4	166.7	150.6	112.6	122.8	129.3
Colombia	190.5	186.9	190.4	181.6	182.3	201.2	192.8
Costa Rica	182.4	154.7	131.7	115.1	101.6	83.8	87.4
Ecuador	375.6	343.6	366.4	318.0	264.7	253.8	245.4
El Salvador	234.1	239.8	174.7	126.2	109.5	113.3	100.2
Guatemala	142.3	118.7	103.1	94.4	74.7	74.5	62.3
Haiti	237.2	589.9	562.3	667.9	358.1	355.6	355.2
Honduras	338.7	340.0	322.4	304.0	246.8	211.5	187.4
Mexico	228.5	210.0	212.6	196.4	185.9	149.8	126.8
Nicaragua	3 050.9	3 492.6	2 993.7	2 631.9	1 591.0	755.1	733.2
Paraguay	80.9	65.6	41.2	36.0	29.0	33.0	35.7
Peru	491.2	476.1	605.8	533.6	498.6	462.9	335.5
Dominican Republic <sup>b</sup>	248.5	230.8	98.4	77.2	71.8	62.6	51.7
Uruguay	188.1	157.2	155.5	152.6	148.1	141.8	123.2
Venezuela	219.7	247.8	253.3	232.8	185.3	144.2	132.5

Source: ECLAC, on the basis of information provided by IMF and national agencies.

<sup>a</sup> Preliminary estimates. <sup>b</sup> From 1993 on, *maquila* exports are included in the category of "Goods".

Table C.22  
**LATIN AMERICA (SELECTED COUNTRIES): INCOMING FOREIGN DIRECT INVESTMENT (FDI)  
 FROM THE PRIVATIZATION OF ENTERPRISES AND ASSETS, 1993-1997<sup>a</sup>**  
 (Millions of dollars)

Country / Category	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997
<b>Argentina</b>										
Income from privatizations	0	0	645	1 954	2 080	3 137	547	1 000	0	1 000
Net FDI	1 147	1 028	1 836	2 439	4 045	2 555	3 068	4 181	4 285	4 500
Income/GDP (%)	0.00	0.00	35.13	80.11	51.42	122.78	17.83	23.92	0.00	22.22
<b>Brazil</b>										
Income from privatizations	0	0	0	54	0	73	574	386	2 300	6 700
Net FDI	2 804	1 131	989	1 103	2 061	1 292	3 072	4 859	11 112	13 000
Income/GDP (%)	0.00	0.00	0.00	4.90	0.00	5.65	18.68	7.94	20.70	51.54
<b>Chile</b>										
Income from privatizations	0	115	0	0	0	351	0	20	50	250
Net FDI	1 027	1 289	590	523	699	808	1 773	1 668	4 091	2 600
Income/GDP (%)	0.00	8.92	0.00	0.00	0.00	43.44	0.00	1.20	1.22	9.62
<b>Colombia</b>										
Income from privatizations	0	0	0	0	0	247	170	0	0	2 000
Net FDI	203	576	500	457	729	959	1 667	2 317	3 322	3 000
Income/GDP (%)	0.00	0.00	0.00	0.00	0.00	25.76	10.20	0.00	0.00	66.67
<b>Mexico</b>										
Income from privatizations	55	0	115	787	0	0	546	0	0	700
Net FDI	2 879	3 174	2 634	4 762	4 393	4 389	10 973	9 526	7 619	8 000
Income/GDP (%)	1.91	0.00	4.37	16.53	0.00	0.00	4.98	0.00	0.00	8.75
<b>Peru</b>										
Income from privatizations	0	0	0	0	140	289	2 000	653	0	0
Net FDI	26	59	41	-7	136	670	3 084	2 035	3 581	2 000
Income/GDP (%)	0.00	0.00	0.00	0.00	102.94	43.13	64.85	32.09	0.00	0.00
<b>Venezuela</b>										
Income from privatizations	0	0	0	1 499	14	0	3	50	100	0
Net FDI	89	213	451	1 916	629	372	813	985	1 833	4 000
Income/GDP (%)	0.00	0.00	0.00	78.24	2.23	0.00	0.37	5.08	5.46	0.00
<b>Total (7)</b>										
Income from privatizations	55	115	760	4 294	2 234	4 097	3 840	2 109	2 450	10 650
Net FDI	8 175	7 470	7 041	11 193	12 692	11 045	24 450	25 571	35 843	37 100
Income/GDP (%)	0.67	1.54	10.79	38.36	17.60	37.09	15.71	8.25	6.84	28.71

**Source:** ECLAC, on the basis of A. Calderón, "Inversión extranjera directa e integración regional: la experiencia reciente de América Latina y el Caribe", *Industrialización y desarrollo tecnológico*, No. 14 (LC/G.1778), Santiago, Chile, ECLAC, September 1993, and ECLAC, *La inversión directa en América Latina y el Caribe. Informe 1996* (LC/G.1958-P), Santiago, Chile, June 1997. United Nations publication, Sales No. S.97.II.G.7.

<sup>a</sup> Includes gross inflows of direct investment and equity portfolio investment.

<sup>b</sup> Preliminary estimates.

Table C.23  
**LATIN AMERICA AND THE CARIBBEAN: NET INFLOW OF FOREIGN DIRECT INVESTMENT, 1991-1997<sup>a b</sup>**  
*(Millions of dollars)*

	1991	1992	1993	1994	1995	1996	1997 <sup>c</sup>
<b>Latin America and the Caribbean</b>	<b>10 679</b>	<b>13 228</b>	<b>11 386</b>	<b>23 603</b>	<b>25 174</b>	<b>35 386</b>	<b>44 021</b>
Argentina	2 439	4 052	2 555	2 941	4 026	4 080	4 500
Bolivia	50	120	122	128	372	472	470
Brazil	89	2 024	1 570	2 035	3 475	9 123	14 500
Chile <sup>d</sup>	400	325	375	846	971	3 012	2 500
Colombia	433	679	719	1 515	2 033	3 250	2 455
Costa Rica	173	222	244	293	390	399	400
Ecuador	160	178	469	531	470	447	350
El Salvador	25	15	16	...	38	...	...
Guatemala	91	94	143	65	75	77	85
Haiti	14	-2	-2	-3	7	4	5
Honduras	52	48	...	...	69	90	105
Mexico	4 762	4 393	4 389	10 972	9 526	8 169	12 000
Nicaragua	...	15	39	40	70	85	...
Panama	41	139	156	354	179	238	...
Paraguay	84	137	119	164	157	225	250
Peru	- 7	136	670	3 083	2 083	3 571	1 985
Dominican Republic	145	180	214	348	390	380	475
Uruguay	...	...	102	155	157	169	161
Venezuela	1 728	473	-514	136	686	1 595	3 780

**Source:** ECLAC, on the basis of balance-of-payments information from IMF and figures from national agencies.

<sup>a</sup> Corresponds to direct investment in the reporting economy less foreign direct investment by residents in that economy. This information, which also covers the reinvestment of profits, is not available for all the countries. <sup>b</sup> In accordance with the fifth edition of the IMF *Balance of Payments Manual*, all transactions between non-financial direct investment enterprises and their parent and affiliated companies are included under the heading of direct investment. <sup>c</sup> Preliminary figures. <sup>d</sup> Foreign investment in the reporting economy amounted to US\$ 522 million in 1991, US\$ 699 millions in 1992, US\$ 808 millions in 1993, US\$ 1,772 billion in 1994, US\$ 1,668 billion in 1995, US\$ 4,092 billion in 1996 and US\$ 4 billion in 1997.

Table C.24  
**RATE OF RETURN ON FOREIGN DIRECT INVESTMENT FROM THE UNITED STATES, 1971-1996<sup>a</sup>**  
*(Average annual percentages)*

	1971-1975	1976-1980	1981-1985	1986-1990	1991-1995	1996
<b>All countries</b>	<b>10.4</b>	<b>17.5</b>	<b>13.3</b>	<b>15.3</b>	<b>12.1</b>	<b>13.2</b>
<b>Developing countries</b>	<b>22.3</b>	<b>26.0</b>	<b>17.2</b>	<b>16.7</b>	<b>15.6</b>	<b>14.8</b>
<b>Latin America and the Caribbean<sup>b</sup></b>	<b>8.5</b>	<b>17.6</b>	<b>10.0</b>	<b>12.9</b>	<b>14.7</b>	<b>13.6</b>
<b>LAIA member countries</b>	<b>7.4</b>	<b>14.1</b>	<b>7.0</b>	<b>13.6</b>	<b>18.5</b>	<b>16.9</b>
Argentina	4.4	24.2	8.0	9.5	19.7	14.2
Bolivia	0.0	0.0	0.0	0.0	18.2 <sup>c</sup>	5.2
Brazil	3.7	11.2	6.1	15.4	20.0	16.4
Chile	1.0	9.6	42.3	58.4	18.5	14.8
Colombia	5.8	10.6	11.5	7.1	16.4	17.6
Ecuador	0.0	0.0	18.3	9.6	7.7	10.9
Mexico	5.5	16.0	5.3	18.2	17.1	18.3
Paraguay	0.0	0.0	0.0	0.0	14.3 <sup>c</sup>	30.0
Peru	2.4	11.3	9.5	-8.1	13.1	29.1
Uruguay	0.0	0.0	0.0	0.0	22.1 <sup>c</sup>	17.3
Venezuela	17.4	13.0	7.5	12.0	24.6	20.6
<b>Central America</b>	<b>7.2</b>	<b>14.4</b>	<b>14.3</b>	<b>15.3</b>	<b>10.8</b>	<b>9.5</b>
Costa Rica	0.0	0.0	0.0	3.8	62.7	34.1
El Salvador	0.0	0.0	0.0	0.0	32.6 <sup>c</sup>	29.1
Guatemala	0.0	0.0	0.0	18.9 <sup>d</sup>	22.3	38.8
Panama	7.2	14.4	14.3	15.1	9.3	7.9
<b>Caribbean and other small economies</b>	<b>11.7</b>	<b>24.5</b>	<b>-0.4</b>	<b>20.0</b>	<b>11.6</b>	<b>10.7</b>
Bahamas	9.4	61.8	32.7	9.3	8.2	10.0
Barbados	0.0	0.0	0.0	117.0 <sup>d</sup>	87.2	67.7
Bermuda	1.8	11.6	11.8	10.5	10.0	11.0
Jamaica	2.6	8.5	5.7	103.6	11.4	3.6
Dominican Republic	0.0	0.0	0.0	0.0	29.1	29.9
Trinidad and Tobago	0.0	0.0	14.1	11.9	20.1	33.5
Other Caribbean islands (English-speaking)	0.0	0.0	28.5	15.4	14.4	7.8

**Source:** ECLAC, on the basis of information provided in J.E. Dúran "Base de datos del Grupo de Investigación sobre Economía Latinoamericana (GIELA)", Barcelona, Department of Economic Policy and World Economic Structure, University of Barcelona, March 1997, and ECLAC, *La inversión directa en América Latina y el Caribe. Informe 1996* (LC/G.1958-P), Santiago, Chile, June 1997. United Nations publication, Sales No. S.97.II.G.7.

<sup>a</sup> The rate of return was calculated as the return on foreign direct investment from the United States (reinvested profits plus distributed profits plus interest on intra-firm credits, less taxes), divided by the cumulative stock of investment from the preceding year, at current prices, according to information published by the Office of Economic Analysis, United States Department of Commerce, in the *Survey of Current Business* (various issues). <sup>b</sup> Includes investments in tax havens. <sup>c</sup> Annual averages for the period 1993-1995. <sup>d</sup> Refers to 1990.

Table C.25  
**LATIN AMERICA: INTERNATIONAL SHARE OFFERINGS, 1990-1997<sup>a</sup>**  
*(Millions of dollars)*

	1990	1991	1992	1993	1994	1995	1996	1997 <sup>b</sup>
<b>Total</b>	<b>98</b>	<b>3 891</b>	<b>3 965</b>	<b>7 687</b>	<b>6 037</b>	<b>962</b>	<b>3 661</b>	<b>4 906</b>
Argentina	-	360	392	3 604	1 065	-	217	1 531
Brazil	-	-	133	-	1 475	296	387	2 250
Chile	98	-	129	288	808	224	297	463
Colombia	-	-	-	128	256	71	-	-
Mexico	-	3 531	3 077	3 597	2 208	-	668	550
Panama	-	-	88	-	100	371	137	-
Peru	-	-	-	26	100	-	1 052	17
Uruguay	-	-	-	-	23	-	-	-
Venezuela	-	-	146	44	-	-	904	95

Source: ECLAC, on the basis of information provided by the World Bank and IMF.

<sup>a</sup> American Depository Receipts (ADRs) and Global Depository Receipts (GDRs) offered on United States exchanges for purposes of capital widening (primary issues). <sup>b</sup> January-October.

Table C.26  
**LATIN AMERICA: MACROECONOMIC INDICATORS, 1976-1996**

	Billions of 1980 dollars					Percentages of GDP				
	1976-1981	1983-1990	1991-1992	1993-1994	1995-1996	1976-1981	1983-1990	1991-1992	1993-1994	1995-1996
1. Net capital inflows	32.7	9.0	41.6	45.9	50.6	4.9	1.2	4.8	4.9	5.2
2. Variation in reserves	6.6	1.3	19.4	7.8	21.4	1.0	0.2	2.2	0.8	2.2
3. External saving (1 - 2) = 8	26.1	7.7	22.2	38.1	29.2	3.9	1.0	2.6	4.1	3.0
4. Terms-of-trade effect <sup>a</sup>	5.5	30.0	48.0	54.2	56.7	0.8	3.8	5.5	5.8	5.8
5. Trade deficit	4.3	-53.7	-46.8	-38.1	-49.5	0.6	-6.9	-5.4	-4.1	-5.1
6. Factor service	16.9	34.6	28.1	29.3	31.7	2.5	4.4	3.2	3.1	3.3
7. Unrequited transfers <sup>b</sup>	0.6	3.2	7.1	7.3	9.7	0.1	0.4	0.8	0.8	1.0
8. Current account deficit (4 + 5 + 6 - 7) = 3	26.1	7.7	22.2	38.1	29.2	3.9	1.0	2.6	4.1	3.0
9. GDP	671.3	782.6	869.1	931.8	971.5	100.0	100.0	100.0	100.0	100.0
10. National income (Y = 9 - 4 - 6 + 7)	649.5	721.2	800.1	855.6	982.8	96.8	92.2	92.1	91.8	91.9
11. Consumption	514.4	598.5	673.1	721.5	747.1	76.6	76.5	77.4	77.4	73.9
12. Gross domestic investment	161.2	130.4	149.2	172.2	174.9	24.0	16.7	17.2	18.5	18.0
13. Expenditure in excess of GDP (11 + 12 - 9) = 5	4.3	-53.7	-46.8	-38.1	-49.5	0.6	-6.9	-5.4	-4.1	-5.1
14. Expenditure in excess of income (11 + 12 - 10) = 3	26.1	7.7	22.2	38.1	29.2	3.9	1.0	2.6	4.1	3.0
15. Growth rate of GDP	4.6	1.6	3.3	3.9	1.9					
16. Growth rate of exports (goods)	4.2 <sup>c</sup>	5.5	6.3	7.4	10.3	12.2	15.9	18.6	20.0	23.2
17. Growth rate of imports (goods)	5.1 <sup>c</sup>	2.3	18.8	10.8	8.1	11.8	9.6	13.6	16.0	18.1

Source: ECLAC, on the basis of figures from the balance of payments and national accounts of 19 countries.

<sup>a</sup> Resources necessary to cover the loss resulting from the increased price of imported goods as compared with the prices of the goods exported by the region, measured at 1980 prices. <sup>b</sup> Net incoming private transfers in the form of grants and donations and other non-official registered operations; official unrequited transfers are included under net capital inflows. <sup>c</sup> Annual growth rates, averages for 1973-1975 and 1981.

# D. TRADE STRUCTURE AND DESTINATION OF EXPORTS OF GOODS

## LIST OF TABLES AND FIGURES

### EXPLANATORY NOTES

D. FREE TRADE AREA OF THE AMERICAS (FTAA): AVAILABILITY OF INFORMATION ON FOREIGN TRADE

D.1 FREE TRADE AREA OF THE AMERICAS (FTAA): DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY INTEGRATION SCHEME, 1990 AND 1996

D.2.a FREE TRADE AREA OF THE AMERICAS (FTAA): STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996

D.3.a LATIN AMERICA AND THE CARIBBEAN	D.14.a COSTA RICA	D.26.a MONTSERRAT
D.4.a ANTIGUA AND BARBUDA	D.15.a DOMINICA	D.27.a NICARAGUA
D.5.a ARGENTINA	D.16.a ECUADOR	D.28.a PANAMA
D.6.a BAHAMAS	D.17.a EL SALVADOR	D.29.a PARAGUAY
D.7.a BARBADOS	D.18.a UNITED STATES	D.30.a PERU
D.8.a BELIZE	D.19.a GRENADA	D.31.a DOMINICAN REPUBLIC
D.9.a BOLIVIA	D.20.a GUATEMALA	D.32.a SAINT VINCENT AND THE GRENADINES
D.10.a BRAZIL	D.21.a GUYANA	D.33.a SAINT LUCIA
D.11.a CANADA	D.22.a HAITI	D.34.a SURINAME
D.12.a CHILE	D.23.a HONDURAS	D.35.a TRINIDAD AND TOBAGO
D.13.a COLOMBIA	D.24.a JAMAICA	D.36.a URUGUAY
	D.25.a MEXICO	D.37.a VENEZUELA

D.2.b FREE TRADE AREA OF THE AMERICAS (FTAA): DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996

D.3.b LATIN AMERICA AND THE CARIBBEAN	D.14.b COSTA RICA	D.26.b MONTSERRAT
D.4.b ANTIGUA AND BARBUDA	D.15.b DOMINICA	D.27.b NICARAGUA
D.5.b ARGENTINA	D.16.b ECUADOR	D.28.b PANAMA
D.6.b BAHAMAS	D.17.b EL SALVADOR	D.29.b PARAGUAY
D.7.b BARBADOS	D.18.b UNITED STATES	D.30.b PERU
D.8.b BELIZE	D.19.b GRENADA	D.31.b DOMINICAN REPUBLIC
D.9.b BOLIVIA	D.20.b GUATEMALA	D.32.b SAINT VINCENT AND THE GRENADINES
D.10.b BRAZIL	D.21.b GUYANA	D.33.b SAINT LUCIA
D.11.b CANADA	D.22.b HAITI	D.34.b SURINAME
D.12.b CHILE	D.23.b HONDURAS	D.35.b TRINIDAD AND TOBAGO
D.13.b COLOMBIA	D.24.b JAMAICA	D.36.b URUGUAY
	D.25.b MEXICO	D.37.b VENEZUELA

D.2.c FREE TRADE AREA OF THE AMERICAS (FTAA): DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996

D.3.c LATIN AMERICA AND THE CARIBBEAN	D.14.c COSTA RICA	D.26.c MONTSERRAT
D.4.c ANTIGUA AND BARBUDA	D.15.c DOMINICA	D.27.c NICARAGUA
D.5.c ARGENTINA	D.16.c ECUADOR	D.28.c PANAMA
D.6.c BAHAMAS	D.17.c EL SALVADOR	D.29.c PARAGUAY
D.7.c BARBADOS	D.18.c UNITED STATES	D.30.c PERU
D.8.c BELIZE	D.19.c GRENADA	D.31.c DOMINICAN REPUBLIC
D.9.c BOLIVIA	D.20.c GUATEMALA	D.32.c SAINT VINCENT AND THE GRENADINES
D.10.c BRAZIL	D.21.c GUYANA	D.33.c SAINT LUCIA
D.11.c CANADA	D.22.c HAITI	D.34.c SURINAME
D.12.c CHILE	D.23.c HONDURAS	D.35.c TRINIDAD AND TOBAGO
D.13.c COLOMBIA	D.24.c JAMAICA	D.36.c URUGUAY
	D.25.c MEXICO	D.37.c VENEZUELA



## EXPLANATORY NOTES

The tables in section D provide information on the exports and imports of a number of countries in the western hemisphere during the period from 1965 to 1996 and are organized on the basis of the suggested categories used in the 1996 edition of "Panorama de la inserción internacional de América Latina y el Caribe".\*

These categories were formulated on the basis of the product definitions given at the three- and four-digit levels of the Standard International Trade Classification (SITC), Rev. 1 and of information obtained from the United Nations database of commodity trade statistics, COMTRADE.

The figures on exports and imports are expressed in f.o.b. and c.i.f. values, respectively.

In the case of Mexico, *maquila* exports and imports, which had previously been registered under the category of services, were re-classified as goods in 1992.

### Statistical tables

Tables D.2.a (Free Trade Area of the Americas) and D.3.a (Latin America and the Caribbean) were compiled by adding up the figures reported by the individual countries, subject to the availability of information (see table D).

The "b" and "c" tables on destination markets may include a percentage distribution among those markets even in cases where the figure shown is zero (because the actual sum is negligible in terms of millions of dollars). In these tables, the heading "Latin America and the Caribbean" includes Antigua and Barbuda, Argentina, Bahamas, Barbados, Belize, Bolivia, Brazil, Chile, Colombia, Costa Rica, Dominica, Dominican Republic, Ecuador, El Salvador, Grenada, Guatemala, Guyana, Haiti, Honduras, Jamaica, Mexico, Montserrat, Nicaragua, Panama, Paraguay, Peru, Saint Kitts and Nevis, Saint Lucia, Saint Vincent and the Grenadines, Suriname, Trinidad and Tobago, Uruguay and Venezuela. The heading "Asia" includes Australia, China, Hong Kong, Indonesia, Malaysia, New Zealand, the Philippines, the Republic of Korea, Singapore, the Chinese province of Taiwan and Thailand.

Any differences between the sum total of percentages and 100% is due to rounding.

\* ECLAC, "Panorama de la inserción internacional de América Latina y el Caribe. Edición 1996", Santiago, Chile, pp. 217-225.

Table D

FREE TRADE AREA OF THE AMERICAS (FTAA): AVAILABILITY OF INFORMATION ON FOREIGN TRADE <sup>a/</sup>

Reporting country	1965	1970	1980	1990	1993	1994	1995	1996
1 ANTIGUA AND BARBUDA	... ..	X M	X M	... ..	... ..	... ..	... ..	... ..
2 ARGENTINA	X M	X M	X M	X M	X M	X M	X M	X M
3 BAHAMAS	X ...	X M	X M	... ..	... ..	... ..	... ..	... ..
4 BARBADOS	X M	X M	X M	X M	X M	X M	X M	X M
5 BELIZE	X M	X M	X M	X M	X M	X M	X M	X M
6 BOLIVIA	X M	X M	X M	X M	X M	X M	X M	X M
7 BRAZIL	X M	X M	X M	X M	X M	X M	X M	X ...
8 CANADA	X M	X M	X M	X M	X M	X M	X M	X M
9 CHILE	X M	X M	X M	X M	X M	X M	X M	X M
10 COLOMBIA	X M	X M	X M	X M	X M	X M	X M	X ...
11 COSTA RICA	X M	X M	X M	X M	X M	X M	X M	X M
12 DOMINICA	... ..	X M	X M	X M	X M	X M	X M	X M
13 ECUADOR	X M	X M	X M	X M	X M	X M	X M	X M
14 EL SALVADOR	X M	X M	X M	X M	X M	X M	X M	X M
15 UNITED STATES	X M	X M	X M	X M	X M	X M	X M	X M
16 GRENADA	... ..	X M	X M	X M	... ..	... ..	... ..	... ..
17 GUATEMALA	X M	X M	X M	X M	X M	X M	X M	X M
18 GUYANA	X M	X M	X M	... ..	... ..	... ..	... ..	... ..
19 HAITI	... ..	X M	X M	X ...	... ..	... ..	... ..	... ..
20 HONDURAS	X M	X M	X M	X M	X M	X M	X M	X M
21 JAMAICA	X M	X M	X M	X M	X M	X M	X M	X M
22 MEXICO	X M	X M	X M	X M	X M	X M	X M	X ...
23 MONTSERRAT	... ..	... ..	X M	... ..	X ...	... ..	... ..	... ..
24 NICARAGUA	X M	X M	X M	X M	X M	X M	X M	X M
25 PANAMA	X M	X M	X M	X M	X M	X M	X M	X M
26 PARAGUAY	X M	X M	X M	X M	X M	X M	X M	X M
27 PERU	X M	X M	X M	X M	X M	X M	X M	X M
28 DOMINICAN REPUBLIC	X M	X M	X M	... ..	X ...	X ...	... ..	... ..
29 SAINT VINCENT AND THE GRENADINES	... ..	X M	X M	... ..	... ..	... ..	... ..	... ..
30 SAINT LUCIA	... ..	X M	X M	X M	X M	X M	X M	... ..
31 SURINAME	X M	X M	X M	X M	... ..	... ..	... ..	... ..
32 TRINIDAD AND TOBAGO	X M	X M	X M	X M	X M	X M	X M	X M
33 URUGUAY	X M	X M	X M	X M	X M	X M	X M	X M
34 VENEZUELA	X M	X M	X M	X M	X M	X M	X M	X M

Source: ECLAC on the basis of official figures.

a/ The availability or lack (...) of data on exports (X) and imports (M) is indicated for each country and year. This information should be borne in mind when reading the general tables on the Free Trade Area of the Americas (FTAA) and on the Latin American and Caribbean region, since they were prepared by adding up the relevant country totals.

Table D.1  
**FREE TRADE AREA OF THE AMERICAS (FTAA): DESTINATION MARKETS FOR MERCHANDISE EXPORTS,**  
**BY INTEGRATION SCHEME, 1990 AND 1996**  
 (Percentages)

Exporting country	FTAA		MERCOSUR		ANDEAN COMMUNITY		CARICOM		NAFTA		CACM		LAIA		WORLD <sup>a</sup>	
	1990	1996	1990	1996	1990	1996	1990	1996	1990	1996	1990	1996	1990	1996	1990	1996
1 ARGENTINA	40.5	56.2	14.8	33.3	4.1	4.9	0.2	0.1	17.0	9.8	0.3	0.3	25.3	46.6	12 352	23 810
2 BARBADOS	47.6	72.0	0.0	0.1	0.3	11.3	31.2	40.6	16.1	19.9	0.0	0.0	0.3	11.4	213	213
3 BELIZE	64.5	48.3	0.0	0.0	0.0	0.0	8.0	3.0	56.4	45.2	0.1	0.0	1.8	1.5	105	154
4 BOLIVIA	64.8	70.7	34.5	17.6	6.5	24.3	0.0	0.0	20.1	23.7	0.0	0.0	44.8	46.9	923	1 087
5 BRAZIL	37.6	44.6	4.2	15.5	2.8	4.0	0.5	0.3	27.9	21.8	0.4	0.3	10.2	23.2	31 397	47 164
6 CANADA	77.4	83.6	0.4	0.6	0.4	0.4	0.2	0.1	76.2	82.3	0.1	0.0	1.3	1.6	125 056	199 071
7 CHILE	29.9	36.1	7.9	11.8	3.7	6.7	0.0	0.1	17.6	16.8	0.4	0.3	12.3	19.5	8 292	14 979
8 COLOMBIA	61.6	67.7	1.1	1.8	5.5	17.3	0.8	1.5	46.1	41.4	0.9	1.7	9.6	21.7	6 765	10 976
9 COSTA RICA	65.6	63.6	0.2	63.6	0.6	1.9	0.9	0.8	50.0	42.7	9.5	13.3	1.9	4.8	1 456	2 882
10 DOMINICA	33.9	54.6	0.0	0.0	0.0	0.0	25.8	47.6	8.5	7.0	0.0	0.0	0.0	0.0	53	50
11 ECUADOR	70.9	63.9	0.6	3.1	6.9	9.0	0.0	0.0	53.7	40.2	1.8	2.4	10.8	17.9	2 713	4 762
12 EL SALVADOR	70.8	70.4	0.3	0.0	0.1	1.2	1.2	0.4	35.9	20.9	31.0	44.5	1.3	2.5	409	1 023
13 UNITED STATES	34.5	38.6	1.7	3.1	1.8	2.1	0.8	0.7	28.3	30.1	0.8	1.1	11.3	15.4	371 466	575 477
14 GRENADA <sup>b</sup>	40.0	52.9	2.4	2.5	0.0	0.0	28.1	35.1	9.5	15.5	0.0	0.0	2.4	2.5	21	20
15 GUATEMALA	75.8	79.3	0.0	0.2	1.6	2.6	2.0	1.2	44.2	42.6	24.8	28.5	4.7	7.4	1 163	2 031
16 HONDURAS	58.9	66.7	0.0	0.1	0.5	0.4	0.8	0.2	52.5	60.3	4.4	4.1	0.9	0.7	554	845
17 JAMAICA	49.1	53.7	1.1	0.0	0.0	0.2	6.6	3.9	41.1	49.1	0.0	0.0	1.2	0.5	1 108	1 347
18 MEXICO <sup>c</sup>	77.3	91.6	1.6	1.6	1.4	1.2	0.5	0.2	71.3	86.4	1.6	0.9	3.3	3.5	26 247	95 199
19 NICARAGUA	47.2	65.1	1.4	0.0	0.3	0.8	0.1	0.2	30.7	46.7	14.4	15.5	8.0	2.5	326	653
20 PANAMA	65.5	70.9	0.1	0.1	2.9	3.9	0.2	0.6	48.8	51.8	13.3	13.7	5.5	4.6	337	558
21 PARAGUAY	56.7	73.7	39.6	63.2	1.6	2.9	4.2	0.0	4.5	4.4	0.1	0.0	44.4	69.3	959	1 043
22 PERU	38.3	42.9	3.6	5.4	6.5	7.9	0.3	0.0	24.9	26.1	0.7	0.6	13.0	17.5	3 313	5 226
23 SAINT LUCIA <sup>d</sup>	36.0	36.1	0.0	0.0	0.3	0.2	16.9	16.5	19.4	19.8	0.0	0.0	0.3	0.2	120	94
24 SURINAME <sup>e</sup>	17.5	22.7	4.8	10.6	0.0	0.0	1.5	1.3	11.2	10.7	0.0	0.0	4.8	10.6	473	357
25 TRINIDAD AND TOBAGO	77.6	85.6	0.2	1.6	2.5	3.3	15.0	24.8	58.5	52.1	0.2	0.8	3.1	7.1	2 080	2 456
26 URUGUAY	50.0	66.9	35.1	51.3	1.5	2.8	0.1	0.1	12.2	7.6	0.1	0.1	39.5	60.0	1 696	2 391
27 VENEZUELA	66.2	80.8	2.0	3.7	2.7	7.5	1.5	1.4	55.2	63.2	2.0	2.0	6.7	12.7	18 037	22 633
FTAA <sup>f</sup>	47.2	54.9	2.1	4.0	1.7	2.3	0.7	0.6	40.6	45.5	0.8	1.0	9.1	12.8	617 634	1 016 501
MERCOSUR	39.2	49.4	8.9	23.0	3.1	4.2	0.5	0.2	23.9	17.2	0.3	0.3	16.0	32.5	46 403	74 407
ANDEAN COMMUNITY	62.7	71.1	2.8	3.7	4.2	10.8	1.0	1.1	49.0	50.1	1.6	1.7	9.4	16.9	31 751	44 684
CARICOM <sup>g</sup>	59.4	68.4	1.0	1.7	1.2	2.3	12.1	17.2	44.3	45.1	0.1	0.4	2.5	5.2	4 174	4 691
NAFTA	46.9	54.7	1.4	2.3	1.4	1.7	0.6	0.5	41.9	48.2	0.6	0.8	8.5	10.9	522 769	869 747
CACM	66.7	69.3	0.2	0.2	0.8	1.7	1.2	0.7	45.6	42.0	16.0	20.9	3.0	4.5	3 907	7 433
LAIA	54.0	70.3	5.4	9.6	3.0	4.4	0.6	0.4	41.6	52.3	1.0	0.8	10.9	16.6	112 694	229 270

Source: ECLAC, on the basis of official figures.

<sup>a</sup>/ In millions of current dollars.

<sup>b</sup>/ No information available for 1996; the 1996 column refers to 1991.

<sup>c</sup>/ Figures for 1996 include *maquila* exports.

<sup>d</sup>/ No information available for 1996; the 1996 column refers to 1995.

<sup>e</sup>/ No information available for 1996; the 1996 column refers to 1992.

<sup>f</sup>/ Total for 27 reporting countries.

<sup>g</sup>/ Total for 8 reporting countries.

Table D.2.a  
**FREE TRADE AREA OF THE AMERICAS (FTAA) a): STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1983		1984		1985		1986	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>														
<b>Commodities</b>	14 824	32.0	19 148	25.8	108 737	29.3	114 416	18.5	101 878	14.0	104 909	13.2	132 594	14.0
Agriculture	9 676	20.9	11 435	15.4	56 424	15.2	58 089	9.4	57 761	7.9	59 964	7.5	77 119	8.1
Mining	2 172	4.7	3 562	4.8	12 816	3.5	13 022	2.1	9 925	1.4	10 277	1.3	14 259	1.5
Energy	2 977	6.4	4 151	5.6	39 497	10.7	43 305	7.0	34 193	4.7	34 668	4.4	41 216	4.4
<b>Manufactures</b>	30 836	66.7	53 824	72.6	254 592	68.7	481 102	77.9	602 691	82.9	663 954	83.6	786 706	83.0
Traditional	7 356	15.9	10 699	14.4	53 902	14.5	92 429	15.0	128 455	17.7	140 043	17.6	161 000	17.0
Food, beverages and tobacco	3 726	8.1	5 178	7.0	22 766	6.1	33 283	5.4	40 531	5.6	43 407	5.5	51 130	5.4
Other	3 630	7.8	5 522	7.5	31 136	8.4	59 146	9.6	87 924	12.1	96 636	12.2	109 871	11.6
Subject to large economies of scale	10 491	22.7	16 955	22.9	81 266	21.9	126 695	20.5	132 891	18.3	145 837	18.4	192 822	20.4
Durables	2 832	6.1	7 574	10.2	30 278	8.2	71 342	11.5	101 793	14.0	113 617	14.3	127 980	13.5
Diffusers of technical progress	10 158	22.0	18 596	25.1	89 146	24.0	190 636	30.9	239 552	32.9	264 458	33.3	304 904	32.2
Other	602	1.3	1 140	1.5	7 478	2.0	22 290	3.6	22 557	3.1	25 588	3.2	28 086	3.0
<b>Total</b>	<b>46 262</b>	<b>100.0</b>	<b>74 113</b>	<b>100.0</b>	<b>370 807</b>	<b>100.0</b>	<b>817 807</b>	<b>100.0</b>	<b>727 127</b>	<b>100.0</b>	<b>794 451</b>	<b>100.0</b>	<b>947 387</b>	<b>100.0</b>
<b>Imports</b>														
<b>Commodities</b>	8 536	21.8	10 633	15.4	127 532	30.8	96 156	13.2	92 236	10.2	97 890	9.6	109 214	9.4
Agriculture	4 724	12.1	5 586	8.1	21 989	5.3	26 028	3.6	30 619	3.4	34 885	3.4	38 727	3.3
Mining	1 376	3.5	1 759	2.6	6 439	1.6	5 999	0.8	4 928	0.5	5 561	0.5	6 690	0.6
Energy	2 436	6.2	3 288	4.8	99 104	23.9	64 130	8.8	56 689	6.3	57 444	5.6	63 796	5.5
<b>Manufactures</b>	29 186	74.6	56 361	74.6	278 446	67.2	609 529	83.7	762 931	86.9	899 620	86.9	1 010 539	87.3
Traditional	9 049	23.1	15 967	23.2	67 312	16.2	153 695	21.1	204 574	22.7	227 586	22.0	245 963	21.2
Food, beverages and tobacco	2 701	6.9	4 760	6.9	18 247	4.4	25 625	3.5	29 571	3.3	32 482	3.1	34 104	2.9
Other	6 348	16.2	11 207	16.3	49 065	11.8	128 070	17.6	175 003	19.4	195 105	18.9	211 860	18.3
Subject to large economies of scale	9 479	24.2	14 501	21.0	77 169	18.6	121 069	16.6	132 700	14.7	155 068	15.0	181 822	15.7
Durables	3 574	9.1	11 595	16.7	54 284	13.1	126 472	17.4	161 491	17.9	178 378	17.2	188 411	16.3
Diffusers of technical progress	7 094	18.1	14 358	20.8	79 681	19.2	208 292	28.6	284 166	31.5	338 588	32.7	394 342	34.1
Other	1 423	3.6	1 923	2.8	8 403	2.0	22 837	3.1	25 837	2.9	37 263	3.6	37 998	3.3
<b>Total</b>	<b>39 155</b>	<b>100.0</b>	<b>68 917</b>	<b>100.0</b>	<b>414 381</b>	<b>100.0</b>	<b>728 523</b>	<b>100.0</b>	<b>901 005</b>	<b>100.0</b>	<b>1 034 773</b>	<b>100.0</b>	<b>1 157 751</b>	<b>100.0</b>

Source: ECLAC, on the basis of official figures.

a/ To determine which countries are included in the annual totals shown above, see table D.

Table D.2.b  
**FREE TRADE AREA OF THE AMERICAS (FTAA) a/ : DESTINATION MARKETS FOR MERCHANDISE EXPORTS,**  
**BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other <sup>a/</sup>	World <sup>a/</sup>
Commodities	12.1	34.9	12.0	16.9	11.5	12.7	148 033
Agriculture	14.1	17.2	16.1	20.1	17.2	15.3	80 987
Mining	8.8	10.2	19.5	30.6	13.2	17.8	13 537
Energy	9.9	68.0	3.8	8.5	2.3	7.5	53 528
Manufactures	15.6	26.4	7.3	15.8	14.2	20.7	838 425
Traditional	18.9	26.8	9.9	15.2	9.3	19.8	177 606
Food, beverages and tobacco	15.9	13.9	14.1	21.9	11.5	22.7	56 772
Other	20.3	32.9	7.9	12.1	8.3	18.5	120 834
Subject to large economies of scale	18.6	26.7	6.9	15.5	15.2	17.2	186 081
Durables	11.9	47.6	3.8	6.3	5.0	25.5	136 131
Diffusers of technical progress	13.8	17.5	7.5	20.2	20.0	21.0	338 608
Other	14.2	32.1	4.5	16.5	11.3	21.4	29 571
Total	15.1	27.8	7.9	16.0	13.7	19.5	1 016 030

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.2.c  
**FREE TRADE AREA OF THE AMERICAS (FTAA) a/ : DISTRIBUTION OF MERCHANDISE EXPORTS,**  
**BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	11.7	18.3	22.2	15.3	12.2	9.5	14.6
Agriculture	7.5	4.9	16.3	10.0	10.0	6.2	8.0
Mining	0.8	0.5	3.3	2.5	1.3	1.2	1.3
Energy	3.5	12.9	2.6	2.8	0.9	2.0	5.3
Manufactures	85.5	78.4	76.1	81.7	85.5	87.3	82.5
Traditional	21.9	16.9	22.0	16.6	11.9	17.8	17.5
Food, beverages and tobacco	5.9	2.8	10.0	7.6	4.7	6.5	5.6
Other	16.0	14.1	12.0	9.0	7.2	11.3	11.9
Subject to large economies of scale	22.6	17.6	16.0	17.7	20.2	16.2	18.3
Durables	10.6	22.9	6.5	5.3	4.8	17.5	13.4
Diffusers of technical progress	30.5	21.0	31.6	42.1	48.5	35.9	33.3
Other	2.8	3.4	1.7	3.0	2.4	3.2	2.9
Total <sup>a/</sup>	152 941	282 730	79 855	162 684	139 535	198 286	1 016 030

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.3.a  
**LATIN AMERICA AND THE CARIBBEAN a/ STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	6 633	59.5	7 853	51.2	47 960	50.6	52 126	43.0	42 420	27.4	42 420	27.4	57 460	26.6	67 454	27.9
Agriculture	3 763	33.7	4 454	29.0	16 564	17.5	18 208	15.0	19 620	12.7	19 620	12.7	27 841	12.9	28 636	11.9
Mining	815	7.3	1 272	8.3	5 039	5.3	5 752	4.7	4 881	3.2	4 881	3.2	7 220	3.3	7 043	2.9
Energy	2 055	18.4	2 126	13.9	26 358	27.8	28 166	23.2	17 918	11.6	17 918	11.6	22 398	10.4	31 774	13.2
<b>Manufactures</b>	4 341	38.9	7 333	47.8	46 209	48.7	68 369	56.4	111 419	72.1	111 419	72.1	156 759	72.6	172 695	71.5
Traditional	1 851	16.6	3 174	20.7	17 064	18.0	23 447	19.3	36 738	23.8	36 738	23.8	46 879	21.7	53 676	22.2
Food, beverages and tobacco	1 512	13.6	2 403	15.7	10 638	11.2	12 496	10.3	14 668	9.5	14 668	9.5	20 124	9.3	23 694	9.8
Other	339	3.0	770	5.0	6 425	6.8	10 951	9.0	22 070	14.3	22 070	14.3	26 755	12.4	29 982	12.4
Subject to large economies of scale	2 373	21.3	3 691	24.1	23 450	24.7	29 866	24.6	34 359	22.2	34 359	22.2	51 304	23.8	49 184	20.4
Durables	18	0.2	98	0.6	2 129	2.2	5 996	4.9	16 189	10.5	16 189	10.5	23 858	11.0	29 031	12.0
Diffusers of technical progress	99	0.9	370	2.4	3 567	3.8	9 060	7.5	24 133	15.6	24 133	15.6	34 718	16.1	40 803	16.9
Other	177	1.6	152	1.0	647	0.7	788	0.6	768	0.5	768	0.5	1 716	0.8	1 334	0.6
<b>Total</b>	<b>11 152</b>	<b>100.0</b>	<b>15 338</b>	<b>100.0</b>	<b>94 815</b>	<b>100.0</b>	<b>121 283</b>	<b>100.0</b>	<b>154 606</b>	<b>100.0</b>	<b>154 606</b>	<b>100.0</b>	<b>215 935</b>	<b>100.0</b>	<b>241 482</b>	<b>100.0</b>
<b>Imports</b>																
<b>Commodities</b>	1 638	16.7	2 240	14.3	31 140	29.3	15 336	16.0	15 247	9.0	16 972	8.5	19 559	8.7	...	...
Agriculture	864	8.8	1 118	7.2	7 448	7.0	5 447	5.7	7 857	4.6	9 563	4.8	10 290	4.6	...	...
Mining	101	1.0	154	1.0	1 127	1.1	1 403	1.5	1 146	0.7	1 335	0.7	1 799	0.8	...	...
Energy	672	6.9	968	6.2	22 565	21.2	8 486	8.8	6 244	3.7	6 074	3.0	7 471	3.3	...	...
<b>Manufactures</b>	8 007	81.7	13 167	84.3	74 588	70.1	80 228	83.4	153 661	90.7	174 433	87.2	199 260	86.5	...	...
Traditional	1 753	17.9	2 649	17.0	14 085	13.2	15 898	16.5	34 201	20.2	40 844	20.4	45 035	20.0	...	...
Food, beverages and tobacco	529	5.4	773	4.9	5 196	4.9	6 020	6.3	8 761	5.2	10 610	5.3	11 480	5.1	...	...
Other	1 223	12.5	1 877	12.0	8 890	8.4	9 878	10.3	25 440	15.0	30 234	15.1	33 555	14.9	...	...
Subject to large economies of scale	2 531	25.8	4 110	26.3	24 775	23.3	25 050	26.1	37 335	22.0	42 801	21.4	53 286	23.7	...	...
Durables	1 064	10.9	1 521	9.7	9 772	9.2	9 691	10.1	26 161	15.4	24 189	12.1	26 573	11.8	...	...
Diffusers of technical progress	2 659	27.1	4 866	31.3	25 956	24.4	29 589	30.8	55 994	33.0	66 599	33.3	74 365	33.0	...	...
Other	158	1.6	210	1.3	665	0.6	580	0.6	568	0.3	8 693	4.3	6 449	2.9	...	...
<b>Total</b>	<b>9 803</b>	<b>100.0</b>	<b>15 617</b>	<b>100.0</b>	<b>106 394</b>	<b>100.0</b>	<b>96 144</b>	<b>100.0</b>	<b>169 476</b>	<b>100.0</b>	<b>200 097</b>	<b>100.0</b>	<b>225 268</b>	<b>100.0</b>	...	...

Source: ECLAC, on the basis of official figures.

a/ To determine which countries are included in the annual totals shown above, see table D.

Table D.3.b  
**LATIN AMERICA AND THE CARIBBEAN a/: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	13.8	46.5	5.9	20.7	4.2	8.9	67 454
Agriculture	14.5	32.9	5.9	32.7	5.2	8.7	28 636
Mining	10.9	8.8	24.4	29.6	13.8	12.5	7 043
Energy	13.9	67.1	1.8	7.8	1.2	8.3	31 774
Manufactures	21.2	51.1	2.7	11.8	5.6	7.7	172 695
Traditional	21.6	39.6	3.1	19.3	6.6	9.8	53 676
Food, beverages and tobacco	22.1	15.7	4.3	31.0	9.6	17.3	23 694
Other	21.1	58.5	2.1	10.1	4.2	3.9	29 982
Subject to large economies of scale	27.2	32.1	5.6	14.8	10.1	10.2	49 184
Durable	19.1	72.3	0.4	1.8	0.8	5.7	29 031
Diffusers of technical progress	14.8	73.9	0.4	5.5	2.1	3.4	40 803
Other	11.1	23.3	2.2	9.8	1.2	52.5	1 334
Total	19.1	49.6	3.6	14.3	5.2	8.3	241 482

Source: ECLAC, on the basis of official figures.

a/ In millions of current dollars.

Table D.3.c  
**LATIN AMERICA AND THE CARIBBEAN a/: DISTRIBUTION OF MERCHANDISE EXPORTS,  
 BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	20.3	26.2	46.1	40.4	22.8	30.0	27.9
Agriculture	9.0	7.9	19.6	27.2	12.0	12.5	11.9
Mining	1.7	0.5	19.8	6.1	7.8	4.4	2.9
Energy	9.6	17.8	6.7	7.2	3.0	13.1	13.2
Manufactures	79.4	73.6	53.5	59.2	77.0	66.6	71.5
Traditional	25.1	17.7	19.2	30.1	28.4	26.3	22.2
Food, beverages and tobacco	11.4	3.1	11.8	21.3	18.3	20.4	9.8
Other	13.8	14.6	7.4	8.8	10.1	5.8	12.4
Subject to large economies of scale	29.1	13.2	31.5	21.1	40.0	25.1	20.4
Durable	12.1	17.5	1.2	1.5	1.8	8.2	12.0
Diffusers of technical progress	13.1	25.2	1.7	6.5	6.9	6.9	16.9
Other	0.3	0.3	0.3	0.4	0.1	3.5	0.6
Total a/	46 043	119 836	8 672	34 444	12 440	20 046	241 482

Source: ECLAC, on the basis of official figures.

a/ In millions of current dollars.

Table D.4.a  
**ANTIGUA AND BARBUDA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>																
Agriculture	...	...	0	1.1	0	2.4	...	...	...	...	...	...	...	...	...	...
Mining	...	...	0	0.9	0	1.6	...	...	...	...	...	...	...	...	...	...
Energy	...	...	0	0.0	0	0.8	...	...	...	...	...	...	...	...	...	...
<b>Manufactures</b>	...	...	13	93.6	12	88.6	...	...	...	...	...	...	...	...	...	...
Traditional	...	...	1	5.9	6	42.1	...	...	...	...	...	...	...	...	...	...
Food, beverages and tobacco	...	...	0	1.6	0	3.3	...	...	...	...	...	...	...	...	...	...
Other	...	...	1	4.3	5	38.8	...	...	...	...	...	...	...	...	...	...
Subject to large economies of scale	...	...	10	77.0	5	35.7	...	...	...	...	...	...	...	...	...	...
Durables	...	...	0	1.8	1	8.5	...	...	...	...	...	...	...	...	...	...
Diffusers of technical progress	...	...	1	9.0	0	2.3	...	...	...	...	...	...	...	...	...	...
Other	...	...	1	5.3	1	9.0	...	...	...	...	...	...	...	...	...	...
<b>Total</b>	...	...	14	100.0	14	100.0	...	...	...	...	...	...	...	...	...	...
<b>Imports</b>																
<b>Commodities</b>																
Agriculture	...	...	9	26.0	1	2.5	...	...	...	...	...	...	...	...	...	...
Mining	...	...	1	3.3	0	0.7	...	...	...	...	...	...	...	...	...	...
Energy	...	...	0	0.0	0	0.0	...	...	...	...	...	...	...	...	...	...
<b>Manufactures</b>	...	...	23	64.1	48	95.3	...	...	...	...	...	...	...	...	...	...
Traditional	...	...	12	33.9	8	16.5	...	...	...	...	...	...	...	...	...	...
Food, beverages and tobacco	...	...	7	18.4	6	11.4	...	...	...	...	...	...	...	...	...	...
Other	...	...	6	15.6	3	5.1	...	...	...	...	...	...	...	...	...	...
Subject to large economies of scale	...	...	4	11.3	35	70.7	...	...	...	...	...	...	...	...	...	...
Durables	...	...	2	5.2	2	4.6	...	...	...	...	...	...	...	...	...	...
Diffusers of technical progress	...	...	5	13.6	2	3.4	...	...	...	...	...	...	...	...	...	...
Other	...	...	4	9.9	1	2.3	...	...	...	...	...	...	...	...	...	...
<b>Total</b>	...	...	36	100.0	50	100.0	...	...	...	...	...	...	...	...	...	...

Source: ECLAC, on the basis of official figures.

Table D.4.b  
**ANTIGUA AND BARBUDA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	13.0	0.0	0.0	32.4	0.0	54.6	0
Agriculture	19.3	0.0	0.0	32.9	0.0	47.8	0
Mining	1.0	0.0	0.0	33.3	0.0	65.6	0
Energy	0.0	0.0	0.0	0.0	0.0	100.0	0
Manufactures	68.6	0.0	0.0	24.9	0.0	6.5	12
Traditional	91.5	0.0	0.0	1.0	0.0	7.5	6
Food, beverages and tobacco	73.5	0.0	0.0	6.0	0.0	20.5	0
Other	93.0	0.0	0.0	0.6	0.0	6.4	5
Subject to large economies of scale	39.4	0.0	0.0	60.4	0.0	0.2	5
Durables	96.0	0.0	0.0	0.0	0.0	4.0	1
Diffusers of technical progress	4.7	0.0	0.0	1.2	0.0	94.1	0
Other	24.9	0.0	0.8	0.0	0.0	74.2	1
Total	63.4	0.0	0.1	22.8	0.0	13.7	14

Source: ECLAC, on the basis of official figures.

a/ In millions of current dollars.

Table D.4.c  
**ANTIGUA AND BARBUDA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	0.5	0.0	0.0	3.4	0.0	9.6	2.4
Agriculture	0.5	0.0	0.0	2.3	0.0	5.5	1.6
Mining	0.0	0.0	0.0	1.1	0.0	3.7	0.8
Energy	0.0	0.0	0.0	0.0	0.0	0.4	0.0
Manufactures	96.0	0.0	0.0	96.6	0.0	41.9	88.6
Traditional	60.8	0.0	0.0	1.9	0.0	23.0	42.1
Food, beverages and tobacco	3.8	0.0	0.0	0.9	0.0	4.9	3.3
Other	56.9	0.0	0.0	1.0	0.0	18.1	38.8
Subject to large economies of scale	22.2	0.0	0.0	94.5	0.0	0.4	35.7
Durables	12.9	0.0	0.0	0.1	0.0	2.4	8.5
Diffusers of technical progress	0.2	0.0	0.0	0.1	0.0	16.1	2.3
Other	3.5	0.0	100.0	0.0	0.0	48.5	9.0
Total a/	9	0	0	3	0	2	14

Source: ECLAC, on the basis of official figures.

a/ In millions of current dollars.

Table D 5.a  
**ARGENTINA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1986**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1980		1983		1984		1985		1986	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	826	55.3	792	44.6	3 291	41.0	3 570	28.9	4 095	31.2	5 180	32.8	6 754	32.2	8 513	35.8
Agriculture	823	55.1	786	44.3	3 257	40.6	3 380	27.4	3 486	26.6	3 958	25.0	5 054	24.1	6 046	25.4
Mining	4	0.2	6	0.3	35	0.4	27	0.2	16	0.1	22	0.1	29	0.1	37	0.2
Energy	0	0.0	0	0.0	0	0.0	163	1.3	593	4.5	1 201	7.6	1 671	8.0	2 430	10.2
<b>Manufactures</b>	666	44.6	980	55.3	4 725	58.9	8 770	71.0	9 016	68.8	10 620	67.2	14 196	67.7	15 278	64.2
Traditional	563	37.7	739	41.7	2 866	35.7	4 099	33.2	4 336	33.1	5 000	31.6	6 392	30.5	7 367	30.9
Food, beverages and tobacco	531	35.6	644	36.3	2 071	25.8	2 908	23.5	2 903	22.1	3 145	19.9	4 030	19.2	5 170	21.7
Other	32	2.2	95	5.3	795	9.9	1 191	9.6	1 432	10.9	1 855	11.7	2 362	11.3	2 196	9.2
Subject to large economies of scale	82	5.5	155	8.8	1 263	15.8	3 872	31.3	2 994	22.8	3 568	22.6	5 088	24.3	4 982	20.9
Durables	2	0.1	12	0.7	174	2.2	209	1.7	737	5.6	969	6.1	1 402	6.7	1 603	6.7
Diffusers of technical progress	19	1.3	73	4.1	422	5.3	589	4.8	949	7.2	1 083	6.9	1 314	6.3	1 326	5.6
Other	1	0.1	1	0.1	3	0.0	12	0.1	3	0.0	3	0.0	12	0.1	19	0.1
<b>Total</b>	1 483	100.0	1 773	100.0	8 019	100.0	12 352	100.0	13 114	100.0	15 803	100.0	20 963	100.0	23 810	100.0
<b>Imports</b>																
<b>Commodities</b>	238	19.9	209	12.4	1 496	14.2	648	15.9	719	4.3	863	4.0	1 009	5.0	1 140	4.8
Agriculture	122	10.2	116	6.9	417	4.0	178	4.4	409	2.4	461	2.1	529	2.6	608	2.6
Mining	27	2.3	41	2.4	147	1.4	174	4.3	160	1.0	179	0.8	214	1.1	241	1.0
Energy	89	7.5	52	3.1	933	8.9	296	7.3	151	0.9	223	1.0	286	1.3	291	1.2
<b>Manufactures</b>	948	79.4	1 478	87.5	9 034	85.7	3 408	83.6	16 037	95.6	20 704	95.9	19 026	94.6	22 512	94.7
Traditional	132	11.1	196	11.6	1 721	16.3	375	9.2	3 127	18.6	3 831	17.8	3 576	17.8	4 010	16.9
Food, beverages and tobacco	16	1.3	26	1.5	297	2.8	62	1.5	632	3.8	801	3.7	743	3.7	767	3.2
Other	117	9.8	170	10.1	1 424	13.5	313	7.7	2 495	14.9	3 030	14.0	2 833	14.1	3 244	13.7
Subject to large economies of scale	467	39.1	687	40.7	2 507	23.8	1 499	36.8	3 506	20.9	4 438	20.6	5 327	26.5	6 177	26.0
Durables	122	10.2	79	4.7	1 371	13.0	339	8.3	3 305	19.7	4 194	19.4	2 746	13.6	3 714	15.6
Diffusers of technical progress	228	19.1	516	30.6	3 436	32.6	1 195	29.3	6 099	36.4	8 241	38.2	7 377	36.7	8 610	36.2
Other	8	0.7	2	0.1	9	0.1	21	0.5	16	0.1	14	0.1	87	0.4	110	0.5
<b>Total</b>	1 194	100.0	1 689	100.0	10 539	100.0	4 077	100.0	16 773	100.0	21 581	100.0	20 122	100.0	23 762	100.0

Source: ECLAC, on the basis of official figures.

Table D.5.b  
**ARGENTINA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	48.2	8.1	2.9	20.2	9.4	11.2	8 513
Agriculture	34.9	4.5	4.0	28.4	12.6	15.6	6 046
Mining	58.1	1.3	8.7	12.5	6.2	13.2	37
Energy	81.0	17.2	0.0	0.0	1.4	0.3	2 430
Manufactures	47.0	8.4	1.7	18.8	8.5	15.6	15 278
Traditional	31.8	11.1	2.0	31.6	10.9	12.6	7 967
Food, beverages and tobacco	26.9	8.6	2.4	37.5	14.9	14.9	5 170
Other	43.4	17.0	1.1	17.5	14.0	7.0	2 196
Subject to large economies of scale	47.1	6.6	2.4	7.1	9.0	27.6	4 992
Durables	93.9	1.7	0.0	2.1	0.4	1.9	1 603
Diffusers of technical progress	73.7	7.7	0.1	11.7	3.5	3.3	1 326
Other	91.5	5.2	0.0	2.1	0.6	0.6	19
Total	47.4	8.3	2.2	19.3	8.8	14.0	23 810

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.5.c  
**ARGENTINA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	36.3	35.0	48.0	37.5	38.0	28.6	35.8
Agriculture	18.7	13.8	47.3	37.3	36.3	28.2	25.4
Mining	0.2	0.0	0.6	0.1	0.1	0.1	0.2
Energy	17.4	21.2	0.0	0.0	1.6	0.2	10.2
Manufactures	63.5	64.9	52.0	62.5	62.0	71.4	64.2
Traditional	20.8	41.6	28.4	50.7	38.1	27.8	30.9
Food, beverages and tobacco	12.3	22.6	23.8	42.3	23.5	23.2	21.7
Other	8.4	18.9	4.6	8.4	14.6	4.6	9.2
Subject to large economies of scale	20.8	16.8	23.3	7.7	21.4	41.3	20.9
Durables	13.3	1.4	0.1	0.7	0.3	0.9	6.7
Diffusers of technical progress	8.7	5.2	0.3	3.4	2.2	1.3	5.6
Other	0.2	0.1	0.0	0.0	0.0	0.0	0.1
Total a/	11 295	1 974	512	4 590	2 106	3 331	23 810

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.6.a  
**BAHAMAS: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	8	40.5	8	8.8	23	0.8	...	...	...	...	...	...	...	...	...	...
Agriculture	6	30.6	5	5.6	13	0.4	...	...	...	...	...	...	...	...	...	...
Mining	2	9.8	3	3.2	9	0.3	...	...	...	...	...	...	...	...	...	...
Energy	0	0.0	0	0.0	0	0.0	...	...	...	...	...	...	...	...	...	...
<b>Manufactures</b>	6	33.6	79	87.8	2 938	99.2	...	...	...	...	...	...	...	...	...	...
Traditional	1	7.7	14	15.4	13	0.4	...	...	...	...	...	...	...	...	...	...
Food, beverages and tobacco	1	7.5	9	9.5	8	0.3	...	...	...	...	...	...	...	...	...	...
Other	0	0.2	5	5.8	5	0.2	...	...	...	...	...	...	...	...	...	...
Subject to large economies of scale	4	19.6	46	51.1	2 896	97.8	...	...	...	...	...	...	...	...	...	...
Durables	1	6.0	4	4.7	0	0.0	...	...	...	...	...	...	...	...	...	...
Diffusers of technical progress	0	0.3	15	16.7	29	1.0	...	...	...	...	...	...	...	...	...	...
Other	5	25.9	3	3.4	0	0.0	...	...	...	...	...	...	...	...	...	...
<b>Total</b>	19	100.0	90	100.0	2 961	100.0	...	...	...	...	...	...	...	...	...	...
<b>Imports</b>																
<b>Commodities</b>	...	...	55	16.4	6 637	88.0	...	...	...	...	...	...	...	...	...	...
Agriculture	...	...	11	3.4	25	0.3	...	...	...	...	...	...	...	...	...	...
Mining	...	...	2	0.6	4	0.0	...	...	...	...	...	...	...	...	...	...
Energy	...	...	42	12.4	6 608	87.6	...	...	...	...	...	...	...	...	...	...
<b>Manufactures</b>	...	...	266	78.9	906	12.0	...	...	...	...	...	...	...	...	...	...
Traditional	...	...	145	42.9	419	5.6	...	...	...	...	...	...	...	...	...	...
Food, beverages and tobacco	...	...	51	15.1	131	1.7	...	...	...	...	...	...	...	...	...	...
Other	...	...	94	27.9	288	3.8	...	...	...	...	...	...	...	...	...	...
Subject to large economies of scale	...	...	40	12.0	322	4.3	...	...	...	...	...	...	...	...	...	...
Durables	...	...	24	7.1	62	0.8	...	...	...	...	...	...	...	...	...	...
Diffusers of technical progress	...	...	57	17.0	103	1.4	...	...	...	...	...	...	...	...	...	...
Other	...	...	16	4.7	2	0.0	...	...	...	...	...	...	...	...	...	...
<b>Total</b>	...	...	337	100.0	7 546	100.0	...	...	...	...	...	...	...	...	...	...

Source: ECLAC, on the basis of official figures.

Table D.6.b  
**BAHAMAS: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1980**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	0.1	86.3	0.2	13.3	0.0	0.2	23
Agriculture	0.1	76.3	0.4	23.0	0.0	0.2	13
Mining	0.0	100.0	0.0	0.0	0.0	0.0	9
Energy	0.0	0.0	0.0	0.0	0.0	100.0	0
Manufactures	7.7	43.7	0.5	33.9	1.0	13.2	2938
Traditional	2.6	30.0	0.0	56.6	0.0	10.8	13
Food, beverages and tobacco	2.5	2.5	0.0	85.4	0.0	9.5	8
Other	2.6	77.3	0.0	7.0	0.0	13.1	5
Subject to large economies of scale	7.8	44.1	0.1	33.9	1.0	13.3	2896
Durables	0.0	100.0	0.0	0.0	0.0	0.0	0
Diffusers of technical progress	16.7	14.5	41.9	22.4	0.4	4.0	29
Other	0.2	82.0	0.0	9.5	0.0	8.3	0
Total	8	44	1	34	1	13	2961

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.6.c  
**BAHAMAS: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1980**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	0.0	1.5	0.3	0.3	0.0	0.0	0.8
Agriculture	0.0	0.8	0.3	0.3	0.0	0.0	0.4
Mining	0.0	0.7	0.0	0.0	0.0	0.0	0.3
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	100.0	98.5	99.7	99.7	100.0	100.0	99.2
Traditional	0.1	0.3	0.0	0.7	0.0	0.4	0.4
Food, beverages and tobacco	0.1	0.0	0.0	0.7	0.0	0.2	0.3
Other	0.1	0.3	0.0	0.0	0.0	0.2	0.2
Subject to large economies of scale	97.7	97.9	22.8	98.3	99.6	99.3	97.8
Durables	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Diffusers of technical progress	2.2	0.3	76.9	0.7	0.4	0.3	1.0
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total a/	225	1305	16	998	30	387	2961

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.7.a  
**BARBADOS: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	2	8.6	2	7.8	1	0.4	3	1.5	3	2.1	3	2.0	5	2.8	4	1.7
Agriculture	2	8.3	2	7.7	1	0.4	3	1.5	2	1.8	2	1.8	4	2.6	3	1.5
Mining	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Energy	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>Manufactures</b>	25	90.5	28	92.2	149	99.5	207	96.8	132	97.6	131	97.6	163	96.7	208	97.7
Traditional	25	89.5	23	75.1	111	74.3	87	40.8	82	60.3	81	60.5	106	62.8	145	67.9
Food, beverages and tobacco	24	87.5	20	65.3	70	46.7	55	25.9	48	35.7	49	36.5	63	37.2	97	45.8
Other	1	2.0	3	9.9	41	27.7	32	14.9	33	24.6	32	24.0	43	25.6	47	22.2
Subject to large economies of scale	0	0.0	0	0.0	1	0.7	2	1.0	0	0.0	0	0.0	0	0.0	0	0.0
Durables	0	0.0	0	0.0	1	0.7	2	1.0	0	0.0	0	0.0	0	0.0	0	0.0
Diffusers of technical progress	0	0.0	4	11.9	26	17.2	34	15.8	31	22.6	30	22.5	33	19.4	36	16.8
Other	0	0.0	0	0.0	0	0.0	4	1.7	0	0.0	0	0.0	1	0.4	1	0.6
<b>Total</b>	<b>28</b>	<b>100.0</b>	<b>31</b>	<b>100.0</b>	<b>150</b>	<b>100.0</b>	<b>213</b>	<b>100.0</b>	<b>135</b>	<b>100.0</b>	<b>135</b>	<b>100.0</b>	<b>168</b>	<b>100.0</b>	<b>213</b>	<b>100.0</b>
<b>Imports</b>																
<b>Commodities</b>	4	6.1	6	5.2	31	6.0	37	5.3	38	6.6	45	7.4	53	6.9	62	7.5
Agriculture	3	5.0	4	3.6	25	4.8	30	4.2	32	5.6	39	6.4	46	6.0	53	6.4
Mining	0	0.0	0	0.0	1	0.2	3	0.4	1	0.2	2	0.4	3	0.4	4	0.5
Energy	1	1.1	2	1.4	5	0.9	4	0.6	5	0.8	4	0.6	4	0.5	5	0.6
<b>Manufactures</b>	58	84.9	108	91.8	477	92.2	645	92.3	533	92.9	567	92.2	711	92.8	764	92.2
Traditional	32	46.9	57	48.8	188	36.4	247	35.4	221	38.5	245	39.9	281	36.7	293	35.4
Food, beverages and tobacco	16	23.0	25	21.1	68	13.1	91	13.1	81	14.2	89	14.5	97	12.6	99	12.0
Other	16	23.9	33	27.8	120	23.3	156	22.3	140	24.4	156	25.4	185	24.1	194	23.4
Subject to large economies of scale	13	19.0	17	14.5	144	27.8	192	27.5	137	23.9	134	21.8	170	22.2	189	22.8
Durables	5	7.0	12	9.9	34	6.6	47	6.8	43	7.5	45	7.3	79	10.3	82	9.9
Diffusers of technical progress	8	12.0	22	18.6	111	21.4	159	22.8	132	23.0	142	23.1	181	23.6	200	24.1
Other	6	9.0	4	3.1	10	1.9	17	2.4	3	0.5	2	0.4	2	0.3	3	0.3
<b>Total</b>	<b>68</b>	<b>100.0</b>	<b>117</b>	<b>100.0</b>	<b>517</b>	<b>100.0</b>	<b>698</b>	<b>100.0</b>	<b>574</b>	<b>100.0</b>	<b>614</b>	<b>100.0</b>	<b>766</b>	<b>100.0</b>	<b>829</b>	<b>100.0</b>

Source: ECLAC, on the basis of official figures.

Table D.7.b  
**BARBADOS: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World <sup>a/</sup>
Commodities	25.9	14.4	5.2	27.1	3.5	23.9	4
Agriculture	18.0	15.9	5.7	30.0	3.9	26.4	3
Mining	99.1	0.0	0.0	0.3	0.0	0.5	0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	52.9	15.3	0.1	24.2	0.7	6.9	208
Traditional	56.8	5.8	0.1	32.2	0.7	4.3	145
Food, beverages and tobacco	50.8	4.1	0.0	40.9	0.2	4.0	97
Other	69.3	9.4	0.5	14.3	1.7	4.9	47
Subject to large economies of scale	88.6	2.5	0.0	1.9	0.0	7.0	27
Durables	78.4	12.2	0.6	1.5	0.0	7.3	0
Diffusers of technical progress	9.4	63.4	0.1	8.8	1.3	17.1	36
Other	6.8	45.6	0.0	45.9	0.1	1.6	1
Total	52.1	15.5	0.2	24.4	0.7	7.1	213

Source: ECLAC, on the basis of official figures.  
 a/ In millions of current dollars.

Table D.7.c  
**BARBADOS: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	0.8	1.6	43.4	1.9	8.1	5.6	1.7
Agriculture	0.5	1.6	43.4	1.9	8.1	5.6	1.5
Mining	0.3	0.0	0.0	0.0	0.0	0.0	0.2
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	99.1	96.6	56.6	97.0	91.9	94.2	97.7
Traditional	74.0	25.6	50.2	89.9	63.1	41.0	67.9
Food, beverages and tobacco	44.6	12.2	0.2	76.9	12.5	25.7	45.8
Other	29.5	13.5	50.0	13.0	50.7	15.3	22.2
Subject to large economies of scale	21.7	2.1	0.0	1.0	0.0	12.7	12.8
Durables	0.3	0.2	0.6	0.0	0.0	0.2	0.2
Diffusers of technical progress	3.0	68.8	5.8	6.1	28.8	40.3	16.8
Other	0.1	1.8	0.0	1.2	0.0	0.1	0.6
Total <sup>a/</sup>	111	33	0	52	2	15	213

Source: ECLAC, on the basis of official figures.  
 a/ In millions of current dollars.

Table D.8.a  
**BELIZE: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%														
<b>Exports</b>																
<b>Commodities</b>	2	21.9	2	13.9	9	11.1	18	17.7	24	21.9	32	26.7	41	28.9	46	29.7
Agriculture	2	21.1	2	13.9	9	11.1	18	17.7	24	21.9	32	26.5	41	28.8	45	29.6
Mining	0	0.8	0	0.0	0	0.0	0	0.0	0	0.0	0	0.1	0	0.1	0	0.1
Energy	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>Manufactures</b>	8	76.4	12	84.4	73	88.8	86	82.3	85	78.1	88	73.3	102	71.1	108	70.3
Traditional	8	76.3	12	84.2	73	88.5	86	82.3	85	78.1	87	73.2	102	71.0	108	70.2
Food, beverages and tobacco	6	58.8	10	70.0	58	69.8	68	65.0	61	55.5	63	53.1	84	59.0	87	56.4
Other	2	17.5	2	14.3	15	18.7	18	17.3	25	22.6	24	20.1	17	12.1	21	13.8
Subject to large economies of scale	0	0.0	0	0.1	0	0.0	0	0.0	0	0.0	0	0.0	0	0.1	0	0.1
Durables	0	0.1	0	0.1	0	0.0	0	0.0	0	0.0	0	0.1	0	0.0	0	0.0
Diffusers of technical progress	0	0.0	0	0.0	0	0.3	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Other	0	1.7	0	1.7	0	0.1	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>Total</b>	11	100.0	14	100.0	83	100.0	105	100.0	109	100.0	119	100.0	143	100.0	154	100.0
<b>Imports</b>																
<b>Commodities</b>	1	2.3	1	3.0	8	5.5	11	5.1	11	4.1	13	4.9	13	4.9	15	6.0
Agriculture	1	2.1	1	2.5	7	4.5	9	4.4	8	3.0	10	3.7	10	3.7	12	4.6
Mining	0	0.0	0	0.3	1	0.4	0	0.1	1	0.3	1	0.4	1	0.3	0	0.2
Energy	0	0.2	0	0.3	1	0.6	1	0.6	2	0.8	2	0.8	2	1.0	3	1.2
<b>Manufactures</b>	23	92.0	30	90.0	139	93.8	199	94.3	269	95.9	247	95.0	245	95.0	238	93.3
Traditional	12	48.3	17	51.5	59	40.1	87	41.2	117	41.8	103	39.8	105	40.6	98	38.3
Food, beverages and tobacco	6	23.6	9	27.7	30	20.1	41	19.3	42	14.9	39	14.8	40	15.4	40	15.6
Other	6	24.7	8	23.8	30	20.1	46	21.8	76	27.0	65	24.9	65	25.2	58	22.6
Subject to large economies of scale	4	17.6	6	17.1	41	27.5	56	26.4	70	24.7	70	26.8	66	25.5	69	27.2
Durables	2	8.7	2	7.0	7	5.0	15	7.0	21	7.6	17	6.6	21	8.2	20	8.0
Diffusers of technical progress	4	17.4	5	14.5	31	21.2	42	19.7	61	21.7	57	21.8	53	20.7	51	19.8
Other	1	5.6	2	6.9	1	0.7	1	0.6	0	0.0	0	0.1	0	0.1	2	0.8
<b>Total</b>	24	100.0	33	100.0	148	100.0	211	100.0	281	100.0	260	100.0	258	100.0	256	100.0

Source: ECLAC, on the basis of official figures.

Table D.8.b  
**BELIZE: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1986**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World <sup>a/</sup>
Commodities	5.8	27.4	0.1	66.6	0.0	0.0	46
Agriculture	5.5	27.5	0.1	66.9	0.0	0.0	45
Mining	100.0	0.0	0.0	0.0	0.0	0.0	0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	4.0	46.7	0.0	45.4	0.0	3.9	108
Traditional	3.9	46.8	0.0	45.4	0.0	3.9	108
Food, beverages and tobacco	3.5	36.8	0.0	54.8	0.0	4.8	87
Other	5.3	87.4	0.0	7.3	0.0	0.0	21
Subject to large economies of scale	0.0	1.6	0.0	0.0	0.0	0.0	0
Durables	0.0	100.0	0.0	0.0	0.0	0.0	0
Diffusers of technical progress	33.8	66.2	0.0	0.0	0.0	0.0	0
Other	0.0	98.7	0.0	0.0	0.0	1.3	0
Total	4.5	41.0	0.0	51.7	0.0	2.7	154

Source: ECLAC, on the basis of official figures.  
 a/ In millions of current dollars.

Table D.8.c  
**BELIZE: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1986**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	38.1	19.8	100.0	38.3	0.0	0.4	29.7
Agriculture	35.5	19.8	100.0	38.3	0.0	0.4	29.6
Mining	2.8	0.0	0.0	0.0	0.0	0.0	0.1
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	61.9	80.2	0.0	61.7	100.0	99.6	70.3
Traditional	59.8	80.1	0.0	61.7	100.0	99.6	70.2
Food, beverages and tobacco	43.6	50.6	0.0	59.8	0.0	99.6	56.4
Other	16.2	29.4	0.0	2.0	100.0	0.0	13.8
Subject to large economies of scale	1.9	0.0	0.0	0.0	0.0	0.0	0.1
Durables	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Diffusers of technical progress	0.2	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total <sup>a/</sup>	7	63	0	79	0	4	154

Source: ECLAC, on the basis of official figures.  
 a/ In millions of current dollars.

Table D.9.a  
**BOLIVIA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%														
<b>Exports</b>																
<b>Commodities</b>	26	20.1	112	49.5	637	61.5	622	67.3	344	46.7	392	39.0	509	48.5	525	48.3
Agriculture	3	2.7	7	3.0	34	3.3	129	13.9	54	7.4	110	10.9	125	11.9	155	14.3
Mining	22	16.9	95	42.0	381	36.7	266	28.8	193	26.2	185	18.4	243	23.2	237	21.8
Energy	1	0.5	10	4.5	223	21.5	227	24.6	96	13.1	98	9.8	141	13.4	133	12.2
<b>Manufactures</b>	103	79.9	114	50.4	399	38.5	300	32.6	392	53.2	610	60.7	538	51.2	560	51.5
Traditional	3	2.1	4	1.7	104	10.0	147	15.9	237	32.2	408	40.6	308	29.3	297	27.4
Food, beverages and tobacco	1	0.4	1	0.5	58	5.6	65	7.0	75	10.2	117	11.6	100	9.5	151	13.9
Other	2	1.6	3	1.2	46	4.4	82	8.9	162	22.0	291	29.0	208	19.8	146	13.5
Subject to large economies of scale	100	77.8	110	48.7	286	27.6	153	16.6	135	18.3	171	17.0	189	18.0	183	16.9
Durables	0	0.0	0	0.0	0	0.0	0	0.0	4	0.5	3	0.3	4	0.4	3	0.3
Diffusers of technical progress	0	0.0	0	0.0	9	0.9	0	0.0	16	2.2	28	2.8	37	3.5	76	7.0
Other	0	0.0	0	0.1	0	0.0	1	0.1	1	0.2	2	0.2	3	0.3	2	0.2
<b>Total</b>	129	100.0	225	100.0	1036	100.0	923	100.0	737	100.0	1005	100.0	1050	100.0	1087	100.0
<b>Imports</b>																
<b>Commodities</b>	5	3.6	6	3.5	46	7.0	31	4.4	57	4.9	80	6.8	86	6.2	104	6.5
Agriculture	4	3.3	5	3.2	45	6.9	30	4.3	46	3.9	56	4.7	60	4.3	77	4.8
Mining	0	0.2	0	0.2	1	0.1	1	0.1	12	1.0	24	2.0	26	1.9	27	1.7
Energy	0	0.1	0	0.1	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>Manufactures</b>	129	96.3	153	96.2	608	92.9	662	95.5	1100	94.9	1101	93.2	1299	93.7	1497	93.5
Traditional	48	35.7	50	31.3	153	23.4	143	20.7	203	17.5	222	18.7	235	17.0	277	17.3
Food, beverages and tobacco	23	17.5	27	16.9	73	11.2	49	7.0	63	5.4	66	5.5	75	5.4	93	5.8
Other	24	18.2	23	14.3	80	12.2	95	13.6	140	12.0	156	13.2	160	11.5	184	11.5
Subject to large economies of scale	28	20.9	36	22.8	156	23.8	164	23.6	289	24.9	308	26.0	360	26.0	363	22.7
Durables	17	12.6	19	12.0	91	13.9	135	19.5	189	16.3	259	21.9	244	17.6	251	15.6
Diffusers of technical progress	36	27.0	48	30.0	208	31.8	220	31.7	420	36.2	313	26.5	460	33.1	606	37.9
Other	0	0.1	1	0.3	1	0.1	1	0.1	2	0.2	1	0.1	1	0.1	0	0.0
<b>Total</b>	134	100.0	159	100.0	655	100.0	694	100.0	1159	100.0	1182	100.0	1387	100.0	1601	100.0

Source: ECLAC, on the basis of official figures.

Table D.9.b  
**BOLIVIA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1986**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	45.9	9.2	0.3	32.4	0.6	11.5	525
Agriculture	64.5	11.2	0.8	21.2	0.5	1.7	155
Mining	14.5	2.1	0.1	57.9	1.0	24.4	237
Energy	80.3	19.7	0.0	0.0	0.0	0.0	133
Manufactures	50.1	33.7	0.4	13.7	0.2	1.9	560
Traditional	67.8	24.7	0.7	4.0	0.3	2.6	297
Food, beverages and tobacco	88.6	6.4	0.6	0.5	0.0	3.9	151
Other	46.3	43.5	0.9	7.6	0.6	1.2	146
Subject to large economies of scale	31.9	58.0	0.0	8.8	0.0	1.3	183
Durables	80.5	8.8	0.7	8.5	0.3	1.2	3
Diffusers of technical progress	23.7	11.4	0.0	63.9	0.0	0.9	76
Other	53.3	18.0	0.9	21.2	1.2	5.3	2
Total	48.1	21.8	0.3	22.8	0.4	6.6	1 087

Source: ECLAC, on the basis of official figures.

a/ In millions of current dollars.

Table D.9.c  
**BOLIVIA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1986**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	46.2	20.5	41.4	68.8	77.6	84.9	48.3
Agriculture	19.2	7.3	32.3	13.3	20.5	3.7	14.3
Mining	6.6	2.1	9.1	55.5	57.2	81.2	21.8
Energy	20.4	11.1	0.0	0.0	0.0	0.0	12.2
Manufactures	53.7	79.4	58.1	31.0	21.8	15.0	51.5
Traditional	38.6	30.9	56.8	4.8	19.8	10.7	27.4
Food, beverages and tobacco	25.6	4.1	24.0	0.3	0.0	8.3	13.9
Other	13.0	26.8	32.8	4.5	19.8	2.4	13.5
Subject to large economies of scale	11.2	44.7	0.2	6.5	1.3	3.2	16.9
Durables	0.4	0.1	0.5	0.1	0.2	0.0	0.3
Diffusers of technical progress	3.4	3.6	0.5	19.6	0.4	1.0	7.0
Other	0.2	0.1	0.5	0.2	0.6	0.1	0.2
Total a/	523	237	4	247	4	71	1 087

Source: ECLAC, on the basis of official figures.

a/ In millions of current dollars.

Table D.10.a  
**BRAZIL: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	1 188	74.4	1 744	63.7	5 824	28.9	6 183	19.7	6 137	15.9	7 689	17.7	7 386	16.0	7 717	16.4
Agriculture	1 046	65.5	1 473	53.8	4 021	20.0	3 387	10.8	3 536	9.1	5 081	11.7	4 451	9.6	4 666	9.9
Mining	142	8.9	271	9.9	1 789	8.9	2 795	8.9	2 599	6.7	2 607	6.0	2 880	6.2	3 034	6.4
Energy	0	0.0	1	0.0	14	0.1	1	0.0	1	0.0	1	0.0	55	0.1	17	0.0
<b>Manufactures</b>	387	24.9	970	35.4	14 035	69.7	24 831	79.1	32 257	83.4	35 208	81.2	38 139	82.6	38 808	82.3
Traditional	297	18.6	690	25.2	7 280	36.2	8 999	28.7	12 490	32.3	13 275	30.6	14 533	31.5	15 790	33.5
Food, beverages and tobacco	200	12.6	477	17.4	4 875	24.2	5 171	16.5	6 047	15.6	6 894	15.8	8 058	17.5	9 101	19.3
Other	97	6.0	213	7.8	2 405	11.9	3 827	12.2	6 444	16.7	6 441	14.9	6 475	14.0	6 689	14.2
Subject to large economies of scale	68	4.3	174	6.4	3 226	16.0	9 685	30.8	11 153	28.8	12 394	28.6	14 144	30.7	12 929	27.4
Durables	8	0.5	17	0.6	1 358	6.7	2 140	6.8	3 602	9.3	3 890	9.0	3 451	7.5	3 604	7.6
Diffusers of technical progress	23	1.5	88	3.2	2 170	10.8	4 008	12.8	5 012	13.0	5 649	13.0	6 011	13.0	6 485	13.8
Other	11	0.7	25	0.9	273	1.4	383	1.2	286	0.7	458	1.1	621	1.3	639	1.4
<b>Total</b>	1 595	100.0	2 739	100.0	20 132	100.0	31 397	100.0	38 679	100.0	43 355	100.0	46 146	100.0	47 164	100.0
<b>Imports</b>																
<b>Commodities</b>	401	36.6	599	21.0	12 643	50.7	7 461	33.2	5 642	20.7	6 389	18.0	7 724	14.4	...	...
Agriculture	188	17.2	262	9.2	2 047	8.2	1 174	5.2	1 800	6.6	2 314	6.5	2 935	5.5	...	...
Mining	24	2.2	28	1.0	361	1.4	541	2.4	397	1.5	469	1.3	655	1.2	...	...
Energy	169	17.2	309	10.9	10 236	41.0	5 746	25.6	3 444	12.6	3 607	10.2	4 134	7.7	...	...
<b>Manufactures</b>	681	63.0	2 226	78.3	12 304	49.3	14 995	66.8	21 642	79.3	29 114	82.0	45 994	85.6	...	...
Traditional	67	6.1	208	7.3	1 024	4.1	2 524	11.2	3 390	12.4	4 701	13.2	8 492	15.8	...	...
Food, beverages and tobacco	23	2.1	59	2.1	488	1.9	1 251	5.6	1 641	6.0	2 182	6.1	3 516	6.5	...	...
Other	44	4.0	149	5.2	556	2.2	1 273	5.7	1 749	6.4	2 519	7.1	4 976	9.3	...	...
Subject to large economies of scale	348	31.7	891	31.3	5 800	23.2	4 888	21.8	7 918	29.0	9 131	25.7	13 886	25.8	...	...
Durables	37	3.4	169	6.0	495	2.0	825	3.7	2 466	9.0	3 941	11.1	6 904	12.8	...	...
Diffusers of technical progress	239	21.8	958	33.7	4 984	20.0	6 758	30.1	7 868	28.8	11 342	31.9	16 712	31.1	...	...
Other	5	0.4	19	0.7	2	0.0	2	0.0	5	0.0	2	0.0	18	0.0	...	...
<b>Total</b>	1 096	100.0	2 845	100.0	24 949	100.0	22 458	100.0	27 288	100.0	35 505	100.0	53 736	100.0	...	...

Sources: ECLAC, on the basis of official figures.

Table D.10.b  
**BRAZIL: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1986**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	8.0	13.1	11.7	47.1	8.7	11.4	7 717
Agriculture	7.7	17.2	8.5	53.6	3.4	9.6	4 666
Mining	8.6	6.8	16.7	37.4	16.9	13.7	3 034
Energy	1.2	22.3	0.0	0.0	0.0	76.5	17
Manufactures	27.8	20.6	5.5	23.4	10.3	12.3	38 808
Traditional	16.6	18.2	4.4	34.8	8.1	18.0	15 790
Food, beverages and tobacco	9.1	7.7	5.3	42.2	9.5	26.2	9 101
Other	26.8	32.4	3.1	24.7	6.1	6.8	6 689
Subject to large economies of scale	25.6	19.0	10.6	17.4	16.6	10.8	12 929
Durables	59.3	20.5	0.2	8.6	5.2	6.2	3 604
Diffusers of technical progress	42.1	30.0	1.1	16.1	5.6	5.1	6 485
Other	2.9	8.6	1.2	5.8	0.5	81.0	639
Total	24.3	19.2	6.5	27.1	9.9	13.1	47 164

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.10.c  
**BRAZIL: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1986**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	5.4	11.1	29.6	28.5	14.4	14.2	16.4
Agriculture	3.1	8.8	13.0	19.6	3.4	7.3	9.9
Mining	2.3	2.3	16.6	8.9	11.0	6.7	6.4
Energy	0.0	0.0	0.0	0.0	0.0	0.2	0.0
Manufactures	94.4	88.3	70.1	71.2	85.5	77.4	82.3
Traditional	22.9	31.6	22.7	43.0	27.4	46.0	33.5
Food, beverages and tobacco	7.2	7.7	15.8	30.0	18.6	38.6	19.3
Other	15.7	23.9	6.9	12.9	8.8	7.3	14.2
Subject to large economies of scale	28.9	27.1	44.9	17.6	46.2	22.5	27.4
Durables	18.7	8.1	0.2	2.4	4.0	3.6	7.6
Diffusers of technical progress	23.9	21.4	2.4	8.2	7.8	5.3	13.8
Other	0.2	0.6	0.2	0.3	0.1	8.4	1.4
Total a/	11 437	9 077	3 047	12 772	4 652	6 178	47 164

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.11.a  
**CANADA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	2 739	33.8	4 051	25.0	17 903	28.4	22 624	18.1	22 788	16.0	24 772	15.1	27 888	14.7	30 437	15.3
Agriculture	1 382	17.0	1 504	9.3	6 195	9.8	8 316	6.6	7 678	5.4	8 935	5.5	9 986	5.3	10 235	5.1
Mining	970	12.0	1 647	10.2	4 468	7.1	4 484	3.6	2 649	1.9	2 641	1.6	3 545	1.9	3 513	1.8
Energy	388	4.8	900	5.6	7 240	11.5	9 825	7.9	12 461	8.8	13 196	8.1	14 358	7.6	16 888	8.4
<b>Manufactures</b>	5 308	65.5	12 047	74.4	43 200	68.5	95 888	76.7	112 666	79.2	130 488	79.7	153 115	80.6	158 896	79.8
Traditional	1 240	15.3	1 940	12.0	7 786	12.3	15 795	12.6	22 221	15.6	25 581	15.6	28 621	15.1	32 926	16.5
Food, beverages and tobacco	443	5.5	637	3.9	1 907	3.0	3 216	2.6	4 462	3.1	4 331	2.6	4 880	2.6	5 727	2.9
Other	797	9.8	1 302	8.0	5 879	9.3	12 579	10.1	17 758	12.5	21 251	13.0	23 740	12.5	27 199	13.7
Subject to large economies of scale	2 842	35.1	4 727	29.2	18 776	29.8	31 702	25.4	31 156	21.9	35 654	21.8	46 305	24.4	43 813	22.0
Durables	346	4.3	3 257	20.1	10 223	16.2	28 120	22.5	36 107	25.4	41 709	25.5	45 148	23.8	45 492	22.9
Diffusers of technical progress	881	10.9	2 123	13.1	6 415	10.2	20 271	16.2	23 182	16.3	27 543	16.8	33 042	17.4	36 663	18.4
Other	59	0.7	87	0.5	2 002	3.2	6 546	5.2	6 877	4.8	8 396	5.1	9 082	4.8	9 739	4.9
<b>Total</b>	8 107	100.0	16 185	100.0	63 105	100.0	125 058	100.0	142 331	100.0	163 656	100.0	190 084	100.0	199 071	100.0
<b>Imports</b>																
<b>Commodities</b>	1 232	15.4	1 558	11.7	11 039	19.1	10 117	8.7	9 191	7.0	9 688	6.6	11 338	6.9	12 719	7.5
Agriculture	611	7.7	729	5.5	2 686	4.7	3 794	3.3	4 147	3.2	4 451	3.0	5 032	3.1	5 128	3.0
Mining	199	2.5	288	2.0	1 718	3.0	1 081	0.9	1 067	0.8	1 222	0.8	1 546	0.9	1 552	0.9
Energy	423	5.3	561	4.2	6 635	11.5	5 242	4.5	3 977	3.1	4 015	2.7	4 761	2.9	6 039	3.5
<b>Manufactures</b>	6 479	81.1	11 591	86.8	45 714	79.2	102 255	88.2	117 626	90.2	133 974	90.8	148 110	90.4	151 895	89.2
Traditional	1 610	20.2	2 602	19.5	9 592	16.6	21 932	18.9	26 158	20.1	28 512	19.3	30 633	18.7	30 723	18.0
Food, beverages and tobacco	353	4.4	580	4.3	2 253	3.9	4 071	3.5	4 764	3.7	5 298	3.6	5 365	3.3	5 693	3.3
Other	1 257	15.7	2 022	15.1	7 339	12.7	17 861	15.4	21 394	16.4	23 214	15.7	25 269	15.4	25 031	14.7
Subject to large economies of scale	1 387	17.4	1 903	14.3	7 257	12.6	16 787	14.5	18 380	14.1	21 533	14.6	24 713	15.1	25 344	14.9
Durables	1 092	13.7	3 030	22.7	11 531	20.0	24 814	21.4	28 525	21.9	32 156	21.8	33 655	20.5	34 081	20.0
Diffusers of technical progress	2 390	29.9	4 056	30.4	17 334	30.0	38 723	33.4	44 563	34.2	51 772	35.1	59 108	36.1	61 746	36.3
Other	274	3.4	199	1.5	954	1.7	3 564	3.1	3 575	2.7	3 917	2.7	4 367	2.7	5 651	3.3
<b>Total</b>	7 966	100.0	13 348	100.0	57 707	100.0	115 937	100.0	130 391	100.0	147 580	100.0	163 815	100.0	170 265	100.0

Source: ECLAC, on the basis of official figures.

Table D.11.b  
**CANADA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World <sup>a/</sup>
Commodities	3.5	66.8	8.8	7.8	7.6	5.4	30 437
Agriculture	8.1	43.9	13.8	9.3	14.9	10.2	10 235
Mining	4.0	21.7	12.1	33.1	13.1	16.0	3 513
Energy	0.6	90.4	5.1	1.7	2.0	0.3	16 688
Manufactures	1.6	83.9	3.1	5.3	4.0	2.0	158 896
Traditional	1.1	80.3	9.0	4.9	2.5	2.3	32 926
Food, beverages and tobacco	2.9	73.2	9.5	5.5	4.1	4.9	5 727
Other	0.7	81.8	8.9	4.7	2.2	1.7	27 199
Subject to large economies of scale	2.0	77.5	3.5	7.7	7.4	1.9	43 813
Durables	1.0	96.3	0.3	0.8	0.8	0.8	45 492
Diffusers of technical progress	2.3	79.6	0.8	8.4	5.4	3.5	36 663
Other	0.4	94.4	0.5	3.3	0.6	0.8	9 739
Total	1.8	81.8	3.9	5.6	4.4	2.5	199 071

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.11.c  
**CANADA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	29.4	12.5	34.9	21.4	26.4	33.5	15.3
Agriculture	22.9	2.8	18.4	8.5	17.3	21.0	5.1
Mining	3.9	0.5	5.5	10.4	5.2	11.4	1.8
Energy	2.6	9.3	11.0	2.5	3.9	1.0	8.4
Manufactures	69.5	81.9	64.4	75.7	73.0	65.0	79.8
Traditional	9.8	16.2	38.7	14.3	9.5	15.0	16.5
Food, beverages and tobacco	4.5	2.6	7.1	2.8	2.6	5.7	2.9
Other	5.2	13.7	31.6	11.5	6.9	9.3	13.7
Subject to large economies of scale	24.5	20.8	20.2	30.4	36.8	16.5	22.0
Durables	12.3	26.9	1.8	3.2	4.1	7.4	22.9
Diffusers of technical progress	22.9	17.9	3.7	27.8	22.6	26.1	18.4
Other	1.2	5.6	0.7	2.9	0.7	1.6	4.9
Total <sup>a/</sup>	3 617	162 894	7 671	11 141	8 806	4 942	199 071

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.12.a  
**CHILE: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	173	25.2	163	13.2	912	19.9	2 284	27.5	2 864	31.6	3 421	30.9	4 852	31.2	4 805	32.1
Agriculture	29	4.2	39	3.2	393	8.6	1 365	16.5	1 687	18.6	1 907	17.2	2 283	14.7	2 447	16.3
Mining	145	21.0	124	10.0	513	11.2	919	11.1	1 176	13.0	1 511	13.7	2 557	16.5	2 355	15.7
Energy	0	0.0	0	0.0	6	0.1	0	0.0	1	0.0	3	0.0	12	0.1	3	0.0
<b>Manufactures</b>	513	74.6	1 069	86.6	3 644	79.5	5 893	71.1	6 042	66.6	7 451	67.4	10 463	67.4	9 889	66.0
Traditional	21	3.1	44	3.5	606	13.2	1 343	16.2	1 975	21.8	2 288	20.7	3 010	19.4	3 217	21.5
Food, beverages and tobacco	18	2.6	28	2.2	415	9.1	803	9.7	1 121	12.4	1 318	11.9	1 810	11.7	1 984	13.2
Other	4	0.5	16	1.3	191	4.2	539	6.5	854	9.4	970	8.8	1 200	7.7	1 232	8.2
Subject to large economies of scale	487	70.9	1 014	82.2	2 947	64.3	4 437	53.5	3 757	41.4	4 778	43.2	7 100	45.7	6 223	41.5
Durables	1	0.2	8	0.6	65	1.4	39	0.5	163	1.8	221	2.0	169	1.1	200	1.3
Diffusers of technical progress	3	0.4	3	0.2	25	0.6	75	0.9	148	1.6	164	1.5	184	1.2	250	1.7
Other	1	0.2	1	0.1	28	0.6	115	1.4	163	1.8	188	1.7	215	1.4	285	1.9
<b>Total</b>	688	100.0	1 234	100.0	4 584	100.0	8 282	100.0	9 088	100.0	11 060	100.0	15 530	100.0	14 979	100.0
<b>Imports</b>																
<b>Commodities</b>	122	20.2	160	17.2	1 321	25.8	1 144	16.3	1 284	12.2	1 379	12.4	1 799	12.1	2 127	12.7
Agriculture	95	15.7	114	12.2	388	7.6	157	2.2	319	3.0	395	3.5	484	3.2	568	3.4
Mining	6	0.9	7	0.8	39	0.8	28	0.4	55	0.5	87	0.8	198	1.3	89	0.5
Energy	21	3.6	39	4.2	895	17.5	958	13.6	911	8.6	897	8.0	1 117	7.5	1 470	8.7
<b>Manufactures</b>	474	78.5	769	82.7	3 621	70.7	5 789	82.4	9 082	86.2	9 608	86.2	12 915	86.7	14 474	86.1
Traditional	118	19.6	135	14.5	1 026	20.0	967	13.8	1 934	18.3	2 050	18.4	2 800	18.8	3 265	19.4
Food, beverages and tobacco	56	9.3	40	4.3	391	7.6	173	2.5	319	3.0	377	3.4	524	3.5	651	3.9
Other	62	10.2	95	10.3	634	12.4	793	11.3	1 614	15.3	1 673	15.0	2 276	15.3	2 614	15.6
Subject to large economies of scale	127	20.9	203	21.8	746	14.6	1 508	21.5	2 142	20.3	2 300	20.6	3 251	21.8	3 407	20.3
Durables	56	9.2	117	12.6	838	16.4	841	12.0	1 680	15.9	1 680	15.1	2 420	16.2	2 765	16.4
Diffusers of technical progress	174	28.8	314	33.8	1 011	19.7	2 473	35.2	3 326	31.6	3 578	32.1	4 443	29.8	5 037	30.0
Other	8	1.3	1	0.2	181	3.5	89	1.3	175	1.7	162	1.5	189	1.3	208	1.2
<b>Total</b>	604	100.0	830	100.0	5 123	100.0	7 022	100.0	10 542	100.0	11 149	100.0	14 903	100.0	16 810	100.0

Source: ECLAC, on the basis of official figures.

Table D.12.b  
**CHILE: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1986**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	14.5	16.9	31.7	20.2	10.9	5.9	4 805
Agriculture	17.6	28.8	20.5	19.7	9.2	4.2	2 447
Mining	11.1	4.5	43.3	20.7	12.6	7.8	2 355
Energy	99.2	0.0	0.0	0.0	0.0	0.8	3
Manufactures	22.9	14.2	10.2	25.0	21.4	6.4	9 889
Traditional	29.4	15.7	15.3	12.5	15.2	11.9	3 217
Food, beverages and tobacco	22.7	12.4	12.7	17.7	18.4	16.1	1 984
Other	40.2	20.9	19.4	4.2	10.1	5.3	1 232
Subject to large economies of scale	15.9	13.7	8.3	33.1	26.0	3.0	6 223
Durables	69.0	3.2	0.0	1.1	4.4	22.3	200
Diffusers of technical progress	77.0	14.1	0.1	3.2	0.5	5.1	250
Other	27.7	4.5	0.6	3.4	3.0	60.9	285
Total	20.3	14.9	16.9	23.0	17.7	7.3	14 979

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.12.c  
**CHILE: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1986**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	22.9	36.5	60.1	28.1	19.8	26.2	32.1
Agriculture	14.2	31.7	19.8	14.0	8.5	9.4	16.3
Mining	8.6	4.8	40.3	14.1	11.3	16.8	15.7
Energy	0.1	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	74.5	63.0	39.8	71.6	79.9	57.9	66.0
Traditional	31.1	22.7	19.4	11.7	18.5	35.3	21.5
Food, beverages and tobacco	14.8	11.1	10.0	10.2	13.8	29.3	13.2
Other	16.3	11.6	9.4	1.5	4.7	6.0	8.2
Subject to large economies of scale	32.5	38.4	20.4	59.7	61.1	17.3	41.5
Durables	4.5	0.3	0.0	0.1	0.3	4.1	1.3
Diffusers of technical progress	6.3	1.6	0.0	0.2	0.0	1.2	1.7
Other	2.6	0.6	0.1	0.3	0.3	15.9	1.9
Total a/	3 036	2 226	2 531	3 452	2 647	1 088	14 979

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.13.a  
**COLOMBIA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	477	88.5	615	84.5	2 743	69.5	4 286	63.4	3 832	51.4	4 744	53.4	5 312	52.3	6 123	55.8
Agriculture	389	72.1	556	76.4	2 725	69.1	2 200	32.5	2 202	29.5	3 248	36.6	3 069	30.2	2 816	25.7
Mining	0	0.0	1	0.1	7	0.2	2	0.0	6	0.1	7	0.1	9	0.1	13	0.1
Energy	88	16.4	59	8.1	11	0.3	2 084	30.8	1 623	21.8	1 490	16.8	2 234	22.0	3 294	30.0
<b>Manufactures</b>	61	11.3	112	15.4	1 173	29.7	2 433	36.0	3 562	47.8	4 033	45.4	4 762	47.1	4 754	43.3
Traditional	34	6.3	67	9.2	817	20.7	1 418	21.0	2 109	28.3	2 239	25.2	2 523	24.9	2 151	19.6
Food, beverages and tobacco	13	2.5	28	3.9	291	7.4	302	4.5	337	4.5	429	4.8	521	5.1	566	5.2
Other	20	3.8	38	5.3	526	13.3	1 116	16.5	1 771	23.8	1 810	20.4	2 002	19.7	1 585	14.4
Subject to large economies of scale	23	4.3	36	4.9	241	6.1	905	13.4	931	12.5	1 133	12.8	1 489	14.7	1 698	15.5
Durables	0	0.0	1	0.1	26	0.7	15	0.2	137	1.8	143	1.6	158	1.6	199	1.8
Diffusers of technical progress	4	0.7	8	1.2	89	2.2	96	1.4	385	5.2	518	5.8	611	6.0	706	6.4
Other	1	0.2	0	0.1	30	0.8	46	0.7	62	0.8	103	1.2	59	0.6	99	0.9
<b>Total</b>	<b>539</b>	<b>100.0</b>	<b>728</b>	<b>100.0</b>	<b>3 945</b>	<b>100.0</b>	<b>6 765</b>	<b>100.0</b>	<b>7 455</b>	<b>100.0</b>	<b>8 880</b>	<b>100.0</b>	<b>10 153</b>	<b>100.0</b>	<b>10 976</b>	<b>100.0</b>
<b>Imports</b>																
<b>Commodities</b>	47	10.4	57	6.8	517	11.1	349	6.2	596	6.1	736	6.2	909	6.6	...	...
Agriculture	44	9.6	50	6.0	325	7.0	302	5.4	509	5.2	667	5.6	843	6.1	...	...
Mining	4	0.8	7	0.8	42	0.9	44	0.8	61	0.6	63	0.5	61	0.4	...	...
Energy	0	0.0	0	0.0	149	3.2	2	0.0	26	0.3	6	0.0	4	0.0	...	...
<b>Manufactures</b>	396	87.3	781	92.7	4 109	88.1	5 184	92.8	9 234	93.8	11 195	93.8	12 298	88.7	...	...
Traditional	36	7.9	89	10.6	504	10.8	433	7.7	1 205	12.2	1 580	13.2	1 978	14.3	...	...
Food, beverages and tobacco	13	2.9	32	3.8	213	4.6	145	2.6	318	3.2	474	4.0	552	4.0	...	...
Other	23	5.1	57	6.7	291	6.2	287	5.1	898	9.0	1 106	9.3	1 425	10.3	...	...
Subject to large economies of scale	137	30.2	263	31.1	1 720	36.9	2 366	42.3	2 993	30.4	3 419	28.6	4 380	31.6	...	...
Durables	46	10.1	117	13.9	559	12.0	442	7.9	1 842	18.7	2 073	17.4	1 337	9.6	...	...
Diffusers of technical progress	177	39.1	312	37.1	1 327	28.5	1 943	34.8	3 193	32.4	4 123	34.5	4 605	33.2	...	...
Other	10	2.3	5	0.6	36	0.8	56	1.0	12	0.1	6	0.0	656	4.7	...	...
<b>Total</b>	<b>454</b>	<b>100.0</b>	<b>843</b>	<b>100.0</b>	<b>4 663</b>	<b>100.0</b>	<b>5 589</b>	<b>100.0</b>	<b>9 841</b>	<b>100.0</b>	<b>11 937</b>	<b>100.0</b>	<b>13 863</b>	<b>100.0</b>	...	...

Source: ECLAC, on the basis of official figures.

Table D.13.b  
**COLOMBIA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1986**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	9.6	49.9	3.6	31.0	0.6	5.2	6 123
Agriculture	2.6	35.7	7.2	45.5	1.2	7.8	2 816
Mining	27.6	1.5	63.1	4.0	0.1	3.8	13
Energy	15.5	62.2	0.3	18.7	0.1	3.1	3 294
Manufactures	50.0	26.7	2.8	11.3	1.2	7.9	4 754
Traditional	45.1	30.3	6.1	11.1	1.2	6.2	2 151
Food, beverages and tobacco	42.1	18.5	6.5	19.7	0.8	12.5	566
Other	46.2	34.6	5.9	8.1	1.3	4.0	1 585
Subject to large economies of scale	54.0	23.0	0.0	12.2	1.8	8.9	1 698
Durables	78.5	7.4	0.0	1.1	0.0	12.9	199
Diffusers of technical progress	47.6	30.0	0.1	12.3	0.4	9.4	706
Other	9.6	3.3	18.7	68.4	0.0	0.1	99
Total	27.1	39.4	3.4	22.8	0.9	6.4	10 976

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.13.c  
**COLOMBIA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1986**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	19.8	70.6	59.7	75.9	37.9	46.0	55.8
Agriculture	2.5	23.2	54.4	51.2	34.8	31.4	25.7
Mining	0.1	0.0	2.1	0.0	0.0	0.1	0.1
Energy	17.2	47.3	3.1	24.6	3.1	14.6	30.0
Manufactures	79.9	29.4	35.4	21.4	62.1	54.0	43.3
Traditional	32.6	15.1	35.1	9.6	26.2	19.1	19.6
Food, beverages and tobacco	8.0	2.4	9.9	4.4	5.0	10.1	5.2
Other	24.6	12.7	25.2	5.1	21.2	9.0	14.4
Subject to large economies of scale	30.8	9.0	0.1	8.3	32.7	21.7	15.5
Durables	5.2	0.3	0.0	0.1	0.1	3.7	1.8
Diffusers of technical progress	11.3	4.9	0.2	3.5	3.0	9.5	6.4
Other	0.3	0.1	4.9	2.7	0.0	0.0	0.9
Total a/	2 977	4 328	372	2 504	96	699	10 976

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.14.a  
**COSTA RICA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%														
<b>Exports</b>																
<b>Commodities</b>	83	73.9	147	63.5	497	48.2	781	53.6	1 126	58.0	1 219	54.9	1 531	56.7	1 630	56.6
Agriculture	83	73.9	147	63.5	496	48.1	780	53.6	1 123	57.8	1 216	54.7	1 527	56.5	1 625	56.4
Mining	0	0.0	0	0.0	0	0.0	1	0.1	3	0.2	4	0.2	4	0.1	5	0.2
Energy	0	0.0	0	0.0	1	0.1	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>Manufactures</b>	26	23.2	81	34.9	472	45.8	549	37.7	802	41.3	893	39.7	1 041	38.5	1 135	39.4
Traditional	19	17.2	59	25.4	322	31.2	337	23.2	501	25.8	561	25.3	649	24.0	691	24.0
Food, beverages and tobacco	11	9.8	38	16.2	173	16.8	146	10.0	252	13.0	251	11.3	311	11.5	378	13.1
Other	8	7.4	21	9.2	149	14.4	192	13.2	248	12.8	311	14.0	338	12.5	313	10.8
Subject to large economies of scale	5	4.3	11	4.8	72	6.9	125	8.6	173	8.9	189	8.5	239	8.8	266	9.2
Durables	1	0.7	2	1.0	14	1.4	3	0.2	8	0.4	11	0.5	13	0.5	24	0.8
Diffusers of technical progress	1	1.0	9	3.7	65	6.3	83	5.7	120	6.2	121	5.4	140	5.2	154	5.3
Other	3	2.8	4	1.6	62	6.0	127	8.7	15	0.7	119	5.3	130	4.8	117	4.1
<b>Total</b>	112	100.0	231	100.0	1 032	100.0	1 456	100.0	1 942	100.0	2 220	100.0	2 702	100.0	2 892	100.0
<b>Imports</b>																
<b>Commodities</b>	4	2.4	29	9.0	213	13.4	199	6.8	275	9.4	276	9.2	328	10.3	470	12.1
Agriculture	3	1.8	20	6.4	77	4.8	120	5.3	188	6.4	194	6.4	223	7.0	347	9.0
Mining	1	0.5	3	0.8	8	0.5	7	0.3	9	0.3	10	0.3	9	0.3	8	0.2
Energy	0	0.1	6	1.8	128	8.0	72	3.2	78	2.7	72	2.4	97	3.0	115	3.0
<b>Manufactures</b>	170	95.6	283	89.4	1 300	81.5	1 768	77.6	2 645	90.4	2 724	90.6	2 854	89.6	3 397	87.8
Traditional	53	29.8	87	27.5	323	20.2	391	17.2	622	21.3	661	22.0	672	21.1	1 091	28.2
Food, beverages and tobacco	13	7.5	13	4.2	70	4.4	71	3.1	111	3.8	136	4.5	121	3.8	132	3.4
Other	40	22.3	74	23.3	253	15.9	320	14.1	512	17.5	525	17.5	551	17.3	959	24.8
Subject to large economies of scale	57	32.1	91	28.7	519	32.5	745	32.7	917	31.3	993	33.1	1 129	35.4	1 146	29.6
Durables	15	8.7	31	9.8	119	7.5	160	7.0	360	12.3	372	12.4	305	9.6	380	9.8
Diffusers of technical progress	45	25.1	74	23.4	339	21.2	471	20.7	746	25.5	698	23.2	748	23.5	781	20.2
Other	3	1.9	5	1.6	83	5.2	310	13.6	7	0.2	6	0.2	2	0.1	4	0.1
<b>Total</b>	178	100.0	317	100.0	1 596	100.0	2 278	100.0	2 927	100.0	3 005	100.0	3 185	100.0	3 871	100.0

Source: ECLAC, on the basis of official figures.

Table D.14.b  
**COSTA RICA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	1.6	41.3	1.3	47.2	3.0	5.6	1 630
Agriculture	1.5	41.4	1.3	47.3	3.0	5.4	1 625
Mining	13.7	2.4	0.0	0.1	0.0	83.9	5
Energy	100.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	55.0	30.3	1.2	7.8	0.6	5.1	1 135
Traditional	47.5	34.1	2.0	9.7	0.5	6.2	691
Food, beverages and tobacco	44.1	33.4	3.6	14.0	0.0	4.9	378
Other	51.7	34.9	0.0	4.6	1.1	7.7	313
Subject to large economies of scale	84.5	29.3	0.0	5.7	0.5	3.4	266
Durables	73.2	17.7	0.0	3.8	1.2	4.1	154
Diffusers of technical progress	5.7	91.1	0.0	2.2	0.0	1.0	117
Total	22.8	39.0	1.2	29.8	1.9	5.3	2 882

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.14.c  
**COSTA RICA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	3.9	59.9	60.8	89.4	87.6	60.8	56.6
Agriculture	3.8	59.9	60.8	89.4	87.6	58.0	56.4
Mining	0.1	0.0	0.0	0.0	0.0	2.8	0.2
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	95.1	30.6	39.1	10.3	12.4	38.4	39.4
Traditional	50.1	21.0	39.0	7.8	6.5	28.2	24.0
Food, beverages and tobacco	25.4	11.3	38.6	6.1	0.1	12.3	13.1
Other	24.6	9.7	0.4	1.7	6.3	15.9	10.8
Subject to large economies of scale	24.7	6.9	0.0	1.8	2.6	6.0	9.2
Durables	3.1	0.3	0.0	0.0	0.0	0.0	0.8
Diffusers of technical progress	17.1	2.4	0.1	0.7	3.3	4.2	5.3
Other	1.0	9.5	0.1	0.3	0.0	0.8	4.1
Total a/	656	1 124	35	860	55	151	2 882

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.15.a  
**DOMINICA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	...	...	5	76.3	4	39.9	34	65.1	31	66.0	25	56.9	22	50.4	24	48.5
Agriculture	...	...	5	76.3	4	39.9	34	65.0	31	65.8	25	56.4	21	49.0	23	46.8
Mining	...	...	0	0.0	0	0.0	0	0.1	0	0.1	0	0.5	1	1.3	1	1.7
Energy	...	...	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>Manufactures</b>	...	...	1	18.7	6	60.1	18	34.9	16	34.0	19	43.1	22	49.6	26	51.5
Traditional	...	...	1	13.3	1	7.9	6	11.1	4	8.0	3	7.4	3	6.4	3	5.9
Food, beverages and tobacco	...	...	0	5.6	1	5.7	2	3.1	1	1.6	1	2.7	1	2.8	1	2.1
Other	...	...	0	7.7	0	2.2	4	8.0	3	6.4	2	4.7	2	3.6	2	3.8
Subject to large economies of scale	...	...	0	3.0	5	52.1	13	23.7	12	25.0	15	33.9	18	41.6	22	44.4
Durables	...	...	0	1.5	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Diffusers of technical progress	...	...	0	0.9	0	0.0	0	0.1	0	1.1	1	1.9	1	1.6	1	1.2
Other	...	...	0	5.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>Total</b>	...	...	6	100.0	9	100.0	53	100.0	47	100.0	44	100.0	44	100.0	50	100.0
<b>Imports</b>																
<b>Commodities</b>	...	...	1	6.2	2	3.3	4	3.2	3	3.7	4	4.0	5	4.0	4	3.5
Agriculture	...	...	1	4.2	1	2.4	2	2.1	3	2.7	3	3.0	4	3.1	3	2.5
Mining	...	...	0	1.6	0	0.4	1	0.4	0	0.2	0	0.2	0	0.2	0	0.2
Energy	...	...	0	0.4	0	0.5	1	0.7	1	0.8	1	0.8	1	0.6	1	0.8
<b>Manufactures</b>	...	...	14	86.8	46	96.7	109	92.1	90	96.3	92	96.0	113	96.0	125	96.5
Traditional	...	...	8	50.9	23	47.6	51	43.5	45	48.3	47	48.9	54	45.6	63	48.2
Food, beverages and tobacco	...	...	4	23.4	12	24.9	25	21.1	23	24.6	24	24.9	27	23.1	32	25.0
Other	...	...	4	27.5	11	22.7	26	22.4	22	23.7	23	24.0	26	22.6	30	23.2
Subject to large economies of scale	...	...	2	14.3	12	25.7	27	22.9	24	25.9	23	23.8	28	23.7	31	24.0
Durables	...	...	2	10.6	5	11.1	11	9.6	8	8.2	8	8.0	8	7.1	10	7.7
Diffusers of technical progress	...	...	2	11.0	6	12.4	19	16.1	13	14.0	15	15.3	23	19.6	22	16.6
Other	...	...	1	6.9	0	0.0	6	4.7	0	0.0	0	0.0	0	0.0	0	0.0
<b>Total</b>	...	...	16	100.0	48	100.0	118	100.0	94	100.0	96	100.0	117	100.0	130	100.0

Source: ECLAC, on the basis of official figures.

Table D.15.b  
**DOMINICA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	8.9	2.4	0.0	85.2	0.0	3.5	24
Agriculture	9.1	2.2	0.0	85.1	0.0	3.6	23
Mining	3.8	7.6	0.0	87.0	0.0	1.7	1
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	84.2	11.3	0.0	3.7	0.0	0.9	26
Traditional	45.9	31.9	0.0	17.8	0.0	4.4	3
Food, beverages and tobacco	49.8	2.5	0.0	39.5	0.0	8.2	1
Other	43.7	48.4	0.0	5.6	0.0	2.4	2
Subject to large economies of scale	89.5	8.6	0.0	1.6	0.0	0.4	22
Durables	0.0	0.0	0.0	0.0	0.0	100.0	0
Diffusers of technical progress	75.0	9.0	0.0	12.3	0.6	3.2	1
Other	0.0	0.0	0.0	0.0	0.0	0.0	0
Total	47.7	7.0	0.0	43.2	0.0	2.2	50

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.15.c  
**DOMINICA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	9.1	16.8	0.0	95.6	0.0	78.4	48.5
Agriculture	9.0	14.9	0.0	92.3	0.0	77.1	46.8
Mining	0.1	1.8	0.0	3.4	0.0	1.3	1.7
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	90.9	83.2	0.0	4.4	100.0	21.6	51.5
Traditional	5.7	27.1	0.0	2.4	0.0	12.2	5.9
Food, beverages and tobacco	2.2	0.8	0.0	2.0	0.0	8.1	2.1
Other	3.5	26.3	0.0	0.5	0.0	4.1	3.8
Subject to large economies of scale	83.4	54.6	0.0	1.6	0.0	7.7	44.4
Durables	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Diffusers of technical progress	1.8	1.5	0.0	0.3	100.0	1.7	1.2
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total a/	24	3	0	22	0	1	50

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.16.a  
**ECUADOR: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%														
<b>Exports</b>																
<b>Commodities</b>	118	89.4	172	90.6	1 845	74.4	2 352	86.7	2 417	81.7	3 065	81.2	3 423	80.3	3 627	76.2
Agriculture	115	87.5	170	89.6	467	18.8	1 090	40.2	1 267	42.8	1 879	49.8	2 025	47.5	2 105	44.2
Mining	0	0.3	1	0.6	3	0.1	3	0.1	1	0.0	1	0.0	3	0.1	1	0.0
Energy	2	1.6	1	0.4	1 375	55.4	1 258	46.4	1 149	38.8	1 185	31.4	1 395	32.7	1 521	31.9
<b>Manufactures</b>	14	10.5	18	9.4	636	25.6	360	13.3	540	18.2	708	18.8	842	19.7	1 135	23.8
Traditional	12	9.1	16	8.5	415	16.7	189	7.0	318	10.7	426	11.3	523	12.3	673	14.1
Food, beverages and tobacco	11	8.0	14	7.4	357	14.4	134	4.9	204	6.9	272	7.2	343	8.0	467	9.8
Other	1	1.1	2	1.2	59	2.4	55	2.0	114	3.8	154	4.1	180	4.2	206	4.3
Subject to large economies of scale	0	0.1	0	0.1	196	7.9	162	6.0	142	4.8	176	4.7	210	4.9	351	7.4
Durables	0	0.0	0	0.0	17	0.7	1	0.0	52	1.8	73	1.9	66	1.5	55	1.2
Diffusers of technical progress	2	1.3	1	0.7	7	0.3	8	0.3	27	0.9	33	0.9	44	1.0	56	1.2
Other	0	0.0	0	0.0	0	0.0	2	0.1	4	0.1	0	0.0	0	0.0	0	0.0
<b>Total</b>	132	100.0	190	100.0	2 481	100.0	2 713	100.0	2 961	100.0	3 773	100.0	4 266	100.0	4 762	100.0
<b>Imports</b>																
<b>Commodities</b>	21	13.0	26	9.4	113	5.1	116	6.4	129	5.1	190	5.3	304	7.3	356	9.5
Agriculture	10	6.0	11	3.9	102	4.6	105	5.8	101	3.9	124	3.4	203	4.8	233	6.3
Mining	1	0.6	1	0.4	11	0.5	11	0.6	8	0.3	12	0.3	16	0.4	10	0.3
Energy	11	6.4	14	5.0	0	0.0	0	0.0	20	0.8	54	1.5	85	2.0	112	3.0
<b>Manufactures</b>	142	86.4	246	90.0	2 098	94.7	1 685	93.4	2 407	94.3	3 430	94.7	3 889	92.7	3 371	90.3
Traditional	32	19.6	35	12.8	256	11.6	186	10.3	358	14.0	525	14.5	602	14.3	626	16.8
Food, beverages and tobacco	7	4.5	9	3.2	68	3.0	51	2.8	51	2.0	119	3.3	147	3.5	167	4.5
Other	25	15.1	26	9.5	189	8.5	135	7.5	307	12.0	406	11.2	455	10.8	459	12.3
Subject to large economies of scale	43	26.0	97	35.6	651	29.4	706	39.1	643	25.2	983	27.1	1 361	32.4	1 152	30.9
Durables	21	12.9	32	11.7	366	16.5	165	9.1	506	19.8	972	26.8	758	18.1	531	14.2
Diffusers of technical progress	46	27.8	82	30.0	824	37.2	628	34.8	900	35.2	951	26.3	1 169	27.9	1 062	28.5
Other	1	0.7	2	0.6	5	0.2	2	0.1	17	0.6	1	0.0	1	0.0	5	0.1
<b>Total</b>	165	100.0	273	100.0	2 215	100.0	1 804	100.0	2 553	100.0	3 621	100.0	4 195	100.0	3 733	100.0

Source: ECLAC, on the basis of official figures.

Table D.16.b  
**ECUADOR: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	14.1	44.4	2.6	18.7	11.5	8.7	3 627
Agriculture	7.7	39.8	4.5	32.2	5.3	10.6	2 105
Mining	37.6	15.6	0.0	37.2	9.3	0.2	1
Energy	23.1	50.8	0.0	0.0	20.1	6.1	1 521
Manufactures	59.3	20.2	3.8	13.5	1.1	2.1	1 135
Traditional	43.9	22.8	6.4	21.8	1.9	3.2	673
Food, beverages and tobacco	41.6	22.6	4.8	26.3	1.9	2.8	467
Other	49.0	23.4	10.1	11.4	1.9	4.2	206
Subject to large economies of scale	78.5	19.5	0.1	1.5	0.0	0.4	351
Durables	98.3	1.2	0.0	0.4	0.0	0.1	55
Diffusers of technical progress	84.8	11.0	0.0	1.8	0.3	2.1	56
Other	6.9	88.0	3.5	1.8	0.1	0.1	0
Total	24.9	38.6	2.9	17.4	9.0	7.1	4 762

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.16.c  
**ECUADOR: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	43.2	87.6	68.7	81.6	97.0	92.9	76.2
Agriculture	13.6	45.6	68.7	81.5	26.0	65.5	44.2
Mining	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Energy	29.6	42.0	0.0	0.0	71.0	27.3	31.9
Manufactures	56.8	12.4	31.3	18.4	3.0	7.1	23.8
Traditional	24.9	8.4	31.1	17.6	3.0	6.3	14.1
Food, beverages and tobacco	16.4	5.7	16.1	14.8	2.1	3.8	9.8
Other	8.5	2.6	15.0	2.8	0.9	2.5	4.3
Subject to large economies of scale	23.3	3.7	0.2	0.6	0.0	0.4	7.4
Durables	4.6	0.0	0.0	0.0	0.0	0.0	1.2
Diffusers of technical progress	4.0	0.3	0.0	0.1	0.0	0.3	1.2
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total a/	1 185	1 839	139	830	430	340	4 762

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.17.a  
**EL SALVADOR: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1986**  
*(in percentages and millions of dollars)*

	1965		1970		1980		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%														
<b>Exports</b>																		
<b>Commodities</b>	140	74.7	144	62.9	386	53.7	208	50.8	276	38.4	319	39.3	455	46.2	414	40.4		
Agriculture	139	74.5	143	62.7	383	53.2	208	50.8	275	38.3	319	39.2	455	46.2	413	40.4		
Mining	0	0.1	0	0.2	3	0.4	0	0.1	1	0.1	0	0.1	1	0.1	0	0.0		
Energy	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0		
<b>Manufactures</b>	47	25.0	85	37.1	333	46.3	201	49.2	440	61.4	492	60.6	528	53.6	609	59.5		
Traditional	33	17.8	58	25.5	221	30.7	122	29.8	282	39.3	312	38.4	320	32.5	325	31.7		
Food, beverages and tobacco	11	6.1	15	6.5	41	5.7	29	7.1	89	12.4	100	12.3	110	11.2	125	12.2		
Other	22	11.7	43	18.9	181	25.1	93	22.8	193	26.9	211	26.0	210	21.3	200	19.6		
Subject to large economies of scale	10	5.6	16	7.1	70	9.8	50	12.2	96	13.3	114	14.0	128	13.0	182	17.8		
Durables	0	0.1	1	0.5	5	0.8	4	0.9	6	0.8	9	1.0	10	1.0	12	1.2		
Diffusers of technical progress	3	1.5	9	4.0	36	5.0	25	6.2	57	7.9	58	7.1	70	7.1	90	8.8		
Other	0	0.2	0	0.0	0	0.1	0	0.0	1	0.2	1	0.2	1	0.2	1	0.1		
<b>Total</b>	187	100.0	228	100.0	720	100.0	409	100.0	717	100.0	813	100.0	985	100.0	1 023	100.0		
<b>Imports</b>																		
<b>Commodities</b>	27	13.7	17	7.8	257	26.3	117	13.0	223	12.0	270	11.9	234	8.9	319	12.0		
Agriculture	19	9.3	13	5.9	87	8.9	45	5.0	70	3.8	137	6.1	115	4.4	165	6.2		
Mining	1	0.4	1	0.4	4	0.4	19	2.1	4	0.2	7	0.3	7	0.3	8	0.3		
Energy	8	4.0	3	1.4	166	17.0	53	5.9	149	8.0	126	5.6	112	4.2	147	5.5		
<b>Manufactures</b>	170	84.6	192	89.8	713	73.0	784	87.0	1 637	88.0	1 991	88.0	2 394	91.1	2 349	88.0		
Traditional	58	28.7	68	31.8	279	28.6	189	20.9	420	22.5	533	23.5	658	25.0	677	25.4		
Food, beverages and tobacco	14	6.8	18	8.5	88	9.0	80	8.9	158	8.5	213	9.4	260	9.9	301	11.3		
Other	44	22.0	50	23.3	191	19.6	109	12.1	261	14.0	320	14.2	398	15.1	376	14.1		
Subject to large economies of scale	47	23.5	61	28.3	237	24.2	343	38.0	504	27.1	608	26.9	758	28.8	791	29.6		
Durables	18	8.8	18	8.3	32	3.3	76	8.4	257	13.8	317	14.0	379	14.4	280	10.5		
Diffusers of technical progress	47	23.6	46	21.4	165	16.9	177	19.7	456	24.5	533	23.6	599	22.8	601	22.5		
Other	3	1.7	5	2.4	6	0.6	0	0.0	0	0.0	0	0.0	0	0.0	1	0.1		
<b>Total</b>	201	100.0	214	100.0	976	100.0	902	100.0	1 861	100.0	2 262	100.0	2 627	100.0	2 670	100.0		

Source: ECLAC, on the basis of official figures.

Table D.17.b  
**EL SALVADOR: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	4.8	23.6	2.4	67.6	0.2	1.4	414
Agriculture	4.7	23.6	2.4	67.7	0.2	1.4	413
Mining	97.6	2.4	0.0	0.0	0.0	0.0	0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	81.9	16.1	0.1	0.9	0.3	0.7	609
Traditional	72.7	24.5	0.1	1.6	0.5	0.5	325
Food, beverages and tobacco	67.8	27.6	0.3	2.3	1.0	0.9	125
Other	75.8	22.6	0.0	1.1	0.3	0.3	200
Subject to large economies of scale	90.3	8.7	0.0	0.2	0.0	0.8	182
Durables	98.2	1.8	0.0	0.0	0.0	0.0	12
Diffusers of technical progress	95.7	2.7	0.0	0.1	0.0	1.4	90
Other	9.4	78.5	0.0	8.8	3.0	0.2	1
Total	50.6	19.2	1.0	27.9	0.3	1.0	1 023

Source: ECLAC, on the basis of official figures.

a/ In millions of current dollars.

Table D.17.c  
**EL SALVADOR: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	3.8	49.7	95.5	98.0	33.9	56.0	40.4
Agriculture	3.8	49.7	95.5	98.0	33.9	56.0	40.4
Mining	0.1	0.0	0.0	0.0	0.0	0.0	0.0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	96.2	49.9	4.5	2.0	65.0	44.0	59.5
Traditional	45.6	40.5	4.2	1.8	60.9	16.6	31.7
Food, beverages and tobacco	16.3	17.5	4.1	1.0	43.1	11.3	12.2
Other	29.3	23.0	0.1	0.8	17.7	5.3	19.6
Subject to large economies of scale	31.7	8.0	0.2	0.1	2.6	14.4	17.8
Durables	2.3	0.1	0.0	0.0	0.0	0.0	1.2
Diffusers of technical progress	16.6	1.2	0.0	0.0	1.5	12.9	8.8
Other	0.0	0.4	0.0	0.0	1.1	0.0	0.1
Total a/	518	196	10	285	3	10	1 023

Source: ECLAC, on the basis of official figures.

a/ In millions of current dollars.

Table D.18.a  
**UNITED STATES: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	5 452	20.2	7 245	17.0	42 874	20.1	39 666	10.7	36 670	8.5	37 717	7.9	47 246	8.7	50 143	8.7
Agriculture	4 531	16.8	5 477	12.9	33 666	15.8	31 585	8.5	30 462	7.1	31 408	6.6	39 292	7.3	42 096	7.3
Mining	387	1.4	643	1.5	3 309	1.6	2 786	0.8	2 395	0.6	2 755	0.6	3 494	0.6	2 981	0.5
Energy	534	2.0	1 125	2.6	5 899	2.8	5 314	1.4	3 813	0.9	3 553	0.7	4 460	0.8	5 065	0.9
<b>Manufactures</b>	21 186	78.5	34 444	80.9	165 184	77.6	316 844	85.3	378 607	88.0	422 048	88.6	476 833	88.1	506 835	88.1
Traditional	4 264	15.8	5 586	13.1	29 053	13.6	53 186	14.3	69 497	16.2	77 723	16.3	85 501	15.8	91 004	15.8
Food, beverages and tobacco	1 771	6.6	2 137	5.0	10 221	4.8	17 571	4.7	21 401	5.0	24 408	5.1	26 125	4.8	27 351	4.8
Other	2 493	9.2	3 449	8.1	18 832	8.8	35 615	9.6	48 096	11.2	53 315	11.2	59 376	11.0	63 652	11.1
Subject to large economies of scale	5 276	19.5	8 538	20.0	39 041	18.3	65 126	17.5	67 376	15.7	75 824	15.9	95 213	17.6	93 083	16.2
Durables	2 468	9.1	4 218	9.9	17 926	8.4	37 227	10.0	49 497	11.5	55 719	11.7	58 975	10.9	61 607	10.7
Diffusers of technical progress	9 179	34.0	16 103	37.8	79 164	37.2	161 305	43.4	192 237	44.7	212 782	44.7	237 144	43.8	261 142	45.4
Other	366	1.4	901	2.1	4 829	2.3	14 956	4.0	14 912	3.5	16 425	3.4	17 288	3.2	18 499	3.2
<b>Total</b>	<b>27 003</b>	<b>100.0</b>	<b>42 590</b>	<b>100.0</b>	<b>212 887</b>	<b>100.0</b>	<b>371 466</b>	<b>100.0</b>	<b>430 189</b>	<b>100.0</b>	<b>476 190</b>	<b>100.0</b>	<b>541 367</b>	<b>100.0</b>	<b>575 477</b>	<b>100.0</b>
<b>Imports</b>																
<b>Commodities</b>	5 666	26.5	6 835	17.1	85 353	34.1	70 703	13.7	67 798	11.3	71 230	10.4	78 316	10.2	88 415	10.8
Agriculture	3 249	15.2	3 739	9.4	11 854	4.7	16 787	3.3	18 614	3.1	20 872	3.0	23 406	3.0	24 535	3.0
Mining	1 076	5.0	1 337	3.3	3 595	1.4	3 515	0.7	2 716	0.5	3 003	0.4	3 346	0.4	3 390	0.4
Energy	1 341	6.3	1 758	4.4	69 904	27.9	50 401	9.8	46 468	7.7	47 355	6.9	51 564	6.7	60 490	7.4
<b>Manufactures</b>	14 710	68.8	31 603	79.1	158 144	63.2	427 046	82.7	511 645	85.1	591 213	86.0	663 170	86.3	696 305	85.4
Traditional	5 686	26.6	10 715	26.8	43 635	17.4	115 865	22.4	144 215	24.0	158 230	23.0	170 295	22.2	182 537	22.4
Food, beverages and tobacco	1 818	8.5	3 407	8.5	10 798	4.3	15 534	3.0	16 045	2.7	16 574	2.4	17 259	2.2	19 686	2.4
Other	3 868	18.1	7 308	18.3	32 837	13.1	100 331	19.4	128 170	21.3	141 656	20.6	153 036	19.9	162 851	20.0
Subject to large economies of scale	5 561	26.0	8 489	21.2	45 137	18.0	79 232	15.3	76 985	12.8	90 734	13.2	103 823	13.5	110 305	13.5
Durables	1 418	6.6	6 984	17.5	32 980	13.2	91 968	17.8	106 805	17.8	122 032	17.8	128 183	16.7	132 271	16.2
Diffusers of technical progress	2 044	9.6	5 415	13.6	36 391	14.5	139 980	27.1	183 639	30.5	220 217	32.1	260 869	33.9	271 193	33.3
Other	990	4.6	1 514	3.8	6 784	2.7	18 693	3.6	21 694	3.6	24 653	3.6	27 182	3.5	30 169	3.7
<b>Total</b>	<b>21 366</b>	<b>100.0</b>	<b>39 952</b>	<b>100.0</b>	<b>250 280</b>	<b>100.0</b>	<b>516 442</b>	<b>100.0</b>	<b>601 137</b>	<b>100.0</b>	<b>687 096</b>	<b>100.0</b>	<b>768 667</b>	<b>100.0</b>	<b>814 888</b>	<b>100.0</b>

Source: ECLAC, on the basis of official figures.

Table D.18.b  
**UNITED STATES: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World <sup>a/</sup>
Commodities	15.0	0.0	22.1	17.2	23.5	22.2	50 143
Agriculture	15.3	0.0	23.6	14.2	25.9	21.0	42 096
Mining	9.2	0.0	16.6	30.0	12.1	32.2	2 981
Energy	15.4	0.0	12.2	35.0	10.6	26.7	5 065
Manufactures	18.1	0.0	10.1	20.5	20.4	30.9	506 835
Traditional	23.8	0.0	14.2	16.5	13.4	32.1	91 004
Food, beverages and tobacco	13.3	0.0	23.6	17.4	14.6	31.1	27 351
Other	28.3	0.0	10.2	16.1	12.9	32.5	63 652
Subject to large economies of scale	21.7	0.0	9.2	19.5	21.5	28.1	93 083
Durables	16.5	0.0	8.0	12.5	10.0	53.0	61 607
Diffusers of technical progress	15.2	0.0	9.5	24.2	24.8	26.2	261 142
Other	21.7	0.0	6.7	23.9	17.6	30.1	18 499
Total	17.9	0.0	11.0	20.3	20.6	30.1	575 477

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.18.c  
**UNITED STATES: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	7.3	0.0	17.4	7.4	10.0	6.4	8.7
Agriculture	6.2	0.0	15.7	5.1	9.2	5.1	7.3
Mining	0.3	0.0	0.8	0.8	0.3	0.6	0.5
Energy	0.8	0.0	1.0	1.5	0.5	0.8	0.9
Manufactures	88.8	0.0	80.6	88.8	87.3	90.4	88.1
Traditional	20.9	0.0	20.4	12.8	10.3	16.9	15.8
Food, beverages and tobacco	3.5	0.0	10.1	4.1	3.4	4.9	4.8
Other	17.4	0.0	10.2	8.8	6.9	11.9	11.1
Subject to large economies of scale	19.6	0.0	13.4	15.5	16.9	15.1	16.2
Durables	9.8	0.0	7.7	6.6	5.2	18.8	10.7
Diffusers of technical progress	36.5	0.0	39.1	54.0	54.8	39.5	45.4
Other	3.9	0.0	1.9	3.8	2.8	3.2	3.2
Total <sup>a/</sup>	103 280	0	63 512	117 099	118 288	173 298	575 477

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.19.a  
**GRENADA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>																
Agriculture	...	...	6	99.5	15	90.4	16	75.2	...	...	...	...	...	...	...	...
Mining	...	...	6	99.5	15	90.4	16	75.2	...	...	...	...	...	...	...	...
Energy	...	...	0	0.0	0	0.0	0	0.0	...	...	...	...	...	...	...	...
<b>Manufactures</b>																
Traditional	...	...	0	0.0	2	9.6	5	24.8	...	...	...	...	...	...	...	...
Food, beverages and tobacco	...	...	0	0.0	0	0.0	2	9.6	...	...	...	...	...	...	...	...
Other	...	...	0	0.0	1	7.7	3	16.3	...	...	...	...	...	...	...	...
Subject to large economies of scale	...	...	0	0.0	0	0.0	1	2.8	...	...	...	...	...	...	...	...
Durables	...	...	0	0.0	0	0.0	0	0.0	...	...	...	...	...	...	...	...
Diffusers of technical progress	...	...	0	0.0	0	0.0	0	0.0	...	...	...	...	...	...	...	...
Other	...	...	0	0.5	0	0.0	0	0.0	...	...	...	...	...	...	...	...
<b>Total</b>	...	...	6	100.0	17	100.0	21	100.0	...	...	...	...	...	...	...	...
<b>Imports</b>																
<b>Commodities</b>																
Agriculture	...	...	1	2.3	4	7.4	8	7.8	...	...	...	...	...	...	...	...
Mining	...	...	0	0.0	3	6.3	7	6.5	...	...	...	...	...	...	...	...
Energy	...	...	0	0.0	0	0.2	0	0.1	...	...	...	...	...	...	...	...
<b>Manufactures</b>																
Traditional	...	...	20	89.4	46	92.6	100	92.2	...	...	...	...	...	...	...	...
Food, beverages and tobacco	...	...	12	53.8	26	51.0	52	47.4	...	...	...	...	...	...	...	...
Other	...	...	5	22.3	13	26.8	24	21.8	...	...	...	...	...	...	...	...
Subject to large economies of scale	...	...	7	31.5	12	24.2	28	25.6	...	...	...	...	...	...	...	...
Durables	...	...	4	19.6	12	24.2	20	18.3	...	...	...	...	...	...	...	...
Diffusers of technical progress	...	...	2	7.8	4	8.1	10	9.2	...	...	...	...	...	...	...	...
Other	...	...	2	8.3	5	9.3	19	17.4	...	...	...	...	...	...	...	...
<b>Total</b>	...	...	22	100.0	50	100.0	109	100.0	...	...	...	...	...	...	...	...

Source: ECLAC, on the basis of official figures.

Table D.19.b  
**GRENADA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1990**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	13.1	4.5	4.2	72.3	0.0	6.0	16
Agriculture	13.1	4.5	4.2	72.3	0.0	6.0	16
Mining	0.0	0.0	0.0	0.0	0.0	0.0	0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	83.2	15.8	0.0	0.7	0.0	0.2	5
Traditional	80.6	18.3	0.0	0.8	0.0	0.3	5
Food, beverages and tobacco	89.6	5.8	0.0	3.5	0.0	1.1	1
Other	77.7	22.3	0.0	0.0	0.0	0.0	3
Subject to large economies of scale	100.0	0.0	0.0	0.0	0.0	0.0	1
Durables	100.0	0.0	0.0	0.0	0.0	0.0	0
Diffusers of technical progress	98.8	0.9	0.0	0.0	0.0	0.3	0
Other	0.0	0.0	0.0	0.0	0.0	0.0	0
Total	30.5	7.3	3.2	54.5	0.0	4.5	21

Source: ECLAC, on the basis of official figures.

a/ In millions of current dollars.

Table D.19.c  
**GRENADA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1990**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	32.3	46.0	100.0	99.7	100.0	98.8	75.2
Agriculture	32.3	46.0	100.0	99.7	100.0	98.8	75.2
Mining	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	67.7	54.0	0.0	0.3	0.0	1.2	24.8
Traditional	56.6	53.9	0.0	0.3	0.0	1.2	21.4
Food, beverages and tobacco	15.1	4.1	0.0	0.3	0.0	1.2	5.1
Other	41.5	49.9	0.0	0.0	0.0	0.0	16.3
Subject to large economies of scale	9.3	0.0	0.0	0.0	0.0	0.0	2.8
Durables	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Diffusers of technical progress	1.8	0.1	0.0	0.0	0.0	0.0	0.5
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total a/	7	2	1	12	0	1	21

Source: ECLAC, on the basis of official figures.

a/ In millions of current dollars.

Table D.20.a  
**GUATEMALA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%														
<b>Exports</b>																
<b>Commodities</b>	138	74.1	161	55.6	874	58.8	642	55.2	634	47.3	711	47.4	980	50.6	1 011	49.8
Agriculture	138	74.0	161	55.3	854	57.4	618	53.2	606	45.3	684	45.5	939	48.5	942	46.4
Mining	0	0.1	1	0.3	5	0.3	3	0.3	5	0.4	6	0.4	8	0.4	9	0.4
Energy	0	0.0	0	0.0	15	1.0	21	1.8	22	1.7	22	1.5	33	1.7	60	3.0
<b>Manufactures</b>	46	24.6	128	44.2	612	41.2	521	44.8	704	52.6	791	52.6	956	49.4	1 020	50.2
Traditional	37	20.1	94	32.4	352	23.7	357	30.7	479	35.8	520	34.6	626	32.3	651	32.0
Food, beverages and tobacco	20	10.6	44	15.2	178	11.9	219	18.8	273	20.4	298	19.8	386	19.9	374	18.4
Other	18	9.5	50	17.3	174	11.7	138	11.9	206	15.4	222	14.8	240	12.4	277	13.7
Subject to large economies of scale	6	3.2	18	6.3	170	11.5	84	7.2	126	9.4	153	10.2	190	9.8	226	11.1
Durables	0	0.1	1	0.4	6	0.4	2	0.2	5	0.4	9	0.6	13	0.6	14	0.7
Diffusers of technical progress	2	1.2	15	5.1	84	5.6	78	6.7	94	7.0	108	7.2	127	6.6	130	6.4
Other	2	1.3	0	0.1	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>Total</b>	186	100.0	290	100.0	1 486	100.0	1 163	100.0	1 338	100.0	1 502	100.0	1 936	100.0	2 031	100.0
<b>Imports</b>																
<b>Commodities</b>	20	8.8	15	5.4	251	16.1	191	11.6	243	9.1	259	9.8	284	8.6	369	11.7
Agriculture	12	5.4	13	4.7	64	4.1	65	3.9	109	4.1	118	4.5	128	3.9	192	6.1
Mining	1	0.3	1	0.3	9	0.6	5	0.3	7	0.3	4	0.2	5	0.2	6	0.2
Energy	7	3.0	1	0.4	178	11.4	121	7.4	127	4.7	136	5.2	150	4.6	171	5.4
<b>Manufactures</b>	204	89.0	262	92.3	1 296	83.1	1 457	88.4	2 425	90.9	2 388	90.2	3 009	91.4	2 776	88.2
Traditional	72	31.3	91	32.0	285	18.3	286	17.4	519	19.4	591	22.3	701	21.3	660	21.0
Food, beverages and tobacco	14	6.3	19	6.7	64	4.1	93	5.6	181	6.8	222	8.4	253	7.7	253	8.0
Other	57	25.1	72	25.3	221	14.2	194	11.7	337	12.6	369	13.9	447	13.6	407	12.9
Subject to large economies of scale	56	24.5	80	28.2	603	38.7	648	39.3	826	31.0	829	31.3	1 111	33.7	1 028	32.7
Durables	23	10.2	25	8.8	125	8.0	133	8.1	436	16.4	418	15.8	531	16.1	417	13.2
Diffusers of technical progress	52	22.9	66	23.4	282	18.1	390	23.6	643	24.1	549	20.8	666	20.2	671	21.3
Other	5	2.2	7	2.3	12	0.8	1	0.0	0	0.0	0	0.0	0	0.0	1	0.0
<b>Total</b>	229	100.0	284	100.0	1 559	100.0	1 649	100.0	2 668	100.0	2 647	100.0	3 292	100.0	3 146	100.0

Source: ECLAC, on the basis of official figures.

Table D.20.b  
**GUATEMALA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	7.6	54.7	4.1	25.2	0.9	7.5	1 011
Agriculture	7.6	52.2	4.4	26.9	0.9	8.1	942
Mining	62.8	15.8	0.1	20.0	1.3	0.0	9
Energy	0.2	99.8	0.0	0.0	0.0	0.0	60
Manufactures	73.4	19.0	0.1	1.7	0.3	5.6	1 020
Traditional	63.9	25.6	0.1	1.9	0.3	8.2	651
Food, beverages and tobacco	57.5	26.9	0.0	1.3	0.5	13.8	374
Other	72.6	23.8	0.1	2.8	0.1	0.7	277
Subject to large economies of scale	86.8	10.4	0.0	1.3	0.1	1.4	226
Durables	93.8	2.5	0.9	2.3	0.0	0.6	14
Diffusers of technical progress	95.4	2.6	0.2	0.8	0.3	0.7	130
Other	15.4	73.8	1.9	3.2	2.8	3.0	0
Total	40.6	36.8	2.1	13.4	0.6	6.6	2 031

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.20.c  
**GUATEMALA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	9.3	74.1	98.3	93.8	76.4	57.0	49.8
Agriculture	8.7	65.8	98.3	93.1	75.4	57.0	46.4
Mining	0.6	0.2	0.0	0.6	0.9	0.0	0.4
Energy	0.0	8.1	0.0	0.0	0.0	0.0	3.0
Manufactures	90.7	25.9	1.7	6.2	23.6	43.0	50.2
Traditional	50.4	22.3	0.9	4.7	18.0	39.9	32.0
Food, beverages and tobacco	26.0	13.5	0.3	1.8	15.4	38.5	18.4
Other	24.4	8.8	0.6	2.9	2.6	1.4	13.7
Subject to large economies of scale	23.7	3.1	0.0	1.1	1.9	2.4	11.1
Durables	1.6	0.0	0.3	0.1	0.0	0.1	0.7
Diffusers of technical progress	15.0	0.5	0.5	0.4	3.7	0.7	6.4
Other	0.0	0.0	0.0	0.0	0.1	0.0	0.0
Total a/	825	747	42	272	12	134	2 031

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.21.a  
**GUYANA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1986**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	46	47.9	76	58.2	229	49.7	...	...	...	...	...	...	...	...	...	...
Agriculture	4	3.9	6	5.0	34	7.3	...	...	...	...	...	...	...	...	...	...
Mining	42	44.0	69	53.2	196	42.4	...	...	...	...	...	...	...	...	...	...
Energy	0	0.0	0	0.0	0	0.0	...	...	...	...	...	...	...	...	...	...
<b>Manufactures</b>	36	37.5	54	41.8	183	39.6	...	...	...	...	...	...	...	...	...	...
Traditional	35	36.5	53	40.9	161	34.8	...	...	...	...	...	...	...	...	...	...
Food, beverages and tobacco	30	31.2	49	37.9	148	32.0	...	...	...	...	...	...	...	...	...	...
Other	5	5.2	4	3.0	13	2.8	...	...	...	...	...	...	...	...	...	...
Subject to large economies of scale	0	0.5	0	0.2	13	2.8	...	...	...	...	...	...	...	...	...	...
Durables	0	0.0	0	0.0	4	0.9	...	...	...	...	...	...	...	...	...	...
Diffusers of technical progress	1	0.5	1	0.6	5	1.0	...	...	...	...	...	...	...	...	...	...
Other	14	14.6	0	0.0	49	10.7	...	...	...	...	...	...	...	...	...	...
<b>Total</b>	96	100.0	130	100.0	462	100.0	...	...	...	...	...	...	...	...	...	...
<b>Imports</b>																
<b>Commodities</b>	6	6.1	9	6.8	23	7.1	...	...	...	...	...	...	...	...	...	...
Agriculture	6	5.7	9	6.5	20	6.2	...	...	...	...	...	...	...	...	...	...
Mining	0	0.3	0	0.2	1	0.3	...	...	...	...	...	...	...	...	...	...
Energy	0	0.1	0	0.2	2	0.6	...	...	...	...	...	...	...	...	...	...
<b>Manufactures</b>	93	89.5	124	92.8	278	85.3	...	...	...	...	...	...	...	...	...	...
Traditional	41	39.5	45	33.3	65	20.1	...	...	...	...	...	...	...	...	...	...
Food, beverages and tobacco	14	13.1	13	9.6	21	6.4	...	...	...	...	...	...	...	...	...	...
Other	28	26.4	32	23.7	45	13.7	...	...	...	...	...	...	...	...	...	...
Subject to large economies of scale	24	22.8	32	24.0	123	37.8	...	...	...	...	...	...	...	...	...	...
Durables	8	7.9	9	6.7	19	5.8	...	...	...	...	...	...	...	...	...	...
Diffusers of technical progress	20	19.2	39	28.8	71	21.7	...	...	...	...	...	...	...	...	...	...
Other	5	4.4	1	0.5	25	7.6	...	...	...	...	...	...	...	...	...	...
<b>Total</b>	104	100.0	134	100.0	326	100.0	...	...	...	...	...	...	...	...	...	...

Source: ECLAC, on the basis of official figures.

Table D.21.b  
**GUYANA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1980**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	17.8	36.5	7.4	28.3	0.5	9.5	229
Agriculture	4.5	56.1	28.1	9.3	0.0	2.0	34
Mining	20.0	33.1	3.8	31.6	0.6	10.8	196
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	8.8	24.8	0.0	51.6	0.0	14.7	183
Traditional	6.0	27.2	0.0	51.8	0.0	14.9	161
Food, beverages and tobacco	1.9	26.5	0.0	55.9	0.0	15.6	148
Other	53.2	35.6	0.1	3.9	0.0	7.2	13
Subject to large economies of scale	6.8	11.3	0.0	81.2	0.0	0.7	13
Durables	60.2	0.0	0.0	0.7	0.0	39.2	4
Diffusers of technical progress	64.4	3.5	0.0	8.6	0.0	23.4	5
Other	34.8	12.6	7.0	1.8	0.0	43.9	49
Total	16.1	29.3	4.4	34.7	0.3	15.3	462

Source: ECLAC, on the basis of official figures.  
a/ in millions of current dollars.

Table D.21.c  
**GUYANA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1980**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	55.0	61.8	83.1	40.6	98.6	31.0	49.7
Agriculture	2.1	14.0	46.2	1.9	0.1	1.0	7.3
Mining	52.9	47.9	36.8	38.6	98.5	30.1	42.4
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	21.8	33.6	0.1	56.9	1.3	38.1	39.6
Traditional	13.0	32.4	0.1	51.9	1.3	34.0	34.8
Food, beverages and tobacco	3.9	29.0	0.0	51.6	1.3	32.7	32.0
Other	9.2	3.4	0.0	0.3	0.0	1.3	2.8
Subject to large economies of scale	1.2	1.1	0.0	6.7	0.0	0.1	2.8
Durables	3.6	0.0	0.0	0.0	0.0	2.4	0.9
Diffusers of technical progress	4.0	0.1	0.0	0.2	0.0	1.5	1.0
Other	23.2	4.6	16.9	0.6	0.1	30.9	10.7
Total a/	74	135	20	160	1	70	462

Source: ECLAC, on the basis of official figures.  
a/ in millions of current dollars.

Table D.22.a  
**HAITI: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1986**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	...	...	26	64.2	25	6.7	21	12.1	...	...	...	...	...	...	...	...
Agriculture	...	...	19	47.3	12	3.2	21	12.1	...	...	...	...	...	...	...	...
Mining	...	...	7	16.9	13	3.5	0	0.0	...	...	...	...	...	...	...	...
Energy	...	...	0	0.0	0	0.0	0	0.0	...	...	...	...	...	...	...	...
<b>Manufactures</b>	...	...	13	33.1	241	63.9	150	87.9	...	...	...	...	...	...	...	...
Traditional	...	...	13	33.1	189	50.1	129	75.6	...	...	...	...	...	...	...	...
Food, beverages and tobacco	...	...	4	9.9	19	5.1	4	2.4	...	...	...	...	...	...	...	...
Other	...	...	9	23.2	169	45.0	125	73.2	...	...	...	...	...	...	...	...
Subject to large economies of scale	...	...	0	0.0	3	0.9	1	0.3	...	...	...	...	...	...	...	...
Durables	...	...	0	0.0	1	0.2	0	0.1	...	...	...	...	...	...	...	...
Diffusers of technical progress	...	...	0	0.0	48	12.6	20	11.9	...	...	...	...	...	...	...	...
Other	...	...	1	2.7	111	29.4	0	0.1	...	...	...	...	...	...	...	...
<b>Total</b>	...	...	41	100.0	376	100.0	171	100.0	...	...	...	...	...	...	...	...
<b>Imports</b>																
<b>Commodities</b>	...	...	2	4.6	40	7.5	...	...	...	...	...	...	...	...	...	...
Agriculture	...	...	2	4.3	40	7.4	...	...	...	...	...	...	...	...	...	...
Mining	...	...	0	0.1	0	0.1	...	...	...	...	...	...	...	...	...	...
Energy	...	...	0	0.2	0	0.0	...	...	...	...	...	...	...	...	...	...
<b>Manufactures</b>	...	...	47	91.3	437	81.5	...	...	...	...	...	...	...	...	...	...
Traditional	...	...	22	42.1	184	34.4	...	...	...	...	...	...	...	...	...	...
Food, beverages and tobacco	...	...	7	12.6	54	10.1	...	...	...	...	...	...	...	...	...	...
Other	...	...	15	29.5	130	24.3	...	...	...	...	...	...	...	...	...	...
Subject to large economies of scale	...	...	11	20.7	128	23.9	...	...	...	...	...	...	...	...	...	...
Durables	...	...	5	8.8	42	7.9	...	...	...	...	...	...	...	...	...	...
Diffusers of technical progress	...	...	10	19.8	82	15.3	...	...	...	...	...	...	...	...	...	...
Other	...	...	2	4.1	59	11.0	...	...	...	...	...	...	...	...	...	...
<b>Total</b>	...	...	52	100.0	536	100.0	...	...	...	...	...	...	...	...	...	...

Source: ECLAC, on the basis of official figures.

Table D.22.b  
**HAITI: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1990**  
*(in percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	0.9	16.8	9.4	72.4	0.0	0.5	21
Agriculture	1.0	16.7	9.4	72.5	0.0	0.5	21
Mining	0.0	100.0	0.0	0.0	0.0	0.0	0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	0.5	92.3	0.1	4.2	0.0	2.9	150
Traditional	0.5	91.3	0.1	4.8	0.0	3.3	129
Food, beverages and tobacco	1.5	32.0	0.0	62.6	0.0	3.9	4
Other	0.5	93.3	0.1	2.9	0.0	3.3	125
Subject to large economies of scale	23.6	66.5	0.0	8.2	0.0	1.7	1
Durables	1.0	38.0	0.0	56.0	0.0	5.1	0
Diffusers of technical progress	0.0	99.5	0.0	0.2	0.0	0.3	20
Other	0.8	58.0	0.0	37.5	0.0	3.7	0
Total	0.6	83.2	1.2	12.5	0.0	2.6	171

Source: ECLAC, on the basis of official figures.  
a/ in millions of current dollars.

Table D.22.c  
**HAITI: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1990**  
*(in percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	19.8	2.4	95.0	70.0	100.0	2.3	12.1
Agriculture	19.8	2.4	95.0	70.0	100.0	2.3	12.1
Mining	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	80.1	97.5	5.0	29.9	0.0	97.7	87.9
Traditional	67.2	83.0	4.8	29.1	0.0	95.9	75.6
Food, beverages and tobacco	6.3	0.9	0.0	12.1	0.0	3.6	2.4
Other	60.9	82.1	4.7	17.0	0.0	92.3	73.2
Subject to large economies of scale	12.6	0.2	0.0	0.2	0.0	0.2	0.3
Durables	0.1	0.0	0.0	0.4	0.0	0.1	0.1
Diffusers of technical progress	0.2	14.2	0.2	0.2	0.0	1.4	11.9
Other	0.1	0.0	0.0	0.2	0.0	0.1	0.1
Total a/	1	142	2	21	0	4	171

Source: ECLAC, on the basis of official figures.  
a/ in millions of current dollars.

Table D.23.a  
**HONDURAS: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1980		1990		1993		1994		1996		1996	
	Value	%	Value	%														
<b>Exports</b>																		
<b>Commodities</b>	107	84.5	118	69.3	572	70.3	417	75.3	488	73.5	447	72.9	549	83.9	518	61.4		
Agriculture	100	78.8	109	64.0	519	63.9	416	75.2	480	72.5	440	71.9	549	83.9	505	59.8		
Mining	7	5.7	9	5.2	53	6.5	0	0.0	7	1.1	6	1.0	0	0.0	13	1.5		
Energy	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0		
<b>Manufactures</b>	20	15.4	52	30.7	241	29.7	137	24.7	176	26.5	166	27.1	106	16.1	326	36.6		
Traditional	16	12.5	40	23.3	200	24.5	94	16.9	155	23.4	143	23.4	84	12.8	277	32.8		
Food, beverages and tobacco	5	3.6	16	9.2	115	14.1	52	9.4	79	12.0	66	10.9	37	5.6	60	7.0		
Other	11	8.9	24	14.1	85	10.4	41	7.5	76	11.5	77	12.6	47	7.2	218	25.8		
Subject to large economies of scale	4	2.8	12	7.1	40	4.9	42	7.5	15	2.3	19	3.1	16	2.4	19	2.3		
Durables	0	0.0	0	0.0	0	0.0	0	0.1	2	0.3	1	0.2	1	0.1	4	0.5		
Diffusers of technical progress	0	0.1	1	0.3	1	0.2	1	0.2	3	0.5	3	0.4	6	0.9	25	3.0		
Other	0	0.1	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0		
<b>Total</b>	127	100.0	170	100.0	813	100.0	554	100.0	663	100.0	613	100.0	655	100.0	845	100.0		
<b>Imports</b>																		
<b>Commodities</b>	5	4.4	18	8.1	165	16.4	117	12.4	77	5.9	87	6.5	84	4.9	122	6.4		
Agriculture	4	3.2	6	2.8	42	4.2	40	4.2	66	5.1	71	5.3	75	4.3	110	5.7		
Mining	0	0.2	1	0.3	4	0.4	3	0.3	4	0.3	2	0.2	3	0.2	4	0.2		
Energy	1	0.9	11	5.0	119	11.8	73	7.8	6	0.5	14	1.0	6	0.3	8	0.4		
<b>Manufactures</b>	114	93.8	199	90.1	836	82.9	825	87.6	1227	94.1	1248	93.5	1643	95.1	1787	93.5		
Traditional	47	38.5	73	33.0	215	21.3	198	21.0	320	24.5	332	24.9	459	26.6	557	29.0		
Food, beverages and tobacco	11	8.7	19	8.6	63	6.3	60	6.4	106	8.1	130	9.8	150	8.7	193	10.1		
Other	36	29.8	54	24.4	151	15.0	138	14.6	214	16.4	201	15.1	309	17.9	364	16.9		
Subject to large economies of scale	31	25.3	50	22.8	262	26.0	337	35.7	482	37.0	456	34.2	587	34.0	685	35.7		
Durables	12	10.0	24	10.8	95	9.4	91	9.7	138	10.6	134	10.1	155	9.0	179	9.3		
Diffusers of technical progress	24	20.0	52	23.5	264	26.2	199	21.2	287	22.0	325	24.3	442	25.6	376	19.6		
Other	2	1.8	4	1.8	7	0.7	1	0.1	1	0.0	0	0.0	0	0.0	3	0.1		
<b>Total</b>	122	100.0	221	100.0	1009	100.0	942	100.0	1304	100.0	1335	100.0	1728	100.0	1922	100.0		

Source: ECLAC, on the basis of official figures.

Table D.23.b  
**HONDURAS: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	2.6	46.3	4.2	38.2	2.4	6.4	518
Agriculture	2.6	47.5	4.4	36.8	2.4	6.3	505
Mining	0.3	0.2	0.0	90.0	0.0	9.6	13
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	13.4	79.1	0.1	5.1	0.1	2.3	326
Traditional	8.3	86.7	0.1	3.2	0.0	1.5	277
Food, beverages and tobacco	11.9	78.2	0.7	6.9	0.1	2.2	60
Other	7.4	89.0	0.0	2.2	0.0	1.4	218
Subject to large economies of scale	64.2	25.6	0.0	7.7	0.0	2.6	19
Durables	28.2	30.2	1.0	14.3	1.2	25.1	4
Diffusers of technical progress	27.2	44.0	0.0	22.8	0.0	5.9	25
Other	30.6	45.4	0.0	4.6	19.3	0.2	0
Total	6.7	58.9	2.7	25.4	1.5	4.8	845

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.23.c  
**HONDURAS: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	23.3	48.2	98.0	92.2	96.5	81.8	61.4
Agriculture	23.2	48.2	98.0	86.8	98.5	78.7	59.8
Mining	0.1	0.0	0.0	5.4	0.0	3.1	1.5
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	76.7	51.8	2.0	7.8	1.4	18.2	38.6
Traditional	40.8	48.3	1.8	4.2	1.0	10.6	32.8
Food, beverages and tobacco	12.4	9.4	1.8	1.9	0.5	3.2	7.0
Other	28.3	39.0	0.0	2.2	0.5	7.3	25.8
Subject to large economies of scale	21.7	1.0	0.0	0.7	0.0	1.2	2.3
Durables	2.2	0.3	0.2	0.3	0.4	2.7	0.5
Diffusers of technical progress	12.1	2.2	0.0	2.7	0.0	3.7	3.0
Other	0.0	0.0	0.0	0.0	0.1	0.0	0.0
Total a/	57	498	22	215	13	40	845

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.24.a  
**JAMAICA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1983		1984		1995		1996	
	Value	%														
<b>Exports</b>																
<b>Commodities</b>	75	35.6	116	34.5	234	24.8	185	16.7	186	17.5	189	16.1	210	15.2	218	16.2
Agriculture	24	11.4	23	6.8	34	3.6	80	7.2	99	9.4	115	9.7	135	9.8	137	10.2
Mining	51	24.2	93	27.7	200	21.2	105	9.5	86	8.1	75	6.4	75	5.4	81	6.0
Energy	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>Manufactures</b>	133	63.5	216	64.4	708	75.1	923	83.3	873	82.4	987	83.9	1165	84.8	1129	83.8
Traditional	73	34.6	64	19.2	123	13.0	245	22.1	391	37.0	412	35.1	484	35.2	465	34.5
Food, beverages and tobacco	61	29.1	52	15.5	97	10.3	138	12.4	171	16.1	138	11.7	175	12.7	191	14.2
Other	11	5.5	12	3.7	25	2.7	107	9.6	221	20.9	274	23.3	310	22.5	274	20.4
Subject to large economies of scale	59	28.2	147	43.8	572	60.7	664	59.9	468	44.2	564	48.0	670	48.7	654	48.6
Durables	0	0.1	1	0.3	2	0.2	1	0.1	1	0.0	1	0.0	0	0.0	0	0.0
Diffusers of technical progress	1	0.6	4	1.2	12	1.3	14	1.2	13	1.2	10	0.8	11	0.8	9	0.7
Other	2	0.9	4	1.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>Total</b>	210	100.0	335	100.0	942	100.0	1108	100.0	1058	100.0	1176	100.0	1374	100.0	1347	100.0
<b>Imports</b>																
<b>Commodities</b>	36	12.5	51	9.7	371	31.5	145	7.5	275	12.6	242	10.9	246	8.9	255	8.7
Agriculture	16	5.5	26	4.9	102	8.7	123	6.4	137	6.3	129	5.8	132	4.8	141	4.8
Mining	1	0.3	1	0.3	3	0.2	2	0.1	3	0.1	4	0.2	3	0.1	5	0.2
Energy	20	6.8	24	4.5	267	22.6	20	1.0	135	6.2	109	4.9	111	4.0	109	3.7
<b>Manufactures</b>	226	78.3	427	81.2	801	68.0	1740	90.7	1860	85.0	1932	87.0	2446	88.2	2582	88.5
Traditional	112	38.8	171	32.6	262	22.2	515	26.9	692	31.6	765	34.4	907	32.7	952	32.6
Food, beverages and tobacco	43	14.9	59	11.2	138	11.7	168	8.8	176	8.1	185	8.3	269	9.7	285	9.8
Other	69	24.0	113	21.4	123	10.5	347	18.1	515	23.5	581	26.1	638	23.0	667	22.9
Subject to large economies of scale	51	17.6	94	17.9	375	31.8	680	35.5	540	24.7	546	24.6	693	25.0	756	25.9
Durables	26	9.1	41	7.7	41	3.5	120	6.3	278	12.7	212	9.6	364	13.1	281	9.6
Diffusers of technical progress	37	12.7	121	23.0	124	10.5	425	22.2	351	16.0	409	18.4	482	17.4	593	20.3
Other	27	9.2	48	9.1	5	0.4	33	1.7	54	2.4	48	2.1	81	2.9	80	2.7
<b>Total</b>	289	100.0	525	100.0	1178	100.0	1918	100.0	2189	100.0	2221	100.0	2773	100.0	2916	100.0

Source: ECLAC, on the basis of official figures.

Table D.24.b  
**JAMAICA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	1.6	50.8	13.6	29.8	0.0	4.3	218
Agriculture	1.2	23.2	21.7	47.3	0.0	6.5	137
Mining	2.2	97.5	0.0	0.0	0.0	0.4	81
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	5.5	34.0	0.1	31.5	0.3	28.5	1 129
Traditional	7.5	64.5	0.3	24.3	0.6	2.8	465
Food, beverages and tobacco	11.1	22.7	0.7	58.4	1.4	5.6	191
Other	5.0	93.6	0.1	0.6	0.0	0.8	274
Subject to large economies of scale	3.0	12.6	0.0	37.1	0.0	47.3	654
Durables	28.2	39.2	0.0	32.3	0.0	0.3	0
Diffusers of technical progress	83.2	12.7	0.2	0.5	1.4	2.1	9
Other	23.7	73.7	0.0	0.0	0.0	2.6	0
Total	4.9	36.7	2.3	31.2	0.2	24.6	1 347

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.24.c  
**JAMAICA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	5.2	22.3	95.2	15.4	1.8	2.8	16.2
Agriculture	2.6	6.4	95.2	15.4	1.8	2.7	10.2
Mining	2.6	15.9	0.0	0.0	0.0	0.1	6.0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	94.8	77.7	4.8	84.6	98.2	97.2	83.8
Traditional	53.0	60.7	4.7	26.8	93.9	3.9	34.5
Food, beverages and tobacco	32.3	8.8	4.3	26.5	91.3	3.2	14.2
Other	20.7	51.9	0.5	0.4	2.6	0.7	20.4
Subject to large economies of scale	29.9	16.7	0.0	57.7	0.0	93.3	48.6
Durables	0.2	0.0	0.0	0.0	0.0	0.0	0.0
Diffusers of technical progress	11.7	0.2	0.0	0.0	4.3	0.1	0.7
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total a/	66	495	31	421	3	332	1 347

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.25.a  
**MEXICO: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1986**  
*(in percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	600	59.7	487	40.4	12 478	60.8	12 299	46.9	9 874	19.0	10 394	17.1	12 886	16.2	15 629	16.4
Agriculture	489	48.6	384	31.9	1 918	12.4	2 522	9.6	3 001	5.8	3 270	5.4	4 795	6.0	4 324	4.5
Mining	89	8.8	95	7.9	483	3.1	602	2.3	287	0.6	372	0.6	521	0.7	419	0.4
Energy	23	2.3	7	0.6	10 078	65.3	9 174	35.0	6 585	12.7	6 752	11.1	7 570	9.5	10 886	11.4
<b>Manufactures</b>	403	40.0	716	59.4	2 958	19.2	13 865	52.8	41 756	80.6	50 256	82.7	66 302	83.5	79 410	83.4
Traditional	200	19.9	323	26.8	904	5.9	2 260	8.6	8 632	16.7	9 956	16.4	12 533	15.8	16 305	17.1
Food, beverages and tobacco	129	12.8	198	16.4	354	2.3	704	2.7	912	1.8	1 189	2.0	1 619	2.0	2 095	2.2
Other	72	7.1	125	10.4	550	3.6	1 556	5.9	7 720	14.9	8 767	14.4	10 914	13.7	14 210	14.9
Subject to large economies of scale	168	16.7	234	19.4	1 295	8.4	4 545	17.3	5 467	10.5	6 005	9.9	10 016	12.6	9 247	9.7
Durables	4	0.3	47	3.9	356	2.3	3 431	13.1	11 001	21.2	13 477	22.2	17 991	22.7	22 795	23.9
Diffusers of technical progress	30	3.0	112	9.3	403	2.6	3 629	13.8	16 655	32.1	20 817	34.2	25 762	32.5	31 063	32.6
Other	3	0.3	2	0.2	6	0.0	83	0.3	202	0.4	150	0.2	188	0.2	160	0.2
<b>Total</b>	1 006	100.0	1 205	100.0	15 442	100.0	26 247	100.0	51 832	100.0	60 800	100.0	79 376	100.0	95 199	100.0
<b>Imports</b>																
<b>Commodities</b>	137	8.8	253	10.3	2 749	14.0	2 656	9.0	3 322	5.1	4 052	5.1	3 526	4.9	...	...
Agriculture	93	6.0	169	6.9	2 139	10.9	2 106	7.1	2 711	4.2	3 419	4.3	2 702	3.7	...	...
Mining	21	1.4	42	1.7	380	1.9	332	1.1	246	0.4	296	0.4	383	0.5	...	...
Energy	23	1.5	41	1.7	230	1.2	217	0.7	365	0.6	337	0.4	441	0.6	...	...
<b>Manufactures</b>	1 418	90.9	2 191	89.9	16 719	85.3	26 876	90.9	61 598	94.5	66 970	84.6	63 852	86.2	...	...
Traditional	160	10.3	295	12.0	2 590	13.2	6 200	21.0	15 954	24.5	19 501	24.6	16 780	23.2	...	...
Food, beverages and tobacco	37	2.4	72	2.9	1 216	6.2	2 416	8.2	3 056	4.7	3 657	4.6	2 257	3.1	...	...
Other	123	7.9	223	9.1	1 375	7.0	3 784	12.8	12 898	19.8	15 844	20.0	14 523	20.1	...	...
Subject to large economies of scale	397	25.4	550	22.3	4 951	25.3	6 362	21.5	11 039	16.9	12 967	16.4	12 830	17.7	...	...
Durables	241	15.5	338	13.7	2 665	13.6	4 598	15.6	10 535	16.2	5 827	7.4	5 937	8.2	...	...
Diffusers of technical progress	620	39.8	1 008	41.0	6 514	33.2	9 717	32.9	24 070	36.9	28 675	36.2	28 306	39.1	...	...
Other	4	0.3	17	0.7	123	0.6	24	0.1	268	0.4	8 176	10.3	5 020	6.9	...	...
<b>Total</b>	1 560	100.0	2 461	100.0	19 591	100.0	29 556	100.0	65 189	100.0	79 199	100.0	72 399	100.0	...	...

Source: ECLAC, on the basis of official figures.

Table D.25.b  
**MEXICO: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World <sup>a</sup>
Commodities	2.5	79.6	4.5	7.1	0.4	5.9	15 629
Agriculture	1.7	84.7	1.5	5.8	1.4	5.0	4 324
Mining	4.5	50.1	16.0	18.9	1.1	9.4	419
Energy	2.7	78.7	5.2	7.2	0.0	6.1	10 886
Manufactures	5.7	85.0	0.8	3.0	1.3	4.1	79 410
Traditional	5.2	87.5	0.3	3.4	1.1	2.4	16 305
Food, beverages and tobacco	8.7	71.8	1.3	11.1	1.9	5.2	2 095
Other	4.7	89.9	0.2	2.3	1.0	2.0	14 210
Subject to large economies of scale	15.1	59.2	4.7	9.3	4.3	7.4	9 247
Durables	5.0	88.1	0.4	0.6	0.1	5.8	22 795
Diffusers of technical progress	3.7	89.1	0.2	2.7	1.4	2.9	31 063
Other	7.7	80.2	0.5	5.8	1.2	4.6	160
Total	5.2	84.1	1.4	3.7	1.2	4.4	95 199

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.25.c  
**MEXICO: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	7.9	15.5	51.9	31.7	5.9	21.9	16.4
Agriculture	1.4	4.6	4.8	7.1	5.5	5.1	4.5
Mining	0.4	0.3	5.0	2.3	0.4	0.9	0.4
Energy	6.0	10.7	42.1	22.4	0.0	15.8	11.4
Manufactures	91.9	84.3	48.0	68.0	93.9	78.0	83.4
Traditional	17.3	17.8	3.7	15.9	16.4	9.2	17.1
Food, beverages and tobacco	3.7	1.9	1.9	6.6	3.7	2.6	2.2
Other	13.6	15.9	1.8	9.3	12.7	6.6	14.9
Subject to large economies of scale	28.2	6.8	31.9	24.6	36.4	16.3	9.7
Durables	23.1	25.1	7.3	3.8	1.6	31.3	23.9
Diffusers of technical progress	23.3	34.6	5.1	23.6	39.6	21.2	32.6
Other	0.2	0.2	0.1	0.3	0.2	0.2	0.2
Total a/	4 942	80 085	1 356	3 501	1 099	4 216	95 199

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.26.a  
**MONTERRAT: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>																
Agriculture	...	...	...	...	4	31.7	...	...	0	0.2	...	...	...	...	...	...
Mining	...	...	...	...	3	30.2	...	...	0	0.2	...	...	...	...	...	...
Energy	...	...	...	...	0	1.5	...	...	0	0.0	...	...	...	...	...	...
<b>Manufactures</b>																
Traditional	...	...	...	...	7	59.0	...	...	1	99.7	...	...	...	...	...	...
Food, beverages and tobacco	...	...	...	...	5	45.8	...	...	0	30.4	...	...	...	...	...	...
Other	...	...	...	...	1	12.4	...	...	0	8.9	...	...	...	...	...	...
Subject to large economies of scale	...	...	...	...	1	9.5	...	...	0	0.0	...	...	...	...	...	...
Durables	...	...	...	...	0	0.3	...	...	0	5.0	...	...	...	...	...	...
Diffusers of technical progress	...	...	...	...	0	3.3	...	...	0	64.2	...	...	...	...	...	...
Other	...	...	...	...	1	9.4	...	...	0	0.1	...	...	...	...	...	...
<b>Total</b>	...	...	...	...	11	100.0	...	...	1	100.0	...	...	...	...	...	...
<b>Imports</b>																
<b>Commodities</b>																
Agriculture	...	...	...	...	1	1.2	...	...	...	...	...	...	...	...	...	...
Mining	...	...	...	...	0	0.9	...	...	...	...	...	...	...	...	...	...
Energy	...	...	...	...	0	0.0	...	...	0	0.0	...	...	...	...	...	...
<b>Manufactures</b>																
Traditional	...	...	...	...	4	95.6	...	...	46	89.6	...	...	...	...	...	...
Food, beverages and tobacco	...	...	...	...	2	55.2	...	...	17	34.1	...	...	...	...	...	...
Other	...	...	...	...	1	30.7	...	...	10	19.2	...	...	...	...	...	...
Subject to large economies of scale	...	...	...	...	1	24.5	...	...	8	14.9	...	...	...	...	...	...
Durables	...	...	...	...	1	26.1	...	...	15	29.0	...	...	...	...	...	...
Diffusers of technical progress	...	...	...	...	1	17.4	...	...	4	7.6	...	...	...	...	...	...
Other	...	...	...	...	0	0.9	...	...	10	18.9	...	...	...	...	...	...
<b>Total</b>	...	...	...	...	4	100.0	...	...	51	100.0	...	...	...	...	...	...

Source: ECLAC, on the basis of official figures.

Table D.26.b  
**MONSERRAT: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1993**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	64.3	28.6	0.0	0.0	0.0	7.1	0
Agriculture	64.3	28.6	0.0	0.0	0.0	7.1	0
Mining	0.0	0.0	0.0	0.0	0.0	0.0	0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	33.8	64.9	0.0	0.0	0.3	1.0	1
Traditional	93.0	2.7	0.0	0.0	1.1	3.1	0
Food, beverages and tobacco	99.2	0.2	0.0	0.0	0.6	0.0	0
Other	90.5	3.8	0.0	0.0	1.4	4.4	0
Subject to large economies of scale	0.0	0.0	0.0	0.0	0.0	0.0	0
Durables	99.0	0.0	0.0	0.0	0.0	1.0	0
Diffusers of technical progress	0.6	99.4	0.0	0.0	0.0	0.0	0
Other	0.0	100.0	0.0	0.0	0.0	0.0	0
Total	33.8	64.9	0.0	0.0	0.3	1.0	1

Source: ECLAC, on the basis of official figures.

a/ In millions of current dollars.

Table D.26.c  
**MONSERRAT: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1993**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	0.5	0.1	0.0	0.0	0.0	1.7	0.2
Agriculture	0.5	0.1	0.0	0.0	0.0	1.7	0.2
Mining	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	99.5	99.7	0.0	0.0	100.0	98.3	99.7
Traditional	83.7	1.3	0.0	0.0	100.0	93.1	30.4
Food, beverages and tobacco	26.0	0.0	0.0	0.0	15.0	0.0	8.9
Other	57.7	1.3	0.0	0.0	85.0	93.1	21.6
Subject to large economies of scale	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Durables	14.7	0.0	0.0	0.0	0.0	5.2	5.0
Diffusers of technical progress	1.1	98.4	0.0	0.0	0.0	0.0	64.2
Other	0.0	0.2	0.0	0.0	0.0	0.0	0.1
Total a/	0	0	0	0	0	0	1

Source: ECLAC, on the basis of official figures.

a/ In millions of current dollars.

Table D.27.a  
**NICARAGUA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%										
<b>Exports</b>																
<b>Commodities</b>	108	77.9	91	52.0	244	58.9	171	52.6	106	44.1	196	56.4	266	53.1	288	44.0
Agriculture	108	77.8	86	49.0	244	58.9	171	52.6	105	43.9	196	56.3	265	53.1	287	44.0
Mining	0	0.1	5	2.9	0	0.1	0	0.1	1	0.2	0	0.0	0	0.1	0	0.0
Energy	0	0.0	0	0.1	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>Manufactures</b>	29	21.0	84	47.9	169	40.9	154	47.3	131	54.7	151	43.4	233	46.7	364	55.8
Traditional	21	15.1	68	38.8	119	28.7	130	40.1	106	44.1	130	37.4	171	34.1	239	36.6
Food, beverages and tobacco	15	10.9	48	27.4	98	23.6	121	37.3	88	36.8	93	26.9	108	21.7	116	17.7
Other	6	4.2	20	11.4	21	5.1	9	2.8	17	7.3	37	10.5	62	12.5	124	18.9
Subject to large economies of scale	7	5.4	13	7.7	48	11.6	23	7.0	22	9.3	13	3.8	18	3.6	18	2.7
Durables	0	0.0	0	0.1	0	0.0	0	0.0	0	0.1	2	0.6	17	3.3	45	6.9
Diffusers of technical progress	1	0.5	2	1.3	2	0.6	1	0.2	3	1.1	6	1.6	28	5.6	62	9.5
Other	1	1.1	0	0.1	1	0.1	0	0.1	3	1.2	1	0.3	1	0.2	1	0.2
<b>Total</b>	<b>138</b>	<b>100.0</b>	<b>175</b>	<b>100.0</b>	<b>414</b>	<b>100.0</b>	<b>326</b>	<b>100.0</b>	<b>239</b>	<b>100.0</b>	<b>348</b>	<b>100.0</b>	<b>500</b>	<b>100.0</b>	<b>653</b>	<b>100.0</b>
<b>Imports</b>																
<b>Commodities</b>	16	9.8	19	9.6	219	24.9	155	24.3	144	19.0	143	16.7	190	18.8	114	10.6
Agriculture	11	6.6	10	5.0	68	7.7	42	6.7	54	7.1	53	6.3	47	4.7	63	5.9
Mining	0	0.1	1	0.6	3	0.3	6	1.0	2	0.2	2	0.2	3	0.3	3	0.2
Energy	5	3.1	8	4.0	148	16.8	106	16.7	88	11.7	88	10.3	140	13.9	48	4.5
<b>Manufactures</b>	141	88.1	176	89.1	658	74.6	476	75.0	611	80.9	710	83.3	819	81.2	963	89.4
Traditional	45	28.3	56	28.5	233	26.4	133	21.0	204	27.0	223	26.1	253	25.0	298	27.7
Food, beverages and tobacco	10	6.1	12	5.9	61	6.9	71	11.2	93	12.3	97	11.4	112	11.1	127	11.8
Other	36	22.2	45	22.7	172	19.5	62	9.8	111	14.7	125	14.7	140	13.9	170	15.8
Subject to large economies of scale	39	24.1	51	25.8	243	27.5	125	19.6	148	19.6	193	22.7	254	25.1	269	25.0
Durables	16	10.3	17	8.5	37	4.2	102	16.0	71	9.5	70	8.2	79	7.9	111	10.3
Diffusers of technical progress	41	25.5	52	26.3	145	16.4	117	18.3	188	24.9	224	26.3	233	23.1	285	26.5
Other	3	2.1	3	1.3	5	0.5	4	0.7	0	0.0	0	0.0	0	0.0	0	0.0
<b>Total</b>	<b>161</b>	<b>100.0</b>	<b>198</b>	<b>100.0</b>	<b>882</b>	<b>100.0</b>	<b>635</b>	<b>100.0</b>	<b>755</b>	<b>100.0</b>	<b>852</b>	<b>100.0</b>	<b>1 009</b>	<b>100.0</b>	<b>1 076</b>	<b>100.0</b>

Source: ECLAC, on the basis of official figures.

Table D.27.b  
**NICARAGUA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(in percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	14.4	35.3	0.1	47.6	0.8	1.7	288
Agriculture	14.4	35.3	0.1	47.7	0.8	1.7	287
Mining	97.8	0.5	0.0	0.9	0.0	0.9	0
Energy	100.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	24.6	51.9	0.1	20.2	0.2	3.0	364
Traditional	31.2	52.5	0.2	11.4	0.2	4.5	239
Food, beverages and tobacco	44.1	47.4	0.3	1.0	0.1	7.0	116
Other	19.1	57.3	0.0	21.1	0.3	2.1	124
Subject to large economies of scale	57.2	35.3	0.0	7.4	0.0	0.1	18
Durables	3.6	49.0	0.0	47.2	0.1	0.0	45
Diffusers of technical progress	5.3	56.5	0.0	37.9	0.0	0.3	62
Other	0.3	35.4	8.6	49.1	1.8	4.8	1
Total	20.1	44.6	0.1	32.3	0.4	2.4	653

Source: ECLAC, on the basis of official figures.

a/ in millions of current dollars.

Table D.27.c  
**NICARAGUA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(in percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	31.6	34.9	39.2	64.9	78.5	30.9	44.0
Agriculture	31.5	34.9	39.2	64.9	78.5	30.9	44.0
Mining	0.1	0.0	0.0	0.0	0.0	0.0	0.0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	68.4	65.0	47.2	34.8	20.6	68.7	55.8
Traditional	57.0	43.2	47.2	12.9	17.9	67.3	36.6
Food, beverages and tobacco	38.9	18.8	46.3	0.6	4.7	51.1	17.7
Other	18.1	24.4	1.0	12.4	13.2	16.2	18.9
Subject to large economies of scale	7.7	2.1	0.0	0.6	0.2	0.1	2.7
Durables	1.2	7.6	0.0	10.1	2.1	0.1	6.9
Diffusers of technical progress	2.5	12.0	0.0	11.1	0.5	1.1	9.5
Other	0.0	0.2	13.6	0.3	0.9	0.4	0.2
Total a/	131	291	1	211	3	16	653

Source: ECLAC, on the basis of official figures.

a/ in millions of current dollars.

Table D.28.a  
**PANAMA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%														
<b>Exports</b>																
<b>Commodities</b>	41	57.9	73	67.1	128	36.3	180	53.5	329	65.3	350	65.2	367	64.2	340	60.9
Agriculture	41	57.9	73	67.1	128	36.3	180	53.3	328	65.2	349	65.1	367	64.2	340	60.8
Mining	0	0.0	0	0.0	0	0.0	1	0.3	1	0.1	1	0.2	0	0.0	0	0.0
Energy	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.1
<b>Manufactures</b>	30	42.1	36	32.8	225	63.7	153	45.3	174	34.6	186	34.7	205	35.8	218	39.1
Traditional	5	6.7	10	9.3	134	38.0	121	35.9	137	27.2	139	25.9	145	25.3	147	26.4
Food, beverages and tobacco	4	5.4	9	8.1	109	30.8	77	22.9	81	16.1	70	13.0	64	11.1	68	12.2
Other	1	1.3	1	1.2	25	7.2	44	13.0	56	11.1	69	12.9	81	14.1	79	14.2
Subject to large economies of scale	25	35.0	24	21.6	87	24.6	12	3.7	22	4.4	29	5.3	40	7.0	53	9.6
Durables	0	0.2	0	0.2	0	0.0	2	0.6	0	0.1	1	0.1	0	0.1	1	0.1
Diffusers of technical progress	0	0.3	2	1.7	4	1.0	17	5.1	15	2.9	18	3.3	20	3.5	17	3.1
Other	0	0.1	0	0.1	0	0.0	4	1.2	0	0.0	0	0.0	0	0.0	0	0.0
<b>Total</b>	70	100.0	109	100.0	353	100.0	337	100.0	504	100.0	536	100.0	573	100.0	558	100.0
<b>Imports</b>																
<b>Commodities</b>	49	23.7	74	20.8	460	31.8	264	17.8	290	13.2	234	9.8	267	10.7	441	15.9
Agriculture	8	4.0	10	2.9	41	2.8	52	3.5	72	3.3	81	3.4	91	3.6	105	3.8
Mining	0	0.1	1	0.2	3	0.2	3	0.2	6	0.3	7	0.3	6	0.2	8	0.3
Energy	41	19.6	63	17.8	417	28.8	208	14.0	211	9.6	146	6.1	170	6.8	328	11.8
<b>Manufactures</b>	157	75.5	278	77.8	960	66.3	1 220	82.2	1 909	86.8	2 164	90.2	2 235	89.3	2 336	84.1
Traditional	66	31.7	102	28.7	343	23.7	454	30.6	598	27.2	629	26.2	657	26.3	699	25.2
Food, beverages and tobacco	16	7.5	23	6.4	91	6.3	113	7.6	145	6.6	160	6.7	169	6.8	197	7.1
Other	50	24.2	80	22.3	252	17.4	341	23.0	453	20.6	469	19.6	488	19.5	503	18.1
Subject to large economies of scale	35	16.9	58	16.2	234	16.1	352	23.7	465	21.1	631	26.3	668	26.7	593	21.4
Durables	21	10.0	44	12.3	134	9.3	165	11.1	306	15.3	363	15.1	344	13.7	415	14.9
Diffusers of technical progress	35	17.0	74	20.7	249	17.2	249	16.8	509	23.1	541	22.5	566	22.6	629	22.6
Other	2	0.8	5	1.3	28	1.9	1	0.0	1	0.0	1	0.1	1	0.0	1	0.0
<b>Total</b>	208	100.0	357	100.0	1 447	100.0	1 484	100.0	2 199	100.0	2 399	100.0	2 502	100.0	2 778	100.0

Source: ECLAC, on the basis of official figures.

Table D.28.b  
**PANAMA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World <sup>a</sup>
Commodities	4.7	57.4	0.3	35.0	0.6	2.0	340
Agriculture	4.6	57.4	0.3	35.1	0.6	2.0	340
Mining	2.1	64.9	0.0	0.0	0.0	33.0	0
Energy	51.8	48.2	0.0	0.0	0.0	0.0	0
Manufactures	42.5	39.8	1.6	5.1	1.0	10.0	218
Traditional	41.0	40.9	2.3	6.0	1.2	8.5	147
Food, beverages and tobacco	44.8	46.5	5.0	0.4	0.0	3.4	68
Other	37.8	36.1	0.0	10.9	2.3	12.9	79
Subject to large economies of scale	39.9	44.0	0.1	4.2	0.7	11.1	53
Durables	97.2	1.9	0.0	0.0	0.0	0.9	1
Diffusers of technical progress	62.1	18.7	0.0	0.0	0.0	19.1	17
Other	35.7	64.2	0.0	0.0	0.1	0.1	0
Total	19.5	50.5	0.8	23.3	0.8	5.1	558

Source: ECLAC, on the basis of official figures.

a/ in millions of current dollars.

Table D.28.c  
**PANAMA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	14.6	69.1	22.8	91.4	49.7	23.6	60.9
Agriculture	14.5	69.1	22.8	91.4	49.7	23.5	60.8
Mining	0.0	0.0	0.0	0.0	0.0	0.1	0.0
Energy	0.1	0.0	0.0	0.0	0.0	0.0	0.1
Manufactures	85.4	30.8	77.2	8.6	50.3	76.4	39.1
Traditional	55.5	21.4	76.3	6.8	42.1	44.0	26.4
Food, beverages and tobacco	27.9	11.2	76.3	0.2	0.6	8.0	12.2
Other	27.6	10.2	0.0	6.6	41.5	36.0	14.2
Subject to large economies of scale	19.5	8.3	1.0	1.7	8.0	20.8	9.6
Durables	0.5	0.0	0.0	0.0	0.0	0.0	0.1
Diffusers of technical progress	9.8	1.1	0.0	0.0	0.2	11.5	3.1
Other	0.1	0.0	0.0	0.0	0.0	0.0	0.0
Total a/	109	282	4	130	4	28	558

Source: ECLAC, on the basis of official figures.

a/ in millions of current dollars.

Table D.29.a  
**PARAGUAY: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(in percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%														
<b>Exports</b>																
<b>Commodities</b>	26	45.4	24	37.5	177	57.0	653	68.1	404	55.7	431	52.8	499	54.3	566	54.2
Agriculture	26	45.4	24	37.5	177	57.0	653	68.1	403	55.6	430	52.7	498	54.2	565	54.1
Mining	0	0.1	0	0.0	0	0.0	0	0.0	1	0.1	1	0.1	1	0.1	1	0.1
Energy	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>Manufactures</b>	31	54.6	40	62.5	133	43.0	305	31.9	321	44.3	386	47.2	420	45.7	477	45.8
Traditional	28	48.5	37	58.1	111	35.8	282	29.4	260	35.9	285	34.9	317	34.5	362	34.7
Food, beverages and tobacco	24	42.1	29	45.1	30	9.6	173	18.1	121	16.6	102	12.5	118	12.8	160	15.4
Other	4	6.4	8	12.9	81	26.2	109	11.3	140	19.3	183	22.4	199	21.6	201	19.3
Subject to large economies of scale	3	6.1	3	4.4	22	7.1	22	2.3	54	7.4	89	10.9	89	9.7	106	10.1
Durables	0	0.0	0	0.0	0	0.0	1	0.1	2	0.3	7	0.8	2	0.2	3	0.3
Diffusers of technical progress	0	0.0	0	0.0	0	0.1	1	0.1	4	0.6	5	0.6	12	1.3	7	0.7
Other	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>Total</b>	57	100.0	64	100.0	310	100.0	959	100.0	725	100.0	817	100.0	919	100.0	1 043	100.0
<b>Imports</b>																
<b>Commodities</b>	6	11.5	13	17.7	106	17.3	97	7.2	94	5.6	128	5.3	140	4.5	214	6.9
Agriculture	6	10.7	5	6.7	15	2.4	6	0.5	29	1.7	61	2.5	88	2.8	86	2.8
Mining	0	0.7	0	0.6	2	0.4	4	0.3	6	0.4	12	0.5	6	0.2	86	2.8
Energy	0	0.0	8	10.4	89	14.5	87	6.4	59	3.5	55	2.3	46	1.5	41	1.3
<b>Manufactures</b>	48	87.2	61	81.1	508	82.6	1 250	92.7	1 594	94.4	2 296	94.7	2 996	95.5	2 894	93.1
Traditional	11	20.2	19	25.9	109	17.8	284	21.1	409	24.2	652	26.9	974	31.0	980	31.5
Food, beverages and tobacco	2	3.2	9	12.5	56	9.2	102	7.5	166	9.8	293	12.1	493	15.7	560	18.0
Other	9	17.0	10	13.4	53	8.6	183	13.6	243	14.4	359	14.8	481	15.3	420	13.5
Subject to large economies of scale	15	26.7	12	16.4	158	25.7	263	19.5	370	21.9	475	19.6	531	16.9	617	19.9
Durables	7	13.1	10	12.7	88	14.3	386	29.3	395	23.4	551	22.7	774	24.7	528	17.0
Diffusers of technical progress	15	27.2	20	26.2	153	24.9	307	22.8	420	24.9	618	25.5	718	22.9	769	24.7
Other	1	1.3	1	1.2	0	0.1	1	0.1	0	0.0	0	0.0	0	0.0	0	0.0
<b>Total</b>	55	100.0	75	100.0	615	100.0	1 349	100.0	1 688	100.0	2 425	100.0	3 136	100.0	3 107	100.0

Source: ECLAC, on the basis of official figures.

Table D.29.b  
**PARAGUAY: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1986**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	66.7	1.1	0.1	28.6	0.6	2.8	566
Agriculture	66.7	1.1	0.1	28.7	0.6	2.8	565
Mining	100.0	0.0	0.0	0.0	0.0	0.0	1
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	74.0	6.5	0.0	13.6	4.5	1.4	477
Traditional	66.7	7.9	0.1	17.7	5.9	1.8	362
Food, beverages and tobacco	73.3	5.0	0.0	18.7	0.2	2.8	160
Other	61.5	10.2	0.1	16.9	10.4	1.0	201
Subject to large economies of scale	97.3	1.9	0.0	0.7	0.0	0.1	106
Durables	86.2	10.2	0.0	0.8	1.1	1.7	3
Diffusers of technical progress	90.0	3.8	0.0	2.1	3.3	0.8	7
Other	0.0	1.1	0.0	98.9	1.1	1.1	0
Total	70.0	3.6	0.1	21.7	2.4	2.2	1 043

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.29.c  
**PARAGUAY: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1986**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	51.7	17.1	71.9	71.4	14.1	70.4	54.2
Agriculture	51.5	17.1	71.9	71.4	14.1	70.4	54.1
Mining	0.1	0.0	0.0	0.0	0.0	0.0	0.1
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	48.3	82.9	28.1	28.6	85.9	29.6	45.8
Traditional	33.0	76.1	28.1	28.2	84.8	28.9	34.7
Food, beverages and tobacco	16.1	21.4	0.0	13.2	1.3	19.7	15.4
Other	16.9	54.7	28.1	15.0	83.5	9.2	19.3
Subject to large economies of scale	14.1	5.3	0.0	0.3	0.0	0.3	10.1
Durables	0.3	0.8	0.0	0.0	0.1	0.2	0.3
Diffusers of technical progress	0.9	0.7	0.0	0.1	1.0	0.3	0.7
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total a/	731	38	1	227	25	23	1 043

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.30.a  
**PERU: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1986**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%														
<b>Exports</b>																
<b>Commodities</b>	254	38.2	318	30.4	1 448	44.4	853	28.8	706	22.5	1 110	27.4	1 613	32.4	1 639	31.4
Agriculture	133	19.9	112	10.7	277	8.5	247	7.5	231	7.4	437	10.8	601	12.1	575	11.0
Mining	115	17.3	199	19.1	619	19.0	687	20.7	474	15.1	673	16.6	871	17.5	827	15.8
Energy	6	0.9	7	0.6	552	16.9	19	0.6	0	0.0	0	0.0	140	2.8	237	4.5
<b>Manufactures</b>	411	61.6	725	69.5	1 813	55.5	2 359	71.2	2 427	77.5	2 938	72.6	3 362	67.6	3 584	68.6
Traditional	228	34.3	409	39.2	697	21.3	1 003	30.3	1 179	37.6	1 505	37.2	1 609	32.3	1 801	34.5
Food, beverages and tobacco	224	33.7	403	38.6	310	9.5	515	15.5	752	24.0	1 024	25.0	1 024	20.6	1 164	22.3
Other	4	0.6	6	0.6	387	11.9	488	14.7	427	13.6	494	12.2	585	11.8	637	12.2
Subject to large economies of scale	182	27.2	314	30.1	1 051	32.2	1 318	39.8	1 205	38.4	1 383	34.2	1 702	34.2	1 712	32.8
Durables	0	0.0	0	0.0	21	0.6	7	0.2	8	0.3	8	0.2	5	0.1	5	0.1
Diffusers of technical progress	1	0.1	2	0.2	44	1.3	31	0.9	36	1.1	41	1.0	47	0.9	66	1.3
Other	1	0.2	1	0.1	4	0.1	1	0.0	1	0.0	1	0.0	1	0.0	2	0.0
<b>Total</b>	666	100.0	1 044	100.0	3 266	100.0	3 313	100.0	3 134	100.0	4 048	100.0	4 977	100.0	5 226	100.0
<b>Imports</b>																
<b>Commodities</b>	84	11.6	86	13.9	320	12.4	407	15.4	551	13.0	621	11.0	896	11.9	1 091	13.7
Agriculture	79	11.0	82	13.2	281	10.9	241	9.1	367	8.7	438	7.8	497	6.6	588	7.1
Mining	3	0.5	2	0.4	15	0.6	7	0.3	10	0.2	14	0.3	26	0.3	22	0.3
Energy	1	0.2	2	0.3	24	0.9	159	6.1	174	4.1	169	3.0	373	4.9	500	6.3
<b>Manufactures</b>	633	88.1	535	86.0	2 234	86.8	2 227	84.5	3 679	87.0	5 005	89.0	6 688	88.2	6 856	86.3
Traditional	140	19.5	112	18.0	400	15.6	529	20.1	867	20.5	1 142	20.3	1 410	18.6	1 657	20.8
Food, beverages and tobacco	46	6.4	42	6.7	223	8.7	366	13.9	467	11.0	522	9.3	547	7.2	746	9.4
Other	94	13.1	70	11.3	177	6.9	163	6.2	400	9.5	621	11.0	863	11.4	911	11.5
Subject to large economies of scale	171	23.8	177	28.5	719	27.9	746	28.3	1 098	25.9	1 408	25.0	1 917	25.3	1 847	23.2
Durables	107	14.9	57	9.1	290	11.3	186	7.1	534	12.6	918	16.3	1 176	15.5	892	11.2
Diffusers of technical progress	215	30.0	189	30.4	825	32.1	765	29.1	1 181	27.9	1 537	27.3	2 185	28.8	2 460	31.0
Other	2	0.2	1	0.1	19	0.7	0	0.0	0	0.0	0	0.0	0	0.0	1	0.0
<b>Total</b>	719	100.0	622	100.0	2 573	100.0	2 634	100.0	4 231	100.0	5 626	100.0	7 584	100.0	7 947	100.0

Source: ECLAC, on the basis of official figures.

Table D.30.b  
**PERU: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	12.5	21.6	10.2	29.1	13.3	13.3	1 639
Agriculture	7.8	26.1	9.5	43.5	5.6	7.4	575
Mining	18.6	1.1	13.5	27.4	18.2	21.2	827
Energy	2.8	82.3	0.0	0.0	14.8	0.0	237
Manufactures	21.5	21.0	6.2	22.6	21.1	7.5	3 584
Traditional	12.8	20.8	4.1	23.4	27.5	11.3	1 801
Food, beverages and tobacco	8.8	4.5	4.6	24.3	41.6	16.2	1 164
Other	20.2	50.4	3.3	21.9	1.7	2.5	637
Subject to large economies of scale	28.6	21.5	8.6	22.5	15.2	3.7	1 712
Durables	57.1	20.8	3.0	17.4	1.1	0.7	5
Diffusers of technical progress	70.8	15.8	0.5	6.5	0.8	5.5	66
Other	2.2	33.4	0.6	9.4	54.0	0.4	3
Total	18.7	21.2	7.4	24.7	18.7	9.3	5 226

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.30.c  
**PERU: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	21.1	32.0	42.9	37.0	22.3	44.6	31.4
Agriculture	4.6	13.5	14.1	19.4	3.3	8.7	11.0
Mining	15.8	0.8	28.8	17.6	15.4	35.9	15.8
Energy	0.7	17.6	0.0	0.0	3.6	0.0	4.5
Manufactures	78.9	68.0	57.1	62.9	77.5	55.4	68.6
Traditional	23.7	33.7	19.1	32.7	50.8	41.8	34.5
Food, beverages and tobacco	10.5	4.7	13.7	21.9	49.6	38.6	22.3
Other	13.2	29.0	5.4	10.8	1.1	3.3	12.2
Subject to large economies of scale	50.2	33.2	37.9	29.8	26.7	12.8	32.8
Durables	0.3	0.1	0.0	0.1	0.0	0.0	0.1
Diffusers of technical progress	4.8	0.9	0.1	0.3	0.1	0.7	1.3
Other	0.0	0.1	0.0	0.0	0.2	0.0	0.1
Total a/	976	1 109	388	1 289	976	488	5 226

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.31.a  
**DOMINICAN REPUBLIC: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
Commodities	25	20.2	35	16.4	204	28.9	...	...	122	7.0	169	8.5	...	...	...	...
Agriculture	13	10.7	20	9.1	183	25.9	...	...	119	6.8	167	8.4	...	...	...	...
Mining	12	9.5	16	7.3	21	3.0	...	...	2	0.1	2	0.1	...	...	...	...
Energy	0	0.0	0	0.0	0	0.0	...	...	0	0.0	0	0.0	...	...	...	...
Manufactures	69	55.6	127	59.4	500	71.1	...	...	1 624	92.7	1 778	89.4	...	...	...	...
Traditional	66	53.4	120	56.1	348	49.4	...	...	1 092	62.3	1 129	56.8	...	...	...	...
Food, beverages and tobacco	66	53.3	119	55.6	334	47.4	...	...	242	13.8	240	12.1	...	...	...	...
Other	0	0.1	1	0.5	14	2.0	...	...	851	48.5	889	44.7	...	...	...	...
Subject to large economies of scale	3	2.2	7	3.3	146	20.7	...	...	179	10.2	238	12.0	...	...	...	...
Durables	0	0.0	0	0.0	1	0.2	...	...	0	0.0	2	0.1	...	...	...	...
Diffusers of technical progress	0	0.0	0	0.0	5	0.7	...	...	353	20.1	409	20.6	...	...	...	...
Other	30	24.2	52	24.2	0	0.0	...	...	7	0.4	42	2.1	...	...	...	...
<b>Total</b>	<b>124</b>	<b>100.0</b>	<b>214</b>	<b>100.0</b>	<b>704</b>	<b>100.0</b>	...	...	<b>1 753</b>	<b>100.0</b>	<b>1 988</b>	<b>100.0</b>	...	...	...	...
<b>Imports</b>																
Commodities	7	8.2	23	8.3	464	32.5	...	...	...	...	...	...	...	...	...	...
Agriculture	7	8.2	16	5.6	122	8.6	...	...	...	...	...	...	...	...	...	...
Mining	0	0.0	1	0.3	3	0.2	...	...	...	...	...	...	...	...	...	...
Energy	0	0.1	7	2.4	339	23.7	...	...	...	...	...	...	...	...	...	...
Manufactures	76	87.3	239	85.9	960	67.3	...	...	...	...	...	...	...	...	...	...
Traditional	22	25.0	98	35.3	241	16.9	...	...	...	...	...	...	...	...	...	...
Food, beverages and tobacco	10	12.0	28	10.0	99	6.9	...	...	...	...	...	...	...	...	...	...
Other	11	13.0	70	25.3	142	10.0	...	...	...	...	...	...	...	...	...	...
Subject to large economies of scale	34	39.2	34	12.1	345	24.2	...	...	...	...	...	...	...	...	...	...
Durables	6	7.1	26	9.5	100	7.0	...	...	...	...	...	...	...	...	...	...
Diffusers of technical progress	14	16.1	81	29.0	273	19.2	...	...	...	...	...	...	...	...	...	...
Other	4	4.5	16	5.8	2	0.1	...	...	...	...	...	...	...	...	...	...
<b>Total</b>	<b>87</b>	<b>100.0</b>	<b>278</b>	<b>100.0</b>	<b>1 426</b>	<b>100.0</b>	...	...	...	...	...	...	...	...	...	...

Source: ECLAC, on the basis of official figures.

Table D.31.b  
**DOMINICAN REPUBLIC: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1994**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	3.8	71.3	1.3	16.0	0.3	7.2	169
Agriculture	3.8	71.1	1.4	16.2	0.3	7.2	167
Mining	2.7	86.3	0.0	1.9	1.5	5.6	2
Energy	2.4	87.8	0.0	0.0	0.0	9.8	0
Manufactures	1.8	85.8	0.7	8.2	2.3	1.2	1 778
Traditional	1.9	92.9	0.0	3.5	0.3	1.4	1 129
Food, beverages and tobacco	5.3	79.2	0.0	12.4	0.1	3.0	240
Other	1.0	96.6	0.0	1.1	0.4	1.0	889
Subject to large economies of scale	3.2	31.5	5.6	42.4	15.8	1.5	238
Durables	0.0	72.3	0.0	27.6	0.0	0.1	2
Diffusers of technical progress	0.5	98.2	0.0	0.9	0.0	0.4	409
Other	5.6	77.0	0.0	4.7	11.9	0.7	42
Total	2.0	84.4	0.8	8.8	2.3	1.7	1 988

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.31.c  
**DOMINICAN REPUBLIC: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1994**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	16.1	7.2	14.6	15.5	1.1	36.5	8.5
Agriculture	15.9	7.1	14.6	15.5	1.0	36.1	8.4
Mining	0.2	0.1	0.0	0.0	0.1	0.4	0.1
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	78.1	90.9	85.4	83.3	88.3	62.6	89.4
Traditional	53.8	62.4	0.1	22.9	7.2	47.4	56.8
Food, beverages and tobacco	31.8	11.3	0.1	17.1	0.3	22.0	12.1
Other	22.0	51.1	0.0	5.8	6.9	25.4	44.7
Subject to large economies of scale	19.3	4.5	85.2	58.0	80.7	10.7	12.0
Durables	0.0	0.1	0.0	0.3	0.0	0.0	0.1
Diffusers of technical progress	5.0	23.9	0.1	2.1	0.4	4.4	20.6
Other	5.8	1.9	0.0	1.1	10.7	0.9	2.1
Total a/	40	1 679	16	174	47	33	1 988

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.32.a  
**SAINT VINCENT AND THE GRENADINES: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>																
Agriculture	...	...	2	61.6	10	64.6	...	...	...	...	...	...	...	...	...	...
Mining	...	...	0	0.0	0	0.0	...	...	...	...	...	...	...	...	...	...
Energy	...	...	0	0.0	0	0.0	...	...	...	...	...	...	...	...	...	...
<b>Manufactures</b>	...	...	1	24.1	5	34.9	...	...	...	...	...	...	...	...	...	...
Traditional	...	...	1	24.1	4	26.0	...	...	...	...	...	...	...	...	...	...
Food, beverages and tobacco	...	...	1	24.1	3	19.8	...	...	...	...	...	...	...	...	...	...
Other	...	...	0	0.0	1	6.2	...	...	...	...	...	...	...	...	...	...
Subject to large economies of scale	...	...	0	0.0	0	1.9	...	...	...	...	...	...	...	...	...	...
Durables	...	...	0	0.0	0	1.7	...	...	...	...	...	...	...	...	...	...
Diffusers of technical progress	...	...	0	0.0	1	5.4	...	...	...	...	...	...	...	...	...	...
Other	...	...	0	14.2	0	0.5	...	...	...	...	...	...	...	...	...	...
<b>Total</b>	...	...	3	100.0	16	100.0	...	...	...	...	...	...	...	...	...	...
<b>Imports</b>																
<b>Commodities</b>																
Agriculture	...	...	1	3.5	8	14.7	...	...	...	...	...	...	...	...	...	...
Mining	...	...	0	2.0	8	13.4	...	...	...	...	...	...	...	...	...	...
Energy	...	...	0	0.0	0	0.2	...	...	...	...	...	...	...	...	...	...
<b>Manufactures</b>	...	...	14	92.6	49	85.3	...	...	...	...	...	...	...	...	...	...
Traditional	...	...	9	59.9	25	43.5	...	...	...	...	...	...	...	...	...	...
Food, beverages and tobacco	...	...	4	25.5	13	21.9	...	...	...	...	...	...	...	...	...	...
Other	...	...	5	34.4	12	21.6	...	...	...	...	...	...	...	...	...	...
Subject to large economies of scale	...	...	2	12.5	13	22.3	...	...	...	...	...	...	...	...	...	...
Durables	...	...	1	6.1	4	6.3	...	...	...	...	...	...	...	...	...	...
Diffusers of technical progress	...	...	2	14.0	8	13.2	...	...	...	...	...	...	...	...	...	...
Other	...	...	1	3.9	0	0.0	...	...	...	...	...	...	...	...	...	...
<b>Total</b>	...	...	15	100.0	57	100.0	...	...	...	...	...	...	...	...	...	...

Source: ECLAC, on the basis of official figures.

Table D.32.b  
**SAINT VINCENT AND THE GRENADINES: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1980**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	26.6	0.2	0.0	72.3	0.0	0.9	10
Agriculture	26.5	0.2	0.0	72.3	0.0	0.9	10
Mining	100.0	0.0	0.0	0.0	0.0	0.0	0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	76.9	11.7	0.0	9.8	0.0	1.6	5
Traditional	72.6	14.2	0.0	11.2	0.0	2.0	4
Food, beverages and tobacco	69.0	14.7	0.0	14.0	0.0	2.3	3
Other	84.4	12.4	0.0	2.2	0.0	1.0	1
Subject to large economies of scale	92.9	5.0	0.0	0.7	0.5	0.9	0
Durables	94.1	0.7	0.0	4.7	0.0	0.6	0
Diffusers of technical progress	86.6	5.2	0.0	7.9	0.0	0.3	1
Other	0.0	0.8	0.0	99.0	0.0	0.3	0
Total	44.0	4.2	0.0	50.6	0.0	1.2	16

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.32.c  
**SAINT VINCENT AND THE GRENADINES: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1980**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	39.0	2.7	100.0	92.3	0.0	52.0	64.6
Agriculture	38.9	2.7	100.0	92.3	0.0	52.0	64.6
Mining	0.1	0.0	0.0	0.0	0.0	0.0	0.0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	61.0	97.3	0.0	6.8	100.0	47.9	34.9
Traditional	42.8	86.1	0.0	5.7	0.0	44.3	26.0
Food, beverages and tobacco	31.0	69.7	0.0	5.5	0.0	38.9	19.8
Other	11.8	18.3	0.0	0.3	0.0	5.3	6.2
Subject to large economies of scale	3.9	2.2	0.0	0.0	100.0	1.5	1.9
Durables	3.7	0.3	0.0	0.2	0.0	0.8	1.7
Diffusers of technical progress	10.6	6.7	0.0	0.8	0.0	1.4	5.4
Other	0.0	0.1	0.0	1.0	0.0	0.1	0.5
Total a/	7	1	0	8	0	0	16

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.33.a  
**SAINT LUCIA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1986**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	...	...	3	62.9	11	33.6	75	62.8	60	56.4	49	58.8	58	61.4	...	...
Agriculture	...	...	3	62.9	11	33.6	75	62.7	60	56.4	49	58.8	58	61.4	...	...
Mining	...	...	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	...	...
Energy	...	...	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	...	...
<b>Manufactures</b>	...	...	1	21.5	22	66.3	45	37.2	46	43.6	34	40.7	36	38.4	...	...
Traditional	...	...	1	16.6	17	51.5	39	32.8	39	36.8	29	34.8	32	33.7	...	...
Food, beverages and tobacco	...	...	1	15.5	8	23.6	11	8.8	7	7.0	6	7.4	6	6.6	...	...
Other	...	...	0	1.1	9	27.9	29	24.0	32	29.8	23	27.4	25	27.1	...	...
Subject to large economies of scale	...	...	0	0.8	0	1.2	1	0.5	1	1.4	1	0.8	1	0.7	...	...
Durables	...	...	0	1.5	0	0.2	1	0.5	2	1.5	0	0.4	0	0.1	...	...
Diffusers of technical progress	...	...	0	2.7	5	13.4	4	3.4	4	3.9	4	4.7	4	3.9	...	...
Other	...	...	1	15.6	0	0.1	0	0.0	0	0.0	0	0.5	0	0.2	...	...
<b>Total</b>	...	...	4	100.0	34	100.0	120	100.0	106	100.0	83	100.0	94	100.0	...	...
<b>Imports</b>																
<b>Commodities</b>	...	...	1	3.5	4	3.4	11	4.2	13	4.3	15	4.9	16	5.2	...	...
Agriculture	...	...	1	3.0	4	3.2	8	2.9	9	3.1	10	3.3	11	3.7	...	...
Mining	...	...	0	0.2	0	0.1	1	0.5	1	0.5	3	0.8	2	0.7	...	...
Energy	...	...	0	0.3	0	0.0	2	0.8	2	0.7	2	0.7	2	0.8	...	...
<b>Manufactures</b>	...	...	25	90.7	120	96.6	260	95.7	286	95.5	287	95.1	290	94.7	...	...
Traditional	...	...	13	49.3	55	44.8	128	47.2	144	48.1	146	48.5	151	49.3	...	...
Food, beverages and tobacco	...	...	6	20.3	22	17.9	56	20.6	64	21.5	67	22.1	72	23.4	...	...
Other	...	...	8	29.0	33	26.9	72	26.6	80	26.7	80	26.4	79	25.9	...	...
Subject to large economies of scale	...	...	5	18.8	32	25.9	65	24.1	63	21.2	65	21.6	70	22.8	...	...
Durables	...	...	2	7.2	9	7.2	24	8.8	27	8.9	22	7.3	25	8.1	...	...
Diffusers of technical progress	...	...	4	15.5	23	18.7	42	15.6	52	17.4	53	17.7	44	14.5	...	...
Other	...	...	2	5.8	0	0.0	0	0.1	0	0.1	0	0.1	0	0.1	...	...
<b>Total</b>	...	...	27	100.0	124	100.0	272	100.0	299	100.0	302	100.0	308	100.0	...	...

Source: ECLAC, on the basis of official figures.

Table D.33.b  
**SAINT LUCIA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	0.9	0.7	0.0	98.2	0.0	0.1	58
Agriculture	0.9	0.7	0.0	98.2	0.0	0.1	58
Mining	100.0	0.0	0.0	0.0	0.0	0.0	0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	40.5	48.6	0.5	6.4	0.1	3.9	36
Traditional	43.6	44.6	0.5	7.0	0.2	4.2	32
Food, beverages and tobacco	90.3	0.8	0.0	3.0	0.0	5.9	6
Other	32.2	55.3	0.6	7.9	0.2	3.8	25
Subject to large economies of scale	95.0	0.2	0.1	2.6	0.0	2.1	1
Durables	47.7	37.6	0.4	6.6	0.0	7.8	4
Diffusers of technical progress	3.0	92.5	0.2	2.6	0.0	1.7	0
Other	98.9	0.6	0.0	0.5	0.0	0.1	0
Total	16.3	19.1	0.2	62.8	0.1	1.6	94

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.33.c  
**SAINT LUCIA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	3.4	2.3	0.0	96.1	0.0	5.5	61.4
Agriculture	3.4	2.3	0.0	96.1	0.0	5.5	61.4
Mining	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	95.3	97.7	100.0	3.9	100.0	94.5	38.4
Traditional	90.1	78.6	96.1	3.7	100.0	89.1	33.7
Food, beverages and tobacco	36.7	0.3	0.0	0.3	0.0	24.5	6.6
Other	53.4	78.3	96.1	3.4	100.0	64.6	27.1
Subject to large economies of scale	4.3	0.0	0.4	0.0	0.0	1.0	0.7
Durables	0.2	0.1	0.1	0.0	0.0	0.3	0.1
Diffusers of technical progress	0.7	18.9	3.3	0.2	0.0	4.1	3.9
Other	1.3	0.0	0.0	0.0	0.0	0.0	0.2
Total a/	15	18	0	59	0	1	94

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.34.a  
**SURINAME: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(in percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
<b>Exports</b>																
<b>Commodities</b>	49	85.2	104	77.7	396	66.7	80	17.0	...	...	...	...	...	...	...	...
Agriculture	3	5.4	7	5.3	44	7.7	73	15.5	...	...	...	...	...	...	...	...
Mining	46	79.8	97	72.3	351	61.1	0	0.0	...	...	...	...	...	...	...	...
Energy	0	0.0	0	0.1	0	0.0	0	0.0	...	...	...	...	...	...	...	...
<b>Manufactures</b>	9	14.8	30	22.0	111	19.3	392	83.0	...	...	...	...	...	...	...	...
Traditional	7	12.1	4	2.7	13	2.3	4	0.8	...	...	...	...	...	...	...	...
Food, beverages and tobacco	4	6.5	1	0.4	3	0.6	3	0.6	...	...	...	...	...	...	...	...
Other	3	5.6	3	2.3	10	1.7	1	0.2	...	...	...	...	...	...	...	...
Subject to large economies of scale	2	2.6	26	19.3	97	16.9	350	74.0	...	...	...	...	...	...	...	...
Durables	0	0.0	0	0.0	0	0.0	0	0.0	...	...	...	...	...	...	...	...
Diffusers of technical progress	0	0.0	0	0.0	1	0.1	39	8.2	...	...	...	...	...	...	...	...
Other	0	0.0	0	0.3	69	12.0	0	0.0	...	...	...	...	...	...	...	...
<b>Total</b>	58	100.0	134	100.0	576	100.0	473	100.0	...	...	...	...	...	...	...	...
<b>Imports</b>																
<b>Commodities</b>	5	5.1	9	7.5	23	5.2	43	9.1	...	...	...	...	...	...	...	...
Agriculture	3	3.0	5	4.2	17	3.8	20	4.3	...	...	...	...	...	...	...	...
Mining	1	1.5	2	1.3	3	0.7	6	1.4	...	...	...	...	...	...	...	...
Energy	1	0.6	2	2.0	3	0.7	16	3.4	...	...	...	...	...	...	...	...
<b>Manufactures</b>	90	94.7	94	81.5	401	89.8	426	90.8	...	...	...	...	...	...	...	...
Traditional	34	35.8	27	23.1	77	17.2	92	19.7	...	...	...	...	...	...	...	...
Food, beverages and tobacco	8	8.7	12	10.4	25	5.7	30	6.4	...	...	...	...	...	...	...	...
Other	26	27.0	15	12.7	52	11.6	62	13.3	...	...	...	...	...	...	...	...
Subject to large economies of scale	22	23.6	36	31.4	214	48.0	198	42.2	...	...	...	...	...	...	...	...
Durables	6	6.5	12	10.8	40	9.0	40	8.4	...	...	...	...	...	...	...	...
Diffusers of technical progress	27	28.8	19	16.2	69	15.6	96	20.5	...	...	...	...	...	...	...	...
Other	0	0.2	13	10.9	22	5.0	0	0.1	...	...	...	...	...	...	...	...
<b>Total</b>	95	100.0	115	100.0	446	100.0	469	100.0	...	...	...	...	...	...	...	...

Source: ECLAC, on the basis of official figures.

Table D.34.b  
**SURINAME: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1990**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	8.8	1.6	39.8	48.0	0.0	1.8	80
Agriculture	0.0	1.7	43.7	52.7	0.0	1.9	73
Mining	0.0	0.0	0.0	100.0	0.0	0.0	0
Energy	100.0	0.0	0.0	0.0	0.0	0.0	7
Manufactures	5.8	13.2	0.0	34.7	0.0	46.4	392
Traditional	1.0	7.2	0.0	69.0	0.8	22.0	4
Food, beverages and tobacco	0.0	9.0	0.0	82.1	1.0	8.0	3
Other	4.7	0.8	0.1	20.0	0.0	74.5	1
Subject to large economies of scale	6.5	14.7	0.0	27.0	0.0	51.8	350
Durables	1.7	0.0	0.0	93.3	0.0	5.0	0
Diffusers of technical progress	0.0	0.0	0.0	100.0	0.0	0.0	39
Other	0.0	0.0	0.0	0.0	0.0	0.0	0
Total	6.3	11.2	6.8	36.9	0.0	38.8	473

Source: ECLAC, on the basis of official figures.  
a/ in millions of current dollars.

Table D.34.c  
**SURINAME: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1990**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	23.9	2.4	100.0	22.1	0.0	0.8	17.0
Agriculture	0.0	2.4	100.0	22.1	0.0	0.8	15.5
Mining	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Energy	23.9	0.0	0.0	0.0	0.0	0.0	1.5
Manufactures	76.1	97.6	0.0	77.9	100.0	99.2	83.0
Traditional	0.1	0.5	0.0	1.5	100.0	0.5	0.8
Food, beverages and tobacco	0.0	0.5	0.0	1.4	100.0	0.1	0.6
Other	0.1	0.0	0.0	0.1	0.0	0.3	0.2
Subject to large economies of scale	76.0	97.1	0.0	54.1	0.0	98.8	74.0
Durables	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Diffusers of technical progress	0.0	0.0	0.0	22.3	0.0	0.0	8.2
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total a/	30	53	32	175	0	183	473

Source: ECLAC, on the basis of official figures.  
a/ in millions of current dollars.

Table D.35.a  
**TRINIDAD AND TOBAGO: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(in percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1996		1996	
	Value	%														
<b>Exports</b>																
<b>Commodities</b>	34	8.6	49	10.3	1 669	40.9	784	37.7	416	25.0	402	20.6	472	19.1	516	21.0
Agriculture	2	0.4	10	2.0	15	0.4	13	0.6	16	1.0	15	0.8	17	0.7	22	0.9
Mining	3	0.7	2	0.4	2	0.0	8	0.4	1	0.1	0	0.0	1	0.0	2	0.1
Energy	30	7.6	38	7.8	1 653	40.5	764	36.7	399	24.0	387	19.8	454	18.4	492	20.0
<b>Manufactures</b>	357	90.2	431	89.4	2 405	59.0	1 294	62.2	1 245	74.9	1 177	60.2	1 523	61.7	1 940	79.0
Traditional	35	8.8	49	10.1	100	2.5	164	7.9	194	11.7	206	10.5	266	10.8	293	11.9
Food, beverages and tobacco	30	7.7	33	6.9	69	1.7	100	4.8	112	6.8	114	5.9	154	6.3	176	7.2
Other	4	1.1	16	3.2	31	0.8	64	3.1	81	4.9	91	4.7	112	4.5	118	4.8
Subject to large economies of scale	322	81.4	376	78.0	2 279	55.9	1 084	52.1	995	59.9	935	47.8	1 189	48.2	1 617	65.8
Durables	0	0.0	1	0.2	9	0.2	7	0.4	11	0.7	5	0.3	4	0.2	4	0.2
Diffusers of technical progress	0	0.1	5	1.1	16	0.4	38	1.8	45	2.7	32	1.6	64	2.6	25	1.0
Other	4	1.1	1	0.3	3	0.1	2	0.1	2	0.1	375	19.2	472	19.1	0	0.0
<b>Total</b>	396	100.0	482	100.0	4 077	100.0	2 080	100.0	1 662	100.0	1 854	100.0	2 467	100.0	2 456	100.0
<b>Imports</b>																
<b>Commodities</b>	244	51.2	302	55.7	1 244	39.1	288	22.9	349	23.9	148	13.1	177	10.3	603	27.3
Agriculture	12	2.5	19	3.5	108	3.4	111	8.8	102	6.9	88	7.7	103	6.0	125	5.7
Mining	2	0.4	1	0.3	11	0.4	57	4.5	21	1.4	59	5.2	73	4.2	70	3.2
Energy	231	48.3	282	51.8	1 124	35.4	120	9.5	227	15.5	2	0.1	2	0.1	408	18.5
<b>Manufactures</b>	210	44.0	237	43.6	1 928	60.7	969	76.8	1 110	75.9	716	63.2	1 159	67.3	1 594	72.3
Traditional	93	19.4	103	18.9	638	20.1	322	25.5	321	22.0	246	21.7	311	18.0	453	20.5
Food, beverages and tobacco	39	8.3	42	7.8	239	7.5	135	10.7	126	8.6	93	8.2	124	7.2	172	7.8
Other	53	11.2	60	11.1	399	12.6	187	14.8	195	13.3	153	13.5	186	10.8	281	12.7
Subject to large economies of scale	44	9.2	55	10.2	432	13.6	281	22.2	245	16.8	126	11.1	200	11.6	377	17.1
Durables	19	4.0	21	3.9	284	8.9	38	3.0	120	8.2	59	5.2	129	7.5	182	8.2
Diffusers of technical progress	54	11.4	58	10.7	575	18.1	328	26.0	423	28.9	285	25.1	520	30.2	582	26.4
Other	23	4.7	4	0.7	6	0.2	4	0.3	4	0.3	269	23.8	387	22.4	8	0.4
<b>Total</b>	477	100.0	543	100.0	3 178	100.0	1 262	100.0	1 463	100.0	1 133	100.0	1 723	100.0	2 204	100.0

Source: ECLAC, on the basis of official figures.

Table D.35.b  
**TRINIDAD AND TOBAGO: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	7.2	90.0	0.1	1.2	0.0	1.8	516
Agriculture	17.8	40.0	1.7	24.2	0.0	16.2	22
Mining	83.7	12.2	0.0	2.9	0.0	1.2	2
Energy	6.4	92.5	0.0	0.2	0.0	0.9	492
Manufactures	42.5	37.3	0.3	12.2	0.2	7.6	1 940
Traditional	71.3	8.6	0.0	15.8	0.6	3.7	293
Food, beverages and tobacco	63.8	8.4	0.0	23.7	0.8	3.3	176
Other	82.6	8.8	0.0	3.9	0.3	4.3	118
Subject to large economies of scale	36.6	42.9	0.4	11.7	0.1	8.3	1 617
Durables	73.1	14.8	0.9	8.1	0.0	3.0	4
Diffusers of technical progress	81.0	11.4	0.0	0.9	0.0	6.7	25
Other	4.3	70.2	0.0	10.7	0.7	14.0	0
Total	35.1	48.3	0.3	9.9	0.1	6.3	2 456

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.35.c  
**TRINIDAD AND TOBAGO: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	4.3	39.1	5.9	2.6	0.1	5.2	21.0
Agriculture	0.5	0.7	5.9	2.2	0.1	2.3	0.9
Mining	0.2	0.0	0.0	0.0	0.0	0.0	0.1
Energy	3.7	38.3	0.0	0.4	0.0	2.9	20.0
Manufactures	95.7	60.9	94.1	97.4	99.9	94.8	79.0
Traditional	24.3	2.1	1.2	19.0	57.2	7.0	11.9
Food, beverages and tobacco	13.0	1.2	1.2	17.2	45.1	3.7	7.2
Other	11.3	0.9	0.0	1.9	12.1	3.3	4.8
Subject to large economies of scale	68.7	58.5	92.3	78.1	42.5	86.6	65.8
Durables	0.4	0.1	0.6	0.1	0.0	0.1	0.2
Diffusers of technical progress	2.4	0.2	0.0	0.1	0.1	1.1	1.0
Other	0.0	0.0	0.0	0.0	0.1	0.0	0.0
Total a/	86.1	1 188	6	243	3	155	2 456

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.36.a  
**URUGUAY: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1996**  
*(In percentages and millions of dollars)*

	1965		1970		1980		1990		1993		1994		1995		1996	
	Value	%														
<b>Exports</b>																
Commodities	23	11.9	31	13.4	239	22.6	305	18.0	277	17.3	308	16.1	396	18.8	390	16.3
Agriculture	22	11.7	29	12.6	232	21.9	301	17.8	274	17.1	305	15.9	391	18.6	387	16.2
Mining	0	0.2	2	0.8	8	0.7	3	0.2	3	0.2	4	0.2	4	0.2	4	0.1
Energy	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Manufactures	74	38.6	153	65.7	817	77.1	1387	81.8	1321	82.4	1583	83.2	1696	80.7	1997	83.5
Traditional	73	38.3	144	61.8	687	64.9	1166	68.7	1048	65.4	1208	63.1	1361	64.8	1647	68.9
Food, beverages and tobacco	66	34.7	107	45.8	321	30.3	518	30.6	458	28.6	574	30.0	630	30.0	831	34.7
Other	7	3.5	37	15.9	366	34.6	647	38.2	590	36.8	634	33.1	731	34.8	817	34.1
Subject to large economies of scale	1	0.4	7	3.1	82	7.8	177	10.4	127	7.9	143	7.5	181	8.6	217	9.1
Durables	0	0.0	0	0.1	27	2.6	23	1.4	114	7.1	202	10.6	102	4.8	83	3.5
Diffusers of technical progress	0	0.0	2	0.8	20	1.9	21	1.2	31	2.0	40	2.1	53	2.5	50	2.1
Other	95	49.5	49	20.9	3	0.3	4	0.3	6	0.3	13	0.7	9	0.5	4	0.2
<b>Total</b>	191	100.0	233	100.0	1059	100.0	1696	100.0	1603	100.0	1914	100.0	2101	100.0	2391	100.0
<b>Imports</b>																
Commodities	32	21.4	56	24.2	557	33.7	300	21.2	161	6.9	195	7.2	371	13.0	446	13.4
Agriculture	11	7.5	25	10.9	117	7.1	86	6.1	112	4.8	169	6.2	175	6.1	192	5.8
Mining	1	0.9	2	1.0	17	1.0	12	0.8	9	0.4	11	0.4	8	0.3	13	0.4
Energy	20	13.0	28	12.2	423	25.6	202	14.3	40	1.7	15	0.6	188	6.6	241	7.2
Manufactures	98	65.1	174	74.9	1092	66.1	1114	78.8	2171	93.1	2512	92.8	2494	87.0	2876	86.6
Traditional	22	14.7	27	11.4	178	10.8	198	14.0	518	22.2	629	23.2	675	23.5	784	23.6
Food, beverages and tobacco	6	4.1	12	5.3	45	2.7	32	2.2	93	4.0	156	5.8	183	6.4	219	6.6
Other	16	10.6	14	6.1	133	8.0	167	11.8	425	18.2	473	17.5	492	17.2	565	17.0
Subject to large economies of scale	37	24.8	68	29.1	365	22.1	424	30.0	591	25.3	744	27.5	672	23.5	824	24.8
Durables	15	9.8	28	12.1	232	14.0	161	11.4	523	22.4	525	19.4	469	16.4	436	13.1
Diffusers of technical progress	24	15.7	52	22.3	317	19.2	331	23.4	539	23.1	613	22.6	678	23.7	833	25.1
Other	20	13.5	2	1.0	3	0.2	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>Total</b>	150	100.0	233	100.0	1652	100.0	1415	100.0	2333	100.0	2707	100.0	2866	100.0	3322	100.0

Source: ECLAC, on the basis of official figures.

Table D.36.b  
**URUGUAY: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World a/
Commodities	44.8	4.1	2.9	29.8	6.4	12.0	390
Agriculture	44.8	4.2	2.4	30.1	6.5	12.1	387
Mining	41.1	0.5	55.7	0.0	1.9	0.7	4
Energy	100.0	0.0	0.0	0.0	0.0	0.0	0
Manufactures	63.4	6.2	0.7	14.4	11.0	4.4	1 997
Traditional	57.3	7.5	0.7	17.0	13.0	4.5	1 647
Food, beverages and tobacco	78.8	3.4	0.6	13.3	0.1	3.8	831
Other	36.5	11.7	0.8	20.7	26.1	5.2	817
Subject to large economies of scale	95.5	0.1	0.7	1.2	1.5	1.0	217
Durables	93.0	0.4	0.0	1.6	1.2	3.8	83
Diffusers of technical progress	73.9	2.2	1.2	7.4	0.9	14.3	50
Other	84.2	3.3	0.0	12.3	0.1	0.1	4
Total	60.4	5.9	1.0	16.9	10.2	5.6	2 391

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

Table D.36.c  
**URUGUAY: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1996**  
*(In percentages and millions of dollars)*

	Latin America and the Caribbean	United States	Japan	European Union	Asia	Other	World
Commodities	12.1	11.4	45.4	28.8	10.3	34.9	16.3
Agriculture	12.0	11.4	37.4	28.8	10.3	34.9	16.2
Mining	0.1	0.0	8.0	0.0	0.0	0.0	0.1
Energy	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Manufactures	87.7	88.5	54.6	71.1	89.7	65.1	83.5
Traditional	65.4	87.3	46.2	69.2	87.8	55.8	68.9
Food, beverages and tobacco	45.3	19.8	20.2	27.3	0.5	23.9	34.7
Other	20.1	67.5	26.0	41.9	87.3	31.9	34.1
Subject to large economies of scale	14.4	0.1	5.9	0.6	1.4	1.6	9.1
Durables	5.4	0.2	0.0	0.3	0.4	2.3	3.5
Diffusers of technical progress	2.6	0.8	2.5	0.9	0.2	5.3	2.1
Other	0.2	0.1	0.0	0.1	0.0	0.0	0.2
Total a/	1 444	141	25	404	244	134	2 391

Source: ECLAC, on the basis of official figures.  
a/ In millions of current dollars.

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