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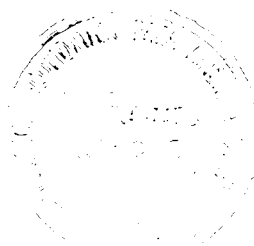


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MODELS FOR ANALYZING COMPARATIVE ADVANTAGE

David A. Kendrick

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"Estimación y Modelos de Ventajas Comparativas en la Planificación y Desarrollo de Políticas Económicas"

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# **MODELS FOR ANALYZING COMPARATIVE ADVANTAGE**

by

**David A. Kendrick**

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## MODELS FOR ANALYZING COMPARATIVE ADVANTAGE

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## Preface

Recent economic history suggests that a key element in economic growth and development for many countries has been an aggressive export policy and a complementary import policy. Such policies can be very effective provided that resources are used wisely to encourage exports from industries that can be competitive in the international arena. Also, import protection must be used carefully so that it encourages infant industries instead of providing rents to industries that are not competitive.

Policy makers may use a variety of methods of analysis in planning trade policy. As computing power has grown in recent years increasing attention has been given to economic models as one of the most powerful aids to policy making. These models can be used on the one hand to help in selecting export industries to encourage and infant industries to protect and on the other hand to chart the larger effects of trade policy on the entire economy.

While many models have been developed in recent years there has not been any analysis of the strengths and weaknesses of the various types of models. Therefore, this monograph provides a review and analysis of the models which can be used to analyze dynamic comparative advantage.

The book is designed to be read at three different levels: conceptual, mathematical, and computational. The conceptual material is contained in the body of the chapters and most of the mathematical and computational material is included in appendices to these chapters. The conceptual material constitutes a short book of about 100 pages and provides an introduction to the use of models for analyzing comparative advantage.

The reader who is interested in the mathematical level should read the chapters and the mathematical appendices which are provided to several of the chapters. These appendices include a detailed specification of the models.

The reader who wishes to progress beyond this level should also read the computer inputs which are provided in appendices. Most of the models in the book are in the Model Library which is distributed with the GAMS modeling system (Brooke, Kendrick,

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and Meeraus (1988)). Therefore, the user can obtain access to these models and is encouraged to modify and solve them.

It is my intention to make available a diskette which contains the GAMS input for many of the models which are mentioned in this book but which are not available in the current version of the the GAMS Model Library. Readers who are interested in obtaining such a diskette should write to me.

I have used the computational level in courses which I have taught to senior undergraduates and to graduate students for some years. The opportunity to begin with an existing model of some complexity permits the student to quickly by-pass the simple models which are commonly presented in textbooks. My students seem to enjoy the opportunity to exercise their creativity by modifying an existing model and using the model to analyze a problem that interest them.

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# 1

## Introduction

The rapid growth in computational power in the last three decades has opened new opportunities for economists to develop disaggregated models to analyze dynamic comparative advantage. Thus while only simple rate of return calculations on an export project could be done thirty years ago, now it is possible to develop models of a worldwide industry in order to analyze the international competitiveness of a project. In the past one could study the effects of tariff increases on a single industry. Now one can use multisectoral models to trace the effects of tariff reforms through input-output systems to prices, to income distribution, and back to aggregate demand changes. However, these models are new enough that we are still learning about the breadth of their potential application and about their strengths and weaknesses. Therefore this book provides a review of dynamic comparative advantage models with an eye to the use of these models for policy analysis.

There are two broad classes of these models: sectoral and economy-wide. As shown in Figure 1.1 the sectoral models may be for a single country, a region, or the whole world. The economy-wide models are either general equilibrium or growth models.

The sectoral models analyze a single sector such as the steel industry or the chemical fertilizer industry. They include multiple plants and markets and the transportation links between them. The sectoral models reach inside the plants to model the capacity of individual productive units and to consider alternative processes for producing goods. They consider economies of scale in investment so that there are tradeoffs between transportation costs and investment costs. Some of these models consider the plants and markets in a single country with exports to and imports from other countries, while other models consider a set of countries in a region with trade flows to other regions. Finally, some of the models are worldwide.

### Comparative Advantage Models

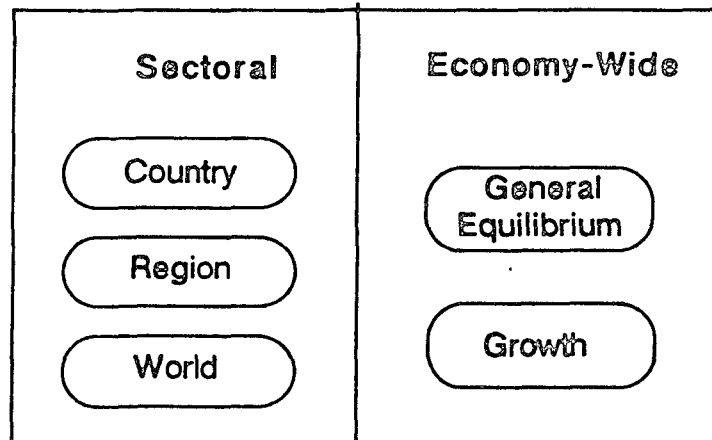


Figure 1.1 Comparative Advantage Models

These sectoral models enable one to analyze the dynamic comparative advantage of a domestic industry while considering the cost of raw materials, labor, and transportation as well as economies of scale in investment. However, these models study only a single industry at a time and fail to consider the larger economy-wide implications of trade policy.

In contrast, the economy-wide models capture the larger picture but lose much of the disaggregated detail. These models can be usefully divided into two groups: general equilibrium and growth models. The general equilibrium models focus on the prices of goods and factors. Therefore these models are useful for analyzing the effects of tariff changes on prices throughout the economy as well on wages and returns to other factors. This means that the models can be helpful in analyzing the income distribution effects of changes in trade policy. For example the ORANI model by Dixon, Parmenter, Sutton, and Vincent (1982) was used to study the effects of tariff reforms in Australia.

Most 'general equilibrium' models include the assumption of perfect competition; however, there is now a group of models in this class that permit substantial price flexibility without the necessity to assume that all sectors are perfectly competitive. Examples of this type of model are those created with the HERCULES software, Drud and Kendrick (1988). This system decreases the time required to develop general equilibrium models

by providing automatic generation of the equations of the model once the sectors and the function specifications are provided.

Another advantage of the general equilibrium models is that they provide for the specification of price and income elasticities for imports and exports, thus permitting some analysis of comparative advantage in an economy-wide model setting. In contrast, a major disadvantage of the general equilibrium models is that they are usually static. While it is possible to link together a series of general equilibrium models to provide dynamics this is an awkward procedure.

In contrast, the strong suit of the second type of economy-wide models, the 'growth' models, is dynamics. These models typically consist of a small number of sectors and many time periods. The focus is on capital accumulation and growth. Special attention is given to foreign borrowing and changes in foreign debt. Population growth is also included. Thus these models provide a good overview of comparative advantage at the highly aggregated level while permitting one to study the effects of various foreign borrowing, export stimulation or import restriction policies. The models in this group were originally developed as linear programs and then later as nonlinear programs which permitted factor substitution (see Kendrick and Taylor (1970)).

The economy-wide models provide a consistency framework for national economic policies. This is an important and necessary feature but it also needs to be combined with specifications that permit a country to operate efficiently in the context of the world economy. This means that the models need to focus on the comparative advantage of the country. Moreover the analysis need to distinguish between those projects which provide *privately evaluated* and those projects which provide *socially evaluated* comparative advantage. For example, the price of a natural resource like natural gas may be held below world market prices in a country. Then the privately evaluated comparative advantage may suggest combining these resources into a wide range of products for export. In contrast, the socially evaluated comparative advantage would value the resources at world prices and would suggest combining them into a narrower range of products which make more efficient use of the resources in question.

The first part of this monograph describes and analyzes sectoral models and the second part focuses on economy-wide models.

Part I  
Sectoral Models

## 2 Structure of Models

This chapter describes the structure of sectoral models and the following chapter shows how variants of this structure have been used to model a variety of different industries at the country, regional and worldwide level. Static models are discussed first, followed by a description of the more complicated dynamic models.

### 1. Static Models

The essence of sectoral models is that plants and markets are located at different places so that transportation costs must be incurred in shipping goods to markets. Also, the plants are not monoliths with a single production line but rather collections of different productive units of various capacities which perform steps in the production of a variety of intermediate and final goods. The balancing of capacity with demand then depends on the capacity mix at each plant. Since this capacity mix is usually not perfectly balanced, efficiency can be improved by interplant shipments of intermediate products - a phenomenon which is quite important in international trade.

#### a. Plants, Markets, and Transportation

As an example of a sectoral model, Fig. 2.1 shows a selection of the plants and markets in the Mexican steel industry. The figure shows the Altos Hornos plant in the north of Mexico and the Sicartsa plant on the Pacific coast. In the schema these two plants are shown making shipments to markets in the Mexico City and Guadalajara areas.

The most basic constraints in sectoral models are that no plant can ship more goods than it has the capacity to produce, while each market must receive enough goods from the plants to satisfy

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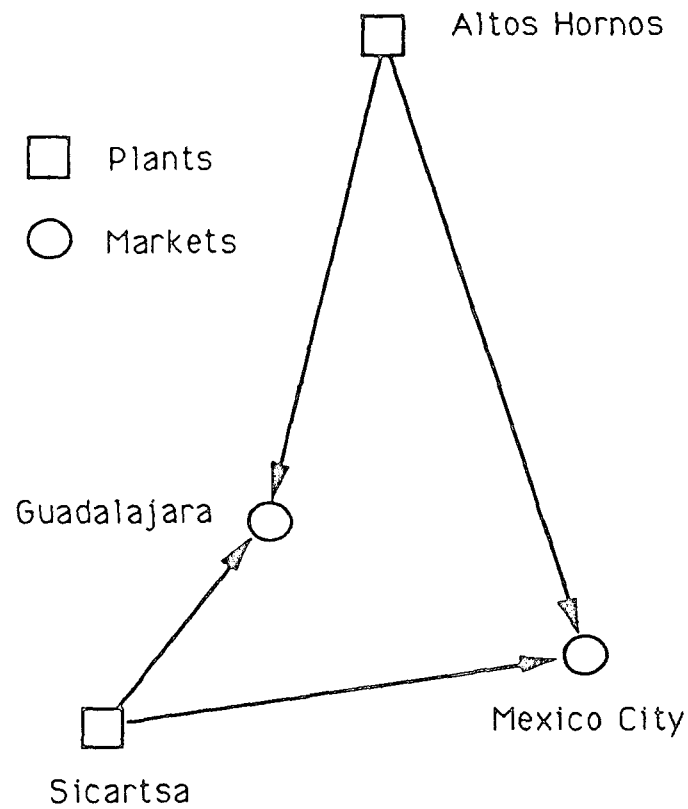


Figure 2.1 Plants and Markets in the Mexican Steel Industry

its product requirements. These constraints are specified mathematically by first defining the sets of plants and markets, i.e.

$$I = \text{Plants} = \{ \text{Altos Hornos, Sicartsa} \}$$

$$J = \text{Markets} = \{ \text{Mexico City, Guadalajara} \}$$

and the capacity at each plant and the demand at each market as

$$k_i = \text{capacity at plant } i$$

$$d_j = \text{demand at market } j.$$

Also the shipment variables are defined as

$$x_{ij} = \text{shipments from plant } i \text{ to market } j$$

Then the capacity constraint for each plant is written

$$(1) \quad \sum_{j \in J} x_{ij} \leq k_i \quad i \in I$$

$$\left[ \begin{array}{l} \text{shipments to} \\ \text{all markets} \\ \text{from plant } i \end{array} \right] \left[ \begin{array}{l} \text{capacity of} \\ \text{plant } i \end{array} \right]$$

and the demand constraint for each market is written

$$(2) \quad \sum_{i \in I} x_{ij} \geq d_j \quad j \in J$$

$$\left[ \begin{array}{l} \text{shipments to} \\ \text{market } j \\ \text{from all plants} \end{array} \right] \left[ \begin{array}{l} \text{requirement} \\ \text{at market } j \end{array} \right]$$

No matter how elaborate sectoral models become, with many products and with plants and markets scattered around the globe, constraints of forms (1) and (2) remain in the models.

The objective function for this simplest version of sectoral models is specified to find the shipment pattern which will minimize transportation cost, i.e.,

$$(3) \quad \xi = \sum_{i \in I} \sum_{j \in J} c_{ij} x_{ij}$$

where

$$\begin{aligned} \xi &= \text{total transportation cost} \\ c_{ij} &= \text{unit transportation cost from plant } i \text{ to market } j. \end{aligned}$$

In summary, the simplest form of sectoral models seeks to find the shipment pattern which will minimize transportation cost for final products while satisfying the plant capacity and market requirement constraints. However, since a large portion of the trade flows both within countries and among countries is in the form of intermediate products, it is not sufficient to use only final products in sectoral models. For example a plant's capacity is not defined in terms of a single final product. Rather it is necessary



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to model the capacity of the various productive units within each plant and to extend the model by using processes to cover not only raw materials but also intermediate products and final products.

### b. Productive Units and Processes

If we go inside one of the plants, say the steel mill at Sicartsa, we find a number of major productive units as shown in Fig. 2.2.

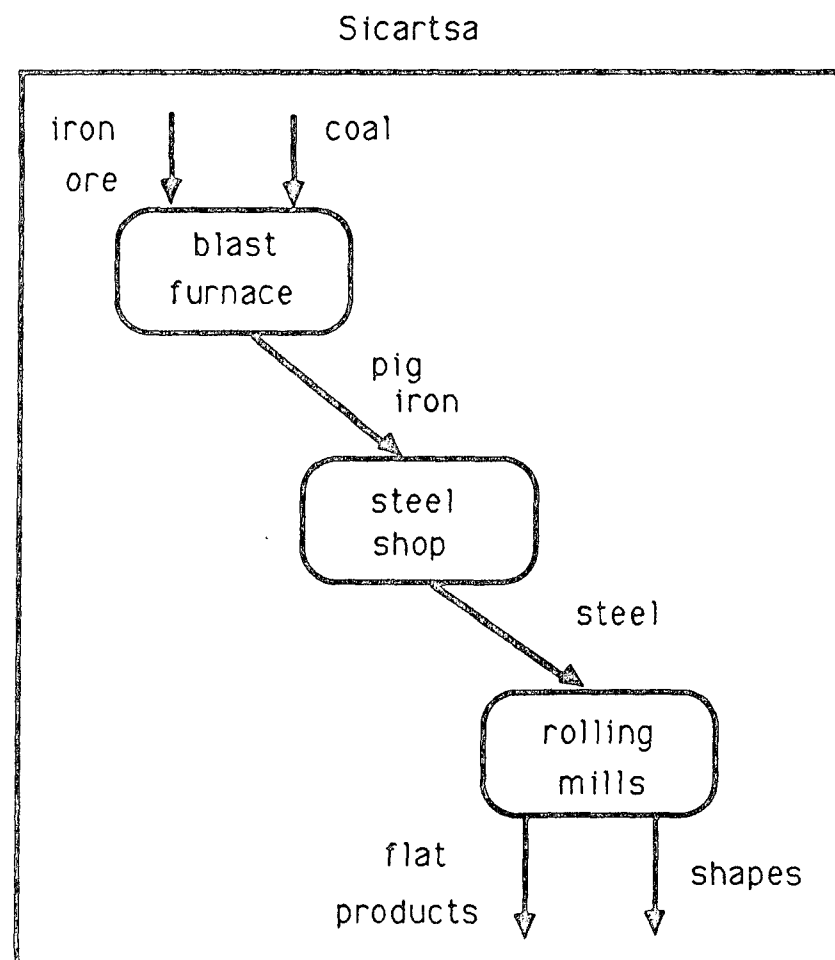


Figure 2.2 Productive Units in the Sicartsa Steel Mill

In this schema the raw materials, iron ore and coal, are used to make the intermediate product pig iron in the blast furnace. The pig iron is further refined to the intermediate product steel in the steel shop. Finally, the steel is rolled into final products such as flat products which are used for automobile bodies or shapes which are used in building and bridge construction. With this schema in mind it is necessary to add three material balance constraints to the model, as shown below.

*Raw Materials*

uses of each raw material  $\leq$  purchases of each raw material

*Intermediate Products*

use of intermediates  $\leq$  production of intermediates

*Final Products*

production of final product  $\geq$  sales of final products

Since such a large portion of international trade is in raw materials and in intermediate products, it is apparent that dynamic models of comparative advantage must disaggregate down to this level.

With the blast furnace, steel shop, and rolling mills in the model as productive units, capacity is now specified not in terms of final products but rather in terms of intermediate products. This opens the door for trade in intermediate products. For example, if Sicartsa had excess capacity in its steel shop and Altos Hornos had excess capacity in its rolling mills, the model solution might indicate a gain in efficiency through shipments of steel ingots from Sicartsa to Altos Hornos. Similar shipments are playing a substantial role in the international automobile industry, where engines from a plant in one country and frames from a plant in another are combined.

Along with productive units sectoral models use the concept of processes. A process is like a recipe for baking a cake, i.e., it specifies the required amount of each ingredient. A process for making steel is shown in Fig. 2.3.

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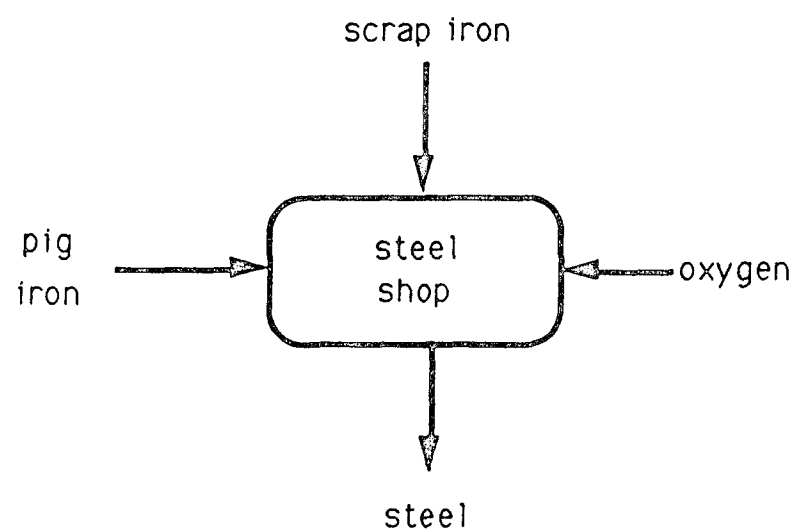


Figure 2.3 Inputs and Outputs from a Steel Production Process

Pig iron, scrap iron and oxygen are used in a steel shop to make steel. However, the ratio of these ingredients is not fixed but rather is affected by the relative prices of the three inputs. For example, when scrap iron prices rise steel mills use relatively more pig iron and less scrap iron. Most sectoral models include alternative processes for producing each good. These alternative processes have different ratios of inputs. Then as relative prices change the level of use of the alternative processes also changes, thereby modifying the overall mix of inputs.

In a similar manner, international trade in coal and crude oil for use in making electricity is affected by changes in the relative prices of these commodities. Models of the electric power industry include alternative processes for producing electricity with coal or with crude oil, and the implied demand for the raw material inputs changes as relative prices change.

### c. Exports and Imports

Exports and imports, like domestic products, must be disaggregated into raw materials, intermediate products and final products. Furthermore, since transportation cost plays an important role, the shipment routes for these products must be included, as shown in the example in Fig. 2.4 for the Mexican steel industry.

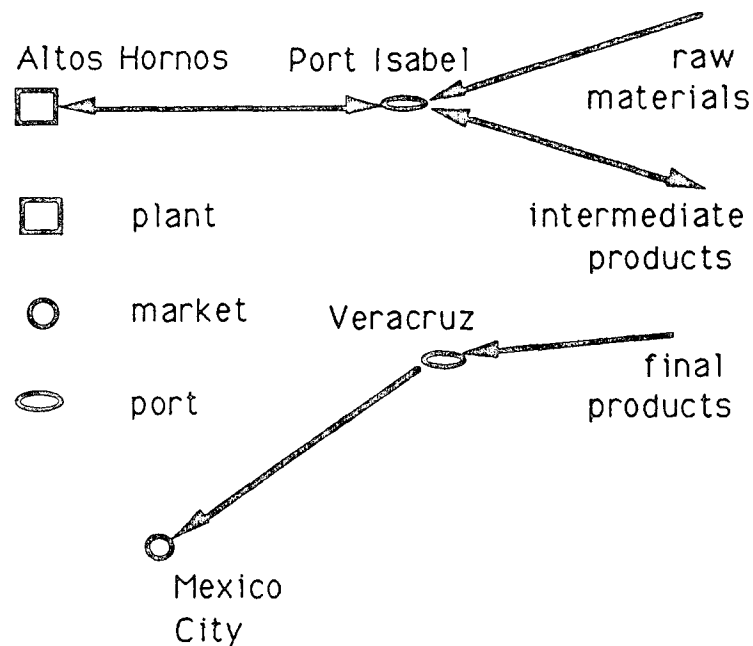


Figure 2.4 Exports and Imports

Raw material imports enter the country through a port near the plant and intermediate product imports and exports flow through the same port. In contrast, final product imports enter the country through a port near the market. Given the location of plants, markets and ports, a country may export a final product through a port near a plant and import the same product from another country through a port near the market.

In sectoral models imports and exports are normally treated as having fixed world prices. It is assumed that the country is small enough not to affect world prices by changes in the volume of its exports or imports. If this assumption is not correct the models can be modified to include demand functions; however that is not usually necessary.

The treatment of exports and imports in the objective function is a matter of interest. It may be recalled from what was stated above that the goal of the simplest sectoral models is to minimize transportation cost. When processes and productive units are added to the model the goal become the minimization of production and transportation cost. The addition of imports presents no

problem, since this too is an element of cost. However, exports are sources of revenue rather than of cost. Therefore the tradition is to subtract export revenues from the other cost elements and thus to minimize net cost, i.e. transportation, production, and import costs, less export revenues. Thus the objective function for the single country model is to minimize the net cost of satisfying the domestic market requirements.

Some variants of sectoral models include demand function and seek to maximize consumer and producer surplus. This may be a more appropriate objective function in some cases. This specification is discussed more fully in the section on limitations near the end of this chapter.

Appendix 2A contains mathematical and computer statements of a static sectoral model of the Mexican steel industry. The reader may want to read that appendix before proceeding to the discussion of dynamic models.

## 2. Dynamic Models

The static models discussed above are clearly not sufficient to analyze dynamic comparative advantage. One of the key notions of dynamic comparative advantage is that due to economies of scale a country may not have a comparative advantage in a product when its markets are small but may grow into that advantage as the size of the domestic market and the size of production facilities increase. The models discussed in this section include multiple time periods and investment with economies of scale; thus they can be used to analyze dynamic comparative advantage.

### a. Multiple Time Periods

The first change to be made in the simple models is to add multiple time periods. Thus the shipment variables

$$x_{ij} = \text{shipments from plant } i \text{ to market } j$$

become

$$x_{ijt} = \text{shipments from plant } i \text{ to market } j \text{ in period } t.$$

Similarly exports, imports and all other variables gain time subscripts. Also, the constraints become dynamic. For example the capacity constraints become

$$\text{capacity utilization} \leq \text{initial capacity} + \text{investment}$$

where the cost of investment is subject to economies of scale.

#### b. Investment

The presence of economies of scale alters the mathematical nature of the sectoral models. If there are *diseconomies* of scale the optimization problem formed with the sectoral model has a single global optimum. However, if there are economies of scale the optimization problem may have local optima. This means that the model cannot be solved with linear programming methods but instead calls for mixed integer programming methods, cf. Markowitz and Manne (1957). This in turn means that the computational cost of solving the model is greatly increased.

This computational cost is justified in return for the capability to answer the question of what size of facility must be built in order to be competitive in international markets. Moreover, the model enables one to gauge the effect of the new plant or plants on the existing domestic plants in the industry. In addition, dynamic models also enable one to analyze the phased construction of production capacity. For example, instead of building a small but complete plant waiting a few years and then building another small complete plant, it may be more efficient to build a large but partial plant containing only the first two stage of production

The products of the first two stages could be exported for a time, then at a later time the final production stage may be added to complete the plant, thus giving the country one large internationally competitive plant rather than two small uncompetitive facilities. Dynamic sectoral models are well suited to analyze this kind of tradeoff. A mathematical statement of a dynamic sectoral model is provided in Appendix 2B.

## c. Limitations

Such are the strengths of sectoral models, but what are the limitations?<sup>1</sup>

One major limitation is that most sectoral models are specified to meet demand requirements at minimum cost. This specification ignores the fact of downward sloping demand functions. Demand functions can be used and the problem converted from one of cost minimization to consumer and producer surplus maximization (cf. Kendrick and Stoutjesdijk (1978) Ch. 7). This changes the optimization problem from a linear to a nonlinear mixed integer programming problem which is more difficult to solve. However, if one is willing to approximate the consumer and producer surplus functions with piecewise segments, the problem remains a linear mixed integer programming problem.

A second limitation of present sectoral models is the lack of game theory specifications. If there are a few large companies in an industry the construction of new production capacity can be usefully viewed in a game theoretic context. Sectoral models are not usually specified in this way, but they can be used to shed some light on these kinds of problems. The competed model may be used to study the effect on the profitability of one company if another company expands its productive units. Alternatively, in a multicountry model one can study the profitability effects of an expansion in one country on the industry in another country. For example, with world models of the aluminum or copper industries one can study the effects of investment in some countries on profitability in the rest of the industry.

A third limitation is that the model takes no account of uncertainty, despite the fact there is tremendous uncertainty in the economy. For example demand projection for ten or twenty years are typically made for sectoral models and then treated with certainty in the model. Likewise, projections are made for future prices of raw materials for a similar time frame.

There are two kinds of uncertainty that can be usefully analyzed in economic models: small event and large event uncertainty. An example of small event uncertainty is month to month variations in demand or in the cost of raw materials. Examples of

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<sup>1</sup> For related discussion of the limitations of comparative advantage see Chenery (1961), pp. 277-281.

large event uncertainty are the OPEC cartel's effect on oil prices, a war which removes some producers from a world market, or an earthquake which damages some plants. Small event uncertainty can be analyzed effectively in econometric models using stochastic control theory methods, (see Kendrick (1981)). Also it can be done in sectoral models with chance constrained programming, (see Charnes and Cooper (1959)). However, neither of these approaches is fully satisfactory in sectoral models. In contrast, sectoral models can be used effectively for large event uncertainty by using the models to answer what-if questions. For example, demand might be projected to grow in a particular industry at ten percent over a fifteen year period. An investment plan could be developed under this assumption and then the model solved again under the assumption that there will be no growth in demand in years 5 through 10 of the plan, in order to see the effects on the industry.

Also, most sectoral models would be solved on a rolling-plan basis, whereby the model is solved each year as conditions in the economy evolve and only the first year of the investment strategy is used each year.

A fourth limitation is that factor prices are assumed to reflect opportunity cost in the economy. However, there are many distortions which affect capital, labor, and resource costs. These distortions must be recognized and adjustments made in the factor prices if the model results are to reflect comparative advantage.

A fifth limitation stems from the fact that factor prices are not endogenous in sectoral models. The speed of development of a country may affect the rate of growth of wages and therefore the length of time over which it has a comparative advantage in labor intensive commodities. It is possible in sectoral models to have factor prices changing over time in an exogenous fashion; however, this is frequently overlooked.

Dynamic external economies are not captured by the present generation of sectoral models. These economies come from a decreasing cost effect on the inputs of one industry caused by an expansion in the output level of another. For example an increase in automobile production may be great enough for the steel industry to capture increased economies of scale and thus lower the price of the steel they sell to the automobile industry. If international trade in the commodities in question is available this problem may not be too important. If it is important it can be captured in sectoral models by including two or more related industries in the same model.



Another limitation of sectoral models is the tendency to use current domestic prices, which are sometimes distorted. For example, if the price of a key input is kept below world market prices, then the resource is valued at less than its opportunity cost. This may result in more use of the resource than is socially optimal. The remedy for this problem is to use the world price in the analysis. A related problem is the use of the current foreign exchange rate in the models despite the fact that that exchange rate may be distorted by government controls. In those cases it is important to make an estimate of the true value of foreign currency and to use that exchange rate in the model.

A final limitation is computational speed. It would seem that with the enormous increases in computer power in recent years sectoral models of great size could now be solved with ease. Some years ago one could build models with about five plants and markets, three productive units, ten commodities (raw materials, intermediate products, and final products), four time periods, and economies of scale in the objective function and solve the model on a mainframe computer using a mixed integer programming code. Now one can almost solve a problem of this size on a microcomputer. However, in the modeling of many sectors one wants to use more plants, markets, productive units, commodities, and time periods than those specified above. Therefore computational power continues to be a substantial limitation on the use of sectoral models to analyze dynamic comparative advantage.

## Appendix 2A

### A Static Sectoral Model

This appendix contains the mathematical statement and computer input for a static sectoral model which is drawn from Kendrick, Meeraus, and Alatorre (1984) pp. 66-70.

#### 1. Mathematical Statement

##### *Sets*

$i \in I = \text{plants}$

$j \in J = \text{markets}$

$m \in M = \text{productive units}$

$p \in P = \text{processes}$

$c \in C = \text{commodities}$

$c \in CF = \text{final products}$

$c \in CI = \text{intermediate products}$

$c \in CR = \text{raw materials}$

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### *Variables*

$z$  = process levels (production)  
 $x$  = shipments of final products  
 $e$  = exports of final products  
 $v$  = imports of final products  
 $u$  = domestic purchases of raw materials  
 $\xi$  = total cost  
 $\phi$  = cost groups  
 $\phi_v$  = raw material cost  
 $\phi_\lambda$  = transport cost  
 $\phi_\pi$  = import cost  
 $\phi_\epsilon$  = export revenues

### *Parameters*

$a$  = process inputs ( - ) or outputs ( + )  
 $b$  = capacity utilization  
 $d$  = market requirement  
 $\bar{e}$  = export bound  
 $k$  = initial capacity  
 $p^d$  = prices of domestic raw materials  
 $p^e$  = prices of exports of final products  
 $p^f$  = prices of imports of final products  
 $\mu^f$  = transport cost of final products  
 $\mu^e$  = transport cost of exports  
 $\mu^v$  = transport cost of imports

### *Constraints*

The model has three main types of constraints and an objective function. The types of constraints are:

- materials balance
- capacity
- demand requirements.

Also, there is sometime a fourth group of miscellaneous constraints. Finally, the objective function may consist of a number of component functions such as raw material cost and transport cost.

The materials balance constraints include constraints for final products, intermediate products, and raw materials. The first of these is shown below.

#### MATERIALS BALANCE CONSTRAINTS FOR FINAL PRODUCTS

$$(1) \quad \sum_{p \in P} a_{cp} z_{pi} \geq \sum_{j \in J} x_{cij} + e_{ci} \quad \begin{array}{l} c \in CF \\ i \in I \end{array}$$

$$\left[ \begin{array}{c} \text{Production} \\ \text{of final} \\ \text{products} \end{array} \right] \geq \left[ \begin{array}{c} \text{Shipment of final} \\ \text{products to domestic} \\ \text{markets} \end{array} \right] + \left[ \begin{array}{c} \text{Exports of} \\ \text{final} \\ \text{products} \end{array} \right]$$

The constraint requires that domestic production of each final product at each plant must exceed domestic shipments and exports of the product. The  $z$  variables are process levels. They are like production levels except that they are a generalization of production with many inputs and many outputs. For example, the primary still at an oil refinery has crude oil inputs and a large number of outputs including low-octane gasoline and kerosene. So the production level of the unit is not specified in terms of any one of the outputs but rather in terms of the crude oil input. Likewise the process (activity) level of the unit would be stated in terms of the crude oil input.

In this context the  $a_{cp}$  coefficients in Eq. (1) represent the units of commodity  $c$  input to or output from process  $p$  per unit activity level. By convention the inputs have negative coefficients and the outputs have positive coefficients. Thus in the atmospheric still example the coefficient might have the value -1.0 for crude oil, 0.2 for low-octane gasoline and 0.3 for kerosene.

The second material balance constraint is for intermediate products. It illustrates well the role of the plus and minus

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### MATERIALS BALANCE CONSTRAINTS FOR INTERMEDIATE PRODUCTS

$$(2) \quad \sum_{p \in P} a_{cp} z_{pi} \geq 0 \quad \begin{array}{l} c \in CI \\ i \in I \end{array}$$

$$\left[ \begin{array}{c} \text{Net production} \\ \text{of intermediate} \\ \text{products} \end{array} \right]$$

coefficients. Oil refinery models contain not only an atmospheric still process but also a catalytic cracking process. The second process takes the low-octane gasoline from the first process and converts it to high-octane gasoline. In this case low-octane gasoline is an intermediate product and would be included in Eq. (2). In this constraint the  $a$  coefficient might be 0.2 for the atmospheric still process and -0.15 for the catalytic cracking process. Thus the production of low-octane gasoline by the one process would have to be balanced with the use of low-octane gasoline as an input in the second process.

The last materials balance constraint requires, as is shown below, that the amount of raw materials used in processes (with negative ' $a$ ' coefficients) must be balanced by positive amounts of raw material purchases. For example a refinery must buy as much crude oil as it uses in its primary still.

### MATERIALS BALANCE CONSTRAINTS FOR RAW MATERIALS

$$(3) \quad \sum_{p \in P} a_{cp} z_{pi} + u_i \geq 0 \quad \begin{array}{l} c \in CR \\ i \in I \end{array}$$

$$\left[ \begin{array}{c} \text{Raw material} \\ \text{used} \end{array} \right] + \left[ \begin{array}{c} \text{Raw material} \\ \text{purchased} \end{array} \right] \geq 0$$

The next constraint belongs to the second type, namely the capacity constraints. The  $b$  coefficient in this constraint is one if a particular machine is used by a process and zero otherwise.

## CAPACITY CONSTRAINTS

$$(4) \quad \sum_{p \in P} b_{mp} z_{pl} \leq k_m \quad \begin{array}{l} m \in M \\ j \in I \end{array}$$

$$\begin{bmatrix} \text{Capacity} \\ \text{required} \end{bmatrix} \leq \begin{bmatrix} \text{Capacity} \\ \text{available} \end{bmatrix}$$

For example, there might be two alternative processes which run in the primary still at a refinery. The first process would use sweet crude and the second would use sour crude. Together they could not be used to process more than the four hundred thousand barrel capacity of the primary still as represented by the  $k$  parameter. So one process might be used to process a hundred thousand barrels of oil and the other process used to process three hundred thousand barrels of oil.

The third type of constraints are market requirement constraints. This constraint requires that the domestic shipment received plus the imports received at each market must exceed the market requirement.

## MARKET REQUIREMENTS

$$(5) \quad \sum_{i \in I} x_{ci} + v_{cj} \geq d_{cj} \quad \begin{array}{l} c \in CF \\ j \in J \end{array}$$

$$\begin{bmatrix} \text{Shipments} \\ \text{from plants} \\ \text{to markets} \end{bmatrix} + \begin{bmatrix} \text{Imports of final} \\ \text{products } c \text{ to} \\ \text{market } j \end{bmatrix} \geq \begin{bmatrix} \text{Requirements for} \\ \text{final product } c \\ \text{at market } j \end{bmatrix}$$

As was mentioned above most static sectoral models also include some miscellaneous constraints. This model has a single constraint of this type, namely the maximum export constraint which is shown below.

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### MAXIMUM EXPORTS

$$(6) \quad \sum_{i \in I} e_{ci} \leq \bar{e} \quad c \in CF$$

$$\left[ \begin{array}{c} \text{Total exports of} \\ \text{commodity } c \end{array} \right] \leq \left[ \begin{array}{c} \text{Bound on exports} \\ \text{of commodity } c \end{array} \right]$$

Constraints of this type may arise when the export marketing organization of an industry is able to place only a certain amount of the product in the export market. Constraints of this type must be treated with great care in sectoral models. It may be more realistic to replace them with a piecewise function in which the more the industry exports the lower the effective price.

The nonnegativity constraints shown below complete the set of constraints in this model.

### NONNEGATIVITY CONSTRAINTS

$$(7) \quad \begin{array}{ll} z_{pi} \geq 0 & p \in P, i \in I \\ x_{cij} \geq 0 & c \in CF, i \in I, j \in J \\ e_{ci} \geq 0 & c \in CF, i \in I \\ v_{cj} \geq 0 & c \in CF, j \in J \\ u_{ci} \geq 0 & c \in CR, i \in I \end{array}$$

### Objective Function

The objective function for the model is shown below.

$$(8) \quad \xi = \phi_v + \phi_\lambda + \phi_\pi - \phi_\epsilon$$

$$\left[ \begin{array}{c} \text{Total} \\ \text{cost} \end{array} \right] = \left[ \begin{array}{c} \text{Raw mat -} \\ \text{erial cost} \end{array} \right] + \left[ \begin{array}{c} \text{Transport} \\ \text{cost} \end{array} \right] + \left[ \begin{array}{c} \text{Import} \\ \text{cost} \end{array} \right] - \left[ \begin{array}{c} \text{Export} \\ \text{revenue} \end{array} \right]$$

As was discussed in the chapter on sectoral models this form of the objective originated in models without imports and exports. In those cases the criterion was simply the minimization of cost. When imports and exports were added the objective became the

minimization of cost net of export revenues. The component functions for the objective function are shown below.

#### RAW MATERIAL COST

$$(9) \quad \phi_r = \sum_{c \in CR} \sum_{i \in I} p_c^d u_{ci}$$

$$\begin{bmatrix} \text{Raw material} \\ \text{cost} \end{bmatrix} = \begin{bmatrix} \text{Domestic price times} \\ \text{quantity purchased} \\ \text{of raw material} \end{bmatrix}$$

As was discussed in the chapter on sectoral models transportation cost include not only the cost of shipping final products to markets but also the cost of shipping (1) exports to ports and (2) imports to markets from ports.

#### TRANSPORT COST

$$(10) \quad \phi_\lambda = \sum_{c \in CF} \sum_{i \in I} \sum_{j \in J} \mu_{cij}^f x_{cij}$$

$$\begin{bmatrix} \text{Transport} \\ \text{cost} \end{bmatrix} = \begin{bmatrix} \text{Cost of shipping final products} \\ \text{from steel mills to markets} \end{bmatrix}$$

$$+ \sum_{c \in CF} \sum_{i \in I} \mu_{ci}^e e_{ci} + \sum_{c \in CF} \sum_{j \in J} \mu_{cj}^v v_{cj}$$

$$+ \begin{bmatrix} \text{Cost of shipping final} \\ \text{products from steel} \\ \text{mills to nearest port} \end{bmatrix} + \begin{bmatrix} \text{Cost of shipping imported} \\ \text{final products from} \\ \text{ports to markets} \end{bmatrix}$$



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### IMPORT COST

$$(11) \quad \phi_{\pi} = \sum_{c \in CF} \sum_{j \in J} p_c^{\pi} v_{cj}$$

$$\begin{bmatrix} \text{Import} \\ \text{cost} \end{bmatrix} = \begin{bmatrix} \text{Cost of final products} \\ \text{imported to markets} \end{bmatrix}$$

### EXPORT REVENUES

$$(12) \quad \phi_{\epsilon} = \sum_{c \in CF} \sum_{i \in I} p_c^{\epsilon} e_{ci}$$

$$\begin{bmatrix} \text{Export} \\ \text{revenues} \end{bmatrix} = \begin{bmatrix} \text{Price times quantity} \\ \text{of exports} \end{bmatrix}$$

The following appendix provides a representation of this model in a form that can be used as an input for a computer.

## 2. GAMS Representation

The computer input form of the static model is for the GAMS modeling system, Brooke, Kendrick, and Meeraus (1988). The first two pages of the input follow the mathematical statement above closely. The last four pages are the data for a particular problem namely the steel industry in Mexico.

The GAMS representation in the next pages is similar to the MEXSS model which is included in the Model Library which is distributed with the GAMS system.

# APP. 2A A STATIC SECTORAL MODEL 27

## \$TITLE MEXICO STEEL - SMALL STATIC

\* FROM KENDRICK D, MEERAUS A AND ALATORRE J, 1984,  
 \* THE PLANNING OF INVESTMENT PROGRAMS IN THE STEEL  
 \* INDUSTRY, THE JOHNS HOPKINS UNIVERSITY PRESS,  
 \* BALTIMORE AND LONDON.

## SETS

I	STEEL PLANTS
J	MARKETS
M	PRODUCTIVE UNITS
P	PROCESSES
C	COMMODITIES
CF	FINAL PRODUCTS
CI	INTERMEDIATE PRODUCTS
CR	RAW MATERIALS

## VARIABLES

Z	PROCESS LEVEL	(MILL TPY)
X	SHIPMENT OF FINAL PRODUCTS	(MILL TPY)
E	EXPORTS	(MILL TPY)
V	IMPORTS	(MILL TPY)
U	PUR OF DOM MATER	(MILL UNITS PER YEAR)
XI	TOTAL COST	(MILL US\$)
PHIPSI	RAW MATERIAL COST	(MILL US\$)
PHILAM	TRANSPORT COST	(MILL US\$)
PHIPI	IMPORT COST	(MILL US\$)
PHIEPS	EXPORT REVENUE	(MILL US\$)

## PARAMETERS

PARAMETERS	
A	INPUT-OUTPUT COEFFICIENTS
B	CAPACITY UTILIZATION
D	DEMAND FOR STEEL IN 1979 (MILL TPY)
EB	EXPORT BOUND (MILL TPY)
K	CAPACITIES OF PROD UNITS (MILL TPY)
PD	DOMESTIC PRICES (US\$ PER UNIT)
PE	EXPORT PRICES (US\$ PER UNIT)
PV	IMPORT PRICES (US\$ PER UNIT)
MUF	TRAN RATE: FINAL PROD (US\$ PER TON)
MUE	TRAN RATE: EXPORTS (US\$ PER TON)
MUV	TRAN RATE: IMPORTS (US\$ PER TON)

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### EQUATIONS

MBF	MAT BAL: FINAL PRODUCTS	(MILL TPY)
MBI	MAT BAL: INTERMEDIATES	(MILL TPY)
MBR	MAT BAL: RAW MATERIALS	(MILL TPY)
CC	CAPACITY CONSTRAINT	(MILL TPY)
MR	MARKET REQUIREMENTS	(MILL TPY)
ME	MAXIMUM EXPORT	(MILL TPY)
OBJ	ACCOUNTING: TOTAL COST	(MILL US\$)
APSI	ACCT: RAW MATERIAL COST	(MILL US\$)
ALAM	ACCT: TRANSPORT COST	(MILL US\$)
API	ACCT: IMPORT COST	(MILL US\$)
AEPS	ACCT: EXPORT COST	(MILL US\$)

POSITIVE VARIABLES Z, X, E, V, U;

MBF(CF,I)..	$SUM(P, A(CF,P)*Z(P,I)) = G = SUM(J, X(CF,I,J)) + E(CF,I);$
MBI(CI,I)..	$SUM(P, A(CI,P)*Z(P,I)) = G = 0;$
MBR(CR,I)..	$SUM(P, A(CR,P)*Z(P,I)) + U(CR,I) = G = 0;$
CC(M,I)..	$SUM(P, B(M,P)*Z(P,I)) = L = K(M,I);$
MR(CF,J)..	$SUM(I, X(CF,I,J)) + V(CF,J) = G = D(CF,J);$
ME(CF)..	$SUM(I, E(CF,I)) = L = EB;$
OBJ..	$XI = E = PHIPSI + PHILAM + PHIPI - PHIEPS;$
APSI..	$PHIPSI = E = SUM((CR,I), PD(CR)*U(CR,I));$
ALAM..	$PHILAM = E = SUM((CF,I,J), MUF(I,J)*X(CF,I,J)) + SUM((CF,I), MUE(I)*E(CF,I)) + SUM((CF,J), MUV(J)*V(CF,J));$
API..	$PHIPI = E = SUM((CF,J), PV(CF)*V(CF,J));$
AEPS..	$PHIEPS = E = SUM((CF,I), PE(CF)*E(CF,I));$

MODEL MEXSS SMALL STATIC PROBLEM / ALL /;

\*  
\* DATA  
\*

## SETS

## I STEEL PLANTS

/ AHMSA	ALTOS HORNOS - MONCLOVA
FUNDIDORA	MONTERREY
SICARTSA	LAZARO CARDENAS
HYLSA	MONTERREY
HYLSAP	PUEBLA /

## J MARKETS

/ MEXICO-DF
MONTERREY
GUADALAJA /

## C COMMODITIES

/ PELLETS	IRON ORE PELLETS - TONS
COKE	TONS
NAT-GAS	1000 CUBIC METERS
ELECTRIC	ELECTRICITY - MWH
SCRAP	TONS
PIG-IRON	MOLTEN PIG IRON - TONS
SPONGE	SPONGE IRON - TONS
STEEL	TONS /

CF(C) FINAL PRODUCTS  
/ STEEL /

CI(C) INTERMEDIATE PRODUCTS  
/ SPONGE  
PIG-IRON /

CR(C) RAW MATERIALS  
/ PELLETS  
COKE,  
NAT-GAS  
ELECTRIC  
SCRAP /

## P PROCESSES

/ PIG-IRON	PIG IRON FROM PELLETS
SPONGE	SPONGE IRON PRODUCTION
STEEL-OH	STEEL PROD: OPEN HEARTH

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	STEEL-EL STEEL-BOF	STEEL PR: ELEC FURNACE STEEL PRODUCTION: BOF /
M PROD UNITS		
/ BLAST-FURN	BLAST FURNACES	
OPENHEARTH	OPEN HEARTH FURNACES	
BOF	BASIC OXYGEN CONVERT	
DIRECT-RED	DIRECT REDUCTION UNITS	
ELEC-ARC	ELECTRIC ARC FURNACES /	

TABLE A(C,P) INPUT-OUTPUT COEFFICIENTS

PIG-IRON SPONGE STEEL-OH STEEL-EL STEEL-BOF

PELLETS	-1.58	-1.38		
COKE	-.63			
NAT-GAS		-.57		
ELECTRIC			-.58	
SCRAP			-.33	-.12
PIG-IRON	1.00		-.77	-.95
SPONGE		1.00	-1.09	
STEEL			1.00	1.00

TABLE B(M,P) CAPACITY UTILIZATION

PIG-IRON SPONGE STEEL-OH STEEL-EL STEEL-BOF

BLAST-FURN	1.0			
OPENHEARTH			1.0	
BOF				1.0
DIRECT-RED		1.0		
ELEC-ARC			1.0	

TABLE K(M,I) CAPACITIES OF PRODUCTIVE UNITS (MILL TPY)

AHMSA FUNDIDORA SICARTSA HYLSA HYLSAP

BLAST-FURN	3.25	1.40	1.10		
OPENHEARTH	1.50	.85			
BOF	2.07	1.50	1.30		
DIRECT-RED				.98	1.00
ELEC-ARC				1.13	.56

## \* MARKET DEMAND COMPUTATION

SCALARS DT DEMAND:FINAL GOODS:1979 (MIL TONS) / 5.209 /  
 RSE RAW STEEL EQUIVALENCE (PERCENT) / 40 /

## PARAMETERS

DD(J) DISTRIBUTION OF DEMAND

/ MEXICO-DF 55  
 MONTERREY 30  
 GUADALAJA 15 /;

$$D("STEEL",J) = DT * (1 + RSE/100) * DD(J)/100;$$

## \* TRANSPORTATION COST

TABLE RD(\*,\*) RAIL DIST FROM PLANTS TO MARKETS (KM)

MEXICO-DF MONTERREY GUADALAJA EXPORT

AHMSA	1204	218	1125	739
FUNDIDORA	1017		1030	521
SICARTSA	819	1305	704	
HYLSA	1017		1030	521
HYLSAP	185	1085	760	315
IMPORT	428	521	300	

;

## \* UNIT TRANSPORTATION COST

MUF(I,J) = ( 2.48 + .0084\*RD(I,J)) \$RD(I,J);  
 MUV(J) = ( 2.48 + .0084\*RD("IMPORT",J)) \$RD("IMPORT",J);  
 MUE(I) = ( 2.48 + .0084\*RD(I,"EXPORT")) \$RD(I,"EXPORT");

## \* PRICES

TABLE PRICES(C,\*) PRODUCT PRICES (US\$ PER UNIT)

DOMESTIC IMPORT EXPORT

PELLETS	18.7		
COKE	52.17		
NAT-GAS	14.0		
ELECTRIC	24.0		
SCRAP	105.0		
STEEL		150.	140.

;

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#### \* DOMESTIC, IMPORT, AND EXPORT PRICES

PD(C) = PRICES(C,"DOMESTIC");  
PV(C) = PRICES(C,"IMPORT");  
PE(C) = PRICES(C,"EXPORT");

#### \* EXPORT BOUND

EB = 1.0;

#### \* SOLVE STATEMENT

SOLVE MEXSS USING LP MINIMIZING XI ;

#### \* DISPLAY RESULTS

DISPLAY Z.L, X.L, U.L, V.L, E.L ;

## Appendix 2B

### A Dynamic Sectoral Model

This appendix contains the mathematical statement of a dynamic sectoral model which is drawn from Kendrick, Meeraus, and Alatorre (1984) pp. 230-236. The model here is simplified somewhat for ease of exposition by eliminating mines from the previous model.

#### *Sets*

$i \in I = \text{plants}$   
 $j \in J = \text{markets}$   
 $m \in M = \text{productive units}$   
 $p \in P = \text{processes}$   
 $c \in C = \text{commodities}$   
 $c \in CR = \text{raw materials}$   
 $c \in CV = \text{imported raw materials}$   
 $c \in CI = \text{interplant shipments}$   
 $c \in CF = \text{final products}$   
 $c \in CE = \text{exportable commodities}$   
 $t \in T = \text{time periods}$   
 $g \in G = \text{grid points}$

#### *Variables*

$z = \text{process levels (production)}$   
 $x^f = \text{shipments of final products}$   
 $x^a = \text{interplant shipments}$   
 $e = \text{exports of final products}$   
 $v^f = \text{imports of final products}$   
 $v^r = \text{imports of materials to plants}$



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$u$  = domestic purchases of raw materials

$h$  = investment variables

$s$  = convex combination variables

$y$  = zero - one variables

$\xi$  = total cost

$\phi_{\pi}$  = investment cost

$\phi_v$  = raw material cost

$\phi_{\lambda}$  = transport cost

$\phi_{\pi}$  = import cost

$\phi_s$  = export revenues

#### Parameters

$a$  = process inputs ( - ) or outputs ( + )

$b$  = capacity utilization

$k$  = initial capacity

$d$  = market requirement

$e^u$  = export bound

$\bar{h}$  = grid points for investment function

$p^d$  = prices of domestic raw materials

$p^f$  = prices of imports of final products

$p^e$  = prices of exports of final products

$\delta$  = discount factor

$\mu^f$  = transport cost of final products

$\mu^e$  = transport cost of exports

$\mu^m$  = transport cost for interplant shipments

$\mu^i$  = transport cost of imports

$\theta$  = years per time period

$\sigma$  = capital recovery factor

$\bar{\omega}$  = investment cost grid points

### *Constraints*

The model has three main types of constraints and an objective function. The types of constraints are:

- materials balance
- capacity and investment
- demand requirements

Also, there is sometime a fourth group of miscellaneous constraints. Finally, the objective function may consist of a number of component functions such as investment cost and transport cost.

There were three materials balance constraints in the static model. However, as the number of different types of commodities increases it is more efficient to use a single commodity constraint and to restrict the set of commodities over which the various variables are created. For example the raw material purchases variable which is shown below has a  $c$  subscript and the  $c \in C$  notation on the right would indicate that there is a variable

$$u_{c|c \in CR} \qquad c \in C$$

of this type for all commodities. However the  $|c \in CR$  notation with the bar under the  $u$  variable indicates that this variable should be created only for the commodities which are raw materials.

## MATERIALS BALANCE CONSTRAINTS

$$\begin{aligned}
 (1) \quad & \sum_{p \in P} a_{cp} Z_{pi} + u_{ci} + v_{ci}^r \\
 & \left[ \begin{array}{c} \text{Inputs and} \\ \text{outputs of} \\ \text{commodity } c \\ \text{at plant } i \end{array} \right] + \left[ \begin{array}{c} \text{Domestic purchases} \\ \text{of raw material } c \\ \text{at plant } i \end{array} \right] + \left[ \begin{array}{c} \text{Imports of} \\ \text{commodity } c \\ \text{to steel mill } i \end{array} \right] \\
 & + \sum_{i' \in I} x_{ci'}^n \geq \sum_{i' \in I} x_{ci'}^n \\
 & \left[ \begin{array}{c} \text{Interplant shipments} \\ \text{from plant } i' \text{ to} \\ \text{plant } i \end{array} \right] \geq \left[ \begin{array}{c} \text{Interplant shipments} \\ \text{from plant } i \text{ to} \\ \text{plant } i' \end{array} \right] \\
 & + \sum_{j \in J} x_{ci}^n + e_{ci} \quad \begin{array}{l} c \in C \\ i \in I \\ t \in T \end{array} \\
 & \left[ \begin{array}{c} \text{Final product shipments} \\ \text{from plant } i \text{ to all} \\ \text{markets} \end{array} \right] + \left[ \begin{array}{c} \text{Exports} \\ \text{from} \\ \text{plant } i \end{array} \right]
 \end{aligned}$$

The constraint requires that net production plus purchases plus imports plus incoming interplant shipments must exceed outgoing interplant shipment plus final product shipments plus exports.

The next constraints belongs to the second type, namely the capacity and investment constraints.

## CAPACITY CONSTRAINTS

$$(2) \quad \sum_{p \in P} b_{mp} z_{pt} \leq k_{mt} + \sum_{\tau \in T, \tau \leq t} h_{m\tau} \quad \begin{array}{l} m \in M \\ i \in I \\ t \in T \end{array}$$

$$\left[ \begin{array}{c} \text{Capacity} \\ \text{utilized} \end{array} \right] \leq \left[ \begin{array}{c} \text{Initial} \\ \text{capacity} \end{array} \right] + \left[ \begin{array}{c} \text{Capacity added} \\ \text{before or during} \\ \text{time period } t \end{array} \right]$$

The capacity constraint is the same as in the static model except that the initial capacity can be increased by investments made in each time period.

The  $h$  variable is the addition to capacity for a particular production unit, plant, and time period. Therefore the right hand side of the constraint above includes a summation over all previous time periods. Moreover, as is shown below the  $h$  variable is the convex combination of a set of grid points. This formulation permits the investment cost function to contain both economies of scale and diseconomies of scale in different domains of the function, cf. Kendrick, Meeraus, and Alatorre (1984) pp. 213-7. For example a blast furnace may have an investment function with economies of scale in the domain up to 5 million tons per year and diseconomies of scale thereafter.

DEFINITION OF  $h$ 

$$(3) \quad h_{mt} = \sum_{g \in G} \bar{h}_{mg} s_{mgt} \quad \begin{array}{l} m \in M \\ i \in I \\ t \in T \end{array}$$

$$\left[ \begin{array}{c} \text{Addition to capacity} \\ \text{in productive unit } m \\ \text{at steel mill } i \text{ in} \\ \text{period } t \end{array} \right] = \left[ \begin{array}{c} \text{Convex combination} \\ \text{of investment sizes } \bar{h} \\ \text{at grid point } g \text{ for} \\ \text{productive unit } m \end{array} \right]$$

The summation of the  $s$  variables are further constrained to equal either one or zero by Eq. 4. If the  $y$  variable takes on the value of one then there will be investment in a particular production

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function, plant, and time period; otherwise there will be no investment for that particular combination. This constraint is necessary because of the presence of economies of scale.

#### CONVEX COMBINATION CONSTRAINTS

$$(4) \quad y_{mt} = \sum_{g \in G} s_{mgt} \quad \begin{array}{l} m \in M \\ i \in I \\ t \in T \end{array}$$

$$\begin{bmatrix} \text{zero or one} \\ \text{investment} \\ \text{choice} \\ \text{variable} \end{bmatrix} = \begin{bmatrix} \text{Convex combination} \\ \text{variables must sum} \\ \text{to zero or one} \end{bmatrix}$$

The third type of constraint is the market requirement constraint shown below. This constraint requires that for each final product the domestic shipments received plus the imports received at each market must exceed the requirement in each time period.

#### MARKET REQUIREMENTS

$$(5) \quad \sum_{i \in I} x_{cjt} + v_{cjt}^f \geq d_{cjt} \quad \begin{array}{l} c \in CF \\ j \in J \\ t \in T \end{array}$$

$$\begin{bmatrix} \text{Shipments} \\ \text{from plants} \\ \text{to markets} \end{bmatrix} + \begin{bmatrix} \text{Imports of final} \\ \text{products } c \text{ to} \\ \text{market } j \end{bmatrix} \geq \begin{bmatrix} \text{Requirements for} \\ \text{final product } c \\ \text{at market } j \end{bmatrix}$$

As was mentioned above most static sectoral models also include some miscellaneous constraints. This model has a single constraint of this type, namely the maximum export constraint which is shown below.

## EXPORT UPPER BOUND

$$(6) \quad \sum_{c \in CE} \sum_{i \in I} e_{ci} \leq e_i^u \quad t \in T$$

$$\left[ \begin{array}{c} \text{Total exports} \\ \text{in period } t \end{array} \right] \leq \left[ \begin{array}{c} \text{Export upper} \\ \text{bound} \end{array} \right]$$

This constraint differs from the similar constraint in the static model in that it permits a different export bound in each time period.

The nonnegativity constraints and the binary variable constraint shown below complete the set of constraints in this model.

## NONNEGATIVITY CONSTRAINTS

$$(7) \quad \begin{array}{ll} z_{pit} \geq 0 & p \in P, i \in I, t \in T \\ x_{cih}^f \geq 0 & c \in CF, i \in I, j \in J, t \in T \\ x_{cih}^n \geq 0 & c \in CI, i' \in I, i \in I, t \in T \\ u_{ci} \geq 0 & c \in CR, i \in I, t \in T \\ v_{ci}^f \geq 0 & c \in CF, j \in J, t \in T \\ v_{ci}^r \geq 0 & c \in CV, i \in I, t \in T \\ e_{ci} \geq 0 & c \in CE, i \in I, t \in T \\ h_{mi} \geq 0 & m \in M, i \in I, t \in T \\ s_{mgi} \geq 0 & m \in M, g \in G, i \in I, t \in T \end{array}$$

## BINARY VARIABLE

$$(8) \quad y_{mi} = 0 \text{ or } 1 \quad \begin{array}{l} m \in M \\ i \in I \\ t \in T \end{array}$$

*Objective Function*

The objective function for the model is shown below.

$$(9) \quad \xi = \sum_{t \in T} \delta_t \theta$$

$$\begin{bmatrix} \text{Total} \\ \text{cost} \end{bmatrix} = \begin{bmatrix} \text{Discount} \\ \text{factor} \end{bmatrix} \begin{bmatrix} \text{Years per} \\ \text{time period} \end{bmatrix}$$

$$(\phi_{\kappa} + \phi_{vt} + \phi_{\lambda} + \phi_m - \phi_{\alpha})$$

$$\begin{bmatrix} \text{Invest-} \\ \text{ment} \\ \text{cost} \end{bmatrix} + \begin{bmatrix} \text{Raw} \\ \text{material} \\ \text{cost} \end{bmatrix} + \begin{bmatrix} \text{Transport} \\ \text{cost} \end{bmatrix} + \begin{bmatrix} \text{Import} \\ \text{cost} \end{bmatrix} - \begin{bmatrix} \text{Export} \\ \text{revenue} \end{bmatrix}$$

This function differs from the static model function in two ways:

(1) there is discounting of the cost with the  $\delta_t$  parameter and (2) there is multiplication of the annual cost by the parameter  $\theta$  which is the number of years per time period. The last parameter is necessary because the models usually include three or four time period with each time period having three to five years. This is necessary because the model becomes too large if it includes 15 to 20 annual time periods.

The component functions for the objective function are shown below. The first of these, the investment cost function, is new.

#### INVESTMENT COST

$$(10) \quad \phi_{\kappa} = \sigma \sum_{t \in T} \sum_{m \in M} \sum_{g \in G} \sum_{l \in I} \omega_{mgtl} s_{mgtl} \quad t \in T$$

The  $s$  variables play the same convex combination role that they played with the  $\bar{h}$  grid point variables above, except that now the grid points are the corresponding cost  $\omega$ . The investment cost function is made up of a series of linear segments and at each break in the function there is a grid point.

The  $\sigma$  in Eq. 10 plays a different role. It converts capital cost to rental payments. The reason for this is that if the entire capital cost of an investment is included in the cost function very little investment will occur. If on the other hand the investment portion

of the cost function is treated like rental payments on capital goods then there is a balance in time between the benefits which accrue from investment and the payment of the cost. The parameter  $\sigma$  may have a value like ten percent indicating that ten percent of the cost the capital cost is paid as rental cost in each year.

Care should be exercised in the use of this function since one can effectively go on paying for a piece of equipment after the equipment is retired. This has not been a problem in most applications since the models cover relatively short periods of time, but it could be if models are built to cover longer periods of time.

The raw material cost function shown below is the same as the equivalent function in the static models except for the addition of the time period subscripts.

#### RAW MATERIAL COST

$$(11) \quad \phi_{\pi t} = \sum_{c \in CR} \sum_{i \in I} p_{ci}^d u_{ci} \quad t \in T$$

$$\begin{bmatrix} \text{Raw material} \\ \text{cost} \end{bmatrix} = \begin{bmatrix} \text{Domestic price times} \\ \text{quantity purchased} \\ \text{of raw material} \end{bmatrix}$$

The transportation cost function below differs from the static model function by the inclusion of two additional terms: (1) inter-plant shipment cost and (2) transportation cost for imports of raw materials and intermediate products to plants.



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### TRANSPORT COST

$$\begin{aligned}
 (12) \quad \phi_{\lambda t} &= \sum_{c \in CF} \sum_{i \in I} \sum_{j \in J} \mu_{cj}^f x_{cjt} + \sum_{c \in CF} \sum_{j \in J} \mu_j^v v_{cj}^f \\
 &= \left[ \begin{array}{c} \text{Transport} \\ \text{cost} \end{array} \right] = \left[ \begin{array}{c} \text{Final products} \\ \text{to markets} \end{array} \right] + \left[ \begin{array}{c} \text{Imports} \\ \text{to markets} \end{array} \right] \\
 &+ \sum_{c \in CF} \sum_{i \in I} \mu_i^e e_{ct} + \sum_{c \in CI} \sum_{i \in I} \sum_{l' \in I} \mu_{il'}^n x_{cilt} + \sum_{c \in CV} \sum_{i \in I} \mu_i^o v_{ci}^r \quad t \in T \\
 &+ \left[ \begin{array}{c} \text{Exports} \end{array} \right] + \left[ \begin{array}{c} \text{Interplant} \\ \text{shipments} \end{array} \right] + \left[ \begin{array}{c} \text{Imports} \\ \text{to plants} \end{array} \right]
 \end{aligned}$$

The import cost function includes one additional terms which was not in the equivalent static model function namely the cost of materials imported to plants.

### IMPORT COST

$$\begin{aligned}
 (13) \quad \phi_{\pi} &= \sum_{c \in CF} \sum_{j \in J} p_c^v v_{cj}^f + \sum_{c \in CV} \sum_{i \in I} p_c^r v_{ci}^r \quad t \in T \\
 &= \left[ \begin{array}{c} \text{Import} \\ \text{cost} \end{array} \right] = \left[ \begin{array}{c} \text{Imports} \\ \text{to markets} \end{array} \right] + \left[ \begin{array}{c} \text{Imports} \\ \text{to plants} \end{array} \right]
 \end{aligned}$$

The export revenue function is the same as the function for the static model with the exception of the addition of the time period subscripts.

### EXPORT REVENUES

$$\begin{aligned}
 (14) \quad \phi_{\varepsilon t} &= \sum_{c \in CE} \sum_{i \in I} p_c^e e_{ct} \quad t \in T \\
 &= \left[ \begin{array}{c} \text{Export} \\ \text{revenues} \end{array} \right] = \left[ \begin{array}{c} \text{Price times quantity} \\ \text{of exports} \end{array} \right]
 \end{aligned}$$

### 3 Applications

One of the most effective means of understanding the scope of sectoral models as well as their strengths and weaknesses is to review the results of previous applications of this methodology. This chapter begins with single country models and progresses to regional and then worldwide models.

#### 1. Single Country

Single country models have been developed for a number of industries including steel, fertilizers petrochemicals, pulp and paper, electric power, and cement. These industries are all process industries in the sense that raw materials are transformed in a fairly continuous set of processes into final products.

This review of sectoral models is not intended to be comprehensive, but rather illustrative. Thus in each case a model or models are selected which indicate the scope of applications and the comparative strengths and weaknesses of the methodology.

##### a. Steel

The Mexican steel industry was the subject of a substantial study by the World Bank in 1979 (Kendrick, Meeraus and Alatorre (1984)). At that time there were five principal steel mills and three large market areas as is shown in Figure 3.1. Supply and demand were fairly evenly balanced at around 8 million tons per year so there was not a large quantity of either exports or imports.

In summary the dynamic model seeks to find production, shipment, export, import, and investment variables to minimize the net cost of meeting the market constraints over time. The model permits economies of scale in investment cost and is therefore useful for analyzing dynamic comparative advantage.

This model is included in the Model Library which is distributed with the GAMS System. It is labelled, Mexican Steel - Small Dynamic, MEXSD.

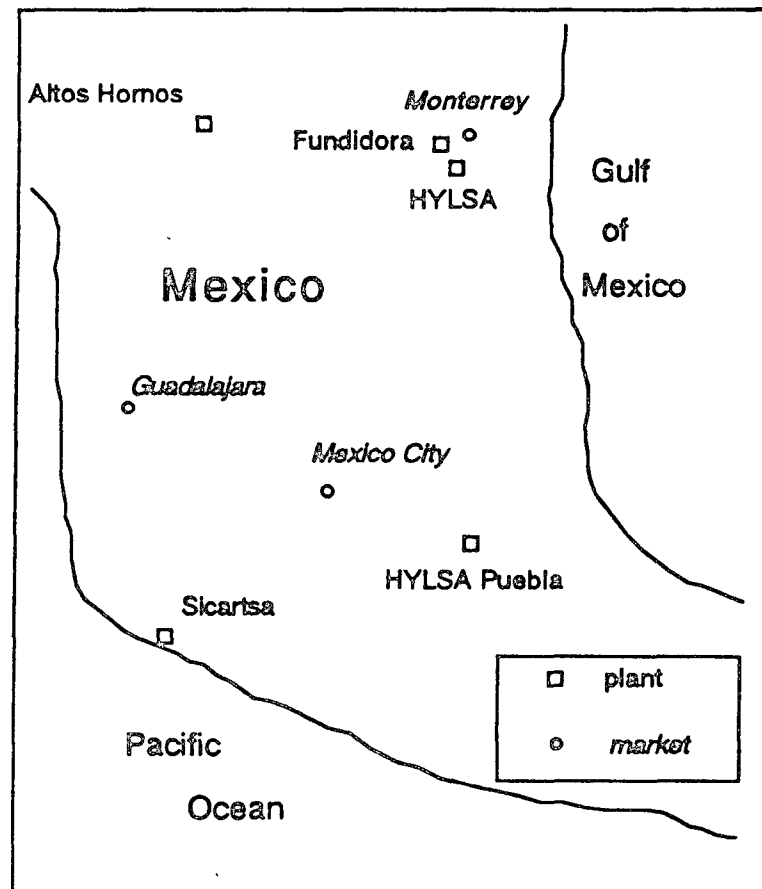


Figure 3.1 The Mexican Steel Industry

There were two kinds of technology in use for producing steel and the economics of these two technologies were decidedly different. The conventional technology is shown in Fig. 3.2. This technology uses iron ore and coal inputs to a blast furnace which produces pig iron. Scrap iron is added to the pig iron in the BOF (basic oxygen furnace) and the metal is refined to steel. There are strong economies of scale in the blast furnace and moderate economies of scale in the basic oxygen furnace. This technology was in use in three of the five plants.

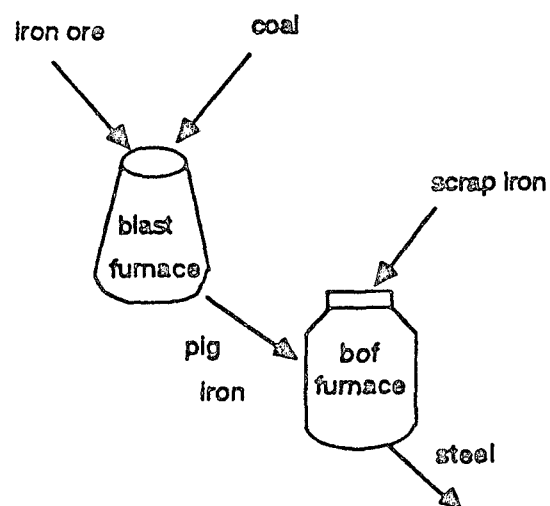


Figure 3.2 Steel Production with the Conventional Technology

The direct reduction technology which is shown in Fig. 3.3 was in use in the other two plants. In this technology iron ore is combined with natural gas under pressure in the direct reduction unit to reduce the metal to sponge iron. The sponge iron is then combined with scrap iron in an electric arc furnace to produce steel. The economies of scale are weaker in this technology, so that smaller production units are economically viable.

The demand for steel products was growing at about ten percent per year at the time of the study, so the key question was whether to expand the existing plants or to construct new plants. The new plant sites under consideration were both near large natural gas deposits and on the Gulf of Mexico, namely Tampico, northeast of Mexico City, and Coatzacoalcoz in the Yucatan Peninsula. A second question was the choice of technology - whether to expand with the conventional technology or with the direct reduction technology. A third question was whether to rely on the domestic ores which were declining in quality or on imported ores.

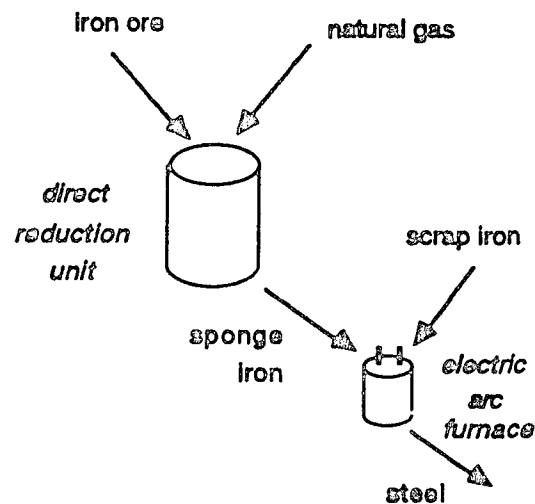


Figure 3.3 Steel Production with Direct Reduction

One of the main results of the study was that the price of natural gas was a key determinant of the best investment strategy. The natural gas price, which was strictly controlled, was a factor of ten less than the world market price. If the price was to remain at that low level then the best investment strategy was to build new direct reduction units. If on the other hand the natural gas price was allowed to rise to the world price then the conventional technology should be used.

Another result was that the Sicartsa location had a strong comparative advantage over the other existing plants and the new plant sites as a location for expansion. Sicartsa is located near a substantial body of iron ore and is a port. Thus it can exploit the existing ore bodies for many years and then efficiently begin using imported ores. Also, at that time the government had a policy of supplying natural gas at prices even below the controlled prices to plants which were located outside of the congested cities. Sicartsa qualified for this lower price and this added further to its advantage.

A third set of results concerned exports and imports. Imports of iron ore would be small in the near future but would rise to substantial levels as the Mexican ores decreased in quality and quantity during the next twenty years. This represents a substan-

tial export opportunity for Venezuela and Brazil, both of whom can export high quality iron ore pellets. Thus, even though the model is a single country model it has implications for the potential exports of other countries.

Export and import prices of final products were set at world market levels. At these price levels Mexico was a competitive exporter of steel products. However, an upper bound was placed on exports which limited the amount of exports of final products to a small quantity. A revised version of the model could be used to make a substantial study of the export possibilities of this industry.

In retrospect, the two most serious limitations of the study were (1) the demand projections and (2) the treatment of exports. The demand projections proved to be much too optimistic as the Mexican economy was in a boom in 1979 but has suffered serious declines since then. This is not a problem with the methodology, as a sensitivity test could have been performed to study the effects of different demand projections on the investment strategies, and it was rather a matter of oversight that the sensitivity test was not performed. In fact, if the model had been used for rollover planning it would have been solved each year with new demand projections and the expansion strategy would have been quickly revised in the face of the declining economy.

Export possibilities were simply not given enough attention in the study. The tight upper bound on exports even prevented the issue from being addressed seriously. However, the problem here is not in the methodology, since exports could have been specified with a more generous upper bound or export demand functions could have been introduced. The study could now be repeated with a focus on the export possibilities for the industry with only minor changes in the structure of the model.

Another limitation is the use of fixed domestic demand instead of demand functions. As was discussed in the previous chapter, demand functions can be used and the problem converted from one of cost minimization to consumer and producer surplus maximization.

A final limitation is computational cost. The plan for the Mexican steel study was to first build an aggregated and then a disaggregated static model, followed by similar dynamic models. The small static and large static models were built with about ten and fifty commodities, respectively. Then two dynamic models were to be constructed. However, only the small dynamic model was built. This model contained about ten commodities, covered

five time periods and included economies of scale in the investment functions. The resulting programming problem took so long to solve on a mainframe computer that it was apparent that it would not be possible to develop the large dynamic model. Since that time, however, great strides have been made in computer speed, so it would probably be quite possible now to develop and solve the large dynamic model.

In summary, the most important limitations of this study were specification oversights by the investigators. Though there are limitations in the methodology these do not in retrospect seem to have been binding. Finally, the computational limitation, which was important at the time, has been eased substantially since then by increases in computational power.

This study shows how single country sectoral models can be used to analyze dynamic comparative advantage. Economies of scale are included in the investment cost functions and there is a growing domestic demand. Thus the decision to invest and produce for the domestic markets rather than to import can be made while considering the long term rather than just the short term comparative advantage of the industry. Exports at world market prices are also included in the model so that export possibilities can be evaluated against the cost of production (including the investment cost under economies of scale). Moreover, the model includes imports of raw materials and exports or imports of intermediate commodities. A minor change in the model specification would permit export possibilities for raw materials as well. Thus the model permits the analysis of dynamic comparative advantage in the range of products from raw materials through intermediate products to final products.

The model does not explicitly include plants and markets in other countries. That is done in the regional and global models which are discussed later in this chapter. However, let us first consider a single country model for another industry.

#### b. Fertilizers

One of the best known single country models is the fertilizer industry study of Egypt by Choksi, Meeraus and Stoutjesdijk (1980). That study included a dynamic model with three time periods and eight plants. Five of the plants were existing and three were sites for new plants. Twenty market areas and eleven final products were included in the model which covered both nitroge-



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nous and phosphatic fertilizers. Fifteen productive units were used, including those which produced sulfuric acid, nitric acid, phosphoric acid, and ammonia as well as a number of phosphatic and nitrogenous fertilizers.

The model used world prices for exports and imports. Imports of both raw materials and final products were included as well as exports of final products. Also, various kinds of upper bounds on exports were used in different scenarios. In the basic solution to the model exports were limited to 25 thousand tons per year for each final product, at each plant, in each time period. Also there was an overall export limit of 100 thousand tons per year for all commodities. As the total capacity of the industry was about two million tons per year, this was a tight export limit. Under these limits the basic solution was for the sum of exports of urea, calcium ammonia nitrate (CAN), and single super phosphate (SSP) to be 100 thousand tons per year in each time period. Thus there was apparently a strong potential for exports from the industry even though the basic solution provided for very little expansion of capacity. Therefore the picture is of an industry with substantial excess capacity which could produce at prices below world market prices for some products. With this background two alternative export scenarios were considered.

In the first of these scenarios the export bounds were removed but no capacity expansion was permitted. Exports were 440 thousand tons in the first time period, declining to 323 and 206 thousand tons respectively in the second and third periods as domestic demand rose. All of these exports were for a single product (urea) and from a single plant (Abu Kir) which was located at a port on the Mediterranean Sea. So while domestic production was diversified across a number of products, exports were concentrated in that single product manufactured in the plant that could produce most efficiently for the export market. The point here is not that the best export strategy was to concentrate on a single product from a single plant but rather that the model enabled the analyst to conduct experiments which would help to find the set of products and plants which were the most efficient exporters in a domestic industry with many plants and many products.

Also, the use of a sectoral model rather than simple cost calculations for export analysis brings out clearly the effects on the production strategy of the remaining domestic plants of increases in exports from one plant. The other plants made substantial adjustments in their production patterns when Abu Kir increased its exports of urea.

This example also shows another of the limitations of the sectoral models. These models do not normally include the cost of developing export markets by creating foreign trade offices abroad, advertising, etc. Thus the models may overestimate the gains from trade. The methodology permits the inclusion of this cost element, but the practice so far has been to ignore what may be a very costly part of export market establishment.

In the second scenario provision was made for investment to increase the capacity of the industry and upper bounds on total exports were raised to 500, 650, and 845 thousand tons in the three periods. This resulted in a large expansion of the plant at Suez on the Gulf of Suez. The export pattern is shown in Table 3.1.

Table 3.1 Exports in the Second Scenario

Plant	Product	1980	1983	1986
Kafir El Zayaat	SSP	81	0	0
Abu Kir	Urea	419	277	214
Suez	Urea	0	373	631
Total		500	650	845

In this solution the export product mix changed across time periods. In the first time period some single super phosphate was exported while in the last two time periods only urea was exported. This flies in the face of the usual expectation that a country will begin exporting a commodity and continue to do so for many years. Since changes in domestic capacity are discrete, however, and since the entire industry will adjust to these changes there is no reason to expect that it is efficient to export the same commodities year after year.

Table 3.1 also shows that one should not expect the same plants to export year after year. In this solution Abu Kir's initial dominant position in the export market was lost to the plant at Suez as that plant expanded its capacity.

These results highlight the fact that while overall export bounds are somewhat arbitrary they may play a useful role in helping the analyst to find those plants which are the most efficient exporters and those export products which are the most competitive.

Recently the World Bank has been involved in large single country studies of the fertilizer industry for India and China.

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These studies are not documented at this time but the interested reader may find them available by the time this monograph appears in print.

### c. Other Industries

Single country industrial models have been prepared for a substantial number of countries and industries. A selection of these models is listed in Table 3.2 by industry and country. Some of these studies are in the library of problems which is available with the GAMS modeling system, (see Brooke, Kendrick and Meeraus (1988)). In such cases the library name of the model is included. In other cases the model was developed in the GAMS language but is not available in the library. In those cases the phrase "in GAMS" appears in the GAMS Library Name column of the table.

## 2. Regional

Regional sectoral models are similar to single country models. All the plants and markets in the various countries are included in the model and the transportation cost is calculated between all plants and markets. Of course shipments of goods from a plant to a market will figure as trade between countries if the shipments cross international boundaries. Since much of international trade is between neighboring countries, regional models may be wide enough in geographic scope to capture a large percent of international trade flows.

Shipments between countries are called *intraregional* trade flows and shipments to countries outside of the region are called *extraregional* trade flows. In the model (1) intraregional trade flows are shipments between plants and markets and interplant shipments and (2) extraregional trade flows are exports and imports.

Table 3.2 Single Country Sectoral Models

Industry	Country	Study	GAMS Library Name
Cement	Yemen	World Bank (1982)	YEMCEM
Electric Power	Turkey	Anderson and Turvey (1977)	TURKPOW
Electric Power	India	Gately (1971)	
Electric Power	U.S.	Kwun (1986)	in GAMS
Fertilizer	Egypt	Choksi, Meeraus, and Stoutjesdijk (1980)	FERTD
Fertilizer	South Am	Manne and Victorisz (1963)	VIETMAN
Oil Shale	U.S.	Melton(1982)	SHALE
Petrochemicals	Mexico	Jimenez, Rudd, and Meyer (1982)	
Petrochemicals	S. Korea	Suh (1981)	KORPET
Steel	Mexico	Kendrick, Meeraus, and Alatorre(1984)	MEXSD

An example of a regional sectoral model is the fertilizer industry model for the Andean Common Market which is described in Mennes and Stoutjesdijk (1985). The countries of the Andean Common Market are shown in the schematic map in Figure 3.4.

At the time the study was initiated all five countries had plans for the expansion of their fertilizer industry. These plans involved expansion of existing plants and construction of new plants at eighteen sites. Therefore a dynamic model with 4 time periods was constructed to include the 18 plant sites as well as 18 market centers. Moreover, the model included 16 productive units, 7 raw materials, and 13 final products. Interplant shipments of intermediate products were also included. Exports outside the region were limited to no more than 30 percent of a plant's capacity except for one plant in Venezuela and one in Bolivia with strong export potential which were limited to 70 percent of capacity.

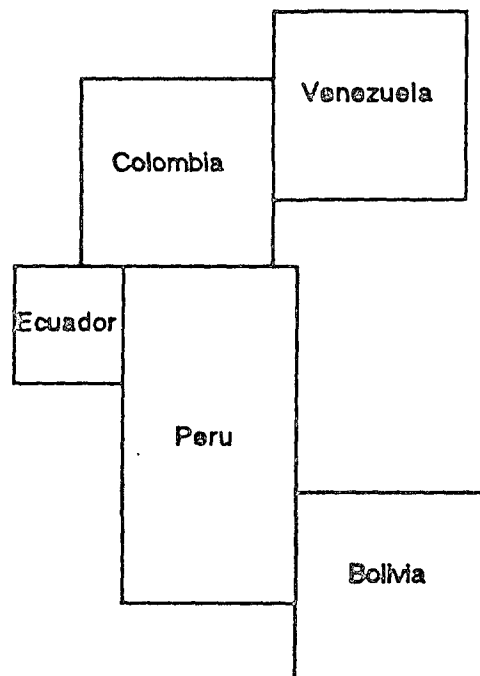


Figure 3.4 The Andean Pact Countries

Since the countries all had existing plans for the expansion of their domestic industries, the first scenario included plant expansions at the times and places envisaged in each country's plan. No other investment was allowed. The result was a total discounted cost of US\$3,150 million, as shown in Table 3.3.

Table 3.3 Total Discounted Cost of the Scenarios  
(in millions of dollars)

	<u>Cost</u>	<u>Difference</u>
National Expansion Plans	3,150	
No Expansion	2,762	-388
Least Cost Strategy	2,667	-95
At Least One Plant in Each Country	2,677	+10

In contrast, the second scenario provided no investment in any of the countries. As Table 3.3 shows, the result was a decrease in total cost by US\$388 million. Thus the separate national plans were an inefficient solution to the development of the industry. The third scenario was for the least cost expansion plan and decreased the total discounted cost by another US\$95 million. However, this least cost plan did not include expansion in two of the countries (Bolivia and Ecuador), so a fourth scenario was solved in which there had to be expansion of at least one plant in each country. This added only US\$10 million back to the total discounted cost. Thus, some degree of equity was obtainable at relatively little cost.

This type of model is of greatest use when there is serious consideration of a common market or similar agreement between a number of neighboring countries. However, the usefulness of the model is not limited to these cases of cooperation between countries. Since such a large percentage of international trade is between neighboring countries this class of models offers a convenient way to study the import and export possibilities of an industry. The model can be constructed for a single country and then solved under various scenarios of different actions by neighboring nations, so as to study the effects on the competitive position of the domestic plants.

Another regional model in a different industry is the gas trade model of Manne and Beltramo (1984) which is called GTM in the GAMS library. This model covers Mexico, the U.S. and Canada with 10 supply zones and 14 market zones for the production of natural gas and its distribution in pipeline systems.

One limitation of regional models is that even though a plant may be competitive within the regional context it might not be competitive on world markets. In order to determine the competi-

tiveness of a plant in the worldwide context a global model like those discussed in the next section must be used.

### 3. Worldwide

World models have been built for a number of industries, including oil, copper, steel and petrochemicals. The study carried out by the Organization for Economic Cooperation and Development and the World Bank on the aluminum industry, (Brown, Dammert, Meeraus and Stoutjesdijk(1983)) will be used.

This sectoral model is similar to those discussed earlier in this book except that there is more emphasis on the mining part of the industry. A schematic diagram of the flow of materials is shown in Figure 3.5. Bauxite is mined from open pit mines and sent to refineries where silica and other impurities are removed to produce an aluminum oxide ( $Al_2O_3$ ) which is called alumina. The alumina is then reduced to pure aluminum in a smelter by an electrolytic process which removes the oxygen. This process requires a large input of electricity. More weight and volume is lost in the first stage than in the second, so one might expect the alumina refining to be located near the ore deposits and the aluminum smelting to be located near markets or near cheap electric power. In fact all production stages were located until fairly recently near the large markets in North America and Europe; however, the trend in recent years has been for more and more of the bauxite to be produced in the developing countries and increasingly for the alumina and aluminum to be produced there as well, in order to take advantage of low cost electric power.

The OECD-World Bank group developed a world model with 22 mining locations, 30 refining and smelting locations, and 18 market locations. In addition eight different types of bauxite ores were considered, since the exact type of ore makes a substantial difference in the processing cost.

Demand projections were made for the year 2000 and data were obtained on expansion projects that were already committed. Then the model was solved to determine the least cost development of the industry. The result was that about half of the additional expansion in bauxite mining was in Latin America and the Caribbean, as is shown in Figure 3.6. Most of this expansion

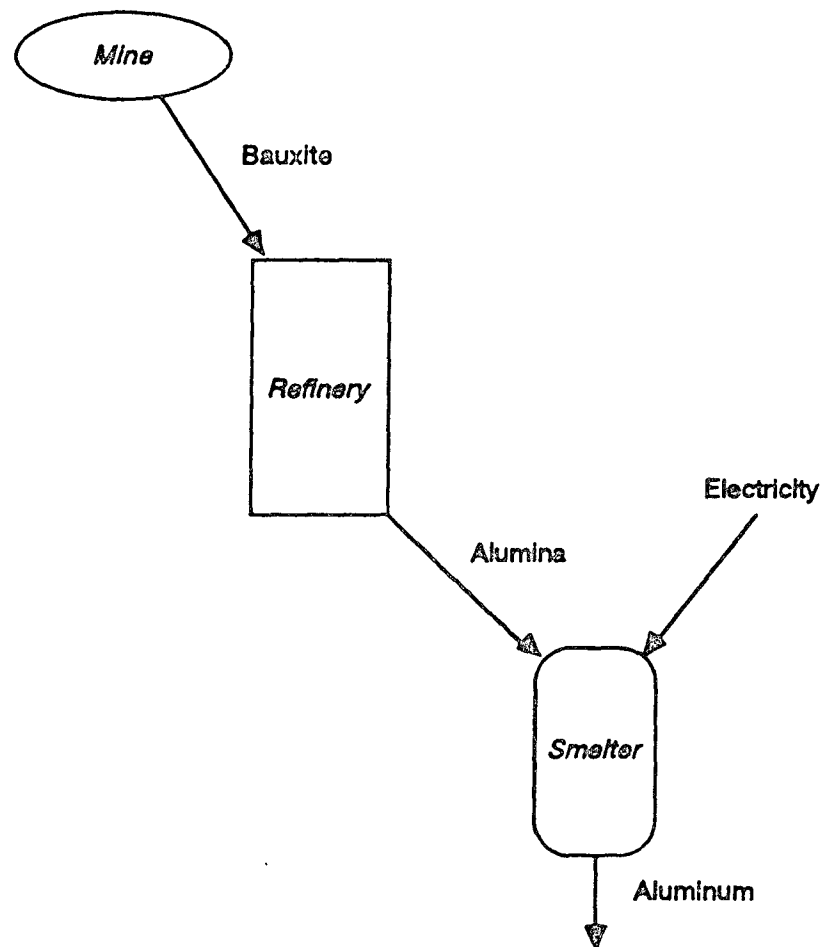


Figure 3.5 Aluminum Production Schema

was in Jamaica, Guyana, Brazil and Venezuela with the largest part being in Jamaica. The large expansion in Asia was mostly in Indonesia. (In this and the following two figures 'Asia' includes Australia but excludes Japan which is grouped with OECD countries and the USSR which is grouped with the Eastern European countries.)

A large part of the alumina capacity expansion was also in Latin America and the Caribbean, as is shown in Figure 3.7. This expansion was divided between Jamaica, Suriname, Venezuela, Brazil and Central America.



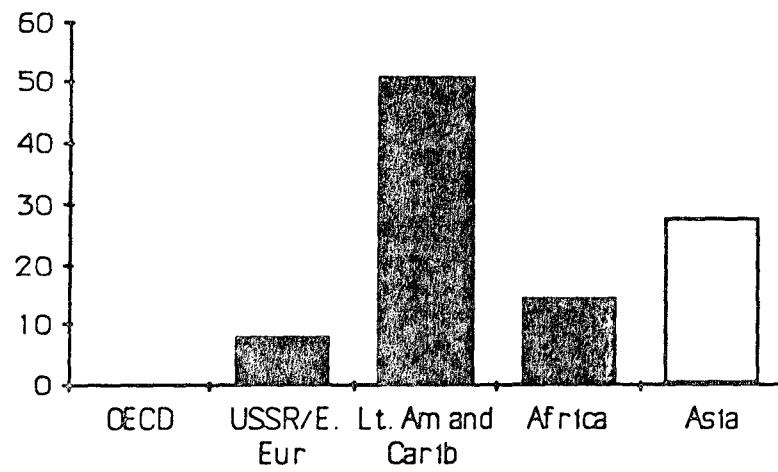


Figure 3.6 Capacity Expansion in Bauxite Mining (in million metric tons)

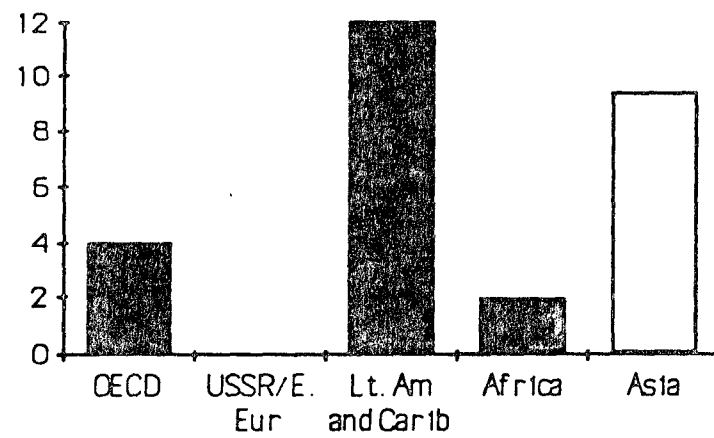


Figure 3.7 Capacity Expansion in Alumina Refining (in million metric tons)

Finally, the expansion in aluminum smelting is shown in Figure 3.8. Here again a large part of the expansion is in Latin America and the Caribbean. Also, much of the expansion is in

Africa and Asia where inexpensive electric power could be obtained to reduce the alumina to aluminum.

A variety of sensitivity tests were performed. Two of the most interesting of these were on investment costs and on tariffs. In the base run, investment cost were set 10 percent higher in the developing countries than in the developed countries, due to the necessity to develop more infrastructure. As they were concerned that 10 percent was an underestimate of the infrastructure cost however, the investigators increased the figure to 35 percent. The result was that a significant part of the investment was shifted to the developed countries. Therefore, the ability of the developing countries to attract investment depended to an important extent on the cost of infrastructure.

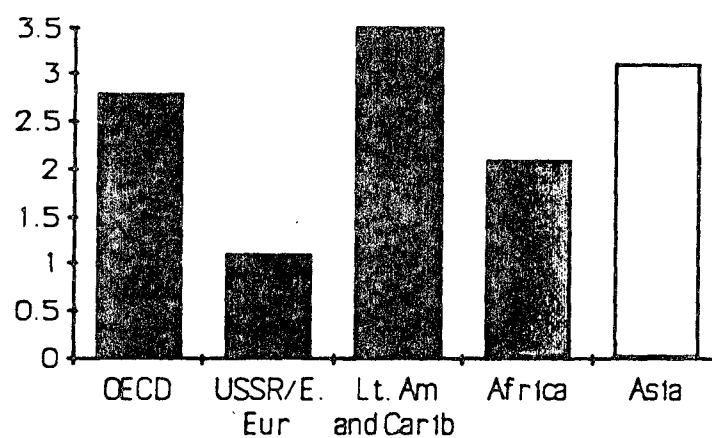


Figure 3.8 Capacity Expansion in Aluminum Smelting (in million metric tons)

This increase in investment cost in the developing countries also led to an interesting phenomenon in which the mining and refining activities in some cases were carried out in a developed country and the smelting activity was done in the developing country. This occurred because of the low electricity cost in the developing country, which offset the higher investment cost. The authors report that in at least one case this kind of trade flow is already occurring: alumina is produced in the U.S. in Louisiana, but shipped to Ghana to be smelted to aluminum.

In the base runs tariffs were not included. When they were added in one of the sensitivity tests it was discovered that these

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levies were large enough to cause some important shifts in expansion locations. For example Jamaica lost some expansion capacity to Brazil and Venezuela, which had lower tariffs.

In summary, this world model allows one to study the existing trade flows and the dynamic comparative advantage of different countries, not just in one commodity but in a whole set of commodities, from the raw material bauxite through the metal aluminum. Moreover, it allows one to study the effects of increases in capital cost or in tariffs on the dynamic comparative advantage of each country.

There have been such substantial improvements in model specification, algorithms, model development software and computer hardware in the last couple of decades that powerful models of worldwide industries can now be developed and used to analyze the evolution of industries on a global scale. The study references and the GAMS library names of some of these models are given below.

Table 3.4 Global Sectoral Models

Industry	Study	GAMS Library Name
Aluminum	Brown, Dammert, Meeraus and Stoutjesdijk (1983)	ALUM
Copper	Dammert and Palaniappan (1985)	COPPER
Petroleum	Langston (1983)	in GAMS
Petro- chemicals	Manouchehri Adib (1985)	in GAMS
Petro- chemicals	Sigurdsson and Rudd (1988)	
Steel	Wei (1984)	in GAMS

In summary, sectoral models can be used to provide a powerful platform for analyzing dynamic comparative advantage in an

industry. The analysis can be extended from raw materials through intermediate products to final products and may include multiple productive units as well as alternative processes for producing commodities. Moreover economies of scale in investment cost can be included in the models. The geographic area covered by the model can be a single country, a set of countries in a region, or the entire world.

The models can include tens of commodities, plants, productive units, and markets. These are the limitations at the time of writing but of course these limitations on the size of the model will be eased with the continuing development of algorithms and computer hardware.

The comparative advantage of a product may depend not only on the economic conditions in its own industry but also on developments in other industries. Moreover developments in international trade may bring about changes not only in product prices but also in factor prices. These kinds of changes are either ignored or treated incompletely in sectoral models but are the focus of general equilibrium models like those described in the next chapter.

**Part II**  
**Economy-Wide Models**

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## General Equilibrium

General equilibrium models are economy wide models with endogenous prices. Mathematically they are systems of simultaneous nonlinear equations. No criterion function is specified for the overall model but some equations are derived using the assumption that the individual producers and consumers optimize their behavior and then the first order conditions from these maximizations are used in the model.

These models are not as useful as the sectoral models for analyzing the dynamic competitiveness of a particular industry; however, they are well-suited for studying the economy wide implications of trade policy. For example, the models may be used to analyze the commodity and factor price effects of changes in export subsidies or import tariffs. Moreover, these price effects can then be traced through the income distribution effects and back into the demand for domestic and foreign goods.

For example, consider a country that has relatively high import duties and which has followed an import substitution development strategy. In such a country a young manufacturing sector may be doing well. However, manufactured goods are high in price relative to world market prices. Then the country changes its development strategy to emphasize exports. The tariffs are reduced. Industrial imports increase and the prices of these goods fall toward world price levels. If the country has efficient agricultural and mining industries then the exports of these industries may increase. Thus the short run income distribution effects of the change in trade strategy are to decrease incomes in import substituting industries and to increase incomes in mining and agriculture. If the agricultural land and mining concessions are held by a relatively small and wealthy group, there will be a demand shift from basics to luxury goods and a concomitant increase in the demand for imported luxury items. This will result in further changes in the balance of payments and in the prices of domestic goods and factors, thereby producing still further changes in the income distribution.

While the broad outlines of the income distribution effects of trade policy changes can be sketched from theoretical models and logical reasoning like that above, multisectoral numerical models are required to gain some idea of the magnitudes. In the example discussed above the gains to the agricultural and mining exporters may be so great and the losses to the import substitution industries so small that the policy shifts produces a substantial aggregate gain for the country. Alternatively, the reverse may be true, with the export gains smaller than the import substitution losses. Therefore the use of numerical models like those outlined in this chapter permit analysis not only of the efficiency gains and losses from trade but also of the income distribution changes.

The early work on general equilibrium models was done entirely with analytical mathematical methods. For example, fixed point theorems were used by Debreu (1959) to prove the existence of solutions. However, in the last two decades computer efficiencies have increased to the point that substantial computable general equilibrium models (CGE's) can now be solved. Two lines of this numerical work will be singled out for discussion here.<sup>1</sup>

The first line follows the research of Stone (1961) on social accounting matrices (SAM's). Graham Pyatt and his collaborators have been the key developers of this thread of work, (see Pyatt and Round (1977 and 1985) and Drud, Grais and Pyatt (1983)). Recently, Arne Drud has given this approach a strong impetus through the creation of a software system which greatly facilitates the development of models of this type (Drud (1989) and Drud and Kendrick (1987)). Drud's system, which is called HERCULES, makes it possible for a comparative novice to develop significant general equilibrium models within a relatively short period of time.

The second line is based on Johansen's (1960) procedure for solving general equilibrium models by linearizing them in a particular way. In Johansen's method nonlinear general equilibrium models are converted to models which are linear in rates of change of the variables. These models can be solved very efficiently, so models with many sectors and household types can be developed to permit disaggregated analysis of policy effects. Earlier work along these lines was done by Lance Taylor and his collaborators (see Taylor (1979) and Taylor, Bacha, Cardoso

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<sup>1</sup> For a third line of this work see Dervis, de Melo and Robinson (1982).

and Lysy (1980)). More recently Peter Dixon and his colleagues in Australia have been the principal contributors to this line of research (see Dixon and Powell (1979) and Dixon, Parmenter, Sutton and Vincent (1982)). One of the primary uses of this class of models in Australia has been to analyze the effects of tariff reforms, with special attention to their repercussion on factor and commodity prices, income distribution, and the balance of payments.

### 1. SAM Style Models<sup>1</sup>

The basic notion in social accounting matrices is the flow of goods and payments between institutions in the economy. For example, simple SAM models contain three institutions, namely factors of production, household types, and production sectors. The payment flows between these institutions can be modeled as shown in Figure 4.1. Beginning on the right hand side of the

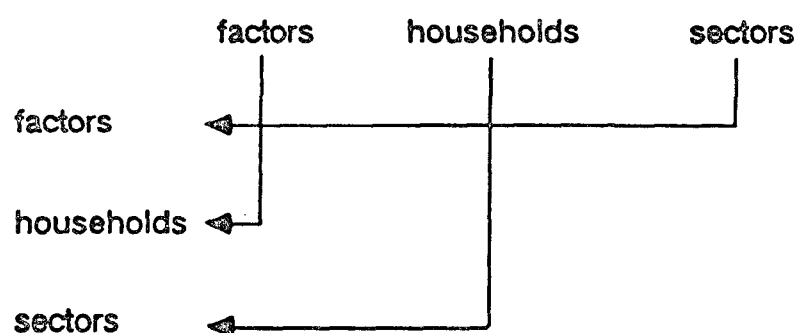


Figure 4.1 Flows in the Economic System

diagram production sectors such as food and clothing pay factors of production such as capital and labor for services rendered. The factors pass this money along to households such as rural and urban households. The households in turn pay the production sectors for purchases of food and clothing. An example of a SAM is shown in Table 4.1. Beginning once

<sup>1</sup> The development in this section is based on the Drud and Kendrick (1987) monograph.



again on the right side of the table and following the principle that columns pay rows, the food industry pays 75 to labor and

Table 4.1 Social Accounting Matrix

	<i>Factors</i>		<i>Households</i>		<i>Sectors</i>	
	Labor	Capital	Rural	Urban	Food	Clothing
<i>Factors</i>						
Labor					75	85
Capital					50	60
<i>Households</i>						
Rural	90	30				
Urban	70	80				
<i>Sectors</i>						
Food			60	65		
Clothing			60	85		

the clothing industry pays 85 to labor. This total of 160 is passed along by labor as is shown in the furthest left column of the table. Of the total, 90 is given to rural households and 70 to urban households. The urban households also receive 80 from capital for a total income of  $70 + 80 = 150$ . The fourth column of the table shows that the urban households spend 65 of this 150 on food and the remaining 85 on clothing.

In the following section the mathematics of a simple general equilibrium model based on the table above will be presented. Then the computational procedures for solving this type of model will be discussed. This simple model without international trade flows is used to facilitate an introduction. Following the introduction, details will be given of a more complete model which includes exports, imports, the foreign exchange rate and the balance of payments.

#### a. Mathematics of a Simple Model

The key variables of SAM-based general equilibrium models are price, quantity, and income. These variable for each of the institutions of (1) sectors, (2) factors, and (3) household are shown below in Table 4.2. The price of commodities is

Table 4.2 Price, Quantity and Income Variables

	price	quantity	income
sector	$p_s$	$q_s$	$y_s$
factor	$p_f$	$q_f$	$y_f$
household	$p_h$	$q_h$	$y_h$

denoted by  $p_s$  and the price of factors by  $p_f$ . In models with two sectors like the one in the SAM above, the commodity prices would be the prices of food and clothing. Similarly, the prices of factors would be the wage rate for labor and the interest rate on capital. The notion of the price for households,  $p_h$ , is less familiar but extremely useful. Using the SAM above there would be a price for rural households and a price for urban households. These are price indices like the consumer price index. Should there be different price indices for different types of households? By all means. In economies where the mix of goods consumed by rural families is sharply different from that for urban families the price deflator for the two groups may be quite different. The inclusion of these household price variables in the model allows the analyst to study the effects of changes in relative prices on the well-being of different groups in the society.

All the variables in Table 4.2 have a single subscript, i.e., they apply to a single institution. In contrast, the other variables in the model, as shown in Table 4.3, all have two subscripts since they represent flows of goods and payment

Table 4.3 Other Variables

	payment	commodity
sector to factor	$t_{fs}$	$c_{fs}$
factor to household	$t_{hf}$	
household to sector	$t_{sh}$	$c_{sh}$

between the various institutions. The subscripts on the payment variables follow the SAM convention mentioned above that

payments are from columns to rows. Thus the variable  $t_{fs}$  is a payment from one of the sector columns  $s$  to the factor rows  $f$ , i.e., it is a wage or interest payment from the food or clothing sector to either capital or labor. In contrast, the commodity flows follow a mixed convention and can sometimes be read as a flow from the first subscript to the second. For example the variable  $c_{fs}$  is the amount of factor  $f$  which is used in sector  $s$ . On the other hand, the variable  $c_{hs}$  is the flow of purchased goods from sector  $s$  to household  $h$ .

There are four groups of equations in the model. Three groups are for the institutions used above and the fourth group is a set of equations which link together the three institutions. The equations for the first institution, the sectors, are shown in Table 4.4. In this and the following tables there are columns for

Table 4.4 Sectoral Equations

	quantity	price, share or payment	price- quantity
	q	p	pq
1. Output	$q_s = b_s \prod_f c_{fs}^{a_{fs}}$		$y_s = p_s q_s$
2. Inputs	$c_{fs} = a_{fs} q_s p_s / p_f$		$t_{fs} = p_f c_{fs}$

quantity, price and price-quantity equations. The equations in the price group also include some share and payment equations. Those in the last group all include price times quantity terms.

The first equation in the model is the production function shown in the first column of the output row in Table 4.4. In this example the production function is Cobb-Douglas; however the HERCULES system which is used to solve this class of models permits many different production function specifications, including constant and variable elasticity of substitution. For the SAM above the production function would include capital and labor inputs each raised to an exponent and multiplied times one another.

The equation below the production function is a factor demand equation. It shows that the demand  $c_{fs}$  for each factor  $f$  by sector  $s$  is (1) a positive function of the output level  $q_s$  of the sector and of the price for the commodity  $p_s$  and (2) an inverse function of the price of the factor  $p_f$ .

Table 4.5 provides the factor equations. For example, the equation in the first row of the table would give the factor income for labor as the wage  $p_f$  times the quantity of labor provided  $q_f$ . The equation in the second row gives the transfer of

Table 4.5 Factor Equations

	q	p	pq
3. Income			$y_f = p_f q_f$
4. Transfer		$t_{hf} = a_{hf} y_f$	

income from factors to households. For example, thirty percent of labor income might go to urban households and seventy percent to rural households.

The consumption equations are in the second column and first row of Table 4.6. They are share equations in this simple model. They show that a share  $a_{sh}$  of the income of

Table 4.6 Household Equations

	q	p	pq
5. Consump		$t_{sh} = a_{sh} y_h$	$t_{sh} = p_s c_{sh}$
6. CPI		$p_h = \prod_f p_s^{a_{sh}}$	$y_h = p_h q_h$

households  $y_h$  is spent on goods from sector  $s$ . The price equations just below the consumption equations provide the means of calculating the price index for each type of household. The prices are raised to an exponent which is the share that each

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household spends on the good. These terms are then multiplied times one another to create the index.

The last group of equations consists of those which provide the linkage between the institutions. They are shown in Table 4.7. For example, the first equation indicates that the income

Table 4.7 Linkage Equations

	q	p	pq
7. Sectors		$y_s = \sum_h t_{sh}$	
8. Factors		$y_f = \sum_s t_{fs}$	
9. Households		$y_h = \sum_f t_{hf}$	

received by each sector will be the sum over all household types of the payments made by each household type for goods from the sector.

A summary of all of the equations of the model is provided in Table 4.8. The model used here is a slightly simplified version of the equivalent model in Drud and Kendrick (1987). Table 4.8 and the list of variables above can be used to count equations and unknowns. This is done in some detail in the book; however, it is more useful here to move on to a discussion of the computational methods for solving the model.

Table 4.8 Equations of the Complete Model

	quantity q	price, share or payment p	price- quantity pq
<i>Sectors</i>			
1. Output	$q_s = b_s \prod_f c_{fs}^{\alpha_{fs}}$		$y_s = p_s q_s$
2. Inputs	$c_{fs} = a_{fs} q_s p_s / p_f$		$t_{fs} = p_f c_{fs}$
<i>Factors</i>			
3. Income			$y_f = p_f q_f$
4. Transfer		$t_{hf} = a_{hf} y_f$	
<i>Households</i>			
5. Consump		$t_{sh} = a_{sh} y_h$	$t_{sh} = p_s c_{sh}$
6. CPI		$p_h = \prod_f p_s^{\alpha_{sh}}$	$y_h = p_h q_h$
<i>Linkage</i>			
7. Sectors		$y_s = \sum_h t_{sh}$	
8. Factors		$y_f = \sum_s t_{fs}$	
9. Households		$y_h = \sum_f t_{hf}$	

### b. Computation of a Simple Model

One method of solving SAM-based general equilibrium models is to use the HERCULES software. This software uses the GAMS system to provide a user-friendly interface for input and output but has separate software for the analysis and solution of the general equilibrium model. HERCULES is an innovative new type of software in that the user need only specify the institutions and the functional forms of the production and consumption functions. The HERCULES system has a knowledge base which enables it to then construct the mathematical model and solve it. Therefore, the user of the HERCULES system need not be able to develop and maintain the mathematical model but rather can confine his or her attention to the economic specification of the model. Appendix 4A gives an idea of the type of input which is required for the HERCULES system by discussing portions of the input for a simple model which follows the SAM above.

### c. A Trade Model

The key element of the trade model is the separation of the commodity accounts into four groups as is shown in Figure 4.1.



Figure 4.1 Types of Commodities

As might be expected, there are imported, exported and domestically produced commodities. The new element is the composite commodities, which are blends of domestic and imported goods. The essential notion is that within a given sector, say clothing, the domestic good and the imported good are not identical but can be viewed as substitutes for one another. Therefore, the model treats domestic and imported goods as inputs to the production of a composite good. There

is substitution between the domestic and imported goods, depending on their relative prices. Total domestic consumption can then be measured as the demand for the composite good. Exports, on the other hand, stand alone and compete with other goods on the world market. Appendix 4A contains a description and a complete statement of the trade model.

From the discussion here and in Appendix 4A of the input for solving SAM based general equilibrium models with HERCULES one can see that there are price elasticities of demand for exports, and elasticities of substitution between domestic and imported commodities. Also, there is allowance for tariffs and subsidies and the capability for changes in these elements to be propagated through the entire price structure of commodities and factors in the model. Thus this type of model would be suitable for a numerical investigation of the effects of changes in trade policy like the one discussed for the hypothetical country at the beginning of this chapter.

For that case one would begin with (1) high duties on light industrial commodities and (2) an overvalued exchange rate. Prices for domestic agricultural and mining products would be lower than international prices and prices for light industrial commodities would be above world prices. These prices and exchange rates would produce a solution with high factor prices for those factors used intensively in import substituting industries. Therefore the solution would provide an income distribution favoring those who own the industrial goods plants. A reduction of tariffs on light industrial goods and a devaluation of the exchange rate would result in more imports of light industrial goods and more exports of agricultural and mining goods. The resulting change in commodity and factor prices would then turn the income distribution away from the owners of light industry and toward the owners of farms and mines.

#### d. Limitations of SAM-based General Equilibrium Models

As was indicated above, the principal limitation of this type of model is that it is based on comparative statics. Comparative statics is not the same as dynamics, because the models have no distributed lag relationships and therefore no way of estimating the time it takes for policies to take effect. It is possible to string together a series of single period models and to connect them with capital accumulation relations; however, this still suffers



from the problem that the consumption, investment, export and import equations have no distributed lags and therefore the timing of policy effects is lost. Though a general equilibrium model may so indicate, devaluations do not produce immediate changes in exports and imports. Rather the effects can be spread over several years and the timing of these effects can be important to the policy. Macroeconometric models are well suited for analyzing these changes over time, but most present-day general equilibrium models are not.

Also, there are two limitations which are particular to the HERCULES system. The first is that all prices are one in the base period. This means that it is not informative to compare the price of food to the price of clothing in the base period. It is possible to get around this limitation by multiplying the results from HERCULES by a set of price indices that provide relative prices. For some kinds of analysis it will be important to do this.

The second limitation is that one feels uneasy about the possibility, that at some stage in the analysis it will be desirable to use a function specification which is not available in the HERCULES data base. This concern is fundamental to all knowledge-based systems. The system is extremely helpful if one wants to do studies that are encompassed by the knowledge base, but not very helpful if it is necessary to go outside of this range. However, the HERCULES system has been in use for some time now, so almost all of the specifications used by economists are included. Therefore, the HERCULES system is a useful way for most general equilibrium modelers to begin their work, since it provides easy entry. Moreover, the specifications available are broad enough to encompass the modeling interest of almost all projects. However, some advanced users will want freedom rather than help and for those users a less structured approach may be useful.

Finally, there is a limitation which is common to all general equilibrium systems - size. Frequently, the size of the model is limited by data availability. However, there are times when the data are available for developing disaggregated models and then computational methods may stand as a bottleneck. In such cases the Johansen method which is discussed next may be the method of choice because the linearization which is employed greatly increases the computational efficiency. Also, the Johansen method is not restricted by a knowledge base and is therefore more open ended.

## 2. Johansen Style Models

Johansen style models are solved in a linearized form where all the variables are rates of growth; however, it is easier to understand the models in their original nonlinear form where the variables are levels instead of rates of growth. Therefore, the presentation here begins with the model using levels and then proceeds to the model using rates of growth.

As was indicated earlier in this chapter, the most active research group currently using this methodology is the Australian group at Project Impact in Melbourne. This group developed a small version of their ORANI model early in the work on that project. That model is simple enough to be presented in a few pages and yet complicated enough to demonstrate the key parts of the methodology. For a more complete discussion of the small ORANI model see Kendrick (1984), which is the prototype for the presentation here, or use the original, which is in Dixon (1979) and Dixon, Parmenter, Sutton and Vincent (1982). For an application of this class of models to the U.S. economy see Colias (1985).

### a. The Model Using Levels

The five groups of equations in the model are

- consumption
- production
- prices
- market clearing
- miscellaneous

The consumption and production equations are submodels in which consumer and producer behavior are respectively, optimized. This optimizing behavior gives rise to consumer demand equations on the one hand and producer demand equations for commodities and factors on the other hand. The price equations determine domestic prices from input-output relationships and from world prices and exchange rates. The

market clearing equations assure that demand and supply are in balance for commodities and factors.

#### *Consumption*

In this model, as in the SAM, there is a separation between domestic and imported commodities but in this case there are no composite commodities. There is a set of commodities  $C$  and a set of sources,  $S$ . For the simple model at hand there are two commodities and two sources, i.e.

$$\begin{aligned} C &= \{ \text{food, clothing} \} \\ S &= \{ \text{domestic, imported} \} \end{aligned}$$

Therefore there are consumption functions for  $c_{cs}$ , i.e. for each commodity and source. These functions have the form

$$(1) \quad c_{cs} = f(p_{cs}, y^e) \quad \begin{array}{l} c \in C \\ s \in S \end{array}$$

where

$$\begin{aligned} c_{cs} &= \text{consumption of commodity } c \text{ from source } s \\ p_{cs} &= \text{price of commodity } c \text{ from source } s \\ y^e &= \text{expenditure by households} \end{aligned}$$

The consumption functions (1) are derived from a two-level optimization problem. The top level is a fixed coefficient form that permits no substitution between commodities

$$(2) \quad U = \min_{c \in C} \{u_c / v_c\}$$

where

$$\begin{aligned} U &= \text{total utility} \\ u_c &= \text{utility from commodity } c \\ v_c &= \text{utility per unit of commodity } c \end{aligned}$$

The assumption of no substitutability between commodities results in consumption functions which include only the price of the domestic and imported commodity and not the prices of other commodities as well. This assumption is made for simplicity in models with a large number of commodities and where there is

substitution between commodities from domestic and imported sources. The assumption of substitution between commodities from different sources is embodied in the equation below. Thus

$$(3) \quad u_c = \prod_{s \in S} c_{cs}^{\alpha_{cs}} \quad c \in C$$

the utility from each commodity is a multiplicative function of the consumption of that commodity from different sources, i.e., domestic and imported.

Finally, consumption is limited by the household budget constraint

$$(4) \quad \sum_{c \in C} \sum_{s \in S} p_{cs} c_{cs} = y^e$$

The left hand side of the constraint is summed over both commodities and sources.

One other aspect of consumer demand remains to be treated. This is the demand for exports, i.e., the demand by foreigners for domestic goods. This is embodied in functions of the form

$$(5) \quad p_c^e = e_c^{-\gamma} d_c^f \quad c \in C$$

where

$p_c^e$  = export price of good  $c$

$e$  = exports

$d^f$  = shift factor in demand for exports

$SD = \{ \text{domestic} \}$

Thus the export demand for each domestic commodity is a nonlinear function of its foreign currency price.

#### *Production Functions*

Production functions are used to determine the demand for intermediate inputs and for factors. In this model there are two aspects of production: (1) the activity level  $z_i$  for each industry and (2) the production level  $q_{ci}$  for each commodity in each industry. This arrangement permits the production of more than one product from each industry. The activity level for the in-

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industry is constrained by commodity and factor inputs, and in turn the production level for each commodity is constrained by the industry activity level.

The activity level is determined, as shown below, by a Leontief fixed-coefficient production function. This functional

$$(6) \quad z_i = \min \left[ \frac{f_i}{a_i^f}, \frac{x_{1i}^g}{a_{1i}^g}, \frac{x_{2i}^g}{a_{2i}^g}, \dots \right] \quad i \in I$$

where

$f_i$  = Cobb-Douglas combination of primary factor inputs to industry  $i$

$x_c^g$  = inputs to industry  $i$  of a Cobb-Douglas combination of commodity  $c$  from domestic and foreign sources

form permits no substitution between factors and commodities or between commodity inputs. This assumption is made for simplicity and to focus attention on the substitution between different factors and between commodities from domestic and imported sources.

The assumption of substitution between factors is embodied in the function

$$(7) \quad f_i = k_i^{\alpha_i^k} l_i^{\alpha_i^l} \quad i \in I$$

where

$k_i$  = capital input in industry  $i$

$l_i$  = labor input in industry  $i$

$\alpha_i^k$  = capital coefficient for industry  $i$

$\alpha_i^l$  = labor coefficient for industry  $i$

which has the Cobb-Douglas form. Similarly, the commodity inputs from different sources are assumed to be substitutable

$$(8) \quad x_d^i = \prod_{s \in S} x_{csi}^{\alpha_{csi}} \quad \begin{array}{l} c \in C \\ i \in I \end{array}$$

where

$x_{csi}$  = input in industry  $i$  of commodity  $c$  from source  $s$   
 $\alpha_{csi}$  = coefficient

Once the activity level for the industry is determined, then production levels can be computed by solving the following optimization problem

$$(9) \quad \max \xi_i = \sum_{c \in C} \sum_{s \in SD} p_{cs} q_d \quad i \in I$$

subject to

$$(10) \quad \left[ \sum_{c \in C} \beta_c q_d^2 \right]^{1/2} = z_i \quad i \in I$$

where

$\beta_c$  = positive parameter  
 $q_d$  = output of commodity  $c$  by industry  $i$   
 $z_i$  = activity level for industry  $i$

This specification permits multiple outputs from each industry. For example the model might include the automobile industry and yet be disaggregated enough to include the production of cars and trucks by that industry.

#### Price Equations

The main set of price equations in the model ensures that the value of all outputs in an industry must equal the value of all intermediate inputs and factor inputs.

$$(11) \quad \sum_{c \in C} p_{cs} q_d = \sum_{c \in C} \sum_{s' \in S} p_{cs'} x_{cs'i} + p^k k_i + w l_i \quad \begin{array}{l} i \in I \\ s \in SD \end{array}$$

Domestic prices are related to international prices through the exchange rate and the export subsidy rate with the equation

$$(12) \quad p_c^e v_c \phi = p_{cs} \quad \begin{array}{l} s \in SD \\ c \in C \end{array}$$

where

$p_c^e$  = export price of commodity  $c$

$\phi$  = exchange rate

$v_c$  = one plus the add valorem rate of export subsidy

$SD = \{ \text{domestic} \}$

Also, domestic prices are related to international prices on the import side with the relationship

$$(13) \quad p_{cs} = p_c^m t_c \phi \quad \begin{array}{l} s \in SF \\ c \in C \end{array}$$

where

$p_c^m$  = import price of commodity  $c$

$t$  = one plus the ad valorem tariff rate

$SF = \{ \text{imported} \}$

Through these relationships, changes in import duties, export subsidies and exchange rates are reflected in domestic prices. These changes in turn cause substitutions between domestic and imported commodities which are used in final consumption and as intermediate goods in production.

#### Market Clearing Equations

The market clearing equations require that the production of domestic commodities must equal uses of those commodities

$$(14) \quad \sum_{l \in I} q_{cl} = \sum_{l \in I} x_{cls} + c_{cs} + e_c \quad \begin{array}{l} s \in SD \\ c \in C \end{array}$$

as intermediate inputs, for consumption, and for export. Similarly, use of the factors labor and capital cannot exceed their availability.

$$(15) \quad \sum_{i \in I} l_i = l^f$$

where

$l^f = \text{labor force}$

$$(16) \quad k_i = \kappa_i \quad i \in I$$

where

$\kappa_i = \text{exogenously given capital stock for sector } i$

The labor force constraint is economy-wide but the capital constraint is for each sector. These functions embody the assumptions that labor can move freely from industry to industry but that capital equipment cannot.

#### Miscellaneous Identities

This group includes the trade equations as well as a consumer price index, a wage equation, and a real consumption equation. Consider first the trade equations. Total imports are a sum over all commodities, of imported intermediate inputs

$$(17) \quad m^T = \sum_{c \in C} \sum_{s \in S^*} \left( \sum_{i \in I} (p_c^m x_{csi}) + c_{cs} \right)$$

plus final consumption imports. Total exports equals the sum, over all commodities, of the value of exports of each

$$(18) \quad e^T = \sum_{c \in C} p_c^e e_c$$

commodity. The balance of trade is then simply exports minus imports

$$(19) \quad b = e^T - m^T$$

The consumer price index is the product of the prices of all domestic and imported commodities each raised to a power.



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$$(20) \quad p^c = \prod_{c \in C} \prod_{s \in S} p_{cs}^{\mu_{cs}}$$

The power in each case is the share of that commodity in total consumption.

The wage rate is determined by an exogenous wage shift factor and by the consumer price index. Thus when prices rise

$$(21) \quad w = (p^c)^\theta w^s$$

where

$\theta$  = parameter determining the degree to which  
price inflation drives wage inflation  
 $w^s$  = wage shift variable

there will be an increase in wages. This is like the cost of living adjustment (COLA) in the U.S. economy.

Finally, real consumption is determined by deflating nominal consumption by the consumer price index.

$$(22) \quad c^r = y^e / p^c$$

This expression enables the analyst to trace the effect of tariff and exchange rate changes on real consumption in the economy.

#### b. The Model Using Rates of Change

As discussed earlier, the Johansen models are solved by linearizing them in terms of rates of growth. An example of this procedure is drawn from the familiar Cobb-Douglas production function.

$$(23) \quad q = k^\alpha l^\beta$$

where

$q = \text{output}$   
 $k = \text{capital stock}$   
 $l = \text{labor force}$   
 $\alpha = \text{capital coefficient}$   
 $\beta = \text{labor coefficient}$

This is a nonlinear function using the levels of the variables. In order to transform it to a linearized function using rates of growth, first takes the log of both sides of the equation to obtain

$$(24) \quad \ln q = \alpha \ln k + \beta \ln l$$

Then take the derivative with respect to time to obtain

$$(25) \quad \frac{1}{q} \frac{dq}{dt} = \alpha \frac{1}{k} \frac{dk}{dt} + \beta \frac{1}{l} \frac{dl}{dt}$$

Finally write the equation in terms of rates of growth

$$(26) \quad \tilde{q} = \alpha \tilde{k} + \beta \tilde{l}$$

where

$\tilde{q} = \frac{dq/dt}{q} = \text{rate of growth of output}$   
 $\tilde{k} = \frac{dk/dt}{k} = \text{rate of increase of capital stock}$   
 $\tilde{l} = \frac{dl/dt}{l} = \text{rate of growth of labor}$

Eq. (26) can be read 'the rate of growth of output will be a weighted sum of the rates of growth of the capital stock and the labor force'. Each equation in the linearized version of the model will be in this form, i.e., a weighted sum of growth rates.

An example from the small ORANI model is the equation for the price of imported goods. In the levels version of the model this is Eq. (13)

$$(27) \quad p_{cs} = p_c^m t_c \phi \quad \begin{array}{l} s \in SF \\ c \in C \end{array}$$

The equivalent equation in the linearized version of the model is

$$(28) \quad \tilde{p}_{cs} = \tilde{p}_c^m + \tilde{t}_c + \tilde{\phi}$$

which can be read 'the rate of change of the price of imported goods is equal to the rate of change of the international price of the good in foreign currency plus the rate of change of tariffs plus the rate of change of the foreign exchange rate. The linearized version of all of the equations of the model is presented in Appendix 4B.

### c. Computation

Computational methods for the solution of large Johansen style models have been developed in Project Impact in Australia by Codsí and Pearson (1988). The system is called GEMPACK. It operates on VAX and IBM PC computers among others. Alternatively, the GAMS system can be used for solving Johansen style models. Appendix 4B contains a GAMS statement for the linearized version of the small ORANI model.

## 3. Comparative Advantage of General Equilibrium Models

As was discussed earlier in this chapter general equilibrium models are usually not dynamic, do not include spatial information, and do not include economies of scale - all of which are crucial to determining dynamic comparative advantage. However, the study of comparative advantage is not simply a matter of finding the best exporting industries and projects. Rather the subject also has to do with import duties, export subsidies and exchange rates - all of which are modeled very well with general equilibrium models. Also, the income distribution effects of trade policy are a matter of great concern in most

countries and the general equilibrium models are the method of choice for this type of analysis.

In addition, there is much to be said for using a general equilibrium framework to obtain a conceptual overview of the economy. For example, the use of a SAM, even apart from the HERCULES software can provide substantial insights into the structure of an economy.

Comparative advantage among models is itself dynamic. In the past computational general equilibrium models have been too aggregated to provide much insight about comparative advantage. However, the advances in recent years in computational hardware and the development of modeling systems like GAMS, HERCULES and GEMPACK are making it possible to develop, solve and maintain highly disaggregated computational general equilibrium models.

## Appendix 4A SAM Style General Equilibrium Models

This appendix contains the computer statement in HERCULES of two general equilibrium models which are drawn from Drud and Kendrick (1987).

### 1. Simple Model

There are three principal parts to the input: (1) the set of accounts, ACC, (2) the account table, AT, and (3) the cell table, CT. The cell table in turn has two parts: (a) the SAM and (b) the specification table.

The first two parts of this input, namely the list of accounts and the account table is shown below in Table 4A.1. The list of accounts includes the two factors (labor and capital), the two

Table 4A.1 List of Accounts and Account Table

```
SET ACC ACCOUNTS /
  LABOR
  CAPITAL
  HHLD-RURAL
  HHLD-URBAN
  FOOD
  CLOTHING /
```

TABLE AT ACCOUNT TABLE

	TYPE	FIX
LABOR	MF	Q
CAPITAL	MF	Q
HHLD-RURAL	INSTC	
HHLD-URBAN	INSTC	NP
FOOD	AC	
CLOTHING	AC	

household types (rural and urban), and the two sectors (food and clothing). The Type column in the Account Table in the

bottom part of Table 4A.1 indicates which accounts belong to which institution. For example labor and capital are factors (MF - market factors), rural and urban households are households (INSTC - institutions which are consumers), and food and clothing are sectors (AC - activity accounts). Also, the Fix column in the Account Table is used to indicate which variables are fixed exogenously and whether the price, quantity, or income is fixed. In the case at hand the labor and capital quantities (Q) are fixed. Finally, the NP symbol indicates that the price index for urban households is fixed as the numeraire in the model.

In summary, the account list and table are used to associate accounts with institutions and to determine which variables are fixed exogenously.

The next portion of the input is the SAM from Table 4.1. The only difference between the table presented above and the one in Table 4A.2 is that the table here is in a form that can be read by the computer.

Table 4A.2 The SAM

TABLE SAM SOCIAL ACCOUNTING MATRIX

LABOR CAPITAL HHLD-RURAL HHLD-URBAN FOOD CLOTHING					
LABOR				75	85
CAPITAL				50	60
HHLD-RURAL	90	30			
HHLD-URBAN	70	80			
FOOD			60	65	
CLOTHING			60	85	

The specification table below is used to stipulate the functional form of some of the elements of the model. The CD's in the top right-hand corner of Table 4A.3 indicate that the

Table 4A.3 The Specification Table

TABLE SPEC(ACC,ACC) SPECIFICATIONS TABLE

LABOR CAPITAL HHLD-RURAL HHLD-URBAN FOOD CLOTHING				
LABOR			CD	CD
CAPITAL			CD	CD
HHLD-RURAL	IDIST	IDIST		
HHLD-URBAN	IDIST	IDIST		
FOOD		VSHR	VSHR	
CLOTHING		VSHR	VSHR	

production functions in this model are Cobb-Douglas. Similarly, the VSHR notation in the bottom center of the table sets the specification for the consumption functions. In this case the specification is simply a share of income (value share). Finally, the IDIST symbols indicate an income distribution specification to describe the percentage of labor's income which is passed along to rural and urban households and similarly for capital's income.

The specification table reflects some of the power of the HERCULES system. Under previous methods of modeling, changing the production functions from Cobb-Douglas to Constant Elasticity of Substitution involved many hours of tedious and demanding work. With the HERCULES system one simply changes CD to CES in the specification table and makes a few adjustments to parameter inputs.

Once the SAM and the specification table are defined they are loaded into the Cell Table. This is done with the two parameter statements shown below.

```
ALIAS (ACC,ACCP);
```

```
PARAMETER CT CELL TABLE;
CT(ACC,ACCP,"TBASE") = SAM(ACC,ACCP);
CT(ACC,ACCP,"SPECS") = SPEC(ACC,ACCP);
```

The ALIAS command is used to create an additional version of the set of accounts, ACC, as ACCP (accounts prime). Then the parameter statements are used to load first the SAM and then the specification table SPEC into the Cell Table, CT. TBASE is the name of the plane in the cell table which houses the SAM and

SPECS is the name of the plane that holds the specification table.

Next the model is defined with the model statement shown below. The model is given a name (MODELA) and a description (INITIAL DEMONSTRATION MODEL) in the first line. The second line then indicates the component parts of the model,

```
MODEL MODELA INITIAL DEMONSTRATION MODEL
/ ACC, AT, CT /;
```

namely the accounts list ACC, the account table AT, and the cell table CT.

Finally, the model is solved with the SOLVE statement as shown below. This statement informs GAMS that the

```
SOLVE MODELA USING HERCULES;

DISPLAY AT, CT;
```

HERCULES solver is to be used to solve the model. Then the DISPLAY statement is used to show the results. The results are provided as additional columns in the account table AT and the cell table CT so it is sufficient to display these elements in order to see the results.

HERCULES, and for that matter most general equilibrium models are comparative statics models. This means that the models have no distributed lags, i.e. they are single period models. Also it means that they are used by (1) solving the model, (2) changing an exogenous variable or parameter and (3) solving the model again to permit an analysis of the effects of the change. For example, (1) the model at hand would be solved, (2) the capital stock, which is one of the exogenous variables, could be increased and (3) the model would be solved again in order to analyze the effects of capital accumulation on prices, production and consumption.

A change of an exogenous variable can be made in the model with the following statement:

```
AT("CAPITAL","QFIX") = 1.1*AT("CAPITAL","QSOL");
```

Here the quantity solution, QSOL, of the CAPITAL element of the account table AT is multiplied by 1.1 in order to increase the capital stocks by ten percent as the fixed quantity input, QFIX, for the next solution. The model is then solved again and the



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results displayed again. This results in a decrease in the price of capital and an increase in the price (wage) of labor. Also, since food is produced primarily with labor its price increases somewhat.

The complete HERCULES model statement for the simple model follows.

\$TITLE MODELA: INITIAL DEMONSTRATION MODEL

\* THE FOLLOWING MODEL IS THE INITIAL MODEL IN DRUD  
\* AND KENDRICK: "HERCULES - A SYSTEM FOR LARGE  
\* ECONOMYWIDE MODELS". IT DESCRIBES A SIMPLE MODEL  
\* WITH TWO PRODUCTION SECTORS, TWO FACTORS OF  
\* PRODUCTION, AND TWO HOUSEHOLDS.

SET ACC ACCOUNTS /  
LABOR  
CAPITAL  
HHLD-RURAL  
HHLD-URBAN  
FOOD  
CLOTHING /;

ALIAS (ACC,ACCP);

### ACRONYMS

MF MARKET FACTOR ACCOUNT  
INSTC INSTITUTIONS CONSUMPTION ACCOUNT  
AC ACTIVITY OR COMMODITY ACCOUNT

Q QUANTITY FIXED  
NP PRICE FIXED AS A NUMERAIRE

CD COBB DOUGLAS PROD FUNCTION SPEC  
IDIST INCOME DISTRIBUTION SPECIFICATION  
VSHR FIXED VALUE SHARE CONSUMPTION SYSTEM;

APP. 4A A SAM STYLE GENERAL EQUILIBRIUM MODEL 93

TABLE SAM(ACC,ACC) SOCIAL ACCOUNTING MATRIX

	LABOR	CAPITAL	HHLD-RURAL	HHLD-URBAN	FOOD	CLOTHING
LABOR					75	85
CAPITAL					50	60
HHLD-RURAL	90	30				
HHLD-URBAN	70	80				
FOOD			60	65		
CLOTHING			60	85		

TABLE SPEC(ACC,ACC) SPECIFICATIONS TABLE

	LABOR	CAPITAL	HHLD-RURAL	HHLD-URBAN	FOOD	CLOTHING
LABOR					CD	CD
CAPITAL					CD	CD
HHLD-RURAL	IDIST	IDIST				
HHLD-URBAN	IDIST	IDIST				
FOOD			VSHR	VSHR		
CLOTHING			VSHR	VSHR		

\* DEFINE CELL ARRAY

PARAMETER CT(ACC,ACC,\*) CELL TABLE;  
 CT(ACC,ACCP,"TBASE") = SAM(ACC,ACCP);  
 CT(ACC,ACCP,"SPECS") = SPEC(ACC,ACCP);

TABLE AT(ACC,\*) ACCOUNT TABLE

	TYPE	FIX
LABOR	MF	Q
CAPITAL	MF	Q
HHLD-RURAL	INSTC	
HHLD-URBAN	INSTC	NP
FOOD	AC	
CLOTHING	AC	

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MODEL MODELA INITIAL DEMONSTRATION MODEL  
/ ACC, AT, CT /;

DISPLAY "ACCOUNT AND CELL TABLES BEFORE SOLVE:",  
AT,CT;

SOLVE MODELA USING HERCULES;

DISPLAY "ACCOUNT AND CELL TABLE AFTER FIRST SOLVE:",  
AT,CT;

- \* EXPERIMENT INFORMATION:
- \* CHANGE THE QUANTITY OF CAPITAL BY A FACTOR 1.1 FROM
- \* THE BASE VALUE.

AT("CAPITAL","QFIX") = 1.1\*AT("CAPITAL","QSOL");

SOLVE MODELA USING HERCULES;

DISPLAY "ACCT AND CELL TABLES AFTER SECOND SOLVE:",  
AT,CT;

In summary, a small model with three institutions can be used to study price and income distribution effects. A more complicated model which includes international trade is discussed in the following section.

## 2. A Trade Model

The following paragraph is also contained in the body of Chapter 4 as an introduction to the trade model. It is reproduced here to smooth the introduction to the trade model here in the Appendix.

The key element of the trade model is the separation of the commodity accounts into 4 groups as is shown in Figure 4A.1.

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ity accounts. There is an agriculture (food) and industrial (clothing) account for each of the four types of commodity accounts. The last account is the rest-of-the-world account. This account receives payments from consumption accounts for imports and provides payments to producing accounts for exports.

Portions of the SAM for this general equilibrium model with trade are shown in Table 4A.5. The bottom right-hand corner of the top portion of the table shows that importers pay 50 to the rest of the world for agricultural imports and 100 for industrial imports.

Table 4A.5 A Portion of the SAM for a Trade Model

+	COM-DOM-AG	COM-DOM-IN	COM-IMP-AG	COM-IMP-IN
INDR-TAX	20	10	20	20
ACT-AGRCLT	140			
ACT-INDSTR		185		
REST-WORLD			50	100

+	COM-CMP-AG	COM-CMP-IN	COM-EXP-AG	COM-EXP-IN	REST-WORLD
SAVING-INV					20
INDR-TAX			15	5	
ACT-AGRCLT			60		
ACT-INDSTR				50	
COM-DOM-AG	160				
COM-DOM-IN		195			
COM-IMP-AG	70				
COM-IMP-IN		120			
COM-EXP-AG					75
COM-EXP-IN					55

In contrast, the last column in the bottom part of the table shows that the rest of the world pays 75 to exporters of agricultural goods and 55 to exporters of industrial goods. So the country in this model exports more food than it imports (75 as opposed to 50) and imports more clothing than it exports (100 as opposed to 55). Overall, imports are 150 and exports are 130 with the difference being made up by a foreign capital inflow of 20 which is provided from the rest-of-the-world to the savings-investment account.

A portion of the specification table for the trade model is shown in Table 4A.6. The 'IMPORT' specifications in the

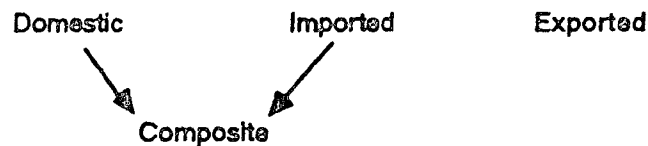


Figure 4A.1 Types of Commodities

As expected there are imported and exported commodities. Also, there are domestically produced commodities. The new element is the composite commodities which are blends of domestic and imported goods. The essential notion is that within a given sector, say clothing, the domestic good and the imported good are not identical but can be viewed as substitutes for one another. Therefore, the model treats domestic and imported goods as inputs to the production of a composite good. There is substitution between the domestic and imported goods depending on their relative prices. Total domestic consumption can then be measured as the demand for the composite good. Exports on the other hand stand alone and compete with other goods on the world market.

This treatment of commodities is reflected in the list of accounts for the trade model in Table 4A.4. Not all the accounts are included, rather only those which are new in this model.

Table 4A.4 A Portion of the SAM for a Trade Model

SET	ACC	ACCOUNTS /
...	SAVING-INV	SAVINGS AND INVESTMENTS
...	COM-DOM-AG	DOMESTIC COMM IN AGRICULTURE
	COM-DOM-IN	DOMESTIC COMM IN INDUSTRY
	COM-IMP-AG	IMPORTED COMM IN AGRICULTURE
	COM-IMP-IN	IMPORTED COMMODITIES IN INDUSTRY
	COM-CMP-AG	COMPOSITE COMM IN AGRICULTURE
	COM-CMP-IN	COMPOSITE COMMODITIES IN INDUSTRY
	COM-EXP-AG	EXPORTED COMM IN AGRICULTURE
	COM-EXP-IN	EXPORTED COMMODITIES IN INDUSTRY
	REST-WORLD	REST OF THE WORLD ACCOUNT /

The first new account is savings-investment. While this account plays a number of roles in the model, its main role in the international trade portion of the model is to receive foreign loans and investment. The next eight accounts are all commod-

Table 4A.6 A Portion of the Specification Table for a Trade Model

+				
COM-DOM-AG	COM-DOM-IN	COM-IMP-AG	COM-IMP-IN	
INDR-TAX	ITAX	ITAX	ITAX	ITAX
ACT-AGRCLT	IO			
ACT-INDSTR	IO			
REST-WORLD		IMPORT	IMPORT	
+				
COM-CMP-AG	COM-CMP-IN	COM-EXP-AG	COM-EXP-IN	REST-WORLD
SAVING-INV				UNSPEC
INDR-TAX		ITAX	ITAX	
ACT-AGRCLT		IO		
ACT-INDSTR			IO	
COM-DOM-AG	CES			
COM-DOM-IN		CES		
COM-IMP-AG	CES			
COM-IMP-IN		CES		
COM-EXP-AG				EXPORT
COM-EXP-IN				EXPORT

REST-WORLD row indicates that COM-IMP-AG and COM-IMP-IN are both imported commodities. There is a sale tax on these goods as indicated by the 'ITAX' specification; however, there is no import duty. The HERCULES system includes specifications for both import duties and export subsidies; however they are not included in this model. In the bottom half of the table the 'EXPORT' specification in the rest-of-the-world column indicates that COM-EXP-AG and COM-EXP-IN are exported commodities. The 'UNSPEC' specification in the savings-investment row indicates that there is not a particular specification for this entry.

The 'CES' specifications in the composite commodity columns are used to show that domestic and imported commodities are combined in the constant elasticity of substitution form to create the composite commodity which is consumed. Thus if the relative price of imported and domestic goods change there will be a substitution of the one for the other in meeting consumption requirements. The elasticities of substitution for these functions are given in the SIGMA column of Table 4A.7 which shows a portion of the Account Table for this model. The

Table 4A.7 A Portion of the Account Table for a Trade Model

TABLE AT(ACC,\*) ACCOUNT TABLE

	TYPE	FIX	SIGMA
COM-DOM-AG	AC		
COM-DOM-IN	AC		
COM-IMP-AG	AC		
COM-IMP-IN	AC		
COM-CMP-AG	AC		3.0
COM-CMP-IN	AC		0.5
COM-EXP-AG	AC		
COM-EXP-IN	AC		
REST-WORLD	ROW	NP	

specification indicates that domestic and imported foods are more easily substituted for one another with a sigma of 3.0 than are domestic and imported clothing with a sigma of only 0.5.

The rest of the Account Table shows that all of the commodity accounts are treated like sectors since they are assigned the type 'AC'. Also the REST-WORLD account is given a new institutional designation as 'ROW'. Finally, the numeraire in this model is the price of foreign exchange since the REST-WORLD account is designated with NP.

The price elasticity of the international demand for exports is specified in a different way with the use of the set and assignment statements shown below. First a set of exported commodities is created with the SET ACCEX statement. Then

```
SET ACCEX(ACC) EXPORTED COMM
    /COM-EXP-AG, COM-EXP-IN/
```

```
PARAMETER ETAS(ACCEX) ELAS OF DEMAND FOR EXP /
    COM-EXP-AG = 3.0, COM-EXP-IN = 1.5 /
```

the elasticities for these two commodities are given as 3.0 for food and 1.5 for clothing.

The complete HERCULES statement of the trade model follows.

\$TITLE MODEL WITH FOREIGN TRADE, INVEST, AND SAVINGS

\$TITLE DEFINITION OF ACCOUNT SET AND ACRONYMS

- \* THE FOLLOWING MODEL IS DESCRIBED IN THE CHAPTER ON
- \* FOREIGN TRADE, INVESTMENT, AND SAVINGS IN DRUD AND
- \* KENDRICK: "HERCULES - A SYSTEM FOR LARGE
- \* ECONOMYWIDE MODELS".

SET ACC ACCOUNTS /

LABOR	LABOR
CAPITAL	CAPITAL
HOUSEHLD-I	HOUSEHOLD INCOME ACCOUNT
HOUSEHLD-C	HOUSEHOLD CONSUMPTION ACCOUNT
GOVERNMT-I	GOVERNMENT INCOME ACCOUNT
GOVERNMT-C	GOVERNMENT EXPEND ACCOUNT
SAVING-INV	SAVINGS AND INVESTMENTS
INDR-TAX	INDIRECT TAX ACCOUNT
VAL-ADD-AG	VALUE ADDED IN AGRICULTURE
VAL-ADD-IN	VALUE ADDED IN INDUSTRY
ACT-AGRCLT	PRODUCTION ACTIVITY FOR AGRI
ACT-INDSTR	PRODUCTION ACTIVITY FOR INDUSTRY
COM-DOM-AG	DOMESTIC COMMODITIES IN AGRI
COM-DOM-IN	DOMESTIC COMMODITIES IN INDUS
COM-IMP-AG	IMPORTED COMMODITIES IN AGRI
COM-IMP-IN	IMPORTED COMMODITIES IN INDUS
COM-CMP-AG	COMPOSITE COMMODITIES IN AGRI
COM-CMP-IN	COMPOSITE COMMODITIES IN INDUS
COM-EXP-AG	EXPORTED COMMODITIES IN AGRI
COM-EXP-IN	EXPORTED COMMODITIES IN INDUS
REST-WORLD	REST OF THE WORLD ACCOUNT /

ALIAS (ACC,ACCP);

ACRONYMS

MF	MARKET FACTOR ACCOUNT
INST	INSTITUTIONS INCOME ACCOUNT
INSTC	INSTITUTIONS CONSUMPTION ACCOUNT
TAX	INDIRECT TAX ACCOUNT
AC	ACTIVITY-COMMODITY ACCOUNT
ROW	REST OF THE WORLD ACCOUNT
NP	PRICE EXOGENOUS - NUMERAIRE
Q	QUANTITY EXOGENOUS



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CD	COBB-DOUGLAS PRODUCTION FUNCTION
CES	CES PRODUCTION FUNCTION
EXPORT	EXPORT DEM FROM REST OF WORLD
IDIST	INCOME DISTRIBUTION SPECIFICATION
IMPORT	PAYMENTS FOR IMPORTS
IO	INPUT-OUTPUT SPECIFICATION
ITAX	INDIRECT TAX SPECIFICATION
QEXO	FIXED QUANTITY CONSUMPTION SYS
QSHR	FIXED QUANTITY SHARE CONS SYS
UNSPEC	UNSPECIFIED OR RESIDUAL
VEXO	SPECIFICATION FOR EXOGENOUS VALUE
VSHR	VALUE SHARE CONSUMPTION SYSTEM

\$TITLE DEFINITION OF SOCIAL ACCOUNTING MATRIX

TABLE SAM(ACC,ACC) "SAM WITH TRADE, INVEST, AND SAV"

	LABOR	CAPITAL	HOUSEHLD-I	HOUSEHLD-C
HOUSEHLD-I	160	110		
HOUSEHLD-C			210	
GOVERNMT-I			20	
SAVING-INV			40	
COM-CMP-AG				130
COM-CMP-IN				80
+ GOVERNMT-I GOVERNMT-C SAVING-INV INDR-TAX				
GOVERNMT-I				90
GOVERNMT-C	70			
SAVING-INV	40			
COM-CMP-AG		15	15	
COM-CMP-IN		55	85	
+ VAL-ADD-AG VAL-ADD-IN ACT-AGRCLT ACT-INDSTR				
LABOR	95	65		
CAPITAL	30	80		
VAL-ADD-AG			125	
VAL-ADD-IN				145
COM-CMP-AG			40	30
COM-CMP-IN			35	60
+ COM-DOM-AG COM-DOM-IN COM-IMP-AG COM-IMP-IN				
INDR-TAX	20	10	20	20
ACT-AGRCLT	140			
ACT-INDSTR		185		
REST-WORLD			50	100

APP. 4A A SAM STYLE GENERAL EQUILIBRIUM MODEL 101

	COM-CMP-AG	COM-CMP-IN	COM-EXP-AG	COM-EXP-IN	REST-WORLD
SAVING-INV					20
INDR-TAX			15	5	
ACT-AGRCLT			60		
ACT-INDSTR				50	
COM-DOM-AG	160				
COM-DOM-IN		195			
COM-IMP-AG	70				
COM-IMP-IN		120			
COM-EXP-AG					75
COM-EXP-IN					55

\$STITLE DEFINITION OF SPECIFICATION AND CELL TABLES

TABLE SPEC(ACC,ACC) SPECIFICATION TABLE

	LABOR	CAPITAL	HOUSEHLD-I	HOUSEHLD-C
HOUSEHLD-I	IDIST	IDIST		
HOUSEHLD-C			IDIST	
GOVERNMT-I			IDIST	
SAVING-INV			IDIST	
COM-CMP-AG				VSHR
COM-CMP-IN				VSHR
+ GOVERNMT-I GOVERNMT-C SAVING-INV INDR-TAX				
GOVERNMT-I				IDIST
GOVERNMT-C	UNSPEC			
SAVING-INV	UNSPEC			
COM-CMP-AG		QEXO	QSHR	
COM-CMP-IN		QEXO	QSHR	
+ VAL-ADD-AG VAL-ADD-IN ACT-AGRCLT ACT-INDSTR				
LABOR	CD	CD		
CAPITAL	CD	CD		
VAL-ADD-AG			IO	
VAL-ADD-IN				IO
COM-CMP-AG			IO	IO
COM-CMP-IN			IO	IO
+ COM-DOM-AG COM-DOM-IN COM-IMP-AG COM-IMP-IN				
INDR-TAX	ITAX	ITAX	ITAX	ITAX
ACT-AGRCLT	IO			
ACT-INDSTR		IO		
REST-WORLD			IMPORT	IMPORT

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```

+      COM-CMP-AG COM-CMP-IN COM-EXP-AG COM-EXP-IN
INDR-TAX                                ITAX    ITAX
ACT-AGRCLT                            IO
ACT-INDSTR                            IO
COM-DOM-AG CES
COM-DOM-IN CES
COM-IMP-AG CES
COM-IMP-IN CES

+      REST-WORLD
SAVING-INV UNSPEC
COM-EXP-AG EXPORT
COM-EXP-IN EXPORT

```

```

SET ACCEX(ACC) EXPORTED COMM
/COM-EXP-AG,COM-EXP-IN/

```

```

PARAMETER ETAS(ACCEX) ELAS OF DEM FOR EXPORTS /
COM-EXP-AG = 3.0, COM-EXP-IN = 1.5 /

```

\* DEFINE AND FILL THE CELL TABLE:

```

PARAMETER CT(ACC,ACC,*) CELL TABLE;

```

```

CT(ACC,ACCP,"TBASE") = SAM(ACC,ACCP);
CT(ACC,ACCP,"SPECS") = SPEC(ACC,ACCP);
CT(ACCEX,"REST-WORLD","ETA") = ETAS(ACCEX);

```

## \$STITLE ACCOUNT TABLE AND ACCOUNT TOTALS

TABLE AT(ACC,\*) ACCOUNT TABLE

	TYPE	FIX	SIGMA
LABOR MF	Q		
CAPITAL	MF	Q	
HOUSEHLD-I	INST		
HOUSEHLD-C	INSTC		
GOVERNMT-I	INST		
GOVERNMT-C	INSTC		
SAVING-INV	INSTC	Q	
INDR-TAX	TAX		
VAL-ADD-AG	AC		
VAL-ADD-IN	AC		
ACT-AGRCLT	AC		
ACT-INDSTR	AC		
COM-DOM-AG	AC		
COM-DOM-IN	AC		
COM-IMP-AG	AC		
COM-IMP-IN	AC		
COM-CMP-AG	AC		3.0
COM-CMP-IN	AC		0.5
COM-EXP-AG	AC		
COM-EXP-IN	AC		
REST-WORLD	ROW	NP	

PARAMETER TOTALS(ACC,\*) ACCT TOT AND IMBAL SAM;

TOTALS(ACC,"ROW-TOTAL") = SUM(ACCP,SAM(ACC,ACCP));  
 TOTALS(ACCP,"COL-TOTAL") = SUM(ACC,SAM(ACC,ACCP));  
 TOTALS(ACC,"DIFFERENCE") = TOTALS(ACC,"ROW-TOTAL")-  
 TOTALS(ACC,"COL-TOTAL");

DISPLAY "CHECK FOR BALANCE OF BASE SAM:";TOTALS;

\$STITLE MODEL DEFINITION, EXPR SOLUTION AND REPORT

MODEL MODELD "MODEL WITH TRADE, INVEST, AND SAV"  
 / ACC, AT, CT / ;

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- \* DEFINE SETS AND PARAMETERS FOR REPORT TABLES THAT
- \* SUMMARIZE ALL EXPERIMENTS AND DEFINE THE BASE CASE.

```
SET COM(ACC) "DOM, IMP, COMP, AND EXPORTED COMM"  
/ COM-DOM-AG, COM-DOM-IN, COM-IMP-AG, COM-IMP-IN,  
COM-CMP-AG, COM-CMP-IN, COM-EXP-AG, COM-EXP-IN /;
```

#### PARAMETER

```
REPORTQ(COM,*) QUANTITIES OF ALL COMMODITIES  
REPORTP(COM,*) PRICES OF ALL COMMODITIES;
```

- \* REPORT -BASE CASE-

```
REPORTQ(COM,"BASE-CASE") = TOTALS(COM,"COL-TOTAL");  
REPORTP(COM,"BASE-CASE") = 1;
```

- \* EXPERIMENT DATA: CHANGES IN WORLD PRICES
- \* WORLD AGRICULTURAL PRICES ARE INCREASED BY 10% AND
- \* WORLD INDUSTRIAL PRICES ARE DECREASED BY 10%.

```
CT("REST-WORLD","COM-IMP-AG","WP") = 1.1;  
CT("REST-WORLD","COM-IMP-IN","WP") = 0.9;  
CT("COM-EXP-AG","REST-WORLD","WP") = 1.1;  
CT("COM-EXP-IN","REST-WORLD","WP") = 0.9;
```

SOLVE MODEL USING HERCULES;

```
DISPLAY "ACCT AND CELL INFO AFTER SOLV BASE MODEL:",  
AT,CT;
```

- \* REPORT - SOLUTION BASE MODEL:

```
REPORTQ(COM,"BASE-SOLUT") = AT(COM,"QSOL");  
REPORTP(COM,"BASE-SOLUT") = AT(COM,"PSOL");
```

- \* DEFINE AND SOLVE AN ALTERNATIVE MODEL WITH
- \* AGRICULTURAL EXPORT ELASTICITY INFINITY
- \* NOTE THAT WORLD PRICES ARE STILL 10% HIGHER FOR
- \* AGRICULTURAL GOODS AND 10% LOWER FOR INDUSTRIAL
- \* GOODS.

```
CT("COM-EXP-AG","REST-WORLD","ETA") = INF;
```

SOLVE MODEL D USING HERCULES;

DISPLAY "ACCT AND CELL INFO AFTER ETA-AG=INF EXPER :",  
AT,CT;

\* REPORT - SOLUTION TO MODEL 2:

REPORTQ(COM,"ETA-AG=INF") = AT(COM,"QSOL");  
REPORTP(COM,"ETA-AG=INF") = AT(COM,"PSOL");

- \* BEFORE SOLVING THE NEXT MODEL, RESTORE THE INPUT
- \* PART OF THE CELL TABLE TO ITS ORIGINAL CONTENT
- \* AGAIN, I.E. RESET THE EXPORT ELASTICITIES TO THEIR BASE
- \* VALUES:

CT(ACCEX,"REST-WORLD","ETA") = ETAS(ACCEX);

- \* DEFINE AND SOLVE AN ALTERNATIVE MODEL WITH
- \* AGRICULTURAL IMPORT ELASTICITY INFINITY.

AT("COM-CMP-AG","SIGMA") = INF;

SOLVE MODEL D USING HERCULES;

DISPLAY "ACCT AND CELL INFO AFTER SGM-AG=INF EXPER :",  
AT,CT;

\* REPORT - SOLUTION TO MODEL 3:

REPORTQ(COM,"SGM-AG=INF") = AT(COM,"QSOL");  
REPORTP(COM,"SGM-AG=INF") = AT(COM,"PSOL");

\* DISPLAY SUMMARY TABLES

DISPLAY REPORTQ, REPORTP;

## Appendix 4B

### A Johansen Style General Equilibrium Model

This appendix contains the linearized version of a small general equilibrium model which is drawn from Kendrick (1984) which is in turn based on Dixon (1979) and Dixon, Parmenter, Sutton, and Vincent (1982). The mathematical statement is given first followed by a GAMS statement of the model which can be used as a computer input file. For a discussion of the parameters and the results from solving this small model see Kendrick (1984).

#### 1. The Model in Rates of Change

The tilde over a variable indicates that it is the rate of change of the variable. Thus  $c^n$  is the level of nominal consumption and  $\tilde{c}^n$  is the rate of growth of nominal consumption.

##### *Demand Equations*

(i) demand for domestic and imported goods

$$(1) \quad \tilde{c}_{cs}^n = \varepsilon_{cs} \tilde{y}^e + \sum_{c' \in C} \sum_{s' \in S} \eta_{cc's'} \tilde{p}_{c's'} \quad \begin{matrix} c \in C \\ s \in S \end{matrix}$$

where

$\tilde{c}_{cs}^n$  = rate of growth of nominal consumption

$\tilde{y}^e$  = rate of growth of expenditure on consumption

$\tilde{p}$  = rate of change of prices

$\varepsilon$  = expenditure elasticity

$\eta$  = cross price elasticities

$S$  = {domestic, imported}

(ii) demand by foreigners for domestic goods

$$(2) \quad \tilde{p}_c^e = -\gamma_c \tilde{e} + \tilde{d}_c^f \quad \begin{array}{l} c \in C \\ s \in SD \end{array}$$

where

$\tilde{p}_c^e$  = rate of change of export price for commodity  $c$

$\tilde{e}$  = rate of change of exports

$\tilde{d}_c^f$  = shift factor in demand for exports

*Production Functions*

(i) supply response equations

$$(3) \quad \tilde{q}_c = \tilde{z}_i + \left[ \tilde{p}_{cs} \cdot \sum_{c' \in C} r_{c'i} \tilde{p}_{c's} \right] \quad \begin{array}{l} c \in C \\ s \in SD \\ i \in I \end{array}$$

where

$\tilde{q}_c$  = rate of growth of production of commodity  $c$  in industry  $i$

$\tilde{z}_i$  = rate of growth of production activity in industry  $i$

$r_{ci}$  = share of revenue from commodity  $c$  in industry  $i$

$SD$  = {domestic}



(ii) production functions

input demand function for commodities

$$(4) \quad \tilde{x}_{csi} = \tilde{z}_i - \left( \tilde{p}_{cs} - \sum_{s' \in S} \alpha_{cs'i} \tilde{p}_{cs'} \right) \quad \begin{array}{l} c \in C \\ s \in S \\ i \in I \end{array}$$

where

$\tilde{x}_{csi}$  = rate of growth of intermediate input  $c$  from  
source  $s$  into industry  $i$   
 $\alpha_{csi}$  = share of expenditure by industry

input demand function for capital

$$(5) \quad \tilde{k}_i = \tilde{z}_i - \left( \tilde{p}_i^k - \alpha_i^l \tilde{w} - \alpha_i^k \tilde{p}_i^k \right) \quad i \in I$$

where

$\tilde{k}_i$  = rate of growth of capital stock in industry  $i$   
 $\alpha_i^l$  = share of expenditure on labor  
 $\tilde{w}$  = rate of growth of wages  
 $\alpha_i^k$  = share of expenditure on capital  
 $\tilde{p}_i^k$  = rate of growth of the price of capital

input demand function for labor

$$(6) \quad \tilde{l}_i = \tilde{z}_i - \left( \tilde{w} - \alpha_i^l \tilde{w} - \alpha_i^k \tilde{p}_i^k \right) \quad i \in I$$

where

$\tilde{l}_i$  = rate of growth of labor in industry  $i$

*Price Equations*

(i) commodities

$$(7) \quad \sum_{c \in C} r_c \tilde{p}_{cs} = \sum_{c \in C} \sum_{s' \in S} s_{cs'}^c \tilde{p}_{cs'} + s_I^k \tilde{p}_I^k + s_I^l \tilde{w} \quad \begin{matrix} s \in SD \\ i \in I \end{matrix}$$

where

 $s_{cs'}^c$  = cost share for commodity  $cs$  $s_I^k$  = cost share for capital $s_I^l$  = cost share for labor

(ii) exports

$$(8) \quad \tilde{p}_{cs} = \tilde{p}_c^e + \tilde{v}_c + \tilde{\phi} \quad \begin{matrix} s \in SD \\ c \in C \end{matrix}$$

where

 $\tilde{p}_c^e$  = rate of change of the export price of commodity  $c$  $\tilde{v}_c$  = rate of change of one plus the ad valorem  
rate of export subsidy for commodity  $c$  $\tilde{\phi}$  = rate of change of the exchange rate

(iii) imports

$$(9) \quad \tilde{p}_{cs} = \tilde{p}_c^m + \tilde{t}_c + \tilde{\phi} \quad \begin{matrix} s \in SF \\ c \in C \end{matrix}$$

where

 $\tilde{p}_c^m$  = rate of change of the import price of commodity  $c$  $\tilde{t}_c$  = rate of change of one plus the ad valorem tariff rate $SF = \{\text{imported}\}$

*Market Clearing Equations*

(i) commodities

$$(10) \quad \sum_{l \in I} m_d \tilde{q}_d = \sum_{l \in I} w_{csl}^l \tilde{x}_{csl} + w_{cs}^c \tilde{c}_{cs}^n + w_c^e \tilde{e}_c \quad \begin{matrix} s \in SD \\ c \in C \end{matrix}$$

where

 $m$  = industry market share $w^l$  = shares of intermediates in aggregate demand $w^c$  = share of consumption in aggregate demand $w^e$  = share of exports in aggregate demand

(ii) labor

$$(11) \quad \sum_{l \in I} w_l^l \tilde{l}_l = \tilde{l}^T$$

where

 $\tilde{l}^T$  = rate of growth of labor force $w_l^l$  = share of total employment in industry  $i$ 

(iii) capital

$$(12) \quad \tilde{k}_i = \tilde{\kappa}_i \quad i \in I$$

where

 $\tilde{\kappa}_i$  = rate of growth of exogenous capital stock for industry  $i$ *Miscellaneous Identities*

(i) total imports

$$(13) \quad \tilde{m}^T = \sum_{c \in C} \sum_{s \in SF} \pi_c^m \left[ \tilde{p}_c^m + \sum_{l \in I} (w_{csl}^l \tilde{x}_{csl}) + w_{cs}^c \tilde{c}_{cs}^n \right]$$

where

$\tilde{m}^T$  = rate of growth of imports  
 $n_c^m$  = share of commodity  $c$  in total imports

(ii) total exports

$$(14) \quad \tilde{e}^T = \sum_{c \in C} n_c^x (\tilde{p}_c^e + \tilde{e}_c)$$

where

$\tilde{e}^T$  = rate of growth of exports  
 $n_c^x$  = share of commodity  $c$  in total exports

(iii) balance of trade

$$(15) \quad \tilde{b} = (1/100)(\tilde{e}^T \tilde{e}^T - \tilde{m}^T \tilde{m}^T) \tilde{p}^e + \tilde{w}^s$$

where

$\tilde{b}$  = rate of change of the balance of trade

(iv) consumer price index

$$(16) \quad \tilde{p}^c = \sum_{c \in C} \sum_{s \in S} \mu_{cs} \tilde{p}_{cs}$$

where

$\tilde{p}^c$  = rate of change of the consumer price index  
 $\mu_{cs}$  = share of goods  $cs$  in total household consumption

(v) wage rate

$$(17) \quad \tilde{w} = \theta \tilde{p}^c + \tilde{w}^s$$

where

$\theta$  = wage indexation parameter  
 $\tilde{w}^s$  = rate of change of the wage shift factor

(vi) real consumption

$$(18) \quad \tilde{c}^r = \tilde{y}^e - \tilde{p}^c$$

where

$$\tilde{c}^r = \text{rate of change of real consumption}$$

## 2. The Model in Computer Input Form

The following computer input is taken from the ORANI model in the GAMS Library which is available with the GAMS system software, Brooke, Kendrick, and Meeraus (1988). The format and style have been modified slightly to suit the purpose of the exposition in this book.

\$TITLE A MINIATURE VERSION OF ORANI 78

\* THIS MINI VERSION OF ORANI, A MULTISECTOR PRICE  
 \* ENDOGENOUS MODEL OF AUSTRALIA, DEMONSTRATES THE  
 \* PERCENTAGE CHANGE FORMULATION OF JOHANSEN.  
 \*  
 \* REFERENCE: KENDRICK D, STYLE IN MULTISECTOR  
 \* MODELING, IN A. J. HUGHES-HALLET (ED), APPLIED DECISION  
 \* ANALYSIS AND ECONOMIC BEHAVIOR, MARTINUS NIJHOFF  
 \* PUBLISHERS, DORDRECHT, THE NETHERLANDS, 1984

SETS

C	COMMODITIES	/ FOOD, CLOTHING /
CA(C)	AGRI COMM	/ FOOD /
CM(C)	MANUF COMM	/ CLOTHING /
F	FACTORS	/ LABOR, CAPITAL /
H	HOUSEHOLDS	/ FAMILIES /
I	INDUSTRIES	/ AGRIC AGRICULTURE, MANUF MANUFACT /
S	SOURCES	/ DOMESTIC, IMPORTED /
CE(C,C)	DIAGONAL	

ALIAS (C,CP), (S,SP), (I,IP) ; CE(C,C) = YES ; DISPLAY CE;

TABLE AMC(C,S,\*) ACCOUNTING MATRIX FOR COMM

*	INDUSTRIES		HOUSEHOLDS	EXPORTS	IMPORT
	AGRIC	MANUF	FAMILIES	EXP	DUTY
FOOD.DOMESTIC	10	8	17	19	
CLOTHING.DOMESTIC	15	1	34	1	
FOOD.IMPORTED	1	8	1		-1
CLOTHING.IMPORTED	5	2	10		-5

TABLE AMF(F,I) ACCOUNTING MATRIX FOR FACTORS

	AGRIC	MANUF
LABOR	20	20
CAPITAL	10	5

TABLE AMQ(C,I) ACCOUNTING MATRIX FOR OUTPUTS

	AGRIC	MANUF
FOOD	45	9
CLOTHING	16	35

TABLE EPSILON(C,S) INCOME ELASTICITIES

	DOMESTIC	IMPORTED
FOOD	1.	1.
CLOTHING	1.	1.

## PARAMETER

AMT(I) ACCOUNTING MATRIX FOR COLUMN TOTALS

GAMMA(C) EXPORT DEMAND PARAMETERS

/ FOOD .5, CLOTHING .05 /

WL(I) SHARE OF TOTAL EMPLOYMENT

/ AGRIC .5, MANUF .5 /

THETA WAGE RATE ADJUSTMENT PARAMETER ;

$$AMT(I) = \text{SUM}((C,S), AMC(C,S,I)) + \text{SUM}(F, AMF(F,I)) ;$$

$$AMC(C,S,"TOTAL") = \text{SUM}(I, AMC(C,S,I)) + AMC(C,S,"FAMILIES") \\ + AMC(C,S,"EXP") + AMC(C,S,"DUTY") ;$$

THETA = 1 ;

DISPLAY AMT, AMC;

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## PARAMETERS

ALPHA(C,S,I) SHARE OF EXP BY INDUSTRY  
ALPHAK(I) SHARE OF EXPENDITURE ON CAPITAL  
ALPHAL(I) SHARE OF EXPENDITURE ON LABOR  
ALPHAE(C,S) SHARE OF GOOD CS IN EXP ON COMM C  
ETABAR(C,S,CP,SP) COMPENSATED PRICE ELAST  
SB(C,S) SHARE OF GOOD CS IN HOUSE BUDGET  
ETA(C,S,CP,SP) UNCOMPENSATED PRICE ELASTICITIES  
ELEVEL BASE PERIOD EXP LEVEL - NOT A RATE  
M(C,I) INDUSTRY MARKET SHARE  
MLEVEL BASE PERIOD IMP LEVEL - NOT A RATE ;

ALPHA(C,S,I) = AMC(C,S,I)/SUM(SP, AMC(C,SP,I)) ;  
ALPHAK(I) = AMF("CAPITAL",I)/SUM(F, AMF(F,I)) ;  
ALPHAL(I) = AMF("LABOR",I)/SUM(F, AMF(F,I)) ;  
ALPHAE(C,S) = AMC(C,S,"FAMILIES")  
/SUM(SP, AMC(C,SP,"FAMILIES"));

ETABAR(C,S,CP,SP) = ALPHAE(CP,SP) ;  
ETABAR(C,S,C,S) = -1. + ALPHAE(C,S) ;  
ETABAR(C,S,CP,SP)\$ ( NOT CE(C,CP)) = 0. ;

SB(C,S) = AMC(C,S,"FAMILIES")  
/ SUM((CP,SP), AMC(CP,SP,"FAMILIES")) ;

ETA(C,S,CP,SP) = - EPSILON(C,S)\*SB(CP,SP) +  
ETABAR(C,S,CP,SP) ;  
ELEVEL = SUM((C,S), AMC(C,S,"EXP")) ;  
M(C,I) = AMQ(C,I)/SUM(IP, AMQ(C,IP)) ;  
MLEVEL = SUM(C, AMC(C,"IMPORTED","TOTAL")) ;

## PARAMETERS

MU(C,S) WEIGHTS FOR CPI  
NM(C) SHARE IN TOTAL IMPORTS  
NX(C) SHARE IN TOTAL EXPORTS  
R(C,I) REVENUE SHARE  
SC(C,S,I) COST SHARE  
SK(I) COST SHARE FOR CAPITAL  
SL(I) COST SHARE FOR LABOR  
WC(C,S) SHARE OF CONSUMPTION IN DEMAND  
WE(C) SHARE OF EXPORTS IN DEMAND  
WI(C,S,I) SHARE OF INTERMEDIATES IN DEMAND ;

$MU(C,S) = SB(C,S) ;$   
 $NM(C) = AMC(C,"IMPORTED","TOTAL")$   
 $\quad /SUM(CP, AMC(CP,"IMPORTED","TOTAL")) ;$   
 $NX(C) = AMC(C,"DOMESTIC","EXP")$   
 $\quad /SUM(CP, AMC(CP,"DOMESTIC","EXP")) ;$   
  
 $R(C,I) = AMQ(C,I)/SUM(CP, AMQ(CP,I)) ;$   
 $SC(C,S,I) = AMC(C,S,I)/AMT(I) ;$   
 $SK(I) = AMF("CAPITAL",I)/AMT(I) ;$   
 $SL(I) = AMF("LABOR",I)/AMT(I) ;$   
  
 $WC(C,S) = AMC(C,S,"FAMILIES")$   
 $\quad / (AMC(C,S,"TOTAL") - AMC(C,S,"DUTY")) ;$   
 $WE(C) =$   
 $\quad AMC(C,"DOMESTIC","EXP")/AMC(C,"DOMESTIC","TOTAL") ;$   
 $WI(C,S,I) = AMC(C,S,I)/(AMC(C,S,"TOTAL") - AMC(C,S,"DUTY")) ;$   
  
 DISPLAY ALPHA, ALPHAK, ALPHAL, ALPHAЕ, ETABAR, SB,  
 ETA, ELEVEL, M, MLEVEL, MU, NM, NX, R, SC, SK, SL, WC,  
 WE, WI;

\$STITLE VARIABLE AND EQUATION DECLARATION  
 \* VAR ARE RATES OF CHANGE UNLESS OTHERWISE NOTED \*

## VARIABLES

B	BALANCE OF TRADE
CN(C,S)	CONSUMPTION - NOMINAL
CR	CONSUMPTION - REAL
DF(C)	FOREIGN DEMAND SHIFT
E(C)	EXPORTS OF AGRI COMMODITIES
ET	TOTAL EXPORTS
K(I)	CAPITAL DEMAND
KAPPA(I)	SECTORAL CAPITAL STOCKS
L	TOTAL EMPLOYMENT
LI(I)	LABOR DEMAND BY INDUSTRY
MT	TOTAL IMPORTS
P(C,S)	PRICES FOR COMM IN DOM CURRENCY
PC	PRICES: CONSUMER PRICE INDEX
PHI	EXCHANGE RATE
PK(I)	PRICE OF CAPITAL
PX(C)	EXPORT PRICE IN FOREIGN CURRENCY
PM(C)	IMPORT PRICE IN FOREIGN CURRENCY
Q(C,I)	OUTPUT
T(C)	IMPORT DUTY
V(C)	EXPORT SUBSIDY FOR THE MANUF
W	WAGE RATE
WS	WAGE SHIFT



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X(C,S,I)	INTERMEDIATE COMMODITY DEMANDS
YE	HOUSEHOLD EXPENDITURE
Z(I)	INDUSTRY ACTIVITY LEVEL

## EQUATIONS

CON(C,S)	CONSUMPTION
EXPD(C)	EXPORT DEMANDS
SUPPLY(C,I)	SUPPLY RELATIONS
INDC(C,S,I)	INPUT DEMAND FOR COMMODITIES
INDCAP(I)	INPUT DEMAND FOR CAPITAL
INDLAB(I)	INPUT DEMAND FOR LABOR
PRIC(I)	PRICE EQUATIONS FOR COMMODITIES
PRIEXP(C)	PRICE EQUATIONS FOR EXPORTS
PRIIMP(C)	PRICE EQUATIONS FOR IMPORTS
BALD(C)	BALANCE EQ FOR DOMESTIC COMM
BALLAB	BALANCE EQUATION FOR LABOR
BALCAP(I)	BALANCE EQUATION FOR CAPITAL
IMPORTS	IMPORTS
EXPORTS	EXPORTS
BALTRADE	BALANCE OF TRADE
CPI	CONSUMER PRICE INDEX
WAGE	WAGE RATE
REALC	REAL CONSUMPTION
DUMMY	NONBIND CONS TO GET NONZERO RHS ;

## \$TITLE EQUATION DEFINITIONS

```

CON(C,S)..  CN(C,S) =E= EPSILON(C,S)*YE +
              SUM((CP,SP),ETA(C,S,CP,SP)*P(CP,SP)) ;

EXPD(C)..  PX(C) =E= - GAMMA(C)*E(C) + DF(C) ;

SUPPLY(C,I).. Q(C,I) =E= Z(I) + ( P(C,"DOMESTIC")
              - SUM(CP, R(CP,I)*P(CP,"DOMESTIC")) ) ;

INDC(C,S,I).. X(C,S,I) =E= Z(I) - ( P(C,S)
              - SUM(SP, ALPHA(C,SP,I)*P(C,SP)) ) ;

INDCAP(I)..  K(I) =E= Z(I) - ( PK(I) - ALPHAL(I)*W
              - ALPHAK(I)*PK(I) ) ;

INDLAB(I)..  LI(I) =E= Z(I) - (W - ALPHAL(I)*W -
              ALPHAK(I)*PK(I));

```

APP. 4B A JOHANSEN STYLE GENERAL EQUILIBRIUM MODEL 117

PRIC(I)..  $SUM(C, R(C,I)*P(C,"DOMESTIC")) = E =$   
 $SUM((C,SP), SC(C,SP,I)*P(C,SP))$   
 $+ SK(I)*PK(I) + SL(I)*W ;$

PRIEXP(C)..  $P(C,"DOMESTIC") = E = PX(C) + V(C) + PHI ;$

PRIIMP(C)..  $P(C,"IMPORTED") = E = PM(C) + T(C) + PHI ;$

BALD(C)..  $SUM(I, M(C,I)*Q(C,I)) = E =$   
 $SUM(I, WI(C,"DOMESTIC",I)*X(C,"DOMESTIC",I))$   
 $+ WC(C,"DOMESTIC")*CN(C,"DOMESTIC") +$   
 $WE(C)*E(C) ;$

BALLAB..  $SUM(I, WL(I)*LI(I)) = E = L ;$

BALCAP(I)..  $K(I) = E = KAPPA(I) ;$

IMPORTS..  $MT = E = SUM(C, NM(C)*( PM(C) +$   
 $SUM(I, WI(C,"IMPORTED",I)*X(C,"IMPORTED",I))$   
 $+ WC(C,"IMPORTED")*CN(C,"IMPORTED")) ;$

EXPORTS..  $ET = E = SUM(C, NX(C)*PX(C) + NX(C)*E(C)) ;$

BALTRADE..  $B = E = ( ELEVEL*ET - MLEVEL*MT )/100 ;$

CPI..  $PC = E = SUM((C,S), MU(C,S)*P(C,S)) ;$

WAGE..  $W = E = THETA*PC + WS ;$

REALC..  $CR = E = YE - PC ;$

DUMMY..  $PC = L = 100000 ;$

\$STITLE EXOGENOUS VARIABLES AND SOLUTION REPORTS

DF.FX(C)=1; E.FX(CM)=1; KAPPA.FX(I)=3; PHI.FX=0; PM.FX(C)=-2;  
T.FX(C)=0; V.FX(CA)=0; WS.FX=0; YE.FX=2;

MODEL ORANI /ALL/ ;

SOLVE ORANI USING LP MINIMIZING PC;

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### PARAMETERS

VARCOMM(C,\*) COMMODITY REPORTS  
VARINDUS(I,\*) INDUSTRY REPORTS ;

VARCOMM(C,"T") = T.L(C);  
VARCOMM(C,"V") = V.L(C);  
VARCOMM(C,"DF") = DF.L(C);  
VARCOMM(C,"E") = E.L(C);  
VARCOMM(C,"PX") = PX.L(C);  
VARCOMM(C,"PM") = PM.L(C);

VARINDUS(I,"K") = K.L(I);  
VARINDUS(I,"LI") = LI.L(I);  
VARINDUS(I,"PK") = PK.L(I);  
VARINDUS(I,"Z") = Z.L(I);  
VARINDUS(I,"KAPPA") = KAPPA.L(I);

DISPLAY B.L, CR.L, ET.L, LL, MT.L, PC.L, W.L, PHI.L, WS.L,  
YE.L , Q.L, X.L, CN.L, VARCOMM, VARINDUS;

## 5 Growth

In a review article written almost thirty years ago Chenery (1961) contrasted the comparative advantage with the growth model approach to development policy. The comparative advantage approach was to eliminate trade barriers and use commodity and factor prices to find those goods which should be exported and those which should be imported. In some cases this strategy resulted in unbalanced growth as a country specialized in the export of a few mining and agricultural products. In other cases this strategy brought about varied and vigorous development.

In contrast, the growth model view argued for balanced growth so that there would be synergistic effects among the sectors as they exploited economies of scale behind infant industry trade barriers. Also, this view relied more on import substitution than on export promotion to fuel the growth process.

Under this dichotomy of development strategy the models of the previous chapter would be aligned with the comparative advantage view and those of the current chapter with the growth view. Indeed the historical roots of the two types of modeling can be traced to groups and countries that advocated the corresponding points of view. However, the models need not be aligned with an ideological point of view. One might use a general equilibrium model and find that the best trade strategy was one replete with trade barriers. Or a growth model might be used in an investigation that found that the removal of trade barriers provided a major stimulus for high rates of economic growth.

In that same review article Chenery outlined the use of linear programming models as an aid in determining development strategy. This chapter follows in that tradition by using the control theory models of Kendrick and Taylor (1970) for South Korea and Martens and Pindyck (1975) for Tunisia as examples. These models illustrate the methodology and provide a good basis for discussing the strengths and weaknesses of this class of models for determining dynamic comparative advantage.

### 1. The Kendrick and Taylor Model

At the time that this South Korean model was developed linear programming growth models of a number of countries had been created (see Eckaus and Parikh (1968), Chakravarty and Lefebvre (1965), Bruno (1966), and Manne and Weisskopf (1972)). The goal of the Kendrick and Taylor project was to show that it was feasible to solve nonlinear control theory models on the mainframe computers of the day. This meant that the models could incorporate nonlinear production and welfare functions and thus could be more realistic than the models in which these functions were linear. The project reached its goal by developing and solving a four sector, thirty time period model with constant elasticity of substitution production functions and a nonlinear welfare function on an IBM 7094 mainframe computer. Today, models similar to this can be solved on personal computers and much larger models can be solved on modern mainframe and supercomputers.

#### a. The Mathematical Model

The model has a nonlinear criterion function and nonlinear systems equations which are difference equations. There are five groups of equations in the model as follows:

- criterion function
- capital stock accumulation equations
- distribution and production functions
- foreign trade equations
- initial and terminal conditions

The nonlinearities in the system equations are in the investment equations and in the production functions.

#### *Criterion Function*

The nonlinear criterion function depends on the consumption  $c_{jt}$  of goods from sector  $j$  in time period  $t$ . The welfare derived from this consumption is a nonlinear function of the consumption level of the form  $ac^b$ , where  $a$  and  $b$  are parameters of the nonlinear welfare function. Also the welfare is discounted

using the discount rate  $z$ . The resulting criterion function is Eq.(1) below.

(1)

$$\xi = \sum_{i=1}^N (1+z)^{-i} \sum_{j=1}^4 a_j c_{ji}^{b_j} \quad 0 \leq b_j \leq 1, \quad a_j > 0.$$

where

$\xi$  = criterion value

$z$  = consumption discount rate

$c_{ji}$  = consumption of goods from sector  $j$  in period  $i$

$a, b$  = parameters

The parameters  $a$  and  $b$  were chosen so that they were consistent with the the observed consumption shares and income elasticities of demand in South Korea (see Kendrick and Taylor (1969)).

#### *Capital Stock Accumulation*

The usual capital stock accumulation equation in dynamic models specifies that the capital stock in period  $i + 1$  is equal to the capital stock in the previous period plus investment  $\delta$  i.e.

$$(2) \quad k_{j,i+1} = k_{ji} + \delta_{ji} \quad \begin{array}{l} j \in J \\ i \in I \end{array}$$

where

$k_{ji}$  = capital stock in sector  $j$  in time period  $i$

$\delta_{ji}$  = investment level in sector  $j$  in time period  $i$

However, the use of nonlinear programming methods opens a broader range of possibilities. For example a nonlinear function like  $g$  in Eq. (3) below can be used. This permits a specification in which the

$$(3) \quad k_{j,i+1} = k_{ji} + g_j(\delta_{ji}, k_{ji})$$

effective addition to the capital stock depends on the investment input and on the existing capital stock. For example, a country with large capital stocks in a given industry could be specified as being more efficient in adding to its capital stock than another country with little or no capital stock in that industry. Also, the nonlinear function could be used to represent diminishing returns to efforts to increase the capital stock. For example, if investment equal to ten percent of the capital stock was attempted, the outcome would be an increase of eight percent in the capital stock, i.e.,  $4/5$  ths of the input would become output. However, if the investment input was fifty percent of the capital stock, the actual increase in the capital stock would be twenty percent, i.e.  $2/5$  ths. A function embodying this notion is graphed in Figure 5.1, where  $\delta$  is the investment effort and  $\delta/k$  is investment as a percentage

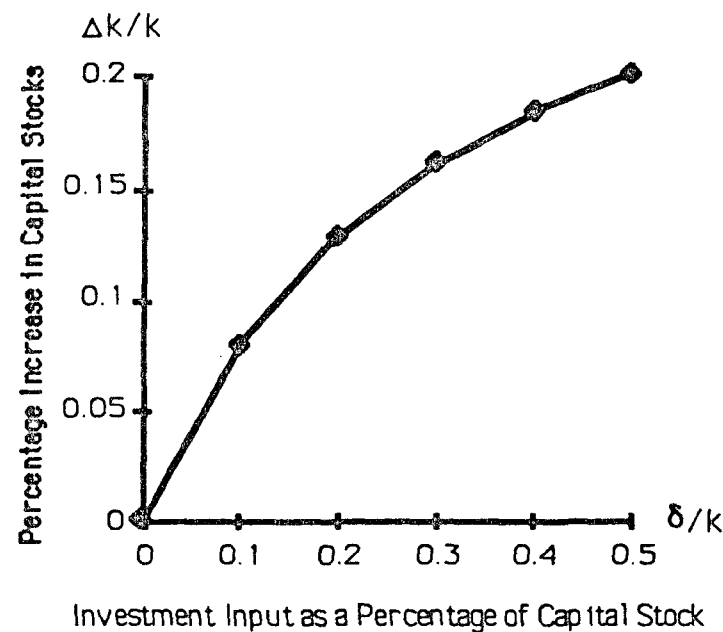


Figure 5.1 Absorptive Capacity Function

of the capital stock, while  $\Delta k/k$  is the resultant increase in the capital stock. The mathematics of this absorptive capacity function are given in Eq. (4).

$$(4) \quad g_j(\delta_{jt}, k_{jt}) = \mu_j k_{jt} \left[ 1 - \left( 1 + \frac{\varepsilon_j}{\mu_j} \frac{\delta_{jt}}{k_{jt}} \right)^{-1/\varepsilon_j} \right] \quad j \in J$$

with

$$\varepsilon_j \geq -1, \quad \mu_j \geq 0$$

The example of the function plotted in Fig. 5.1 is for  $\varepsilon$  equal to 0.5 and  $\mu$  equal to .275. Changing  $\varepsilon$  affects the curvature of the function and changing  $\mu$  affects the asymptotic value. Thus with  $\mu$  equal to .275 the greatest percentage increase possible in a single time period is 27.5 percent.

The absorptive capacity function embodies notions that are important in dynamic comparative advantage. A country may not have a comparative advantage when its capital stocks are small, but as it grows it becomes more efficient in creating new capital stocks and thus can obtain a comparative advantage over time. Also, the function includes the idea that there are diminishing returns to efforts to expand an industry rapidly. However, it may be difficult to estimate accurately the parameters of this type of function. This is so because economic statics frequently do not distinguish between  $\delta$ , the investment activity level, and  $\Delta k$ , the effective increase in output.

#### *Distribution and Production Functions*

In all economic models it is necessary to insure that the use of each commodity does not exceed its availability. This is accomplished in the current model with Eq. (5). There are two types

$$(5) \quad q_i + Dq_i + m_i = Aq_i + B\delta_i + e_i + c_i \quad i \in I$$

where



$q_i$  = production vector in time period  $i$   
 $D$  = diagonal matrix of marginal propensities  
to import for production  
 $m_i$  = untied imports  
 $A$  = input - output matrix  
 $B$  = capital coefficient matrix  
 $e_i$  = vector of exports in time period  $i$   
 $c_i$  = consumption vector in time period  $i$

of imports on the left hand side of this equation: (1) those which are tied to production levels and (2) those which are not tied. Production plus the two kinds of imports must equal the uses of each commodity as (1) intermediate inputs, (2) investment inputs, (3) exports, and (4) consumption goods.

The production functions are of the constant elasticity of substitution (CES) form which is shown in Eq. (6). The two factor

$$(6) \quad q_{ji} = \tau_j (1 + v_j)^i \left[ \beta_j k_{ji}^{\rho_j} + (1 - \beta_j) l_{ji}^{\rho_j} \right]^{1/\rho_j} \quad \begin{matrix} j \in J \\ i \in I \end{matrix}$$

where

$\tau_j$  = efficiency parameter  
 $v_j$  = rate of technical progress  
 $\beta_j$  = distribution parameter  
 $\rho_j = (1/\sigma_j) - 1$  = elasticity of substitution parameter  
 $l_{ji}$  = labor input in sector  $j$  in period  $i$

inputs are capital and labor and  $\beta$  is the distribution parameter between the two factor inputs. Technical progress is modeled as disembodied by the parameter  $v$  which is the rate of technical progress. The CES specification is useful in this type of model because it can be specialized to perfect substitutability as  $\sigma$  approaches infinity or to fixed coefficients as  $\sigma$  approaches zero.

The sum of the labor inputs to the sectors is constrained by the labor force, as is shown in Eq. (7). It is implicitly assumed here

$$(7) \quad \sum_{j \in J} l_{ji} = l_i \quad i \in I$$

where

$l_i$  = labor force in period  $i$

that labor is perfectly mobile across sectors, while capital is fixed in a sector once investment occurs. Much capital is indeed fixed in the industry where the investment occurs (e.g., blast furnaces and oil refineries); however, some capital can be used by various kinds of industries (e.g., vehicles and buildings). So long as all sectors grow monotonically the assumption that capital cannot move between sectors is a reasonable one, but the assumption could cause problems in a situation where some industries grow and then contract.

#### Foreign Trade

The foreign trade equations contain assumption about exports, imports and foreign debt. The assumptions about exports in this model are in Eq. (8), where it is assumed that exports are fixed

$$(8) \quad c_{ji} \text{ given} \quad \begin{array}{l} j \in J \\ i \in I \end{array}$$

where

$c_{ji}$  = exports from the sector  $j$  in period  $i$

exogenously. This assumption is one of the most serious shortcomings of this model, not because exports are difficult to project (though that can be a problem), but rather because the assumption of fixed exports sets a frame of mind in which the analyst and policy makers assume that they cannot affect the export level. This is not only not true but also prevents the analyst from using one of the most important aspects of any development strategy.

The import assumptions were more realistic. As Eq. (9) shows it was assumed that there would be no untied imports of agricultural and mining products (sector 1) nor of services (sector 4) but that there could be untied imports in the heavy industry

$$(9) \quad m_{1i} = m_{4i} = 0 \quad i \in I$$

where

$$m_{ji} = \text{imports of sector } j \text{ goods in period } i$$

(sector 2) and light industry (sector 3) sectors. Also, there are tied imports for production and investment which are distinguished by sector of use rather than by sector of origin, so these imports can include commodities from all four sectors. In an evolving world of international trade the assumption of no untied imports of services may also be somewhat short-sighted. For example, some years ago there was not much international trade in services, but more recently this has been growing rapidly.

The next equation is one of the most important in the model. It is the foreign debt accumulation equation. (For another example of a debt accumulation equation which play an important role in a growth model see Alatorre (1981)). It says that the foreign debt in any time period will equal the debt in the previous period multiplied by one plus the interest rate plus the current account deficit. This is shown in Eq. (10). The interest rate was

$$(10) \quad \gamma_{i+1} = (1 + \theta)\gamma_i + \sum_{j \in J} (d_{ji} q_{ji} - e_{ji} + \pi_j \delta_{ji} + m_{ji})$$

$i \in I$

where

$\gamma_i$  = foreign debt in period  $i$

$\theta$  = interest rate on foreign debt

$d_{ji}$  = diagonal elements of the  $D$  matrix, i.e.

marginal propensities to import for production

$\pi_j$  = marginal propensity to import for investment

treated as a constant in the model but clearly it should be time varying. Also, the same interest rate is applied to all elements of foreign debt, whereas in fact various portions of the total debt may be borrowed at different interest rates.

This equation plays a pivotal role because most countries increase their foreign debt during the development process with an expectation of decreasing the debt later in time. An example is

South Korea, which incurred a large debt over some years and then began to repay the debt. Also, this equation is useful to illustrate the effects of increases in world interest rates on the development process and prospects of countries which have large foreign debts.

#### *Initial and Terminal Conditions*

Dynamic models require initial conditions which mirror the situation in the economy at the beginning of the time horizon covered by the model. Also, the models frequently contain terminal conditions which are targets. For example, the model at hand has in Eq. (11) an initial foreign debt which is given and a terminal

$$(11) \quad \gamma_1 \text{ known and } \gamma_{N+1} \text{ chosen as a target}$$

foreign debt which is chosen as a target. The target may reflect a desire that the amount of foreign debt increase or contract during the time horizon covered by the model. Also, the terminal debt represents the negative part of the bequest of one generation to the next.

The positive part of the bequest is in the terminal conditions for capital stock, which are shown in Eq. (12). As with foreign

$$(12) \quad k_{j,1} \text{ known and } k_{j,N+1} \text{ chosen as targets}$$

debt, the initial conditions for capital stocks are given by the situation of the country, while the terminal conditions are chosen as targets.

In some growth models the terminal capital stocks are not included as constraints but rather added as an element in the criterion function. However, in all growth models some treatment of terminal capital stocks is necessary to represent the interest of future generations; otherwise there will be substantial dissavings in the last few time periods covered by the model.

#### b. Results

The most important results from this kind of model are investment input paths. One development strategy would use most of the investment in early years to buildup the heavy industry sector while constraining sharply the development of the light in-

dustry sector and the production of consumption goods. An alternative strategy would send investment into the agriculture and mining industries at an early stage in order to increase exports enough to earn the foreign exchange to buy the imported investment goods which are required to develop the heavy and light industry sectors later in time. A third strategy might emphasize exports from the light industry sector.

A second part of the results is the time path for foreign debt. If the country begins with a small foreign debt the best strategy may be to increase this debt at first rapidly and then more slowly over the time horizon covered by the model. Alternatively, a country may be saddled with a large debt initially and may want to develop a strategy which maintains this debt at its initial level or attempts to reduce the debt somewhat.

### c. Strengths and Weaknesses of the Model

This class of models captures many of the ideas which are important in economic growth and development. The parameters of the objective function embody different income elasticities of demand for each sector. Thus, one would expect solutions to indicate that the most rapidly growing industries are those for which the income elasticity of demand is high.

Secondly, the models include the input-output structure of the economy in the A matrix as well as bringing out the fact that investment goods come in greater proportion from some sectors than from others, as indicated in the B matrix. Thus the interdependent nature of the economy is encapsulated by the model, with emphasis on the fact that capital formation will require more rapid growth of heavy industry sectors than of light industry.

Thirdly, the models contain not only untied but also tied imports. Thus investment increases in some industries require much more substantial proportions of imports than in other industries. Also, production activities in some industries require much larger amounts of imported raw and intermediate materials than other industries. These aspects of the economy are included in the  $d_{ij}$  and  $\pi_j$  parameters of the foreign debt accumulation equation.

Fourthly, the model has limits on labor availability but permits exogenous increases in the labor force through domestic popula-

tion growth or through immigration. Also, substitution between labor and capital is permitted, so that the economy can grow more rapidly than the labor force through a process of capital deepening.

Fifthly, nonlinear models with four sectors and many time periods could be solved on mainframe computers in 1970 but can be solved on personal computers today. Therefore, nonlinear models with substantial sectoral disaggregation can now be solved on today's mainframe and supercomputers.

These are some of the strengths of this class of models. What are some of the shortcomings? The most glaring shortcoming is the treatment of exports as exogenous. A more desirable specification would permit unlimited exports at a fixed world price, as in some of the sectoral models, or exports with price elasticities of demand, as in some of the general equilibrium models. There is no reason in the methodology that such specifications cannot be added to the existing model structures. If the price elasticities were introduced, then the foreign exchange rate would play a role in the export and import equations and the model would be able to capture problems like those now faced by countries with large external debts. If these countries attempt to repay a substantial portion of that debt then they must decrease their exchange rates and give their currency such a low value that exports grow rapidly and imports grow slowly or even decline.

A second shortcoming is a matter of taste. The criterion function which was used in the model has nice theoretical properties and carries in its parameters information about sectoral shares and income elasticity of demand. However, this criterion has the weakness that it is difficult to explain to policy makers. When economists start talking about nonlinear welfare and utility functions policy makers sometimes tune out. An alternative approach is much easier to explain but does not have such nice theoretical properties. This is the quadratic tracking function which is commonly used in control theory and which was applied to a growth model of Tunisia by Martens and Pindyck (1975). That approach will be discussed in some detail later in the chapter so no more discussion of it will be given here.

Another alternative criterion function for growth models is favored by some economists. This function is the discounted output valued at world prices. The reason for using world prices is that domestic prices are sometimes distorted and world prices provide a better measure of opportunity cost. Also, if one uses this criterion then the shadow prices provide a measure of the increase in the discounted value of output which could be obtained

from added units of any scarce resource. The prices in turn could be used in models to evaluate the dynamic comparative advantage of industries. However, there is at least one shortcoming in the use of this form of criterion function. In this case the criterion function is linear in consumption, and even if the model has nonlinear production functions the model will be linear in investment activities unless an adsorptive capacity function like the one in the Kendrick and Taylor model is used. If the model is linear in investment activities then the solution will be characterized by dynamics in which investment bounces back and forth between upper and lower bounds rather than maintaining smooth growth. This result is one of the reasons why economists tend to favor nonlinear criterion functions for growth models.

A third shortcoming of this class of models is the lack of prices. Of course the shadow prices from the constraints in the model provide price results, but these are not adequate. In the first place the shadow prices are the partial derivatives of the criterion function value with respect to the right hand side element of a constraint. Thus, if the criterion were the gross national product of a country and one of the constraints was a labor force constraint like Eq. (7) above, then the shadow price would indicate the increase in GNP which could be expected for each additional worker in the labor force and thus would be a good estimate of the annual wage. However, most criterion functions in growth models are not gross national product but rather welfare functions like the one defined above, and the units of these functions are not as meaningful as the national currency in the gross national product. Moreover, the criterion functions frequently contain a variety of elements like terminal capital stock terms, employment or income distribution measures. Then the interpretation of the shadow prices as prices is more strained or just plain misleading.

Also, prices and wages in an economy are usually a result of many institutional and political as well as economic forces and shadow prices do not capture these phenomena well. Therefore, if prices and wages are to be added to growth models they should follow in the tradition of the equations in econometric models in which today's prices or wages will be the same as the last periods, with increases or decreases reflecting demand and supply conditions in the economy. Alternatively, general equilibrium sub-models might be used in each time period in growth models to solve for supply and demand pressures and thus to provide indi-

cations of the direction and amount of price and wage changes in each time period.

The addition of price and wage equations to growth models would lay the foundations for inclusion of income distribution information in the models along the lines of the methods used in general equilibrium models.

Present day computable general equilibrium models are strong on price and wage results and have the structure to permit careful analysis of the income distribution effects of policies. However, as was discussed earlier, these models are weak on dynamics, investment, and growth. Therefore future models may evolve which either add investment and growth to general equilibrium models or which add prices, wages, and income distribution to growth models.

Another shortcoming of growth models is the lack of ability to include economies of scale. The basic problem is that growth models with diseconomies of scale provide global optimal solutions while models with economies of scale can provide only local optimality.

An alternative approach is to use linear mixed integer programming methods which search over all the local optima in an attempt to find the global optimum. This is the approach which was taken by Westphal (1971) in his model of South Korea. However, this approach requires that the rest of the model be linear or linearized so that linear rather than nonlinear mixed integer programming methods can be used.

## 2. The Martens and Pindyck Model

One of the major shortcomings of the Kendrick and Taylor model is the use of the general nonlinear criterion function. This kind of function is attractive to most economists since it has nice theoretical properties; however, it is difficult to convey its meaning to policy makers. Nonlinear welfare functions are intriguing to economists but are rather ephemeral objects to politicians.

One alternative to general nonlinear welfare functions is quadratic-linear tracking criterion functions. With these functions the decision maker chooses desired paths for the economy. For example, the decision maker may have a preference for slow growth in light consumption goods and very rapid growth in ex-



porting industries in the near term, followed by rapid growth in heavy industry in the intermediate term and then by rapid growth in light consumer goods toward the end of the planning horizon. These paths need not be consistent with one another, they need only represent what the politician wants.

Thus, if the criterion function had only a single variable it would have the form of minimizing

$$(13) \quad J = \sum_{t \in T} (x_t - \hat{x}_t)^2$$

where

$J$  = criterion value

$x_t$  = value of a variable at time  $t$

$\hat{x}_t$  = desired value of the variable at time  $t$

The criterion is called a quadratic tracking function because the variable  $x_t$  should track the desired path,  $\hat{x}_t$ , in order to minimize the value of the criterion. If the criterion has two variables, say  $x_{1t}$  and  $x_{2t}$ , it is necessary to assign penalty weights to the two terms as follows:

$$(14) \quad J = \sum_{t \in T} \{ w_1 (x_{1t} - \hat{x}_{1t})^2 + w_2 (x_{2t} - \hat{x}_{2t})^2 \}$$

where

$x_{it}$  = value of variable  $i$  in period  $t$

$\hat{x}_{it}$  = desired value for variable  $i$  in period  $t$

$w_i$  = penalty weight for variable  $i$

The choice of a large penalty weight for one variable relative to the other would indicate that a higher priority was given to having that variable follow its desired path. For example, the decision makers might feel that it was more important to follow closely the desired path for exports than the desired path for production of light consumer goods. In this case a high priority (weight) would be assigned to exports.

It is common to write Eq. (14) in vector matrix form as

$$(15) \quad J = \frac{1}{2} \sum_{t \in T} \{ (x_t - \hat{x}_t)' W (x_t - \hat{x}_t) \}$$

where

$x_t$  = vector of state variables

$\hat{x}_t$  = vector of desired state variables

$W$  = diagonal matrix of penalty weights

Here  $x_t$  is called a vector of *state* variable to distinguish it from a vector of *control* variables,  $u_t$ . The state variables are used to describe the state of the economy: for example, capital stock and output variables are typical state variables. The control variables are policy instruments like sectoral investment.

There are also desired paths and weights for the control variable, so the criterion function is written as

$$(16) \quad J = \frac{1}{2} \sum_{t \in T} \{ (x_t - \hat{x}_t)' W (x_t - \hat{x}_t) + (u_t - \hat{u}_t)' R (u_t - \hat{u}_t) \}$$

where

$J$  = criterion value

$\hat{x}$  = vector of desired values of state variables

$\hat{u}$  = vector of desired values of control variables

$W$  = diagonal matrix of penalties for state variables

$R$  = diagonal matrix of penalties for control variables

Thus, assigning high penalty weights to the diagonal elements of  $W$  relative to the weights in  $R$  gives high priority to having the state variables follow their desired paths without showing much concern for the paths traversed by the control variables.

In a policy setting Eq. (16) is used in an interactive way. The policy maker chooses desired paths and priorities for the state and control variables. The economist then solves the model and reports the solution  $x^*$  and  $u^*$  back to the decision maker. New desired paths  $\hat{x}$  and  $\hat{u}$  and weights  $W$  and  $R$  are chosen and

the process is repeated until the policy maker is satisfied with the outcome. Thus it is not necessary for the policy maker to know exactly what penalty weights to use, but rather only to be able to know which results he or she prefers. So while the decision

maker is asked to choose  $\hat{x}_t$ ,  $\hat{u}_t$ ,  $W$ , and  $R$  the iterative process means that he or she only need have a clear idea of preferences with regard to the  $x_t^*$  and  $u_t^*$  solutions to the model.

The criterion is used along with the systems equations to provide a complete quadratic-linear tracking problem. The systems equations contain the model and must be either linear or linearized difference equations of the form

$$(17) \quad \bar{x}_{t+1} = \bar{A}\bar{x}_t + \bar{B}\bar{u}_t + \bar{c} \quad t \in T$$

where

$\bar{A}$  = coefficient matrix for the state variables

$\bar{B}$  = coefficient matrix for the control variables

$\bar{c}$  = constant vector

with initial conditions

$$(18) \quad \bar{x}_0 = \text{given initial state vector}$$

The dynamic equations come from the model. For example in the Martens and Pindyck (1975) model some of the systems equations come from the accumulation equations for output and investment

$$(19) \quad q_{t+1} = q_t + G i_t \quad t \in T$$

where

$q_t$  = vector of sectoral output level

$G$  = diagonal matrix of output - capital ratios

$i_t$  = vector of sectoral investment levels

These equations specify that the output level in each sector will be the same as in the previous year plus the increase in output which can be produced from the new investment in each sector. Comparing Eqs. (17) to (19) shows that if these were the only equations in the model the state vector would be the output levels of the sectors and the control vector would be the investment levels in those sectors. Also, the parameter definitions would be

$$\begin{aligned}\bar{A} &= I \quad \text{the identity matrix} \\ \bar{B} &= G \\ \bar{c} &= 0\end{aligned}$$

However, the accumulation equations are not the only equations in the model. In fact the Martens and Pindyck model has about forty equations. Not all those equations will be discussed here. Rather, a simplified version of the Martens and Pindyck model which captures most of the key concepts of that model will be presented.

The essential idea of the model is that goods are produced which can be used either for consumption or investment. If they are used for investment they add to future capacity and permit greater production in future time periods, as illustrated in Eq. (19) above. If they are used for consumption they add to immediate satisfaction. Also, there are exports and imports in the model. Goods allocated to exports decrease the goods which are available for consumption or investment but they earn foreign exchange. The foreign exchange can then be used to buy imported capital goods, intermediate materials, or consumption goods.

The state and control vectors for the simplified model are

$$x = \begin{bmatrix} \eta \\ \psi \\ \lambda \\ q_1 \\ q_2 \\ \vdots \\ q_n \end{bmatrix}$$

$$u = \begin{bmatrix} i_1 \\ i_2 \\ \vdots \\ i_m \end{bmatrix}$$

where

$y$  = gross national product

$u$  = balance of payments

$L$  = employment

$q_j$  = output from sector  $j$

$i_j$  = investment in sector  $j$

Consistency is imposed on the model by the materials balance constraints which are shown below

$$(20) \quad q_t + m_t = Aq_t + Bi_t + c_t + g_t + e_t, \quad t \in T$$

where

$q, m$  variables are vectors with elements for each sector in period  $t$

$q$  = production

$m$  = imports

$i$  = investment

$c$  = consumption

$g$  = government

$e$  = exports

$A$  = input - output matrix

$B$  = capital coefficient matrix

Eq. (20) requires that the country can use no more than it produces and imports. The goods can be used for intermediate inputs, investment, consumption, government, and exports.

Consumption adjusts over time from present levels as disposable income rises or falls, as indicated by

$$(21) \quad c_{t+1} = Nc_t + a\omega_{t+1} \quad t \in T$$

where

$N$  = diagonal matrix of coefficients for lagged consumption

$a$  = vector of coefficients for disposable income

$\omega$  = disposable income (a scalar)

As output grows additional labor must be employed.

$$(22) \quad \lambda_{t+1} = \lambda_t + \bar{I}(q_{t+1} - \bar{q}_t) \quad t \in T$$

where

$\lambda$  = labor : employment

$\bar{I}$  = vector of sectoral labor - output ratios

Eq. (22) indicates one of the differences between the two models discussed in this chapter. The Kendrick and Taylor model contains a labor force constraint which must be satisfied. In contrast the Martens and Pindyck model treats total employment as a state variable which should follow a desired path. If the actual path diverges too much from the desired path in a given solution then it is necessary to increase the penalty weight for that state variable and to solve the model again.

The balance of payments equation is the sum of imports minus exports plus foreign capital inflow, as shown below.

$$(23) \quad \psi = \sum_{j \in J} m_j - \sum_{j \in J} e_j + \phi$$

where

$\psi$  = *balance of payments*

$\phi$  = *foreign capital inflow*

There is no foreign debt accumulation equation in this model, but one could easily be added.

Exports are treated as exogenous in this model.

Mathematically, this means that they are part of the  $\bar{c}$  vector in Eq. (17) while economically, this means that this model suffers from the same shortcomings in international trade as does the Kendrick and Taylor model.

Disposable income is defined as one minus the income tax rate times gross national income. The full Martens and Pindyck

$$(24) \quad \omega_t = (1 - \tau)\eta_t, \quad t \in T$$

where

$\eta$  = *national income*

$\tau$  = *income tax rate*

model includes both direct and indirect taxes; however in this as in many other aspects the model is simplified here to provide an introduction. The interested reader is encouraged to read the original article.

Finally, the gross national product in this model is defined as equal to the value of output minus the value of intermediate inputs.

$$(25) \quad \eta_t = 1'(I - A)q_t \quad t \in T$$

where

$1'$  = vector of ones

$I$  = identity matrix

In summary the quadratic tracking criterion function from the Martens and Pindyck model can be used to cure one of the major shortcomings of the Kendrick and Taylor model by providing a criterion function which can be basis for interaction between economists and politicians.

This completes a review of the strengths and weaknesses of the previous generation of models. Let us consider next the modifications which should be made in creating the next generation of models.

### 3. Exports

The most important change is to provide for satisfactory treatment of exports. The obvious step is to include export functions of the form

$$(26) \quad e_{it} = f\left(y_t, \frac{p_{it}^w}{p_{it}^d}, \varepsilon_t\right) \quad \begin{array}{l} i \in I \\ t \in T \end{array}$$

where

$e_{it}$  = exports of commodity  $i$  in period  $t$

$y_t$  = world income

$p_{it}^w$  = world price of commodity  $i$  in period  $t$

$p_{it}^d$  = domestic price of commodity  $i$  in period  $t$

$\varepsilon_t$  = exchange rate

If the function is to be included in a general nonlinear model like the Kendrick and Taylor model, it can be used in its estimated



nonlinear form. If it is to be used in a linear model like the Marten and Pindyck model, then it must be linearized.

If a quadratic-linear tracking model is used, then the model might not only include a linearized version of Eq. (26) but also could include desired paths for sectoral exports. The desired paths could reflect expectations for different growth rates of exports from the various sectors as well as export promotion plans by the government and by private firms.

The use of Eq. (26) requires domestic prices. This in turn means that the model should include price and wage equations which can be used not only for foreign trade analysis but also for income distribution.

#### 4. Wages and Prices

Some economists would prefer growth models which contain three sets of prices: (i) current, (ii) shadow, and (iii) world. The notion is that current prices are sometimes distorted, while world prices are not always the socially optimal prices for a country. Therefore the idea is to obtain shadow prices by solving growth models in which the objective function is the discounted value of output valued in world prices. The shadow prices from these solutions would then be used in sectoral models to determine dynamic comparative advantage. This procedure holds some promise for a key price in the economy: namely the price of foreign exchange. This is so because even an aggregated model will have a balance of payments constraint and this will yield a shadow price for foreign exchange. However, most growth models are not disaggregated enough to include all the price of commodities which are required to make a careful evaluation of dynamic comparative advantage at the level of the sectoral models. Also, this approach can require the use of models which are linear in investment activities and which therefore exhibit behavior in which investment bounces back and forth between upper and lower bounds.

Shadow prices aside, there are two alternatives for wage and price equations. One method would be to include a general equilibrium model within the growth model. Thus in each time period a static general equilibrium model would be solved to determine all factor and commodity prices. While this approach is feasible it has the shortcoming that distributed lag relationships and therefore timing would not be included.

A second method would be to use price and wage equations like those developed for econometric models. These equations almost always include distributed lag relationships. Also, they can be specified to capture input-output information as well as the effects of changes in world prices and exchange rates.

### 5. Income Distribution

Once wage and price equations are added to growth models, it is possible to use the models to analyze the effects of various policies on income distribution. Two approaches paralleling those described above for wages and prices can be considered. If a static general equilibrium model is embedded in the growth model then income distribution can be included in just the manner described in some detail in the previous chapter. This of course would necessitate using the general equilibrium methods for wages and prices as well.

The econometric model approach to income distribution has traditionally been to include factor payments but not to incorporate specifications which would permit any analysis of the size distribution of income. Of course the general equilibrium models also do not focus on the size distribution of income but rather on the distribution of income between various types of households like rural and urban households. However, there is no reason why household type income distribution equations cannot be specified and estimated for econometric model-type equations. Neither is there any reason why these equations cannot be incorporated into growth models.

The crucial difficulty may be the availability of time series information on income distribution. Social accounting matrices and general equilibrium models have traditionally been constructed from data on a single year's income distribution data. In contrast, econometric modeling would require a time series of income distribution information.

An alternative approach to income distribution is to add constraints for basic needs to the growth models. Some economists favor this approach as a way to represent at least a portion of the income distribution in the model and a way to cover the needs of the most impoverished part of the society.

## 6. Economies of Scale

Some inclusion of economies of scale in growth models has been done recently in work by Kennedy and Rostow (1988) which is similar to the discussion of increasing returns to scale in growth models in Solow's work (discussed in Chapter 22 of Branson (1979)).

Alternatively, multiperiod linear economywide models with economies of scale can be developed and solved using linear mixed integer programming methods in the tradition of Westphal (1971). Westphal's method is to develop a linear multisectoral dynamic model in the tradition of Eckaus and Parikh (1968) and of Bruno (1966) and then to add to it sectoral models for one or two sectors. The sectoral models are like those discussed in Chapter 2 of this monograph. This approach has the disadvantage that it requires linearity and that it is computationally expensive; however it is the only proven method for including economies of scale in multiple sectors in a dynamic model.

## 7. Technical Change

One of the most important elements in economic growth is technical change. Yet growth models typically treat technical change as exogenous. The exception is some work in the growth theory field which used capital and labor prices to analyze a tendency for technical change to be either capital saving or labor saving. However, this was a limited effort and did not really tackle the larger problem of predicting bursts of technical change which economic historians can document but which model builders have had difficulty incorporating.

There is renewed effort in this direction in the current research of Kennedy and Rostow (1988). Perhaps this project will provide new directions for the endogenous inclusion of technical change in dynamic multisectoral growth models.

There is an aspect of technical change which has perhaps received less attention than it deserves. A country's comparative advantage may be eroded over time by rapid technical change in

another country. For example a country may be a strong exporter of steel products at one point in time, but then neglect technical progress while its competitors are making rapid gains. In this case, the country will awake from its slumber to find that it has lost its comparative advantage in that industry. One implication of this is that comparative advantage models should include decreasing world prices for commodities where there is rapid technical change.

## 8. Conclusions

The previous generation of growth models provides a solid foundation for continued progress by including capital accumulation, balance of payments, endogenous imports, sectoral investment, income elasticities of demand, and factor substitution. However, the shortcomings of these models leave much work to be done.

A new generation of models could be developed which add endogenous exports, prices and wages, income distribution, economies of scale, and perhaps technical change to growth models. The computational capability is available and the need for such specifications is apparent, so it seems likely that a new surge of activity in this field will produce major improvements in this class of models.

## Appendix 5A Growth Models

This appendix contains the GAMS statement of a reduced version of the Kendrick and Taylor model. The original model was solved for a thirty period time horizon while the current model is solved for a five period horizon. This GAMS version of the Kendrick and Taylor model is still being debugged so the interested reader may want to write the author for the current version.

```
*
* A DYNAMIC MULTISECTORAL NONLINEAR PLANNING MODEL
*
* REFERENCE: KENDRICK, DAVID A. AND LANCE J. TAYLOR
* (1969), "A DYNAMIC NONLINEAR PLANNING MODEL FOR
* KOREA", CH. 8 IN ADELMAN.M, PRACTICAL APPROACHES TO
* DEVELOPMENT PLANNING, THE JOHNS HOPKINS
* UNIVERSITY PRESS, BALTIMORE.
*
* AND
* KENDRICK, DAVID A. AND LANCE J. TAYLOR (1970),
* "NUMERICAL SOLUTION OF NONLINEAR PLANNING MODELS",
* ECONOMETRICA, VOL. 38, NO. 3, MAY, PP. 453-467.
*
* THE GAMS VERSION WAS CREATED BY DAVID KENDRICK AND
* ANANTHA DURAIAPPAH, JULY 1988
*
```

SETS

J SECTORS

/ AGRI-MIN HEAVYIND LIGHTIND SERVICES ALIAS(J,I);	AGRICULTURE AND MINING HEAVY INDUSTRY LIGHT INDUSTRY SERVICES /
--	--

SETS

T TIME PERIODS / 1\*5 /  
 TB(T) BASE PERIOD  
 TT(T) TERMINAL PERIOD;

TB(T) = YES \$ (ORD(T) EQ 1);  
 TT(T) = YES \$ (ORD(T) EQ CARD(T));  
 DISPLAY TB,TT;

## \* PARAMETERS

SCALAR Z DISCOUNT RATE /0.03/;

PARAMETER DIS(T) DISCOUNT FACTOR;  
 $DIS(T) = (1+Z)^{*(-ORD(T))}$ ;  
 DISPLAY DIS;

PARAMETER ALPHA(J) COEFFICIENT IN WELFARE FUNCTION

/ AGRI-MIN	.48
HEAVYIND	.33
LIGHTIND	.345
SERVICES	.3925 /

PARAMETER PHI(J) EXPONENTS IN THE WELFARE FUNCTION

/ AGRI-MIN	.85
HEAVYIND	.90
LIGHTIND	.91
SERVICES	.87 /

TABLE A(I,J) INPUT-OUTPUT COEFFICIENTS

	AGRI-MIN	HEAVYIND	LIGHTIND	SERVICES
AGRI-MIN	.10	.09	.17	.01
HEAVYIND	.09	.33	.24	.12
LIGHTIND	.04	.02	.12	.05
SERVICES	.03	.09	.09	.08

TABLE B(I,J) CAPITAL COEFFICIENTS

	AGRI-MIN	HEAVYIND	LIGHTIND	SERVICES
HEAVYIND	.6908	1.3109	.1769	.1500
LIGHTIND	.0010	.0199	.0022	.0000

TABLE PRODF(I,\*) PRODUCTION FUNCTION PARAMETERS

	ELASTICITY	DISTRIBUT	TECHNICALP	EFFICIENCY	INILAB
AGRI-MIN	1.20	.35	.03	.41	5.10
HEAVYIND	.90	.30	.035	1.26	0.84
LIGHTIND	.90	.25	.025	1.89	0.36
SERVICES	.60	.20	.025	.47	2.30

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PARAMETER  
 SIGMA(J) ELASTICITY OF SUBSTITUTION  
 RHO(J) RHO PARAMETER FOR ELAS OF  
 SUBSTITUTION  
 BETA(J) DISTRIBUTION PARAMETER IN CES PROD  
 FUNCTION  
 NU(J) TECHNICAL CHANGE PARAMETER IN  
 CES PROD FUNC  
 TAU(J) EFFICIENCY PARAMETER N CES PROD  
 FUNCTION;

SIGMA(J) = PRODF(J,'ELASTICITY');  
 RHO(J) = ( 1 / SIGMA(J) ) - 1 ;  
 BETA(J) = PRODF(J,'DISTRIBUT');  
 NU(J) = PRODF(J,'TECHNICALP');  
 TAU(J) = PRODF(J,'EFFICIENCY');

PARAMETER TECH(J,T) TECHNICAL CHANGE FACTOR;  
 TECH(J,T) = (1+NU(J))\*\*(ORD(T));  
 DISPLAY TECH;

PARAMETER LTOT(T) TOTAL LABOR FORCE ;  
 LTOT('1') = SUM(J,PRODF(J,'NILAB'));  
 LOOP(T, LTOT(T+1) = 1.02 \* LTOT(T) );

PARAMETER MU(J) COEFFICIENT IN INVESTMENT FUNCTION  
 / AGRI-MIN .275  
 HEAVYIND .35  
 LIGHTIND .30  
 SERVICES .35 /

SCALAR ETA COEFFICIENT IN INVESTMENT FUNCTION /0.5/;

TABLE KBAR(J,T) INITIAL AND TERMINAL CAPITAL STOCKS

	1	5
AGRI-MIN	2.02	3.55
HEAVYIND	2.13	5.00
LIGHTIND	1.26	2.55
SERVICES	1.27	2.575

PARAMETER GAMMABAR(T) INITIAL AND TERMINAL FOREIGN  
 DEBT

/ 1	.25	
5	20.00	/

PARAMETER EXPTOT(T) TOTAL EXPORTS;  
 EXPTOT('1') = 3.4;  
 LOOP(T, EXPTOT(T+1) = 1.08 \* EXPTOT(T) );  
 DISPLAY EXPTOT;

## TABLE EXPPER(J,T) SECTORAL EXPORT PERCENTAGES

	1	2	3	4	5
AGRI-MIN	0.20	0.20	0.20	0.20	0.20
HEAVYIND	0.10	0.10	0.10	0.10	0.10
LIGHTIND	0.30	0.30	0.30	0.30	0.30
SERVICES	0.40	0.40	0.40	0.40	0.40

PARAMETER E(J,T) SECTORAL EXPORTS;  
 $E(J,T) = EXPPER(J,T) * EXPTOT(T)$ ;  
 DISPLAY E;

SCALAR THETA INTEREST RATE ON FOREIGN DEBT / .05 / ;

PARAMETERS D(J,J) PROPENSITY TO IMPORT FOR PROD  
 / AGRI-MIN.AGRI-MIN .0008  
 HEAVYIND.HEAVYIND .0900  
 LIGHTIND.LIGHTIND .0300  
 SERVICES.SERVICES .0040 /

PARAMETERS PI(J) PROPENSITY TO IMPORT FOR INVEST  
 / AGRI-MIN .63  
 HEAVYIND .98  
 LIGHTIND .10  
 SERVICES .10 /

PARAMETER IDEN(I,J) IDENTITY MATRIX  
 / AGRI-MIN.AGRI-MIN 1  
 HEAVYIND.HEAVYIND 1  
 LIGHTIND.LIGHTIND 1  
 SERVICES.SERVICES 1 /

PARAMETER P(I,J) PRODUCTION COEF IN BALANCE EQ ;  
 $P(I,J) = IDEN(I,J) - A(I,J) + D(I,J)$ ;  
 DISPLAY P;



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## VARIABLES

C(J,T)	CONSUMPTION
DELTA(J,T)	INVESTMENT
G(J,T)	CAPACITY ADDITIONS
GAMMA(T)	FOREIGN DEBT
K(J,T)	CAPITAL STOCKS
L(J,T)	LABOR
M(J,T)	IMPORTS
Q(J,T)	PRODUCTION
XI	CRITERION VALUE

## EQUATIONS

CRITERION	CRITERION FUNCTION
CAPITALAC(J,T)	CAPITAL ACCUMULATION
DEBTALAC(T)	FOREIGN DEBT ACCUM
INITCAP(J)	INITIAL CAPITAL STOCKS
INITDEBT	INITIAL FOREIGN DEBT
TERMCAP(J)	TERMINAL CAPITAL STOCKS
TERMDEBT	TERMINAL FOREIGN DEBT
CONSUMP(J,T)	CONSUMPTION
LABOR(T)	LABOR
PRODUCTION(J,T)	PRODUCTION FUNCTIONS
CADDI(J,T)	CAPACITY ADDITION
FIXIMPA(T)	FIX AGRI-MIN IMPORTS
FIXIMPS(T)	FIX SERVICES IMPORTS;

CRITERION..	$XI = E= \sum(T, DIS(T-1) \\ * \sum(J, ALPHA(J)*C(J,T-1)**(PHI(J))));$
CAPITALAC(J,T+1)..	$K(J,T+1) = E= K(J,T) + G(J,T);$
DEBTALAC(T+1)..	$GAMMA(T+1) = E= (1+THETA) * GAMMA(T) \\ + \sum(J, D(J,J) * Q(J,T) - E(J,T) \\ + PI(J) * DELTA(J,T) + M(J,T) );$
INITCAP(J)..	$K(J,'1') = E= KBAR(J,'1');$
INITDEBT..	$GAMMA('1') = L= GAMMABAR('1');$
TERMCAP(J)..	$K(J,'5') = E= KBAR(J,'5');$
TERMDEBT..	$GAMMA('5') = L= GAMMABAR('5');$

CONSUMP(I,T-1)..  $C(I,T-1) = E = \text{SUM}(J, P(I,J) * Q(J,T-1))$   
 $- \text{SUM}(J, B(I,J) * \text{DELTA}(J,T-1))$   
 $- E(I,T-1) + M(I,T-1);$

LABOR(T-1)..  $LTOT(T-1) = E = \text{SUM}(J, L(J,T-1));$

PRODUCTION(J,T-1)..  $Q(J,T-1) = E = \text{TAU}(J) * \text{TECH}(J,T-1) *$   
 $( \text{BETA}(J) * K(J,T-1) ** (-\text{RHO}(J))$   
 $+ (1 - \text{BETA}(J)) * L(J,T-1) ** (-\text{RHO}(J)))$   
 $**(-1 / \text{RHO}(J));$

CADDI(J,T-1)..  $G(J,T-1) = E = \text{MU}(J) * K(J,T-1) *$   
 $(1 - (1 + (\text{ETA} * \text{DELTA}(J,T-1))$   
 $/ (\text{MU}(J) * K(J,T-1))) ** (-1/\text{ETA}));$

FIXIMPA(T-1)..  $M('AGRI-MIN',T-1) = E = 0;$

FIXIMPS(T-1)..  $M('SERVICES',T-1) = E = 0;$

## \* LOWER BOUNDS ON VARIABLES

K.LO(J,T) = 0.001;  
 L.LO(J,T-1) = 0.01;  
 DELTA.LO(J,T-1) = 0.001;  
 G.LO(J,T-1) = 0.001;  
 C.LO(J,T-1) = 0.01;  
 Q.LO(J,T-1) = 0.01;  
 GAMMA.LO(T) = 0.00;  
 M.LO('HEAVYIND',T-1) = 0.001;  
 M.LO('LIGHTIND',T-1) = 0.001;

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### \* COMPILER SETTINGS

OPTION INTEGER3	= 2;
OPTION REAL1	= 0.2;
OPTION REAL3	= 0.01;
OPTION INTEGER4	= 180;
OPTION BRATIO	= 0;
OPTION LIMROW	= 0;
OPTION LIMCOL	= 0;
OPTION INTEGER5	= 0;
OPTION ITERLIM	= 3000;

### \* MODEL STATEMENT

MODEL KENTAY /ALL/;

### \* NOMINAL PATHS

C.L('AGRI-MIN','1') = 0.124;  
C.L('AGRI-MIN','2') = 0.089;  
C.L('AGRI-MIN','3') = 0.142;  
C.L('AGRI-MIN','4') = 0.231;

C.L('HEAVYIND','1') = 1.607;  
C.L('HEAVYIND','2') = 0.344;  
C.L('HEAVYIND','3') = 0.366;  
C.L('HEAVYIND','4') = 0.411;

C.L('LIGHTIND','1') = 1.507;  
C.L('LIGHTIND','2') = 0.833;  
C.L('LIGHTIND','3') = 0.799;  
C.L('LIGHTIND','4') = 0.638;

C.L('SERVICES','1') = 0.349;  
C.L('SERVICES','2') = 0.297;  
C.L('SERVICES','3') = 0.328;  
C.L('SERVICES','4') = 0.368;

DELTA.L('AGRI-MIN','1') = 0.001;  
DELTA.L('AGRI-MIN','2') = 0.623;  
DELTA.L('AGRI-MIN','3') = 0.664;  
DELTA.L('AGRI-MIN','4') = 0.705;

DELTA.L('HEAVYIND','1') = 0.001;  
 DELTA.L('HEAVYIND','2') = 1.308;  
 DELTA.L('HEAVYIND','3') = 1.493;  
 DELTA.L('HEAVYIND','4') = 1.704;

DELTA.L('LIGHTIND','1') = 0.001;  
 DELTA.L('LIGHTIND','2') = 0.570;  
 DELTA.L('LIGHTIND','3') = 0.633;  
 DELTA.L('LIGHTIND','4') = 0.705;

DELTA.L('SERVICES','1') = 0.001;  
 DELTA.L('SERVICES','2') = 0.630;  
 DELTA.L('SERVICES','3') = 0.625;  
 DELTA.L('SERVICES','4') = 0.595;

K.L('AGRI-MIN','1') = 2.020;  
 K.L('AGRI-MIN','2') = 2.347;  
 K.L('AGRI-MIN','3') = 2.711;  
 K.L('AGRI-MIN','4') = 3.113;  
 K.L('AGRI-MIN','5') = 3.550;

K.L('HEAVYIND','1') = 2.130;  
 K.L('HEAVYIND','2') = 2.664;  
 K.L('HEAVYIND','3') = 3.309;  
 K.L('HEAVYIND','4') = 4.083;  
 K.L('HEAVYIND','5') = 5.000;

K.L('LIGHTIND','1') = 1.260;  
 K.L('LIGHTIND','2') = 1.515;  
 K.L('LIGHTIND','3') = 1.812;  
 K.L('LIGHTIND','4') = 2.155;  
 K.L('LIGHTIND','5') = 2.550;

K.L('SERVICES','1') = 1.270;  
 K.L('SERVICES','2') = 1.562;  
 K.L('SERVICES','3') = 1.888;  
 K.L('SERVICES','4') = 2.234;  
 K.L('SERVICES','5') = 2.575;

L.L('AGRI-MIN','1') = 2.815;  
 L.L('AGRI-MIN','2') = 2.428;  
 L.L('AGRI-MIN','3') = 2.453;  
 L.L('AGRI-MIN','4') = 2.512;

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LL('HEAVYIND','1') = 2.636;  
LL('HEAVYIND','2') = 3.907;  
LL('HEAVYIND','3') = 4.068;  
LL('HEAVYIND','4') = 4.244;

LL('LIGHTIND','1') = 0.938;  
LL('LIGHTIND','2') = 0.475;  
LL('LIGHTIND','3') = 0.453;  
LL('LIGHTIND','4') = 0.381;

LL('SERVICES','1') = 2.211;  
LL('SERVICES','2') = 2.048;  
LL('SERVICES','3') = 2.149;  
LL('SERVICES','4') = 2.260;

M.L(J,T-1) = 0.0;

G.L(J,T-1) = MU(J) \* K.L(J,T-1) \* (1 - (1 + (ETA \* DELTA.L(J,T-1)) /  
(MU(J) \* K.L(J,T-1))) \*\* (-1/ETA)) ;

\* SOLVE STATMENT

SOLVE KENTAY USING NLP MAXIMIZING XI;

### **Part III**

## **Conclusions**

## 6 Conclusions

What then is the comparative advantage of each of the different classes of models for analyzing dynamic comparative advantage? This will be discussed shortly but first an overarching issue will be addressed.

In recent years there has been a resurgence of support for the efficacy of free markets and a tendency to turn away from central planning. This view has gained strength in the United States and in Europe and has swept across Latin America and Asia. One part of this resurgence of the market has been a push toward free trade, away from import substitution, and toward export led growth. According to this view, the best way of determining dynamic comparative advantage is to leave everything to the market. Private entrepreneurs are seen as nimble people who will embrace rapid technical change and avoid the ponderous pace of state-run enterprises. Government controls on international trade are seen as creating rent seeking activities which sap the economic strength of national economies.

There is much to this point of view. In a rapidly changing world a decentralized market economy may be able to respond more quickly to change than can traditional state enterprises. Also, market economies tend to decentralize incentives and thus enhance productivity. If this is so then what is the role for mathematical models which have in the past been associated with central planning? The answer is: a large role. The models do not belong to either of the ideological positions of free markets or central planning. In fact the greatest use of sectoral models is not by governments in centrally planned economies but by private enterprises in decentralized economies. Indeed, private companies which eschew the use of computer models of their industries may be placing themselves at a decided disadvantage in the competitive battles between firms.

Also, governments - no matter their ideological position - will continue to be concerned with income distribution. Thus the sectoral models will be complemented by computable general equilibrium models which make it possible to analyze the

commodity and factor price effects of policies and thus to focus on the income distribution results of policies.

If models like these are to be used in both centralized and decentralized economies, what is the comparative advantage of the different classes of models discussed in this book?

First the sectoral models. These models have been and will be used to analyze single industries and groups of industries within single countries, combinations of countries, and in the entire world. They are useful in determining the optimal choice of technology as well as the size of production facilities. They aid in decisions on which products to produce and the inputs to use. They are of great help in deciding where to locate facilities and where to ship products. They are useful in determining which goods should be imported, which produced domestically, and which exported. The models permit the analysis of economies of scale in a dynamic setting. While this has normally been done for internal economies of scale, multi-industry models will also permit the analysis to be extended to external economies of scale.

Sectoral models can be used both in situations where perfect competition assumptions hold and in situations where these assumptions are violated. Under perfect competition, for example, the models specify that unlimited amounts of imports can be bought at the world market price and unlimited quantities for exports can be supplied at the world market price. In the absence of perfect competition the sectoral models can be used to include the plants of a number of large firms and to elaborate scenarios in which first one firm and then another expands and cuts into the market share of the other. Moreover, these games can be analyzed not only in a dynamic but also in a spatial setting where market shares differ from city to city.

However, there is still substantial room for improvement in sectoral models. Most existing models are cost minimizing models with fixed demand, rather than profit maximizing models with price responsive demand. Uncertainty in demand and in cost factors is not included in a systematic way in the models. Inventories and inventory costs have not been treated adequately. Computational speeds still place important limits on the number of products, time periods, plants and markets which can be included in the models.

In summary, sectoral models still have some shortcomings but they are nonetheless powerful tools for analyzing the dynamic comparative advantage of a single industry or a group of industries. However, sectoral models are not broad enough in scope to



include income distribution. For this one must turn to computable general equilibrium models. These models permit endogenous calculations of both commodity and factor prices. Thus it is possible to study not only the effects of factor price changes on the income distribution but also the effect of commodity price changes on the welfare of different groups in the society.

With the creation of the HERCULES and GEMPACK modeling systems and advances in algorithms and codes for solving the models, there have recently been sharp gains as regards the effort required to develop and maintain general equilibrium models and the size of the models which can be solved. This means that models can be constructed to analyze in a disaggregated setting the efficiency and equity effects of changes in tariffs and quotas as well as the effects of changes in export subsidies.

Computable general equilibrium models in turn have their shortcomings. Most important, they tend to be static models. Even when they are dynamic they are usually solved as a series of comparative static models which do not permit careful analysis of the timing of policy effects. Such timing rather requires growth models which can incorporate distributed lag structures.

Growth models provide a basis for a broad overview of trade policy in the context of the growth and development of a country. These models can incorporate income elasticities of demand in both domestic and foreign markets to provide guidance about which industries should grow rapidly and which should grow more slowly. They provide a useful framework for analyzing the saving-investment choice and for studying the sectoral allocation of investment. The models capture the balance of payments constraint well and permit study of import substitution or export led growth.

The larger issues of development policy are the traditional domain of growth theory. Some of these issues are: (1) consumption versus investment choices, (2) investment allocation to heavy versus light industries, (3) trade policy which favors import substitution versus export promotion, and (4) population policy which is permissive or restrictive. The growth models can provide a numerical foundation for these debates in a disaggregated setting. The saving-investment choice is still there, but growth models can be used to study the various sources of savings (i.e., corporate, individual, and government savings) and to analyze the role of pension funds and life-cycle savings on the aggregate savings behavior of the country.

## 158 CONCLUSIONS

Investment allocation need not be discussed as simply heavy industry versus light industry but can be dealt with across a panoply of sectors with an eye to both domestic and foreign markets and keeping in mind both savings and foreign exchange constraints. Trade policy need not be debated as import substitution versus export promotion but rather may take into account subtleties in which the general strategy might be export promotion but with important exceptions for some infant industries where economies of scale are substantial. Also, the models make it possible to analyze the effects of tariffs and subsidies and the use of a given real exchange rate policy. Population policy can be analyzed by considering the effects both on the demand side, with increased demand for goods and services, and on the supply side with increased labor supply.

Growth models too, however, are in need of improvement. These models have in the past not included endogenous price determination. Also, they have sometimes made exports exogenous rather than endogenous and price responsive. Technical change is important to economic growth but it has not been included adequately in existing models. Typically the growth models have not captured economies of scale. Also, these models are so broad in their scope that they cannot provide the kind of detail which is used in the sectoral models for a careful analysis of dynamic comparative advantage at the project level. Finally, growth models have largely ignored income distribution issues.

In summary, models for comparative advantage may be in a situation like economic growth in Europe and Japan in the 1950s. At that time there was a large backlog of technical knowledge waiting to be incorporated into the economies of those countries. In recent years there has been major technical progress in model specification, in modeling systems like GAMS, HERCULES, and GEMPACK, in model solution algorithms, and in microcomputer and mainframe capabilities. Substantial opportunities are available for gaining a deeper insight into dynamic comparative advantage by exploiting the new technologies which have been developed in the last twenty years.

## Appendices

## Appendix A

### Latin American Models

This appendix contains a listing of a selection of Latin American models of the types covered in this monograph. The sample draws heavily on the set of models which are contained in the GAMS library of models. No attempt has been made to be comprehensive rather only to provide some illustrations. Some of the models are not distributed with the GAMS library but were developed in the GAMS system. The annotation "in GAMS" is placed beside those models.

**Table A.1 Single Country Sectoral Models**

Industry	Country	Study	GAMS Library Name
Petrochemicals	Mexico	Jimenez, Rudd, and Meyer (1982)	
Steel	Brazil	Kendrick (1967)	
Steel	Mexico	Kendrick, Meeraus, and Alatorre (1984)	MEXSD

**Table A.2 Regional Sectoral Models**

Industry	Study	GAMS Library Name
Fertilizer	Mennes and Stoutjesdijk (1985)	ANDEAN
Natural Gas	Manne and Beltramo (1984)	GTM
Fertilizer	Manne and Vietorisz (1963)	VIETMAN

Table A.3 Global Sectoral Models

Industry	Study	GAMS Library Name
Aluminum	Brown, Dammert, Meeraus, and Stoutjesdijk(1983)	ALUM
Copper	Dammert and Palaniappan (1985)	COPPER
Petrochemicals	Manouchehri Adib (1985)	in GAMS
Petrochemicals	Sigurdsson and Rudd (1988)	
Petroleum	Langston (1983)	in GAMS

Table A.4 General Equilibrium Models

Country	Study	GAMS Library Name
Brazil	Taylor, Bacha, Cardoso, and Lysy (1980)	

Table A.5 Growth Models

Country	Study	GAMS Library Name
Mexico	Manne (1973)	DINAMICO
Mexico	Alatorre (1981)	

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