## UNITED NATIONS

## ECONOMIC COMMISSION FOR LATIN AMERICA AND THE CARIBBEAN

Distr.
LIMITED
LC/WAS/L. 44
25 July 1997

ORIGINAL: ENGLISH


## ECONOMIC SURVEY OF THE UNITED STATES

## ECONOMIC SURVEY OF THE UNITED STATES 1996

## CONTENTS

Part One: The Evolution of the U.S. Economy in 1996
I. The Domestic Economy .....  ..... 3 B ..... 4
2. Sectoral Developments
2. Sectoral Developments
4. Prices and Incomes ..... 5
5. Fiscal Policy ..... 5
6. Monetary Policy ..... 6
II. International Transactions ..... 7

1. Exchange Rates ..... 7
2. Merchandise Trade ..... 7
3. Current Account ..... 9
4. Capital Movements ..... 9

Part Two: Statistical Appendix
Table 1-1 Main Economic Indicators
Table 1-2 Gross Domestic Product
Table 1-3 Evolution of Gross Savings
Table 1-4 Gross Domestic Product by Industry
Table 1-5 Industrial Production
Table 1-6 Civilian Employment and Unemployment
Table 1-7 Consumer and Producer Prices
Table 1-8 Income and Wage Indicators
Table 1-9 Federal Receipts, Outlays and Debt
Table 1-10 Bond Yields and Interest Rates
Table 1-11 Net Credit Market Borrowing by Non-Financial Sectors
Table 1-12 Money Stock, Liquid Assets, and Debt Measures
Table 2-1 Evolution of the Exchange Rate
Table 2-2 Main Indicators of Merchandise Trade
Table 2-3 Merchandise Exports
Table 2-4 Merchandise Imports
Table 2-5 Merchandise Imports and Exports by Area
Table 2-6 Balance of Payments
Table 2-7 Net International Investment Position

## PART ONE

## THE EVOLUTION OF THE UNITED STATES ECONOMY IN 1996

## I. THE DOMESTIC ECONOMY

In 1996, the U.S. economic expansion --in its sixth year-- picked up momentum. Economic growth accelerated, with real gross domestic product (GDP) expanding $2.4 \%$, compared with $2.1 \%$ in 1995. Despite the pick-up in economic growth, inflation was quite favorable in 1996, except for the acceleration in food and energy prices. As measured by the consumer price index (CPI), the rate of inflation was $3.3 \%$ for the year as a whole, up from $2.5 \%$ the previous year. However, core CPI inflation --excluding the volatile food and energy components-- showed signs of continued deceleration. The unemployment rate dropped to $5.4 \%$, the

Figure 1 USA: Gross Domestic Product (Quarterly \% Change)
 lowest level of the current expansion.

The fiscal deficit declined for the fourth consecutive year to $\$ 107$ billion, a reduction of $\$ 57$ billion from 1995. Both the cyclical expansion of the economy and reductions in government spending due to the Budget Reconciliation Act of 1993 were responsible for this improvement. In 1996, the budget deficit represented $1.4 \%$ of GDP, the smallest deficit by this measure since 1974.

Monetary policy in 1996 changed little. The Federal Reserve cut the Federal funds rate to $5.25 \%$ in February 1996, where it remained throughout the year. Short term and long term interest rates fluctuated with the pace of economic activity, rising from February until September, easing somewhat in the fall, and later picking up.

## 1. Macroeconomic Aggregates

After growing $2.1 \%$ in 1995, the U.S. economy regained vigor during 1996, with real GDP posting an increase of $2.4 \%$. Despite some fluctuations from quarter to quarter, growth was solid, with the overall performance of the U.S. economy continuing to exceed expectations (appendix, table 1-2). As of December 1996, the current economic expansion had lasted 69 months, making it the third longest in the postwar period.

Economic growth in 1996 was driven by private domestic demand. After rising $2 \%$ in 1995, real personal consumption moved up $2.5 \%$ in 1996, with growth concentrated in durable goods -stimulated, probably, by increases in real income and a rise in household wealth due in part to a considerable increase in stock prices. Although 1996 saw increased frequency of debt problems --credit card delinquencies, personal bankruptcies--, the rise in household debt has been matched by an expansion of household financial assets.

The relative optimism of consumers

Figure 2 USA: Personal Consumption (Quarterly \% Change)
 in 1996 was affirmed by the $5.3 \%$ gain in residential investment expenditures, which more than reversed the decline of the previous year. Demand for new homes was particularly robust. In particular, single-family housing starts were quite strong, helping to push the U.S. home ownership rate to a fifteen-year high.

Investment spending was also very favorable during 1996. Business fixed investment posted another advance, $6.8 \%$, with strong investment in producers' durable equipment, especially large purchases of computing and telecommunications equipment. Investment in structures grew more modestly, by $4.9 \%$, as this sector continued to be partly affected by the excess supply resulting from overbuilding in the 1980s. Residential investment, which had fallen $2.3 \%$ the previous year, rebounded in 1996. At the same time, firms accumulated inventories quite cautiously, with inventory-to-sales ratios remaining near historic lows.

Figure 3 USA: Residential \& Non-Residential Investment (Quarterly \% Change)
(20)

At the government level, combined real outlays for consumption and investment barely grew $0.8 \%$ during 1996, following measures taken in previous years to reduce the size of the federal deficit.

Both exports and imports grew at rates of about $6.2 \%$ and $6.7 \%$, lower than the previous years. Nevertheless, imports provided an outlet to an economy characterized by high resource use.

Last, since consumer spending rose less than personal disposable income, consumers saved a somewhat higher proportion of their income in 1996 relative to the previous year, such that the personal saving rate moved from $4.6 \%$ in 1995 to $4.9 \%$ in 1996 . Even with this increase, the personal saving rate is below the $8 \%$ average of a decade ago (appendix, table 1-3). The combination of increased private savings and a lower federal government deficit led to an increase in the overall savings rate to $16.8 \%$.

## 2. Sectoral Developments

Industrial production in manufacturing, mining, and utilities grew strongly by $4.3 \%$ during 1996, substantially above the growth of $1.1 \%$ registered during 1995. Manufacturing production grew at a healthy rate of $4.8 \%$ in 1996, with the production of computers showing big advances. However, production of motor vehicles and parts showed a declined during last year. Industrial capacity utilization closed 1996 at a rate of $83.5 \%$, over the longterm average for the years 1967 to 1995 of $82.0 \%$. Productivity in manufacturing grew by $4.0 \%$ during 1996.

Housing activity was very strong in 1996, since starts of new homes totaled 1.47 million in 1996 , up from 1.35 million in 1995, the best year for home building since 1988. Also, private non-residential construction grew $4.2 \%$ from the previous year.

The combination of very high grain prices and sizable government payments added significantly to the earnings of crop farmers. The relatively prosperous conditions in 1996 also triggered increased capital expenditures and more aggressive bidding on farmland. Unit retail sales of farm tractors and combines rose for the fourth consecutive year in 1996. Also, the ongoing structural change in the livestock, dairy, and poultry sectors added to the expenditures on new farm buildings and

Figure 4 USA: Industrial Production, Utilization and Capacity (Annual \% change)
 facilities.

The step-up in wholesale trade inventories was explained by an upturn in inventories of durable goods industries, primarily motor vehicles, electrical goods, and machinery equipment. Also, retail trade inventories increased for a $2.25 \%$ growth average for 1996.

In terms of the 1996 policy agenda affecting sectors or industries, two important structural reforms were legislated during the year: the Telecommunications Reform Act of 1996 and the Federal Agriculture Improvement and Reform (FAIR) Act of 1996. The Telecommunications Act --signed into law February 8, 1996-- opens to competition, by removing legal, regulatory and monopolistic barriers to entry, all sectors of the industry, including local telephone exchange and cable television sectors. In this regard, the Telecommunications Act is the most extensive restructuring since 1984 when divestiture of the Bell local telephone system took place.

In turn, important changes to U.S. farm policy were introduced by the Federal Agriculture Improvement and Reform (FAIR) Act, signed by the President on April 4 1996, covering the period through 2002. The Act increases market influence in planting decisions and reduces distortions in resource use by replacing. For instance, traditional subsidies for grains, oilseeds, cotton and rice are replaced by a system of declining payments. Thus, the new legislation allows farmers to choose what they plant and eliminates mandatary set-asides.

## 3. Employment

Labor markets tightened in 1996. Rapid growth in employment pushed down the unemployment rate to $5.4 \%$ in 1996, low by historical standards, even though growth in the civilian labor force accelerated during the year.

The number of jobs on non-farm payrolls increased about 2.6 million in 1996, an average of 218,000 per month. As in previous years, most jobs created were in the private service-producing sector, which added 2.4 million jobs since December 1995. Retail trade, transportation, and finance posted moderate employment gains, while employment in industries such as data processing, computer services, engineering and management increased substantially. Labor productivity in the non-farm business sector continued its slow rise, though picking up the pace in 1996.

Employment changes in goods-producing industries were mixed in 1996. For instance, the construction sector job creation remained strong. In manufacturing, however, employment decreased with losses concentrated in nondurables, while government employment grew slowly, as a result of efforts to reduce the deficit, partly through a reduction in the level of the federal work force (appendix, table 1-6).

Finally, the minimum wage rate was increased on October 1, 1996, to $\$ 4.75$ per hour from $\$ 4.25$. The second stage of the minimum wage hike to $\$ 5.15$ per hour will take effect on September 1, 1997.

## 4. Prices and incomes

The rate of inflation --as measured by the consumer price index (CPI)-- increased to $3.3 \%$ in 1996, up from $2.5 \%$ in 1995, with food and energy prices responsible for all the acceleration. But aside from the pickup in the latter, inflation was extremely favorable in 1996. Core inflation --excluding the volatile food and energy components-- decreased from $3.0 \%$ in 1995 to $2.6 \%$ in 1996 (appendix, table 1-7). This deceleration was somewhat surprising given the strong growth in the first six months of the year and the tightness of the labor market, since many analysts expected the increase in labor market pressures to spark price inflation.

During the year, increases in hourly compensation, as measured by the employment cost index, remained relatively subdued though accelerated somewhat with respect to 1995. Increases in hourly compensation in the past years have fallen short of the historical relationship between the degree of labor market tightness and compensation gains (appendix, table 1-8).

Figure 5 USA: Evolution of Domestic Prices (\% change over 12 months)

| 3.5 <br> 3 <br> 2.5 <br> 2 <br> 1.5 <br> 1 <br> 0.5 <br> 0 |  |
| :---: | :---: |

## 5. Fiscal Policy

During fiscal year 1996, federal revenues rose by $7.5 \%$, while federal outlays grew by only $2.9 \%$ (appendix, table 1-9). Overall income taxes increased $10 \%$, with corporations paying $9 \%$ more in 1996, while individual contributions grew by $11 \%$. Social insurance taxes and contributions rose $5 \%$ while other receipts dropped $4 \%$.

Total outlays were again held down, particularly defense spending, which dropped for the fourth consecutive year. With receipts growing more rapidly than outlays, the federal budget deficit fell for the fourth consecutive year to $\$ 107$ billion in 1996, the lowest since fiscal year 1981 and about $\$ 57$ billion below the level of the previous fiscal year. As a share
of GDP, the deficit was $1.4 \%$, the lowest share since 1974. Progress in reducing the federal budget deficit was made possible by the economy's growth, tax increases, as well as adherence to the budgetary restraints of the Budget Enforcement Act of 1990 and the Omnibus Budgetary Reconciliation Act of 1993.

The decline in the federal budget deficit has slowed the increase in the national debt sufficiently, such that the ratio of the national debt to GDP has remained roughly constant for the past three fiscal years. The gross federal debt amounted to $\$ 5.2$ trillion in 1996.

Finally, with regards to changes in policy-making, in March 1996 the U.S. Congress passed the line-item veto giving the President --as from 1997 and for a period of eight years--enhanced rescissions authority. The President will be able to remove individual items in spending bills, new or expanded entitlement programs and any tax change that affects fewer than 100 taxpayers. The U.S. Congress would have to pass a new bill authorizing these items in order to overrule the President. If vetoed by the President, a two-thirds majority in both houses would be required to overrule it. The line-item veto's expected impact is to reduce spending, since it allows the President to cut "pork-barrel" spending (government appropriations for political patronage).

## 6. Monetary policy

Monetary policy changed little during 1996. After easing mildly in January 1996 with a cut in the target federal funds rate from $5.5 \%$ to $5.25 \%$, the Federal Reserve made no further adjustments during the year. The unchanging target has been consistent with little inflationary pressure and continuing economic growth (appendix, table 1-10).

In line with the relative constancy of the federal funds rate, other short-term market rates declined with the federal funds rate early in the year, then drifted slightly higher towards the summer, retracing by year's end some of this rise. Intermediate and long-term rates followed a similar pattern as short-term rates, but the fluctuations were considerably larger. Mortgage interest rates, in turn, remained favorable. Early in 1996, the 30-year fixed rate loan was about $7 \%$, close to the 25 -year lows reached in October 1993. After rising during the year, the rate fell to less than $7.75 \%$ by year-end 1996 , low by historical standards.

Growth of the debt of nonfinancial sectors slowed in 1996, to $5.25 \%$. Household sector debt growth fell from $8.25 \%$ to $7.25 \%$, due largely to a sharp deceleration of consumer credit. Consumer credit grew $8.25 \%$ in 1996, about half the pace of the two previous years, which reflects both the large accumulation of outstanding consumer debt of previous years and some tightening of lending terms by commercial banks --especially with respect to credit cards. Business borrowing expanded by $5.25 \%$, less than the previous year, due to an increase in internally generated funds. Strong growth in federal receipts and the concerted effort to control federal outlays lowered the federal government's need to borrow for the third consecutive year. Federal government debt increased $3.9 \%$, the lowest rate in more than two decades. Overall debt growth remained near the midpoint of its $3 \%$ to $7 \%$ monitoring range.

Growth of monetary aggregates edged up in 1996, with both M2 and M3 ending the year near or above the upper end of their growth ranges, set at $1 \%$ to $5 \%$ for M 2 and $2 \%$ to $6 \%$ for M3. In contrast to the behavior of the early nineties, again in 1996, growth of M2 relative to nominal income and interest rates was in line with historical relationships (appendix, table 1-12).

With respect to new financial instruments, in September 1996, the U.S. Treasury Department announced that it would issue inflation-indexed debt securities starting in 1997. This asset is expected to provide a product for small investors --they will be available in units of as little as $\$ 1000$-- but also for financial institutions with long-term real liabilities. Protection against both credit risk and unexpected inflation is expected to produce benefits such as a reduction in public borrowing costs, and a boost to personal and national savings.

## II. INTERNATIONAL TRANSACTIONS

The U.S. current account deficit amounted to $\$ 148.2$ billion in 1996, up from $\$ 129.1$ billion the previous year. The larger deficit on merchandise trade more than accounted for the increase; the surplus on services increased.

In the capital account, net recorded capital inflows --that is, net changes in U.S. assets abroad less net changes in foreign assets in the U.S.-- were $\$ 195$ billion in 1996, compared with $\$ 144$ billion in 1995. An acceleration in foreign assets in the U.S. accounted for the larger net capital inflows.

## 1. Exchange rates

In 1996, the U.S. dollar continued to appreciate, building on the rise that started around mid-1995. The foreign exchange value of the dollar in terms of the currencies of the other G-10 countries rose about $4 \%$ during the year. The dollar appreciated about $15 \%$ in terms of the yen and close to $5 \%$ in terms of the mark (appendix, table 2-1).

## 2. Merchandise Trade

The merchandise trade deficit widened in 1996, increasing to $\$ 191.2$ billion from $\$ 174$ billion in 1995. Both exports and imports increased, but at a considerable slower pace than in 1995 (appendix, table 2-2).

In 1996, total U.S. exports amounted to $\$ 612.1$ billion. Export growth slowed down sharply --across most export categories-- in response to lower economic growth in the industrial countries. Nonagricultural exports increased by $6 \%$, compared to $14 \%$ the previous year. Exports of capital goods, which posted particularly strong growth of $14 \%$ in 1995, slowed down to $8 \%$. By contrast, growth in exports of semiconductors, computers,

Figure 6 USA: Merchandise Imports and Exports
peripherals, parts, and telecommunications equipment, decelerated after the exceptional rapid pace of previous years.

Exports of consumer goods grew 9\% in 1996, a somewhat faster pace than in 1995 (appendix, table 2-3), with about $30 \%$ of the increase going to Mexico, while shipments to Western Europe picked up slightly too. Exports of automotive products to Mexico were also higher than in 1995, reflecting a continuing relocation of production to Mexico from Canada. Overall exports of automotive products increased by $4 \%$ in 1996, down from $7 \%$ the previous year. Last, after a sharp $22 \%$ increase in 1995, agricultural exports expanded by $7 \%$ in 1996. The slowdown was largely in quantity due to disappointing U.S. harvests of corn, soybeans, and grain.
U.S. imports expanded by $7 \%$ in 1996, to $\$ 803.2$ billion, little more than half the rate of growth in 1995 (appendix, table 2-4). Non-oil imports increased by $5 \%$, in response to the strength of U.S. economic activity. With the exception of semiconductor imports -affected by a large buildup in inventories during 1995 and early 1996-- increases were recorded in almost all major import categories.

Finally by area, trade deficits with Western Europe increased to $\$ 16.1$ billion from $\$ 10.4$ billion, while the deficit with Japan decreased to $\$ 47.6$ billion from $\$ 59.2$ billion. The deficit with the developing countries of Asia increased by $\$ 7$ billion to reach about $\$ 75.7$ billion in 1996. In addition, the U.S. trade deficit with Latin America, increased to $\$ 14.4$ billion from a $\$ 10.7$ billion, as strong exports in most major commodities --for the most part to Mexico-- were partly offset by the strength of imports, particularly oil imports from Venezuela (appendix, table 2-5).

Figure 7 USA: Trade with Latin America
(200 Billions

## 3. Current Account

The surplus in real services increased again in 1996. The net surplus in travel and transportation, which amounted to $\$ 21.2$ billion in 1995 , increased to $\$ 24.7$ billion, due to some pickup in travel. The surplus in military transactions, remained at about the same level as the previous year at $\$ 3.8$ billion. Transfers under U.S. military sales contracts increased slightly due to deliveries of aircraft, missiles, and weapons systems to Western Europe. There was also a step-up in direct defense expenditures due to U.S. peacekeeping operations in Bosnia (appendix, table 2-6).

Net direct investment income increased to $\$ 67$ billion from $\$ 60$ billion in 1995. Direct receipts increased by a considerable smaller amount than in 1995, as earnings in Western Europe were up by less than the previous year due to the slower economic expansion in these countries. The balance on financial investment --which has been in deficit since 1985-- registered a deficit of $\$ 64$ billion, $\$ 10$ billion higher than that recorded in 1995. Both receipts and payments increased to record amounts in 1996. The pickup in receipts was due to higher receipts of interest on bonds and dividends on stocks, as U.S. residents increased their holdings of foreign securities. For its part, the increase in payments was largely due to higher interest payments on bonds.

Figure 8 USA: Current Account


Net unilateral transfers amounted to $\$ 40$ billion in 1996, compared with $\$ 34$ billion the previous year. Most of the increase responds to a step up of U.S. government grants, which include some grants that had been delayed the previous year due to the government shutdown and budget impasse at the end of 1995.

Finally, the current account deficit increased to $\$ 148.2$ billion, from $\$ 129.2$ billion the previous year, amounting to $2 \%$ of GDP.

## 4. Capital Movements

During 1996, record inflows were registered in official capital and large net foreign purchases of U.S. Treasury and corporate bonds. Such inflows more than offset both the U.S. current account deficit of $\$ 148$ billion and the voluminous net capital outflows through banks and for the purchase of foreign securities. Net recorded capital inflows --net changes in U.S. assets abroad less net changes in foreign assets in the U.S.-- were $\$ 195$ billion in 1996, compared with \$144 billion n 1995.
U.S. assets abroad increased $\$ 352.4$ billion in 1996 , compared with an increase of $\$ 307$ billion in 1995. Net U.S. purchases of foreign securities and the increase in U.S. claims on foreigners reported by U.S. banks were higher than in 1995, while direct investment outflows were lower. In particular, securities transactions continued taking an increasingly greater role. Net U.S. purchases of foreign securities amounted to $\$ 108$ billion in 1996, up from $\$ 100$ billion in 1995.

Foreign assets in the U.S. increased to $\$ 547.5$ billion, compared to $\$ 451$ billion in 1995. Foreign official assets held in the U.S. increased by a record $\$ 122$ billion in 1996, with the increase evenly split between industrial and developing countries. In 1996, private foreign net purchases of Treasury securities and corporate bonds exceeded the already high purchases of the previous year. Net purchases of U.S. Treasury securities reached a new high of $\$ 172.9$ billion, with most of the transactions with financial institutions in the United Kingdom. Private foreign net purchases of U.S. corporate and U.S. government agency bonds were also large, reaching a record $\$ 133.7$ billion in 1996. However, this was partly offset by a small decrease in net foreign purchases of U.S. stocks.

Net capital outflows for U.S. direct investment abroad were $\$ 87$ billion in 1996, while inflows for foreign direct investment in the U.S. reached $\$ 77$ billion, compared to $\$ 67$ billion in 1995. Both equity and intercompany debt inflows increased strongly during the year.

Finally, the value of foreign investments in the U.S. continued to exceed the value of U.S. investments in other countries. In 1996, the net international investment position of the United States was negative $\$ 870.5$ billion or $\$ 831.3$ billion, depending on whether direct investment is valued at current cost or at market value (appendix, table 2-7). By the end of 1996, both negative positions had increased relative to 1995 mainly as a consequence of large net capital inflows into the U.S. and as a result of exchange rate changes.

## PART TWO

## STATISTICAL APPENDIX

Table I-I
United States: Main Economic Indicators

|  | 194? | 1993 | 194.4 | 1995 | 1996 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Domestic Product |  |  |  | 6742.2 | 6906.8 |
| Per Capita GDP (1942 dollars) | 24449 | 2471.5 | 2.5333 | 25636 | 26014 |
| Population (millions) | 25.54 | 258.3 | 260.7 | 263.0 | 265.5 |
| Growth Rates |  |  |  |  |  |
| GDP | 2.7 | 2.2 | 3.5 | 2.1 | 2.4 |
| Per capita GDP | 1.6 | 1.1 | 2.5 | 1.2 | 1.5 |
| Implicil GDP Dellawr | 2.8 | 2.2 | 2.3 | 2.5 | 2.0 |
| Consumer prices (Des.to Des.) | 2.9 | 2.7 | 2.7 | 2.5 | 3.3 |
| Real Income | 1.7 | 0.1 | 1.4 | 2.6 | 2.0 |
| Real Wages | -0.2 | 0.0 | 0.7 | -0.6 | 0.2 |
| Money (M1) | 10.6 | 10.2 | 1.8 | -2.1 | -4.3 |
| Persmages |  |  |  |  |  |
| Unemphoymen mat | 7.5 | 6.9 | 6.1 | 5.6 | 5.4 |
| Fiscal deficit | 4.7 | 3.9 | 2.9 | 2.3 | 1.4 |
| Billions of Dollars |  |  |  |  |  |
| Trade Balame | -46.1 | -132.6 | -166.1 | 173.6 | -191.2 |
| Investurent lncome (neor | 11.2 | 9.7 | -4.1 | 6.8 | 2.8 |
| Balance on Current Acsount | -67.4 | . 94.9 | -148.4 | -129.2 | -148.2 |
| Balance on Capital Acsount | 64.0 | 101.2 | 145.8 | 138.8 | 141.5 |
| Net IntJ. Investment Position |  |  |  |  |  |
| (current sosi) | . 507.4 | -54.3 | -.580.1 | -687.7 | -870.5 |
| (marke consi) | -5090.6) | -453.9 | -492.5 | -637.5 | -831.3 |

Soure: ECLAC, on the basis of data lom the US. Depatmen of Commere and the laternatonal Monetary Fund.

Table 1-2
United States: Real (irans Domestic Product

|  | Billions of chained (1992) dollars |  |  |  |  |  | Growih Rales |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1992 | 1093 | 1994 | 1995 | 1996 | 1942 | 1993 | 1994 | 1995 | 1996 |
| Global Supply | 6913.4 | 7118.8 | 7427.5 | 7630.7 | 7846.9 | 3.2 | 3.0 | 4.3 | 2.7 | 2.8 |
| G.D.P. | 6244.4 | 0.383 .8 | 6604.2 | 6742.2 | 6906.8 | 2.7 | 2.2 | 3.5 | 2.1 | 2.4 |
| Imports | 669.0 | 7350 | 823.3 | 888.5 | 940.1 | 7.5 | 9.9 | 12.0 | 7.9 | 5.8 |
| Global Demand | 6913.8 | 7099.4 | 7428.2 | 7624.7 | 7845.4 | 3.2 | 2.7 | 4.6 | 2.6 | 2.9 |
| Consumption | 5483.6 | 5660.5 | 5733.2 | 5838.0 | 5961.3 | 2.2 | 2.1 | 2.4 | 1.8 | 2.1 |
| Private | 4219.8 | 4.39 .5 | 4473.2 | 4577.8 | 4690.7 | 2.8 | 2.8 | 3.1 | 2.3 | 2.5 |
| Goverrment | 1263.8 | 1261.0 | 1260.0 | 1260.2 | 1270.6 | 0.5 | -0.2 | -0.1 | 0.0 | 0.8 |
| Investment | 701.8 | 8838.3 | 474.4 | 1009.8 | 10.57 .1 | 7.1 | 6.0 | 16.9 | 3.1 | 4.7 |
| fixed | 783.5 | x\|4.2 | 921.0 | 977.1 | 1043.5 | 5.7 | 4.6 | 12.4 | 6.1 | 6.8 |
| Residential | 225.6 | 225.6 | 268.9 | 262.8 | 276.7 | 16.6 | 0.0 | 19.2 | -2.3 | 5.3 |
| Non Residential | 557.9 | 34.3 .6 | 652.1 | 714.3 | 766.8 | 1.9 | 6.4 | 9.9 | 9.5 | 7.3 |
| Stock Variation | 7.3 | 14.1 | 58.9 | 32.7 | 13.6 | . | . | . | - | - |
| Exports | 639.4 | notion | 715.1 | 776.3 | 827.0 | 6.6 | 3.3 | 8.3 | 8.6 | 6.5 |

Source: ECLAC, on the basis of data from the U.S. Department of Commerce.

Table 1-3
United States: Evolution of Gross Saving

|  | Billinge ur dhllars |  |  |  |  | Growth Rates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1492 | 1993 | 1994 | 1995 | 1996 | 194? | 1993 | 1994 | 1995 | 1996 |
| Gross Savings | $41+3$ | 934.6 | 1055.9 | 1141.6 | 1275.9 | -3.2 | 3.4 | 13.0 | 8.1 | 11.8 |
| Private | 430.6 | 961.6 | 1006.3 | 1062.5 | 1161.0 | 4.3 | 3.3 | 4.6 | 5.6 | 9.3 |
| Personal | 250.5 | 229.9 | 198.3 | 240.8 | 278.4 | 11.0 | -11.4 | -13.7 | 21.4 | 15.6 |
| Business | 671.1 | 731.7 | N0x.1) | $x \geq 1.7$ | S82. 6 | 2.0 | 9.0 | 10.4 | 1.7 | 7.4 |
| Government |  |  |  |  |  |  |  |  |  |  |
| Federal | -215.11 | -187.4 | -119.6 | -87.8 | - 54.6 |  |  |  |  |  |
| State \& Local | 148.6 | 1011.5 | 169.2 | 167.9 | 169.6 |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Gross Savings/GDP | $1+5$ | 14.3 | 15.2 | 15.8 | 16.8 |  |  |  |  |  |
| Personal Savings/P <br> Disposable Income | $0.5$ | 4.9 | 4.1 | 4.6 | 4.9 |  |  |  |  |  |

Table 1-4
United States: Gross Domesvic Product by Industry

|  | Billions of chained (1992) dollars Growth Rates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1992 | 1993 | 1994 | 1993 | 1994 |
| G.O.P. | 6244.4 | 6383.8 | 4604.2 | 2.2 | 3.5 |
| Private Industries | 5370.8 | 5508.7 | 5728.7 | 2.6 | 4.0 |
| Agriculture, forestry \& fishing | 112.4 | 103.3 | 115.7 | -8.1 | 12.0 |
| Farms | 80.5 | 70.9 | 83.9 | -11.9 | 18.3 |
| Services | 31.9 | 32.3 | 32.1 | 1.3 | -0.6 |
| Mining | 92.2 | 90.7 | 96.7 | -1.6 | 6.6 |
| Construction | 229.7 | 236.1 | 253.1 | 2.8 | 7.2 |
| Manufacturing | 1036.6 | 1095.3 | 1168.0 | 5.7 | 6.6 |
| Durable goods | 573.4 | 601.2 | 657.9 | 4.8 | 9.4 |
| Non-durable goods | 490.2 | 494.1 | 510.2 | 0.8 | 3.3 |
| Transportation | 192.8 | 205.1 | 215.5 | 6.4 | 5.1 |
| Communications | 161.0 | 170.1 | 182.1 | 5.7 | 7.1 |
| Electricity, gas and sanitary services | 175.0 | 180.6 | 188.0 | 3.2 | 4.1 |
| Wholesale trade | 406.5 | 418.6 | 450.0 | 3.0 | 7.5 |
| Retail trade | 544.3 | 563.2 | 595.4 | 3.5 | 5.7 |
| Finance, Insurance and Real estate | 1148.8 | 1159.8 | 1192.8 | 1.0 | 2.8 |
| Services | 1200.8 | 1222.1 | 1249.6 | 1.8 | 2.3 |
| Statistical Discrepancy | 43.7 | 53.7 | 29.8 |  |  |
| Federal Government | 321.4 | 314.7 | 305.0 | -2.1 | -3.1 |
| State and local | 552.2 | 560.3 | 570.8 | 1.5 | 1.9 |
| Not allocated by industry | 0 | 7 | -14.5 |  |  |

Table 1-5

|  | Percentage thange. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1992 | 1993 | 1994 | 1995 | 1996 |
| Total Index | 3.9 | 3.0 | 5.7 | 1.8 | 3.7 |
| Manufacturing | 4.4 | 3.3 | 6.5 | 1.6 | 4.0 |
| Durables | 5.2 | 5.8 | 8.2 | 3.7 | 5.6 |
| Lumber and products | 5.4 | 2.2 | 4.1 | -0.1 | 2.5 |
| Furniture and fixtures | 5.1 | 3.4 | 3.9 | -1.7 | 3.2 |
| Electrical machinery | 13.1 | 8.6 | 18.6 | 15.9 | 7.2 |
| Computer Equipment | 26.8 | 20.1 | 31.2 | 40.7 | 38.1 |
| Non-durables | 3.5 | 0.5 | 4.6 | -0.9 | 2.2 |
| Foods | 1.8 | 1.6 | 2.1 | 0.8 | 2.1 |
| Apparel products | 0.4 | 2.2 | 5.2 | -7.6 | -2.5 |
| Petroleum products | 3.6 | 2.8 | -0.9 | 0.4 | 3.1 |
| Mining | 0.3 | -0.3 | 1.6 | -1.3 | 3.9 |
| Metal mining | 5.7 | 2.2 | -3.0 | 4.7 | 0.1 |
| Oil and gas extraction | -0.3 | -0.6 | -0.3 | -2.5 | 4.1 |
| Utilities | 1.9 | 2.0 | -0.1 | 6.5 | 0.4 |
| Electric | 2.1 | 1.0 | 1.9 | 5.3 | 1.1 |
| Gas | 1.1 | 5.5 | -7.2 | 10.9 | -2.1 |
| Source: ECLAC, on the bas Growth rates are calcul adjusted index from the fourth quarter of the ye |  | om the | deral change previ | erve the year | etin <br> onal <br> e |

Table 1-6
United states: Civilian Employment ard Unemployment

|  | Thousands of Persons |  |  |  |  |  | Givulh Rates |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1992 | 1993 | 1994 | 1995 | 1996 | 1992 | 1993 | 1994 | 1995 | 1996 |
| Civilian Labor force | 128105 | 129200 | 131056 | 132304 | 133943 | 1.4 | 0.9 | 1.4 | 1.0 | 1.2 |
| Participation Rate (\%) | 66.4 | 66.3 | 66.6 | 66.6 | 66.8 |  |  |  |  |  |
| Civilian Employment | 118492 | 120259 | 123060 | 124900 | 126708 | 0.7 | 1.5 | 2.3 | 1.5 | 1.4 |
| Agricultural | 3247 | 3115 | 3409 | 3440 | 3443 | -0.7 | -4.1 | 9.4 | 0.9 | 0.1 |
| Non-Agricuttural | 115245 | 117144 | 119651 | 121460 | 123264 | 0.7 | 1.6 | 2.1 | 1.5 | 1.5 |
| Non-Agricultural Payroll |  |  |  |  |  |  |  |  |  |  |
| Employment | 108604 | 110730 | 114034 | 116607 | 119554 | 0.3 | 2.0 | 3.0 | 2.3 | 2.5 |
| Goods Producing Ind. | 23231 | 23352 | 23913 | 24227 | 24259 | -2.2 | 0.5 | 2.4 | 1.3 | 0.1 |
| Mining | 635 | 609 | 600 | 578 | 570 | -8.4 | -4.1 | -1.5 | -3.7 | -1.4 |
| Manufacturing | 18104 | 18075 | 18303 | 18403 | 18282 | -1.6 | -0.2 | 1.3 | 0.5 | -0.7 |
| Construction | 4492 | 4668 | 5010 | 5246 | 5407 | -3.4 | 3.9 | 7.3 | 4.7 | 3.1 |
| Service Producing Ind. | 85373 | 87378 | 90121 | 92380 | 95296 | 1.0 | 2.3 | 3.1 | 2.5 | 3.2 |
| Transportation | 5721 | 5829 | 6006 | 6192 | 6316 | -0.7 | 1.9 | 3.0 | 3.1 | 2.0 |
| Trade | 25353 | 25754 | 26577 | 27165 | 28184 | 0.0 | 1.6 | 3.2 | 2.2 | 3.8 |
| Finance, Insurance \& Real Estate | 6602 | 6757 | 6933 | 6949 | 6977 | -0.7 | 2.3 | 2.6 | 0.2 | 0.4 |
| Government | 18645 | 18841 | 19118 | 19279 | 19461 | 1.3 | 1.1 | 1.5 | 0.8 | 0.9 |
| Other Services | 29052 | 30197 | 31488 | 32796 | 34359 | 2.5 | 3.9 | 4.3 | 4.2 | 4.8 |
| Unemployment Rate | 7.5 | 6.9 | 6.1 | 5.6 | 5.4 | - | - | - | - | - |

Source: ECLAC, on the basis of data from the U.S. Department of labor, Bureau of Labor Statistics.

Table 1-7
United States: Consumer and Producer Prices

|  | December to December |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 |
| Consumer Prices ${ }^{\text {a }}$ | 6.1 | 3.1 | 2.4 | 2.7 | 2.7 | 2.5 | 3.3 |
| Housing | 4.5 | 3.9 | 2.4 | 2.7 | 2.5 | 2.5 | 2.9 |
| Food | 5.4 | 1.9 | 1.5 | 2.9 | 2.9 | 2.1 | 4.3 |
| Energy ${ }^{\text {b }}$ | 18.1 | -7.4 | 2.0 | -1.4 | 2.2 | -1.3 | 8.6 |
| All items less food and energy | 5.0 | 4.8 | 3.6 | 3.3 | 2.8 | 3.0 | 2.7 |
| Producer Prices |  |  |  |  |  |  |  |
| Finished Goods | 5.7 | -0.1 | 1.6 | 0.2 | 1.7 | 2.2 | 2.9 |
| Consumer Goods | 6.7 | -0.2 | 1.5 | -1.3 | 2.0 | 2.2 | 3.9 |
| Capital Equipment | 3.4 | 2.5 | 1.7 | 1.8 | 2.0 | 2.2 | 0.4 |
| Intermediate Materials | 4.5 | -2.7 | 1.1 | 0.9 | 6.9 | 3.3 | 1.3 |
| Crude Materials | 6.2 | -11.6 | 2.8 | -0.4 | -1.7 | 4.1 | 12.3 |
|  | Year to Year |  |  |  |  |  |  |
| Consumer Prices | 5.4 | 4.2 | 3.0 | 3.0 | 2.5 | 2.8 | 2.9 |
| Housing | 4.5 | 3.4 | 2.6 | 2.7 | 2.2 | 3.0 | 2.9 |
| Food | 5.8 | 2.9 | 1.2 | 2.2 | 2.4 | 2.8 | 3.3 |
| Energy | 8.3 | 0.7 | 0.5 | 1.2 | 0.4 | 0.6 | 4.6 |
| All items less food and energy | 5.2 | 4.4 | 3.3 | 3.2 | 2.6 | 3.0 | 2.6 |
| Producer Prices Finished Goods | 4.9 | 2.2 | 1.2 | 1.2 | 0.6 | 1.9 | 2.6 |
| Consumer Goods | 5.4 | 3.1 | 0.9 | 0.7 | -0.1 | 1.9 | 2.9 |
| Capital Equipment | 3.5 | 3.1 | 1.9 | 1.8 | 2.1 | 1.9 | 1.2 |
| Intermediate Materials | 2.2 | 0.0 | 0.3 | 1.3 | 2.0 | 5.4 | 0.6 |
| Crude Materials | 5.6 | -6.7 | -12. 9 | 2.0 | -0.6 | 0.8 | 10.5 |

Source: ECLAC, on the basis of data from the U.S. Department of Labor, Bureau of Labor Statistics. a. Prices for all urban consumers. b. Fuel oil, coal and bottled gas; gas (piped) and electricity; and motor fuel. Motor oil, coolant, etc. also included through 1982. c. Excludes intermediate materials for food manufacturing and manufactured animal feeds.

Table 1-8
United States: Income and Hage Indicators

|  |  |  |  |  |  |  |  | h Ra |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1992 | 1993 | 1444 | 1495 | 1996 | 1992 | 1993 | 1994 | 1995 | 1996 |
| Income |  |  |  |  |  |  |  |  |  |  |
| Per Capita Disposable |  |  |  |  |  |  |  |  |  |  |
| Personal Income * | 18062 | 18075 | 18320 | 18784 | 191.58 | 1.7 | 0.1 | 1.4 | 2.6 | 2.0 |
| Median family Income " | 39727 | 38980 | $34 \times 81$ | 40611 | - | -0.6 | -1.9 | 2.3 | 1.8 | - |
| Persons below Poverty Level (percentage) | $14.8$ | 15.1 | 14.5 | 13.8 | - |  |  |  |  |  |
| Hages |  |  |  |  |  |  |  |  |  |  |
| Average Gross Weekly Earnings |  |  |  |  |  |  |  |  |  |  |
| Private, non agricultural activities (1982 dollars) | 254.99 | 254.87 | 256.73 | 255.29 | 255.73 | -0.2 | 0.0 | 0.7 | -0.6 | 0.2 |
| Current dollars | 363.69 | 373.64 | $3 \times 6.21$ | 394.68 | 406.61 | 2.7 | 2.8 | 3.4 | 2.2 | 3.0 |
| Manufacturing | 469.86 | 486.04 | 506.52 | 514.59 | 531.65 | 3.3 | 3.4 | 4.2 | 1.6 | 3.3 |
| Construction | 537.70 | 553.63 | 572.61 | 58.5 .10 | 600.93 | 0.8 | 3.0 | 3.4 | 2.2 | 2.6 |
| Retail Trade | 205.60 | 209.95 | 216.46 | 221.47 | 229.82 | 3.6 | 2.1 | 3.1 | 2.3 | 3.8 |

Source: ECLAC, on the basis of data from the U.S. Department of Comerce, Bureau of the Census, and the U.S. Department of Labor Statistics.
a. Yearly income in chained (1992) dollars b. Yearly income in 1995 dollars $c$. Based on the poverty index adopted by a Federal interagency committee in 1969.

Table 1-9
United States: Federal Receipts, Outlays and Debt


Source: ECLAC, on the basis of data from the U.S. Department of the Treasury, Office of Management and Budget, and the U.S. Department of Commerce, Bureau of Economic Analysis.
a. On and Off-Budget. Refunds of receipts are excluded from receipts and outlays. b. Includes education, training, employment and social services; Health; Medicare; Income Security; Social Security (on and off-budget); and Veterans Benefits and Services.

Table 1-10
United States: Bond Yields and Interest Rates
Nominal Rates; Percent Per Annum
$1992 \quad 1993 \quad 1994 \quad 1995 \quad 1946$

## SHORT TERM RATES

```
Discount Rates*
Prime Rate "
6-month Comercial Paper
3-Month Treasury Bills "
```

| 3.3 | 3.0 | 3.4 | 5.2 | 5.0 |
| :--- | :--- | :--- | :--- | :--- |
| 6.3 | 6.0 | 7.2 | 8.8 | 8.3 |
| 3.8 | 3.3 | 4.9 | 5.9 | 5.4 |
| 3.5 | 3.0 | 4.3 | 5.5 | 5.0 |

LONG TERA RATES

| 10-Year Treasury Bonds " | 7.0 | 5.9 | 7.1 | 6.6 | 6.4 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Moody's AAA-Rated |  |  |  |  |  |
| Corporate Bonds $^{\prime}$ | 8.1 | 7.2 | 8.0 | 7.6 | 7.4 |
| New-Home Mortgage Yields " | 8.2 | 7.2 | 7.5 | 7.9 | 7.8 |

Source: ECLAC, on the basis of data from the U.S. Department of the Treasury, the Board of Governors of the Federal Reserve System, the Federal Home Loan Bank Board, and Moody's Investors Service.
a. Federal Reserve Bank of New York, b. Charged by banks. c. Bank discount basis.
d. New issues, bank discount basis. e. Yields on the more actively traded issues adjusted to constant maturities by the Treasury Department. f. Excludes public utilities issues for January 17, 1984 through October 11,1984, due to lack of appropriate issues. g. Effective rate on the primary market on conventional mortgages, reflecting fees and charges as well as contract rates and assuming, on the average, repayment at end of 10 years.

Table 1-11
United States: Net Credit Market Borrowing by Domestic Non Financial Sectors

|  | Billions of Dollars |  |  |  |  | Growth Rates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1992 | 1993 | 1994 | 1995 | 1996 | 1992 | 1993 | 1994 | 1995 | 1996 |
| Total | 544.5 | 629.5 | 621.3 | 719.8 | 747.4 | 13.5 | 15.6 | -1.3 | 15.9 | 3.8 |
| Federal Government | 304.0 | 256.1 | 155.9 | 144.4 | 145.0 | 9.3 | -15.8 | -39.1 | -7.3 | 0.4 |
| Other Borrowers | 240.5 | 373.4 | 465.4 | 575.4 | 602.4 | 19.2 | 55.3 | 24.6 | 23.6 | 4.7 |
| Households | 200.2 | 257.3 | 372.4 | 381.1 | 395.3 | 9.9 | 28.5 | 44.7 | 2.3 | 3.7 |
| home mortgages | 132.4 | 157.7 | 196.1 | 228.0 | 334.3 | -17.4 | 19.1 | 24.4 | 16.3 | 46.6 |
| other | 67.8 | 99.6 | 176.3 | 153.1 | 61.0 | 187.2 | 46.9 | 77.0 | -13.2 | -60.2 |
| Nonfinancial Business | 19.2 | 53.7 | 132.8 | 233.8 | 193.9 | -131.5 | 179.7 | 147.3 | 76.1 | -17.1 |
| Others ${ }^{\text {a }}$ | 21.1 | 62.3 | -39.8 | -39.6 | 13.3 | -74.1 | 195.3 | -163.9 | -0.5 | -133.6 |

Source: ECLAC, on the basis of data from the Board of Governors of the Federal Reserve System.
a. State and local governments.

## Table 1-12

United States: Money Stock, Liquid Assets, and Debt Measures

|  | Billions of dollars: |  |  |  | Growth Rates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1992 | 1993 | 1994 | 1995 | 1996 | 1992 | 1993 | 1994 | 1995 | 1996 |

December of each year

| Monetary Base | 391.3 | 386.9 | 418.5 | 434.5 | 452.7 | 10.6 | 10.1 | 8.2 | 3.8 | 4.2 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Concepts of Money \& Liquid Assets *

| M1 | 1025.0 | 1129.8 | 1150.7 | 1129.0 | 1081.0 | 14.2 | 10.2 | 1.8 | -1.9 | -4.3 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| M2 | 3434.0 | 3486.6 | 3502.1 | 3655.0 | 3833.1 | 1.7 | 1.5 | 0.4 | 4.4 | 4.9 |
| M | 4190.4 | 4254.4 | 4328.7 | 4594.8 | 4925.2 | 0.2 | 1.5 | 1.7 | 6.1 | 7.2 |
| L | 5078.0 | 5167.8 | 5309.8 | 5700.3 | 6055.1 | 1.4 | 1.8 | 2.7 | 7.4 | 6.2 |

Debt and Debt Components

| Debt | 11883.2 | 12514.5 | 13156.4 | 13875.4 | 14626.4 | 6.4 | 5.3 | 5.1 | 5.5 | 5.4 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Federal | 3069.8 | 3323.3 | 3492.2 | 3638.8 | 3780.4 | 11.0 | 8.3 | 5.1 | 4.2 | 3.9 |
| Non Federal | 8813.4 | 9191.2 | 9664.2 | 10236.6 | 10846.0 | 4.2 | 4.3 | 5.1 | 5.9 | 6.0 |

Source: ECLAC, on the casis of data from the Board of Governors of the Federal Reserve System.
a. Seasonally adjusted.

Toble 2-1
United States: Evolution of the Exchange Rate

|  | 1992 | 1993 | 1994 | 1995 | 1996 | 1 | 11 | III | IV |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nominal Rates |  |  |  |  |  |  |  |  |  |
| (foreign currency | $t$ per | llar) |  |  |  |  |  |  |  |
| Canadian Dollar | 1.21 | 1.29 | 1.36 | 1.37 | 1.37 | 1.37 | 1.36 | 1.37 | 1.35 |
| Japanese Yen | 126.7 | 111.20 | 102.21 | 94.06 | 108.78 | 105.79 | 107.59 | 108.94 | 112.79 |
| European ECU | 0.77 | 0.85 | 0.84 | 0.76 | 0.78 | 0.78 | 0.80 | 0.79 | 0.79 |
| German Mark | 1.57 | 1.65 | 1.62 | 1.43 | 1.50 | 1.47 | 1.52 | 1.50 | 1.53 |
| Korean Won | 780.65 | 802.67 | 803.45 | 771.27 | 804.45 | 782.93 | 786.18 | 817.11 | 831.59 |
| Mexican Peso | 3.09 | 3.12 | 3.38 | 6.42 | 7.6 | 7.52 | 7.48 | 7.55 | 7.83 |


|  |  | rcent | hang |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nominal Rates |  |  |  |  |  |  |  |  |  |
| Canadian Dollar | 5.7 | 6.6 | 5.4 | 0.7 | 0.0 | 3.8 | -0.7 | 0.7 | -1.5 |
| Japanese Yen | -5.9 | -12.2 | -8.1 | -8.0 | 15.6 | -2.1 | 1.7 | 1.3 | 3.5 |
| European ECU | -3.8 | 10.4 | -1.2 | -9.5 | 2.6 | 2.3 | 2.6 | -1.3 | 0.0 |
| German Mark | 10.3 | 5.5 | - 1.8 | -11.7 | 5.0 | 3.5 | 3.7 | -1.6 | 2.2 |
| Korean Won | 6.4 | 2.8 | 0.1 | -4.0 | 4.3 | -0.1 | 0.4 | 3.9 | 1.8 |
| Mexican Peso | 2.7 | 1.0 | 8.3 | 89.9 | 18.4 | 1.3 | -0.5 | 0.9 | 3.7 |

Source: ECLAC, on the basis of data from the International Monetary fund.
a. Compared with preceding $p$

Table 2-2
United States: Miin Indicators of Merchandise Trade

|  | Ellion di Dolbars |  |  |  |  | Growth Rates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1992 | 1993 | 1994 | 1995 | 1996 | 1992 | 1993 | 1994 | 1995 | 1996 |
| Exports (fob) | 440.3 | 456.8 | 502.5 | 575.9 | 611.7 | 0.0 | 3.7 | 10.0 | 14.6 | 6.2 |
| Imports (fob) | 536.5 | 589.4 | 668.6 | 749.4 | 799.3 | 0.0 | 9.9 | 13.4 | 12.1 | 6.7 |
| Trade Balance | -96.1 | -132.6 | -166.1 | -173.4 | -187.7 | 0.0 | 38.0 | 25.3 | 4.4 | 8.2 |
| as \% of GDP | 1.6 | 2.1 | 2.5 | 2.4 | 2.5 |  |  |  |  |  |
| Indexes ( $1990=100$ ) |  |  |  |  |  |  |  |  |  |  |
| Exports |  |  |  | - - - - |  |  |  |  |  |  |
| Value (fob) | 113.9 | 118.1 | 129.0 | 147.5 | 158.7 | 0.0 | 3.7 | 9.2 | 14.3 | 7.6 |
| Volume | 112.7 | 116.4 | 125.7 . | 136.6 | 145.1 | 0.0 | 3.3 | 8.0 | 8.7 | 6.2 |
| Unit Value | 101.0 | 101.4 | 103.6 | 108.2 | 109.4 | 0.0 | 0.4 | 2.2 | 4.4 | 1.1 |
| Imports |  |  |  |  |  |  |  |  |  |  |
| Value (fob) | 107.5 | 117.2 | 133.2 | 150.4 | 158.1 | 0.0 | 9.0 | 13.7 | 12.9 | 5.1 |
| volume | 106.3 | 116.6 | 130.9 | 140.1 | 147.2 | 0.0 | 9.7 | 12.3 | 7.0 | 5.1 |
| Unit Value | 100.8 | 100.1 | 101.8 | 107.2 | 107.4 | 0.0 | -0.7 | 1.7 | 5.3 | 0.2 |
| Terms of Irade | 100.2 | 101.3 | 101.8 | 100.9 | 101.8 | 0.0 | 1.1 | 0.5 | -0.9 | 0.9 |

Talle 2-3
United States: Merchandise Exports (FAS VALLE)

|  | Billions of Dollars |  |  |  |  |  |  | Growth Rates |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1942 | 1993 | 1994 | 1995 | 1996 | 1992 | 1993 | 1994 | 1995 | 1996 |
| Total Exports | 440.4 | 456.9 | 502.5 | 581.4 | 614.9 | 5.6 | 3.7 | 10.0 | 15.7 | 5.8 |
| Food, Beverage \& | 10.3 | 40.6 | 41.9 | 50.5 | 55.6 | 12.6 | 0.7 | 3.4 | 20.5 | 10.1 |
| Tobacco Crude \& Intermediate Materials | 109.6 | 111.9 | 121.4 | 141.3 | 140.4 | -0.2 | 2.1 | 8.5 | 16.4 | -0.6 |
| Manufactured goods | 290.4 | 304.3 | 339.2 | 380.2 | 409 | 7.0 | 4.8 | 11.5 | 12.1 | 7.6 |
| Consumer goods | 51.4 | 54.7 | 59.9 | 64.4 | 70.2 | 9.6 | 6.4 | 9.5 | 7.5 | 9.0 |
|  <br> Transportation Equipment | 223.1 | 234.6 | 262.7 | 295.6 | 317.2 | 8.0 | 5.2 | 12.0 | 12.5 | 7.3 |
| Others | 15.9 | 15.0 | 16.5 | 20.2 | 21.6 | -11.2 | -5.7 | 10.0 | 22.4 | 6.9 |

Source: ECLAC, on the basis of data from the US Department of Commerce.

Tillle 2-4
United States: Merchandise Imports
(CLETOMS VALUE)

|  | Bitlions of Dollars |  |  |  |  |  | Growth Rates |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1092 | 1993 | 1994 | 1995 | 1996 | 1992 | 1993 | 1994 | 1995 | 1996 |
| Total Imports | 536.5 | 589.4 | 668.6 | 757.0 | 802.2 | 9.3 | 9.9 | 13.4 | 13.2 | 6.0 |
| Food, Beverage \& | 27.6 | 27.9 | 30.9 | 33.2 | 35.6 | 5.3 | 1.1 | 10.8 | 7.4 | 7.2 |
| Tobacco <br> Crude \& Intermediate <br> Products | $1+10.6$ | 152.4 | 164.8 | 174.9 | 192.6 | 5.8 | 8.4 | 8.1 | 6.1 | 10.1 |
|  <br> Petroleum products | 51.6 | 51.5 | 51.2 | 55.1 | 68.0 | -0.2 | -0.2 | -0.6 | 7.6 | 23.4 |
| Total Manufactured Goods | 36x.4 | 409.1 | 473.3 | 535.6 | 564.2 | 11.0 | 11.0 | 15.7 | 13.2 | 5.3 |
| Consumer goods | 122.7 | 134.0 | 146.3 | 160.0 | 171.1 | 13.8 | 9.2 | 9.2 | 9.4 | 6.9 |
| Machinery \& Transportation Equip. | 226.1 | 254.8 | 303.2 | 346.5 | 359.1 | 9.5 | 12.7 | 19.0 | 14.3 | 3.6 |
| Others | 19.6 | 20.3 | 23.8 | 29.1 | 34.0 | 12.0 | 3.6 | 17.2 | 22.3 | 16.8 |

Source: ECLAC, on the basis of data from the US Department of Commerce

Table 2-5

L'nited States: Merchanilixe Imports aud Exports by Area (hillions of dullars)

|  | Exprots: | Imports ${ }^{\text {b }}$ | Trade Balance |
| :---: | :---: | :---: | :---: |
|  | 1906 | 1996 | 1996 |
| Total ${ }^{\text {r }}$ | 612.1 | 803.2 | -191.1 |
| North Americia | 141.0 | 230.2 | -39.2 |
| Canada | 134.2 | 155.4 | -21.7 |
| Western Europe | 141.5 | 157.6 | -16.1 |
| European Union | 127.7 | 142.9 | -15.2 |
| Pacilic Rim' | 18x. 2 | 290.0 | $-101.8$ |
| Japan | 67.6 | 115.2 | -47.6 |
| China | 12.1 | 51.5 | -39.5 |
| Taiwan | 18.5 | 29.4 | -11.4 |
| Malaysia | 8. 5 | 17.8 | -4.3 |
| Latin America | 104.4 | 123.8 | $-14.4$ |
| South/Central America and the Caribhean | 52.6 | 19.5 | 3.1 |
| Mexico | 56.8 | 74.3 | -17.5 |
| Venczuela | 4.7 | 13.2 | -8. 5 |
| Others | 38.8 | 75.9 | -37.1 |

Surce: ECLAC, on the basin of data trom the US. Deparmen of Commere.
a. F.A.S value
b. Customs value
c. Total exports and imports may not esineide with sum of regional trade de to the inclusion of special cateories and miliary type goods in toral exports. and the adjustment of total
 tables of this dowament de to different resoflecron methods.
d. Australia. Brmei. Chima. Hong Kung. Induesit. Appan. Kurea. Macas. Malaysia. New Zealand Papua New Guinea. Philipines. Singepure. Taman.

Table 2-6
United St:ate:: Balace of Payments
(billions of doltars)

|  | 1992 | 1993 | 1994 | 1995 | 1996 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balame on Current Accomit | -67.8 | -99.9 | -148.4 | -129.2 | -148.2 |
| Merchandise Trade Balance | -96.1 | -132.6 | -166.1 | -173.6 | -191.2 |
| Expons (gmods) | 440.4 | 456.8 | 502.5 | 575.9 | 612.1 |
| Impornogonds) | -536.5 | -589.4 | -668.6 | -749.4 | -803.2 |
| Real Services (net) | 17.9 | 20.3 | 21.4 | 25.1 | 28.5 |
| Traved \& Transporation | 20.9 | 19.9 | 19.3 | 21.2 | 24.7 |
| Military transactions | -3.0 | 0.4 | 2.3 | 3.9 | 3.8 |
| Fiator licome (atet) | 42.4 | 46.5 | 29.1 | 53.4 | 54.5 |
| Direot lavestment heome | 47.7 | 56.3 | 45.1 | 60.0 | 66.8 |
| reseipts | 49.9 | 61.6 | 67.7 | 90.3 | 98.9 |
| paymems | -2.2 | -5.3 | -22.6 | -30.3 | -32.1 |
| Financial Investment |  |  |  |  |  |
| fueome | -43.2 | -47.2 | -54.4 | -53.2 | -63.9 |
| rescipts | 64.5 | 57.7 | 69.9 | 106.5 | 107.5 |
| payments | -107.7 | -104.9 | -124.3 | -159.7 | -171.4 |
| Other factor services * | 37.9 | 37.4 | 38.4 | 46.6 | 51.6 |
| Luilateral Tramsfers " | -32.0 | -34.1 | -35.8 | -34.0 | -40.0 |
| Balance mi Capital Accome | 64.0 | 101.2 | 151.2 | 138.8 | 141.5 |
| Direct lnverthem | -31.1 | -31.5 | -4.8 | -19.2 | -10.9 |
| Outhows | -41.0 | -72.6 | -54.5 | -86.7 | -87.8 |
| Intows | 9.9 | 41.1 | 49.7 | 67.5 | 77.0 |
| Partiolin Investmem * | 21.6 | -37.9 | 31.0 | 108.1 | 198.5 |
| Outhew: | -45.1 | -141.8 | -60.3 | -100.1 | -108.2 |
| Inthews | 66.7 | 103.9 | 91.2 | 208.2 | 306.7 |
| Oher Capital Mbsements |  |  |  |  |  |
| ( N (1) | 90.6 | 134.7 | 117.5 | 64.8 | 0.8 |
| (Sitivial | 39.2 | 71.8 | 39.1 | 110.2 | 121.7 |
| Privale | 51.4 | 62.9 | 78.4 | -45.3 | -120.9 |
| Net Errors \& Omissions | -17.1 | 35.9 | -14.3 | -14.9 | -46.9 |
| Ghobal Balamer | -3.8 | 1.3 | -5.4 | 9.6 | -6.7 |
| Counterparts: |  |  |  |  |  |
| Variation of (omisial Rexerve Axsets |  |  |  |  |  |
| L( - means increas | 3.9 | -1.4 | 5.4 | -9.7 | 6.7 |

Source: ECLAC. on the hasis of data from the US Deparmen of Commeres.
a. Includes royaties and licence fees, as well as other met paymens
on govermment and private services. h. Includes US Govermment grants. US Govermment pensions. private reminances, and other transfers. \& By private capital bolders only.
d. Exiluding changes in oflicial reserve ascots.

Table 2-7

## United States: Met International Investment Position (at year end; billions of dollars)

|  | 1992 | 1993 | 1994 | 1995 | 1996 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| US Assets Abroad |  |  |  |  |  |
| (current cost) | 2146.4 | 2437.6 | 2546.2 | 3272.7 | 3720.7 |
| (market value) | 2285.6 | 2750.3 | 2825.8 | 3700.4 | 4284.5 |
| Official Reserve Assets | 147.4 | 164.9 | 163.4 | 176.1 | 160.7 |
| Other US Government Assets | 80.7 | 80.9 | 81.3 | 81.9 | 82.5 |
| Private assets |  |  |  |  |  |
| (current cost) | 1918.3 | 2191.7 | 2301.5 | 3014.8 | 3477.4 |
| (market value) | 2057.5 | 2504.4 | 2581.2 | 3442.5 | 4041.2 |
| Direct Investment 70.0 |  |  |  |  |  |
| (current cost) | 659.4 | 714.8 | 779.3 | 884.3 | 970.8 |
| (market value) | 798.6 | 1027.5 | 1058.9 | 1311.9 | 1534.6 |
| Corporate Stocks | 179.7 | 302.8 | 232.3 | 699.1 | 875.5 |
| Corporate Bonds | 156.8 | 247.8 | 323.9 | 355.3 | 398.0 |
| Other Private Assets | 922.3 | 926.2 | 965.9 | 1076.0 | 1233.2 |
| Foreign Assets in the us. |  |  |  |  |  |
| (market value) | 2854.0 | 3162.9 | 3318.3 | 4337.9 | 5115.8 |
| Official Assets | 442.8 | 516.6 | 546.0 | 678.5 | 805.1 |
| Other Official Assets |  |  |  |  |  |
| (current cost) | 2216.4 | 2424.6 | 2580.3 | 3281.9 | 3786.1 |
| (market value) | 2411.2 | 2646.3 | 2772.3 | 3659.5 | 4310.7 |
| Direct Investment |  |  |  |  |  |
| (current cost) | 499.4 | 539.2 | 579.8 | 654.5 | 729.0 |
| (market value) | 694.2 | 760.9 | 771.8 | 1031.9 | 1253.6 |
| Corporate Stocks | 300.4 | 340.6 | 338.9 | 465.4 | 571.3 |
| Corporate \& Other Bonds | 319.8 | 389.9 | 413.9 | 534.1 | 654.1 |
| US.Treasury Securities | 225.1 | 253.9 | 266.6 | 389.4 | 530.5 |
| Other Private Assets | 871.7 | 900.9 | 981.1 | i046.2 | 1091.4 |
| Net International Investment Position |  |  |  |  |  |
| (current cost) | -512.8 | - 503.5 | -580.1 | -687.7 | -870.5 |
| (market value) | . 568.4 | -412.5 | -492.5 | -637.5 | -831.3 |

Source: ECLAC, on the basis of data from the US. Department of Commerce.

