

PRASC



**Project for the Regional
Advancement of Statistics
in the Caribbean**

**Projet régional pour
l'avancement de la statistique
dans les Caraïbes**



In partnership with

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Overview of Business Surveys

Project for the Regional Advancement of Statistics in the Caribbean (PRASC)



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Serge Godbout
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Outline

- Why conduct business surveys
 - Introduction | Official economic statistics | Gross domestic product
- Infrastructure supporting the statistical framework
 - Standards | Administrative data | Statistical registers | Business surveys
- Some quality indicators
 - Frame coverage | Response rates | Coefficient of variation
- Process model for business surveys
 - From initialization to evaluation



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Why do we need economic statistics?

Good question, isn't it...

- Statistics on the economy are essential for making informed decisions related to social, economic and environmental issues
- **Evidence-based decision making**

To answer it, nothing better than looking at some examples





Why do we need economic statistics?

(Some examples may not apply to all countries)

- If you had a business, how would you compare your performance to others?
- If you were to establish the government budget, what kind of information would you need?
- If you wanted to compare two countries' economies?
- If you were to lose your job – what are you getting?
- What transfers should be made to regions, what information is needed?
- How would you justify the salary increase?
- What are the impacts on economy of specific situations (natural disasters, COVID-19, etc.)
- Is the economy growing? What is driving the growth?
- Are firms investing (capital) in the country's economy? If so, where?
- Do firms control global value chains, are they participants or are they left out?
- Do businesses invest in: R&D, environment, skills development, etc.
- What are the sectors of the economy in which our country is strong/weak?





Why do we need economic statistics?

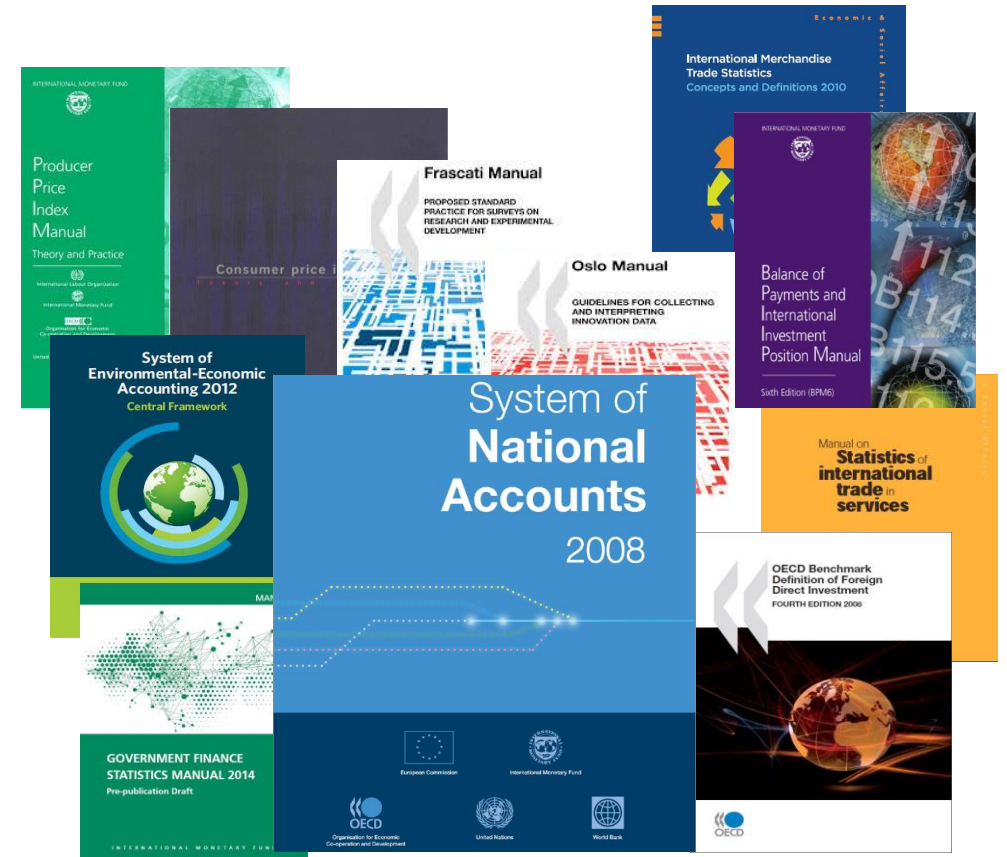
- **Statistics Acts**

- Typically mandates the National Statistical Office (NSO) to collect data, compile them, produce estimates, as well as analyse and disseminate them
- To do so, typically grants the NSO the right to collect data from citizens, businesses as well as organizations
- Outlines the responsibilities of the NSO to protect the data
 - Confidentiality
 - Security



Official Economic Statistics

- Statistical frameworks (manuals) define:
 - The rules to be followed by National accountants
- Internationally recognized and adopted allowing for comparability
- These frameworks are concerned with:
 - The players
 - What they do, how they do it and where they do it
 - How to properly record their actions and interactions and the result of their actions in a meaningful way.





Official Economic Statistics

- Many key statistics are released monthly, with others released quarterly and annually
- Some examples
 - Consumer Price Index: Measure of inflation
 - Area specific estimates: Measure the health of different business sectors
 - Employment statistics: Measured from both the employer and employee side
 - Gross Domestic Product: Pulse of the overall economy



Gross Domestic Product (GDP)

GDP is the total unduplicated value of the goods and services produced in a country or region during a given period

- Determining GDP
 - Value-added approach: gross output less intermediate inputs
 - Income approach: sum of incomes originating from productive activity
 - **Expenditure approach: sum of final expenditures**

$$\text{GDP} = \text{C} + \text{I} + \text{G} + \text{X} - \text{M}$$

C

- **Consumption**
- Private expenditures in the economy (including Manufacturing, Retail and Services)

I

- **Investment**
- Compile expenditures by business on machinery, equipment, buildings and other goods (admin data)

G

- **Government spending**
- Compile the financial information of all levels of government in the country

X

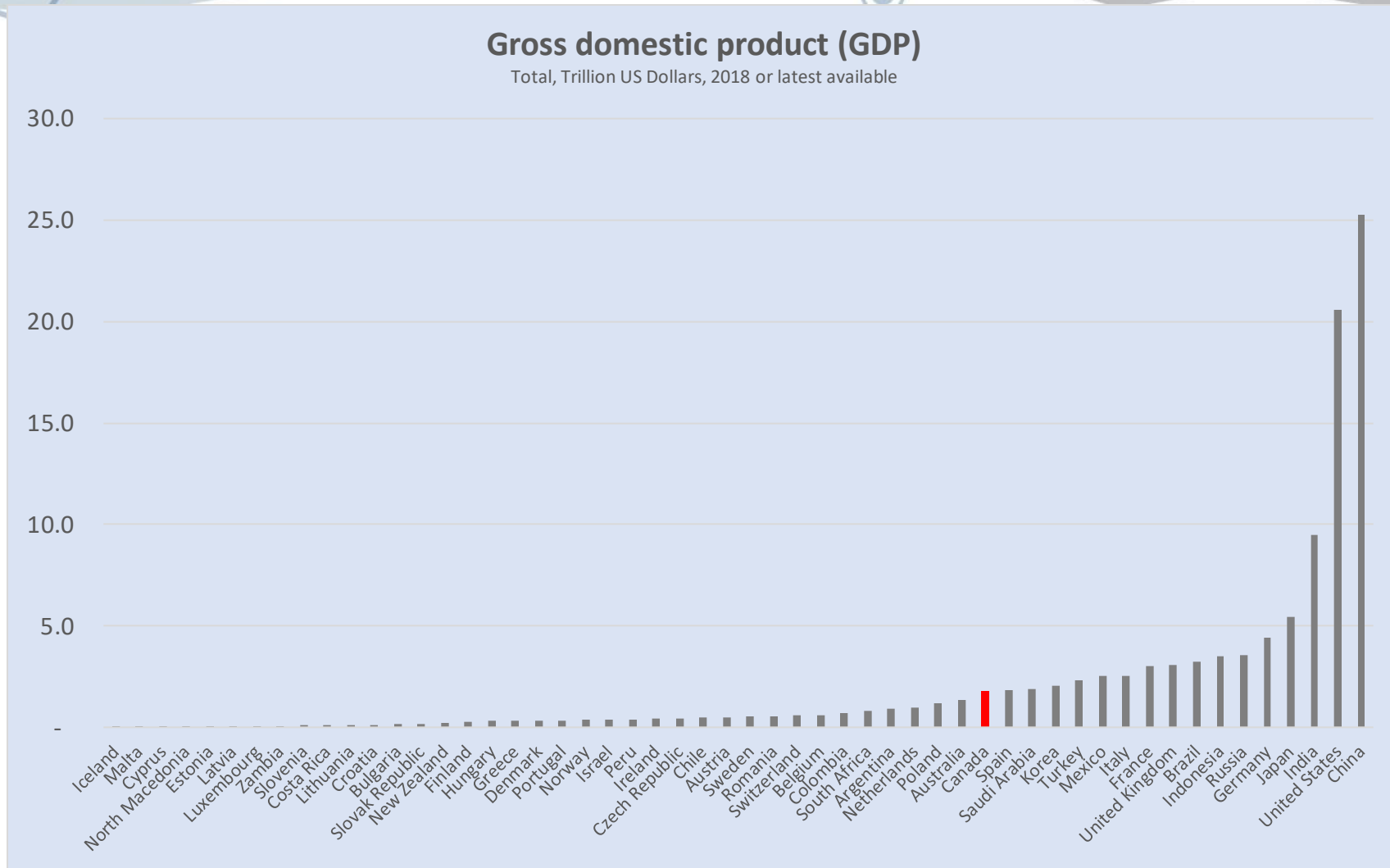
- **Exports**
- Gross exports of goods and services

M

- **Imports**
- Gross imports of goods and services



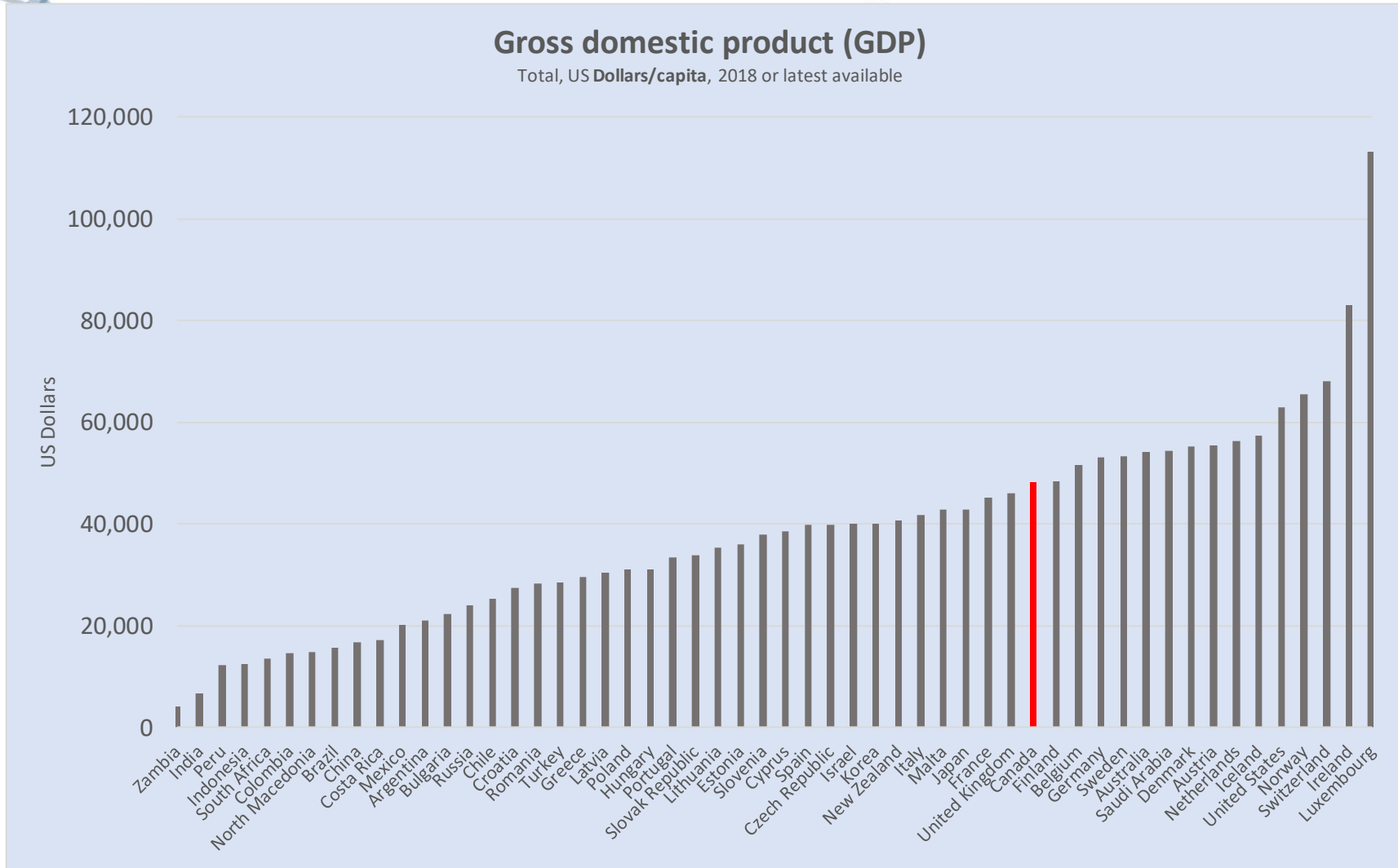
**OECD countries
As an example**



Source: OECD, <https://data.oecd.org/gdp/gross-domestic-product-gdp.htm>



**OECD countries
\$/Capita**



Source: OECD, <https://data.oecd.org/gdp/gross-domestic-product-gdp.htm>





Summary – Why economic statistics?

- Statistics acts
- Statistical framework
- Official statistics
- Gross Domestic Product

QUESTIONS?





Infrastructure supporting frameworks

- Economic statistics frameworks need a supporting infrastructure which includes:
 - Statistical processes
 - Classifications (industries, products, geography)
 - Administrative data
 - Registers – business, buildings and dwellings, geography
 - Methodology
 - Collection Instruments



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Infrastructure – Standards

- International comparability – all countries have to follow the same ‘standards’ to allow countries and governments to compare their performance
 - **In North America**
 - North American Industry Coding System (NAICS)
 - North American Product Coding System (NAPCS)
 - **United Nations Statistics Division (UNSD)**
 - International Standard Industrial Classifications (ISIC)
 - Classification Of Individual Consumption According to Purpose (COICOP)
 - **International Standard Organisation (ISO)**
 - Countries, dependent territories and their principal subdivisions (ISO-3166)



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Infrastructure – Administrative Data

- Admin data could be used to reduce response burden in business surveys
- Canada Revenue Agency (CRA) is an important provider of administrative data
 - Some examples (non exhaustive list)
 - Data from incorporated (T2) and unincorporated (T1) business tax returns
 - Data on Goods and Services Tax / Harmonized Sales Tax
 - The Business Number (BN) File
 - Data on personal income tax (T1)
 - Data on salary and wages paid to employees (T4 & PD7)
 - Data on charities (T1030) and non-profit organizations (T1044)
 - Data on partnerships (T5013)
 - Data on some tax credit programs (e.g. R&D via T661) Etc.





Infrastructure – Statistical Registers

- In order to gather information on the economy, you need to have a current and complete frame of all units being observed
 - Businesses, dwellings and geographies
- Structure of the frame aligns with definitions and classifications.
 - A Statistical Business Register (SBR) is an inventory that essentially includes all businesses operating in your areas with some of their related information.
 - Continuously updated from administrative data and survey feedback
 - Coverage (updates on active/inactive enterprises)
 - Classifications (industry, region, country of control, etc.)
 - Contact information





Infrastructure – Business Surveys

When do we lead Business Surveys to produce economic statistics?

- Surveys are carried out when there is a need for information and no admin data exists to meet this data need
 - i.e. when concepts are not collected by revenue agencies, *e.g. e-commerce, acres of crop, employee types, truck travelling distance, etc.*
- Admin data reduce surveys' costs by:
 - reducing the number of enterprises to be sampled and still get a fixed and good quality target for the official estimates (methodology)
 - being used as auxiliary information in many survey steps





Summary – Infrastructure supporting frameworks

- Standards
- Administrative data
- Statistical registers
- Business surveys

QUESTIONS?



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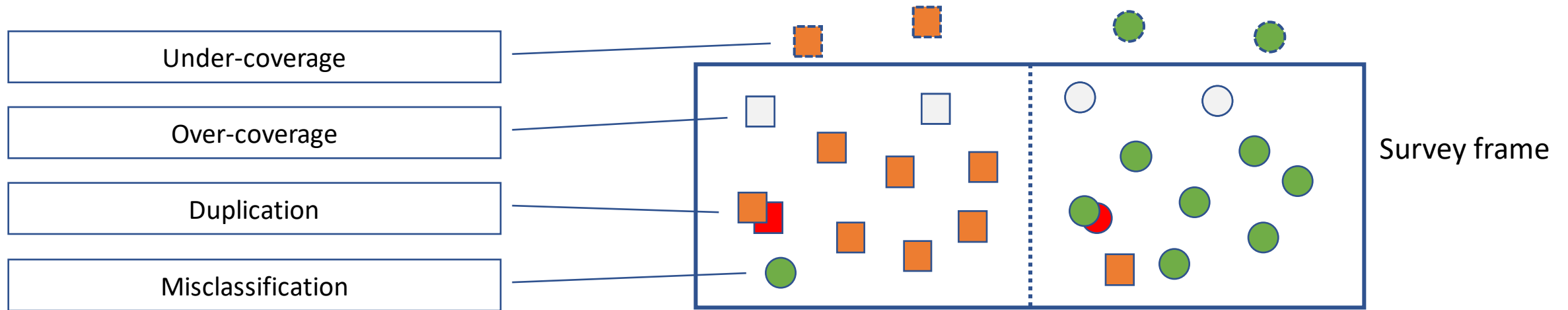
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Some Quality Indicators

Frame coverage: Impact on bias, variance and efficiency

- Under-coverage: Excluding some units that belong to the population
- Over-coverage: Including some units that don't belong to the population
- Duplication of the same unit
- Misclassification: Inaccurate values given to some variables





Some Quality Indicators

Response rates

- Number of questionnaires completed and received divided by the total number of questionnaires
- May be weighted or not, using sampling weights and/or a size variable (revenue, employment)
- Can be measured for different subgroups
- A low response rate may indicate a high risk of bias
 - But there is no direct relationship between response rate and quality

Some Quality Indicators

Coefficient of variation (CV)

- Square root of the standard deviation (square-root of the variance) divided by the estimate
- Often used to inform users about the quality of the estimates
 - Gives a size of the confidence interval around the estimates

Example of
quality ratings
derived from CV

CV	Quality Rating	Description
0-5%	A	Excellent
5-10%	B	Very good
10-15%	C	Good
15-25%	D	Acceptable
25-35%	E	Use with caution
More than 35%	F	Too unreliable to be published



Summary – Some Quality Indicators

- Frame coverage
- Response rate
- Coefficient of variation (CV)

QUESTIONS?



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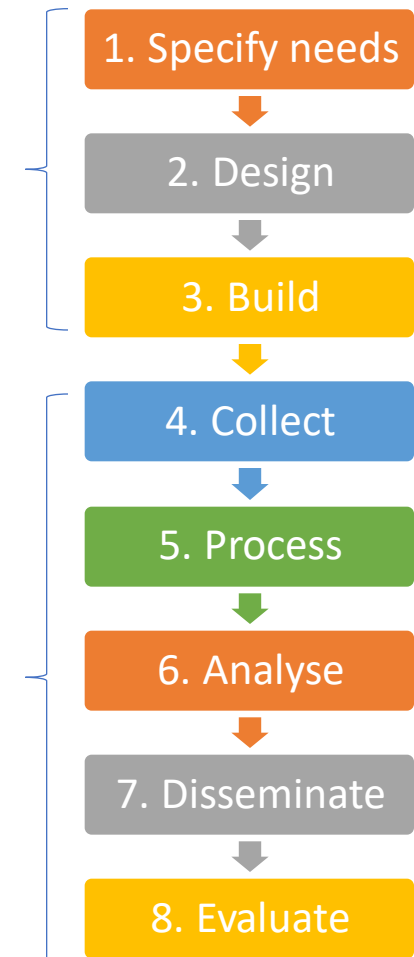
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Process Model for Business Surveys

- Generic Statistical Business Process Model (GSBPM)
<https://statswiki.uncece.org/display/GSBPM/GSBPM+v5.1>
 - Applies to surveys, administrative data, or hybrid models
- Initialization (phases 1-3)
 - New survey or in review mode
- Production cycle (phases 4-8)
 - Repeated surveys: monthly, quarterly, annually, etc.



Business Surveys – Initialization

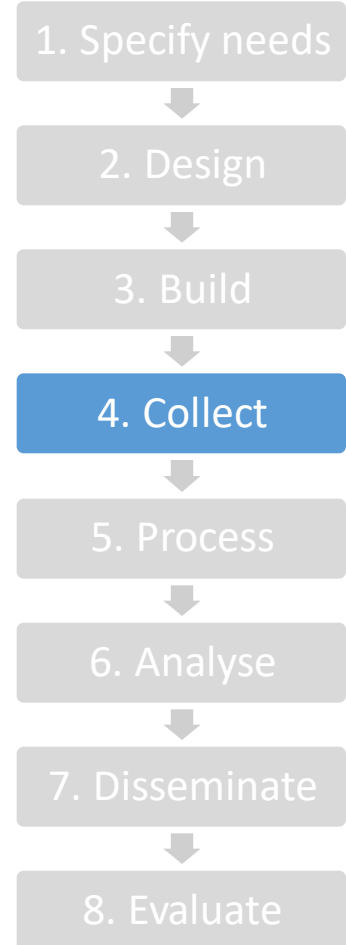
- Specify needs
 - Identify statistical needs, consult, establish objectives and identify concept, check data availability
 - Prepare a business case
- Design
 - Outputs, variables, collection, frame and sample, processing and analysis, systems and flow
- Build
 - Build or reuse or all system components
 - Test systems and process
 - Finalize production systems



Business Surveys – Collect

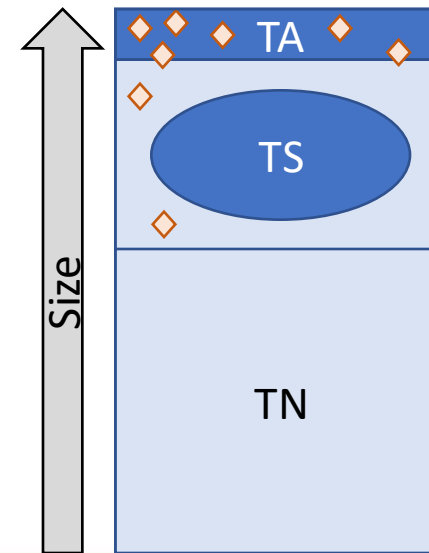
- Frame

- Starting point for sampling, data collection, and inference
- Extraction from the business register using population definition
 - Typical criteria = Active units + Geography groupings + Industry groupings + Employment/revenue minimum thresholds
- Key Information
 - Unit identification
 - Contact information
 - Classification variables
 - Information on frame updates
 - Linkage information



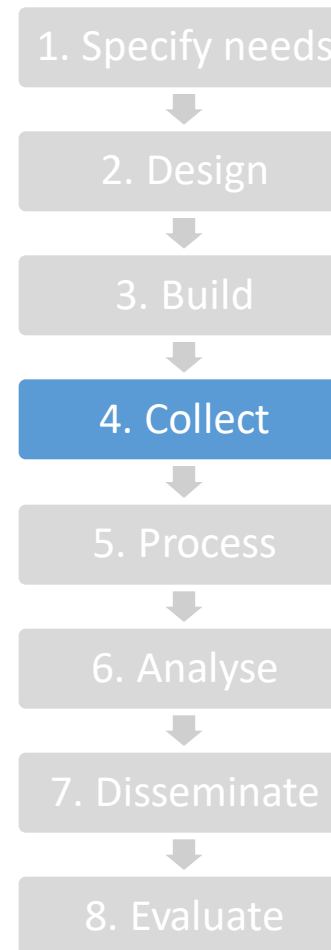
Business Surveys – Collect

- Sampling
 - Capitalize on the skewed nature of the business population
 - Consider publication domains, typically industry and geography
- Typical strata (could differ depending on the type of survey)
 - Must take (MT): Very large units, or with unique characteristics, forced in sample
 - Take all (TA): Class of large units, selected with certainty
 - Take some (TS): Class of mid-sized units, sampled based on sample allocation
 - Take none (TN): Class of very small units, with cumulative small contribution



Business Surveys – Collect

- Data collection
 - Collection tools: paper or electronic questionnaire
 - Collection modes
 - Mailout/mail-back, In-person (CAPI), telephone (CATI) or internet
 - Electronic file transfers
 - Follow-up for nonresponse and/or failed-edits
 - Phone, fax, email
- High impact on collection costs, timeline, quality and response burden
 - Active collection management, or adaptive design, is a good strategy to efficiently increase response rates and improving quality while controlling costs



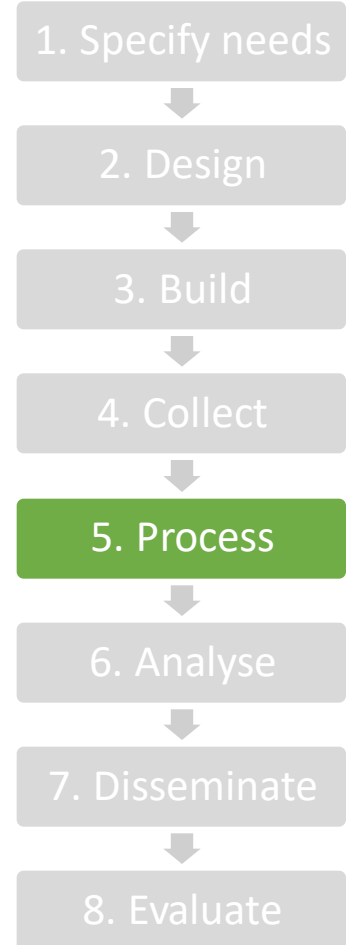
Business Surveys – Collect

- What about administrative or alternative data?
- Only phase 4. Collect changes significantly
 - Sampling and collection are replaced by a data acquisition process
 - A frame is still relevant
 - Record linkage
 - Adding classification variables
 - Assessing the coverage
 - Reduce potential bias



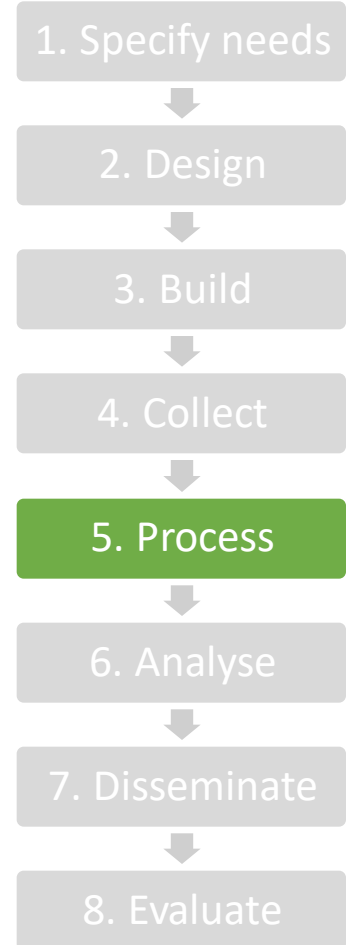
Business Surveys – Process

- Data integration
 - Combine data from collection, administrative or other sources
- Classify and code
- Editing and imputation
 - Identify errors and inconsistencies from defined rules
 - Replace missing values using various methods
 - Deterministic rules
 - Historical data, with or without trends
 - Modeling: mean, ratio, regression, etc.
 - Secondary sources, like tax data
 - Manual edits



Business Surveys – Process

- Nonresponse strategy
 - Partial nonresponse: Often addressed through imputation
 - Complete nonresponse: Imputation, reweighting or calibration
- Modeling and estimation
 - Outlier detection: Units with large weighted contribution
 - Estimation weights
 - Adjustments for outliers, nonresponse and take-none portion
 - Calibration: Adjust the weights to better reflect known information about the population
 - Calculate aggregates
 - Variables of interests, domain estimates
 - Variance estimation and other quality indicators



Business Surveys – Post-Processing

- Analyse
 - Validate, interpret and explain outputs
 - Apply disclosure control
 - Avoid disseminating domains having too few respondents
 - Avoid disseminating estimates based on dominant records
 - Admin data should be protected as they are provided at the micro level to the NSO
 - In case data is shared externally at the micro level (called microdata files), methods to protect admin and respondent data should be used (permutation, noise, etc.)
- Disseminate
- Evaluate



Summary – Process Model for Business Surveys

- Initialization
- Collect: Frame, sampling, data collection/acquisition
- Process: Data integration, classify and code, editing and imputation, nonresponse strategy, modeling and imputation
- Post-processing, including disclosure control

QUESTIONS?





Conclusion

- Economic statistics are essential to make evidence-based decisions for policies, GDP calculation, studies on society/population/enterprises, etc.
- Solid infrastructure is key to support a statistical framework
- Surveys are reliable vehicles for the production of statistics
 - Various steps, from initialization to production cycles
 - Well-tested methods and well-adapted tools





Thank you all! Questions?

You can contact the PRASC team at:

prasc@statcan.gc.ca



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