

# **ECONOMIC INDICATORS**



**UNITED NATIONS**  
**ECONOMIC COMMISSION FOR LATIN AMERICA AND THE CARIBBEAN**  
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### **Notes and explanation of symbols**

The following symbols have been used in the tables in this Survey:

Three dots (...) indicate that data are not available or are not separately reported.

A dash (–) indicates that the amount is nil or negligible.

A blank space in a table means that the item in question is not applicable.

A minus sign (–) indicates a deficit or decrease, unless otherwise indicated.

A full stop (.) is used to indicate decimals.

A slash (/) indicates a crop year or fiscal year, e.g., 1969/1979.

Use of a hyphen (–) between years, e.g., 1960–1970, signifies an annual average for the calendar years involved, including the beginning and the end years.

References to "tons" mean metric tons, and to "dollars" United States dollars, unless otherwise stated.

Unless otherwise stated, references to annual growth rates of variation mean cumulative annual rates.

Figures and percentages in tables may not necessarily add up to the corresponding totals, because of rounding.

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## FOREWORD

This publication was prepared at the request of Mr. José Augusto Coelho Fernandes, Executive Director of the National Confederation of Industry of Brazil, for distribution to the participants at the third Business Forum of the Americas, which will be held in Belo Horizonte from 13 to 16 May 1997.

Up-to-date indicators on the economic, social and business situation are presented for most of the countries that made a commitment in December 1994 to participate in the establishment of a Free Trade Area of the Americas (FTAA). Due to insufficient information on some countries, notably those of the Caribbean, the publication does not cover all 34 countries that signed the Declaration of Principles and Plan of Action of the Summit of the Americas.

The Economic Commission for Latin America and the Caribbean hopes that the information presented in this brochure will serve as background information for the discussions to be held at the third Business Forum of the Americas and the third Meeting of Ministers Responsible for Trade in the Hemisphere.





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## **A. GROWTH, STABILITY, EMPLOYMENT AND WAGES**

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Table A.1  
LATIN AMERICA AND THE CARIBBEAN: TOTAL GROSS DOMESTIC PRODUCT  
(Percentages based on values at 1990 prices)

|                                                    | Annual growth rates |            |            |            |            |            |                   | Cumulative average annual rate |                  |
|----------------------------------------------------|---------------------|------------|------------|------------|------------|------------|-------------------|--------------------------------|------------------|
|                                                    | 1990                | 1991       | 1992       | 1993       | 1994       | 1995       | 1996 <sup>a</sup> | 1981-1990                      | 1991-1996        |
| <b>Latin America and the Caribbean<sup>b</sup></b> | <b>-0.3</b>         | <b>3.4</b> | <b>2.7</b> | <b>3.8</b> | <b>5.3</b> | <b>0.3</b> | <b>3.4</b>        | <b>1.1</b>                     | <b>3.1</b>       |
| <b>Subtotal (19 countries)<sup>b</sup></b>         | <b>-0.3</b>         | <b>3.4</b> | <b>2.7</b> | <b>3.8</b> | <b>5.3</b> | <b>0.3</b> | <b>3.4</b>        | <b>1.1</b>                     | <b>3.2</b>       |
| Argentina                                          | -0.1                | 9.5        | 8.4        | 5.3        | 6.7        | -4.6       | 3.5               | -0.3                           | 4.7              |
| Bolivia                                            | 4.6                 | 5.3        | 1.6        | 4.2        | 4.8        | 3.7        | 4.0               | 0.2                            | 4.0              |
| Brazil                                             | -4.7                | 0.1        | -1.1       | 4.4        | 5.7        | 3.9        | 3.0               | 1.3                            | 2.7              |
| Chile                                              | 3.3                 | 7.1        | 10.5       | 6.0        | 4.1        | 8.2        | 6.5               | 3.0                            | 7.0              |
| Colombia                                           | 3.8                 | 1.6        | 4.0        | 5.1        | 6.3        | 5.7        | 3.5               | 3.7                            | 4.4              |
| Costa Rica                                         | 3.5                 | 2.1        | 7.3        | 6.0        | 4.4        | 2.3        | 0.5               | 2.2                            | 3.7              |
| Cuba                                               | -3.2                | -10.9      | -11.2      | -14.7      | 0.6        | 2.4        | 7.0               | 3.7                            | -4.8             |
| Ecuador                                            | 0.3                 | 5.3        | 3.7        | 2.5        | 4.7        | 2.7        | 2.0               | 1.4                            | 3.4              |
| El Salvador                                        | 4.8                 | 3.6        | 7.5        | 7.4        | 6.0        | 6.1        | 3.5               | -0.4                           | 5.6              |
| Guatemala                                          | 3.0                 | 3.7        | 4.9        | 4.0        | 4.1        | 5.0        | 3.0               | 0.9                            | 4.1              |
| Haiti                                              | -0.1                | 4.9        | -13.2      | -2.5       | -8.4       | 4.4        | 2.0               | -0.5                           | -2.4             |
| Honduras                                           | -0.8                | 2.0        | 6.3        | 7.0        | -1.3       | 3.2        | 3.5               | 2.4                            | 3.4              |
| Mexico                                             | 5.2                 | 4.3        | 3.7        | 1.9        | 4.6        | -6.6       | 4.5               | 1.9                            | 2.0              |
| Nicaragua                                          | 0.0                 | -0.3       | 0.9        | -0.4       | 4.0        | 4.7        | 5.5               | -1.5                           | 2.4              |
| Panama                                             | 8.0                 | 8.1        | 7.5        | 3.8        | 3.8        | 1.9        | 2.0               | 1.6                            | 4.5              |
| Paraguay                                           | 3.0                 | 2.4        | 1.6        | 4.1        | 2.9        | 4.5        | 2.0               | 3.0                            | 2.9              |
| Peru                                               | -5.4                | 2.8        | -0.9       | 5.8        | 13.9       | 7.7        | 2.0               | -1.2                           | 5.1              |
| Dominican Republic                                 | -4.9                | 0.8        | 6.7        | 2.2        | 4.3        | 4.7        | 7.5               | 2.4                            | 4.3              |
| Uruguay                                            | 0.6                 | 3.2        | 7.8        | 3.3        | 6.9        | -2.8       | 5.0               | 0.0                            | 3.8              |
| Venezuela                                          | 7.0                 | 9.7        | 6.1        | 0.7        | -2.5       | 2.3        | -1.5              | -0.7                           | 2.4              |
| <b>Subtotal Caribbean</b>                          | <b>2.2</b>          | <b>1.8</b> | <b>0.7</b> | <b>0.2</b> | <b>2.6</b> | <b>2.1</b> | <b>2.5</b>        | <b>0.1</b>                     | <b>1.5</b>       |
| Antigua and Barbuda <sup>c</sup>                   | 3.5                 | 4.3        | 1.7        | 3.4        | 5.5        | -3.8       | -6.0              | 6.4                            | 0.9              |
| Barbados                                           | -3.0                | -3.5       | -5.6       | 0.9        | 3.4        | 2.6        | 5.5               | 1.1                            | 0.6              |
| Belize                                             | 10.3                | 3.1        | 9.5        | 4.3        | 1.5        | 3.8        | 3.5               | 4.5                            | 4.3              |
| Dominica                                           | 6.3                 | 2.2        | 2.7        | 1.9        | 2.1        | 1.8        | ...               | 4.4                            | 2.1 <sup>d</sup> |
| Grenada                                            | 5.2                 | 3.6        | 1.1        | -1.3       | 2.3        | 2.3        | 3.0               | 4.9                            | 1.8              |
| Guyana                                             | -5.0                | 7.9        | 11.2       | 8.6        | 9.4        | 5.1        | 6.5               | -2.9                           | 8.1              |
| Jamaica                                            | 5.4                 | 0.7        | 1.6        | 1.5        | 0.7        | 0.8        | 0.0               | 2.2                            | 0.9              |
| Saint Kitts and Nevis                              | 3.0                 | 3.8        | 3.6        | 4.0        | 3.2        | 2.0        | ...               | 5.8                            | 3.3 <sup>d</sup> |
| Saint Vincent and the Grenadines                   | 7.0                 | 3.1        | 6.5        | 1.3        | 0.4        | 3.0        | 3.5               | 6.5                            | 3.0              |
| Saint Lucia                                        | 4.4                 | 2.3        | 7.1        | 2.3        | 2.8        | 3.8        | 7.0               | 6.8                            | 4.2              |
| Suriname                                           | 0.1                 | 3.5        | 5.8        | -4.5       | -0.8       | ...        | ...               | 0.5                            | 0.9 <sup>c</sup> |
| Trinidad and Tobago                                | 1.4                 | 3.3        | -1.4       | -1.3       | 3.9        | 2.8        | 3.0               | -2.6                           | 1.7              |

Source: ECLAC, on the basis of official figures converted into dollars at constant 1990 prices.

Note: Totals and subtotals do not include those countries for which no information is given.

<sup>a</sup> Preliminary estimates. The national figures shown here have been rounded off to the nearest ten or five.  
factor cost. <sup>d</sup> Refers to 1991-1995. <sup>c</sup> Refers to 1991-1994.

<sup>b</sup> Does not include Cuba.

<sup>c</sup> Based on figures at

Table A.2  
LATIN AMERICA AND THE CARIBBEAN: PER CAPITA GROSS DOMESTIC PRODUCT  
(Percentages based on values at 1990 prices)

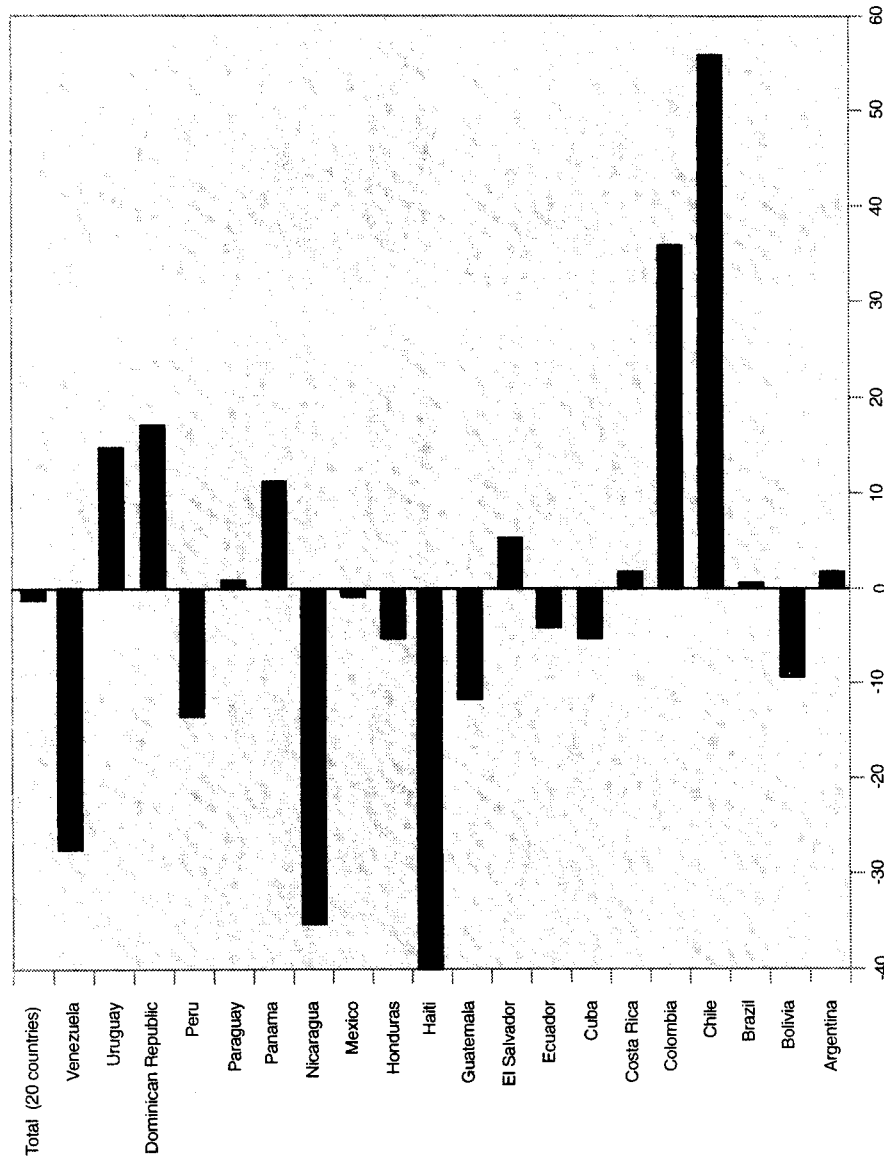
|                                                    | Annual growth rates |            |             |             |            |             |                   | Cumulative average annual rate |                   |
|----------------------------------------------------|---------------------|------------|-------------|-------------|------------|-------------|-------------------|--------------------------------|-------------------|
|                                                    | 1990                | 1991       | 1992        | 1993        | 1994       | 1995        | 1996 <sup>a</sup> | 1981-1990                      | 1991-1996         |
| <b>Latin America and the Caribbean<sup>b</sup></b> | <b>-2.1</b>         | <b>1.5</b> | <b>0.9</b>  | <b>2.0</b>  | <b>3.5</b> | <b>-1.3</b> | <b>1.7</b>        | <b>-0.9</b>                    | <b>1.1</b>        |
| <b>Subtotal (19 countries)<sup>b</sup></b>         | <b>-2.2</b>         | <b>1.6</b> | <b>0.9</b>  | <b>2.0</b>  | <b>3.5</b> | <b>-1.4</b> | <b>1.7</b>        | <b>-0.9</b>                    | <b>1.4</b>        |
| Argentina                                          | -1.5                | 8.0        | 6.9         | 3.9         | 5.3        | -5.9        | 2.2               | -1.8                           | 3.3               |
| Bolivia                                            | 2.3                 | 2.8        | -0.8        | 1.7         | 2.2        | 1.3         | 1.8               | -1.9                           | 1.5               |
| Brazil                                             | -6.3                | -1.5       | -2.6        | 3.0         | 4.2        | 2.5         | 1.8               | -0.7                           | 1.2               |
| Chile                                              | 1.6                 | 5.4        | 8.7         | 4.2         | 2.5        | 6.5         | 5.2               | 1.3                            | 5.3               |
| Colombia                                           | 1.8                 | -0.4       | 2.0         | 3.1         | 4.3        | 3.9         | 1.7               | 1.6                            | 2.4               |
| Costa Rica                                         | 0.8                 | -0.4       | 4.7         | 3.5         | 1.9        | 0.0         | -1.7              | -0.6                           | 1.3               |
| Cuba                                               | -4.0                | -11.6      | -11.8       | -15.2       | 0.0        | 1.8         | 6.5               | 2.8                            | -7.6              |
| Ecuador                                            | -2.0                | 2.9        | 1.3         | 0.3         | 2.5        | 0.5         | -0.3              | -1.1                           | 1.2               |
| El Salvador                                        | 2.9                 | 1.4        | 5.0         | 4.7         | 3.4        | 3.6         | 1.1               | -1.4                           | 3.2               |
| Guatemala                                          | 0.1                 | 0.8        | 1.9         | 1.1         | 1.2        | 2.0         | 0.2               | -2.0                           | 1.2               |
| Haiti                                              | -2.2                | 2.8        | -14.9       | -4.4        | -10.2      | 2.3         | -0.1              | -2.4                           | -4.3              |
| Honduras                                           | -3.7                | -1.0       | 3.2         | 3.9         | -4.1       | 0.3         | 0.4               | -0.8                           | 0.4               |
| Mexico                                             | 3.3                 | 2.3        | 1.8         | 0.0         | 2.8        | -8.2        | 2.7               | -0.2                           | 0.2               |
| Nicaragua                                          | -2.4                | -3.0       | -2.0        | -3.3        | 1.0        | 1.7         | 2.7               | -3.9                           | -0.5              |
| Panama                                             | 5.9                 | 6.0        | 5.5         | 1.9         | 1.9        | 0.1         | 0.3               | -0.5                           | 2.6               |
| Paraguay                                           | 0.0                 | -0.5       | -1.1        | 1.3         | 0.2        | 1.8         | -0.7              | 0.0                            | 0.2               |
| Peru                                               | -7.1                | 0.9        | -2.6        | 4.0         | 12.0       | 5.9         | 0.2               | -3.3                           | 3.3               |
| Dominican Republic                                 | -6.9                | -1.2       | 4.6         | 0.3         | 2.3        | 2.9         | 5.4               | 0.2                            | 2.4               |
| Uruguay                                            | 0.1                 | 2.6        | 7.2         | 2.7         | 6.3        | -3.3        | 4.2               | -0.6                           | 3.2               |
| Venezuela                                          | 4.4                 | 7.1        | 3.6         | -1.6        | -4.6       | 0.1         | -3.6              | -3.2                           | 0.1               |
| <b>Subtotal, Caribbean</b>                         | <b>1.4</b>          | <b>1.0</b> | <b>-0.2</b> | <b>-0.7</b> | <b>1.7</b> | <b>1.2</b>  | <b>1.5</b>        | <b>-0.9</b>                    | <b>0.5</b>        |
| Antigua and Barbuda <sup>c</sup>                   | 2.8                 | 3.0        | 0.4         | 2.1         | 4.2        | -5.0        | -6.6              | 5.9                            | 0.4               |
| Barbados                                           | -3.3                | -3.9       | -6.0        | 0.5         | 3.0        | 2.2         | 5.1               | 0.7                            | -0.1              |
| Belize                                             | 7.4                 | 0.5        | 6.7         | 1.7         | -1.1       | 1.1         | 0.8               | 1.9                            | 1.6               |
| Dominica                                           | 6.6                 | 2.2        | 2.7         | 1.9         | 2.1        | 1.8         | ...               | 4.8                            | 2.1 <sup>d</sup>  |
| Grenada                                            | 5.0                 | 3.4        | 0.9         | -1.5        | 2.1        | 2.1         | 2.6               | 4.7                            | 1.6               |
| Guyana                                             | -5.2                | 7.2        | 10.2        | 7.4         | 8.4        | 3.8         | 5.4               | -3.4                           | 7.0               |
| Jamaica                                            | 4.9                 | 0.0        | 1.0         | 0.8         | 0.1        | 0.2         | -0.7              | 1.1                            | 0.2               |
| Saint Kitts and Nevis                              | 3.5                 | 4.3        | 4.1         | 4.5         | 3.7        | 2.5         | ...               | 7.0                            | 3.8 <sup>d</sup>  |
| Saint Vincent and the Grenadines                   | 6.0                 | 2.2        | 5.6         | 0.4         | -0.5       | 2.1         | 2.7               | 5.5                            | 2.0               |
| Saint Lucia                                        | 3.0                 | 1.0        | 5.7         | 0.9         | 1.5        | 2.4         | 5.6               | 5.3                            | 2.8               |
| Suriname                                           | -1.1                | 2.3        | 4.6         | -5.6        | -1.9       | ...         | ...               | -0.7                           | -0.2 <sup>e</sup> |
| Trinidad and Tobago                                | 0.1                 | 2.1        | -2.5        | -2.4        | 2.7        | 1.7         | 2.0               | -3.9                           | 0.6               |

Source: ECLAC, on the basis of official figures, converted into dollars at constant 1990 prices.

Note: Totals and subtotals do not include those countries for which no information is given.

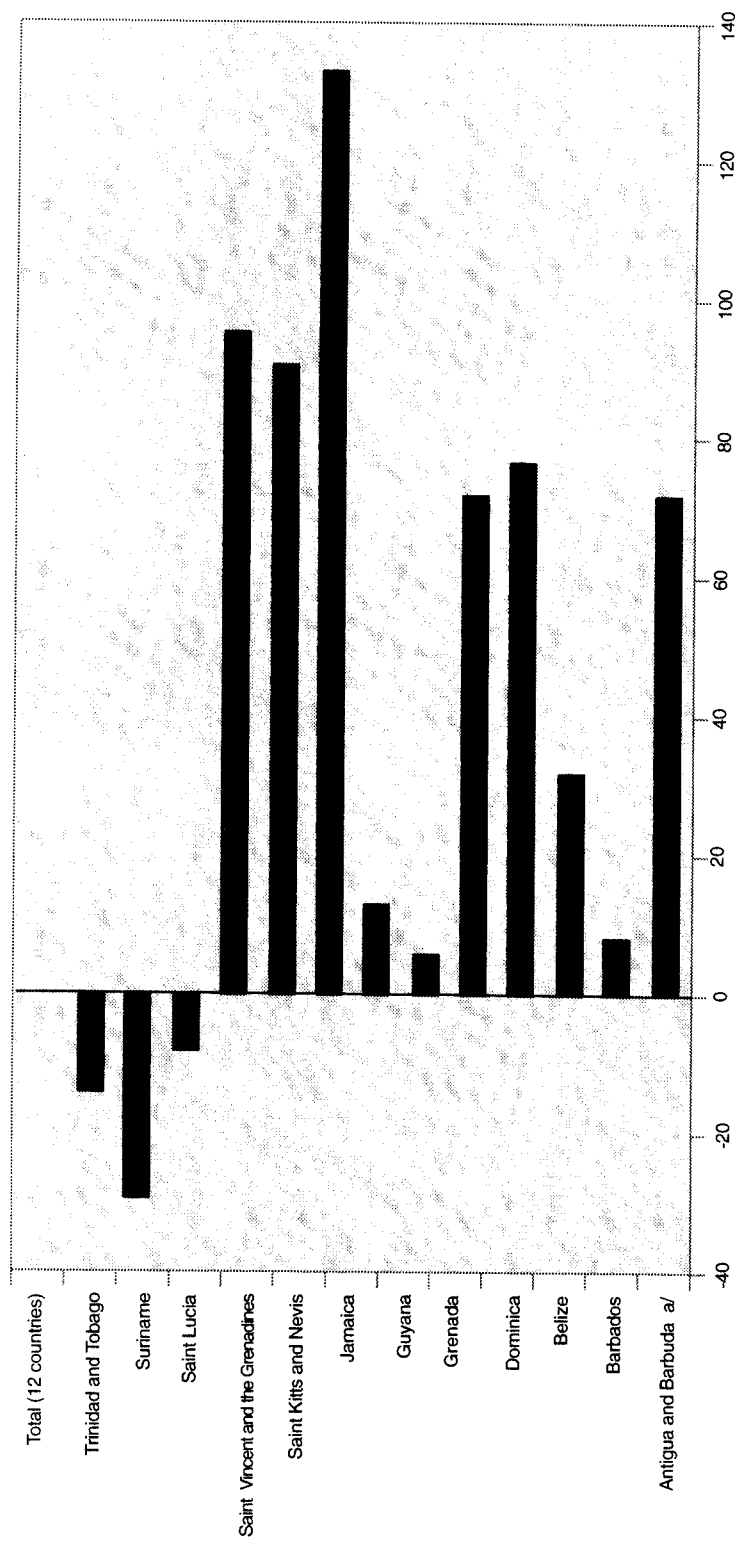
<sup>a</sup> Preliminary estimates. <sup>b</sup> Does not include Cuba. <sup>c</sup> Based on figures at factor cost. <sup>d</sup> Refers to 1991-1995. <sup>e</sup> Refers to 1991-1994.

Figure A.1  
**PER CAPITA GDP, 1996**  
*(Cumulative variation since 1980)*



SOURCE: ECLAC, on the basis of official figures provided by the countries.

Figure A.2  
**PER CAPITA GDP, 1996**  
*(Cumulative variation since 1980)*



SOURCE: ECLAC, on the basis of official figures.  
a/ Based on figures expressed in terms of factor cost.

Table A.3  
**LATIN AMERICA AND THE CARIBBEAN: CONSUMER PRICE INDEXES**  
*(December-December variations)*

| Country                                | Cumulative average annual rate |              | Annual growth rates |              |              |              |              |             |                    |
|----------------------------------------|--------------------------------|--------------|---------------------|--------------|--------------|--------------|--------------|-------------|--------------------|
|                                        | 1980-1984                      | 1985-1989    | 1990                | 1991         | 1992         | 1993         | 1994         | 1995        | 1996 <sup>a</sup>  |
| <b>Latin America and the Caribbean</b> | <b>84.4</b>                    | <b>229.8</b> | <b>1 191.0</b>      | <b>199.7</b> | <b>418.0</b> | <b>887.4</b> | <b>336.8</b> | <b>25.5</b> | <b>19.3</b>        |
| Argentina                              | 222.8                          | 444.4        | 1 343.9             | 84.0         | 17.5         | 7.4          | 3.9          | 1.6         | 0.4 <sup>b</sup>   |
| Barbados                               | 10.5                           | 3.9          | 3.4                 | 8.1          | 3.4          | -1.0         | 0.5          | 3.4         | 2.7 <sup>c</sup>   |
| Bolivia                                | 195.6                          | 268.8        | 18.0                | 14.5         | 10.5         | 9.3          | 8.5          | 12.6        | 9.7 <sup>b</sup>   |
| Brazil                                 | 121.8                          | 383.3        | 1 584.6             | 475.8        | 1 149.1      | 2 489.1      | 929.3        | 22.0        | 10.6 <sup>b</sup>  |
| Chile                                  | 22.1                           | 20.2         | 27.3                | 18.7         | 12.7         | 12.2         | 8.9          | 8.2         | 6.6 <sup>b</sup>   |
| Colombia                               | 22.8                           | 24.0         | 32.4                | 26.8         | 25.1         | 22.6         | 22.6         | 19.5        | 21.9 <sup>b</sup>  |
| Costa Rica                             | 35.5                           | 16.2         | 27.3                | 25.3         | 17.0         | 9.0          | 19.9         | 22.6        | 14.0 <sup>b</sup>  |
| Ecuador                                | 24.4                           | 41.5         | 49.5                | 49.0         | 60.2         | 31.0         | 25.4         | 22.8        | 26.2 <sup>b</sup>  |
| El Salvador                            | 13.7                           | 23.2         | 19.3                | 9.8          | 20.0         | 12.1         | 8.9          | 11.4        | 7.2 <sup>b</sup>   |
| Guatemala                              | 5.7                            | 17.0         | 59.6                | 10.2         | 14.2         | 11.6         | 11.6         | 8.6         | 10.4 <sup>b</sup>  |
| Guyana                                 | 19.4                           | 18.4         | ...                 | ...          | 2.6          | ...          | 16.1         | 8.1         | 6.7 <sup>b</sup>   |
| Haiti                                  | 10.5                           | 2.5          | 26.1                | 6.6          | 18.0         | 39.3         | 14.4         | 7.3         | 16.1 <sup>d</sup>  |
| Honduras                               | 9.8                            | 4.9          | 36.4                | 21.4         | 6.5          | 13.0         | 28.9         | 26.8        | 26.0 <sup>b</sup>  |
| Jamaica                                | 16.9                           | 13.9         | 29.7                | 80.2         | 40.2         | 30.1         | 26.9         | 25.5        | 22.7 <sup>e</sup>  |
| Mexico                                 | 53.7                           | 77.3         | 29.9                | 18.9         | 11.9         | 8.0          | 7.1          | 52.1        | 27.8 <sup>b</sup>  |
| Nicaragua                              | 30.1                           | 1 674.4      | 13 490.2            | 775.4        | 3.5          | 19.5         | 12.5         | 11.1        | 9.2 <sup>b</sup>   |
| Panama                                 | 5.7                            | 0.4          | 0.8                 | 1.1          | 1.6          | 0.9          | 1.4          | 0.8         | 1.8 <sup>d</sup>   |
| Paraguay                               | 15.3                           | 25.5         | 44.1                | 11.8         | 17.8         | 20.4         | 18.3         | 10.5        | 8.8 <sup>b</sup>   |
| Peru                                   | 82.7                           | 371.8        | 7 649.6             | 139.2        | 56.7         | 39.5         | 15.4         | 10.2        | 11.9 <sup>b</sup>  |
| Dominican Republic                     | 12.5                           | 29.2         | 79.9                | 7.9          | 5.2          | 2.8          | 14.3         | 9.2         | 3.8 <sup>e</sup>   |
| Trinidad and Tobago                    | 14.7                           | 9.0          | 9.5                 | 2.3          | 8.5          | 13.4         | 5.5          | 3.8         | 3.1 <sup>f</sup>   |
| Uruguay                                | 43.3                           | 70.8         | 129.0               | 81.3         | 59.0         | 52.9         | 44.1         | 35.4        | 25.5 <sup>b</sup>  |
| Venezuela                              | 13.0                           | 30.6         | 36.5                | 31.0         | 31.9         | 45.9         | 70.8         | 56.6        | 109.2 <sup>b</sup> |

Source: ECLAC, on the basis of information provided by official institutions in the countries.

<sup>a</sup> Figures correspond to the variation in prices during the 12-month period ending in the month indicated. <sup>b</sup> November 1995-November 1996. <sup>c</sup> June 1995-June 1996. <sup>d</sup> September 1995-September 1996. <sup>e</sup> October 1995-October 1996. <sup>f</sup> August 1995-August 1996.

Table A.4  
LATIN AMERICA AND THE CARIBBEAN: URBAN UNEMPLOYMENT  
(Average annual rates)

|                                                              | 1980 | 1985 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 <sup>a</sup> |
|--------------------------------------------------------------|------|------|------|------|------|------|------|------|-------------------|
| <b>Latin America and the Caribbean</b><br>(Regional average) | 6.2  | 7.3  | 5.8  | 5.8  | 6.3  | 6.3  | 6.4  | 7.3  | 7.7               |
| <b>Argentina</b><br>(Total urban rate)                       | 2.6  | 6.1  | 7.5  | 6.5  | 7.0  | 9.6  | 11.5 | 17.5 | 17.2              |
| <b>Bolivia</b><br>(Department capitals)                      | ...  | 5.8  | 7.3  | 5.8  | 5.4  | 5.8  | 3.1  | 3.6  | 3.5               |
| <b>Brazil</b><br>(Six metropolitan areas)                    | 6.3  | 5.3  | 4.3  | 4.8  | 5.8  | 5.4  | 5.1  | 4.6  | 5.7 <sup>b</sup>  |
| <b>Chile<sup>c</sup></b><br>(Metropolitan Region)            | 11.7 | 17.2 | 6.5  | 9.3  | 7.0  | 6.2  | 8.3  | 7.4  | 7.2 <sup>d</sup>  |
| <b>Colombia<sup>c</sup></b><br>(Seven metropolitan areas)    | 10.0 | 13.9 | 10.5 | 10.2 | 10.2 | 8.6  | 8.9  | 8.9  | 11.4 <sup>f</sup> |
| <b>Costa Rica</b><br>(Total urban rate)                      | 6.0  | 6.7  | 5.4  | 6.0  | 4.3  | 4.0  | 4.3  | 5.7  | ...               |
| <b>Ecuador<sup>c</sup></b><br>(Total urban rate)             | 5.7  | 10.4 | 6.1  | 8.5  | 8.9  | 8.9  | 7.8  | 7.7  | ...               |
| <b>El Salvador</b><br>(Total urban rate)                     | ...  | ...  | 10.0 | 7.9  | 8.2  | 8.1  | 7.0  | 7.0  | 7.5 <sup>g</sup>  |
| <b>Guatemala</b><br>(Nationwide total)                       | 2.2  | 12.1 | 6.5  | 6.4  | 5.7  | 5.5  | 5.2  | 4.3  | ...               |
| <b>Honduras</b><br>(Total urban rate)                        | 8.8  | 11.7 | 7.8  | 7.4  | 6.0  | 7.1  | 4.0  | 6.0  | 6.3               |
| <b>Mexico</b><br>(Total urban rate)                          | 4.5  | 4.4  | 2.7  | 2.7  | 2.8  | 3.4  | 3.7  | 6.3  | 5.7 <sup>b</sup>  |
| <b>Nicaragua</b><br>(Nationwide total)                       | ...  | 3.2  | 11.1 | 14.2 | 17.8 | 21.8 | 20.7 | 18.2 | 16.1              |
| <b>Panama<sup>c</sup></b><br>(Metropolitan Region)           | 9.9  | 15.6 | 20.0 | 19.3 | 17.5 | 15.6 | 16.0 | 16.2 | 16.4              |
| <b>Paraguay<sup>h</sup></b><br>(Asunción metropolitan area)  | 4.1  | 5.2  | 6.6  | 5.1  | 5.3  | 5.1  | 4.4  | 5.3  | ...               |
| <b>Peru<sup>i</sup></b><br>(Lima metropolitan area)          | 7.1  | 10.1 | 8.3  | 5.9  | 9.4  | 9.9  | 8.8  | 8.8  | 8.7               |
| <b>Uruguay</b><br>(Montevideo)                               | 7.4  | 13.1 | 9.2  | 8.9  | 9.0  | 8.4  | 9.2  | 10.8 | 12.6 <sup>d</sup> |
| <b>Venezuela</b><br>(Total urban rate)                       | 6.6  | 14.3 | 11.0 | 10.1 | 8.1  | 6.8  | 8.9  | 10.9 | 11.9 <sup>g</sup> |

Source: ECLAC, on the basis of official figures.

<sup>a</sup> Preliminary figures. <sup>b</sup> January/October. <sup>c</sup> From 1991 on, the data have been drawn from a new sample. <sup>d</sup> January/September. <sup>e</sup> Includes hidden unemployment. <sup>f</sup> Average for the rates in March, June and October. <sup>g</sup> First half of the year. <sup>h</sup> From 1994 on, the figures shown correspond to the total urban rate. <sup>i</sup> The data for 1995 and 1996 have been taken from a new survey and refer to the first half of each year.



Table A.5  
LATIN AMERICA AND THE CARIBBEAN: AVERAGE REAL WAGES

|                                        | 1980  | 1985  | 1990  | 1991  | 1992  | 1993  | 1994  | 1995  | 1996 <sup>a</sup> |
|----------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------------------|
| Average annual indexes<br>(1990 = 100) |       |       |       |       |       |       |       |       |                   |
| Argentina <sup>b</sup>                 | 130.0 | 135.7 | 100.0 | 101.3 | 102.7 | 101.3 | 102.0 | 100.9 | 100.8             |
| Bolivia <sup>c</sup>                   | ...   | 64.9  | 100.0 | 93.4  | 97.1  | 103.6 | 111.8 | 113.5 | 113.5             |
| Brazil <sup>d</sup>                    |       |       |       |       |       |       |       |       |                   |
| Rio de Janeiro                         | 94.0  | 98.2  | 100.0 | 79.3  | 79.5  | 85.7  | 87.1  | 91.8  | 105.7             |
| São Paulo                              | 88.6  | 93.8  | 100.0 | 88.3  | 85.3  | 94.6  | 98.0  | 102.0 | 108.4             |
| Chile <sup>e</sup>                     | 95.4  | 89.3  | 100.0 | 104.9 | 109.6 | 113.5 | 118.8 | 123.6 | 128.9             |
| Colombia <sup>f</sup>                  | 85.0  | 97.4  | 100.0 | 97.4  | 98.6  | 103.2 | 104.1 | 105.5 | 107.7             |
| Costa Rica <sup>g</sup>                | 115.8 | 106.8 | 100.0 | 95.4  | 99.3  | 109.5 | 113.6 | 111.4 | ...               |
| Mexico <sup>h</sup>                    | 128.3 | 97.4  | 100.0 | 106.5 | 114.3 | 124.5 | 129.1 | 111.5 | 98.8              |
| Peru <sup>i</sup>                      | 309.3 | 250.2 | 100.0 | 115.2 | 111.1 | 110.2 | 127.4 | 116.7 | 112.6             |
| Uruguay <sup>j</sup>                   | 108.5 | 95.5  | 100.0 | 103.8 | 106.1 | 111.2 | 112.2 | 109.0 | 109.8             |
| Annual growth rate<br>(Percentages)    |       |       |       |       |       |       |       |       |                   |
| Argentina <sup>b</sup>                 |       |       | 4.7   | 1.3   | 1.3   | -1.3  | 0.7   | -1.1  | -0.1              |
| Bolivia <sup>c</sup>                   |       |       | 2.5   | -6.6  | 4.0   | 6.7   | 7.9   | 1.5   | 0.0               |
| Brazil <sup>d</sup>                    |       |       |       |       |       |       |       |       |                   |
| Rio de Janeiro                         |       |       | -10.6 | -20.7 | 0.3   | 7.8   | 1.6   | 5.4   | 15.1              |
| São Paulo                              |       |       | -10.5 | -11.7 | -3.4  | 10.9  | 3.6   | 4.1   | 6.3               |
| Chile <sup>e</sup>                     |       |       | 1.8   | 4.9   | 4.5   | 3.6   | 4.7   | 4.0   | 4.3               |
| Colombia <sup>f</sup>                  |       |       | -1.3  | -2.6  | 1.2   | 4.7   | 0.9   | 1.3   | 2.1               |
| Costa Rica <sup>g</sup>                |       |       | 1.7   | -4.6  | 4.1   | 10.2  | 3.7   | -1.9  | ...               |
| Mexico <sup>h</sup>                    |       |       | 3.6   | 6.5   | 7.3   | 8.9   | 3.7   | -13.6 | -11.4             |
| Peru <sup>i</sup>                      |       |       | -12.7 | 15.2  | -3.6  | -0.8  | 15.6  | -8.4  | -3.5              |
| Uruguay <sup>j</sup>                   |       |       | -7.3  | 3.8   | 2.2   | 4.8   | 0.9   | -2.9  | 0.7               |

Source: ECLAC, on the basis of official figures.

<sup>a</sup> Preliminary figures.

<sup>b</sup> Manufacturing sector; 1996: January-September average.

<sup>c</sup> Private sector in La Paz; 199: Average for March, June and September.

<sup>d</sup> Workers covered by social and labour laws; 1996: January-September average.

<sup>e</sup> Until April 1993, non-agricultural workers and from May 1993 on, general

index of hourly wages; 1996: January-October average.

<sup>f</sup> Manual workers in the manufacturing sector; 1996: January-August average.

<sup>g</sup> Average wages

declared by persons covered by the social security system.  
in the Lima metropolitan area; 1996: March-June average.

<sup>h</sup> Manufacturing sector; 1996: January-September average.

<sup>i</sup> Private-sector manual workers

<sup>j</sup> Average wages for non-agricultural workers; 1996: January-September average.

Table A.6  
**LATIN AMERICA AND THE CARIBBEAN: PUBLIC-SECTOR DEFICIT (-) OR SURPLUS AT CURRENT PRICES<sup>a</sup>**  
*(Percentages of GDP)*

| Country            | Coverage                     | 1990  | 1991 | 1992 | 1993 | 1994  | 1995 | 1996 <sup>b</sup> |
|--------------------|------------------------------|-------|------|------|------|-------|------|-------------------|
| Argentina          | NNFPS                        | -3.8  | -1.6 | -0.1 | 1.4  | -0.1  | -0.4 | -2.0              |
| Bolivia            | NFPS                         | -3.9  | -2.6 | -2.8 | -6.6 | -3.2  | -1.9 | -2.0              |
| Brazil             | Operational CPS <sup>c</sup> | 1.2   | -0.2 | -1.8 | -0.7 | 1.1   | -4.8 | -4.5              |
| Chile              | CG                           | 0.8   | 1.5  | 2.2  | 1.9  | 1.7   | 2.6  | 1.0               |
| Colombia           | NFPS                         | -0.5  | -    | -0.2 | 0.3  | 2.6   | -0.3 | -1.2              |
| Costa Rica         | NFPS                         | -2.5  | -0.1 | 0.7  | 0.6  | -6.6  | -1.9 | ...               |
|                    | CG                           | -4.4  | -3.1 | -1.9 | -1.9 | -6.9  | -4.4 | -4.5              |
| Ecuador            | NFPS                         | 0.1   | -1.0 | -1.7 | -0.4 | -0.2  | -1.9 | -3.5              |
| El Salvador        | CG                           | -3.6  | -5.2 | -5.2 | -3.3 | -2.1  | -1.3 | -1.8              |
|                    | NFPS                         | -2.8  | -4.9 | -6.5 | -3.6 | -2.0  | -0.9 | ...               |
| Guatemala          | CG                           | -2.3  | -0.1 | -0.5 | -1.5 | -1.5  | -0.5 | 0.2               |
| Haiti              | CG                           | -1.3  | -0.5 | -2.8 | -3.8 | -4.3  | -4.5 | -0.5              |
| Honduras           | CG                           | -6.4  | -3.3 | -4.9 | -9.2 | -5.2  | -2.9 | -2.5              |
| Mexico             | CPS                          | -2.4  | -0.4 | 1.6  | 0.7  | -0.4  | -0.1 | -0.1              |
| Nicaragua          | CG                           | -18.7 | 4.1  | -3.3 | -0.1 | -5.1  | -3.2 | 0.8               |
| Panama             | CG                           | 6.3   | -2.5 | -1.8 | 0.1  | -1.2  | 0.8  | -                 |
| Paraguay           | NFPS                         | 5.2   | 2.9  | 0.1  | 1.2  | 2.4   | 2.8  | ...               |
|                    | CG                           | 3.0   | 0.8  | -1.4 | -0.7 | 1.0   | -0.3 | -0.2              |
| Peru               | CG                           | ...   | -1.5 | -1.5 | -1.4 | 1.9   | -1.6 | 2.0               |
|                    | NFPS                         | ...   | -0.9 | -1.5 | -1.2 | 3.1   | -0.1 | ...               |
| Dominican Republic | CG                           | 0.3   | 2.8  | 2.9  | -0.4 | -1.2  | 0.5  | 0.2               |
| Uruguay            | CPS                          | -2.5  | -    | 0.5  | -1.5 | -3.0  | -1.5 | -1.5              |
| Venezuela          | NFPS                         | 0.1   | -2.2 | -5.9 | -1.3 | -13.8 | -5.9 | -                 |
|                    | CG                           | -2.1  | -0.1 | -3.8 | -2.5 | -6.8  | -4.8 | ...               |

Source: ECLAC, on the basis of official figures.

Note: Abbreviations used: CG = Central Government. NFPS = Non-financial public sector. NNFPS = National non-financial public sector (does not include provinces or municipalities).

CPS = Consolidated public sector.

<sup>a</sup> Calculated on the basis of figures in local currency.

<sup>b</sup> Preliminary estimates.

<sup>c</sup> Excludes the inflationary component of the interest rate.

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## **B. POVERTY AND DISTRIBUTION**

### **INDEX**

**B.1 POVERTY AND INDIGENCE LEVELS**

**B.2 CHANGES IN HOUSEHOLD INCOME LEVELS AND DISTRIBUTION**



Table B.1  
POVERTY AND INDIGENCE LEVELS  
(Percentages)

| Country            | Year              | Households below the poverty line <sup>a</sup> |       |                    |                   |       | Households below the indigence line |       |                    |                   |       |
|--------------------|-------------------|------------------------------------------------|-------|--------------------|-------------------|-------|-------------------------------------|-------|--------------------|-------------------|-------|
|                    |                   | Total                                          | Urban |                    |                   | Rural | Total                               | Urban |                    |                   | Rural |
|                    |                   |                                                | Total | Metro-politan area | Other urban areas |       |                                     | Total | Metro-politan area | Other urban areas |       |
| Argentina          | 1980              | 9                                              | 7     | 5                  | 9                 | 16    | 2                                   | 2     | 1                  | 2                 | 4     |
|                    | 1986              | 13                                             | 12    | 9                  | 15                | 17    | 4                                   | 3     | 3                  | 4                 | 6     |
|                    | 1990              | -                                              | -     | 16                 | -                 | -     | -                                   | -     | 4                  | -                 | -     |
|                    | 1992              | -                                              | -     | 10                 | -                 | -     | -                                   | -     | 1                  | -                 | -     |
|                    | 1994              | -                                              | 12    | 10                 | 16                | -     | -                                   | 2     | 2                  | 3                 | -     |
| Bolivia            | 1989              | -                                              | 49    | -                  | -                 | -     | -                                   | 22    | -                  | -                 | -     |
|                    | 1992              | -                                              | 45    | -                  | -                 | -     | -                                   | 18    | -                  | -                 | -     |
|                    | 1994              | -                                              | 41    | -                  | -                 | -     | -                                   | 14    | -                  | -                 | -     |
| Brazil             | 1979              | 39                                             | 30    | 21 <sup>b</sup>    | 34                | 62    | 17                                  | 10    | 6 <sup>b</sup>     | 12                | 35    |
|                    | 1987              | 40                                             | 34    | 24 <sup>b</sup>    | 37                | 60    | 18                                  | 13    | 8 <sup>b</sup>     | 16                | 34    |
|                    | 1990              | 42                                             | 37    | 28 <sup>b</sup>    | 41                | 55    | 19                                  | 16    | 9 <sup>b</sup>     | 19                | 30    |
|                    | 1993              | 41                                             | 39    | 31 <sup>b</sup>    | 41                | 51    | 19                                  | 16    | 11 <sup>b</sup>    | 18                | 30    |
|                    | 1995 <sup>c</sup> | ...                                            | ...   | ...                | ...               | ...   | ...                                 | ...   | ...                | ...               | ...   |
| Chile <sup>d</sup> | 1987              | 39                                             | 38    | 33                 | 41                | 45    | 14                                  | 14    | 11                 | 15                | 17    |
|                    | 1990              | 33                                             | 33    | 28                 | 37                | 34    | 11                                  | 10    | 8                  | 11                | 12    |
|                    | 1992              | 28                                             | 28    | 21                 | 31                | 28    | 7                                   | 7     | 5                  | 8                 | 8     |
|                    | 1994              | 24                                             | 24    | 17                 | 27                | 26    | 7                                   | 6     | 4                  | 7                 | 8     |
| Colombia           | 1980              | 39                                             | 36    | 30                 | 37                | 45    | 16                                  | 13    | 10                 | 14                | 22    |
|                    | 1986              | 38                                             | 36    | 31                 | 37                | 42    | 17                                  | 15    | 11                 | 16                | 22    |
|                    | 1990              | -                                              | 35    | -                  | -                 | -     | -                                   | 12    | -                  | -                 | -     |
|                    | 1992              | -                                              | 38    | -                  | -                 | -     | -                                   | 15    | -                  | -                 | -     |
|                    | 1993 <sup>e</sup> | 49                                             | 42    | 39                 | 43                | 60    | 27                                  | 17    | 15                 | 18                | 40    |
|                    | 1994 <sup>e</sup> | 47                                             | 41    | 35                 | 43                | 57    | 25                                  | 16    | 12                 | 18                | 38    |
| Costa Rica         | 1981              | 22                                             | 16    | 15                 | 17                | 28    | 6                                   | 5     | 5                  | 6                 | 8     |
|                    | 1988              | 25                                             | 21    | 19                 | 22                | 28    | 8                                   | 6     | 5                  | 6                 | 10    |
|                    | 1990              | 24                                             | 22    | 20                 | 25                | 25    | 10                                  | 7     | 5                  | 9                 | 12    |
|                    | 1992              | 25                                             | 25    | 22                 | 29                | 25    | 10                                  | 8     | 7                  | 9                 | 12    |
|                    | 1994              | 21                                             | 18    | 16                 | 21                | 23    | 8                                   | 6     | 4                  | 7                 | 10    |
| Guatemala          | 1980              | 65                                             | 41    | 26                 | 52                | 79    | 33                                  | 13    | 5                  | 19                | 44    |
|                    | 1986              | 68                                             | 54    | 45                 | 59                | 75    | 43                                  | 28    | 20                 | 31                | 53    |
|                    | 1990              | -                                              | -     | -                  | -                 | 72    | -                                   | -     | -                  | -                 | 45    |
| Honduras           | 1986              | 71                                             | 53    | -                  | -                 | 81    | 51                                  | 28    | -                  | -                 | 64    |
|                    | 1990              | 75                                             | 65    | -                  | -                 | 84    | 54                                  | 38    | -                  | -                 | 66    |
|                    | 1992              | 73                                             | 66    | -                  | -                 | 79    | 50                                  | 38    | -                  | -                 | 59    |
|                    | 1994              | 73                                             | 70    | -                  | -                 | 76    | 49                                  | 41    | -                  | -                 | 55    |
| Mexico             | 1984              | 34                                             | 28    | ...                | ...               | 45    | 11                                  | 7     | ...                | ...               | 20    |
|                    | 1989              | 39                                             | 34    | -                  | -                 | 49    | 14                                  | 9     | -                  | -                 | 23    |
|                    | 1992              | 36                                             | 30    | -                  | -                 | 46    | 12                                  | 7     | -                  | -                 | 20    |
|                    | 1994              | 36                                             | 29    | -                  | -                 | 47    | 12                                  | 6     | -                  | -                 | 20    |

Table B.1 (concl.)

| Country                    | Year | Households below the poverty line <sup>a</sup> |       |                    |                   |       | Households below the indigence line |       |                    |                   |       |
|----------------------------|------|------------------------------------------------|-------|--------------------|-------------------|-------|-------------------------------------|-------|--------------------|-------------------|-------|
|                            |      | Total                                          | Urban |                    |                   | Rural | Total                               | Urban |                    |                   | Rural |
|                            |      |                                                | Total | Metro-politan area | Other urban areas |       |                                     | Total | Metro-politan area | Other urban areas |       |
| Panama                     | 1979 | 36                                             | 31    | 27                 | 42                | 45    | 19                                  | 14    | 12                 | 19                | 27    |
|                            | 1986 | 34                                             | 30    | 27                 | 41                | 43    | 16                                  | 13    | 11                 | 19                | 22    |
|                            | 1989 | 38                                             | 34    | 32                 | 42                | 48    | 18                                  | 15    | 14                 | 20                | 25    |
|                            | 1991 | 36                                             | 34    | 32                 | 40                | 43    | 16                                  | 14    | 14                 | 15                | 21    |
|                            | 1994 | 30                                             | 25    | 23                 | 35                | 41    | 12                                  | 9     | 8                  | 13                | 20    |
| Paraguay                   | 1986 | ...                                            | ...   | 46                 | ...               | ...   | ...                                 | ...   | 16                 | ...               | ...   |
|                            | 1990 | ...                                            | ...   | 37                 | ...               | ...   | ...                                 | ...   | 10                 | ...               | ...   |
|                            | 1992 | ...                                            | ...   | 36                 | ...               | ...   | ...                                 | ...   | 13                 | ...               | ...   |
| Peru                       | 1979 | 46                                             | 35    | 29                 | 41                | 65    | 21                                  | 12    | 9                  | 15                | 37    |
|                            | 1986 | 52                                             | 45    | 37                 | 53                | 64    | 25                                  | 16    | 11                 | 22                | 39    |
| Uruguay                    | 1981 | 11                                             | 9     | 6                  | 13                | 21    | 3                                   | 2     | 1                  | 3                 | 7     |
|                            | 1986 | 15                                             | 14    | 9                  | 19                | 23    | 3                                   | 3     | 2                  | 4                 | 8     |
|                            | 1990 | -                                              | 12    | 7                  | 17                | -     | -                                   | 2     | 1                  | 3                 | -     |
|                            | 1992 | -                                              | 8     | 4                  | 12                | -     | -                                   | 1     | 1                  | 2                 | -     |
|                            | 1994 | -                                              | 6     | 4                  | 7                 | -     | -                                   | 1     | 1                  | 1                 | -     |
| Venezuela                  | 1981 | 22                                             | 18    | 12                 | 20                | 35    | 7                                   | 5     | 3                  | 6                 | 15    |
|                            | 1986 | 27                                             | 25    | 16                 | 28                | 34    | 9                                   | 8     | 4                  | 9                 | 14    |
|                            | 1990 | 34                                             | 33    | 25                 | 36                | 38    | 12                                  | 11    | 7                  | 12                | 17    |
|                            | 1992 | 33                                             | 32    | 21                 | 35                | 36    | 11                                  | 10    | 6                  | 12                | 16    |
|                            | 1994 | 42.1                                           | 41    | 21                 | 46.2              | 47.7  | 15                                  | 14    | 4                  | 16                | 23    |
| Latin America <sup>b</sup> | 1980 | 35                                             | 25    | -                  | -                 | 54    | 15                                  | 9     | -                  | -                 | 28    |
|                            | 1986 | 37                                             | 30    | -                  | -                 | 53    | 17                                  | 11    | -                  | -                 | 30    |
|                            | 1990 | 41                                             | 36    | -                  | -                 | 56    | 18                                  | 13    | -                  | -                 | 33    |
|                            | 1994 | 39                                             | 34    | -                  | -                 | 55    | 17                                  | 12    | -                  | -                 | 33    |

Source: ECLAC, *Social Panorama of Latin America. 1996 Edition* (LC/G.1946-P), Santiago, Chile, 1997, table 16 of the Statistical appendix. United Nations publications, Sales No. E.97.II.G.4.

<sup>a</sup> Includes households below the indigence line.

<sup>b</sup> Average of the figures for Rio de Janeiro and São Paulo.

<sup>c</sup> See box I.1.

<sup>d</sup> Calculations based on the 1987, 1990, 1992 and 1994 national socio-economic survey (CASEN) data. Estimates adjusted for the latest figures for the household income and expenditure account from the Ministry of Planning and Cooperation (MIDEPLAN).

<sup>e</sup> Beginning in 1993, the geographical coverage of the survey was extended to nearly the entire urban population of the country, plus the rural population. Until then, the survey covered approximately half the urban population.

<sup>f</sup> Estimates could not be made for the Federal District because the sample size is too small.

<sup>g</sup> Estimates for 19 countries in the region.

Table B.2  
CHANGES IN HOUSEHOLD INCOME LEVELS AND DISTRIBUTION

| Country                          | Year              | Average household income <sup>a</sup> |       | Gini coefficient <sup>b</sup> |       | Poorest quartile's income share <sup>c</sup> |       | Income share of poorest 40% |       | Income share of richest 10% |       | Average income of richest 10% as multiple of average income of poorest 40% |       | Households with below-average income |       |
|----------------------------------|-------------------|---------------------------------------|-------|-------------------------------|-------|----------------------------------------------|-------|-----------------------------|-------|-----------------------------|-------|----------------------------------------------------------------------------|-------|--------------------------------------|-------|
|                                  |                   | Urban                                 | Rural | Urban                         | Rural | Urban                                        | Rural | Urban                       | Rural | Urban                       | Rural | Urban                                                                      | Rural | Urban                                | Rural |
|                                  |                   | (Percentages)                         |       |                               |       |                                              |       |                             |       |                             |       |                                                                            |       |                                      |       |
| Argentina (Greater Buenos Aires) | 1980              | 4.56                                  | -     | 0.365                         | -     | 9.3                                          | -     | 18.0                        | -     | 29.8                        | -     | 6.7                                                                        | -     | 66                                   | -     |
|                                  | 1986              | 4.30                                  | -     | 0.406                         | -     | 8.8                                          | -     | 16.2                        | -     | 34.5                        | -     | 8.5                                                                        | -     | 74                                   | -     |
|                                  | 1990              | 3.59                                  | -     | 0.423                         | -     | 8.4                                          | -     | 14.9                        | -     | 34.8                        | -     | 9.3                                                                        | -     | 72                                   | -     |
|                                  | 1992              | 4.62                                  | -     | 0.408                         | -     | 7.3                                          | -     | 15.2                        | -     | 31.6                        | -     | 8.3                                                                        | -     | 71                                   | -     |
|                                  | 1994              | 4.91                                  | -     | 0.439                         | -     | 6.8                                          | -     | 13.9                        | -     | 34.2                        | -     | 9.8                                                                        | -     | 72                                   | -     |
|                                  | 1994              | 4.53                                  | -     | 0.438                         | -     | 7.0                                          | -     | 14.4                        | -     | 34.6                        | -     | 9.7                                                                        | -     | 73                                   | -     |
| Bolivia <sup>d</sup> (17 cities) | 1989              | 1.77                                  | -     | 0.484                         | -     | 5.4                                          | -     | 12.1                        | -     | 38.2                        | -     | 12.6                                                                       | -     | 71                                   | -     |
|                                  | 1992              | 2.06                                  | -     | 0.467                         | -     | 6.5                                          | -     | 13.3                        | -     | 38.3                        | -     | 11.5                                                                       | -     | 73                                   | -     |
|                                  | 1994              | 2.15                                  | -     | 0.434                         | -     | 7.5                                          | -     | 15.1                        | -     | 35.4                        | -     | 9.3                                                                        | -     | 74                                   | -     |
|                                  |                   |                                       |       |                               |       |                                              |       |                             |       |                             |       |                                                                            |       |                                      |       |
| Brazil                           | 1979              | 3.21                                  | 1.30  | 0.493                         | 0.407 | 5.6                                          | 8.1   | 11.7                        | 16.6  | 39.1                        | 34.7  | 13.3                                                                       | 8.4   | 74                                   | 72    |
|                                  | 1987              | 3.43                                  | 1.50  | 0.543                         | 0.472 | 4.4                                          | 6.6   | 9.7                         | 13.9  | 44.3                        | 40.0  | 18.2                                                                       | 11.5  | 76                                   | 75    |
|                                  | 1990              | 3.24                                  | 1.62  | 0.535                         | 0.458 | 4.5                                          | 7.1   | 9.6                         | 14.4  | 41.7                        | 38.0  | 17.3                                                                       | 10.5  | 75                                   | 74    |
|                                  | 1993              | 2.74                                  | 1.83  | 0.512                         | 0.476 | 5.5                                          | 6.2   | 11.8                        | 13.4  | 42.5                        | 41.9  | 14.5                                                                       | 12.5  | 76                                   | 73    |
|                                  |                   |                                       |       |                               |       |                                              |       |                             |       |                             |       |                                                                            |       |                                      |       |
| Chile <sup>e</sup>               | 1987              | 2.56                                  | 1.80  | 0.485                         | 0.387 | 6.1                                          | 9.3   | 12.6                        | 17.7  | 39.6                        | 34.1  | 12.6                                                                       | 7.7   | 74                                   | 74    |
|                                  | 1990              | 2.68                                  | 2.93  | 0.471                         | 0.486 | 6.6                                          | 6.8   | 13.4                        | 13.8  | 39.2                        | 45.1  | 11.7                                                                       | 11.6  | 74                                   | 80    |
|                                  | 1992              | 3.10                                  | 2.72  | 0.474                         | 0.415 | 6.7                                          | 8.5   | 13.6                        | 16.6  | 40.5                        | 37.4  | 11.9                                                                       | 9.0   | 75                                   | 76    |
|                                  | 1994              | 3.46                                  | 2.75  | 0.479                         | 0.414 | 6.4                                          | 8.7   | 13.4                        | 17.1  | 40.3                        | 38.4  | 12.1                                                                       | 9.0   | 74                                   | 76    |
| Colombia (8 major cities)        | 1980              | 2.05                                  | -     | 0.518                         | -     | 4.9                                          | -     | 11.0                        | -     | 41.3                        | -     | 15.0                                                                       | -     | 75                                   | -     |
|                                  | 1986              | 2.36                                  | -     | 0.455                         | -     | 5.7                                          | -     | 13.0                        | -     | 35.3                        | -     | 10.9                                                                       | -     | 72                                   | -     |
|                                  | 1990              | 2.59                                  | -     | 0.450                         | -     | 6.6                                          | -     | 13.6                        | -     | 34.9                        | -     | 10.2                                                                       | -     | 73                                   | -     |
|                                  | 1992              | 2.44                                  | -     | 0.454                         | -     | 5.9                                          | -     | 12.9                        | -     | 34.5                        | -     | 10.7                                                                       | -     | 72                                   | -     |
|                                  | 1993 <sup>f</sup> | 2.51                                  | 1.44  | 0.518                         | 0.505 | 5.1                                          | 3.6   | 11.2                        | 10.0  | 43.8                        | 37.6  | 15.6                                                                       | 15.1  | 77                                   | 72    |
|                                  | 1994 <sup>f</sup> | 2.52                                  | 1.53  | 0.505                         | 0.494 | 5.3                                          | 3.7   | 11.6                        | 10.0  | 41.9                        | 34.6  | 14.5                                                                       | 13.8  | 76                                   | 72    |
| Costa Rica                       | 1981              | 2.95                                  | 2.50  | 0.328                         | 0.355 | 9.5                                          | 7.9   | 18.9                        | 17.2  | 23.2                        | 25.6  | 4.9                                                                        | 6.0   | 65                                   | 66    |
|                                  | 1988              | 2.57                                  | 2.30  | 0.364                         | 0.358 | 8.3                                          | 7.8   | 17.2                        | 17.0  | 27.6                        | 26.3  | 6.4                                                                        | 6.2   | 68                                   | 66    |
|                                  | 1990              | 2.56                                  | 2.30  | 0.345                         | 0.351 | 8.2                                          | 7.8   | 17.8                        | 17.6  | 24.6                        | 24.5  | 5.5                                                                        | 5.6   | 65                                   | 65    |
|                                  | 1992              | 2.49                                  | 2.30  | 0.362                         | 0.358 | 7.9                                          | 7.7   | 17.0                        | 17.3  | 26.9                        | 25.2  | 6.4                                                                        | 5.8   | 67                                   | 66    |
|                                  | 1994              | 3.09                                  | 2.59  | 0.363                         | 0.372 | 8.3                                          | 7.6   | 17.4                        | 17.1  | 27.5                        | 28.5  | 6.3                                                                        | 6.6   | 69                                   | 69    |
| Guatemala                        | 1986              | 1.55                                  | 1.01  | 0.464                         | 0.472 | 5.8                                          | 6.1   | 12.5                        | 13.1  | 36.4                        | 39.5  | 11.6                                                                       | 12.1  | 72                                   | 76    |
|                                  | 1989              | 1.89                                  | 1.00  | 0.479                         | 0.432 | 5.4                                          | 6.4   | 12.1                        | 14.4  | 37.9                        | 35.1  | 12.5                                                                       | 9.7   | 73                                   | 73    |
| Honduras                         | 1990              | 1.27                                  | 0.70  | 0.487                         | 0.465 | 5.4                                          | 6.1   | 12.2                        | 13.1  | 38.9                        | 37.4  | 12.8                                                                       | 11.4  | 73                                   | 75    |
|                                  | 1992              | 1.16                                  | 0.80  | 0.461                         | 0.415 | 6.4                                          | 6.8   | 13.2                        | 15.0  | 35.4                        | 29.9  | 10.8                                                                       | 8.0   | 71                                   | 71    |
|                                  | 1994              | 1.08                                  | 0.88  | 0.459                         | 0.467 | 6.2                                          | 5.1   | 13.3                        | 12.1  | 37.2                        | 36.2  | 11.2                                                                       | 11.9  | 73                                   | 71    |

Table B.2 (concl.)

| Country             | Year | Average household income <sup>a</sup> |       | Gini coefficient <sup>b</sup> |       | Poorest quartile's income share <sup>c</sup> |       | Income share of poorest 40% |       | Income share of richest 10% |       | Average income of richest 10% as multiple of average income of poorest 40% |       | Households with below-average income |       |
|---------------------|------|---------------------------------------|-------|-------------------------------|-------|----------------------------------------------|-------|-----------------------------|-------|-----------------------------|-------|----------------------------------------------------------------------------|-------|--------------------------------------|-------|
|                     |      | Urban                                 | Rural | Urban                         | Rural | Urban                                        | Rural | Urban                       | Rural | Urban                       | Rural | Urban                                                                      | Rural | Urban                                | Rural |
|                     |      | (Percentages)                         |       |                               |       |                                              |       |                             |       |                             |       |                                                                            |       |                                      |       |
| Mexico <sup>g</sup> | 1984 | 2.33                                  | 1.75  | 0.321                         | 0.323 | 10.5                                         | 10.6  | 20.1                        | 20.3  | 25.8                        | 26.4  | 5.1                                                                        | 5.2   | 70                                   | 71    |
|                     | 1989 | 2.54                                  | 1.57  | 0.424                         | 0.345 | 8.5                                          | 9.6   | 16.0                        | 18.7  | 36.9                        | 27.4  | 9.1                                                                        | 5.9   | 75                                   | 70    |
|                     | 1992 | 2.74                                  | 1.75  | 0.414                         | 0.341 | 8.7                                          | 10.0  | 16.6                        | 18.7  | 28.9                        | 28.9  | 8.4                                                                        | 6.0   | 73                                   | 72    |
|                     | 1994 | 2.76                                  | 1.68  | 0.405                         | 0.330 | 9.0                                          | 11.0  | 16.8                        | 20.1  | 34.3                        | 27.1  | 8.2                                                                        | 5.4   | 74                                   | 71    |
| Panama              | 1979 | 2.65                                  | 1.67  | 0.399                         | 0.347 | 7.0                                          | 9.5   | 15.5                        | 17.8  | 29.1                        | 28.1  | 7.5                                                                        | 6.3   | 67                                   | 67    |
|                     | 1986 | 2.89                                  | 2.42  | 0.430                         | 0.451 | 6.2                                          | 6.8   | 14.2                        | 13.6  | 33.0                        | 38.8  | 9.3                                                                        | 10.6  | 70                                   | 76    |
|                     | 1989 | 2.86                                  | 1.90  | 0.460                         | 0.432 | 6.0                                          | 7.6   | 13.2                        | 15.0  | 36.2                        | 36.1  | 10.9                                                                       | 9.7   | 73                                   | 73    |
|                     | 1991 | 2.72                                  | 2.14  | 0.448                         | 0.431 | 5.9                                          | 7.5   | 13.3                        | 15.0  | 34.2                        | 35.6  | 10.3                                                                       | 9.5   | 71                                   | 72    |
| Paraguay (Asunción) | 1994 | 3.40                                  | 2.16  | 0.451                         | 0.411 | 6.4                                          | 7.7   | 13.8                        | 15.5  | 37.4                        | 33.1  | 10.9                                                                       | 8.5   | 73                                   | 71    |
|                     | 1986 | 1.81                                  | -     | 0.404                         | -     | 8.0                                          | -     | 16.3                        | -     | 31.8                        | -     | 7.8                                                                        | -     | 71                                   | -     |
|                     | 1990 | 1.92                                  | -     | 0.357                         | -     | 9.4                                          | -     | 18.6                        | -     | 28.9                        | -     | 7.2                                                                        | -     | 68                                   | -     |
|                     | 1992 | 2.02                                  | -     | 0.391                         | -     | 7.8                                          | -     | 16.2                        | -     | 29.2                        | -     | 7.2                                                                        | -     | 68                                   | -     |
| (urban areas)       | 1994 | -                                     | -     | 0.417                         | -     | 8.3                                          | -     | 16.2                        | -     | 35.2                        | -     | 8.7                                                                        | -     | 74                                   | -     |
|                     | 1994 | -                                     | -     | 0.423                         | -     | 5.7                                          | -     | 16.1                        | -     | 35.2                        | -     | 8.7                                                                        | -     | 73                                   | -     |
| Uruguay             | 1981 | 3.91                                  | -     | 0.379                         | -     | 9.3                                          | -     | 17.7                        | -     | 31.2                        | -     | 7.1                                                                        | -     | 69                                   | -     |
|                     | 1986 | 3.50                                  | -     | 0.385                         | -     | 8.7                                          | -     | 17.3                        | -     | 32.4                        | -     | 7.8                                                                        | -     | 72                                   | -     |
|                     | 1990 | 3.29                                  | -     | 0.353                         | -     | 10.9                                         | -     | 20.1                        | -     | 31.2                        | -     | 6.2                                                                        | -     | 70                                   | -     |
|                     | 1992 | 3.73                                  | -     | 0.301                         | -     | 11.9                                         | -     | 21.9                        | -     | 25.9                        | -     | 4.7                                                                        | -     | 67                                   | -     |
| Venezuela           | 1994 | 4.06                                  | -     | 0.300                         | -     | 11.8                                         | -     | 21.6                        | -     | 25.4                        | -     | 4.7                                                                        | -     | 67                                   | -     |
|                     | 1981 | 2.90                                  | 2.00  | 0.306                         | 0.288 | 10.0                                         | 10.2  | 20.2                        | 20.5  | 21.8                        | 20.5  | 4.3                                                                        | 4.0   | 66                                   | 67    |
|                     | 1986 | 2.53                                  | 1.80  | 0.384                         | 0.370 | 8.0                                          | 9.0   | 16.3                        | 17.6  | 28.9                        | 29.2  | 7.2                                                                        | 6.7   | 70                                   | 69    |
|                     | 1990 | 2.18                                  | 1.80  | 0.378                         | 0.316 | 8.2                                          | 10.1  | 16.8                        | 19.8  | 28.4                        | 23.8  | 6.8                                                                        | 4.8   | 69                                   | 68    |
|                     | 1992 | 2.30                                  | 1.93  | 0.380                         | 0.331 | 8.0                                          | 9.2   | 16.4                        | 19.2  | 28.1                        | 25.0  | 6.8                                                                        | 5.2   | 70                                   | 68    |
|                     | 1994 | 1.90                                  | 1.58  | 0.387                         | 0.349 | 8.4                                          | 9.3   | 16.7                        | 18.6  | 31.4                        | 29.3  | 7.5                                                                        | 6.1   | 71                                   | 69    |

Source: ECLAC, *Social Panorama of Latin America, 1996 Edition* (LC/G.1946-P), Santiago, Chile, 1997, table 23 of the Statistical appendix. United Nations publication, Sales No. E.97.II.G.4.

<sup>a</sup> Average monthly per capita household income divided by the per capita poverty line.

<sup>b</sup> Calculated on the basis of per capita household income distribution by deciles.

<sup>c</sup> Percentage of total income received by the 25% of all households having the lowest incomes.

<sup>d</sup> Both the 1989 and 1992 surveys include the eight departmental capitals and El Alto. The 1989 survey also includes eight other cities, which represented 8.2% of the total.

<sup>e</sup> Calculations based on 1987, 1990, 1992 and 1994 CASEN (national socio-economic survey) data. Estimates adjusted for the latest figures for the household income and expenditure account from the Ministry of Planning and Cooperation (MIDEPLAN).

<sup>f</sup> Beginning in 1993, the geographical coverage of the survey was extended to nearly the entire urban and rural population of the country. Until then, the survey covered approximately half the urban population.

<sup>g</sup> The data are from national household income and expenditure surveys (ENIG).



## C. FOREIGN TRADE, FOREIGN INVESTMENT AND EXTERNAL FINANCE

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Table C.1  
INTERNATIONAL TRADE GROWTH, 1960-1995  
(Annual average %)

|                  | Total<br>world | Devel-<br>oped<br>countries | United<br>States | Japan | European<br>Union | Devel-<br>oping<br>countries | Latin<br>America <sup>a</sup> | Middle<br>East | Asia <sup>b</sup> | Africa | Economies<br>in transition |
|------------------|----------------|-----------------------------|------------------|-------|-------------------|------------------------------|-------------------------------|----------------|-------------------|--------|----------------------------|
| <b>1960-1970</b> |                |                             |                  |       |                   |                              |                               |                |                   |        |                            |
| Real GDP         | 5.2            | 5.1                         | 4.4              | 10.3  | 4.7               | 5.8                          | 5.5                           | 6.2            | 5.1               | 5.4    | 6.7                        |
| Exp. volume      | 7.4            | 8.4                         | 6.6              | 16.0  | 8.8               | 7.9                          | 3.1                           | 9.5            | 6.5               | 11.4   | ...                        |
| Exp. value       | 9.3            | 10.1                        | 7.8              | 16.9  | 10.4              | 7.4                          | 5.7                           | 9.3            | 6.7               | 9.0    | ...                        |
| Imp. volume      | 8.6            | 9.5                         | 9.3              | 14.4  | 8.9               | 5.3                          | 4.9                           | 6.3            | 6.0               | 4.2    | ...                        |
| Imp. value       | 9.2            | 10.3                        | 10.2             | 15.4  | 10.1              | 6.7                          | 6.3                           | 7.4            | 6.9               | 5.3    | ...                        |
| <b>1970-1980</b> |                |                             |                  |       |                   |                              |                               |                |                   |        |                            |
| Real GDP         | 3.7            | 3.1                         | 2.8              | 4.4   | 2.9               | 5.5                          | 5.6                           | 6.4            | 6.1               | 6.2    | 5.2                        |
| Exp. volume      | 5.1            | 6.4                         | 6.2              | 9.7   | 5.0               | 0.4                          | 2.2                           | -1.3           | 8.3               | -2.7   | 6.1                        |
| Exp. value       | 20.3           | 18.8                        | 18.2             | 20.8  | 19.3              | 25.9                         | 20.6                          | 34.3           | 25.8              | 21.7   | 14.9                       |
| Imp. volume      | 5.4            | 4.9                         | 4.7              | 5.0   | 5.5               | 7.8                          | 7.4                           | 16.3           | 7.6               | 7.8    | 8.3                        |
| Imp. value       | 20.2           | 19.5                        | 21.2             | 22.0  | 19.8              | 23.8                         | 21.7                          | 33.6           | 23.5              | 22.2   | 13.6                       |
| <b>1980-1985</b> |                |                             |                  |       |                   |                              |                               |                |                   |        |                            |
| Real GDP         | 2.0            | 2.4                         | 2.9              | 3.9   | 1.5               | 1.9                          | 0.6                           | 0.5            | 5.3               | 1.0    | 2.1                        |
| Exp. volume      | 2.5            | 3.4                         | -0.2             | 7.4   | 1.7               | -1.4                         | 5.5                           | -12.3          | 7.4               | -4.8   | 5.1                        |
| Exp. value       | -0.6           | 0.5                         | -0.2             | 6.2   | -1.1              | -4.4                         | 0.8                           | -14.3          | 2.5               | -8.3   | 0.5                        |
| Imp. volume      | 2.7            | 3.2                         | 6.8              | 1.7   | 1.8               | 0.2                          | -5.9                          | 0.6            | 4.9               | -2.5   | 3.1                        |
| Imp. value       | -0.4           | -1.4                        | 7.1              | -1.6  | -3.0              | -2.6                         | -8.1                          | -2.0           | 2.5               | -6.3   | -1.3                       |
| <b>1985-1990</b> |                |                             |                  |       |                   |                              |                               |                |                   |        |                            |
| Real GDP         | 3.3            | 3.2                         | 3.0              | 4.6   | 3.1               | 3.4                          | 1.9                           | 1.3            | 6.9               | 2.4    | 0.8                        |
| Exp. volume      | 6.4            | 5.3                         | 8.2              | 2.9   | 9.9               | 8.2                          | 5.1                           | 7.9            | 12.7              | 2.4    | -1.6                       |
| Exp. value       | 12.1           | 14.0                        | 12.5             | 10.3  | 15.9              | 11.5                         | 5.8                           | 7.3            | 18.6              | 3.1    | 1.0                        |
| Imp. volume      | 7.1            | 6.5                         | 3.7              | 9.9   | 7.6               | 6.4                          | 6.4                           | -3.5           | 13.5              | 0.0    | 0.6                        |
| Imp. value       | 12.0           | 14.6                        | 7.4              | 12.6  | 16.1              | 13.4                         | 9.7                           | 2.9            | 19.0              | 5.3    | 3.5                        |
| <b>1990-1995</b> |                |                             |                  |       |                   |                              |                               |                |                   |        |                            |
| Real GDP         | 1.7            | 1.5                         | 1.9              | 1.3   | 1.3               | 4.8                          | 3.0                           | 2.3            | 7.6               | 1.6    | -7.7                       |
| Exp. volume      | 6.0            | 5.1                         | 6.3              | 1.8   | 4.9               | 9.0                          | 7.6                           | 4.3            | 15.0              | 1.1    | -15.1 <sup>c</sup>         |
| Exp. value       | 8.2            | 12.1                        | 8.2              | 9.0   | 6.1               | 10.8                         | 9.1                           | 2.9            | 15.8              | 0.2    | -0.2                       |
| Imp. volume      | 6.3            | 5.1                         | 7.0              | 6.1   | 3.7               | 10.5                         | 12.8                          | 2.2            | 14.0              | 2.0    | -8.1 <sup>d</sup>          |
| Imp. value       | 7.7            | 5.9                         | 8.3              | 7.7   | 4.3               | 12.7                         | 15.7                          | 10.2           | 16.1              | 5.1    | -3.8                       |

Source: UNCTAD, *Handbook of International Trade and Development Statistics*, 1988, New York, 1989. United Nations publication, Sales No. E/F.88.II.D.11; *Handbook of International Trade and Development Statistics*, 1994, New York, 1995. United Nations publication, Sales No. E/F.95.II.D.15; and *Trade and Development Report*, 1996, New York, 1996. United Nations publication, Sales No. E.96.II.D.6; United Nations, *World Economic and Social Survey*, 1996, New York, 1996. United Nations publication, Sales No. E.96.II.C.1; and *Monthly Bulletin of Statistics*, various issues, New York.

a/ Includes 19 countries; figures from ECLAC. b/ Includes China. c/ Up to 1992 only. d/ Up to 1993 only.

Table C.2  
**SHARE IN WORLD TRADE, 1960-1994**  
*(Percentages in current dollars)*

|                                                     | Exports      |              |              |                   |                   | Imports      |              |              |                   |                   |
|-----------------------------------------------------|--------------|--------------|--------------|-------------------|-------------------|--------------|--------------|--------------|-------------------|-------------------|
|                                                     | 1960         | 1970         | 1980         | 1990 <sup>a</sup> | 1994 <sup>a</sup> | 1960         | 1970         | 1980         | 1990 <sup>a</sup> | 1994 <sup>a</sup> |
| <b>World</b>                                        | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b>      | <b>100.0</b>      | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b>      | <b>100.0</b>      |
| <b>Developed countries</b>                          | <b>65.9</b>  | <b>70.9</b>  | <b>62.6</b>  | <b>71.7</b>       | <b>69.4</b>       | <b>64.9</b>  | <b>71.6</b>  | <b>68.3</b>  | <b>72.4</b>       | <b>67.9</b>       |
| Group of Seven                                      | 48.9         | 52.7         | 46.3         | 52.1              | 51.3              | 41.9         | 44.8         | 43.1         | 52.3              | 50.2              |
| United States                                       | 15.8         | 13.7         | 11.0         | 11.5              | 12.3              | 11.1         | 12.2         | 12.5         | 14.5              | 16.3              |
| Japan                                               | 3.1          | 6.1          | 6.5          | 8.4               | 9.5               | 3.3          | 5.8          | 6.8          | 6.6               | 6.5               |
| European Union <sup>b</sup>                         | 32.2         | 35.5         | 32.5         | 39.5              | 36.5              | 32.7         | 35.3         | 34.6         | 39.6              | 34.6              |
| <b>Economies in transition</b>                      | <b>10.1</b>  | <b>9.8</b>   | <b>7.7</b>   | <b>5.0</b>        | <b>3.5</b>        | <b>10.2</b>  | <b>9.7</b>   | <b>7.7</b>   | <b>5.5</b>        | <b>3.1</b>        |
| <b>Developing countries</b>                         | <b>21.9</b>  | <b>18.4</b>  | <b>28.7</b>  | <b>23.3</b>       | <b>26.7</b>       | <b>22.6</b>  | <b>17.9</b>  | <b>22.9</b>  | <b>22.1</b>       | <b>28.9</b>       |
| Latin America and the Caribbean                     | 7.7          | 5.5          | 5.5          | 3.9               | 3.8               | 7.3          | 5.5          | 5.9          | 3.3               | 4.8               |
| LAIA                                                | 5.6          | 4.0          | 4.0          | 3.3               | 3.4               | 5.0          | 3.5          | 4.1          | 2.4               | 4.0               |
| CACM                                                | 0.3          | 0.4          | 0.2          | 0.1               | 0.1               | 0.4          | 0.4          | 0.3          | 0.2               | 0.2               |
| CARICOM                                             | 0.5          | 0.4          | 0.5          | 0.2               | 0.1               | 0.6          | 0.6          | 0.7          | 0.2               | 0.2               |
| Asia <sup>c</sup>                                   | 9.5          | 8.1          | 8.2          | 16.7              | 21.4              | 9.7          | 7.8          | 12.3         | 15.9              | 22.0              |
| Newly industrializing economies (NIEs) <sup>d</sup> | 3.4          | 3.0          | 6.0          | 10.3              | 14.3              | 3.6          | 3.8          | 5.8          | 10.3              | 14.6              |
| China                                               | 2.0          | 0.7          | 0.9          | 1.8               | 2.9               | 1.9          | 0.7          | 0.9          | 1.5               | 2.7               |
| India                                               | 1.0          | 0.6          | 0.4          | 0.5               | 0.6               | 1.7          | 0.6          | 0.7          | 0.7               | 0.6               |
| <b>Africa</b>                                       | <b>4.2</b>   | <b>4.1</b>   | <b>4.7</b>   | <b>2.3</b>        | <b>1.7</b>        | <b>4.9</b>   | <b>3.4</b>   | <b>3.6</b>   | <b>2.2</b>        | <b>1.8</b>        |
| Oil-exporting countries <sup>e</sup>                | 6.8          | 6.3          | 16.4         | 5.9               | 5.2               | 4.8          | 3.5          | 7.0          | 3.9               | 5.1               |
| Non-oil-exporting countries <sup>e</sup>            | 15.1         | 12.1         | 12.3         | 17.4              | 21.5              | 17.9         | 14.4         | 15.9         | 18.2              | 23.8              |

**Source:** UNCTAD, *Handbook of International Trade and Development Statistics, 1991*, New York, 1992. United Nations publication, Sales No. E/F.92.II.D.6; United Nations, *World Economic Survey, 1993*, New York. United Nations publication, Sales No. E.93.II.C.1; International Monetary Fund (IMF), *Direction of Trade Statistics Yearbook*, Washington, D.C., 1993.

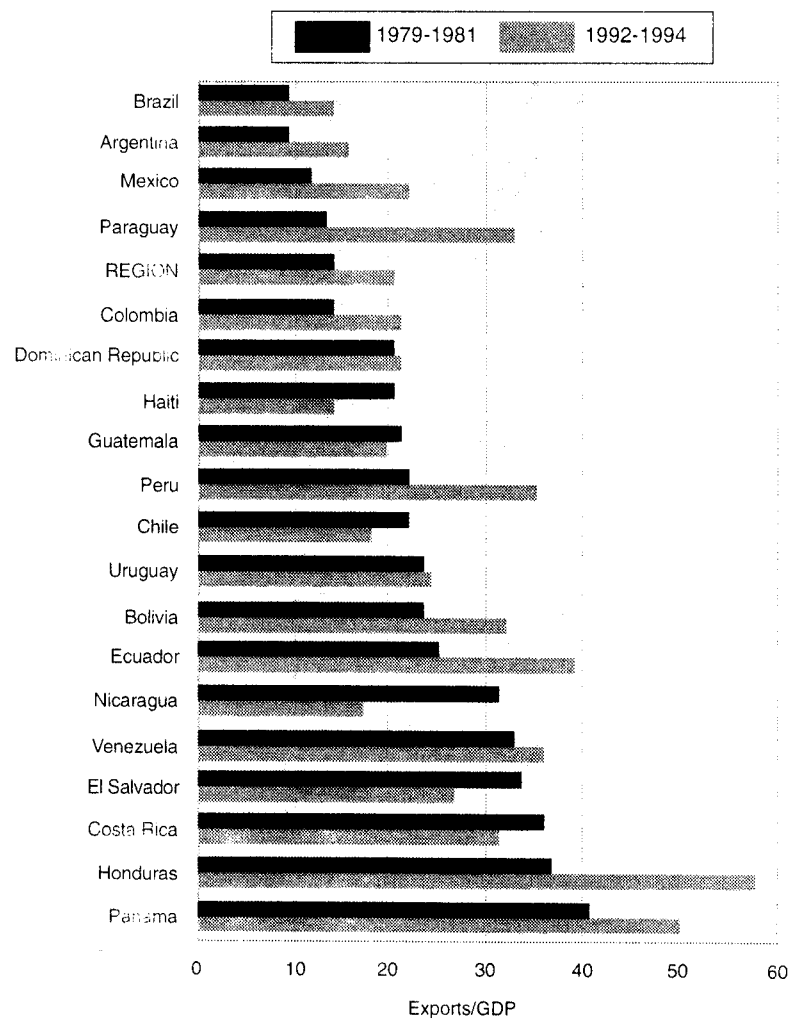
<sup>a</sup> 1990 and 1994 updated on the basis of United Nations, *Monthly Bulletin of Statistics*, New York, September 1996. <sup>b</sup> Does not include Austria, Finland or Sweden. <sup>c</sup> Developing Asian countries, including China. <sup>d</sup> Includes 8 countries. <sup>e</sup> ECLAC estimates.

Table C.3  
**LATIN AMERICA: GROWTH RATES OF EXPORTS AND GROSS  
DOMESTIC PRODUCT, 1970-1995**  
*(In 1980 dollars; annual growth rates)*

|                                                     | 1970-1980  |             |                          | 1980-1990  |             |                          | 1990-1995  |             |                          |
|-----------------------------------------------------|------------|-------------|--------------------------|------------|-------------|--------------------------|------------|-------------|--------------------------|
|                                                     | GDP        | Exports     |                          | GDP        | Exports     |                          | GDP        | Exports     |                          |
|                                                     |            | Vol-<br>ume | Pur-<br>chasing<br>power |            | Vol-<br>ume | Pur-<br>chasing<br>power |            | Vol-<br>ume | Pur-<br>chasing<br>power |
| Argentina                                           | 2.8        | 2.1         | 3.2                      | -0.9       | 7.1         | 2.4                      | 5.7        | 7.1         | 6.6                      |
| Bolivia                                             | 3.9        | -1.7        | 7.0                      | 0.0        | 1.4         | -2.4                     | 3.6        | 9.3         | 4.3                      |
| Brazil                                              | 8.6        | 8.2         | 5.3                      | 1.5        | 6.5         | 4.2                      | 2.7        | 7.1         | 8.7                      |
| Colombia                                            | 5.4        | 3.7         | 5.5                      | 3.7        | 6.4         | 4.9                      | 4.3        | 5.4         | 7.7                      |
| Costa Rica                                          | 5.5        | 3.8         | 4.1                      | 2.3        | 4.3         | 3.9                      | 4.5        | 11.1        | 10.1                     |
| Chile                                               | 2.5        | 7.4         | 1.3                      | 2.8        | 6.6         | 4.8                      | 7.1        | 9.7         | 12.0                     |
| Ecuador                                             | 8.9        | 14.6        | 13.3                     | 1.9        | 6.2         | 3.6                      | 3.4        | 8.8         | 5.6                      |
| El Salvador                                         | 3.1        | 4.6         | 4.7                      | -0.1       | -3.1        | -9.5                     | 5.5        | 14.9        | 22.7                     |
| Guatemala                                           | 5.7        | 6.4         | 6.3                      | 0.8        | -0.7        | -1.8                     | 4.1        | 5.8         | 7.3                      |
| Haiti                                               | 4.7        | 6.7         | 6.5                      | -0.4       | 1.7         | -3.4                     | -5.8       | -9.3        | -8.6                     |
| Honduras                                            | 5.6        | 4.1         | 3.9                      | 2.3        | 1.2         | 1.3                      | 3.3        | 0.4         | 3.9                      |
| Mexico                                              | 6.7        | 10.2        | 14.4                     | 1.6        | 8.8         | 4.8                      | 0.7        | 10.5        | 8.2                      |
| Nicaragua                                           | 0.2        | -1.1        | -1.6                     | -1.4       | -0.7        | -3.2                     | 1.4        | 6.5         | 4.3                      |
| Paraguay                                            | 8.7        | 7.3         | 5.2                      | 3.2        | 11.8        | 16.1                     | 3.0        | 5.5         | 11.5                     |
| Peru                                                | 3.9        | 2.3         | 1.5                      | -1.2       | -2.3        | -4.7                     | 5.5        | 8.3         | 8.5                      |
| Dominican<br>Republic                               | 7.1        | 4.9         | 3.9                      | 3.0        | 0.2         | -4.7                     | 3.8        | -0.7        | 1.9                      |
| Uruguay                                             | 3.0        | 5.4         | -0.5                     | 0.5        | 5.0         | 4.7                      | 3.4        | 2.7         | 2.8                      |
| Venezuela                                           | 1.8        | -5.8        | 10.1                     | 0.4        | 1.6         | -0.7                     | 2.9        | 4.7         | -0.7                     |
| <b>Latin America (18)</b>                           | <b>5.6</b> | <b>2.0</b>  | <b>6.6</b>               | <b>1.2</b> | <b>5.4</b>  | <b>2.7</b>               | <b>3.0</b> | <b>7.8</b>  | <b>7.2</b>               |
| <b>Latin America (17)<br/>(excluding Venezuela)</b> | <b>6.0</b> | <b>6.4</b>  | <b>5.8</b>               | <b>1.3</b> | <b>6.3</b>  | <b>3.5</b>               | <b>3.0</b> | <b>8.0</b>  | <b>7.7</b>               |

Source: ECLAC, on the basis of official figures.

Figure C.1  
**LATIN AMERICA AND THE CARIBBEAN: RATIO BETWEEN  
EXPORTS OF GOODS AND SERVICES AND GDP (%)<sup>a</sup>**



**SOURCE:** ECLAC, in 1980 dollars, on the basis of official figures.

<sup>a</sup> The countries are listed in accordance with their coefficients for the period 1979-1981.

Table C.4  
LATIN AMERICA (9 COUNTRIES): OVERVIEW OF TRADE LIBERALIZATION PROCESSES

| Programme<br>starting<br>date | Maximum<br>tariff |                      | Number of<br>tariff rates |                      | Average tariff  |                      | Maximum<br>tariff | Number<br>of tariff<br>rates | Average<br>tariff | Variation in real<br>exchange rate <sup>a</sup> |
|-------------------------------|-------------------|----------------------|---------------------------|----------------------|-----------------|----------------------|-------------------|------------------------------|-------------------|-------------------------------------------------|
|                               | Initial           | Year-<br>end<br>1993 | Initial                   | Year-<br>end<br>1993 | Initial         | Year-<br>end<br>1993 |                   |                              |                   |                                                 |
| Argentina <sup>b</sup>        | 1989              | 65                   | 30                        | 3                    | 39 <sup>c</sup> | 15 <sup>c</sup>      | 33                | 21                           | 14                | -38                                             |
| Bolivia                       | 1985              | 150                  | 10                        | 2                    | 12 <sup>d</sup> | 7 <sup>d</sup>       | 10                | 3                            | 10                | 98                                              |
| Brazil                        | 1988              | 105                  | 35                        | 7                    | 51 <sup>e</sup> | 14 <sup>e</sup>      | 35 <sup>e</sup>   | 29                           | 10                | -35                                             |
| Chile <sup>f</sup>            | 1973              | 220                  | 10                        | 1                    | 94 <sup>e</sup> | 10 <sup>e</sup>      |                   |                              |                   | -36                                             |
|                               | 1985              | 35                   | 11                        | 1                    | 35 <sup>e</sup> | 11 <sup>e</sup>      | 11                | 1                            | 11                | 28                                              |
| Colombia <sup>b</sup>         | 1990              | 100                  | 20                        | 4                    | 44 <sup>d</sup> | 12 <sup>d</sup>      | 20 <sup>h</sup>   | 8                            | 11                | -20                                             |
| Costa Rica                    | 1986              | 150                  | 20                        | 4                    | 53 <sup>e</sup> | 12 <sup>e</sup>      | 20                | 4                            | 9                 | 5                                               |
| Mexico                        | 1985              | 100                  | 20                        | 3                    | 24 <sup>c</sup> | 12 <sup>c</sup>      | 35 <sup>i</sup>   | 24                           | 14                | -32                                             |
| Peru <sup>b</sup>             | 1990              | 108                  | 25                        | 2                    | 66 <sup>e</sup> | 18 <sup>e</sup>      | 25                | 2                            | 16                | -40                                             |
| Venezuela                     | 1989              | 135                  | 20                        | 4                    | 35 <sup>d</sup> | 10 <sup>d</sup>      | 20 <sup>j</sup>   | 8                            | 12                | -8                                              |

Source: ECLAC, on the basis of information from the countries and from the LAIA secretariat.

Notes: <sup>a</sup> Variation between the average for the three-year period around the start of the liberalization programme and the average for 1994-1996, for all countries except those where the "tequila effect" was felt most, for which the average for 1992-1994 has been used, based on the exchange rate for exports. <sup>b</sup> Tariffs include surcharges. <sup>c</sup> Weighted by corresponding domestic production. <sup>d</sup> Weighted by imports. <sup>e</sup> Simple average of tariff items. <sup>f</sup> Chile's first trade liberalization programme was completed in 1979. The 10% uniform tariff remained in force until 1982. Therefore, the information given in the first row corresponds to that period (1973-1982), and the variation in the exchange rate has been measured between the three-year period 1974-1976 and 1981. The second row contains information on the tariff reductions that took place during the second liberalization exercise, which began in 1985: after being raised to 35% in 1984, uniform tariffs were successively reduced to 20% (1985), 15% (1988) and 11% (1991). <sup>g</sup> Higher tariffs apply to 49 items (out of 11,800); 12 at 40%, 23 at 65% and 14 at 70%. <sup>h</sup> Higher tariffs apply to 46 items (out of 7,200); 45 at 35% and 1 at 40%. <sup>i</sup> Higher tariffs apply to 66 items (out of 9,700); 16 at between 40% and 45%, 12 at between 45% and 70%, 19 at between 70% and 200% and 19 at between 200% and 260%. <sup>j</sup> A tariff of 35% applies to 13 items (out of 6,600).

Status of non-tariff measures as of mid-1996:

**Argentina:** The great majority of non-tariff barriers were eliminated in 1989-1991. Prior-licensing requirements and bans continue to apply to a total of 88 sensitive products. **Bolivia:** Practically all non-tariff barriers have been removed, with the exception of 12 restrictions on sensitive products. **Brazil:** Import bans and prior-licensing requirements were discontinued in 1990. However, Brazil still applies 101 measures, mainly in the form of restrictions on sensitive products, designation of sole importers and requirements for domestic content or purchase. **Colombia:** Nearly all prior-licensing requirements were abolished in late 1990. There are 27 restrictions on sensitive-products and 10 requirements relating to domestic purchase and the production process. **Costa Rica:** The great majority of import restrictions have been eliminated. **Chile:** Applies price brackets to imports of five agricultural products, and a total of 41 restrictions on sensitive products. **Mexico:** Prior licensing has been discontinued and restrictions now apply only to 10 sensitive products. **Peru:** Import restrictions apply to 22 sensitive products. **Venezuela:** Import restrictions apply to 41 sensitive products.

Table C.5  
**LATIN AMERICA (16 COUNTRIES): COMPOSITION OF MERCHANDISE EXPORTS**  
**(1970, 1980, 1994-1995)**  
*(In percentages)*

|             |                   | Commodities | Semi-manufactures | Manufactures | Other | Total |
|-------------|-------------------|-------------|-------------------|--------------|-------|-------|
| Argentina   | 1970              | 61.3        | 25.6              | 13.1         | 0.1   | 100.0 |
|             | 1980              | 48.9        | 30.6              | 20.5         | 0.0   | 100.0 |
|             | 1995              | 36.0        | 33.2              | 30.7         | 0.1   | 100.0 |
| Bolivia     | 1970              | 48.4        | 45.8              | 5.8          | 0.1   | 100.0 |
|             | 1980              | 61.3        | 36.5              | 2.2          | 0.0   | 100.0 |
|             | 1995              | 43.4        | 30.8              | 14.5         | 11.4  | 100.0 |
| Brazil      | 1970              | 67.0        | 21.2              | 11.5         | 0.3   | 100.0 |
|             | 1980              | 30.2        | 36.0              | 33.6         | 0.2   | 100.0 |
|             | 1995              | 17.9        | 34.1              | 45.5         | 2.5   | 100.0 |
| Colombia    | 1970              | 85.1        | 7.7               | 6.6          | 0.6   | 100.0 |
|             | 1980              | 70.3        | 11.3              | 16.1         | 2.3   | 100.0 |
|             | 1995              | 51.5        | 10.9              | 30.7         | 6.9   | 100.0 |
| Costa Rica  | 1970              | 72.0        | 11.9              | 16.1         | 0.0   | 100.0 |
|             | 1980              | 60.2        | 13.7              | 26.1         | 0.0   | 100.0 |
|             | 1995              | 54.0        | 16.5              | 19.9         | 9.6   | 100.0 |
| Chile       | 1970              | 12.9        | 84.9              | 2.2          | 0.0   | 100.0 |
|             | 1980              | 20.2        | 74.4              | 5.3          | 0.1   | 100.0 |
|             | 1995              | 32.3        | 56.9              | 7.0          | 3.7   | 100.0 |
| Ecuador     | 1970              | 90.5        | 7.9               | 1.6          | 0.0   | 100.0 |
|             | 1980              | 74.3        | 23.5              | 2.2          | 0.0   | 100.0 |
|             | 1995              | 78.4        | 13.0              | 6.4          | 2.2   | 100.0 |
| El Salvador | 1970              | 63.2        | 11.4              | 25.2         | 0.2   | 100.0 |
|             | 1980              | 54.2        | 15.0              | 30.5         | 0.3   | 100.0 |
|             | 1994              | 39.0        | 24.2              | 36.3         | 0.5   | 100.0 |
| Guatemala   | 1970              | 60.1        | 13.5              | 26.3         | 0.1   | 100.0 |
|             | 1980              | 60.2        | 17.6              | 22.0         | 0.2   | 100.0 |
|             | 1995              | 51.0        | 23.3              | 25.5         | 0.2   | 100.0 |
| Honduras    | 1970              | 75.0        | 18.2              | 6.8          | 0.0   | 100.0 |
|             | 1980              | 77.8        | 12.8              | 9.3          | 0.0   | 100.0 |
|             | 1995              | 85.9        | 7.5               | 6.4          | 0.2   | 100.0 |
| Mexico      | 1970              | 45.3        | 26.7              | 27.7         | 0.3   | 100.0 |
|             | 1980              | 80.7        | 9.7               | 9.5          | 0.1   | 100.0 |
|             | 1995 <sup>a</sup> | 26.8        | 12.2              | 60.1         | 0.9   | 100.0 |
| Nicaragua   | 1970              | 68.3        | 18.0              | 13.7         | 0.1   | 100.0 |
|             | 1980              | 73.1        | 15.7              | 11.2         | 0.0   | 100.0 |
|             | 1994              | 74.0        | 11.3              | 10.8         | 3.9   | 100.0 |
| Paraguay    | 1970              | 43.7        | 49.2              | 7.1          | 0.0   | 100.0 |
|             | 1980              | 56.7        | 37.2              | 6.1          | 0.0   | 100.0 |
|             | 1995              | 66.8        | 23.6              | 9.6          | 0.0   | 100.0 |
| Peru        | 1970              | 30.5        | 68.4              | 1.0          | 0.0   | 100.0 |
|             | 1980              | 44.9        | 40.3              | 14.7         | 0.1   | 100.0 |
|             | 1995              | 29.6        | 49.3              | 12.6         | 8.6   | 100.0 |
| Uruguay     | 1970              | 61.6        | 20.9              | 17.4         | 0.1   | 100.0 |
|             | 1980              | 39.8        | 24.5              | 35.6         | 0.1   | 100.0 |
|             | 1995              | 30.9        | 32.0              | 36.6         | 0.5   | 100.0 |
| Venezuela   | 1970              | 70.0        | 29.0              | 0.7          | 0.2   | 100.0 |
|             | 1980              | 66.6        | 32.2              | 1.1          | 0.0   | 100.0 |
|             | 1995              | 47.3        | 41.2              | 10.8         | 0.6   | 100.0 |

Source: ECLAC, on the basis of official figures. Merchandise exports have been classified on the basis of the criterion discussed in ECLAC, "El comercio de manufacturas en América Latina, evolución y estructura, 1962-1989", *Estudios e Informes de la CEPAL*, No. 88, November 1992, pp. 30-34. In figures for 1995, the heading "Other" generally refers to items that were not classified in the original source.

<sup>a</sup> The 1995 figures have been adjusted to exclude the *maquila* industry, in line with the figures for 1970 and 1980.



Table C.6  
LATIN AMERICA (16 COUNTRIES): COMPOSITION OF EXPORTS  
OF MANUFACTURES (1970, 1980, 1994-1995)

|             |       | Traditional<br>industries | Basic<br>inputs | New<br>industries | Total | Exports of<br>manufactures<br>(current<br>dollars) | Manufactures<br>as a % of<br>merchandise<br>exports |
|-------------|-------|---------------------------|-----------------|-------------------|-------|----------------------------------------------------|-----------------------------------------------------|
| Argentina   | 1970  | 25.9                      | 16.8            | 57.3              | 100.0 | 232                                                | 13.1                                                |
|             | 1980  | 36.7                      | 12.5            | 50.7              | 100.0 | 1 645                                              | 20.5                                                |
|             | 1995  | 30.6                      | 18.9            | 50.5              | 100.0 | 6 430                                              | 30.7                                                |
| Bolivia     | 1970  | 4.6                       | 94.8            | 0.6               | 100.0 | 13                                                 | 5.8                                                 |
|             | 1980  | 24.4                      | 1.5             | 74.2              | 100.0 | 23                                                 | 2.2                                                 |
|             | 1995  | 73.0                      | 0.4             | 26.6              | 100.0 | 171                                                | 14.5                                                |
| Brazil      | 1970  | 21.8                      | 36.9            | 41.7              | 100.0 | 312                                                | 11.5                                                |
|             | 1980  | 23.6                      | 17.4            | 58.9              | 100.0 | 6 740                                              | 33.6                                                |
|             | 1995  | 19.5                      | 27.9            | 52.5              | 100.0 | 21 155                                             | 45.5                                                |
| Colombia    | 1970  | 52.9                      | 15.9            | 31.2              | 100.0 | 48                                                 | 6.6                                                 |
|             | 1980  | 54.4                      | 10.4            | 35.2              | 100.0 | 636                                                | 16.1                                                |
|             | 1995  | 39.3                      | 22.0            | 38.7              | 100.0 | 3 169                                              | 30.7                                                |
| Costa Rica  | 1970  | 34.9                      | 14.4            | 50.7              | 100.0 | 37                                                 | 16.1                                                |
|             | 1980  | 40.9                      | 13.8            | 45.3              | 100.0 | 253                                                | 26.1                                                |
|             | 1995  | 40.6                      | 16.5            | 42.9              | 100.0 | 550                                                | 19.9                                                |
| Chile       | 1970  | 0.6                       | 29.6            | 69.7              | 100.0 | 27                                                 | 2.2                                                 |
|             | 1980  | 6.4                       | 40.0            | 53.6              | 100.0 | 241                                                | 5.3                                                 |
|             | 1995  | 24.5                      | 18.3            | 57.2              | 100.0 | 1 114                                              | 7.0                                                 |
| Ecuador     | 1970  | 47.3                      | 0.2             | 52.5              | 100.0 | 3                                                  | 1.6                                                 |
|             | 1980  | 36.5                      | 1.9             | 61.7              | 100.0 | 54                                                 | 2.2                                                 |
|             | 1995  | 32.8                      | 13.1            | 54.2              | 100.0 | 280                                                | 6.4                                                 |
| El Salvador | 1970  | 57.6                      | 9.7             | 32.7              | 100.0 | 57                                                 | 25.2                                                |
|             | 1980  | 57.5                      | 9.9             | 32.6              | 100.0 | 219                                                | 30.5                                                |
|             | 1994  | 48.7                      | 9.9             | 41.4              | 100.0 | 294                                                | 36.3                                                |
| Guatemala   | 1970  | 49.9                      | 12.9            | 37.2              | 100.0 | 76                                                 | 26.3                                                |
|             | 1980  | 41.4                      | 10.8            | 47.8              | 100.0 | 326                                                | 22.0                                                |
|             | 1995  | 32.9                      | 17.1            | 50.0              | 100.0 | 494                                                | 25.5                                                |
| Honduras    | 1970  | 56.0                      | 4.2             | 39.8              | 100.0 | 12                                                 | 6.8                                                 |
|             | 1980  | 35.0                      | 4.4             | 60.5              | 100.0 | 76                                                 | 9.3                                                 |
|             | 1995  | 28.9                      | 10.5            | 60.6              | 100.0 | 42                                                 | 6.4                                                 |
| Mexico      | 1970  | 22.4                      | 11.0            | 66.3              | 100.0 | 326                                                | 27.8                                                |
|             | 1980  | 22.5                      | 6.7             | 70.7              | 100.0 | 1 469                                              | 9.5                                                 |
|             | 1995* | 12.9                      | 12.5            | 74.6              | 100.0 | 29 059                                             | 60.1                                                |
| Nicaragua   | 1970  | 45.4                      | 19.7            | 34.9              | 100.0 | 24                                                 | 13.7                                                |
|             | 1980  | 27.6                      | 45.2            | 27.2              | 100.0 | 46                                                 | 11.2                                                |
|             | 1994  | 50.2                      | 17.5            | 32.3              | 100.0 | 38                                                 | 10.8                                                |
| Paraguay    | 1970  | 4.1                       | 7.6             | 88.3              | 100.0 | 5                                                  | 7.1                                                 |
|             | 1980  | 24.7                      | 0.0             | 75.2              | 100.0 | 19                                                 | 6.1                                                 |
|             | 1995  | 69.0                      | 10.7            | 20.3              | 100.0 | 79                                                 | 9.6                                                 |
| Peru        | 1970  | 36.1                      | 36.1            | 27.8              | 100.0 | 11                                                 | 1.0                                                 |
|             | 1980  | 60.9                      | 12.1            | 27.0              | 100.0 | 494                                                | 14.7                                                |
|             | 1995  | 74.3                      | 4.7             | 21.0              | 100.0 | 684                                                | 12.6                                                |
| Uruguay     | 1970  | 76.9                      | 11.8            | 11.3              | 100.0 | 40                                                 | 17.4                                                |
|             | 1980  | 71.1                      | 10.3            | 18.5              | 100.0 | 377                                                | 35.6                                                |
|             | 1995  | 63.0                      | 8.2             | 28.9              | 100.0 | 770                                                | 36.6                                                |
| Venezuela   | 1970  | 4.7                       | 77.2            | 18.0              | 100.0 | 23                                                 | 0.7                                                 |
|             | 1980  | 2.7                       | 59.3            | 38.0              | 100.0 | 216                                                | 1.1                                                 |
|             | 1995  | 10.9                      | 49.8            | 39.3              | 100.0 | 2 045                                              | 10.8                                                |

Source: ECLAC, on the basis of official figures. Merchandise exports have been classified on the basis of the criterion discussed in ECLAC, "El comercio de manufacturas en América Latina, evolución y estructura, 1962-1989", *Estudios e Informes de la CEPAL*, No. 88, November 1992, pp. 30-34.

\* The 1995 figures have been adjusted to exclude the *maquila* industry, in line with the figures for 1970 and 1980.

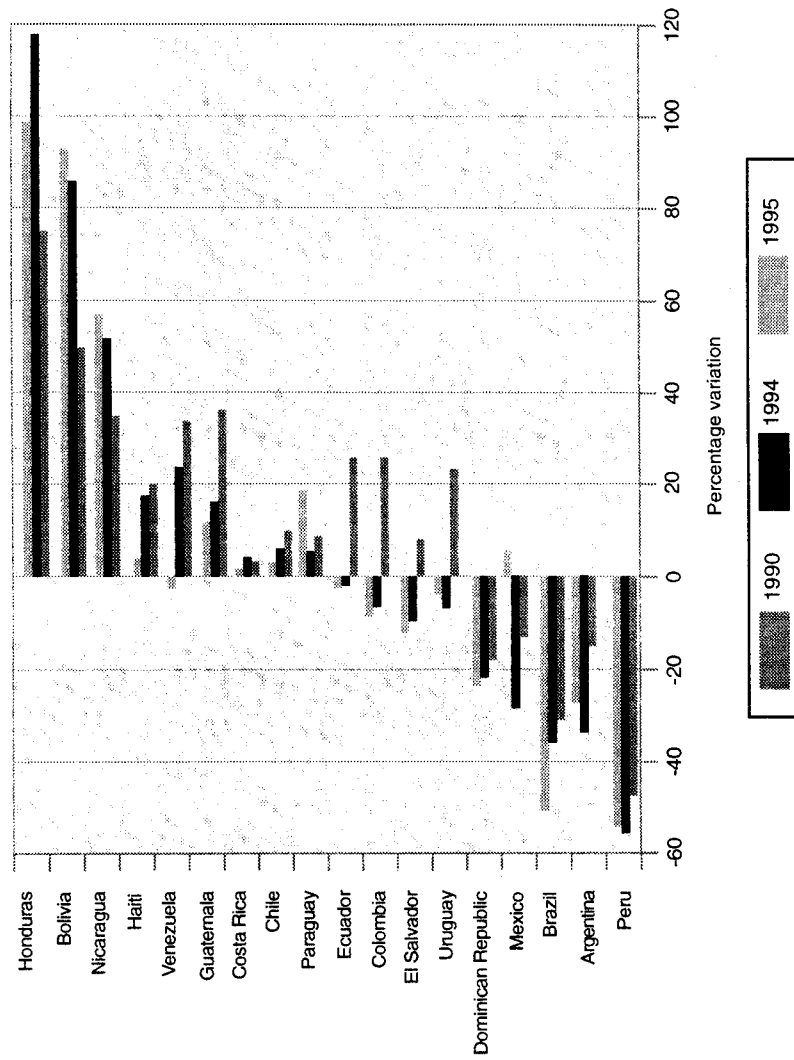
Table C.7  
LATIN AMERICA (14 COUNTRIES)\* COMPOSITION OF EXPORTS BY  
DESTINATION, 1970-1974 AND 1995  
(In percentages)

|                                                    | United States |            | Japan         |            | Latin America<br>and the<br>Caribbean |            | European<br>Union and<br>EFTA |            | Total         |            |
|----------------------------------------------------|---------------|------------|---------------|------------|---------------------------------------|------------|-------------------------------|------------|---------------|------------|
|                                                    | 1970-<br>1974 | 1995       | 1970-<br>1974 | 1995       | 1970-<br>1974                         | 1995       | 1970-<br>1974                 | 1995       | 1970-<br>1974 | 1995       |
| A. Commodities                                     | 47.0          | 36.7       | 66.1          | 48.6       | 51.0                                  | 19.7       | 59.6                          | 38.8       | 53.6          | 32.2       |
| 1. Agricultural products                           | 25.5          | 13.9       | 32.8          | 23.5       | 11.7                                  | 10.3       | 46.9                          | 26.8       | 29.9          | 16.0       |
| 2. Mining products                                 | 6.3           | 0.9        | 31.5          | 19.7       | 1.0                                   | 2.4        | 6.7                           | 6.5        | 6.2           | 4.0        |
| 3. Energy products                                 | 15.2          | 21.8       | 1.8           | 5.4        | 38.3                                  | 7.0        | 6.0                           | 5.4        | 17.6          | 12.2       |
| B. Industrial products                             | 52.6          | 61.3       | 32.0          | 50.1       | 48.8                                  | 79.7       | 40.0                          | 56.7       | 46.0          | 65.6       |
| 1. Semi-manufactures                               | 40.1          | 16.7       | 27.1          | 40.6       | 23.3                                  | 29.9       | 33.6                          | 36.1       | 33.6          | 30.5       |
| 1.1 Agriculturally-based,<br>labour-intensive      | 5.6           | 4.0        | 3.1           | 9.1        | 7.5                                   | 10.3       | 15.8                          | 16.3       | 9.5           | 11.9       |
| 1.2 Agriculturally-<br>based,<br>capital-intensive | 8.6           | 2.1        | 6.1           | 6.6        | 3.1                                   | 4.8        | 2.6                           | 6.3        | 6.0           | 5.2        |
| 1.3 Mineral-based                                  | 6.7           | 6.0        | 17.2          | 24.8       | 6.4                                   | 8.4        | 13.5                          | 11.9       | 9.2           | 9.1        |
| 1.4 Energy-based                                   | 19.2          | 4.6        | 0.7           | 0.1        | 6.2                                   | 6.5        | 1.7                           | 1.7        | 8.9           | 4.4        |
| 2. Manufactures                                    | 12.5          | 44.6       | 4.9           | 9.5        | 25.5                                  | 49.8       | 6.4                           | 20.6       | 12.4          | 35.1       |
| 2.1 Traditional industries                         | 5.0           | 9.1        | 2.0           | 1.4        | 4.8                                   | 8.9        | 3.6                           | 6.1        | 4.3           | 5.8        |
| 2.2 Basic inputs                                   | 1.6           | 5.6        | 1.1           | 5.0        | 4.8                                   | 10.2       | 0.7                           | 5.2        | 1.9           | 7.2        |
| 2.3 New labour-<br>intensive<br>industries         | 3.9           | 13.1       | 1.5           | 1.9        | 8.7                                   | 13.0       | 1.0                           | 5.7        | 3.6           | 10.0       |
| a) Low technological<br>content                    | 0.4           | 2.2        | 0.1           | 0.4        | 1.7                                   | 2.3        | 0.2                           | 0.9        | 0.6           | 1.7        |
| b) Mid-range techno-<br>logical content            | 1.6           | 5.2        | 0.2           | 0.7        | 4.1                                   | 6.3        | 0.4                           | 3.3        | 1.6           | 4.5        |
| c) High techno-<br>logical content                 | 1.8           | 5.6        | 1.2           | 0.8        | 3.0                                   | 4.4        | 0.4                           | 1.5        | 1.4           | 3.8        |
| 2.4 New capital-intensive<br>industries            | 2.0           | 16.9       | 0.4           | 1.1        | 7.2                                   | 17.8       | 1.1                           | 3.6        | 2.6           | 12.1       |
| a) Low technological<br>content                    | 0.3           | 1.4        | 0.0           | 0.4        | 0.7                                   | 1.2        | 0.0                           | 0.1        | 0.3           | 0.9        |
| b) Mid-range<br>technological content              | 1.3           | 14.2       | 0.3           | 0.5        | 5.0                                   | 14.7       | 0.6                           | 2.9        | 1.7           | 10.1       |
| c) High technological<br>content                   | 0.4           | 1.3        | 0.1           | 0.2        | 1.5                                   | 2.0        | 0.4                           | 0.6        | 0.6           | 1.2        |
| C. Other                                           | 0.4           | 2.0        | 1.3           | 1.3        | 0.2                                   | 0.5        | 0.4                           | 4.5        | 0.4           | 2.2        |
| <b>Total</b>                                       | <b>100</b>    | <b>100</b> | <b>100</b>    | <b>100</b> | <b>100</b>                            | <b>100</b> | <b>100</b>                    | <b>100</b> | <b>100</b>    | <b>100</b> |

Source: ECLAC, on the basis of official figures.

\* Argentina, Bolivia, Brazil, Colombia, Costa Rica, Chile, Ecuador, Guatemala, Honduras, Mexico, Paraguay, Peru, Uruguay and Venezuela. Mexico's figures for 1995 have been adjusted to exclude the *maquila* industry, in line with the figures for 1970 and 1974.

Figure C.2  
**LATIN AMERICA AND THE CARIBBEAN: A REAL  
 EXCHANGE RATE INDEXES<sup>a</sup>**  
*(Percentage variations in relation to the 1985-1989 average)*



**SOURCE:** ECLAC, *Preliminary Overview of the Economy of Latin America and the Caribbean, 1996*, (L/C/G.1947-P), Santiago, Chile, December 1996.  
<sup>a</sup> The consumer price index was used for all countries to measure foreign and domestic rates of inflation.

Table C.8  
LATIN AMERICA AND THE CARIBBEAN: INDEXES OF THE REAL EFFECTIVE EXCHANGE RATE FOR EXPORTS <sup>a</sup>

|                                         | 1980  | 1985  | 1990  | 1991  | 1992  | 1993  | 1994  | 1995  | 1996 <sup>b</sup> |
|-----------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------------------|
| <b>Based on consumer price indexes</b>  |       |       |       |       |       |       |       |       |                   |
| Argentina                               | 58.7  | 94.7  | 100.0 | 83.3  | 77.5  | 74.0  | 78.4  | 87.0  | 89.0              |
| Bolivia                                 | 72.8  | 50.4  | 100.0 | 108.3 | 116.3 | 117.6 | 125.1 | 126.5 | 120.5             |
| Brazil                                  | 141.7 | 149.9 | 100.0 | 119.7 | 128.4 | 113.5 | 92.6  | 70.5  | 65.0              |
| Chile                                   | 50.5  | 71.2  | 100.0 | 98.9  | 95.3  | 97.5  | 96.5  | 92.4  | 88.1              |
| Colombia                                | 52.2  | 59.6  | 100.0 | 101.0 | 90.0  | 85.6  | 74.8  | 74.5  | 71.6              |
| Costa Rica                              | 64.7  | 90.0  | 100.0 | 108.3 | 103.0 | 100.4 | 101.0 | 98.8  | 98.9              |
| Ecuador                                 | 48.4  | 62.3  | 100.0 | 95.2  | 94.7  | 83.5  | 78.2  | 78.5  | 80.0              |
| El Salvador                             | 139.0 | 75.9  | 100.0 | 98.4  | 98.2  | 88.0  | 83.9  | 80.9  | 75.6              |
| Guatemala                               | 57.0  | 47.2  | 100.0 | 87.9  | 87.0  | 88.9  | 85.1  | 82.6  | 82.5              |
| Haiti <sup>c</sup>                      | 82.4  | 64.6  | 100.0 | 94.0  | 95.2  | 112.0 | 91.5  | 80.4  | 74.6              |
| Honduras                                | 66.4  | 53.4  | 100.0 | 107.9 | 102.4 | 112.5 | 125.3 | 112.3 | 114.7             |
| Mexico                                  | 76.2  | 95.3  | 100.0 | 91.1  | 84.1  | 79.7  | 81.9  | 121.1 | 109.4             |
| Nicaragua                               | 243.4 | 70.1  | 100.0 | 104.6 | 105.2 | 108.3 | 113.3 | 118.8 | 117.1             |
| Paraguay <sup>d</sup>                   | 50.4  | 80.8  | 100.0 | 86.9  | 90.6  | 93.9  | 97.4  | 106.8 | 104.3             |
| Peru                                    | 220.2 | 232.6 | 100.0 | 82.1  | 80.9  | 89.1  | 84.6  | 85.6  | 82.4              |
| Dominican Republic                      | 86.0  | 112.5 | 100.0 | 100.6 | 101.3 | 96.0  | 95.4  | 93.3  | 90.0              |
| Uruguay                                 | 59.5  | 78.0  | 100.0 | 88.1  | 84.1  | 76.8  | 76.6  | 79.4  | 80.4              |
| Venezuela                               | 45.9  | 52.2  | 100.0 | 93.9  | 88.5  | 88.9  | 92.5  | 70.6  | 90.0              |
| <b>Based on wholesale price indexes</b> |       |       |       |       |       |       |       |       |                   |
| Argentina                               | 60.4  | 76.2  | 100.0 | 104.8 | 113.5 | 114.9 | 124.3 | 122.6 | 118.9             |
| Brazil                                  | 158.4 | 134.0 | 100.0 | 123.6 | 130.0 | 117.7 | 99.8  | 98.6  | 100.7             |
| Chile                                   | 56.0  | 71.1  | 100.0 | 95.3  | 90.8  | 93.2  | 94.0  | 88.0  | 83.8              |
| Colombia                                | 61.5  | 64.4  | 100.0 | 99.9  | 92.4  | 93.0  | 85.0  | 87.4  | 87.1              |
| Mexico                                  | 83.2  | 95.9  | 100.0 | 89.6  | 82.3  | 76.7  | 79.1  | 113.7 | 100.7             |
| Venezuela                               | 60.9  | 59.1  | 100.0 | 98.0  | 95.2  | 94.3  | 89.8  | 69.8  | 83.9              |

Source: ECLAC, on the basis of figures supplied by the International Monetary Fund (IMF).

<sup>a</sup> The average of the indexes for the real (main official) exchange rate for the currency of each country against the currencies of its main trading partners, weighted by the relative magnitude of exports to those countries. The weightings reflect the average for 1990-1993. For information on the methodology and sources used, see ECLAC, *Economic Survey of Latin America, 1981* (E/CEPAL/G.1248), Santiago, Chile, 1983. United Nations publication, Sales No. E.83.II.G.2.

<sup>b</sup> Preliminary estimates based on the data available as of September 1996.

<sup>c</sup> From 1987 on, the commercial exchange rate has been used for these calculations.

<sup>d</sup> The free or parallel exchange rate has been used for these calculations.

Table C.9  
**LATIN AMERICA AND THE CARIBBEAN: PRICES OF MAIN COMMODITY EXPORTS**  
*(Dollars at current prices and indexes based on 1990=100)*

|                                                                  | Average price |              |              |             |             |             |              |              |                   |
|------------------------------------------------------------------|---------------|--------------|--------------|-------------|-------------|-------------|--------------|--------------|-------------------|
|                                                                  | 1980          | 1985         | 1990         | 1991        | 1992        | 1993        | 1994         | 1995         | 1996 <sup>a</sup> |
| Soybean oil <sup>b</sup>                                         | 598.3         | 572.0        | 447.3        | 453.8       | 429.0       | 480.4       | 615.6        | 625.2        | 562.1             |
| Cotton <sup>c</sup>                                              | 94.2          | 61.8         | 81.1         | 77.1        | 61.8        | 62.2        | 82.2         | 104.4        | 90.4              |
| Aluminium <sup>c</sup>                                           | 69.5          | 47.2         | 74.4         | 59.1        | 56.9        | 51.7        | 67.0         | 81.9         | 69.8              |
| Sugar <sup>c</sup>                                               | 28.7          | 4.1          | 12.6         | 9.0         | 9.1         | 10.0        | 12.0         | 13.3         | 12.3              |
| Bananas <sup>c</sup>                                             | 17.0          | 17.3         | 23.6         | 25.6        | 21.5        | 20.0        | 19.9         | 19.9         | 23.2              |
| Cacao <sup>c</sup>                                               | 118.1         | 102.3        | 57.7         | 54.2        | 49.8        | 50.7        | 63.3         | 65.0         | 65.8              |
| Coffee (1) <sup>c</sup>                                          | 178.8         | 153.7        | 96.5         | 89.9        | 68.2        | 75.8        | 157.3        | 158.3        | 125.9             |
| Coffee (2) <sup>c</sup>                                          | 208.8         | 151.8        | 82.8         | 72.9        | 56.5        | 66.7        | 143.2        | 145.9        | 135.1             |
| Coffee (3) <sup>c</sup>                                          | 154.2         | 145.6        | 89.1         | 85.0        | 64.0        | 69.9        | 148.5        | 150.5        | 122.4             |
| Shrimp <sup>c</sup>                                              | 4.6           | 4.8          | 4.9          | 5.3         | 4.9         | 5.2         | 5.9          | 6.1          | 5.8               |
| Beef <sup>c</sup>                                                | 125.9         | 97.6         | 115.4        | 120.8       | 111.4       | 118.7       | 105.8        | 86.5         | 80.5              |
| Copper <sup>c</sup>                                              | 98.6          | 64.3         | 120.7        | 106.1       | 103.5       | 86.7        | 104.6        | 133.1        | 106.2             |
| Cowhides <sup>c</sup>                                            | 104.6         | 90.7         | 108.3        | 65.6        | 63.5        | 81.2        | 106.8        | 111.0        | 88.5              |
| Tin <sup>c</sup>                                                 | 761.4         | 541.9        | 281.1        | 253.7       | 276.6       | 234.0       | 247.7        | 281.8        | 283.3             |
| Soya meal <sup>b</sup>                                           | 263.1         | 157.2        | 214.0        | 208.8       | 215.1       | 220.5       | 208.5        | 210.6        | 279.2             |
| Fishmeal <sup>b</sup>                                            | 504.4         | 280.1        | 412.5        | 477.8       | 481.5       | 364.7       | 376.3        | 495.0        | 585.3             |
| Iron ore <sup>b</sup>                                            | 27.2          | 22.7         | 30.8         | 33.3        | 31.6        | 28.1        | 25.5         | 27.0         | 28.6              |
| Wool <sup>c</sup>                                                | 194.5         | 140.7        | 167.3        | 119.0       | 123.2       | 115.8       | 144.7        | 172.4        | 172.0             |
| Lumber (softwood) <sup>c</sup>                                   | 186.5         | 168.8        | 206.3        | 216.2       | 234.6       | 277.4       | 299.6        | 303.2        | 358.5             |
| Lumber (hardwood) <sup>c</sup>                                   | 332.9         | 235.5        | 523.7        | 471.9       | 513.1       | 538.1       | 778.5        | 740.0        | 739.7             |
| Maize <sup>b</sup>                                               | 210.3         | 135.3        | 127.1        | 126.3       | 120.0       | 120.4       | 125.2        | 144.6        | 194.7             |
| Silver <sup>f</sup>                                              | 2057.7        | 614.2        | 482.0        | 402.4       | 393.6       | 429.8       | 528.4        | 519.1        | 546.5             |
| Lead <sup>c</sup>                                                | 41.1          | 17.8         | 36.8         | 25.3        | 24.6        | 18.5        | 24.8         | 28.6         | 36.0              |
| Wood pulp <sup>b</sup>                                           | 535.9         | 416.2        | 814.5        | 596.8       | 563.0       | 423.9       | 553.6        | 853.1        | 573.1             |
| Soybeans <sup>b</sup>                                            | 296.3         | 225.3        | 246.9        | 239.6       | 235.5       | 255.1       | 251.8        | 259.3        | 310.3             |
| Tobacco <sup>c</sup>                                             | 142.6         | 184.3        | 178.4        | 186.5       | 185.0       | 183.4       | 186.5        | 191.6        | 133.3             |
| Wheat <sup>b</sup>                                               | 175.9         | 137.8        | 136.8        | 129.0       | 150.5       | 141.9       | 150.9        | 178.8        | 224.8             |
| Zinc <sup>c</sup>                                                | 34.6          | 34.3         | 68.9         | 50.7        | 56.3        | 43.7        | 45.3         | 46.8         | 46.5              |
| Crude oil <sup>g</sup>                                           | 27.6          | 26.5         | 20.0         | 17.1        | 16.6        | 14.7        | 14.6         | 15.8         | 18.8              |
| Petroleum products <sup>g</sup>                                  | 38.8          | 31.4         | 29.8         | 27.1        | 24.4        | 22.1        | 20.6         | 22.5         | 24.3              |
| <b>General index, excluding petroleum and petroleum products</b> | <b>127.6</b>  | <b>88.7</b>  | <b>100.0</b> | <b>93.1</b> | <b>87.2</b> | <b>85.6</b> | <b>103.9</b> | <b>113.9</b> | <b>108.0</b>      |
| <b>General index, total</b>                                      | <b>131.2</b>  | <b>104.4</b> | <b>100.0</b> | <b>90.4</b> | <b>85.5</b> | <b>80.7</b> | <b>90.9</b>  | <b>99.3</b>  | <b>101.3</b>      |

Source: United Nations Conference on Trade and Development (UNCTAD), *Monthly Commodity Price Bulletin*; International Monetary Fund (IMF), *International Financial Statistics*; World Bank, *Commodity prices* (Pink sheet); Organization of Petroleum Exporting Countries (OPEC), *OPEC Bulletin*.

Note: Soybean oil, f.o.b. prices. Sugar, international price. Bananas, Central America and Ecuador, f.o.b. Coffee (1), Colombian, mild arabica. Coffee (2), Brazilian, other arabicas. Coffee (3), other mild arabicas. Shrimp, beef, cowhides, east Africa. Cotton, American, Memphis United States, M 1-3/32". Soya meal, 44%-45%. Fishmeal, 64%-65%. Wool, United Kingdom Dominion, cleaned, grade 48". Softwood, conifer, sawn. Hardwood, tropical timber, sawn. Wood pulp, Sweden, sulphated, bleached. Wheat, Yellow No. 2, United States. Maize, Yellow No. 3, United States. Soybeans, Yellow No. 2, United States. Tobacco, all United States markets. Aluminium, high grade. Copper, tin, iron ore, Brazil. Lead, zinc, silver, New York. Crude oil, Venezuela, Tía Juana Light. Petroleum products, regular gasoline 87 octane, unleaded, United States.

<sup>a</sup> January-September average.

<sup>b</sup> Dollars per metric ton.

<sup>c</sup> United States cents per pound.

<sup>d</sup> Dollars per pound.

<sup>e</sup> Dollars per cubic metre.

<sup>f</sup> Dollars per ounce.

<sup>g</sup> Dollars per barrel.

Table C.10  
**LATIN AMERICA AND THE CARIBBEAN: EXPORTS OF GOODS, FOB**  
*(Indexes: 1990 = 100 and annual growth rates)*

|                                        | Value             |             |             |                   | Unit value        |            |            |                   | Volume            |            |             |                   |
|----------------------------------------|-------------------|-------------|-------------|-------------------|-------------------|------------|------------|-------------------|-------------------|------------|-------------|-------------------|
|                                        | Index             |             | Rate        |                   | Index             |            | Rate       |                   | Index             |            | Rate        |                   |
|                                        | 1996 <sup>a</sup> | 1994        | 1995        | 1996 <sup>a</sup> | 1996 <sup>a</sup> | 1994       | 1995       | 1996 <sup>a</sup> | 1996 <sup>a</sup> | 1994       | 1995        | 1996 <sup>a</sup> |
| <b>Latin America and the Caribbean</b> | <b>182</b>        | <b>16.3</b> | <b>21.6</b> | <b>11.0</b>       | <b>113</b>        | <b>6.6</b> | <b>9.8</b> | <b>1.0</b>        | <b>161</b>        | <b>9.1</b> | <b>10.7</b> | <b>9.9</b>        |
| Argentina                              | 193               | 20.8        | 32.3        | 13.5              | 130               | 1.9        | 10.1       | 6.0               | 148               | 18.5       | 20.3        | 7.1               |
| Bolivia <sup>b</sup>                   | 133               | 38.8        | 5.7         | 6.1               | 91                | 15.6       | 0.5        | -3.5              | 147               | 20.1       | 5.2         | 9.9               |
| Brazil                                 | 153               | 11.3        | 5.5         | 3.2               | 104               | 6.5        | 7.9        | 1.0               | 148               | 4.5        | -2.3        | 2.2               |
| Chile                                  | 183               | 26.1        | 38.2        | -4.5              | 106               | 12.6       | 23.9       | -13.5             | 173               | 12.0       | 11.5        | 10.5              |
| Colombia                               | 152               | 17.8        | 18.5        | 3.4               | 110               | 15.1       | 16.0       | -2.0              | 138               | 2.4        | 2.2         | 5.5               |
| Costa Rica                             | 198               | 12.6        | 24.0        | 3.0               | 133               | 8.0        | 14.0       | -1.0              | 149               | 4.3        | 8.7         | 4.1               |
| Ecuador                                | 178               | 25.5        | 13.5        | 10.5              | 111               | 13.5       | 5.9        | 6.0               | 159               | 10.6       | 7.1         | 4.2               |
| El Salvador <sup>b</sup>               | 271               | 71.2        | 32.6        | 5.1               | 122               | 29.7       | 15.1       | -5.0              | 223               | 32.0       | 15.3        | 10.6              |
| Guatemala                              | 165               | 13.7        | 39.0        | -7.2              | 124               | 8.0        | 16.5       | -5.5              | 133               | 5.3        | 19.4        | -1.8              |
| Haiti                                  | 32                | -30.1       | 84.2        | -19.0             | 78                | 6.0        | 10.0       | -3.5              | 41                | -34.1      | 67.4        | -16.1             |
| Honduras <sup>b</sup>                  | 152               | 7.6         | 41.4        | 4.8               | 121               | 21.6       | 10.1       | -8.5              | 126               | -11.5      | 28.4        | 14.5              |
| Mexico                                 | 235               | 17.3        | 30.6        | 20.0              | 126               | 4.9        | 5.0        | 0.5               | 187               | 11.8       | 24.4        | 19.4              |
| Nicaragua                              | 190               | 31.5        | 50.6        | 19.1              | 109               | 18.1       | 17.0       | -6.0              | 174               | 11.4       | 28.7        | 26.7              |
| Panama                                 | 172               | 10.8        | 0.9         | -4.6              | 103               | 1.1        | 2.1        | -6.0              | 168               | 9.6        | -1.1        | 1.5               |
| Paraguay                               | 192               | 24.3        | 28.1        | -6.5              | 107               | 8.3        | 7.0        | 0.0               | 180               | 14.8       | 19.7        | -6.5              |
| Peru                                   | 177               | 29.8        | 21.9        | 5.6               | 113               | 10.1       | 12.7       | 0.5               | 157               | 17.9       | 8.2         | 5.1               |
| Dominican Republic                     | 115               | 26.0        | 19.1        | 10.2              | 111               | 8.0        | 14.5       | -1.5              | 104               | 16.6       | 4.0         | 11.8              |
| Uruguay                                | 138               | 10.5        | 10.1        | 11.1              | 115               | 7.4        | 10.8       | -3.0              | 120               | 2.9        | -0.7        | 14.5              |
| Venezuela                              | 129               | 9.0         | 17.1        | 20.9              | 89                | 1.5        | 10.5       | 11.0              | 146               | 7.3        | 6.0         | 8.9               |

Source: ECLAC, on the basis of figures provided by IMF and national agencies.

<sup>a</sup> Preliminary estimates.

<sup>b</sup> The indexes and rates for the unit value and volume of exports are based on the System of National Accounts.

Table C.11  
**LATIN AMERICA AND THE CARIBBEAN: IMPORTS OF GOODS, FOB**  
*(Indexes: 1990 = 100 and annual growth rates)*

|                                        | Value             |             |             |                   | Unit value        |            |            |                   | Volume            |             |            |                   |
|----------------------------------------|-------------------|-------------|-------------|-------------------|-------------------|------------|------------|-------------------|-------------------|-------------|------------|-------------------|
|                                        | Index             |             | Rate        |                   | Index             |            | Rate       |                   | Index             |             | Rate       |                   |
|                                        | 1996 <sup>a</sup> | 1994        | 1995        | 1996 <sup>a</sup> | 1996 <sup>a</sup> | 1994       | 1995       | 1996 <sup>a</sup> | 1996 <sup>a</sup> | 1994        | 1995       | 1996 <sup>a</sup> |
| <b>Latin America and the Caribbean</b> | <b>233</b>        | <b>18.9</b> | <b>12.3</b> | <b>10.6</b>       | <b>110</b>        | <b>3.6</b> | <b>7.1</b> | <b>1.0</b>        | <b>212</b>        | <b>14.8</b> | <b>4.9</b> | <b>9.5</b>        |
| Argentina                              | 600               | 29.2        | -6.7        | 19.5              | 113               | 3.0        | 8.9        | 1.0               | 530               | 25.4        | -14.4      | 18.3              |
| Bolivia <sup>b</sup>                   | 194               | -0.4        | 14.1        | 23.9              | 101               | -1.1       | 0.8        | -0.5              | 192               | 0.7         | 13.2       | 24.5              |
| Brazil                                 | 254               | 31.4        | 49.4        | 5.7               | 101               | 3.3        | 13.7       | 1.0               | 251               | 27.2        | 31.4       | 4.7               |
| Chile                                  | 232               | 6.9         | 34.7        | 11.2              | 107               | 3.5        | 9.4        | 1.0               | 217               | 3.2         | 23.1       | 10.1              |
| Colombia                               | 255               | 21.5        | 17.0        | 1.0               | 88                | 0.5        | 9.6        | 0.0               | 289               | 20.9        | 6.8        | 1.0               |
| Costa Rica                             | 166               | 6.2         | 5.9         | 1.3               | 117               | 3.7        | 9.0        | -0.5              | 142               | 2.4         | -2.9       | 1.8               |
| Ecuador                                | 208               | 32.7        | 24.8        | -13.3             | 122               | 6.0        | 9.0        | 0.0               | 170               | 25.1        | 14.5       | -13.3             |
| El Salvador <sup>b</sup>               | 238               | 36.3        | 31.5        | -1.7              | 110               | 17.2       | 8.1        | -2.0              | 216               | 16.3        | 21.6       | 0.3               |
| Guatemala                              | 213               | 6.8         | 19.1        | 0.1               | 113               | -1.1       | 7.6        | -0.5              | 188               | 8.0         | 10.7       | 0.6               |
| Haiti                                  | 112               | -47.1       | 268.8       | -4.8              | 96                | 2.9        | 6.5        | 2.0               | 116               | -48.5       | 246.2      | -6.7              |
| Honduras <sup>b</sup>                  | 189               | 12.3        | 48.2        | 8.8               | 110               | 8.8        | 15.3       | 0.0               | 172               | 3.2         | 28.6       | 8.8               |
| Mexico                                 | 213               | 21.4        | -8.7        | 22.4              | 120               | 5.0        | 6.0        | 0.5               | 178               | 15.7        | -13.8      | 21.8              |
| Nicaragua                              | 176               | 19.0        | 8.6         | 18.0              | 117               | 2.1        | 7.1        | 0.0               | 151               | 16.6        | 1.4        | 18.0              |
| Panama                                 | 188               | 9.7         | 6.8         | -1.8              | 119               | 3.4        | 5.6        | 0.0               | 159               | 6.0         | 1.1        | -1.8              |
| Paraguay                               | 236               | 30.8        | 27.4        | -14.4             | 106               | -0.4       | 6.0        | -0.5              | 223               | 31.3        | 20.2       | -14.0             |
| Peru                                   | 266               | 34.5        | 38.6        | 1.4               | 117               | 8.1        | 8.7        | 1.5               | 228               | 24.5        | 27.5       | -0.1              |
| Dominican Republic                     | 178               | 7.4         | 22.4        | 14.3              | 96                | 2.5        | 3.0        | 0.5               | 185               | 4.8         | 18.8       | 13.8              |
| Uruguay                                | 240               | 22.7        | 3.2         | 13.3              | 113               | 1.0        | 9.0        | 0.5               | 212               | 21.5        | -5.3       | 12.8              |
| Venezuela                              | 153               | -26.1       | 36.2        | -8.5              | 105               | 0.5        | 9.0        | -0.5              | 146               | -26.5       | 24.9       | -8.0              |

Source: ECLAC, on the basis of figures provided by IMF and national agencies.

<sup>a</sup> Preliminary estimates.

<sup>b</sup> The indexes and rates for the unit value and volume of exports are based on the System of National Accounts.

Table C.12  
LATIN AMERICA AND THE CARIBBEAN: TERMS OF TRADE (GOODS), FOB/FOB  
(Indexes: 1990 = 100 and average annual rates)

|                                        | Indexes    |            |            |           |           |           |            |            |                   | Average annual rates |                        |
|----------------------------------------|------------|------------|------------|-----------|-----------|-----------|------------|------------|-------------------|----------------------|------------------------|
|                                        | 1980       | 1985       | 1990       | 1991      | 1992      | 1993      | 1994       | 1995       | 1996 <sup>a</sup> | 1981-1990            | 1991-1996 <sup>a</sup> |
| <b>Latin America and the Caribbean</b> | <b>139</b> | <b>105</b> | <b>100</b> | <b>99</b> | <b>99</b> | <b>98</b> | <b>100</b> | <b>103</b> | <b>103</b>        | <b>-3.2</b>          | <b>0.5</b>             |
| Argentina                              | 154        | 123        | 100        | 102       | 109       | 109       | 108        | 109        | 115               | -4.2                 | 2.3                    |
| Bolivia <sup>b</sup>                   | 134        | 144        | 100        | 98        | 81        | 79        | 93         | 93         | 90                | -2.9                 | -1.8                   |
| Brazil                                 | 120        | 101        | 100        | 105       | 104       | 105       | 108        | 102        | 102               | -1.8                 | 0.4                    |
| Chile                                  | 124        | 91         | 100        | 102       | 101       | 94        | 103        | 116        | 100               | -2.1                 | -0.1                   |
| Colombia                               | 116        | 101        | 100        | 107       | 109       | 105       | 120        | 127        | 125               | -1.5                 | 3.7                    |
| Costa Rica                             | 104        | 108        | 100        | 104       | 106       | 105       | 109        | 114        | 114               | -0.4                 | 2.1                    |
| Ecuador                                | 166        | 142        | 100        | 90        | 88        | 83        | 88         | 86         | 91                | -4.9                 | -1.6                   |
| El Salvador <sup>b</sup>               | 108        | 83         | 100        | 99        | 99        | 97        | 107        | 114        | 111               | -0.8                 | 1.7                    |
| Guatemala                              | 113        | 93         | 100        | 104       | 104       | 98        | 107        | 116        | 110               | -1.2                 | 1.6                    |
| Haiti                                  | 170        | 154        | 100        | 84        | 80        | 81        | 83         | 86         | 81                | -5.2                 | -3.4                   |
| Honduras <sup>b</sup>                  | 107        | 87         | 100        | 105       | 99        | 113       | 126        | 121        | 110               | -0.7                 | 1.7                    |
| Mexico                                 | 150        | 94         | 100        | 101       | 106       | 106       | 106        | 105        | 105               | -4.0                 | 0.8                    |
| Nicaragua                              | 145        | 112        | 100        | 93        | 68        | 79        | 91         | 99         | 93                | -3.7                 | -1.1                   |
| Panama                                 | 107        | 88         | 100        | 98        | 98        | 98        | 95         | 92         | 87                | -0.7                 | -2.4                   |
| Paraguay                               | 91         | 82         | 100        | 100       | 99        | 91        | 99         | 100        | 101               | 0.9                  | 0.1                    |
| Peru                                   | 139        | 95         | 100        | 96        | 95        | 92        | 94         | 97         | 96                | -3.2                 | -0.6                   |
| Dominican Republic                     | 183        | 151        | 100        | 109       | 102       | 100       | 106        | 118        | 115               | -5.9                 | 2.4                    |
| Uruguay                                | 84         | 84         | 100        | 100       | 103       | 98        | 104        | 106        | 102               | 1.8                  | 0.3                    |
| Venezuela                              | 165        | 139        | 100        | 83        | 79        | 74        | 75         | 76         | 85                | -4.9                 | -2.7                   |

Source: ECLAC, on the basis of figures provided by national agencies.

<sup>a</sup> Preliminary estimates. <sup>b</sup> The indexes are based on the System of National Accounts.

Table C.13  
LATIN AMERICA AND THE CARIBBEAN: PURCHASING POWER OF MERCHANDISE EXPORTS  
(Indexes: 1990 = 100 and average annual rates)

|                                        | Indexes   |           |            |            |            |            |            |            |                   | Average annual rates |                        |
|----------------------------------------|-----------|-----------|------------|------------|------------|------------|------------|------------|-------------------|----------------------|------------------------|
|                                        | 1980      | 1985      | 1990       | 1991       | 1992       | 1993       | 1994       | 1995       | 1996 <sup>a</sup> | 1981-1990            | 1991-1996 <sup>a</sup> |
| <b>Latin America and the Caribbean</b> | <b>83</b> | <b>83</b> | <b>100</b> | <b>103</b> | <b>110</b> | <b>118</b> | <b>133</b> | <b>151</b> | <b>166</b>        | <b>1.9</b>           | <b>8.8</b>             |
| Argentina                              | 81        | 89        | 100        | 95         | 101        | 106        | 125        | 151        | 170               | 2.1                  | 9.3                    |
| Bolivia <sup>b</sup>                   | 110       | 95        | 100        | 102        | 82         | 84         | 118        | 123        | 132               | -1.0                 | 4.7                    |
| Brazil                                 | 64        | 90        | 100        | 110        | 129        | 148        | 159        | 148        | 151               | 4.5                  | 7.1                    |
| Chile                                  | 65        | 56        | 100        | 112        | 125        | 118        | 144        | 181        | 172               | 4.5                  | 9.4                    |
| Colombia                               | 62        | 57        | 100        | 120        | 126        | 131        | 153        | 166        | 172               | 4.8                  | 9.4                    |
| Costa Rica                             | 68        | 71        | 100        | 112        | 126        | 133        | 144        | 164        | 170               | 3.9                  | 9.2                    |
| Ecuador                                | 102       | 113       | 100        | 99         | 109        | 107        | 126        | 131        | 145               | -0.2                 | 6.4                    |
| El Salvador <sup>b</sup>               | 206       | 100       | 100        | 97         | 97         | 128        | 188        | 230        | 247               | -7.0                 | 16.2                   |
| Guatemala                              | 149       | 92        | 100        | 97         | 99         | 105        | 121        | 156        | 146               | -3.9                 | 6.5                    |
| Haiti                                  | 120       | 104       | 100        | 79         | 33         | 36         | 24         | 42         | 33                | -1.8                 | -16.8                  |
| Honduras <sup>b</sup>                  | 104       | 82        | 100        | 98         | 98         | 109        | 108        | 132        | 139               | -0.4                 | 5.6                    |
| Mexico                                 | 68        | 74        | 100        | 104        | 112        | 119        | 133        | 164        | 196               | 4.0                  | 11.9                   |
| Nicaragua                              | 188       | 106       | 100        | 78         | 62         | 75         | 97         | 136        | 162               | -6.1                 | 8.4                    |
| Panama                                 | 110       | 90        | 100        | 126        | 141        | 149        | 160        | 152        | 145               | -1.0                 | 6.4                    |
| Paraguay                               | 34        | 36        | 100        | 81         | 76         | 128        | 160        | 193        | 181               | 11.3                 | 10.4                   |
| Peru                                   | 168       | 121       | 100        | 107        | 107        | 108        | 130        | 146        | 152               | -5.0                 | 7.2                    |
| Dominican Republic                     | 192       | 132       | 100        | 99         | 84         | 77         | 95         | 109        | 120               | -6.3                 | 3.1                    |
| Uruguay                                | 53        | 54        | 100        | 95         | 106        | 100        | 109        | 111        | 122               | 6.5                  | 3.4                    |
| Venezuela                              | 129       | 98        | 100        | 89         | 84         | 87         | 95         | 102        | 124               | -2.5                 | 3.6                    |

Source: ECLAC, on the basis of figures provided by national agencies.

<sup>a</sup> Preliminary estimates. <sup>b</sup> The indexes are based on the System of National Accounts.

Table C.14  
LATIN AMERICA AND THE CARIBBEAN: BALANCE OF PAYMENTS  
(Millions of dollars)

|                                                    | Exports (goods) <sup>a</sup> |                |                   | Imports (goods) <sup>a</sup> |                |                   | Balance on goods |              |                   | Balance on services <sup>b</sup> |                |                   | Balance on goods and services |               |                   |
|----------------------------------------------------|------------------------------|----------------|-------------------|------------------------------|----------------|-------------------|------------------|--------------|-------------------|----------------------------------|----------------|-------------------|-------------------------------|---------------|-------------------|
|                                                    | 1994                         | 1995           | 1996 <sup>c</sup> | 1994                         | 1995           | 1996 <sup>c</sup> | 1994             | 1995         | 1996 <sup>c</sup> | 1994                             | 1995           | 1996 <sup>c</sup> | 1994                          | 1995          | 1996 <sup>c</sup> |
| <b>Latin America and the Caribbean<sup>*</sup></b> | <b>183 715</b>               | <b>223 411</b> | <b>248 055</b>    | <b>197 583</b>               | <b>221 971</b> | <b>245 545</b>    | <b>-13 868</b>   | <b>1 440</b> | <b>2 510</b>      | <b>-11 748</b>                   | <b>-10 235</b> | <b>-10 510</b>    | <b>-25 616</b>                | <b>-8 795</b> | <b>-8 000</b>     |
| Argentina                                          | 15 840                       | 20 964         | 23 800            | 20 076                       | 18 727         | 22 370            | -4 236           | 2 237        | 1 430             | -2 856                           | -2 158         | -2 530            | -7 092                        | 79            | -1 100            |
| Bolivia                                            | 985                          | 1 042          | 1 105             | 1 064                        | 1 215          | 1 505             | -79              | -173         | -400              | -112                             | -126           | -210              | -191                          | -299          | -610              |
| Brazil                                             | 44 102                       | 46 506         | 48 000            | 33 241                       | 49 663         | 52 500            | 10 861           | -3 157       | -4 500            | -5 346                           | -7 495         | -8 000            | 5 515                         | -10 652       | -12 500           |
| Chile                                              | 11 604                       | 16 039         | 15 325            | 10 879                       | 14 655         | 16 290            | 725              | 1 384        | -965              | 22                               | -149           | -130              | 747                           | 1 235         | -1 095            |
| Colombia                                           | 8 754                        | 10 373         | 10 725            | 11 040                       | 12 921         | 13 045            | -2 286           | -2 548       | -2 320            | 287                              | 90             | 290               | -1 999                        | -2 458        | -2 030            |
| Costa Rica                                         | 2 102                        | 2 606          | 2 685             | 2 788                        | 2 952          | 2 990             | -686             | -346         | -305              | 288                              | 225            | 155               | -398                          | -121          | -150              |
| Ecuador                                            | 3 844                        | 4 362          | 4 820             | 3 282                        | 4 095          | 3 550             | 562              | 267          | 1 270             | -177                             | -129           | -50               | 385                           | 138           | 1 220             |
| El Salvador                                        | 1 252                        | 1 661          | 1 745             | 2 407                        | 3 165          | 3 110             | -1 155           | -1 504       | -1 365            | -57                              | -65            | -65               | -1 212                        | -1 569        | -1 430            |
| Guatemala                                          | 1 550                        | 2 155          | 2 000             | 2 547                        | 3 033          | 3 035             | -997             | -878         | -1 035            | 46                               | -29            | 100               | -951                          | -907          | -935              |
| Guyana                                             | 463                          | 496            | 560               | 504                          | 537            | 580               | -41              | -41          | -20               | -9                               | -7             | -10               | -50                           | -48           | -30               |
| Haiti                                              | 57                           | 105            | 85                | 141                          | 520            | 495               | -84              | -415         | -410              | -57                              | -133           | -170              | -141                          | -548          | -580              |
| Honduras                                           | 918                          | 1 298          | 1 360             | 1 060                        | 1 571          | 1 710             | -142             | -273         | -350              | -12                              | -97            | -95               | -154                          | -370          | -445              |
| Mexico                                             | 60 882                       | 79 542         | 95 450            | 79 346                       | 72 453         | 88 685            | -18 464          | 7 089        | 6 765             | -2 604                           | 871            | 880               | -21 068                       | 7 960         | 7 645             |
| Nicaragua                                          | 351                          | 529            | 630               | 784                          | 852            | 1 005             | -433             | -323         | -375              | -71                              | -99            | -100              | -504                          | -422          | -475              |
| Panama                                             | 6 015                        | 6 070          | 5 790             | 6 458                        | 6 897          | 6 770             | -443             | -827         | -980              | 165                              | 467            | 695               | -278                          | -360          | -285              |
| Paraguay                                           | 2 218                        | 2 840          | 2 655             | 3 545                        | 4 517          | 3 865             | -1 327           | -1 677       | -1 210            | 553                              | 567            | 630               | -774                          | -1 110        | -580              |
| Peru                                               | 4 574                        | 5 576          | 5 890             | 5 545                        | 7 687          | 7 795             | -971             | -2 111       | -1 905            | -480                             | -781           | -560              | -1 451                        | -2 892        | -2 465            |
| Dominican Republic <sup>d</sup>                    | 644                          | 767            | 845               | 2 276                        | 2 786          | 3 185             | -1 632           | -2 019       | -2 340            | 1 299                            | 1 848          | 1 865             | -333                          | -171          | -475              |
| Uruguay                                            | 1 913                        | 2 106          | 2 340             | 2 600                        | 2 682          | 3 040             | -687             | -576         | -700              | 450                              | 358            | 290               | -237                          | -218          | -410              |
| Venezuela                                          | 16 110                       | 18 870         | 22 805            | 8 504                        | 11 580         | 10 600            | 7 606            | 7 290        | 12 205            | -3 086                           | -3 400         | -3 505            | 4 520                         | 3 890         | 8 700             |



Table C.14 (cont.)

|                                          | Current transfers |               |                   | Balance on income account <sup>e</sup> |                |                   | Balance on current account |                |                   | Capital and financial account <sup>f</sup> |               |                    | Global balance |               |                   |
|------------------------------------------|-------------------|---------------|-------------------|----------------------------------------|----------------|-------------------|----------------------------|----------------|-------------------|--------------------------------------------|---------------|--------------------|----------------|---------------|-------------------|
|                                          | 1994              | 1995          | 1996 <sup>c</sup> | 1994                                   | 1995           | 1996 <sup>c</sup> | 1994                       | 1995           | 1996 <sup>c</sup> | 1994                                       | 1995          | 1996 <sup>c</sup>  | 1994           | 1995          | 1996 <sup>c</sup> |
| <b>Latin America and the Caribbean *</b> | <b>12 053</b>     | <b>14 266</b> | <b>14 290</b>     | <b>-35 076</b>                         | <b>-37 389</b> | <b>-38 815</b>    | <b>-48 639</b>             | <b>-31 918</b> | <b>-32 525</b>    | <b>38 532</b>                              | <b>26 350</b> | <b>49 775</b>      | <b>-10 107</b> | <b>-5 568</b> | <b>17 250</b>     |
| Argentina                                | 319               | 432           | 400               | -2 590                                 | -2 901         | -3 500            | -9 363                     | -2 390         | -4 200            | 8 688                                      | 180           | 5 850              | -675           | -2 210        | 1 650             |
| Bolivia                                  | 267               | 234           | 250               | -202                                   | -237           | -205              | -126                       | -302           | -565              | 76                                         | 258           | 815                | -50            | -44           | 250               |
| Brazil                                   | 2 423             | 3 621         | 3 000             | -9 091                                 | -11 105        | -10 800           | -1 153                     | -18 136        | -20 300           | 7 696                                      | 31 109        | 26 300             | 6 543          | 12 973        | 6 000             |
| Chile                                    | 358               | 355           | 410               | -1 744                                 | -1 430         | -1 710            | -639                       | 160            | -2 395            | 3 855                                      | 921           | 3 700              | 3 216          | 1 081         | 1 305             |
| Colombia                                 | 862               | 679           | 460               | -2 082                                 | -2 338         | -3 090            | -3 219                     | -4 117         | -4 660            | 3 394                                      | 4 479         | 4 910              | 175            | 362           | 250               |
| Costa Rica                               | 142               | 134           | 180               | -207                                   | -196           | -155              | -463                       | -183           | -125              | 376                                        | 412           | 35                 | -87            | 229           | -90               |
| Ecuador                                  | 145               | 231           | 245               | -1 210                                 | -1 191         | -1 265            | -680                       | -822           | 200               | -81                                        | 320           | -570               | -761           | -502          | -370              |
| El Salvador                              | 1 289             | 1 389         | 1 370             | -95                                    | -96            | -125              | -18                        | -276           | -185              | 131                                        | 423           | 285                | 113            | 147           | 100               |
| Guatemala                                | 449               | 493           | 625               | -136                                   | -159           | -170              | -638                       | -573           | -480              | 595                                        | 420           | 600                | -43            | -153          | 120               |
| Guyana                                   | 32                | 39            | 40                | -83                                    | -86            | -85               | -101                       | -95            | -75               | 37                                         | 6             | -5                 | -64            | -89           | -80               |
| Haiti                                    | 156               | 505           | 280               | -11                                    | -24            | -10               | 4                          | -67            | -310              | -25                                        | 260           | 250                | -21            | 193           | -60               |
| Honduras                                 | 81                | 247           | 275               | -255                                   | -73            | 5                 | -328                       | -196           | -165              | 307                                        | 70            | 75                 | -21            | -126          | -90               |
| Mexico                                   | 4 011             | 3 965         | 4 465             | -12 362                                | -12 579        | -13 110           | -29 419                    | -654           | -1 000            | 11 753                                     | -14 652       | 1 700 <sup>g</sup> | -17 666        | -15 306       | 700               |
| Nicaragua                                | 241               | 75            | 95                | -465                                   | -359           | -300              | -728                       | -706           | -680              | -55                                        | -496          | 190                | -783           | -1 202        | -490              |
| Panama                                   | 221               | 227           | 220               | -461                                   | -454           | -450              | -518                       | -587           | -515              | 116                                        | 681           | 665                | -402           | 94            | 150               |
| Paraguay                                 | 32                | 44            | 40                | -12                                    | 6              | 0                 | -754                       | -1 060         | -540              | 1 084                                      | 1 087         | 445                | 330            | 27            | -95               |
| Peru                                     | 606               | 491           | 550               | -1 695                                 | -1 837         | -1 555            | -2 540                     | -4 238         | -3 470            | 4 044                                      | 3 776         | 5 110              | 1 504          | -462          | 1 640             |
| Dominican Republic                       | 493               | 1 001         | 1 145             | -319                                   | -497           | -525              | -159                       | 333            | 145               | -228                                       | -196          | -85                | -387           | 137           | 60                |
| Uruguay                                  | 41                | 32            | 45                | -243                                   | -173           | -170              | -439                       | -359           | -535              | 677                                        | 568           | 710                | 238            | 209           | 175               |
| Venezuela                                | -83               | 111           | 235               | -1 896                                 | -1 746         | -1 680            | 2 541                      | 2 255          | 7 255             | -3 871                                     | -3 270        | -1 210             | -1 330         | -1 015        | 6 045             |

Table C.14 (concl.)

|                                         | Reserve assets <sup>h</sup> |                |                   | IMF and exceptional financing |               |                   |
|-----------------------------------------|-----------------------------|----------------|-------------------|-------------------------------|---------------|-------------------|
|                                         | 1994                        | 1995           | 1996 <sup>c</sup> | 1994                          | 1995          | 1996 <sup>c</sup> |
| <b>Latin America and the Caribbean*</b> | <b>5 032</b>                | <b>-24 133</b> | <b>-18 535</b>    | <b>5 075</b>                  | <b>29 701</b> | <b>1 285</b>      |
| Argentina                               | -685                        | 81             | -2 000            | 1 360                         | 2 129         | 350               |
| Bolivia                                 | -121                        | -131           | -295              | 171                           | 175           | 45                |
| Brazil                                  | -7 215                      | -12 920        | -6 000            | 672                           | -53           | 0                 |
| Chile                                   | -2 918                      | -740           | -1 200            | -298                          | -341          | -105              |
| Colombia                                | -162                        | -356           | -250              | -13                           | -6            | 0                 |
| Costa Rica                              | 65                          | -216           | 90                | 22                            | -13           | 0                 |
| Ecuador                                 | -449                        | 233            | 230               | 1 210                         | 269           | 140               |
| El Salvador                             | -113                        | -72            | -100              | 0                             | -75           | 0                 |
| Guatemala                               | 2                           | 157            | -60               | 41                            | -4            | -60               |
| Guyana                                  | -28                         | 24             | 30                | 92                            | 65            | 50                |
| Haiti                                   | 13                          | -187           | 60                | 8                             | -6            | 0                 |
| Honduras                                | -17                         | -126           | 90                | 38                            | 0             | 0                 |
| Mexico                                  | 18 865                      | -10 654        | -700              | -1 199                        | 25 960        | 0                 |
| Nicaragua                               | -81                         | -4             | -65               | 864                           | 1 206         | 555               |
| Panama                                  | -107                        | -77            | -150              | 509                           | -17           | 0                 |
| Paraguay                                | -328                        | -48            | 110               | -2                            | 21            | -15               |
| Peru                                    | -3 032                      | -938           | -2 015            | 1 528                         | 1 400         | 375               |
| Dominican Republic                      | 385                         | -131           | -60               | 2                             | -6            | 0                 |
| Uruguay                                 | -243                        | -162           | -175              | 5                             | -47           | 0                 |
| Venezuela                               | 1 173                       | 1 906          | -6 045            | 157                           | -891          | 0                 |

Source: ECLAC, on the basis of information provided by IMF and national agencies.

<sup>a</sup> Includes the *maquila* sector.

<sup>b</sup> Does not include income.

<sup>c</sup> Preliminary ECLAC estimates. Figures have been rounded to the nearest ten or five. <sup>d</sup> For 1994, 1995 and up to September 1996, free-zone exports totalled US\$ 2,573,000,000, US\$ 2,215,000,000 and US\$ 1,775,000,000; while imports for the same years totalled US\$ 2,132,000,000, US\$ 1,705,000,000 and 1,425,000,000. These figures are subject to revision due to the fact that the country is in the process of implementing the system outlined in the fifth edition of the Balance of Payments Manual and of upgrading its compilation methods.

<sup>e</sup> Includes interest due but not yet paid. <sup>f</sup> Includes short- and long-term autonomous capital, capital transfers, and errors and omissions. <sup>g</sup> This figure is the result of large-scale movements of foreign direct investment and portfolio investment (mainly bonds) involving net inflows of over US\$ 20 billion along with amortization payments on special financing (and other loans) and shrinkage of some assets that also amounted to over US\$ 20 billion.

<sup>h</sup> A minus sign (-) indicates an increase in reserve assets.

\* Does not include Guyana.

Table C.15  
**LATIN AMERICA AND THE CARIBBEAN: NET CAPITAL INFLOWS AND NET RESOURCE TRANSFERS**<sup>a b</sup>  
(Billions of dollars and percentages)

|                   | Net inflow of<br>autonomous<br>capital <sup>c</sup> | Net inflow of<br>non-autonomous<br>capital | Net payments<br>of profits<br>and interest | Net transfer<br>of resources<br>(4)=(1)+(2)-(3) | Exports<br>(goods and<br>services) | Resource transfers<br>as a percentage<br>of exports (goods<br>and services)<br>(6) = (4) / (5) |
|-------------------|-----------------------------------------------------|--------------------------------------------|--------------------------------------------|-------------------------------------------------|------------------------------------|------------------------------------------------------------------------------------------------|
|                   | (1)                                                 | (2)                                        | (3)                                        | (4)                                             | (5)                                | (6)                                                                                            |
| 1980              | 28.2                                                | 2.4                                        | 18.5                                       | 12.1                                            | 103.4                              | 11.7                                                                                           |
| 1981              | 37.3                                                | 2.3                                        | 28.5                                       | 11.1                                            | 111.9                              | 9.9                                                                                            |
| 1982              | -                                                   | 19.8                                       | 38.6                                       | -18.8                                           | 101.6                              | -18.5                                                                                          |
| 1983              | -18.8                                               | 26.9                                       | 34.4                                       | -26.3                                           | 102.4                              | -25.7                                                                                          |
| 1984              | -11.3                                               | 24.4                                       | 37.2                                       | -24.1                                           | 114.6                              | -21.0                                                                                          |
| 1985              | -14.9                                               | 19.3                                       | 35.4                                       | -31.0                                           | 109.4                              | -28.3                                                                                          |
| 1986              | -12.2                                               | 21.6                                       | 32.1                                       | -22.7                                           | 95.6                               | -23.7                                                                                          |
| 1987              | -13.6                                               | 26.8                                       | 30.8                                       | -17.6                                           | 109.5                              | -16.1                                                                                          |
| 1988              | -18.4                                               | 21.9                                       | 34.1                                       | -30.6                                           | 127.0                              | -24.1                                                                                          |
| 1989              | -20.6                                               | 30.4                                       | 38.0                                       | -28.2                                           | 140.0                              | -20.1                                                                                          |
| 1990              | -6.8                                                | 22.7                                       | 33.5                                       | -17.6                                           | 157.1                              | -11.2                                                                                          |
| 1991              | 22.1                                                | 11.9                                       | 30.5                                       | 3.5                                             | 158.6                              | 2.2                                                                                            |
| 1992              | 47.7                                                | 8.7                                        | 29.8                                       | 26.6                                            | 169.6                              | 15.7                                                                                           |
| 1993              | 59.5                                                | 5.4                                        | 33.5                                       | 31.4                                            | 182.9                              | 17.1                                                                                           |
| 1994              | 38.4                                                | 4.6                                        | 34.6                                       | 8.4                                             | 212.4                              | 3.9                                                                                            |
| 1995              | 25.7                                                | 29.7                                       | 36.9                                       | 18.5                                            | 255.2                              | 7.2                                                                                            |
| 1996 <sup>d</sup> | 49.1                                                | 1.3                                        | 38.4                                       | 12.0                                            | 283.7                              | 4.2                                                                                            |

Source: ECLAC, on the basis of information provided by IMF and national agencies.

<sup>a</sup> "Net transfer of resources" equals the net inflow of (autonomous and non-autonomous) capital less the balance on the income account (net payments of profits and interest). Non-autonomous capital includes the use of IMF credit, IMF loans, liabilities constituting foreign authorities' reserves and exceptional financing.

<sup>b</sup> Refers to Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Paraguay, Peru, Dominican Republic, Uruguay and Venezuela. <sup>c</sup> Includes errors and omissions. <sup>d</sup> Preliminary figures.

Table C.16  
**LATIN AMERICA AND THE CARIBBEAN: NET TRANSFER OF RESOURCES**<sup>a</sup>  
(Millions of dollars and percentages)

|                                          | Net transfer of resources |               |               |              |               |                   | As a percentage of exports of goods and services |             |             |            |            |                   |
|------------------------------------------|---------------------------|---------------|---------------|--------------|---------------|-------------------|--------------------------------------------------|-------------|-------------|------------|------------|-------------------|
|                                          | 1991                      | 1992          | 1993          | 1994         | 1995          | 1996 <sup>b</sup> | 1991                                             | 1992        | 1993        | 1994       | 1995       | 1996 <sup>b</sup> |
| <b>Latin America and the Caribbean *</b> | <b>3 460</b>              | <b>26 640</b> | <b>31 362</b> | <b>8 367</b> | <b>18 452</b> | <b>12 030</b>     | <b>2.2</b>                                       | <b>15.7</b> | <b>17.1</b> | <b>3.9</b> | <b>7.2</b> | <b>4.2</b>        |
| Argentina                                | -1 573                    | 6 258         | 8 953         | 7 458        | -592          | 2 700             | -10.9                                            | 42.5        | 57.3        | 40.3       | -2.5       | 10.0              |
| Bolivia                                  | 7                         | 218           | 393           | 45           | 196           | 655               | 0.1                                              | 27.0        | 44.3        | 3.8        | 15.8       | 49.6              |
| Brazil                                   | -8 570                    | 584           | -1 633        | -723         | 19 951        | 15 500            | -24.5                                            | 1.5         | -3.7        | -1.5       | 37.9       | 28.2              |
| Chile                                    | -872                      | 1 186         | 763           | 1 813        | -850          | 1 885             | -7.8                                             | 9.5         | 6.5         | 12.5       | -4.4       | 10.1              |
| Colombia                                 | -2 676                    | -1 648        | 783           | 1299         | 2 135         | 1 820             | -29.4                                            | -17.8       | 7.9         | 10.9       | 15.5       | 12.5              |
| Costa Rica                               | 341                       | 355           | 335           | 191          | 203           | -120              | 15.6                                             | 13.8        | 11.5        | 5.8        | 5.2        | -3.0              |
| Ecuador                                  | -515                      | -897          | -74           | -81          | -602          | -1 695            | -15.1                                            | -24.7       | -2.0        | -1.8       | -11.5      | -29.7             |
| El Salvador                              | 22                        | 191           | 118           | 36           | 252           | 160               | 2.5                                              | 19.5        | 10.5        | 2.3        | 11.4       | 6.9               |
| Guatemala                                | 638                       | 507           | 685           | 500          | 257           | 370               | 37.8                                             | 26.9        | 33.7        | 22.0       | 9.1        | 12.5              |
| Guyana                                   | ...                       | 84            | 87            | 46           | -15           | 40                | ...                                              | 17.2        | 16.4        | 8.7        | -2.6       | -6.2              |
| Haiti                                    | 58                        | -9            | 24            | -28          | 230           | 240               | 22.3                                             | -7.0        | 21.3        | -43.7      | 112.0      | 145.5             |
| Honduras                                 | 79                        | 162           | -47           | 90           | -3            | 80                | 7.8                                              | 15.5        | -4.4        | 7.6        | -0.2       | 4.9               |
| Mexico                                   | 14 777                    | 16 406        | 18 427        | -1 808       | -1 271        | -11 410           | 28.7                                             | 29.6        | 30.0        | -2.5       | -1.4       | -10.7             |
| Nicaragua                                | -249                      | 340           | 136           | 344          | 351           | 445               | -73.6                                            | 109.6       | 37.0        | 76.0       | 54.2       | 57.8              |
| Paraguay                                 | 617                       | 225           | 566           | 1 070        | 1 114         | 430               | 30.5                                             | 11.8        | 20.2        | 31.3       | 25.5       | 10.5              |
| Peru                                     | 905                       | 1 146         | 1 386         | 3 877        | 3 339         | 3 930             | 21.2                                             | 25.3        | 31.3        | 67.8       | 49.0       | 53.1              |
| Dominican Republic                       | 322                       | 451           | 183           | -545         | -699          | -610              | 17.3                                             | 23.5        | 8.3         | -21.4      | -21.5      | -17.8             |
| Uruguay                                  | -162                      | 7             | 230           | 439          | 348           | 540               | -7.4                                             | 0.3         | 8.3         | 13.5       | 10.6       | 15.4              |
| Venezuela                                | 311                       | 1 158         | 134           | -5 610       | -5 907        | -2 890            | 1.9                                              | 7.5         | 0.8         | -31.7      | -29.0      | -11.9             |

Source: ECLAC, on the basis of information provided by IMF and national agencies.

<sup>a</sup> "Net transfer of resources" equals the net inflow of capital (including non-autonomous capital) less the balance on the income account (net payments of profits and interest). This information is given at the regional level in table A.14. A minus sign indicates a transfer of resources out of the country. <sup>b</sup> Preliminary estimates.

\* Does not include Guyana.

Table C.17  
**LATIN AMERICA AND THE CARIBBEAN: INTERNATIONAL BOND ISSUES<sup>a b</sup>**  
*(Millions of dollars)*

|                     | 1990         | 1991         | 1992          | 1993          | 1994          | 1995          | 1996 <sup>c</sup> |
|---------------------|--------------|--------------|---------------|---------------|---------------|---------------|-------------------|
| <b>Total</b>        | <b>2 760</b> | <b>7 242</b> | <b>12 577</b> | <b>28 794</b> | <b>18 241</b> | <b>23 395</b> | <b>41 036</b>     |
| Argentina           | 21           | 795          | 1 570         | 6 308         | 5 319         | 6 354         | 11 270            |
| Barbados            | -            | -            | -             | -             | 50            | -             | -                 |
| Bolivia             | -            | -            | -             | -             | 10            | -             | -                 |
| Brazil              | -            | 1 837        | 3 655         | 6 465         | 3 998         | 7 041         | 9 489             |
| Chile               | -            | 200          | 120           | 322           | 155           | 300           | 950               |
| Colombia            | -            | -            | -             | 567           | 955           | 1 083         | 1 751             |
| Costa Rica          | -            | -            | -             | -             | 50            | -             | -                 |
| Ecuador             | -            | -            | -             | -             | -             | 10            | -                 |
| Guatemala           | -            | -            | -             | 60            | -             | -             | -                 |
| Jamaica             | -            | -            | -             | -             | 55            | -             | -                 |
| Mexico              | 2 477        | 3 782        | 6 100         | 11 339        | 6 949         | 7 646         | 16 894            |
| Panama              | -            | 50           | -             | -             | 250           | 324           | 125               |
| Peru                | -            | -            | -             | 30            | 100           | -             | -                 |
| Trinidad and Tobago | -            | -            | 100           | 125           | 150           | 71            | -                 |
| Uruguay             | -            | -            | 100           | 140           | 200           | 211           | 100               |
| Venezuela           | 262          | 578          | 932           | 3 438         | -             | 356           | 457               |

Source: IMF, information provided by ECLAC.

<sup>a</sup> Gross financing. <sup>b</sup> Includes medium-term euro notes. <sup>c</sup> January-October.

Table C.18  
**LATIN AMERICA AND THE CARIBBEAN: STOCK EXCHANGE PRICE INDEXES, IN DOLLARS<sup>a</sup>**  
*(Indexes: December 1994=100)*

|                | 1994         |              | 1995        |             |             |             | 1996        |             |             |                       |
|----------------|--------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------------------|
|                | September    | December     | March       | June        | September   | December    | March       | June        | September   | November <sup>b</sup> |
| <b>Average</b> | <b>127.2</b> | <b>100.0</b> | <b>72.5</b> | <b>85.0</b> | <b>87.0</b> | <b>82.0</b> | <b>81.8</b> | <b>93.5</b> | <b>93.7</b> | <b>93.5</b>           |
| Argentina      | 130.5        | 100.0        | 81.9        | 93.1        | 92.6        | 108.6       | 109.5       | 125.6       | 115.6       | 121.5                 |
| Brazil         | 114.6        | 100.0        | 73.5        | 78.3        | 87.8        | 77.8        | 85.2        | 92.9        | 94.5        | 95.7                  |
| Chile          | 97.3         | 100.0        | 94.1        | 116.3       | 98.0        | 97.1        | 88.5        | 95.8        | 92.9        | 87.4                  |
| Colombia       | 109.7        | 100.0        | 94.9        | 95.1        | 79.4        | 74.5        | 82.2        | 74.0        | 77.6        | 77.7                  |
| Mexico         | 164.1        | 100.0        | 52.2        | 71.0        | 78.2        | 73.0        | 81.8        | 85.7        | 86.3        | 84.7                  |
| Peru           | 101.0        | 100.0        | 83.4        | 106.2       | 109.4       | 109.3       | 111.1       | 120.9       | 123.7       | 115.5                 |
| Venezuela      | 111.6        | 100.0        | 81.8        | 82.0        | 82.8        | 68.4        | 74.6        | 106.0       | 130.9       | 142.3                 |

Source: ECLAC, on the basis of figures provided by the International Finance Corporation (IFC).

<sup>a</sup> Year-end figures. <sup>b</sup> Mid-month figures.

Table C.19  
**LATIN AMERICA AND THE CARIBBEAN: INTERNATIONAL EQUITY ISSUES<sup>a</sup>**  
*(Millions of dollars)*

|              | 1990      | 1991         | 1992         | 1993         | 1994         | 1995       | 1996 <sup>b</sup> |
|--------------|-----------|--------------|--------------|--------------|--------------|------------|-------------------|
| <b>Total</b> | <b>98</b> | <b>3 891</b> | <b>3 964</b> | <b>6 022</b> | <b>4 704</b> | <b>962</b> | <b>2 162</b>      |
| Argentina    | -         | 360          | 392          | 2 655        | 735          | -          | 198               |
| Brazil       | -         | -            | 133          | -            | 1 028        | 296        | 112               |
| Chile        | 98        | -            | 129          | 288          | 799          | 224        | 262               |
| Colombia     | -         | -            | -            | 98           | 207          | 71         | -                 |
| Mexico       | -         | 3 531        | 3 077        | 2 913        | 1 679        | -          | 560               |
| Panama       | -         | -            | 88           | -            | 100          | 371        | -                 |
| Peru         | -         | -            | -            | 26           | 133          | -          | 1 030             |
| Uruguay      | -         | -            | -            | -            | 23           | -          | -                 |
| Venezuela    | -         | -            | 146          | 42           | -            | -          | -                 |

Source: IMF, information provided by ECLAC.

<sup>a</sup> American Depositary Receipts (ADRs) and Global Depositary Receipts (GDRs) for new capital widening (primary issues). <sup>b</sup> January-October.

Table C.20  
**LATIN AMERICA AND THE CARIBBEAN: TOTAL DISBURSED EXTERNAL DEBT <sup>a</sup>**  
*(Millions of dollars and annual growth rates)*

|                                        | Year-end balances |                |                |                |                |                |                |                |                     | Annual growth rates |                   |
|----------------------------------------|-------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------------|---------------------|-------------------|
|                                        | 1980              | 1985           | 1990           | 1991           | 1992           | 1993           | 1994           | 1995           | 1996 <sup>b</sup>   | 1995                | 1996 <sup>b</sup> |
| <b>Latin America and the Caribbean</b> | <b>220 444</b>    | <b>379 244</b> | <b>443 049</b> | <b>446 523</b> | <b>462 653</b> | <b>513 063</b> | <b>545 389</b> | <b>598 483</b> | <b>607 230</b>      | <b>9.7</b>          | <b>3.4</b>        |
| Argentina <sup>c</sup>                 | 27 162            | 49 326         | 62 233         | 58 413         | 59 123         | 67 802         | 79 345         | 89 679         | 96 000              | 13.0                | 7.0               |
| Bolivia <sup>d</sup>                   | 2 340             | 3 294          | 3 768          | 3 582          | 3 784          | 3 777          | 4 216          | 4 523          | 4 740               | 7.3                 | 4.8               |
| Brazil                                 | 64 000            | 105 126        | 123 439        | 123 910        | 135 949        | 145 726        | 148 295        | 159 200        | 175 000             | 7.4                 | 9.9               |
| Chile                                  | 11 207            | 20 043         | 18 576         | 17 319         | 18 964         | 19 665         | 21 768         | 21 736         | 21 545 <sup>h</sup> | -0.1                | -0.9              |
| Colombia                               | 6 805             | 14 063         | 17 848         | 17 312         | 16 862         | 18 370         | 21 280         | 23 431         | 26 150              | 10.1                | 11.6              |
| Costa Rica                             | 2 209             | 4 140          | 3 924          | 3 992          | 3 992          | 3 827          | 3 818          | 3 794          | 3 700               | -0.6                | -2.5              |
| Cuba                                   | ...               | ...            | ...            | ...            | ...            | 8 795          | 9 083          | 9 162          | ...                 | 0.9                 | ...               |
| Ecuador                                | 4 167             | 8 111          | 12 222         | 12 802         | 12 795         | 13 631         | 14 589         | 13 934         | 14 700              | -4.5                | 5.5               |
| El Salvador <sup>d</sup>               | 1 176             | 1 805          | 2 076          | 2 102          | 2 338          | 1 988          | 2 069          | 2 243          | 2 485               | 8.4                 | 10.8              |
| Guatemala <sup>d</sup>                 | 1 053             | 2 536          | 2 487          | 2 403          | 2 252          | 2 086          | 2 160          | 2 107          | 2 050               | -2.5                | -2.7              |
| Guyana                                 | 449               | 1 308          | 1 812          | 1 873          | 2 054          | 2 062          | 2 000          | 2 058          | ...                 | 2.9                 | ...               |
| Haiti <sup>d</sup>                     | 290               | 600            | 841            | 809            | 873            | 866            | 875            | 901            | 915                 | 3.0                 | 1.6               |
| Honduras                               | 1 388             | 3 034          | 3 588          | 3 441          | 3 539          | 3 904          | 4 152          | 4 372          | 4 300               | 5.3                 | -1.6              |
| Jamaica                                | 1 734             | 3 355          | 4 152          | 3 874          | 3 678          | 3 687          | 3 652          | 3 452          | 3 855               | -5.5                | 11.7              |
| Mexico <sup>c</sup>                    | 50 700            | 97 800         | 101 900        | 114 900        | 114 000        | 127 500        | 136 500        | 161 100        | 160 000             | 18.0                | -0.7              |
| Nicaragua <sup>d</sup>                 | 1 825             | 4 936          | 10 616         | 10 312         | 10 806         | 10 987         | 11 624         | 10 242         | 6 100               | -11.9               | -40.4             |
| Panama <sup>d</sup>                    | 2 271             | 3 642          | 3 795          | 3 699          | 3 548          | 3 494          | 3 663          | 3 710          | 5 000               | 1.3                 | 34.8              |
| Paraguay                               | 861               | 1 772          | 1 670          | 1 637          | 1 249          | 1 218          | 1 240          | 1 328          | 1 310               | 7.1                 | -1.4              |
| Peru                                   | 9 595             | 13 721         | 19 996         | 20 787         | 21 409         | 26 370         | 29 282         | 32 061         | 32 300 <sup>f</sup> | 9.5                 | 0.7               |
| Dominican Republic                     | 2 173             | 3 720          | 4 499          | 4 614          | 4 413          | 4 559          | 3 924          | 4 001          | 3 950               | 2.0                 | -1.3              |
| Trinidad and Tobago                    | 911               | 1 763          | 2 520          | 2 438          | 2 215          | 2 102          | 2 064          | 1 905          | 1 850               | -7.7                | -2.9              |
| Uruguay <sup>d</sup>                   | 1 165             | 3 551          | 4 472          | 4 141          | 4 136          | 4 293          | 4 605          | 4 852          | 5 050               | 5.4                 | 4.1               |
| Venezuela <sup>g</sup>                 | 26 963            | 31 238         | 36 615         | 32 163         | 34 674         | 36 404         | 35 185         | 38 692         | 36 230              | 10.0                | -6.4              |

Source: ECLAC, on the basis of official figures.

<sup>a</sup> Includes borrowings from IMF. <sup>b</sup> Preliminary figures. Totals do not include those countries for which no information is given. <sup>c</sup> New estimates prepared by the Ministry of Economic Affairs for 1991-1995. Debt figures refer only to the gross stock of public-sector debt and some categories of private debt. They do not include short-term financial debts of the private sector or assets accumulated abroad by that sector. The world Bank series contained in *World Debt Tables, 1995-1996* were used for the regional aggregates for 1980, 1985 and 1990. These series are not comparable because a different methodology was used for their preparation. For example, the World Bank figure for 1991 is US\$ 7 billion higher than the new official estimate. <sup>d</sup> Public external debt. <sup>e</sup> The figure for the public debt does not include investment in government securities by non-residents. The 1991-1993 figures for private debt have been adjusted to take account of the privatization process and the discontinuation of the exchange control system. <sup>f</sup> If the current renegotiation of the external debt is completed before the end of the year, then the balance for 1996 will be approximately US\$ 28.5 billion. <sup>g</sup> Debt totals are based on official figures and information provided by international financial institutions. Revised figures are shown for 1995 and 1996. <sup>h</sup> Up to October.

Table C.21  
LATIN AMERICA AND THE CARIBBEAN: TOTAL INTEREST DUE  
AS A PERCENTAGE OF EXPORTS OF GOODS AND SERVICES  
(Percentages)

|                                        | 1980        | 1985        | 1990        | 1991        | 1992        | 1993        | 1994        | 1995        | 1996 <sup>a</sup> |
|----------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------------|
| <b>Latin America and the Caribbean</b> | <b>21.3</b> | <b>34.6</b> | <b>23.5</b> | <b>20.4</b> | <b>18.3</b> | <b>16.9</b> | <b>15.7</b> | <b>15.5</b> | <b>14.5</b>       |
| Argentina                              | 22.0        | 51.0        | 37.9        | 36.1        | 28.3        | 20.7        | 22.9        | 22.7        | 21.1              |
| Bolivia                                | 25.0        | 51.8        | 25.0        | 24.4        | 25.0        | 23.2        | 16.6        | 19.0        | 17.4              |
| Brazil                                 | 34.1        | 40.0        | 30.9        | 27.2        | 20.8        | 18.0        | 16.6        | 20.2        | 21.6              |
| Chile                                  | 19.3        | 46.4        | 17.8        | 14.7        | 11.3        | 10.2        | 8.2         | 7.0         | 6.9               |
| Colombia                               | 11.8        | 28.7        | 19.0        | 16.3        | 14.4        | 12.2        | 11.6        | 12.3        | 13.9              |
| Costa Rica                             | 18.1        | 25.1        | 15.4        | 10.1        | 8.7         | 8.1         | 6.6         | 6.2         | 5.3               |
| Ecuador                                | 18.1        | 25.7        | 34.1        | 29.8        | 23.3        | 21.6        | 19.0        | 15.8        | 16.0              |
| El Salvador                            | 5.9         | 11.2        | 13.1        | 12.6        | 10.5        | 10.3        | 6.3         | 5.0         | 6.0               |
| Guatemala                              | 5.3         | 14.9        | 11.2        | 8.9         | 8.9         | 6.1         | 5.6         | 5.1         | 4.9               |
| Haiti                                  | 2.1         | 5.4         | 7.9         | 7.7         | 11.3        | 10.7        | 17.5        | 13.1        | 6.1               |
| Honduras                               | 10.6        | 16.0        | 18.0        | 21.1        | 25.9        | 23.7        | 22.3        | 16.9        | 16.7              |
| Mexico                                 | 27.7        | 32.3        | 19.0        | 18.0        | 17.5        | 18.3        | 16.7        | 15.1        | 12.7              |
| Nicaragua                              | 24.3        | 78.3        | 58.3        | 110.3       | 158.5       | 115.6       | 102.2       | 54.2        | 37.7              |
| Paraguay                               | 13.4        | 17.2        | 5.3         | 4.7         | 8.4         | 3.4         | 2.6         | 2.0         | 2.2               |
| Peru                                   | 18.5        | 29.9        | 29.6        | 23.4        | 33.1        | 35.8        | 32.1        | 31.5        | 25.8              |
| Dominican Republic                     | 19.9        | 18.7        | 13.4        | 8.6         | 9.1         | 10.5        | 5.9         | 5.9         | 5.8               |
| Uruguay                                | 11.0        | 34.1        | 26.9        | 21.2        | 15.7        | 14.3        | 13.7        | 14.7        | 17.7              |
| Venezuela                              | 8.1         | 26.4        | 16.3        | 7.1         | 10.4        | 10.1        | 9.1         | 8.2         | 7.1               |

Source: ECLAC, on the basis of information provided by IMF and national agencies.

<sup>a</sup> Preliminary estimates.

Table C.22  
LATIN AMERICA AND THE CARIBBEAN: TOTAL DISBURSED EXTERNAL DEBT  
AS A PERCENTAGE OF EXPORTS OF GOODS AND SERVICES<sup>a</sup>  
(Percentages)

|                                        | 1980       | 1985       | 1990       | 1991       | 1992       | 1993       | 1994       | 1995       | 1996 <sup>b</sup> |
|----------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------------|
| <b>Latin America and the Caribbean</b> | <b>203</b> | <b>330</b> | <b>269</b> | <b>267</b> | <b>258</b> | <b>263</b> | <b>241</b> | <b>225</b> | <b>208</b>        |
| Argentina                              | 274        | 491        | 420        | 406        | 400        | 434        | 429        | 376        | 355               |
| Bolivia                                | 227        | 457        | 386        | 380        | 468        | 425        | 358        | 363        | 359               |
| Brazil                                 | 293        | 379        | 351        | 355        | 341        | 334        | 303        | 302        | 318               |
| Chile                                  | 187        | 454        | 182        | 156        | 152        | 167        | 151        | 113        | 116               |
| Colombia                               | 127        | 312        | 206        | 190        | 182        | 185        | 178        | 170        | 180               |
| Costa Rica                             | 185        | 341        | 200        | 182        | 155        | 132        | 116        | 91         | 91                |
| Ecuador                                | 144        | 246        | 376        | 376        | 352        | 367        | 318        | 267        | 259               |
| El Salvador                            | 97         | 200        | 213        | 234        | 240        | 174        | 126        | 102        | 107               |
| Guatemala                              | 61         | 218        | 159        | 142        | 120        | 103        | 95         | 75         | 69                |
| Haiti                                  | 95         | 178        | 264        | 312        | 765        | 738        | 1 365      | 439        | 555               |
| Honduras                               | 147        | 334        | 348        | 339        | 340        | 366        | 356        | 285        | 265               |
| Mexico                                 | 224        | 310        | 209        | 223        | 206        | 208        | 192        | 180        | 150               |
| Nicaragua                              | 369        | 1 433      | 2 706      | 3 048      | 3 495      | 2 992      | 2 568      | 1 581      | 792               |
| Panama                                 | 66         | 107        | 85         | 68         | 55         | 51         | 49         | 48         | 65                |
| Paraguay                               | 153        | 287        | 89         | 81         | 66         | 44         | 36         | 30         | 32                |
| Peru                                   | 207        | 366        | 480        | 488        | 472        | 596        | 512        | 470        | 436               |
| Dominican Republic                     | 171        | 281        | 246        | 248        | 231        | 206        | 154        | 132        | 115               |
| Uruguay                                | 76         | 282        | 207        | 188        | 157        | 156        | 142        | 148        | 144               |
| Venezuela                              | 150        | 205        | 195        | 196        | 224        | 226        | 205        | 190        | 149               |

Source: ECLAC, on the basis of information provided by IMF and national agencies.

<sup>a</sup> Ratio of external debt (figures from table A.19) to exports of goods and services. <sup>b</sup> Preliminary estimates.

Table C.23  
**LATIN AMERICA AND THE CARIBBEAN:**  
**NET CAPITAL MOVEMENTS, 1966-1995<sup>a</sup>**  
*(Millions of dollars per year)*

|                                             | 1966-<br>1973 | 1974-<br>1976 | 1977-<br>1981 | (1981)        | 1982          | 1983-<br>1989 | 1990          | 1991          | 1992          | 1993          | 1994                | 1995 <sup>c</sup> |
|---------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------------|-------------------|
| <b>Latin America and the Caribbean (24)</b> | <b>4 042</b>  | <b>14 956</b> | <b>28 861</b> | <b>39 804</b> | <b>20 133</b> | <b>8 154</b>  | <b>17 975</b> | <b>37 211</b> | <b>61 606</b> | <b>66 752</b> | <b>50 314</b>       | <b>26 777</b>     |
| <b>Oil-exporting countries (6)</b>          | <b>1 601</b>  | <b>5 449</b>  | <b>12 297</b> | <b>17 632</b> | <b>3 835</b>  | <b>533</b>    | <b>7 965</b>  | <b>25 833</b> | <b>33 254</b> | <b>39 633</b> | <b>25 191</b>       | <b>-9 224</b>     |
| Bolivia                                     | 23            | 72            | 253           | 493           | 230           | 378           | 355           | 444           | 780           | 826           | 76                  | 258               |
| Colombia                                    | 289           | 338           | 956           | 1 941         | 2 182         | 879           | 53            | -527          | 167           | 2 062         | 3 197               | 4 404             |
| Ecuador                                     | 105           | 165           | 705           | 653           | 863           | 503           | 549           | 741           | 215           | 1 132         | -81                 | 324               |
| Mexico                                      | 924           | 3 425         | 8 154         | 17 393        | 2 806         | -662          | 10 716        | 21 882        | 26 664        | 30 719        | 21 850 <sup>b</sup> | -14 652           |
| Peru                                        | 149           | 1 054         | 778           | 1 200         | 1 692         | 1 046         | 1 653         | 2 837         | 2 711         | 2 662         | 4 083               | 3 850             |
| Venezuela                                   | 110           | 394           | 1 451         | -4 048        | -3 938        | -1 612        | -5 361        | 456           | 2 717         | 2 232         | -3 934              | -3 408            |
| <b>Non-oil-exporting countries</b>          | <b>2 442</b>  | <b>9 507</b>  | <b>16 564</b> | <b>22 172</b> | <b>16 298</b> | <b>7 622</b>  | <b>10 010</b> | <b>11 378</b> | <b>28 352</b> | <b>27 119</b> | <b>25 123</b>       | <b>36 001</b>     |
| <b>South America (5)</b>                    | <b>2 025</b>  | <b>7 828</b>  | <b>14 664</b> | <b>19 757</b> | <b>13 974</b> | <b>5 308</b>  | <b>7 513</b>  | <b>7 362</b>  | <b>24 064</b> | <b>23 746</b> | <b>23 215</b>       | <b>34 245</b>     |
| Argentina                                   | 92            | 142           | 1 895         | 1 519         | 1 684         | 1 757         | -1 173        | 3 301         | 11 095        | 9 911         | 9 466               | 414               |
| Brazil                                      | 1 727         | 7 244         | 9 329         | 12 382        | 11 113        | 1 991         | 5 054         | 1 640         | 8 802         | 9 821         | 7 696               | 31 109            |
| Chile                                       | 169           | 207           | 2 627         | 4 942         | 1 033         | 1 260         | 3 075         | 1 404         | 3 646         | 2 838         | 3 855               | 921               |
| Paraguay                                    | 29            | 106           | 339           | 420           | 316           | 198           | 438           | 873           | 287           | 731           | 1 521               | 1 244             |
| Uruguay                                     | 8             | 129           | 473           | 494           | -172          | 103           | 119           | 144           | 234           | 445           | 677                 | 557               |
| <b>Central America and Hispaniola (8)</b>   | <b>417</b>    | <b>1 322</b>  | <b>1 900</b>  | <b>2 415</b>  | <b>2 324</b>  | <b>2 313</b>  | <b>2 497</b>  | <b>4 016</b>  | <b>4 288</b>  | <b>3 373</b>  | <b>1 908</b>        | <b>1 756</b>      |
| Costa Rica                                  | 83            | 232           | 455           | 360           | 398           | 437           | 364           | 515           | 631           | 478           | 376                 | 322               |
| El Salvador                                 | 19            | 114           | 68            | 224           | 210           | 297           | 535           | 299           | 429           | 411           | 131                 | 423               |
| Guatemala                                   | 44            | 186           | 184           | 273           | 361           | 361           | 205           | 740           | 738           | 833           | 595                 | 321               |
| Haiti                                       | 15            | 106           | 111           | 185           | 141           | 172           | 179           | 154           | 68            | 99            | -25                 | 275               |
| Honduras                                    | 35            | 146           | 219           | 250           | 174           | 303           | 307           | 400           | 424           | 222           | 307                 | 250               |
| Nicaragua                                   | 57            | 175           | 225           | 735           | 593           | 755           | 467           | 935           | 1 095         | 774           | -55                 | -496              |
| Panama                                      | 71            | 206           | 235           | -50           | 136           | -285          | 369           | 516           | 346           | 226           | 806                 | 681               |
| Dominican Republic                          | 91            | 157           | 402           | 438           | 311           | 275           | 72            | 457           | 557           | 330           | -227                | -20               |
| <b>English-speaking Caribbean (5)</b>       | <b>292</b>    | <b>357</b>    | <b>576</b>    | <b>710</b>    | <b>974</b>    | <b>270</b>    | <b>211</b>    | <b>176</b>    | <b>29</b>     | <b>403</b>    | <b>474</b>          | <b>...</b>        |
| Barbados                                    | 36            | 49            | 66            | 134           | 44            | 1             | -14           | -14           | -115          | -49           | ...                 | ...               |
| Guyana                                      | 22            | 60            | 76            | 148           | 139           | 54            | ...           | ...           | ...           | ...           | ...                 | ...               |
| Jamaica                                     | 139           | 174           | 79            | 122           | 302           | 323           | 562           | 270           | 292           | 406           | 350                 | ...               |
| Suriname                                    | 28            | 58            | 83            | 136           | 111           | -30           | 10            | 51            | 10            | ...           | -24                 | ...               |
| Trinidad and Tobago                         | 66            | 15            | 271           | 171           | 379           | -78           | -347          | -131          | -158          | 46            | 148                 | ...               |

Source: ECLAC, on the basis of official figures.

<sup>a</sup> Includes long- and short-term capital, unrequited official transfers, and errors and omissions. Since 1994, the series has been prepared using the methodology set out in the fifth edition of the Balance of Payments Manual of the International Monetary Fund. The major changes include exclusion of two items: current official transfers (which, in 1994, approximated US\$ 3,500) and exceptional financing, a very important item for Mexico and Argentina in 1995 (US\$ 26,000 and US\$ 2,000 million respectively). <sup>b</sup> Projections based on data up to October 1994. At the end of that year, net capital inflows amounted to only US\$ 11,800 million. <sup>c</sup> Preliminary figures.

Table C.24  
**LATIN AMERICA (SELECTED COUNTRIES): FOREIGN DIRECT INVESTMENT FLOWS  
(FDI), BY CATEGORY, 1988-1995**  
*(Millions of dollars)*

| Country/Category            | 1988         | 1989         | 1990         | 1991          | 1992          | 1993          | 1994          | 1995 <sup>c</sup> | 1988-1995     |
|-----------------------------|--------------|--------------|--------------|---------------|---------------|---------------|---------------|-------------------|---------------|
| <b>Argentina</b>            | <b>1 147</b> | <b>1 028</b> | <b>1 836</b> | <b>2 439</b>  | <b>4 179</b>  | <b>6 305</b>  | <b>1 282</b>  | <b>2 000</b>      | <b>20 216</b> |
| Normal FDI flows            | 807          | 869          | 305          | 465           | 518           | 587           | 677           | 1 000             | 5 228         |
| Debt swaps                  | 340          | 159          | 886          | 20            | 1 512         | 2 984         | -             | -                 | 5 901         |
| Privatizations <sup>a</sup> | -            | -            | 645          | 1 954         | 2 149         | 2 734         | 605           | 1 000             | 9 087         |
| <b>Brazil</b>               | <b>2 804</b> | <b>1 131</b> | <b>989</b>   | <b>1 103</b>  | <b>2 061</b>  | <b>1 292</b>  | <b>3 072</b>  | <b>3 200</b>      | <b>15 652</b> |
| Normal FDI flows            | 717          | 185          | 706          | 981           | 1 966         | 1 242         | 3 072         | 3 200             | 12 069        |
| Debt swaps                  | 2 087        | 946          | 283          | 68            | 95            | 50            | -             | -                 | 3 529         |
| Privatizations              | -            | -            | -            | 54            | -             | -             | -             | -                 | 54            |
| <b>Chile</b>                | <b>1 027</b> | <b>1 289</b> | <b>590</b>   | <b>523</b>    | <b>699</b>    | <b>841</b>    | <b>1 795</b>  | <b>1 500</b>      | <b>8 264</b>  |
| Normal FDI flows            | 218          | 67           | 235          | 563           | 731           | 896           | 1 899         | 1 655             | 6 264         |
| Debt swaps                  | 809          | 1 107        | 355          | -40           | -32           | -55           | -104          | -175              | 1 865         |
| Privatizations              | -            | 115          | -            | -             | -             | -             | -             | 20                | 135           |
| <b>Colombia</b>             | <b>203</b>   | <b>576</b>   | <b>500</b>   | <b>457</b>    | <b>790</b>    | <b>950</b>    | <b>1 504</b>  | <b>2 200</b>      | <b>7 232</b>  |
| <b>Mexico</b>               | <b>2 879</b> | <b>3 174</b> | <b>2 634</b> | <b>4 762</b>  | <b>4 393</b>  | <b>4 389</b>  | <b>7 978</b>  | <b>6 000</b>      | <b>36 209</b> |
| Normal FDI flows            | 1 956        | 2 785        | 2 434        | 3 956         | 4 393         | 4 389         | 7 978         | 6 000             | 33 891        |
| Debt swaps                  | 868          | 389          | 85           | 19            | -             | -             | -             | -                 | 1 361         |
| Privatizations              | 55           | -            | 115          | 787           | -             | -             | -             | -                 | 957           |
| <b>Peru</b>                 | <b>26</b>    | <b>59</b>    | <b>41</b>    | <b>-7</b>     | <b>145</b>    | <b>371</b>    | <b>2 326</b>  | <b>340</b>        | <b>3 301</b>  |
| Normal FDI flows            | 26           | 59           | 41           | -7            | 5             | 82            | 326           | 140               | 672           |
| Privatizations              | -            | -            | -            | -             | 140           | 289           | 2 000         | 200               | 2 629         |
| <b>Venezuela</b>            | <b>89</b>    | <b>213</b>   | <b>451</b>   | <b>1 916</b>  | <b>692</b>    | <b>372</b>    | <b>764</b>    | <b>600</b>        | <b>5 097</b>  |
| Normal FDI flows            | 39           | 30           | 148          | 159           | 608           | 347           | 764           | 550               | 2 645         |
| Debt swaps                  | 50           | 183          | 303          | 258           | 70            | 25            | -             | -                 | 889           |
| Privatizations              | -            | -            | -            | 1 499         | 14            | -             | -             | 50                | 1 563         |
| <b>Total (7)</b>            | <b>8 175</b> | <b>7 470</b> | <b>7 041</b> | <b>11 193</b> | <b>12 959</b> | <b>14 520</b> | <b>18 721</b> | <b>15 840</b>     | <b>95 919</b> |
| Normal FDI flows            | 3 966        | 4 571        | 4 369        | 6 574         | 9 011         | 8 493         | 16 220        | 14 745            | 67 949        |
| Debt swaps                  | 4 154        | 2 784        | 1 912        | 325           | 1 645         | 3 004         | -104          | -175              | 13 545        |
| Privatizations              | 55           | 115          | 760          | 4 294         | 2 303         | 3 023         | 2 605         | 1 270             | 14 425        |

Source: IDB/IRELA, "Foreign direct investment in Latin America in the 1990s", Madrid, 1996; A. Calderón, "Inversión extranjera directa e integración regional: la experiencia reciente de América Latina y el Caribe", *Industrialización y desarrollo tecnológico*, No. 14, Santiago, Chile, ECLAC, September 1993 and IMF.

<sup>a</sup> All of Argentina's inflows during 1991-1993 from external debt-equity swaps formed part of the country's privatization programme.

<sup>b</sup> Debt-equity swaps carried out as part of privatization operations are included in the figure given for the latter. <sup>c</sup> Preliminary estimates.



Table C.25  
**LATIN AMERICA AND THE CARIBBEAN: NET FLOWS OF FOREIGN DIRECT  
INVESTMENT, 1977-1995<sup>a</sup>**  
*(Millions of dollars)*

|                                             | 1977-<br>1981 | 1981         | 1982-<br>1990 | 1990         | 1991          | 1992          | 1993          | 1994               | 1995                      |
|---------------------------------------------|---------------|--------------|---------------|--------------|---------------|---------------|---------------|--------------------|---------------------------|
| <b>Latin America and the Caribbean (23)</b> | <b>5 317</b>  | <b>8 179</b> | <b>6 027</b>  | <b>6 556</b> | <b>11 110</b> | <b>13 646</b> | <b>13 695</b> | <b>21 861</b>      | <b>21 310<sup>c</sup></b> |
| <b>Oil-exporting countries</b>              | <b>1 948</b>  | <b>3 788</b> | <b>3 093</b>  | <b>3 286</b> | <b>7 150</b>  | <b>6 049</b>  | <b>5 547</b>  | <b>15 712</b>      | <b>11 831</b>             |
| Bolivia                                     | 34            | 76           | 8             | 10           | 94            | 120           | 122           | 128                | 372                       |
| Colombia                                    | 144           | 265          | 539           | 484          | 433           | 740           | 710           | 1 515              | 1 977                     |
| Ecuador                                     | 55            | 60           | 71            | 126          | 160           | 178           | 469           | 531                | 470                       |
| Mexico                                      | 1 576         | 3 078        | 2 362         | 2 549        | 4 742         | 4 393         | 4 389         | 10 973             | 6 963                     |
| Peru                                        | 60            | 125          | 20            | 41           | -7            | 145           | 371           | 2 326              | 1 691                     |
| Venezuela                                   | 78            | 184          | 94            | 76           | 1 728         | 473           | -514          | 239                | 357                       |
| <b>Non-oil-exporting countries</b>          | <b>3 370</b>  | <b>4 390</b> | <b>2 934</b>  | <b>3 270</b> | <b>3 961</b>  | <b>7 597</b>  | <b>8 148</b>  | <b>6 150</b>       | <b>9 479</b>              |
| <b>South America</b>                        | <b>2 951</b>  | <b>3 821</b> | <b>2 562</b>  | <b>2 818</b> | <b>3 012</b>  | <b>6 561</b>  | <b>7 736</b>  | <b>4 353</b>       | <b>8 715</b>              |
| Argentina                                   | 423           | 837          | 685           | 1 836        | 2 439         | 4 179         | 6 305         | 1 200 <sup>b</sup> | 3 900 <sup>b</sup>        |
| Brazil                                      | 2 138         | 2 520        | 1 503         | 324          | 89            | 1 924         | 801           | 2 035              | 3 475                     |
| Chile                                       | 208           | 383          | 343           | 582          | 400           | 321           | 410           | 796                | 1 008                     |
| Paraguay                                    | 32            | 32           | 16            | 76           | 84            | 137           | 119           | 167                | 207                       |
| Uruguay                                     | 150           | 49           | 15            | -            | -             | -             | 10            | 155                | 125                       |
| <b>Central America and the Caribbean</b>    | <b>419</b>    | <b>571</b>   | <b>372</b>    | <b>452</b>   | <b>949</b>    | <b>1 036</b>  | <b>412</b>    | <b>1 797</b>       | <b>764</b>                |
| Barbados                                    | 6             | 8            | 6             | 10           | 6             | 13            | 6             | -                  | ...                       |
| Costa Rica                                  | 55            | 70           | 83            | 161          | 172           | 222           | 245           | 292                | 355                       |
| El Salvador                                 | 6             | -6           | 14            | 2            | 25            | 15            | 16            | 23                 | 15                        |
| Guatemala                                   | 116           | 127          | 99            | 48           | 91            | 94            | 143           | 65                 | 75                        |
| Haiti                                       | 10            | 8            | 7             | 8            | 14            | -             | -             | -                  | -                         |
| Honduras                                    | 11            | -4           | 29            | 44           | 52            | 48            | 35            | 35                 | 50                        |
| Jamaica                                     | -9            | -12          | 22            | 138          | 133           | 142           | 78            | 117                | ...                       |
| Nicaragua                                   | 4             | -            | -             | -            | -             | 15            | 39            | 40                 | 70                        |
| Panama                                      | 3             | 6            | -3            | -147         | 138           | 173           | -658          | 549                | ...                       |
| Dominican Republic                          | 65            | 80           | 71            | 133          | 145           | 180           | 183           | 190                | 199                       |
| Suriname                                    | 2             | 35           | -44           | -43          | 10            | -30           | -47           | -30                | ...                       |
| Trinidad and Tobago                         | 150           | 258          | 86            | 109          | 169           | 178           | 379           | 516                | ...                       |

Source: ECLAC, on the basis of figures provided by the IMF and national agencies.

<sup>a</sup> Corresponds to direct investment in the reporting economy less direct investment by persons residing abroad. Includes reinvested profits, debt swaps and privatizations. <sup>b</sup> The source is the World Bank, *World Debt Tables 1995-1996*. <sup>c</sup> Covers only 17 countries, which accounted for 95% of total net flows in 1994.

Table C.26  
**RATE OF RETURN ON FOREIGN DIRECT INVESTMENT  
 OF UNITED STATES ORIGIN, 1983-1995<sup>a</sup>**  
*(Annual average percentages)*

|                                                    | 1983-1986 | 1987-1989 | 1990-1992 | 1993-1995 |
|----------------------------------------------------|-----------|-----------|-----------|-----------|
| <b>All countries</b>                               | 13.6      | 15.9      | 12.7      | 12.4      |
| <b>Developing countries</b>                        | 14.8      | 18.1      | 15.7      | 15.4      |
| <b>Latin America and the Caribbean<sup>b</sup></b> | 9.3       | 12.7      | 14.1      | 14.8      |
| Argentina                                          | 8.2       | 5.2       | 19.1      | 18.4      |
| Brazil                                             | 5.9       | 19.1      | 10.8      | 25.6      |
| Chile                                              | 75.3      | 52.1      | 19.8      | 19.2      |
| Colombia                                           | 11.0      | 2.0       | 22.3      | 12.8      |
| Ecuador                                            | 20.1      | 5.4       | 7.6       | 8.4       |
| Mexico                                             | 5.5       | 21.4      | 21.5      | 14.8      |
| Peru                                               | 2.4       | (8.4)     | (4.3)     | 22.0      |
| Venezuela                                          | 5.9       | 9.5       | 25.4      | 21.7      |

**Source:** ECLAC, on the basis of data published in *Survey of Current Business*, United States Department of Commerce, Washington, D.C., various issues.

<sup>a</sup> The rate of return was calculated as the income from United States foreign direct investment (reinvested profits plus distributed profits plus net interests paid for intra-company credits less tax), divided by the cumulative stock of these investments at the beginning of each year at current prices. <sup>b</sup> Includes investments in Panama and the Caribbean islands.

Table C.27  
**LATIN AMERICA: INTERNATIONAL SHARE OFFERINGS, 1990-1995<sup>a</sup>**  
*(Millions of dollars)*

|              | 1990      | 1991         | 1992         | 1993         | 1994         | 1995       |
|--------------|-----------|--------------|--------------|--------------|--------------|------------|
| <b>Total</b> | <b>98</b> | <b>3 891</b> | <b>3 964</b> | <b>6 022</b> | <b>4 704</b> | <b>962</b> |
| Argentina    | -         | 360          | 392          | 2 655        | 735          | -          |
| Brazil       | -         | -            | 133          | -            | 1 028        | 296        |
| Chile        | 98        | -            | 129          | 288          | 799          | 224        |
| Colombia     | -         | -            | -            | 98           | 207          | 71         |
| Mexico       | -         | 3 531        | 3 077        | 2 913        | 1 679        | -          |
| Panama       | -         | -            | 88           | -            | 100          | 371        |
| Peru         | -         | -            | -            | 26           | 133          | -          |
| Uruguay      | -         | -            | -            | -            | 23           | -          |
| Venezuela    | -         | -            | 146          | 42           | -            | -          |

**Source:** International Monetary Fund, information provided by ECLAC.

a American Depositary Receipts (ADRs) and Global Depositary Receipts (GDRs) offered on United States exchanges for purposes of capital widening (primary issues).

Table C.28  
LATIN AMERICA: MACROECONOMIC INDICATORS, 1976-1994

|                                                              | Billions of 1980 dollars |           |           |       |       |       |       | Percentage of GDP |           |           |           |
|--------------------------------------------------------------|--------------------------|-----------|-----------|-------|-------|-------|-------|-------------------|-----------|-----------|-----------|
|                                                              | 1976-1981                | 1983-1990 | 1991-1994 | 1991  | 1992  | 1993  | 1994  | 1976-1981         | 1983-1990 | 1991-1992 | 1993-1994 |
| 1. Net capital inflows                                       | 32.7                     | 9.0       | 43.8      | 31.8  | 51.4  | 56.4  | 35.4  | 4.9               | 1.2       | 4.8       | 4.9       |
| 2. Variation in reserves                                     | 6.6                      | 1.3       | 13.6      | 16.2  | 22.5  | 18.6  | -3.0  | 1.0               | 0.2       | 2.2       | 0.8       |
| 3. External saving (1-2)                                     | 26.1                     | 7.7       | 30.2      | 15.6  | 28.9  | 37.8  | 38.4  | 3.9               | 1.0       | 2.6       | 4.1       |
| 4. Deficit on current account<br>(5 + 6 + 7 + 8)             | 26.1                     | 7.7       | 30.2      | 15.6  | 28.9  | 37.8  | 38.4  | 3.8               | 1.0       | 2.6       | 4.1       |
| 5. Trade deficit                                             | 4.3                      | -53.7     | -42.5     | -53.4 | -40.1 | -39.4 | -36.8 | 0.6               | -6.9      | -5.4      | -4.1      |
| 6. Effect of deterioration in<br>terms of trade <sup>a</sup> | 5.5                      | 30.0      | 51.1      | 46.9  | 49.1  | 54.3  | 54.0  | 0.8               | 3.8       | 5.5       | 5.8       |
| 7. Factor service                                            | 16.9                     | 34.6      | 28.7      | 28.7  | 27.6  | 29.4  | 29.2  | 2.5               | 4.4       | 3.2       | 3.1       |
| 8. Unrequited transfers <sup>b</sup>                         | 0.6                      | 3.2       | 7.2       | 6.6   | 7.7   | 6.5   | 8.2   | 0.1               | 0.4       | 0.8       | 0.8       |
| 9. GDP                                                       | 671.3                    | 782.6     | 900.5     | 855.9 | 882.2 | 911.0 | 952.4 | 100.0             | 100.0     | 100.0     | 100.0     |
| 10. National income<br>(Y=9-6-7+8)                           | 649.5                    | 721.2     | 827.9     | 786.9 | 813.2 | 833.8 | 877.4 | 96.8              | 92.2      | 92.1      | 91.8      |
| 11. Consumption                                              | 514.4                    | 598.5     | 697.3     | 662.0 | 684.4 | 706.4 | 736.9 | 76.6              | 76.5      | 77.4      | 77.4      |
| 12. Gross domestic investment                                | 161.2                    | 130.4     | 160.7     | 140.5 | 157.7 | 165.2 | 178.7 | 24.0              | 16.7      | 17.2      | 18.5      |
| 13. Expenditure in excess of<br>GDP (11+12-9)=5              | 4.3                      | -53.7     | -42.5     | -53.4 | -40.1 | -39.4 | -36.8 | 0.6               | -6.9      | -5.4      | -4.1      |
| 14. Expenditure in excess<br>of income (11+12-10)=4          | 26.1                     | 7.7       | 30.2      | 15.6  | 28.9  | 37.8  | 38.4  | 3.9               | 1.0       | 2.6       | 4.1       |
| 15. Per capita Y (US\$ 1,980)                                | 1 980                    | 1 851     | 1 895     | 1 852 | 1 878 | 1 891 | 1 954 |                   |           |           |           |
| 16. Growth rate of<br>GDP                                    | 4.6                      | 1.6       | 3.6       | 3.6   | 3.0   | 3.3   | 4.5   |                   |           |           |           |
| 17. Growth rate of exports<br>(goods)                        | 4.2 <sup>c</sup>         | 5.5       | 6.9       | 5.2   | 7.4   | 6.5   | 8.3   |                   |           |           |           |
| 18. Growth rate of imports (goods)                           | 5.1 <sup>c</sup>         | 2.3       | 14.8      | 17.4  | 20.4  | 9.2   | 12.4  |                   |           |           |           |
| 19. Exports of goods                                         | 81.8                     | 124.4     | 174.0     | 156.1 | 167.6 | 178.6 | 193.5 | 12.2              | 15.9      | 18.6      | 20.0      |
| 20. Imports of goods                                         | 79.5                     | 75.1      | 133.7     | 107.0 | 128.8 | 140.7 | 158.2 | 11.8              | 9.6       | 13.6      | 16.0      |

Source: ECLAC, on the basis of figures from the balance of payments and national accounts of countries.

<sup>a</sup> Resources necessary to cover the loss resulting from the increased price of imported goods as compared with goods exported by the region measured at 1980 prices.

<sup>b</sup> Corresponds to net private inflows in the form of grants and donations, and other non-official operations; official unrequited transfers are included under net capital inflows.

<sup>c</sup> Corresponds to annual growth rates between the average for 1973-1975 and 1981.

Table C.29  
**LATIN AMERICA: MACROECONOMIC INDICATORS FOR SELECTED COUNTRIES, 1976-1995**  
*(Percentages of GDP based on figures in 1980 dollars)*

|                                        | 1976-<br>1981 | 1980-<br>1981 | 1982  | 1983-<br>1990 | 1990  | 1991  | 1992  | 1993  | 1994  | 1995 <sup>b</sup> |
|----------------------------------------|---------------|---------------|-------|---------------|-------|-------|-------|-------|-------|-------------------|
| <b>Argentina</b>                       |               |               |       |               |       |       |       |       |       |                   |
| Net inflow of capital                  | 1.7           | 1.6           | 1.6   | 1.3           | -0.1  | 2.5   | 6.7   | 5.8   | 5.7   | ...               |
| Variation in reserves                  | 2.8           | -2.5          | -0.6  | -0.1          | 2.4   | 1.6   | 2.5   | 1.4   | 0.8   | ...               |
| External saving                        | -1.1          | 4.2           | 2.2   | -1.3          | -2.5  | 0.9   | 4.2   | 4.4   | 4.9   | 1.2               |
| <b>Effect on reactivation</b>          |               |               |       |               |       |       |       |       |       |                   |
| GDP growth rate                        | 3.9           | -1.4          | -3.1  | 0.0           | -0.1  | 8.9   | 8.7   | 6.0   | 7.4   | -4.6              |
| Imports of goods                       | 5.2           | 7.9           | 4.8   | 3.8           | 3.0   | 5.0   | 8.2   | 9.1   | 10.6  | 9.6               |
| Investment                             | 22.9          | 23.8          | 18.7  | 13.7          | 14.1  | 15.9  | 19.1  | 20.4  | 22.0  | 19.1              |
| Per capita GDP (1980 dollars)          | 3 932         | 3 978         | 3 654 | 3 553         | 3 256 | 3 500 | 3 757 | 3 936 | 4 178 | 3 948             |
| <b>Medium-term effect</b>              |               |               |       |               |       |       |       |       |       |                   |
| Domestic saving (GDP-C)                | 28.6          | 22.3          | 24.3  | 24.4          | 26.7  | 23.8  | 22.2  | 22.7  | 24.5  | 21.9              |
| National saving (Y-C)                  | 24.0          | 19.6          | 16.5  | 15.0          | 16.6  | 15.0  | 14.9  | 16.0  | 17.1  | 17.9              |
| Exports of goods                       | 8.3           | 7.8           | 8.0   | 10.3          | 15.0  | 13.2  | 12.2  | 12.1  | 13.4  | 17.0              |
| <b>Non-financial current account *</b> | 3.4           | -1.7          | 2.5   | 2.8           | 5.9   | 2.0   | -1.9  | -2.5  | -3.2  | -1.3              |
| <b>Chile</b>                           |               |               |       |               |       |       |       |       |       |                   |
| Net inflow of capital                  | 6.1           | 15.6          | 4.5   | 5.4           | 7.8   | 3.5   | 7.7   | 6.0   | 7.8   | ...               |
| Variation in reserves                  | 2.0           | 2.8           | -5.6  | 0.9           | 5.8   | 3.0   | 5.5   | 0.9   | 5.0   | ...               |
| External saving                        | 4.2           | 12.8          | 10.1  | 4.5           | 2.0   | 0.5   | 2.2   | 5.2   | 2.0   | -0.4              |
| <b>Effect on reactivation</b>          |               |               |       |               |       |       |       |       |       |                   |
| GDP growth rate                        | 8.2           | 6.6           | -12.6 | 4.5           | 2.8   | 5.7   | 9.8   | 5.6   | 4.1   | 8.2               |
| Imports of goods                       | 17.6          | 22.6          | 16.1  | 16.3          | 19.1  | 19.0  | 21.2  | 22.6  | 22.4  | 25.5              |
| Investment                             | 12.4          | 20.0          | 12.8  | 15.0          | 19.8  | 18.6  | 21.4  | 23.0  | 22.1  | 23.3              |
| Per capita GDP (1980 dollars)          | 1 998         | 2 362         | 2 075 | 2 247         | 2 601 | 2 732 | 2 972 | 3 097 | 3 172 | 3 378             |
| <b>Medium-term effect</b>              |               |               |       |               |       |       |       |       |       |                   |
| Domestic saving (GDP-C)                | 14.2          | 12.8          | 15.2  | 22.9          | 28.3  | 29.3  | 32.0  | 31.1  | 32.5  | 31.2              |
| National saving (Y-C)                  | 8.2           | 7.2           | 2.7   | 10.5          | 17.8  | 18.1  | 19.2  | 17.8  | 20.1  | 23.7              |
| Exports of goods                       | 18.9          | 17.2          | 19.9  | 22.8          | 26.4  | 26.2  | 27.9  | 27.1  | 28.3  | 29.2              |
| <b>Non-financial current account *</b> | 0.1           | -7.9          | -1.6  | 2.6           | 2.5   | 3.6   | 1.6   | -1.9  | 1.4   | -2.5              |
| <b>Colombia</b>                        |               |               |       |               |       |       |       |       |       |                   |
| Net inflow of capital                  | 2.5           | 5.1           | 6.5   | 3.6           | 2.0   | 2.1   | 3.3   | 5.4   | 6.6   | ...               |
| Variation in reserves                  | 3.9           | 1.4           | -2.4  | 0.1           | 1.1   | 3.3   | 1.9   | 0.0   | 1.9   | ...               |
| External saving                        | -1.4          | 3.7           | 8.9   | 3.5           | 0.9   | -1.2  | -1.4  | 5.4   | 4.7   | 5.4               |
| <b>Effect on reactivation</b>          |               |               |       |               |       |       |       |       |       |                   |
| GDP growth rate                        | 5.7           | 3.3           | 1.0   | 4.2           | 4.0   | 1.8   | 3.6   | 4.9   | 5.6   | 5.1               |
| Imports of goods                       | 11.0          | 13.4          | 15.1  | 10.9          | 10.2  | 9.5   | 12.0  | 17.5  | 19.3  | 19.5              |
| Investment                             | 17.4          | 20.7          | 22.5  | 18.8          | 16.8  | 16.7  | 18.8  | 24.5  | 24.3  | 25.1              |
| Per capita GDP (1980 dollars)          | 1 138         | 1 225         | 1 212 | 1 326         | 1 444 | 1 445 | 1 474 | 1 518 | 1 577 | 1 642             |
| <b>Medium-term effect</b>              |               |               |       |               |       |       |       |       |       |                   |
| Domestic saving (GDP-C)                | 19.4          | 18.2          | 17.0  | 21.6          | 21.6  | 22.2  | 25.5  | 25.1  | 26.1  | 25.1              |
| National saving (Y-C)                  | 18.8          | 17.0          | 13.6  | 15.3          | 15.9  | 17.9  | 20.2  | 19.1  | 19.6  | 19.7              |
| Exports of goods                       | 11.9          | 11.5          | 10.1  | 12.6          | 15.4  | 16.7  | 17.4  | 17.8  | 16.6  | 16.1              |
| <b>Non-financial current account *</b> | 1.1           | -2.7          | -6.3  | 0.3           | 3.3   | 5.3   | 2.3   | -3.0  | -3.1  | -5.8              |

Table C.29 (conclusion)

|                                                   | 1976-<br>1981 | 1980-<br>1981 | 1982  | 1983-<br>1990 | 1990  | 1991  | 1992  | 1993  | 1994  | 1995 <sup>b</sup> |
|---------------------------------------------------|---------------|---------------|-------|---------------|-------|-------|-------|-------|-------|-------------------|
| <b>Costa Rica</b>                                 |               |               |       |               |       |       |       |       |       |                   |
| Net inflow of capital                             | 14.8          | 16.2          | 12.7  | 12.5          | 9.5   | 12.5  | 13.8  | 11.7  | 6.7   | ...               |
| Variation in reserves                             | 1.1           | 0.6           | 3.7   | 1.3           | -4.5  | 7.7   | 2.9   | -0.4  | -2.5  | ...               |
| External saving                                   | 13.7          | 15.6          | 9.0   | 11.2          | 14.0  | 4.8   | 10.9  | 12.1  | 9.2   | 2.5               |
| <b>Effect on reactivation</b>                     |               |               |       |               |       |       |       |       |       |                   |
| GDP growth rate                                   | 6.5           | -0.9          | -7.3  | 4.1           | 3.4   | 2.1   | 7.3   | 6.1   | 4.3   | 2.4               |
| Imports of goods                                  | 41.5          | 34.5          | 24.7  | 36.5          | 46.1  | 42.6  | 51.8  | 58.1  | 57.6  | 54.7              |
| Investment                                        | 23.2          | 22.5          | 14.5  | 22.5          | 23.8  | 20.3  | 25.1  | 26.2  | 24.0  | 18.2              |
| Per capita GDP (1980 dollars)                     | 1 526         | 1 512         | 1 324 | 1 399         | 1 461 | 1 455 | 1 523 | 1 576 | 1 606 | 1 609             |
| <b>Medium-term effect</b>                         |               |               |       |               |       |       |       |       |       |                   |
| Domestic saving (GDP-C)                           | 11.9          | 16.7          | 23.8  | 22.0          | 20.7  | 24.6  | 22.6  | 21.2  | 20.0  | ...               |
| National saving (Y-C)                             | 9.5           | 6.9           | 5.5   | 11.3          | 9.8   | 15.5  | 14.2  | 14.1  | 14.8  | 15.8              |
| Exports of goods                                  | 31.5          | 29.1          | 29.3  | 31.4          | 34.2  | 41.5  | 45.8  | 47.7  | 47.1  | 50.0              |
| <b>Non-financial current account <sup>a</sup></b> | -12.4         | -8.3          | 2.2   | -1.7          | -8.3  | -0.5  | -6.6  | -7.9  | -6.8  | -6.9              |
| <b>Mexico</b>                                     |               |               |       |               |       |       |       |       |       |                   |
| Net inflow of capital                             | 3.2           | 7.7           | 1.5   | 0.6           | 5.3   | 9.9   | 11.0  | 11.7  | 3.9   | ...               |
| Variation in reserves                             | 0.1           | 0.5           | -1.8  | 0.2           | 1.0   | 3.1   | 0.7   | 2.2   | -6.1  | ...               |
| External saving                                   | 3.1           | 7.1           | 3.3   | 0.4           | 4.4   | 6.8   | 10.4  | 9.5   | 10.0  | 0.2               |
| <b>Effect on reactivation</b>                     |               |               |       |               |       |       |       |       |       |                   |
| GDP growth rate                                   | 7.3           | 9.0           | -0.6  | 1.1           | 4.4   | 3.6   | 2.8   | 0.6   | 3.5   | -6.6              |
| Imports of goods                                  | 6.9           | 11.3          | 7.4   | 8.8           | 14.2  | 15.9  | 19.3  | 18.7  | 21.0  | 19.4              |
| Investment                                        | 23.3          | 28.0          | 22.2  | 17.7          | 19.6  | 20.5  | 22.9  | 21.9  | 21.9  | 13.5              |
| Per capita GDP (1980 dollars)                     | 2 275         | 2 705         | 2 687 | 2 463         | 2 493 | 2 535 | 2 558 | 2 527 | 2 569 | 2 359             |
| <b>Medium-term effect</b>                         |               |               |       |               |       |       |       |       |       |                   |
| Domestic saving (GDP-C)                           | 24.6          | 25.0          | 27.1  | 26.6          | 23.6  | 22.9  | 21.3  | 21.8  | 21.6  | 21.3              |
| National saving (Y-C)                             | 20.2          | 20.9          | 18.9  | 17.3          | 15.2  | 13.7  | 12.5  | 12.4  | 11.9  | 13.3              |
| Exports of goods                                  | 6.8           | 9.3           | 12.5  | 16.4          | 17.4  | 18.1  | 18.1  | 18.5  | 19.6  | 26.1              |
| <b>Non-financial current account <sup>a</sup></b> | 1.6           | -2.7          | 2.6   | 3.9           | -1.2  | -3.5  | -6.8  | -5.5  | -7.1  | 4.5               |

Source: ECLAC, on the basis of official figures. In determining national savings at constant prices, account was taken of the effect of the terms of trade. Since in recent years, this item has shown a negative result in 1980 dollars, the national savings figure is lower and the gap between this and domestic savings (measured as GDP less consumption at constant prices) is wider.

<sup>a</sup> Balances for goods and non-financial services plus the terms-of-trade effect.

<sup>b</sup> Figures calculated on the basis of rates of variation in 1990 dollars applied to 1994 in 1980 dollars.

# D. TRADE STRUCTURE AND DESTINATION OF EXPORTS OF GOODS

## INDEX

### D.1 FREE TRADE AREA OF THE AMERICAS (FTAA): DESTINATION OF TOTAL MERCHANDISE EXPORTS TO MAIN INTEGRATION SCHEMES, 1990 AND 1995

#### D.2 STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995

|                                          |                    |                            |
|------------------------------------------|--------------------|----------------------------|
| D.2.a LATIN AMERICA AND<br>THE CARIBBEAN | D.9.a CHILE        | D.17.a MEXICO              |
| D.3.a ARGENTINA                          | D.10.a COLOMBIA    | D.18.a NICARAGUA           |
| D.4.a BAHAMAS                            | D.11.a COSTA RICA  | D.29.a PANAMA              |
| D.5.a BARBADOS                           | D.12.a ECUADOR     | D.20.a PARAGUAY            |
| D.6.a BELIZE                             | D.13.a EL SALVADOR | D.21.a PERU                |
| D.7.a BOLIVIA                            | D.14.a GUATEMALA   | D.22.a TRINIDAD AND TOBAGO |
| D.8.a BRAZIL                             | D.15.a HONDURAS    | D.23.a URUGUAY             |
|                                          | D.16.a JAMAICA     | D.24.a VENEZUELA           |

#### D.2 DESTINATION MARKETS FOR MERCHADISE EXPORTS, BY CATEGORY, 1995

|                                          |                    |                            |
|------------------------------------------|--------------------|----------------------------|
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| D.3.a ARGENTINA                          | D.10.a COLOMBIA    | D.18.a NICARAGUA           |
| D.4.a BAHAMAS                            | D.11.a COSTA RICA  | D.29.a PANAMA              |
| D.5.a BARBADOS                           | D.12.a ECUADOR     | D.20.a PARAGUAY            |
| D.6.a BELIZE                             | D.13.a EL SALVADOR | D.21.a PERU                |
| D.7.a BOLIVIA                            | D.14.a GUATEMALA   | D.22.a TRINIDAD AND TOBAGO |
| D.8.a BRAZIL                             | D.15.a HONDURAS    | D.23.a URUGUAY             |
|                                          | D.16.a JAMAICA     | D.24.a VENEZUELA           |

#### D.2 DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995

|                                          |                    |                            |
|------------------------------------------|--------------------|----------------------------|
| D.2.a LATIN AMERICA AND<br>THE CARIBBEAN | D.9.a CHILE        | D.17.a MEXICO              |
| D.3.a ARGENTINA                          | D.10.a COLOMBIA    | D.18.a NICARAGUA           |
| D.4.a BAHAMAS                            | D.11.a COSTA RICA  | D.29.a PANAMA              |
| D.5.a BARBADOS                           | D.12.a ECUADOR     | D.20.a PARAGUAY            |
| D.6.a BELIZE                             | D.13.a EL SALVADOR | D.21.a PERU                |
| D.7.a BOLIVIA                            | D.14.a GUATEMALA   | D.22.a TRINIDAD AND TOBAGO |
| D.8.a BRAZIL                             | D.15.a HONDURAS    | D.23.a URUGUAY             |
|                                          | D.16.a JAMAICA     | D.24.a VENEZUELA           |





Table D.1  
FREE TRADE AREA OF THE AMERICAS (FTAA): DESTINATION OF TOTAL MERCHANDISE EXPORTS TO MAIN INTEGRATION SCHEMES, 1990 AND 1995  
(Percentages)

| Exporting country      | FTAA |      | MERCOSUR |      | Andean Group |      | CARICOM |      | NAFTA |      | CACM |      | LAIA |      | World a/ |         |
|------------------------|------|------|----------|------|--------------|------|---------|------|-------|------|------|------|------|------|----------|---------|
|                        | 1990 | 1995 | 1990     | 1995 | 1990         | 1995 | 1990    | 1995 | 1990  | 1995 | 1990 | 1995 | 1990 | 1995 | 1990     | 1995    |
| 1 ARGENTINA            | 40.5 | 55.9 | 14.8     | 32.3 | 4.1          | 5.9  | 0.2     | 0.1  | 17.0  | 9.7  | 0.3  | 0.4  | 25.3 | 45.9 | 12 352   | 20 963  |
| 2 BARBADOS             | 47.6 | 68.8 | 0.0      | 0.0  | 0.3          | 1.9  | 31.2    | 43.2 | 16.1  | 23.4 | 0.0  | 0.1  | 0.3  | 2.0  | 213      | 168     |
| 3 BELIZE               | 64.5 | 43.4 | 0.0      | 0.0  | 0.0          | 0.0  | 8.0     | 3.8  | 56.4  | 39.4 | 0.1  | 0.1  | 1.8  | 0.5  | 105      | 143     |
| 4 BOLIVIA              | 64.8 | 73.4 | 34.5     | 16.5 | 6.5          | 21.1 | 0.0     | 0.7  | 20.1  | 32.1 | 0.0  | 0.0  | 44.8 | 40.2 | 923      | 1 050   |
| 5 BRAZIL               | 37.6 | 42.6 | 4.2      | 13.3 | 2.8          | 4.6  | 0.5     | 0.4  | 27.9  | 20.9 | 0.4  | 0.5  | 10.2 | 21.6 | 31 397   | 46 146  |
| 6 CANADA               | 77.4 | 81.7 | 0.4      | 0.6  | 0.4          | 0.5  | 0.2     | 0.1  | 76.2  | 80.1 | 0.1  | 0.1  | 1.3  | 1.7  | 125 056  | 190 084 |
| 7 CHILE                | 29.9 | 32.9 | 7.9      | 11.5 | 3.7          | 6.9  | 0.0     | 0.0  | 17.6  | 14.0 | 0.4  | 0.3  | 12.3 | 19.2 | 8 292    | 15 530  |
| 8 COLOMBIA             | 61.6 | 64.4 | 1.1      | 2.1  | 5.5          | 19.5 | 0.8     | 0.7  | 46.1  | 36.9 | 0.9  | 1.8  | 9.6  | 24.2 | 6 765    | 10 153  |
| 9 COSTA RICA           | 65.6 | 64.0 | 0.2      | 0.4  | 0.6          | 1.6  | 0.9     | 0.5  | 50.0  | 45.0 | 9.5  | 12.5 | 1.9  | 3.2  | 1 456    | 2 770   |
| 10 DOMINICA b/         | 33.9 | 30.2 | 0.0      | 0.0  | 0.0          | 0.0  | 25.8    | 25.7 | 8.5   | 4.8  | 0.0  | 0.0  | 0.0  | 0.0  | 53       | 51      |
| 11 ECUADOR             | 70.9 | 66.1 | 0.6      | 3.6  | 6.9          | 8.4  | 0.0     | 0.1  | 53.7  | 44.8 | 1.8  | 0.8  | 10.8 | 17.8 | 2 713    | 4 266   |
| 12 EL SALVADOR         | 70.8 | 63.8 | 0.3      | 0.1  | 0.1          | 1.7  | 1.2     | 0.3  | 35.9  | 19.4 | 31.0 | 42.2 | 1.3  | 2.6  | 409      | 985     |
| 13 GRENADA b/          | 40.0 | 52.9 | 2.4      | 2.5  | 0.0          | 0.0  | 28.1    | 35.1 | 9.5   | 15.5 | 0.0  | 0.0  | 2.4  | 2.5  | 21       | 20      |
| 14 GUATEMALA           | 75.8 | 72.4 | 0.0      | 0.1  | 1.6          | 3.8  | 2.0     | 0.5  | 44.2  | 34.8 | 24.8 | 29.2 | 4.7  | 7.2  | 1 163    | 1 936   |
| 15 HONDURAS            | 58.9 | 51.7 | 0.0      | 0.0  | 0.5          | 0.4  | 0.8     | 1.0  | 52.5  | 44.1 | 4.4  | 5.6  | 0.9  | 0.8  | 554      | 655     |
| 16 JAMAICA b/          | 49.1 | 50.6 | 1.1      | 1.2  | 0.0          | 0.0  | 6.6     | 6.2  | 41.1  | 42.9 | 0.0  | 0.1  | 1.2  | 1.3  | 1 108    | 1 046   |
| 17 MEXICO c/           | 77.3 | 91.1 | 1.6      | 1.5  | 1.4          | 1.5  | 0.5     | 0.2  | 71.3  | 85.9 | 1.6  | 0.9  | 3.3  | 3.6  | 26 247   | 79 376  |
| 18 NICARAGUA           | 47.2 | 63.5 | 1.4      | 0.1  | 0.3          | 1.4  | 0.1     | 0.2  | 30.7  | 43.9 | 14.4 | 16.6 | 8.0  | 3.5  | 326      | 500     |
| 19 PANAMA              | 65.5 | 64.8 | 0.1      | 0.1  | 2.9          | 3.4  | 0.2     | 0.5  | 48.8  | 45.5 | 13.3 | 14.6 | 5.5  | 3.8  | 337      | 573     |
| 20 PARAGUAY            | 56.7 | 67.9 | 39.6     | 56.8 | 1.6          | 4.0  | 4.2     | 0.0  | 4.5   | 3.9  | 0.1  | 0.0  | 44.4 | 63.9 | 959      | 820     |
| 21 PERU                | 38.3 | 40.4 | 3.6      | 4.7  | 6.5          | 8.1  | 0.3     | 0.2  | 24.9  | 23.4 | 0.7  | 0.4  | 13.0 | 17.9 | 3 313    | 4 977   |
| 22 SAINT. LUCIA b/     | 36.0 | 36.7 | 0.0      | 0.0  | 0.3          | 0.3  | 16.9    | 16.4 | 19.4  | 20.8 | 0.0  | 0.0  | 0.3  | 0.3  | 120      | 101     |
| 23 SURINAME d/         | 17.5 | 22.7 | 4.8      | 10.6 | 0.0          | 0.0  | 1.5     | 1.3  | 11.2  | 10.7 | 0.0  | 0.0  | 4.8  | 10.6 | 473      | 357     |
| 24 TRINIDAD AND TOBAGO | 77.6 | 79.2 | 0.2      | 1.7  | 2.5          | 4.4  | 15.0    | 22.1 | 58.5  | 46.6 | 0.2  | 0.7  | 3.1  | 8.6  | 2 080    | 2 467   |
| 25 URUGUAY             | 50.0 | 57.2 | 35.1     | 44.9 | 1.5          | 3.2  | 0.1     | 0.0  | 12.2  | 7.4  | 0.1  | 0.3  | 39.5 | 50.1 | 1 696    | 2 101   |
| 26 UNITED STATES       | 34.5 | 37.6 | 1.7      | 3.0  | 1.8          | 2.3  | 0.8     | 0.7  | 28.3  | 29.1 | 0.8  | 1.1  | 11.3 | 14.1 | 371 466  | 541 367 |
| 27 VENEZUELA           | 66.2 | 80.3 | 2.0      | 9.2  | 2.7          | 10.0 | 1.5     | 3.2  | 55.2  | 53.4 | 2.0  | 2.0  | 6.7  | 20.9 | 18 037   | 18 814  |
| FTAA e/                | 47.2 | 53.2 | 2.1      | 3.9  | 1.7          | 2.5  | 0.7     | 0.6  | 40.6  | 43.7 | 0.8  | 1.0  | 9.1  | 12.2 | 617 634  | 947 419 |
| MERCOSUR               | 39.2 | 47.3 | 8.9      | 20.5 | 3.1          | 4.9  | 0.5     | 0.3  | 23.9  | 16.9 | 0.3  | 0.4  | 16.0 | 30.2 | 46 403   | 70 029  |
| Andean Group           | 62.7 | 69.4 | 2.8      | 6.4  | 4.2          | 12.4 | 1.0     | 1.8  | 49.0  | 43.8 | 1.6  | 1.6  | 9.4  | 21.6 | 31 751   | 39 260  |
| CARICOM f/             | 59.4 | 64.4 | 1.0      | 2.1  | 1.2          | 2.6  | 12.1    | 16.7 | 44.3  | 40.4 | 0.1  | 0.4  | 2.5  | 6.2  | 4 174    | 4 354   |
| NAFTA                  | 46.9 | 53.2 | 1.4      | 2.3  | 1.4          | 1.8  | 0.6     | 0.5  | 41.9  | 46.6 | 0.6  | 0.8  | 8.5  | 10.2 | 522 769  | 810 828 |
| CACM                   | 66.7 | 65.1 | 0.2      | 0.2  | 0.8          | 2.1  | 1.2     | 0.5  | 45.6  | 38.3 | 16.0 | 21.2 | 3.0  | 4.1  | 3 907    | 6 845   |
| LAIA                   | 54.0 | 67.5 | 5.4      | 9.7  | 3.0          | 5.2  | 0.6     | 0.5  | 41.6  | 48.7 | 1.0  | 0.8  | 10.9 | 17.4 | 112 694  | 204 195 |

Source: ECLAC, on the basis of official figures.

Notes: a/ In millions of current dollars.

b/ No information available for 1995; the 1995 column refers to 1991.

c/ Figures for 1995 include maquila exports.

d/ No information available for 1995; the 1995 column refers to 1992.

e/ Total for 27 reporting countries.

f/ Total for 8 reporting countries.

Table D.2.a  
LATIN AMERICA AND THE CARIBBEAN a/ : STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965          |              | 1970          |              | 1980           |              | 1990           |              | 1992           |              | 1993           |              | 1994           |              | 1995           |              |
|-------------------------------------|---------------|--------------|---------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|
|                                     | Value         | %            | Value         | %            | Value          | %            | Value          | %            | Value          | %            | Value          | %            | Value          | %            | Value          | %            |
| <b>Exports</b>                      |               |              |               |              |                |              |                |              |                |              |                |              |                |              |                |              |
| Commodities                         | 6 513         | 59.9         | 7 596         | 51.4         | 47 062         | 50.8         | 51 899         | 43.1         | 43 251         | 30.6         | 42 022         | 27.7         | 48 895         | 27.8         | 56 664         | 26.6         |
| Agriculture                         | 3 743         | 34.4         | 4 387         | 29.7         | 16 247         | 17.5         | 17 988         | 14.9         | 18 943         | 13.4         | 19 311         | 12.7         | 24 093         | 13.7         | 27 122         | 12.7         |
| Mining                              | 715           | 6.6          | 1 084         | 7.3          | 4 457          | 4.8          | 5 752          | 4.8          | 5 523          | 3.9          | 4 792          | 3.2          | 5 543          | 3.1          | 7 144          | 3.3          |
| Energy                              | 2 055         | 18.9         | 2 128         | 14.4         | 26 358         | 28.5         | 28 158         | 23.4         | 18 785         | 13.3         | 17 918         | 11.8         | 19 259         | 10.9         | 22 398         | 10.5         |
| Manufactures                        | 4 228         | 38.9         | 7 093         | 48.0         | 45 120         | 48.7         | 67 758         | 56.3         | 97 317         | 68.8         | 108 859        | 71.8         | 125 775        | 71.4         | 154 895        | 72.6         |
| Traditional                         | 1 743         | 16.0         | 2 980         | 20.2         | 16 318         | 17.6         | 23 264         | 19.3         | 30 783         | 21.8         | 35 211         | 23.2         | 39 432         | 22.4         | 45 964         | 21.5         |
| Food, beverages and tobacco         | 1 412         | 13.0         | 2 228         | 15.1         | 10 120         | 10.9         | 12 476         | 10.4         | 13 417         | 9.5          | 14 248         | 9.4          | 16 367         | 9.3          | 19 832         | 9.3          |
| Other                               | 331           | 3.0          | 752           | 5.1          | 6 198          | 6.7          | 10 789         | 9.0          | 17 366         | 12.3         | 20 964         | 13.8         | 23 065         | 13.1         | 26 132         | 12.2         |
| Subject to large economies of scale | 2 369         | 21.8         | 3 647         | 24.7         | 23 178         | 25.0         | 29 502         | 24.5         | 33 245         | 23.5         | 33 699         | 22.2         | 37 998         | 21.6         | 50 461         | 23.6         |
| Durables                            | 18            | 0.2          | 98            | 0.7          | 2 121          | 2.3          | 5 995          | 5.0          | 13 187         | 9.3          | 16 187         | 10.7         | 19 460         | 11.1         | 23 845         | 11.2         |
| Disseminators of technical progress | 98            | 0.9          | 368           | 2.5          | 3 503          | 3.8          | 8 996          | 7.5          | 20 101         | 14.2         | 23 762         | 15.7         | 28 886         | 16.4         | 34 625         | 16.2         |
| Other                               | 133           | 1.2          | 97            | 0.7          | 415            | 0.4          | 788            | 0.7          | 836            | 0.6          | 761            | 0.5          | 1 407          | 0.8          | 1 847          | 0.9          |
| <b>Total</b>                        | <b>10 874</b> | <b>100.0</b> | <b>14 786</b> | <b>100.0</b> | <b>92 597</b>  | <b>100.0</b> | <b>120 445</b> | <b>100.0</b> | <b>141 403</b> | <b>100.0</b> | <b>151 642</b> | <b>100.0</b> | <b>176 077</b> | <b>100.0</b> | <b>213 407</b> | <b>100.0</b> |
| <b>Imports</b>                      |               |              |               |              |                |              |                |              |                |              |                |              |                |              |                |              |
| Commodities                         | 1 619         | 17.0         | 2 184         | 14.6         | 30 570         | 29.6         | 15 269         | 16.0         | 16 189         | 10.7         | 14 955         | 9.0          | 16 711         | 8.5          | 18 731         | 8.7          |
| Agriculture                         | 848           | 8.9          | 1 083         | 7.3          | 7 233          | 7.0          | 5 409          | 5.7          | 7 346          | 4.8          | 7 708          | 4.6          | 9 421          | 4.8          | 9 805          | 4.5          |
| Mining                              | 100           | 1.0          | 152           | 1.0          | 1 118          | 1.1          | 1 394          | 1.5          | 1 246          | 0.8          | 1 141          | 0.7          | 1 328          | 0.7          | 1 778          | 0.8          |
| Energy                              | 672           | 7.1          | 950           | 6.4          | 22 219         | 21.5         | 8 466          | 8.9          | 7 597          | 5.0          | 6 106          | 3.7          | 5 962          | 3.0          | 7 149          | 3.3          |
| Manufactures                        | 7 748         | 81.4         | 12 562        | 84.2         | 72 159         | 69.9         | 79 333         | 83.4         | 134 451        | 88.7         | 151 424        | 90.7         | 172 122        | 87.2         | 191 164        | 88.4         |
| Traditional                         | 1 656         | 17.4         | 2 401         | 16.1         | 13 363         | 12.9         | 15 574         | 16.4         | 29 371         | 19.4         | 33 320         | 20.0         | 39 885         | 20.2         | 42 594         | 19.7         |
| Food, beverages and tobacco         | 497           | 5.2          | 688           | 4.6          | 4 921          | 4.8          | 5 885          | 6.2          | 7 640          | 5.0          | 8 497          | 5.1          | 10 335         | 5.2          | 10 732         | 5.0          |
| Other                               | 1 159         | 12.2         | 1 713         | 11.5         | 8 442          | 8.2          | 9 689          | 10.2         | 21 730         | 14.3         | 24 822         | 14.9         | 29 551         | 15.0         | 31 862         | 14.7         |
| Subject to large economies of scale | 2 450         | 25.7         | 3 978         | 26.7         | 23 844         | 23.1         | 24 740         | 26.0         | 33 360         | 22.0         | 36 707         | 22.0         | 42 167         | 21.4         | 50 609         | 23.4         |
| Durables                            | 1 044         | 11.0         | 1 459         | 9.8          | 9 543          | 9.2          | 9 606          | 10.1         | 22 239         | 14.7         | 25 849         | 15.5         | 23 948         | 12.1         | 25 492         | 11.8         |
| Disseminators of technical progress | 2 598         | 27.3         | 4 723         | 31.7         | 25 408         | 24.6         | 29 412         | 30.9         | 49 481         | 32.7         | 55 548         | 33.3         | 66 122         | 33.5         | 72 469         | 33.5         |
| Other                               | 149           | 1.6          | 170           | 1.1          | 551            | 0.5          | 574            | 0.6          | 890            | 0.6          | 514            | 0.3          | 8 645          | 4.4          | 6 365          | 2.9          |
| <b>Total</b>                        | <b>9 517</b>  | <b>100.0</b> | <b>14 916</b> | <b>100.0</b> | <b>103 280</b> | <b>100.0</b> | <b>95 176</b>  | <b>100.0</b> | <b>151 530</b> | <b>100.0</b> | <b>166 893</b> | <b>100.0</b> | <b>197 478</b> | <b>100.0</b> | <b>216 260</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.

a/ Includes the following countries: Argentina, Bahamas, Barbados, Belize, Bolivia, Brazil, Chile, Colombia, Costa Rica, Ecuador, El Salvador, Guatemala, Honduras, Jamaica, Mexico, Nicaragua, Panama, Paraguay, Peru, Trinidad and Tobago, Uruguay and Venezuela.

Table D.2.b  
LATIN AMERICA AND THE CARIBBEAN: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 13.6   | 43.9          | 6.8   | 23.2           | 4.5  | 8.0   | 56 664        |
| Agriculture                         | 13.7   | 34.6          | 6.0   | 33.2           | 4.8  | 7.7   | 27 122        |
| Mining                              | 12.7   | 7.6           | 24.8  | 30.9           | 12.8 | 11.1  | 7 144         |
| Energy                              | 13.8   | 66.8          | 2.1   | 8.6            | 1.5  | 7.3   | 22 398        |
| Manufactures                        | 22.0   | 47.3          | 3.2   | 13.2           | 6.2  | 8.1   | 154 895       |
| Traditional                         | 21.5   | 37.2          | 3.6   | 20.4           | 6.8  | 10.4  | 45 964        |
| Food, beverages and tobacco         | 21.1   | 14.0          | 5.0   | 31.8           | 9.7  | 18.4  | 19 832        |
| Other                               | 21.9   | 54.9          | 2.5   | 11.8           | 4.6  | 4.4   | 26 132        |
| Subject to large economies of scale | 28.3   | 27.7          | 6.1   | 16.7           | 11.2 | 10.1  | 50 461        |
| Durables                            | 19.6   | 70.7          | 0.2   | 2.7            | 0.7  | 6.1   | 23 845        |
| Disseminators of technical progress | 15.2   | 72.9          | 0.4   | 5.9            | 2.1  | 3.5   | 34 625        |
| Other                               | 15.6   | 32.3          | 0.7   | 11.0           | 0.9  | 39.5  | 1 848         |
| Total                               | 19.7   | 46.2          | 4.1   | 15.8           | 5.7  | 8.3   | 213 407       |

Source: ECLAC, on the basis of official figures.

Table D.2.c  
LATIN AMERICA AND THE CARIBBEAN: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia   | Other  | World   |
|-------------------------------------|--------|---------------|-------|----------------|--------|--------|---------|
| Commodities                         | 18.3   | 25.2          | 44.1  | 38.8           | 20.9   | 25.5   | 26.6    |
| Agriculture                         | 8.8    | 9.5           | 18.5  | 26.6           | 10.6   | 11.8   | 12.7    |
| Mining                              | 2.1    | 0.6           | 20.2  | 6.5            | 7.5    | 4.5    | 3.3     |
| Energy                              | 7.3    | 15.1          | 5.3   | 5.7            | 2.8    | 9.2    | 10.5    |
| Manufactures                        | 81.0   | 74.2          | 55.8  | 60.6           | 79.0   | 70.4   | 72.6    |
| Traditional                         | 23.5   | 17.3          | 18.7  | 27.7           | 25.7   | 26.9   | 21.5    |
| Food, beverages and tobacco         | 9.9    | 2.8           | 11.4  | 18.6           | 15.8   | 20.5   | 9.3     |
| Other                               | 13.6   | 14.5          | 7.4   | 9.1            | 9.9    | 6.4    | 12.2    |
| Subject to large economies of scale | 33.9   | 14.2          | 35.0  | 24.9           | 46.2   | 28.6   | 23.6    |
| Durables                            | 11.1   | 17.1          | 0.5   | 1.9            | 1.3    | 8.2    | 11.2    |
| Disseminators of technical progress | 12.5   | 25.6          | 1.7   | 6.0            | 5.8    | 6.8    | 16.2    |
| Other                               | 0.7    | 0.6           | 0.2   | 0.6            | 0.1    | 4.1    | 0.9     |
| Total (value)                       | 42 097 | 98 696        | 8 768 | 33 801         | 12 248 | 17 797 | 213 407 |

Source: ECLAC, on the basis of official figures.

Table D.3.a  
 ARGENTINA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
 (In millions of dollars and percentages)

|                                     | 1965         |              | 1970         |              | 1980          |              | 1990          |              | 1992          |              | 1993          |              | 1994          |              | 1995          |              |
|-------------------------------------|--------------|--------------|--------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|
|                                     | Value        | %            | Value        | %            | Value         | %            | Value         | %            | Value         | %            | Value         | %            | Value         | %            | Value         | %            |
| <b>Exports</b>                      |              |              |              |              |               |              |               |              |               |              |               |              |               |              |               |              |
| Commodities                         | 826          | 55.3         | 792          | 44.6         | 3 291         | 41.0         | 3 570         | 28.9         | 4 102         | 33.5         | 4 095         | 31.2         | 5 180         | 32.8         | 6 754         | 32.2         |
| Agriculture                         | 823          | 55.1         | 786          | 44.3         | 3 257         | 40.6         | 3 380         | 27.4         | 3 692         | 30.2         | 3 486         | 26.6         | 3 958         | 25.0         | 5 054         | 24.1         |
| Mining                              | 4            | 0.2          | 6            | 0.3          | 35            | 0.4          | 27            | 0.2          | 16            | 0.1          | 16            | 0.1          | 22            | 0.1          | 29            | 0.1          |
| Energy                              | 0            | 0.0          | 0            | 0.0          | 0             | 0.0          | 163           | 1.3          | 394           | 3.2          | 593           | 4.5          | 1 201         | 7.6          | 1 671         | 8.0          |
| Manufactures                        | 666          | 44.6         | 980          | 55.3         | 4 725         | 58.9         | 8 770         | 71.0         | 8 129         | 66.4         | 9 016         | 68.8         | 10 620        | 67.2         | 14 196        | 67.7         |
| Traditional                         | 563          | 37.7         | 739          | 41.7         | 2 866         | 35.7         | 4 099         | 33.2         | 3 998         | 32.7         | 4 336         | 33.1         | 5 000         | 31.6         | 6 392         | 30.5         |
| Food, beverages and tobacco         | 531          | 35.6         | 644          | 36.3         | 2 071         | 25.8         | 2 908         | 23.5         | 2 956         | 24.2         | 2 903         | 22.1         | 3 145         | 19.9         | 4 030         | 19.2         |
| Other                               | 32           | 2.2          | 95           | 5.3          | 795           | 9.9          | 1 191         | 9.6          | 1 042         | 8.5          | 1 432         | 10.9         | 1 855         | 11.7         | 2 362         | 11.3         |
| Subject to large economies of scale | 82           | 5.5          | 155          | 8.8          | 1 263         | 15.8         | 3 872         | 31.3         | 3 052         | 24.9         | 2 994         | 22.8         | 3 568         | 22.6         | 5 088         | 24.3         |
| Durables                            | 2            | 0.1          | 12           | 0.7          | 174           | 2.2          | 209           | 1.7          | 397           | 3.2          | 737           | 5.6          | 969           | 6.1          | 1 402         | 6.7          |
| Disseminators of technical progress | 19           | 1.3          | 73           | 4.1          | 422           | 5.3          | 589           | 4.8          | 682           | 5.6          | 949           | 7.2          | 1 083         | 6.9          | 1 314         | 6.3          |
| Other                               | 1            | 0.1          | 1            | 0.1          | 3             | 0.0          | 12            | 0.1          | 4             | 0.0          | 3             | 0.0          | 3             | 0.0          | 12            | 0.1          |
| <b>Total</b>                        | <b>1 493</b> | <b>100.0</b> | <b>1 773</b> | <b>100.0</b> | <b>8 019</b>  | <b>100.0</b> | <b>12 352</b> | <b>100.0</b> | <b>12 235</b> | <b>100.0</b> | <b>13 114</b> | <b>100.0</b> | <b>15 803</b> | <b>100.0</b> | <b>20 963</b> | <b>100.0</b> |
| <b>Imports</b>                      |              |              |              |              |               |              |               |              |               |              |               |              |               |              |               |              |
| Commodities                         | 238          | 19.9         | 209          | 12.4         | 1 496         | 14.2         | 648           | 15.9         | 744           | 5.0          | 719           | 4.3          | 863           | 4.0          | 1 009         | 5.0          |
| Agriculture                         | 122          | 10.2         | 116          | 6.9          | 417           | 4.0          | 178           | 4.4          | 354           | 2.4          | 409           | 2.4          | 461           | 2.1          | 529           | 2.6          |
| Mining                              | 27           | 2.3          | 41           | 2.4          | 147           | 1.4          | 174           | 4.3          | 185           | 1.2          | 160           | 1.0          | 179           | 0.8          | 214           | 1.1          |
| Energy                              | 89           | 7.5          | 52           | 3.1          | 933           | 8.9          | 296           | 7.3          | 204           | 1.4          | 151           | 0.9          | 223           | 1.0          | 266           | 1.3          |
| Manufactures                        | 948          | 79.4         | 1 478        | 87.5         | 9 034         | 85.7         | 3 408         | 83.6         | 14 109        | 94.9         | 16 037        | 95.6         | 20 704        | 95.9         | 19 026        | 94.6         |
| Traditional                         | 132          | 11.1         | 196          | 11.6         | 1 721         | 16.3         | 375           | 9.2          | 2 795         | 18.8         | 3 127         | 18.6         | 3 831         | 17.8         | 3 576         | 17.8         |
| Food, beverages and tobacco         | 16           | 1.3          | 26           | 1.5          | 297           | 2.8          | 62            | 1.5          | 650           | 4.4          | 632           | 3.8          | 801           | 3.7          | 743           | 3.7          |
| Other                               | 117          | 9.8          | 170          | 10.1         | 1 424         | 13.5         | 313           | 7.7          | 2 145         | 14.4         | 2 495         | 14.9         | 3 030         | 14.0         | 2 833         | 14.1         |
| Subject to large economies of scale | 467          | 39.1         | 687          | 40.7         | 2 507         | 23.8         | 1 499         | 36.8         | 3 408         | 22.9         | 3 506         | 20.9         | 4 438         | 20.6         | 5 327         | 26.5         |
| Durables                            | 122          | 10.2         | 79           | 4.7          | 1 371         | 13.0         | 339           | 8.3          | 2 928         | 19.7         | 3 305         | 19.7         | 4 194         | 19.4         | 2 746         | 13.6         |
| Disseminators of technical progress | 228          | 19.1         | 516          | 30.6         | 3 436         | 32.6         | 1 195         | 29.3         | 4 978         | 33.5         | 6 099         | 36.4         | 8 241         | 38.2         | 7 377         | 36.7         |
| Other                               | 8            | 0.7          | 2            | 0.1          | 9             | 0.1          | 21            | 0.5          | 11            | 0.1          | 16            | 0.1          | 14            | 0.1          | 87            | 0.4          |
| <b>Total</b>                        | <b>1 194</b> | <b>100.0</b> | <b>1 689</b> | <b>100.0</b> | <b>10 539</b> | <b>100.0</b> | <b>4 077</b>  | <b>100.0</b> | <b>14 864</b> | <b>100.0</b> | <b>16 773</b> | <b>100.0</b> | <b>21 581</b> | <b>100.0</b> | <b>20 122</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.

Table D.3.b  
ARGENTINA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region      | United States | Japan      | European Union | Asia        | Other       | World (Value) |
|-------------------------------------|-------------|---------------|------------|----------------|-------------|-------------|---------------|
| <b>Commodities</b>                  | <b>47.5</b> | <b>6.3</b>    | <b>2.5</b> | <b>25.1</b>    | <b>10.0</b> | <b>8.6</b>  | <b>6 754</b>  |
| Agriculture                         | 36.7        | 3.0           | 3.3        | 33.2           | 12.5        | 11.2        | 5 054         |
| Mining                              | 62.0        | 1.2           | 2.3        | 10.0           | 4.9         | 19.5        | 29            |
| Energy                              | 79.8        | 16.3          | 0.0        | 0.9            | 2.5         | 0.5         | 1 671         |
| <b>Manufactures</b>                 | <b>46.5</b> | <b>9.7</b>    | <b>2.0</b> | <b>19.6</b>    | <b>7.1</b>  | <b>14.9</b> | <b>14 196</b> |
| Traditional                         | 33.9        | 14.6          | 2.3        | 32.2           | 7.6         | 9.5         | 6 392         |
| Food, beverages and tobacco         | 30.8        | 9.8           | 3.2        | 41.3           | 4.0         | 10.8        | 4 030         |
| Other                               | 39.2        | 22.8          | 0.7        | 16.5           | 13.7        | 7.1         | 2 362         |
| Subject to large economies of scale | 44.4        | 4.9           | 2.8        | 11.9           | 9.3         | 26.7        | 5 088         |
| Durables                            | 91.9        | 1.9           | 0.0        | 3.3            | 0.3         | 2.7         | 1 402         |
| Disseminators of technical progress | 68.0        | 13.1          | 0.1        | 6.0            | 3.8         | 9.0         | 1 314         |
| Other                               | 88.3        | 2.5           | 0.0        | 6.4            | 0.2         | 2.5         | 12            |
| <b>Total</b>                        | <b>46.9</b> | <b>8.6</b>    | <b>2.2</b> | <b>21.4</b>    | <b>8.1</b>  | <b>12.9</b> | <b>20 963</b> |

Source: ECLAC, on the basis of official figures.

Table D.3.c  
ARGENTINA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Región       | United States | Japan       | European Union | Asia         | Other        | World         |
|-------------------------------------|--------------|---------------|-------------|----------------|--------------|--------------|---------------|
| <b>Commodities</b>                  | <b>32.7</b>  | <b>23.5</b>   | <b>36.6</b> | <b>37.8</b>    | <b>40.1</b>  | <b>21.5</b>  | <b>32.2</b>   |
| Agriculture                         | 18.9         | 8.4           | 36.5        | 37.4           | 37.5         | 21.0         | 24.1          |
| Mining                              | 0.2          | 0.0           | 0.2         | 0.1            | 0.1          | 0.2          | 0.1           |
| Energy                              | 13.6         | 15.1          | 0.0         | 0.3            | 2.5          | 0.3          | 8.0           |
| <b>Manufactures</b>                 | <b>67.2</b>  | <b>76.5</b>   | <b>63.4</b> | <b>62.2</b>    | <b>59.9</b>  | <b>78.5</b>  | <b>67.7</b>   |
| Traditional                         | 22.1         | 51.6          | 32.1        | 45.8           | 28.8         | 22.4         | 30.5          |
| Food, beverages and tobacco         | 12.6         | 21.8          | 28.3        | 37.2           | 9.6          | 16.2         | 19.2          |
| Other                               | 9.4          | 29.9          | 3.8         | 8.7            | 19.2         | 6.2          | 11.3          |
| Subject to large economies of scale | 23.0         | 13.8          | 30.9        | 13.5           | 28.0         | 50.3         | 24.3          |
| Durables                            | 13.1         | 1.5           | 0.1         | 1.0            | 0.2          | 1.4          | 6.7           |
| Disseminators of technical progress | 9.1          | 9.6           | 0.4         | 1.8            | 2.9          | 4.4          | 6.3           |
| Other                               | 0.1          | 0.0           | 0.0         | 0.0            | 0.0          | 0.0          | 0.1           |
| <b>Total (value)</b>                | <b>9 824</b> | <b>1 803</b>  | <b>457</b>  | <b>4 484</b>   | <b>1 691</b> | <b>2 703</b> | <b>20 963</b> |

Source: ECLAC, on the basis of official figures.

Table D.4.a  
 BAHAMAS: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
 (In millions of dollars and percentages)

|                                     | 1965       |              | 1970       |              | 1980         |              | 1990  |     | 1992  |     | 1993  |     | 1994  |     | 1995  |     |
|-------------------------------------|------------|--------------|------------|--------------|--------------|--------------|-------|-----|-------|-----|-------|-----|-------|-----|-------|-----|
|                                     | Value      | %            | Value      | %            | Value        | %            | Value | %   | Value | %   | Value | %   | Value | %   | Value | %   |
| <b>Exports</b>                      |            |              |            |              |              |              |       |     |       |     |       |     |       |     |       |     |
| Commodities                         | 8          | 40.5         | 8          | 8.8          | 23           | 0.8          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Agriculture                         | 6          | 30.6         | 5          | 5.6          | 13           | 0.4          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Mining                              | 2          | 9.8          | 3          | 3.2          | 9            | 0.3          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Energy                              | 0          | 0.0          | 0          | 0.0          | 0            | 0.0          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Manufactures                        | 6          | 33.6         | 79         | 87.8         | 2 938        | 99.2         | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Traditional                         | 1          | 7.7          | 14         | 15.4         | 13           | 0.4          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Food, beverages and tobacco         | 1          | 7.5          | 9          | 9.5          | 8            | 0.3          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Other                               | 0          | 0.2          | 5          | 5.8          | 5            | 0.2          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Subject to large economies of scale | 4          | 19.6         | 46         | 51.1         | 2 896        | 97.8         | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Durables                            | 1          | 6.0          | 4          | 4.7          | 0            | 0.0          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Disseminators of technical progress | 0          | 0.3          | 15         | 16.7         | 29           | 1.0          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Other                               | 5          | 25.9         | 3          | 3.4          | 0            | 0.0          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| <b>Total</b>                        | <b>19</b>  | <b>100.0</b> | <b>90</b>  | <b>100.0</b> | <b>2 961</b> | <b>100.0</b> | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| <b>Imports</b>                      |            |              |            |              |              |              |       |     |       |     |       |     |       |     |       |     |
| Commodities                         | ...        | ...          | 55         | 16.4         | 6 637        | 88.0         | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Agriculture                         | ...        | ...          | 11         | 3.4          | 25           | 0.3          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Mining                              | ...        | ...          | 2          | 0.6          | 4            | 0.0          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Energy                              | ...        | ...          | 42         | 12.4         | 6 608        | 87.6         | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Manufactures                        | ...        | ...          | 266        | 78.9         | 906          | 12.0         | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Traditional                         | ...        | ...          | 145        | 42.9         | 419          | 5.6          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Food, beverages and tobacco         | ...        | ...          | 51         | 15.1         | 131          | 1.7          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Other                               | ...        | ...          | 94         | 27.9         | 288          | 3.8          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Subject to large economies of scale | ...        | ...          | 40         | 12.0         | 322          | 4.3          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Durables                            | ...        | ...          | 24         | 7.1          | 62           | 0.8          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Disseminators of technical progress | ...        | ...          | 57         | 17.0         | 103          | 1.4          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Other                               | ...        | ...          | 16         | 4.7          | 2            | 0.0          | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| <b>Total</b>                        | <b>...</b> | <b>...</b>   | <b>337</b> | <b>100.0</b> | <b>7 546</b> | <b>100.0</b> | ...   | ... | ...   | ... | ...   | ... | ...   | ... | ...   | ... |

Source: ECLAC, on the basis of official figures.

Table D.4.b  
BAHAMAS: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1991  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 1.8    | 76.3          | 0.0   | 19.0           | 0.0  | 2.9   | 81            |
| Agriculture                         | 0.0    | 70.6          | 0.0   | 26.6           | 0.0  | 2.8   | 58            |
| Mining                              | 6.3    | 90.6          | 0.0   | 0.0            | 0.0  | 3.1   | 23            |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Manufactures                        | 0.5    | 17.9          | 0.0   | 72.6           | 0.0  | 8.9   | 40            |
| Traditional                         | 0.4    | 17.1          | 0.0   | 73.4           | 0.0  | 9.1   | 40            |
| Food, beverages and tobacco         | 0.4    | 6.7           | 0.0   | 82.6           | 0.0  | 10.3  | 35            |
| Other                               | 0.0    | 94.8          | 0.0   | 5.2            | 0.0  | 0.0   | 5             |
| Subject to large economies of scale | 0.0    | 100.0         | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Durables                            | 0.0    | 91.7          | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Disseminators of technical progress | 10.3   | 50.7          | 0.0   | 38.5           | 0.0  | 0.3   | 1             |
| Other                               | 0.0    | 99.6          | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Total                               | 1.4    | 57.0          | 0.0   | 36.8           | 0.0  | 4.9   | 122           |

Source: ECLAC, on the basis of official figures.

Table D.4.c  
BAHAMAS: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1991  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia  | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|-------|-------|-------|
| Commodities                         | 87.7   | 89.5          | 0.0   | 34.5           | 100.0 | 39.4  | 66.8  |
| Agriculture                         | 0.0    | 59.1          | 0.0   | 34.5           | 100.0 | 27.3  | 47.7  |
| Mining                              | 87.7   | 30.4          | 0.0   | 0.0            | 0.0   | 12.0  | 19.1  |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0   | 0.0   | 0.0   |
| Manufactures                        | 12.3   | 10.4          | 0.0   | 65.5           | 0.0   | 60.6  | 33.2  |
| Traditional                         | 8.4    | 9.8           | 0.0   | 65.0           | 0.0   | 60.6  | 32.5  |
| Food, beverages and tobacco         | 8.4    | 3.4           | 0.0   | 64.4           | 0.0   | 60.6  | 28.7  |
| Other                               | 0.0    | 6.4           | 0.0   | 0.5            | 0.0   | 0.0   | 3.8   |
| Subject to large economies of scale | 0.0    | 0.2           | 0.0   | 0.0            | 0.0   | 0.0   | 0.1   |
| Durables                            | 0.0    | 0.0           | 0.0   | 0.0            | 0.0   | 0.0   | 0.0   |
| Disseminators of technical progress | 3.9    | 0.5           | 0.0   | 0.5            | 0.0   | 0.0   | 0.5   |
| Other                               | 0.0    | 0.0           | 0.0   | 0.0            | 0.0   | 0.0   | 0.0   |
| Total (value)                       | 2      | 69            | 0     | 45             | 0     | 6     | 122   |

Source: ECLAC, on the basis of official figures.

Table D.5.a  
 BARBADOS: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
 (In millions of dollars and percentages)

|                                     | 1965      |              | 1970       |              | 1980       |              | 1990       |              | 1992       |              | 1993       |              | 1994       |              | 1995       |              |
|-------------------------------------|-----------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|
|                                     | Value     | %            | Value      | %            | Value      | %            | Value      | %            | Value      | %            | Value      | %            | Value      | %            | Value      | %            |
| <b>Exports</b>                      |           |              |            |              |            |              |            |              |            |              |            |              |            |              |            |              |
| Commodities                         | 2         | 8.6          | 2          | 7.8          | 1          | 0.4          | 3          | 1.5          | 3          | 2.2          | 3          | 2.1          | 3          | 2.0          | 5          | 2.8          |
| Agriculture                         | 2         | 8.3          | 2          | 7.7          | 1          | 0.4          | 3          | 1.5          | 2          | 1.9          | 2          | 1.8          | 2          | 1.8          | 4          | 2.6          |
| Mining                              | 0         | 0.3          | 0          | 0.1          | 0          | 0.1          | 0          | 0.0          | 1          | 0.4          | 1          | 0.4          | 0          | 0.3          | 0          | 0.2          |
| Energy                              | 0         | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          |
| Manufactures                        | 25        | 90.5         | 28         | 92.2         | 149        | 99.5         | 207        | 96.8         | 129        | 97.0         | 132        | 97.6         | 131        | 97.6         | 163        | 96.7         |
| Traditional                         | 25        | 89.5         | 23         | 75.1         | 111        | 74.3         | 87         | 40.8         | 83         | 62.8         | 82         | 60.3         | 81         | 60.5         | 106        | 62.8         |
| Food, beverages and tobacco         | 24        | 87.5         | 20         | 65.3         | 70         | 46.7         | 55         | 25.9         | 56         | 42.3         | 48         | 35.7         | 49         | 36.5         | 63         | 37.2         |
| Other                               | 1         | 2.0          | 3          | 9.9          | 41         | 27.7         | 32         | 14.9         | 27         | 20.5         | 33         | 24.6         | 32         | 24.0         | 43         | 25.6         |
| Subject to large economies of scale | 0         | 0.3          | 1          | 4.2          | 11         | 7.3          | 83         | 39.1         | 18         | 13.4         | 19         | 14.3         | 20         | 14.5         | 24         | 14.3         |
| Durables                            | 0         | 0.3          | 0          | 1.0          | 1          | 0.7          | 2          | 1.0          | 1          | 0.5          | 0          | 0.4          | 0          | 0.2          | 0          | 0.2          |
| Disseminators of technical progress | 0         | 0.4          | 4          | 11.9         | 26         | 17.2         | 34         | 15.8         | 27         | 20.3         | 31         | 22.6         | 30         | 22.5         | 33         | 19.4         |
| Other                               | 0         | 0.9          | 0          | 0.0          | 0          | 0.0          | 4          | 1.7          | 1          | 0.7          | 0          | 0.3          | 0          | 0.3          | 1          | 0.4          |
| <b>Total</b>                        | <b>28</b> | <b>100.0</b> | <b>31</b>  | <b>100.0</b> | <b>150</b> | <b>100.0</b> | <b>213</b> | <b>100.0</b> | <b>133</b> | <b>100.0</b> | <b>135</b> | <b>100.0</b> | <b>135</b> | <b>100.0</b> | <b>168</b> | <b>100.0</b> |
| <b>Imports</b>                      |           |              |            |              |            |              |            |              |            |              |            |              |            |              |            |              |
| Commodities                         | 4         | 6.1          | 6          | 5.2          | 31         | 6.0          | 37         | 5.3          | 38         | 6.8          | 38         | 6.6          | 45         | 7.4          | 53         | 6.9          |
| Agriculture                         | 3         | 5.0          | 4          | 3.6          | 25         | 4.8          | 30         | 4.2          | 32         | 5.8          | 32         | 5.6          | 39         | 6.4          | 46         | 6.0          |
| Mining                              | 0         | 0.1          | 0          | 0.2          | 1          | 0.2          | 3          | 0.4          | 1          | 0.3          | 1          | 0.2          | 2          | 0.4          | 3          | 0.4          |
| Energy                              | 1         | 1.1          | 2          | 1.4          | 5          | 0.9          | 4          | 0.6          | 4          | 0.7          | 5          | 0.8          | 4          | 0.6          | 4          | 0.5          |
| Manufactures                        | 58        | 84.9         | 108        | 91.8         | 477        | 92.2         | 645        | 92.3         | 512        | 92.7         | 533        | 92.9         | 567        | 92.2         | 711        | 92.8         |
| Traditional                         | 32        | 46.9         | 57         | 48.8         | 188        | 36.4         | 247        | 35.4         | 222        | 40.2         | 221        | 38.5         | 245        | 39.9         | 281        | 36.7         |
| Food, beverages and tobacco         | 16        | 23.0         | 25         | 21.1         | 68         | 13.1         | 91         | 13.1         | 86         | 15.5         | 81         | 14.2         | 89         | 14.5         | 97         | 12.6         |
| Other                               | 16        | 23.9         | 33         | 27.8         | 120        | 23.3         | 156        | 22.3         | 136        | 24.6         | 140        | 24.4         | 156        | 25.4         | 185        | 24.1         |
| Subject to large economies of scale | 13        | 19.0         | 17         | 14.5         | 144        | 27.8         | 192        | 27.5         | 138        | 24.9         | 137        | 23.9         | 134        | 21.8         | 170        | 22.2         |
| Durables                            | 5         | 7.0          | 12         | 9.9          | 34         | 6.6          | 47         | 6.8          | 32         | 5.7          | 43         | 7.5          | 45         | 7.3          | 79         | 10.3         |
| Disseminators of technical progress | 8         | 12.0         | 22         | 18.6         | 111        | 21.4         | 159        | 22.8         | 121        | 21.8         | 132        | 23.0         | 142        | 23.1         | 181        | 23.6         |
| Other                               | 6         | 9.0          | 4          | 3.1          | 10         | 1.9          | 17         | 2.4          | 3          | 0.5          | 3          | 0.5          | 2          | 0.4          | 2          | 0.3          |
| <b>Total</b>                        | <b>68</b> | <b>100.0</b> | <b>117</b> | <b>100.0</b> | <b>517</b> | <b>100.0</b> | <b>698</b> | <b>100.0</b> | <b>553</b> | <b>100.0</b> | <b>574</b> | <b>100.0</b> | <b>614</b> | <b>100.0</b> | <b>766</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.



Table D.5.b  
**BARBADOS: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995**  
*(In percentages and millions of dollars)*

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 22.2   | 18.7          | 23.2  | 15.9           | 0.0  | 19.9  | 5             |
| Agriculture                         | 14.9   | 20.4          | 25.4  | 17.4           | 0.0  | 21.8  | 4             |
| Mining                              | 99.0   | 0.8           | 0.0   | 0.2            | 0.0  | 0.0   | 0             |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Manufactures                        | 46.3   | 18.0          | 0.2   | 26.8           | 0.6  | 8.1   | 163           |
| Traditional                         | 49.0   | 7.9           | 0.2   | 37.8           | 0.6  | 4.6   | 106           |
| Food, beverages and tobacco         | 37.9   | 6.4           | 0.1   | 51.0           | 0.2  | 4.4   | 63            |
| Other                               | 65.0   | 10.1          | 0.4   | 18.6           | 1.2  | 4.8   | 43            |
| Subject to large economies of scale | 84.1   | 2.0           | 0.0   | 5.9            | 0.0  | 8.1   | 24            |
| Durables                            | 79.7   | 14.2          | 1.4   | 3.0            | 0.1  | 1.6   | 0             |
| Disseminators of technical progress | 9.6    | 62.5          | 0.0   | 7.0            | 1.1  | 19.8  | 33            |
| Other                               | 8.2    | 18.2          | 0.2   | 52.9           | 0.2  | 20.1  | 1             |
| Total                               | 45.5   | 18.0          | 0.8   | 26.6           | 0.6  | 8.5   | 168           |

Source: ECLAC, on the basis of official figures.

Table D.5.c  
**BARBADOS: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995**  
*(In percentages and millions of dollars)*

|                                     | Región | United States | Japan | European Union | Asia | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|-------|
| Commodities                         | 1.4    | 2.9           | 81.2  | 1.7            | 0.0  | 6.6   | 2.8   |
| Agriculture                         | 0.8    | 2.9           | 81.2  | 1.7            | 0.0  | 6.6   | 2.6   |
| Mining                              | 0.5    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.2   |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Manufactures                        | 98.5   | 96.6          | 18.7  | 97.5           | 99.8 | 92.4  | 96.7  |
| Traditional                         | 67.7   | 27.6          | 17.9  | 89.2           | 63.0 | 33.6  | 62.8  |
| Food, beverages and tobacco         | 31.0   | 13.3          | 4.3   | 71.3           | 11.9 | 19.3  | 37.2  |
| Other                               | 36.6   | 14.3          | 13.7  | 17.9           | 51.1 | 14.3  | 25.6  |
| Subject to large economies of scale | 26.4   | 1.6           | 0.0   | 3.1            | 0.0  | 13.6  | 14.3  |
| Durables                            | 0.3    | 0.1           | 0.3   | 0.0            | 0.0  | 0.0   | 0.2   |
| Disseminators of technical progress | 4.1    | 67.3          | 0.5   | 5.1            | 36.8 | 45.1  | 19.4  |
| Other                               | 0.1    | 0.4           | 0.1   | 0.8            | 0.2  | 1.0   | 0.4   |
| Total (value)                       | 77     | 30            | 1     | 45             | 1    | 14    | 168   |

Source: ECLAC, on the basis of official figures.

Table D.6.a  
 BELIZE: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
 (In millions of dollars and percentages)

|                                     | 1965      |              | 1970      |              | 1980       |              | 1990       |              | 1992       |              | 1993       |              | 1994       |              | 1995       |              |
|-------------------------------------|-----------|--------------|-----------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|
|                                     | Value     | %            | Value     | %            | Value      | %            | Value      | %            | Value      | %            | Value      | %            | Value      | %            | Value      | %            |
| <b>Exports</b>                      |           |              |           |              |            |              |            |              |            |              |            |              |            |              |            |              |
| Commodities                         | 2         | 21.9         | 2         | 13.9         | 9          | 11.1         | 18         | 17.7         | 19         | 17.3         | 24         | 21.9         | 32         | 26.7         | 41         | 28.9         |
| Agriculture                         | 2         | 21.1         | 2         | 13.9         | 9          | 11.1         | 18         | 17.7         | 19         | 17.3         | 24         | 21.9         | 32         | 26.5         | 41         | 28.8         |
| Mining                              | 0         | 0.8          | 0         | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.1          | 0          | 0.1          |
| Energy                              | 0         | 0.0          | 0         | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          |
| Manufactures                        | 8         | 76.4         | 12        | 84.4         | 73         | 88.8         | 86         | 82.3         | 92         | 82.7         | 85         | 78.1         | 88         | 73.3         | 102        | 71.1         |
| Traditional                         | 8         | 76.3         | 12        | 84.2         | 73         | 88.5         | 86         | 82.3         | 92         | 82.7         | 85         | 78.1         | 87         | 73.2         | 102        | 71.0         |
| Food, beverages and tobacco         | 6         | 58.8         | 10        | 70.0         | 58         | 69.8         | 68         | 65.0         | 69         | 61.9         | 61         | 55.5         | 63         | 53.1         | 84         | 59.0         |
| Other                               | 2         | 17.5         | 2         | 14.3         | 15         | 18.7         | 18         | 17.3         | 23         | 20.8         | 25         | 22.6         | 24         | 20.1         | 17         | 12.1         |
| Subject to large economies of scale | 0         | 0.0          | 0         | 0.1          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.1          |
| Durables                            | 0         | 0.1          | 0         | 0.1          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.1          | 0          | 0.0          |
| Disseminators of technical progress | 0         | 0.0          | 0         | 0.0          | 0          | 0.3          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          |
| Other                               | 0         | 1.7          | 0         | 1.7          | 0          | 0.1          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          |
| <b>Total</b>                        | <b>11</b> | <b>100.0</b> | <b>14</b> | <b>100.0</b> | <b>83</b>  | <b>100.0</b> | <b>105</b> | <b>100.0</b> | <b>111</b> | <b>100.0</b> | <b>109</b> | <b>100.0</b> | <b>119</b> | <b>100.0</b> | <b>143</b> | <b>100.0</b> |
| <b>Imports</b>                      |           |              |           |              |            |              |            |              |            |              |            |              |            |              |            |              |
| Commodities                         | 1         | 2.3          | 1         | 3.0          | 8          | 5.5          | 11         | 5.1          | 17         | 6.1          | 11         | 4.1          | 13         | 4.9          | 13         | 4.9          |
| Agriculture                         | 1         | 2.1          | 1         | 2.5          | 7          | 4.5          | 9          | 4.4          | 13         | 4.9          | 8          | 3.0          | 10         | 3.7          | 10         | 3.7          |
| Mining                              | 0         | 0.0          | 0         | 0.3          | 1          | 0.4          | 0          | 0.1          | 1          | 0.4          | 1          | 0.3          | 1          | 0.4          | 1          | 0.3          |
| Energy                              | 0         | 0.2          | 0         | 0.3          | 1          | 0.6          | 1          | 0.6          | 2          | 0.8          | 2          | 0.8          | 2          | 0.8          | 2          | 1.0          |
| Manufactures                        | 23        | 92.0         | 30        | 90.0         | 139        | 93.8         | 199        | 94.3         | 257        | 93.8         | 269        | 95.9         | 247        | 95.0         | 245        | 95.0         |
| Traditional                         | 12        | 48.3         | 17        | 51.5         | 59         | 40.1         | 87         | 41.2         | 114        | 41.4         | 117        | 41.8         | 103        | 39.8         | 105        | 40.6         |
| Food, beverages and tobacco         | 6         | 23.6         | 9         | 27.7         | 30         | 20.0         | 41         | 19.3         | 46         | 16.9         | 42         | 14.9         | 39         | 14.8         | 40         | 15.4         |
| Other                               | 6         | 24.7         | 8         | 23.8         | 30         | 20.1         | 46         | 21.8         | 67         | 24.5         | 76         | 27.0         | 65         | 24.9         | 65         | 25.2         |
| Subject to large economies of scale | 4         | 17.6         | 6         | 17.1         | 41         | 27.5         | 56         | 26.4         | 67         | 24.6         | 70         | 24.7         | 70         | 26.8         | 66         | 25.5         |
| Durables                            | 2         | 8.7          | 2         | 7.0          | 7          | 5.0          | 15         | 7.0          | 22         | 7.9          | 21         | 7.6          | 17         | 6.6          | 21         | 8.2          |
| Disseminators of technical progress | 4         | 17.4         | 5         | 14.5         | 31         | 21.2         | 42         | 19.7         | 54         | 19.9         | 61         | 21.7         | 57         | 21.8         | 53         | 20.7         |
| Other                               | 1         | 5.6          | 2         | 6.9          | 1          | 0.7          | 1          | 0.6          | 0          | 0.1          | 0          | 0.0          | 0          | 0.1          | 0          | 0.0          |
| <b>Total</b>                        | <b>24</b> | <b>100.0</b> | <b>33</b> | <b>100.0</b> | <b>148</b> | <b>100.0</b> | <b>211</b> | <b>100.0</b> | <b>274</b> | <b>100.0</b> | <b>281</b> | <b>100.0</b> | <b>260</b> | <b>100.0</b> | <b>258</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.

Table D.6.b

**BELIZE: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995**  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| <b>Commodities</b>                  | 7.5    | 30.9          | 0.3   | 61.1           | 0.0  | 0.1   | 41            |
| Agriculture                         | 7.2    | 31.0          | 0.3   | 61.3           | 0.0  | 0.1   | 41            |
| Mining                              | 100.0  | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| <b>Manufactures</b>                 | 3.2    | 35.6          | 0.0   | 54.0           | 0.0  | 7.2   | 102           |
| Traditional                         | 3.1    | 35.6          | 0.0   | 54.1           | 0.0  | 7.2   | 102           |
| Food, beverages and tobacco         | 2.6    | 24.0          | 0.0   | 64.8           | 0.0  | 8.6   | 84            |
| Other                               | 5.9    | 91.9          | 0.0   | 2.0            | 0.0  | 0.1   | 17            |
| Subject to large economies of scale | 50.6   | 49.4          | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Durables                            | 0.0    | 100.0         | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Disseminators of technical progress | 100.0  | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Other                               | 8.2    | 18.2          | 0.2   | 52.9           | 0.2  | 20.1  | 1             |
| <b>Total</b>                        | 4.4    | 34.3          | 0.1   | 56.1           | 0.0  | 5.1   | 143           |

Source: ECLAC, on the basis of official figures.

Table D.6.c

**BELIZE: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995**  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia  | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|-------|-------|-------|
| <b>Commodities</b>                  | 49.1   | 26.1          | 100.0 | 31.5           | 0.0   | 0.5   | 28.9  |
| Agriculture                         | 46.7   | 26.1          | 100.0 | 31.5           | 0.0   | 0.5   | 28.8  |
| Mining                              | 2.4    | 0.0           | 0.0   | 0.0            | 0.0   | 0.0   | 0.1   |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0   | 0.0   | 0.0   |
| <b>Manufactures</b>                 | 50.9   | 73.9          | 0.0   | 68.5           | 100.0 | 99.5  | 71.1  |
| Traditional                         | 50.2   | 73.8          | 0.0   | 68.5           | 100.0 | 99.5  | 71.0  |
| Food, beverages and tobacco         | 34.1   | 41.4          | 0.0   | 68.1           | 0.0   | 99.2  | 59.0  |
| Other                               | 16.1   | 32.4          | 0.0   | 0.4            | 100.0 | 0.3   | 12.1  |
| Subject to large economies of scale | 0.6    | 0.1           | 0.0   | 0.0            | 0.0   | 0.0   | 0.1   |
| Durables                            | 0.0    | 0.0           | 0.0   | 0.0            | 0.0   | 0.0   | 0.0   |
| Disseminators of technical progress | 0.0    | 0.0           | 0.0   | 0.0            | 0.0   | 0.0   | 0.0   |
| Other                               | 0.9    | 0.3           | 0.8   | 0.5            | 42.5  | 1.9   | 0.5   |
| <b>Total (value)</b>                | 6      | 49            | 0     | 80             | 0     | 7     | 143   |

Source: ECLAC, on the basis of official figures.

Table D.7.a  
BOLIVIA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965       |              | 1970       |              | 1980         |              | 1990       |              | 1992         |              | 1993         |              | 1994         |              | 1995         |              |
|-------------------------------------|------------|--------------|------------|--------------|--------------|--------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                                     | Value      | %            | Value      | %            | Value        | %            | Value      | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            |
| <b>Exports</b>                      |            |              |            |              |              |              |            |              |              |              |              |              |              |              |              |              |
| Commodities                         | 26         | 20.1         | 112        | 49.5         | 637          | 61.5         | 622        | 67.3         | 450          | 58.9         | 344          | 46.7         | 392          | 39.0         | 509          | 48.5         |
| Agriculture                         | 3          | 2.7          | 7          | 3.0          | 34           | 3.3          | 129        | 13.9         | 49           | 6.4          | 54           | 7.4          | 110          | 10.9         | 125          | 11.9         |
| Mining                              | 22         | 16.9         | 95         | 42.0         | 381          | 36.7         | 266        | 28.8         | 274          | 35.9         | 183          | 26.2         | 185          | 18.4         | 243          | 23.2         |
| Energy                              | 1          | 0.5          | 10         | 4.5          | 223          | 21.5         | 227        | 24.6         | 126          | 16.5         | 96           | 13.1         | 98           | 9.8          | 141          | 13.4         |
| Manufactures                        | 103        | 79.9         | 114        | 50.4         | 399          | 38.5         | 300        | 32.6         | 313          | 41.0         | 392          | 53.2         | 610          | 60.7         | 538          | 51.2         |
| Traditional                         | 3          | 2.1          | 4          | 1.7          | 104          | 10.0         | 147        | 15.9         | 174          | 22.8         | 237          | 32.2         | 408          | 40.6         | 308          | 29.3         |
| Food, beverages and tobacco         | 1          | 0.4          | 1          | 0.5          | 58           | 5.6          | 65         | 7.0          | 64           | 8.4          | 75           | 10.2         | 117          | 11.6         | 100          | 9.5          |
| Other                               | 2          | 1.6          | 3          | 1.2          | 46           | 4.4          | 82         | 8.9          | 110          | 14.4         | 162          | 22.0         | 291          | 29.0         | 208          | 19.8         |
| Subject to large economies of scale | 100        | 77.8         | 110        | 48.7         | 286          | 27.6         | 153        | 16.6         | 111          | 14.5         | 135          | 18.3         | 171          | 17.0         | 189          | 18.0         |
| Durables                            | 0          | 0.0          | 0          | 0.0          | 0            | 0.0          | 0          | 0.0          | 4            | 0.6          | 4            | 0.5          | 3            | 0.3          | 4            | 0.4          |
| Disseminators of technical progress | 0          | 0.0          | 0          | 0.0          | 9            | 0.9          | 0          | 0.0          | 23           | 3.0          | 16           | 2.2          | 28           | 2.8          | 37           | 3.5          |
| Other                               | 0          | 0.0          | 0          | 0.1          | 0            | 0.0          | 1          | 0.1          | 1            | 0.1          | 1            | 0.2          | 2            | 0.2          | 3            | 0.3          |
| <b>Total</b>                        | <b>129</b> | <b>100.0</b> | <b>225</b> | <b>100.0</b> | <b>1 036</b> | <b>100.0</b> | <b>923</b> | <b>100.0</b> | <b>763</b>   | <b>100.0</b> | <b>737</b>   | <b>100.0</b> | <b>1 005</b> | <b>100.0</b> | <b>1 050</b> | <b>100.0</b> |
| <b>Imports</b>                      |            |              |            |              |              |              |            |              |              |              |              |              |              |              |              |              |
| Commodities                         | 5          | 3.6          | 6          | 3.5          | 46           | 7.0          | 31         | 4.4          | 50           | 4.6          | 57           | 4.9          | 80           | 6.8          | 86           | 6.2          |
| Agriculture                         | 4          | 3.3          | 5          | 3.2          | 45           | 6.9          | 30         | 4.3          | 48           | 4.4          | 46           | 3.9          | 56           | 4.7          | 60           | 4.3          |
| Mining                              | 0          | 0.2          | 0          | 0.2          | 1            | 0.1          | 1          | 0.1          | 2            | 0.2          | 12           | 1.0          | 24           | 2.0          | 26           | 1.9          |
| Energy                              | 0          | 0.1          | 0          | 0.1          | 0            | 0.0          | 0          | 0.0          | 0            | 0.0          | 0            | 0.0          | 0            | 0.0          | 0            | 0.0          |
| Manufactures                        | 129        | 96.3         | 153        | 66.2         | 608          | 92.9         | 662        | 95.5         | 1 047        | 95.0         | 1 100        | 94.9         | 1 101        | 93.2         | 1 299        | 93.7         |
| Traditional                         | 48         | 35.7         | 50         | 31.3         | 153          | 23.4         | 143        | 20.7         | 226          | 20.5         | 203          | 17.5         | 222          | 18.7         | 235          | 17.0         |
| Food, beverages and tobacco         | 23         | 17.5         | 27         | 16.9         | 73           | 11.2         | 49         | 7.0          | 71           | 6.4          | 63           | 5.4          | 66           | 5.5          | 75           | 5.4          |
| Other                               | 24         | 18.2         | 23         | 14.3         | 80           | 12.2         | 95         | 13.6         | 155          | 14.0         | 140          | 12.0         | 156          | 13.2         | 160          | 11.5         |
| Subject to large economies of scale | 28         | 20.9         | 36         | 22.8         | 156          | 23.8         | 164        | 23.6         | 254          | 23.0         | 289          | 24.9         | 308          | 26.0         | 360          | 26.0         |
| Durables                            | 17         | 12.6         | 19         | 12.0         | 91           | 13.9         | 135        | 19.5         | 198          | 17.9         | 189          | 16.3         | 259          | 21.9         | 244          | 17.6         |
| Disseminators of technical progress | 36         | 27.0         | 48         | 30.0         | 208          | 31.8         | 220        | 31.7         | 370          | 33.6         | 420          | 36.2         | 313          | 26.5         | 460          | 33.1         |
| Other                               | 0          | 0.1          | 1          | 0.3          | 1            | 0.1          | 1          | 0.1          | 5            | 0.4          | 2            | 0.2          | 1            | 0.1          | 1            | 0.1          |
| <b>Total</b>                        | <b>134</b> | <b>100.0</b> | <b>159</b> | <b>100.0</b> | <b>655</b>   | <b>100.0</b> | <b>694</b> | <b>100.0</b> | <b>1 102</b> | <b>100.0</b> | <b>1 159</b> | <b>100.0</b> | <b>1 182</b> | <b>100.0</b> | <b>1 387</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.

Table D.7.b  
BOLIVIA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 42.4   | 9.7           | 0.4   | 32.9           | 0.7  | 13.9  | 509           |
| Agriculture                         | 63.7   | 6.5           | 1.2   | 21.2           | 0.5  | 6.9   | 125           |
| Mining                              | 12.4   | 2.5           | 0.3   | 57.9           | 1.1  | 25.6  | 243           |
| Energy                              | 75.1   | 24.9          | 0.0   | 0.0            | 0.0  | 0.0   | 141           |
| Manufactures                        | 40.6   | 52.1          | 0.2   | 5.5            | 0.2  | 1.4   | 538           |
| Traditional                         | 46.5   | 47.8          | 0.4   | 3.6            | 0.3  | 1.4   | 308           |
| Food, beverages and tobacco         | 92.4   | 3.6           | 0.3   | 0.9            | 0.0  | 2.8   | 100           |
| Other                               | 24.3   | 69.1          | 0.4   | 4.9            | 0.5  | 0.7   | 208           |
| Subject to large economies of scale | 30.0   | 59.4          | 0.0   | 9.3            | 0.0  | 1.2   | 189           |
| Durables                            | 92.3   | 4.3           | 0.3   | 1.8            | 0.3  | 1.2   | 4             |
| Disseminators of technical progress | 39.6   | 56.0          | 0.0   | 2.0            | 0.1  | 2.4   | 37            |
| Other                               | 31.3   | 31.4          | 3.4   | 22.6           | 1.5  | 9.8   | 3             |
| Total                               | 41.4   | 31.5          | 0.3   | 18.8           | 0.4  | 7.5   | 1 050         |

Source: ECLAC, on the basis of official figures.

Table D.7.c  
BOLIVIA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|-------|
| Commodities                         | 49.6   | 14.9          | 62.7  | 84.7           | 74.8 | 90.2  | 48.5  |
| Agriculture                         | 18.4   | 2.5           | 40.7  | 13.4           | 14.7 | 11.0  | 11.9  |
| Mining                              | 7.0    | 1.9           | 22.0  | 71.3           | 60.1 | 79.2  | 23.2  |
| Energy                              | 24.3   | 10.6          | 0.0   | 0.0            | 0.0  | 0.0   | 13.4  |
| Manufactures                        | 50.1   | 84.8          | 34.1  | 14.9           | 24.0 | 9.4   | 51.2  |
| Traditional                         | 32.9   | 44.5          | 33.7  | 5.6            | 22.2 | 5.4   | 29.3  |
| Food, beverages and tobacco         | 21.3   | 1.1           | 8.3   | 0.5            | 0.0  | 3.5   | 9.5   |
| Other                               | 11.6   | 43.4          | 25.4  | 5.2            | 22.2 | 1.9   | 19.8  |
| Subject to large economies of scale | 13.0   | 33.9          | 0.1   | 8.9            | 0.6  | 2.8   | 18.0  |
| Durables                            | 0.9    | 0.1           | 0.3   | 0.0            | 0.3  | 0.1   | 0.4   |
| Disseminators of technical progress | 3.4    | 6.2           | 0.0   | 0.4            | 0.9  | 1.1   | 3.5   |
| Other                               | 0.2    | 0.3           | 3.2   | 0.4            | 1.2  | 0.4   | 0.3   |
| Total (value)                       | 435    | 331           | 4     | 198            | 4    | 79    | 1 050 |

Source: ECLAC, on the basis of official figures.

Table D.8.a

## BRAZIL: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995

(In millions of dollars and percentages)

|                                     | 1965         |              | 1970         |              | 1980          |              | 1990          |              | 1992          |              | 1993          |              | 1994          |              | 1995          |              |
|-------------------------------------|--------------|--------------|--------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|
|                                     | Value        | %            | Value        | %            | Value         | %            | Value         | %            | Value         | %            | Value         | %            | Value         | %            | Value         | %            |
| <b>Exports</b>                      |              |              |              |              |               |              |               |              |               |              |               |              |               |              |               |              |
| Commodities                         | 1 188        | 74.4         | 1 744        | 63.7         | 5 824         | 28.9         | 6 183         | 19.7         | 6 038         | 16.8         | 6 137         | 15.9         | 7 689         | 17.7         | 7 386         | 16.0         |
| Agriculture                         | 1 046        | 65.5         | 1 473        | 53.8         | 4 021         | 20.0         | 3 387         | 10.8         | 3 386         | 9.4          | 3 536         | 9.1          | 5 081         | 11.7         | 4 451         | 9.6          |
| Mining                              | 142          | 8.9          | 271          | 9.9          | 1 789         | 8.9          | 2 795         | 8.9          | 2 651         | 7.4          | 2 599         | 6.7          | 2 607         | 6.0          | 2 880         | 6.2          |
| Energy                              | 0            | 0.0          | 1            | 0.0          | 14            | 0.1          | 1             | 0.0          | 1             | 0.0          | 1             | 0.0          | 1             | 0.0          | 55            | 0.1          |
| Manufactures                        | 397          | 24.9         | 970          | 35.4         | 14 035        | 69.7         | 24 831        | 79.1         | 29 621        | 82.4         | 32 257        | 83.4         | 35 208        | 81.2         | 38 139        | 82.6         |
| Traditional                         | 297          | 18.6         | 690          | 25.2         | 7 280         | 36.2         | 8 999         | 28.7         | 10 796        | 30.0         | 12 490        | 32.3         | 13 275        | 30.6         | 14 533        | 31.5         |
| Food, beverages and tobacco         | 200          | 12.6         | 477          | 17.4         | 4 875         | 24.2         | 5 171         | 16.5         | 5 590         | 15.5         | 6 047         | 15.6         | 6 834         | 15.8         | 8 058         | 17.5         |
| Other                               | 97           | 6.0          | 213          | 7.8          | 2 405         | 11.9         | 3 827         | 12.2         | 5 206         | 14.5         | 6 444         | 16.7         | 6 441         | 14.9         | 6 475         | 14.0         |
| Subject to large economies of scale | 68           | 4.3          | 174          | 6.4          | 3 226         | 16.0         | 9 685         | 30.8         | 10 907        | 30.3         | 11 153        | 28.8         | 12 394        | 28.6         | 14 144        | 30.7         |
| Durables                            | 8            | 0.5          | 17           | 0.6          | 1 358         | 6.7          | 2 140         | 6.8          | 3 450         | 9.6          | 3 602         | 9.3          | 3 890         | 9.0          | 3 451         | 7.5          |
| Disseminators of technical progress | 23           | 1.5          | 88           | 3.2          | 2 170         | 10.8         | 4 008         | 12.8         | 4 467         | 12.4         | 5 012         | 13.0         | 5 649         | 13.0         | 6 011         | 13.0         |
| Other                               | 11           | 0.7          | 25           | 0.9          | 273           | 1.4          | 383           | 1.2          | 297           | 0.8          | 286           | 0.7          | 458           | 1.1          | 621           | 1.3          |
| <b>Total</b>                        | <b>1 595</b> | <b>100.0</b> | <b>2 739</b> | <b>100.0</b> | <b>20 132</b> | <b>100.0</b> | <b>31 397</b> | <b>100.0</b> | <b>35 956</b> | <b>100.0</b> | <b>38 679</b> | <b>100.0</b> | <b>43 355</b> | <b>100.0</b> | <b>46 146</b> | <b>100.0</b> |
| <b>Imports</b>                      |              |              |              |              |               |              |               |              |               |              |               |              |               |              |               |              |
| Commodities                         | 401          | 36.6         | 599          | 21.0         | 12 643        | 50.7         | 7 461         | 33.2         | 6 599         | 29.5         | 5 642         | 20.7         | 6 389         | 18.0         | 7 724         | 14.4         |
| Agriculture                         | 188          | 17.2         | 262          | 9.2          | 2 047         | 8.2          | 1 174         | 5.2          | 1 551         | 6.9          | 1 800         | 6.6          | 2 314         | 6.5          | 2 935         | 5.5          |
| Mining                              | 24           | 2.2          | 28           | 1.0          | 361           | 1.4          | 541           | 2.4          | 429           | 1.9          | 397           | 1.5          | 469           | 1.3          | 655           | 1.2          |
| Energy                              | 189          | 17.2         | 309          | 10.9         | 10 236        | 41.0         | 5 746         | 25.6         | 4 619         | 20.7         | 3 444         | 12.6         | 3 607         | 10.2         | 4 134         | 7.7          |
| Manufactures                        | 691          | 63.0         | 2 226        | 78.3         | 12 304        | 49.3         | 14 995        | 66.8         | 15 738        | 70.5         | 21 642        | 79.3         | 29 114        | 82.0         | 45 994        | 85.6         |
| Traditional                         | 67           | 6.1          | 208          | 7.3          | 1 024         | 4.1          | 2 524         | 11.2         | 2 104         | 9.4          | 3 390         | 12.4         | 4 701         | 13.2         | 8 492         | 15.8         |
| Food, beverages and tobacco         | 23           | 2.1          | 59           | 2.1          | 468           | 1.9          | 1 251         | 5.6          | 914           | 4.1          | 1 641         | 6.0          | 2 182         | 6.1          | 3 516         | 6.5          |
| Other                               | 44           | 4.0          | 149          | 5.2          | 556           | 2.2          | 1 273         | 5.7          | 1 190         | 5.3          | 1 749         | 6.4          | 2 519         | 7.1          | 4 976         | 9.3          |
| Subject to large economies of scale | 348          | 31.7         | 891          | 31.3         | 5 800         | 23.2         | 4 888         | 21.8         | 5 586         | 24.9         | 7 918         | 29.0         | 9 131         | 25.7         | 13 886        | 25.8         |
| Durables                            | 37           | 3.4          | 169          | 6.0          | 495           | 2.0          | 825           | 3.7          | 1 248         | 5.6          | 2 466         | 9.0          | 3 941         | 11.1         | 6 904         | 12.8         |
| Disseminators of technical progress | 239          | 21.8         | 958          | 33.7         | 4 984         | 20.0         | 6 758         | 30.1         | 6 820         | 30.5         | 7 868         | 28.8         | 11 342        | 31.9         | 16 712        | 31.1         |
| Other                               | 5            | 0.4          | 19           | 0.7          | 2             | 0.0          | 2             | 0.0          | 1             | 0.0          | 5             | 0.0          | 2             | 0.0          | 18            | 0.0          |
| <b>Total</b>                        | <b>1 096</b> | <b>100.0</b> | <b>2 845</b> | <b>100.0</b> | <b>24 949</b> | <b>100.0</b> | <b>22 458</b> | <b>100.0</b> | <b>22 338</b> | <b>100.0</b> | <b>27 288</b> | <b>100.0</b> | <b>35 505</b> | <b>100.0</b> | <b>53 736</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.

Table D.8.b  
BRAZIL: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 7.3    | 11.8          | 11.6  | 48.3           | 8.8  | 12.2  | 7 386         |
| Agriculture                         | 7.0    | 15.8          | 8.5   | 54.2           | 3.9  | 10.5  | 4 451         |
| Mining                              | 7.8    | 5.7           | 16.6  | 40.1           | 16.6 | 13.3  | 2 880         |
| Energy                              | 0.4    | 0.0           | 0.0   | 0.0            | 0.0  | 99.6  | 55            |
| Manufactures                        | 26.0   | 20.3          | 5.9   | 24.3           | 10.8 | 12.7  | 38 139        |
| Traditional                         | 16.1   | 18.2          | 3.8   | 35.4           | 6.8  | 19.7  | 14 533        |
| Food, beverages and tobacco         | 9.1    | 5.9           | 5.1   | 42.4           | 8.0  | 29.6  | 8 058         |
| Other                               | 24.9   | 33.5          | 2.2   | 26.7           | 5.3  | 7.3   | 6 475         |
| Subject to large economies of scale | 23.5   | 18.4          | 11.3  | 18.3           | 18.2 | 10.3  | 14 144        |
| Durables                            | 53.4   | 21.6          | 0.9   | 13.2           | 4.1  | 6.8   | 3 451         |
| Disseminators of technical progress | 40.4   | 28.9          | 0.9   | 17.7           | 7.0  | 5.1   | 6 011         |
| Other                               | 8.6    | 12.2          | 1.6   | 9.1            | 0.6  | 68.0  | 621           |
| Total                               | 22.8   | 18.8          | 6.7   | 27.9           | 10.4 | 13.4  | 46 146        |

Source: ECLAC, on the basis of official figures.

Table D.8.c  
BRAZIL: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia  | Other | World  |
|-------------------------------------|--------|---------------|-------|----------------|-------|-------|--------|
| Commodities                         | 5.1    | 10.0          | 27.7  | 27.7           | 13.6  | 14.6  | 16.0   |
| Agriculture                         | 3.0    | 8.1           | 12.3  | 18.7           | 3.7   | 7.6   | 9.6    |
| Mining                              | 2.1    | 1.9           | 15.4  | 9.0            | 10.0  | 6.2   | 6.2    |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0   | 0.9   | 0.1    |
| Manufactures                        | 94.4   | 89.1          | 72.0  | 71.9           | 86.3  | 78.5  | 82.6   |
| Traditional                         | 22.3   | 30.5          | 17.7  | 40.0           | 20.7  | 46.2  | 31.5   |
| Food, beverages and tobacco         | 6.9    | 5.5           | 13.2  | 26.5           | 13.5  | 38.6  | 17.5   |
| Other                               | 15.3   | 25.0          | 4.5   | 13.4           | 7.2   | 7.6   | 14.0   |
| Subject to large economies of scale | 31.5   | 30.0          | 51.6  | 20.1           | 53.9  | 23.6  | 30.7   |
| Durables                            | 17.5   | 8.6           | 1.0   | 3.5            | 2.9   | 3.8   | 7.5    |
| Disseminators of technical progress | 23.1   | 20.0          | 1.7   | 8.3            | 8.8   | 5.0   | 13.0   |
| Other                               | 0.5    | 0.9           | 0.3   | 0.4            | 0.1   | 6.8   | 1.3    |
| Total (value)                       | 10 524 | 8 674         | 3 102 | 12 877         | 4 785 | 6 183 | 46 146 |

Source: ECLAC, on the basis of official figures.

Table D.9.a  
CHILE: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965       |              | 1970         |              | 1980         |              | 1990         |              | 1992         |              | 1993          |              | 1994          |              | 1995          |              |
|-------------------------------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|
|                                     | Value      | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            | Value         | %            | Value         | %            | Value         | %            |
| <b>Exports</b>                      |            |              |              |              |              |              |              |              |              |              |               |              |               |              |               |              |
| Commodities                         | 173        | 25.2         | 163          | 13.2         | 912          | 19.9         | 2 284        | 27.5         | 3 072        | 31.8         | 2 864         | 31.6         | 3 421         | 30.9         | 4 852         | 31.2         |
| Agriculture                         | 29         | 4.2          | 39           | 3.2          | 393          | 8.6          | 1 365        | 16.5         | 1 691        | 17.5         | 1 687         | 18.6         | 1 907         | 17.2         | 2 283         | 14.7         |
| Mining                              | 145        | 21.0         | 124          | 10.0         | 513          | 11.2         | 919          | 11.1         | 1 379        | 14.3         | 1 176         | 13.0         | 1 511         | 13.7         | 2 557         | 16.5         |
| Energy                              | 0          | 0.0          | 0            | 0.0          | 6            | 0.1          | 0            | 0.0          | 2            | 0.0          | 1             | 0.0          | 3             | 0.0          | 12            | 0.1          |
| Manufactures                        | 513        | 74.6         | 1 069        | 86.6         | 3 644        | 79.5         | 5 893        | 71.1         | 6 417        | 66.5         | 6 042         | 66.6         | 7 451         | 67.4         | 10 463        | 67.4         |
| Traditional                         | 21         | 3.1          | 44           | 3.5          | 606          | 13.2         | 1 343        | 16.2         | 1 993        | 20.7         | 1 975         | 21.8         | 2 288         | 20.7         | 3 010         | 19.4         |
| Food, beverages and tobacco         | 18         | 2.6          | 28           | 2.2          | 415          | 9.1          | 803          | 9.7          | 1 239        | 12.8         | 1 121         | 12.4         | 1 318         | 11.9         | 1 810         | 11.7         |
| Other                               | 4          | 0.5          | 16           | 1.3          | 191          | 4.2          | 539          | 6.5          | 754          | 7.8          | 854           | 9.4          | 970           | 8.8          | 1 200         | 7.7          |
| Subject to large economies of scale | 487        | 70.9         | 1 014        | 82.2         | 2 947        | 64.3         | 4 437        | 53.5         | 4 199        | 43.5         | 3 757         | 41.4         | 4 778         | 43.2         | 7 100         | 45.7         |
| Durables                            | 1          | 0.2          | 8            | 0.6          | 65           | 1.4          | 39           | 0.5          | 99           | 1.0          | 163           | 1.8          | 221           | 2.0          | 169           | 1.1          |
| Disseminators of technical progress | 3          | 0.4          | 3            | 0.2          | 25           | 0.6          | 75           | 0.9          | 126          | 1.3          | 148           | 1.6          | 164           | 1.5          | 184           | 1.2          |
| Other                               | 1          | 0.2          | 1            | 0.1          | 28           | 0.6          | 115          | 1.4          | 158          | 1.6          | 163           | 1.8          | 188           | 1.7          | 215           | 1.4          |
| <b>Total</b>                        | <b>688</b> | <b>100.0</b> | <b>1 234</b> | <b>100.0</b> | <b>4 584</b> | <b>100.0</b> | <b>8 282</b> | <b>100.0</b> | <b>9 646</b> | <b>100.0</b> | <b>9 089</b>  | <b>100.0</b> | <b>11 060</b> | <b>100.0</b> | <b>15 530</b> | <b>100.0</b> |
| <b>Imports</b>                      |            |              |              |              |              |              |              |              |              |              |               |              |               |              |               |              |
| Commodities                         | 122        | 20.2         | 160          | 17.2         | 1 321        | 25.8         | 1 144        | 16.3         | 1 273        | 13.5         | 1 284         | 12.2         | 1 379         | 12.4         | 1 799         | 12.1         |
| Agriculture                         | 95         | 15.7         | 114          | 12.2         | 388          | 7.6          | 157          | 2.2          | 307          | 3.2          | 319           | 3.0          | 395           | 3.5          | 484           | 3.2          |
| Mining                              | 6          | 0.9          | 7            | 0.8          | 39           | 0.8          | 28           | 0.4          | 35           | 0.4          | 55            | 0.5          | 87            | 0.8          | 198           | 1.3          |
| Energy                              | 21         | 3.6          | 39           | 4.2          | 895          | 17.5         | 958          | 13.6         | 931          | 9.8          | 911           | 8.6          | 897           | 8.0          | 1 117         | 7.5          |
| Manufactures                        | 474        | 78.5         | 769          | 82.7         | 3 621        | 70.7         | 5 789        | 82.4         | 8 031        | 84.9         | 9 082         | 86.2         | 9 608         | 86.2         | 12 915        | 86.7         |
| Traditional                         | 118        | 19.6         | 135          | 14.5         | 1 026        | 20.0         | 967          | 13.8         | 1 659        | 17.5         | 1 934         | 18.3         | 2 050         | 18.4         | 2 800         | 18.8         |
| Food, beverages and tobacco         | 56         | 9.3          | 40           | 4.3          | 391          | 7.6          | 173          | 2.5          | 315          | 3.3          | 319           | 3.0          | 377           | 3.4          | 524           | 3.5          |
| Other                               | 62         | 10.2         | 95           | 10.3         | 634          | 12.4         | 793          | 11.3         | 1 344        | 14.2         | 1 614         | 15.3         | 1 673         | 15.0         | 2 276         | 15.3         |
| Subject to large economies of scale | 127        | 20.9         | 203          | 21.8         | 746          | 14.6         | 1 508        | 21.5         | 2 027        | 21.4         | 2 142         | 20.3         | 2 300         | 20.6         | 3 251         | 21.8         |
| Durables                            | 56         | 9.2          | 117          | 12.6         | 838          | 16.4         | 841          | 12.0         | 1 649        | 17.4         | 1 680         | 15.9         | 1 680         | 15.1         | 2 420         | 16.2         |
| Disseminators of technical progress | 174        | 28.8         | 314          | 33.8         | 1 011        | 19.7         | 2 473        | 35.2         | 2 697        | 28.5         | 3 326         | 31.6         | 3 578         | 32.1         | 4 443         | 29.8         |
| Other                               | 8          | 1.3          | 1            | 0.2          | 181          | 3.5          | 89           | 1.3          | 151          | 1.6          | 175           | 1.7          | 162           | 1.5          | 189           | 1.3          |
| <b>Total</b>                        | <b>604</b> | <b>100.0</b> | <b>930</b>   | <b>100.0</b> | <b>5 123</b> | <b>100.0</b> | <b>7 022</b> | <b>100.0</b> | <b>9 456</b> | <b>100.0</b> | <b>10 542</b> | <b>100.0</b> | <b>11 149</b> | <b>100.0</b> | <b>14 903</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.



Table D.9.b  
CHILE: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 15.9   | 14.8          | 32.8  | 21.9           | 9.5  | 4.9   | 4 852         |
| Agriculture                         | 16.9   | 26.0          | 23.2  | 20.4           | 8.9  | 4.6   | 2 283         |
| Mining                              | 14.8   | 4.9           | 41.6  | 23.4           | 10.2 | 5.2   | 2 557         |
| Energy                              | 93.9   | 0.0           | 0.0   | 6.0            | 0.0  | 0.1   | 12            |
| Manufactures                        | 21.6   | 11.7          | 11.9  | 28.5           | 20.0 | 6.2   | 10 463        |
| Traditional                         | 27.8   | 13.8          | 20.2  | 12.8           | 12.9 | 12.6  | 3 010         |
| Food, beverages and tobacco         | 22.4   | 8.9           | 16.6  | 18.0           | 16.9 | 17.1  | 1 810         |
| Other                               | 35.9   | 21.1          | 25.5  | 4.8            | 6.9  | 5.9   | 1 200         |
| Subject to large economies of scale | 16.3   | 11.0          | 9.0   | 36.4           | 23.9 | 3.4   | 7 100         |
| Durables                            | 75.7   | 3.8           | 0.1   | 6.1            | 1.0  | 13.3  | 169           |
| Disseminators of technical progress | 77.6   | 12.0          | 0.7   | 2.8            | 2.3  | 4.5   | 184           |
| Other                               | 14.7   | 3.1           | 0.7   | 4.1            | 1.7  | 75.7  | 215           |
| Total                               | 19.8   | 12.6          | 18.3  | 26.1           | 16.5 | 6.8   | 15 530        |

Source: ECLAC, on the basis of official figures.

Table D.9.c  
CHILE: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia  | Other | World  |
|-------------------------------------|--------|---------------|-------|----------------|-------|-------|--------|
| Commodities                         | 25.2   | 36.9          | 56.1  | 26.2           | 18.1  | 22.7  | 31.2   |
| Agriculture                         | 12.5   | 30.4          | 18.7  | 11.5           | 7.9   | 10.1  | 14.7   |
| Mining                              | 12.3   | 6.4           | 37.4  | 14.7           | 10.1  | 12.6  | 16.5   |
| Energy                              | 0.4    | 0.0           | 0.0   | 0.0            | 0.0   | 0.0   | 0.1    |
| Manufactures                        | 73.8   | 62.8          | 43.8  | 73.6           | 81.8  | 61.8  | 67.4   |
| Traditional                         | 27.2   | 21.3          | 21.4  | 9.5            | 15.2  | 36.2  | 19.4   |
| Food, beverages and tobacco         | 13.2   | 8.3           | 10.6  | 8.0            | 12.0  | 29.5  | 11.7   |
| Other                               | 14.0   | 13.0          | 10.8  | 1.4            | 3.2   | 6.7   | 7.7    |
| Subject to large economies of scale | 37.7   | 40.1          | 22.4  | 63.7           | 66.4  | 22.7  | 45.7   |
| Durables                            | 4.2    | 0.3           | 0.0   | 0.3            | 0.1   | 2.1   | 1.1    |
| Disseminators of technical progress | 4.7    | 1.1           | 0.0   | 0.1            | 0.2   | 0.8   | 1.2    |
| Other                               | 1.0    | 0.3           | 0.1   | 0.2            | 0.1   | 15.5  | 1.4    |
| Total (value)                       | 3 069  | 1 951         | 2 840 | 4 060          | 2 560 | 1 050 | 15 530 |

Source: ECLAC, on the basis of official figures.

Table D.10.a

COLOMBIA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965       |              | 1970       |              | 1980         |              | 1990         |              | 1992         |              | 1993         |              | 1994          |              | 1995          |              |
|-------------------------------------|------------|--------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|---------------|--------------|
|                                     | Value      | %            | Value      | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            | Value         | %            | Value         | %            |
| <b>Exports</b>                      |            |              |            |              |              |              |              |              |              |              |              |              |               |              |               |              |
| Commodities                         | 477        | 88.5         | 615        | 84.5         | 2 743        | 69.5         | 4 286        | 63.4         | 4 061        | 58.7         | 3 832        | 51.4         | 4 744         | 53.4         | 5 312         | 52.3         |
| Agriculture                         | 389        | 72.1         | 556        | 76.4         | 2 725        | 69.1         | 2 200        | 32.5         | 2 348        | 33.9         | 2 202        | 29.5         | 3 248         | 36.6         | 3 069         | 30.2         |
| Mining                              | 0          | 0.0          | 1          | 0.1          | 7            | 0.2          | 2            | 0.0          | 9            | 0.1          | 6            | 0.1          | 7             | 0.1          | 9             | 0.1          |
| Energy                              | 88         | 16.4         | 59         | 8.1          | 11           | 0.3          | 2 084        | 30.8         | 1 705        | 24.7         | 1 623        | 21.8         | 1 490         | 16.8         | 2 234         | 22.0         |
| Manufactures                        | 61         | 11.3         | 112        | 15.4         | 1 173        | 29.7         | 2 433        | 36.0         | 2 853        | 41.2         | 3 562        | 47.8         | 4 033         | 45.4         | 4 782         | 47.1         |
| Traditional                         | 34         | 6.3          | 67         | 9.2          | 817          | 20.7         | 1 418        | 21.0         | 1 727        | 25.0         | 2 109        | 28.3         | 2 239         | 25.2         | 2 523         | 24.9         |
| Food, beverages and tobacco         | 13         | 2.5          | 28         | 3.9          | 291          | 7.4          | 302          | 4.5          | 350          | 5.1          | 337          | 4.5          | 429           | 4.8          | 521           | 5.1          |
| Other                               | 20         | 3.8          | 38         | 5.3          | 526          | 13.3         | 1 116        | 16.5         | 1 376        | 19.9         | 1 771        | 23.8         | 1 810         | 20.4         | 2 002         | 19.7         |
| Subject to large economies of scale | 23         | 4.3          | 36         | 4.9          | 241          | 6.1          | 905          | 13.4         | 905          | 13.1         | 931          | 12.5         | 1 133         | 12.8         | 1 489         | 14.7         |
| Durables                            | 0          | 0.0          | 1          | 0.1          | 26           | 0.7          | 15           | 0.2          | 58           | 0.8          | 137          | 1.8          | 143           | 1.6          | 158           | 1.6          |
| Disseminators of technical progress | 4          | 0.7          | 8          | 1.2          | 89           | 2.2          | 96           | 1.4          | 162          | 2.3          | 385          | 5.2          | 518           | 5.8          | 611           | 6.0          |
| Other                               | 1          | 0.2          | 0          | 0.1          | 30           | 0.8          | 46           | 0.7          | 2            | 0.0          | 62           | 0.8          | 103           | 1.2          | 59            | 0.6          |
| <b>Total</b>                        | <b>539</b> | <b>100.0</b> | <b>728</b> | <b>100.0</b> | <b>3 945</b> | <b>100.0</b> | <b>6 765</b> | <b>100.0</b> | <b>6 916</b> | <b>100.0</b> | <b>7 455</b> | <b>100.0</b> | <b>8 880</b>  | <b>100.0</b> | <b>10 153</b> | <b>100.0</b> |
| <b>Imports</b>                      |            |              |            |              |              |              |              |              |              |              |              |              |               |              |               |              |
| Commodities                         | 47         | 10.4         | 57         | 6.8          | 517          | 11.1         | 349          | 6.2          | 544          | 8.1          | 596          | 6.1          | 736           | 6.2          | 909           | 6.6          |
| Agriculture                         | 44         | 9.6          | 50         | 6.0          | 325          | 7.0          | 302          | 5.4          | 468          | 7.0          | 509          | 5.2          | 667           | 5.6          | 843           | 6.1          |
| Mining                              | 4          | 0.8          | 7          | 0.8          | 42           | 0.9          | 44           | 0.8          | 52           | 0.8          | 61           | 0.6          | 63            | 0.5          | 61            | 0.4          |
| Energy                              | 0          | 0.0          | 0          | 0.0          | 149          | 3.2          | 2            | 0.0          | 24           | 0.4          | 26           | 0.3          | 6             | 0.0          | 4             | 0.0          |
| Manufactures                        | 396        | 87.3         | 781        | 92.7         | 4 109        | 88.1         | 5 184        | 92.8         | 5 948        | 89.0         | 9 234        | 93.8         | 11 195        | 93.8         | 12 298        | 88.7         |
| Traditional                         | 36         | 7.9          | 89         | 10.6         | 504          | 10.8         | 433          | 7.7          | 784          | 11.7         | 1 205        | 12.2         | 1 580         | 13.2         | 1 978         | 14.3         |
| Food, beverages and tobacco         | 13         | 2.9          | 32         | 3.8          | 213          | 4.6          | 145          | 2.6          | 229          | 3.4          | 318          | 3.2          | 474           | 4.0          | 552           | 4.0          |
| Other                               | 23         | 5.1          | 57         | 6.7          | 291          | 6.2          | 287          | 5.1          | 556          | 8.3          | 888          | 9.0          | 1 106         | 9.3          | 1 425         | 10.3         |
| Subject to large economies of scale | 137        | 30.2         | 263        | 31.1         | 1 720        | 36.9         | 2 368        | 42.3         | 2 635        | 39.4         | 2 993        | 30.4         | 3 419         | 28.6         | 4 380         | 31.6         |
| Durables                            | 46         | 10.1         | 117        | 13.9         | 559          | 12.0         | 442          | 7.9          | 494          | 7.4          | 1 842        | 18.7         | 2 073         | 17.4         | 1 337         | 9.6          |
| Disseminators of technical progress | 177        | 39.1         | 312        | 37.1         | 1 327        | 28.5         | 1 943        | 34.8         | 2 034        | 30.4         | 3 193        | 32.4         | 4 123         | 34.5         | 4 605         | 33.2         |
| Other                               | 10         | 2.3          | 5          | 0.6          | 36           | 0.8          | 56           | 1.0          | 192          | 2.9          | 12           | 0.1          | 6             | 0.0          | 656           | 4.7          |
| <b>Total</b>                        | <b>454</b> | <b>100.0</b> | <b>843</b> | <b>100.0</b> | <b>4 663</b> | <b>100.0</b> | <b>5 589</b> | <b>100.0</b> | <b>6 684</b> | <b>100.0</b> | <b>9 841</b> | <b>100.0</b> | <b>11 937</b> | <b>100.0</b> | <b>13 863</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.

Table D.10.b  
COLOMBIA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| <b>Commodities</b>                  |        | 42.4          | 4.3   | 35.7           | 1.0  | 7.5   | 5 312         |
| Agriculture                         | 9.2    | 32.9          | 7.1   | 49.0           | 1.5  | 6.2   | 3 069         |
| Mining                              | 3.3    | 0.4           | 57.0  | 3.9            | 0.1  | 1.2   | 9             |
| Energy                              | 37.5   | 55.7          | 0.3   | 17.5           | 0.3  | 9.3   | 2 234         |
| <b>Manufactures</b>                 | 49.3   | 25.6          | 2.9   | 13.2           | 3.6  | 5.5   | 4 782         |
| Traditional                         | 41.1   | 31.0          | 5.1   | 12.1           | 5.8  | 5.0   | 2 523         |
| Food, beverages and tobacco         | 40.3   | 16.3          | 6.7   | 22.7           | 5.6  | 8.4   | 521           |
| Other                               | 41.3   | 34.8          | 4.7   | 9.3            | 5.9  | 4.1   | 2 002         |
| Subject to large economies of scale | 60.7   | 16.9          | 0.5   | 14.0           | 1.6  | 6.2   | 1 489         |
| Durables                            | 83.3   | 4.8           | 0.0   | 1.2            | 0.0  | 10.6  | 158           |
| Disseminators of technical progress | 46.3   | 29.9          | 0.1   | 19.0           | 0.3  | 4.4   | 611           |
| Other                               | 88.9   | 6.2           | 0.0   | 4.8            | 0.1  | 0.0   | 59            |
| <b>Total</b>                        | 28.5   | 34.3          | 3.6   | 24.9           | 2.2  | 6.5   | 10 153        |

Source: ECLAC, on the basis of official figures.

Table D.10.c  
COLOMBIA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia | Other | World  |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|--------|
| <b>Commodities</b>                  |        | 64.7          | 62.5  | 74.9           | 22.9 | 60.4  | 52.3   |
| Agriculture                         | 16.8   | 29.0          | 59.5  | 59.4           | 20.2 | 29.0  | 30.2   |
| Mining                              | 3.5    | 0.0           | 1.4   | 0.0            | 0.0  | 0.0   | 0.1    |
| Energy                              | 0.1    | 35.7          | 1.6   | 15.4           | 2.7  | 31.4  | 22.0   |
| <b>Manufactures</b>                 | 13.2   | 35.2          | 37.5  | 25.0           | 77.1 | 39.6  | 47.1   |
| Traditional                         | 81.4   | 22.5          | 35.2  | 12.1           | 65.8 | 19.1  | 24.9   |
| Food, beverages and tobacco         | 35.8   | 2.4           | 9.6   | 4.7            | 13.1 | 6.6   | 5.1    |
| Other                               | 7.3    | 20.0          | 25.6  | 7.4            | 52.7 | 12.4  | 19.7   |
| Subject to large economies of scale | 28.5   | 7.2           | 2.1   | 8.3            | 10.6 | 14.0  | 14.7   |
| Durables                            | 31.2   | 0.2           | 0.0   | 0.1            | 0.0  | 2.5   | 1.6    |
| Disseminators of technical progress | 4.6    | 5.2           | 0.2   | 4.6            | 0.7  | 4.1   | 6.0    |
| Other                               | 9.8    | 0.1           | 0.0   | 0.1            | 0.0  | 0.0   | 0.6    |
| <b>Total (value)</b>                | 1.8    | 3 482         | 364   | 2 529          | 223  | 660   | 10 153 |
|                                     | 2 895  |               |       |                |      |       |        |

Source: ECLAC, on the basis of official figures.

Table D.11.a

COSTA RICA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965       |              | 1970       |              | 1980         |              | 1990         |              | 1992         |              | 1993         |              | 1994         |              | 1995         |              |
|-------------------------------------|------------|--------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                                     | Value      | %            | Value      | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            |
| <b>Exports</b>                      |            |              |            |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Commodities                         | 83         | 73.9         | 147        | 63.5         | 497          | 48.2         | 781          | 53.6         | 995          | 54.6         | 1 126        | 58.0         | 1 219        | 54.9         | 1 473        | 53.2         |
| Agriculture                         | 83         | 73.9         | 147        | 63.5         | 496          | 48.1         | 780          | 53.6         | 993          | 54.5         | 1 123        | 57.8         | 1 216        | 54.7         | 1 469        | 53.0         |
| Mining                              | 0          | 0.0          | 0          | 0.0          | 0            | 0.0          | 1            | 0.1          | 2            | 0.1          | 3            | 0.2          | 4            | 0.2          | 4            | 0.1          |
| Energy                              | 0          | 0.0          | 0          | 0.0          | 1            | 0.1          | 0            | 0.0          | 0            | 0.0          | 0            | 0.0          | 0            | 0.0          | 0            | 0.0          |
| Manufactures                        | 26         | 23.2         | 81         | 34.9         | 472          | 45.8         | 549          | 37.7         | 689          | 37.8         | 802          | 41.3         | 883          | 39.7         | 1 031        | 37.2         |
| Traditional                         | 19         | 17.2         | 59         | 25.4         | 322          | 31.2         | 337          | 23.2         | 416          | 22.8         | 501          | 25.8         | 561          | 25.3         | 643          | 23.2         |
| Food, beverages and tobacco         | 11         | 9.8          | 38         | 16.2         | 173          | 16.8         | 146          | 10.0         | 202          | 11.1         | 252          | 13.0         | 251          | 11.3         | 309          | 11.2         |
| Other                               | 8          | 7.4          | 21         | 9.2          | 149          | 14.4         | 192          | 13.2         | 214          | 11.7         | 248          | 12.8         | 311          | 14.0         | 334          | 12.1         |
| Subject to large economies of scale | 5          | 4.3          | 11         | 4.8          | 72           | 6.9          | 125          | 8.6          | 156          | 8.6          | 173          | 8.9          | 189          | 8.5          | 237          | 8.6          |
| Durables                            | 1          | 0.7          | 2          | 1.0          | 14           | 1.4          | 3            | 0.2          | 3            | 0.1          | 8            | 0.4          | 11           | 0.5          | 13           | 0.5          |
| Disseminators of technical progress | 1          | 1.0          | 9          | 3.7          | 65           | 6.3          | 83           | 5.7          | 114          | 6.3          | 120          | 6.2          | 121          | 5.4          | 138          | 5.0          |
| Other                               | 3          | 2.8          | 4          | 1.6          | 62           | 6.0          | 127          | 8.7          | 140          | 7.7          | 15           | 0.7          | 119          | 5.3          | 266          | 9.6          |
| <b>Total</b>                        | <b>112</b> | <b>100.0</b> | <b>231</b> | <b>100.0</b> | <b>1 032</b> | <b>100.0</b> | <b>1 456</b> | <b>100.0</b> | <b>1 824</b> | <b>100.0</b> | <b>1 942</b> | <b>100.0</b> | <b>2 220</b> | <b>100.0</b> | <b>2 770</b> | <b>100.0</b> |
| <b>Imports</b>                      |            |              |            |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Commodities                         | 4          | 2.4          | 29         | 9.0          | 213          | 13.4         | 199          | 8.8          | 233          | 8.4          | 275          | 9.4          | 276          | 9.2          | ...          | ...          |
| Agriculture                         | 3          | 1.8          | 20         | 6.4          | 77           | 4.8          | 120          | 5.3          | 137          | 4.9          | 188          | 6.4          | 194          | 6.4          | ...          | ...          |
| Mining                              | 1          | 0.5          | 3          | 0.8          | 8            | 0.5          | 7            | 0.3          | 9            | 0.3          | 9            | 0.3          | 10           | 0.3          | ...          | ...          |
| Energy                              | 0          | 0.1          | 6          | 1.8          | 128          | 8.0          | 72           | 3.2          | 86           | 3.1          | 78           | 2.7          | 72           | 2.4          | ...          | ...          |
| Manufactures                        | 170        | 95.6         | 283        | 89.4         | 1 300        | 81.5         | 1 768        | 77.6         | 2 242        | 80.5         | 2 645        | 90.4         | 2 724        | 90.6         | ...          | ...          |
| Traditional                         | 53         | 29.8         | 87         | 27.5         | 323          | 20.2         | 391          | 17.2         | 532          | 19.1         | 622          | 21.3         | 661          | 22.0         | ...          | ...          |
| Food, beverages and tobacco         | 13         | 7.5          | 13         | 4.2          | 70           | 4.4          | 71           | 3.1          | 95           | 3.4          | 111          | 3.8          | 136          | 4.5          | ...          | ...          |
| Other                               | 40         | 22.3         | 74         | 23.3         | 253          | 15.9         | 320          | 14.1         | 437          | 15.7         | 512          | 17.5         | 525          | 17.5         | ...          | ...          |
| Subject to large economies of scale | 57         | 32.1         | 91         | 28.7         | 519          | 32.5         | 745          | 32.7         | 859          | 30.8         | 917          | 31.3         | 993          | 33.1         | ...          | ...          |
| Durables                            | 15         | 8.7          | 31         | 9.8          | 119          | 7.5          | 160          | 7.0          | 275          | 9.9          | 360          | 12.3         | 372          | 12.4         | ...          | ...          |
| Disseminators of technical progress | 45         | 25.1         | 74         | 23.4         | 339          | 21.2         | 471          | 20.7         | 576          | 20.7         | 746          | 25.5         | 698          | 23.2         | ...          | ...          |
| Other                               | 3          | 1.9          | 5          | 1.6          | 83           | 5.2          | 310          | 13.6         | 310          | 11.1         | 7            | 0.2          | 6            | 0.2          | ...          | ...          |
| <b>Total</b>                        | <b>178</b> | <b>100.0</b> | <b>317</b> | <b>100.0</b> | <b>1 596</b> | <b>100.0</b> | <b>2 278</b> | <b>100.0</b> | <b>2 788</b> | <b>100.0</b> | <b>2 927</b> | <b>100.0</b> | <b>3 005</b> | <b>100.0</b> | <b>...</b>   | <b>...</b>   |

Source: ECLAC, on the basis of official figures.

Table D.11.b  
COSTA RICA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 1.1    | 40.5          | 1.0   | 49.3           | 1.7  | 6.4   | 1 473         |
| Agriculture                         | 1.0    | 40.6          | 1.0   | 49.5           | 1.7  | 6.2   | 1 469         |
| Mining                              | 22.3   | 0.0           | 0.0   | 0.0            | 0.0  | 77.7  | 4             |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Manufactures                        | 50.7   | 33.6          | 1.1   | 7.3            | 2.7  | 4.5   | 1 031         |
| Traditional                         | 42.4   | 37.8          | 1.8   | 9.2            | 4.0  | 4.8   | 643           |
| Food, beverages and tobacco         | 37.9   | 31.8          | 3.7   | 15.6           | 7.1  | 3.9   | 309           |
| Other                               | 46.6   | 43.3          | 0.0   | 3.2            | 1.2  | 5.7   | 334           |
| Subject to large economies of scale | 58.8   | 32.1          | 0.0   | 4.8            | 0.2  | 4.0   | 237           |
| Durables                            | 89.8   | 9.5           | 0.0   | 0.0            | 0.0  | 0.7   | 13            |
| Disseminators of technical progress | 71.9   | 18.6          | 0.0   | 3.7            | 1.1  | 4.6   | 138           |
| Other                               | 1.5    | 95.8          | 0.0   | 1.9            | 0.0  | 0.7   | 266           |
| Total                               | 19.6   | 43.2          | 0.9   | 29.2           | 1.9  | 5.2   | 2 770         |

Source: ECLAC, on the basis of official figures.

Table D.11.c  
COSTA RICA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|-------|
| Commodities                         | 2.9    | 49.8          | 56.2  | 90.0           | 47.6 | 65.9  | 53.2  |
| Agriculture                         | 2.7    | 49.8          | 56.2  | 90.0           | 47.6 | 63.8  | 53.0  |
| Mining                              | 0.2    | 0.0           | 0.0   | 0.0            | 0.0  | 2.1   | 0.1   |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Manufactures                        | 96.4   | 28.9          | 43.8  | 9.4            | 52.2 | 32.8  | 37.2  |
| Traditional                         | 50.3   | 20.3          | 43.8  | 7.3            | 48.6 | 21.6  | 23.2  |
| Food, beverages and tobacco         | 21.6   | 8.2           | 43.6  | 6.0            | 41.1 | 8.4   | 11.2  |
| Other                               | 28.7   | 12.1          | 0.2   | 1.3            | 7.5  | 13.2  | 12.1  |
| Subject to large economies of scale | 25.7   | 6.4           | 0.0   | 1.4            | 0.9  | 6.7   | 8.6   |
| Durables                            | 2.1    | 0.1           | 0.0   | 0.0            | 0.0  | 0.1   | 0.5   |
| Disseminators of technical progress | 18.3   | 2.1           | 0.0   | 0.6            | 2.8  | 4.4   | 5.0   |
| Other                               | 0.7    | 21.3          | 0.0   | 0.6            | 0.2  | 1.3   | 9.6   |
| Total (value)                       | 542    | 1 198         | 26    | 808            | 54   | 143   | 2 770 |

Source: ECLAC, on the basis of official figures.

Table D.12.a  
ECUADOR: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965       |              | 1970       |              | 1980         |              | 1990         |              | 1992         |              | 1993         |              | 1994         |              | 1995         |              |
|-------------------------------------|------------|--------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                                     | Value      | %            | Value      | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            |
| <b>Exports</b>                      |            |              |            |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Commodities                         | 118        | 89.4         | 172        | 90.6         | 1 845        | 74.4         | 2 352        | 86.7         | 2 686        | 87.8         | 2 417        | 81.7         | 3 065        | 81.2         | 3 423        | 80.3         |
| Agriculture                         | 115        | 87.5         | 170        | 89.6         | 467          | 18.8         | 1 090        | 40.2         | 1 398        | 46.0         | 1 267        | 42.8         | 1 879        | 49.8         | 2 025        | 47.5         |
| Mining                              | 0          | 0.3          | 1          | 0.6          | 3            | 0.1          | 3            | 0.1          | 17           | 0.6          | 1            | 0.0          | 1            | 0.0          | 3            | 0.1          |
| Energy                              | 2          | 1.6          | 1          | 0.4          | 1 375        | 55.4         | 1 258        | 46.4         | 1 251        | 41.2         | 1 149        | 38.8         | 1 185        | 31.4         | 1 395        | 32.7         |
| Manufactures                        | 14         | 10.5         | 18         | 9.4          | 636          | 25.6         | 360          | 13.3         | 370          | 12.2         | 540          | 18.2         | 708          | 18.8         | 842          | 19.7         |
| Traditional                         | 12         | 9.1          | 16         | 8.5          | 415          | 16.7         | 189          | 7.0          | 226          | 7.4          | 318          | 10.7         | 426          | 11.3         | 523          | 12.3         |
| Food, beverages and tobacco         | 11         | 8.0          | 14         | 7.4          | 357          | 14.4         | 134          | 4.9          | 156          | 5.1          | 204          | 6.9          | 272          | 7.2          | 343          | 8.0          |
| Other                               | 1          | 1.1          | 2          | 1.2          | 59           | 2.4          | 55           | 2.0          | 70           | 2.3          | 114          | 3.8          | 154          | 4.1          | 180          | 4.2          |
| Subject to large economies of scale | 0          | 0.1          | 0          | 0.1          | 196          | 7.9          | 162          | 6.0          | 118          | 3.9          | 142          | 4.8          | 176          | 4.7          | 210          | 4.9          |
| Durables                            | 0          | 0.0          | 0          | 0.0          | 17           | 0.7          | 1            | 0.0          | 7            | 0.2          | 52           | 1.8          | 73           | 1.9          | 66           | 1.5          |
| Disseminators of technical progress | 2          | 1.3          | 1          | 0.7          | 7            | 0.3          | 8            | 0.3          | 19           | 0.6          | 27           | 0.9          | 33           | 0.9          | 44           | 1.0          |
| Other                               | 0          | 0.0          | 0          | 0.0          | 0            | 0.0          | 2            | 0.1          | 0            | 0.0          | 4            | 0.1          | 0            | 0.0          | 0            | 0.0          |
| <b>Total</b>                        | <b>132</b> | <b>100.0</b> | <b>190</b> | <b>100.0</b> | <b>2 481</b> | <b>100.0</b> | <b>2 713</b> | <b>100.0</b> | <b>3 036</b> | <b>100.0</b> | <b>2 961</b> | <b>100.0</b> | <b>3 773</b> | <b>100.0</b> | <b>4 266</b> | <b>100.0</b> |
| <b>Imports</b>                      |            |              |            |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Commodities                         | 21         | 13.0         | 26         | 9.4          | 113          | 5.1          | 116          | 6.4          | 67           | 2.7          | 129          | 5.1          | 190          | 5.3          | 304          | 7.3          |
| Agriculture                         | 10         | 6.0          | 11         | 3.9          | 102          | 4.6          | 105          | 5.8          | 58           | 2.3          | 101          | 3.9          | 124          | 3.4          | 203          | 4.8          |
| Mining                              | 1          | 0.6          | 1          | 0.4          | 11           | 0.5          | 11           | 0.6          | 8            | 0.3          | 8            | 0.3          | 12           | 0.3          | 16           | 0.4          |
| Energy                              | 11         | 6.4          | 14         | 5.0          | 0            | 0.0          | 0            | 0.0          | 0            | 0.0          | 20           | 0.8          | 54           | 1.5          | 85           | 2.0          |
| Manufactures                        | 142        | 86.4         | 246        | 90.0         | 2 098        | 94.7         | 1 685        | 63.4         | 2 433        | 97.3         | 2 407        | 94.3         | 3 430        | 94.7         | 3 889        | 92.7         |
| Traditional                         | 32         | 19.6         | 35         | 12.8         | 256          | 11.6         | 186          | 10.3         | 406          | 16.2         | 358          | 14.0         | 525          | 14.5         | 602          | 14.3         |
| Food, beverages and tobacco         | 7          | 4.5          | 9          | 3.2          | 68           | 3.0          | 51           | 2.8          | 61           | 2.4          | 51           | 2.0          | 119          | 3.3          | 147          | 3.5          |
| Other                               | 25         | 15.1         | 26         | 9.5          | 189          | 8.5          | 135          | 7.5          | 346          | 13.8         | 307          | 12.0         | 406          | 11.2         | 455          | 10.8         |
| Subject to large economies of scale | 43         | 26.0         | 97         | 35.6         | 651          | 29.4         | 706          | 39.1         | 751          | 30.0         | 643          | 25.2         | 983          | 27.1         | 1 361        | 32.4         |
| Durables                            | 21         | 12.9         | 32         | 11.7         | 366          | 16.5         | 165          | 9.1          | 448          | 17.9         | 506          | 19.8         | 972          | 26.8         | 758          | 18.1         |
| Disseminators of technical progress | 46         | 27.8         | 82         | 30.0         | 824          | 37.2         | 628          | 34.8         | 828          | 33.1         | 900          | 35.2         | 951          | 26.3         | 1 169        | 27.9         |
| Other                               | 1          | 0.7          | 2          | 0.6          | 5            | 0.2          | 2            | 0.1          | 2            | 0.1          | 17           | 0.6          | 1            | 0.0          | 1            | 0.0          |
| <b>Total</b>                        | <b>165</b> | <b>100.0</b> | <b>273</b> | <b>100.0</b> | <b>2 215</b> | <b>100.0</b> | <b>1 804</b> | <b>100.0</b> | <b>2 501</b> | <b>100.0</b> | <b>2 553</b> | <b>100.0</b> | <b>3 621</b> | <b>100.0</b> | <b>4 195</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.

Table D.12.b  
ECUADOR: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| <b>Commodities</b>                  | 12.0   | 50.5          | 2.7   | 19.5           | 9.9  | 5.4   | 3 423         |
| Agriculture                         | 6.5    | 44.9          | 4.6   | 32.9           | 2.2  | 8.8   | 2 025         |
| Mining                              | 9.9    | 12.2          | 0.0   | 44.5           | 3.8  | 29.6  | 3             |
| Energy                              | 20.0   | 58.6          | 0.0   | 0.0            | 21.1 | 0.4   | 1 395         |
| <b>Manufactures</b>                 | 65.4   | 13.6          | 2.9   | 11.5           | 0.9  | 5.7   | 842           |
| Traditional                         | 50.5   | 16.6          | 4.6   | 18.2           | 1.4  | 8.7   | 523           |
| Food, beverages and tobacco         | 46.5   | 14.6          | 4.7   | 21.5           | 1.1  | 11.5  | 343           |
| Other                               | 58.3   | 20.4          | 4.5   | 11.8           | 1.7  | 3.3   | 180           |
| Subject to large economies of scale | 88.1   | 10.9          | 0.1   | 0.4            | 0.1  | 0.4   | 210           |
| Durables                            | 98.2   | 0.1           | 0.0   | 0.4            | 0.0  | 1.2   | 66            |
| Disseminators of technical progress | 84.9   | 11.5          | 0.0   | 1.4            | 0.3  | 1.9   | 44            |
| Other                               | 1.4    | 96.2          | 0.0   | 0.5            | 1.9  | 0.0   | 0             |
| <b>Total</b>                        | 22.5   | 43.2          | 2.8   | 17.9           | 8.1  | 5.4   | 4 266         |

Source: ECLAC, on the basis of official figures.

Table D.12.c  
ECUADOR: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|-------|
| <b>Commodities</b>                  | 42.7   | 93.8          | 79.3  | 87.4           | 97.9 | 79.3  | 80.3  |
| Agriculture                         | 13.7   | 49.4          | 79.3  | 87.2           | 12.9 | 76.8  | 47.5  |
| Mining                              | 0.0    | 0.0           | 0.0   | 0.2            | 0.0  | 0.4   | 0.1   |
| Energy                              | 29.0   | 44.4          | 0.0   | 0.0            | 84.9 | 2.1   | 32.7  |
| <b>Manufactures</b>                 | 57.3   | 6.2           | 20.7  | 12.6           | 2.1  | 20.7  | 19.7  |
| Traditional                         | 27.5   | 4.7           | 20.5  | 12.4           | 2.0  | 19.6  | 12.3  |
| Food, beverages and tobacco         | 16.6   | 2.7           | 13.7  | 9.7            | 1.1  | 17.1  | 8.0   |
| Other                               | 10.9   | 2.0           | 6.8   | 2.8            | 0.9  | 2.6   | 4.2   |
| Subject to large economies of scale | 19.2   | 1.2           | 0.2   | 0.1            | 0.0  | 0.4   | 4.9   |
| Durables                            | 6.7    | 0.0           | 0.0   | 0.0            | 0.0  | 0.3   | 1.5   |
| Disseminators of technical progress | 3.8    | 0.3           | 0.0   | 0.1            | 0.0  | 0.4   | 1.0   |
| Other                               | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| <b>Total (value)</b>                | 962    | 1 842         | 118   | 765            | 347  | 232   | 4 266 |

Source: ECLAC, on the basis of official figures.

Table D.13.a  
EL SALVADOR: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965  |       | 1970  |       | 1980  |       | 1990  |       | 1992  |       | 1993  |       | 1994  |       | 1995  |     |
|-------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
|                                     | Value | %     | Value | %     | Value | %     | Value | %     | Value | %     | Value | %     | Value | %     | Value | %   |
| <b>Exports</b>                      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |     |
| Commodities                         | 140   | 74.7  | 144   | 62.9  | 386   | 53.7  | 208   | 50.8  | 189   | 34.0  | 276   | 38.4  | 319   | 39.3  | ...   | ... |
| Agriculture                         | 139   | 74.5  | 143   | 62.7  | 383   | 53.2  | 208   | 50.8  | 187   | 33.8  | 275   | 38.3  | 319   | 39.2  | ...   | ... |
| Mining                              | 0     | 0.1   | 0     | 0.2   | 3     | 0.4   | 0     | 0.1   | 1     | 0.2   | 1     | 0.1   | 0     | 0.1   | ...   | ... |
| Energy                              | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | ...   | ... |
| Manufactures                        | 47    | 25.0  | 85    | 37.1  | 333   | 46.3  | 201   | 49.2  | 386   | 68.0  | 440   | 61.4  | 492   | 60.6  | ...   | ... |
| Traditional                         | 33    | 17.8  | 58    | 25.5  | 221   | 30.7  | 122   | 29.8  | 244   | 44.0  | 282   | 39.3  | 312   | 38.4  | ...   | ... |
| Food, beverages and tobacco         | 11    | 6.1   | 15    | 6.5   | 41    | 5.7   | 29    | 7.1   | 87    | 15.6  | 89    | 12.4  | 100   | 12.3  | ...   | ... |
| Other                               | 22    | 11.7  | 43    | 18.9  | 181   | 25.1  | 93    | 22.8  | 157   | 28.4  | 193   | 26.9  | 211   | 26.0  | ...   | ... |
| Subject to large economies of scale | 10    | 5.6   | 16    | 7.1   | 70    | 9.8   | 50    | 12.2  | 74    | 13.4  | 96    | 13.3  | 114   | 14.0  | ...   | ... |
| Durables                            | 0     | 0.1   | 1     | 0.5   | 5     | 0.8   | 4     | 0.9   | 0     | 0.0   | 6     | 0.8   | 9     | 1.0   | ...   | ... |
| Disseminators of technical progress | 3     | 1.5   | 9     | 4.0   | 38    | 5.0   | 25    | 6.2   | 48    | 8.6   | 57    | 7.9   | 58    | 7.1   | ...   | ... |
| Other                               | 0     | 0.2   | 0     | 0.0   | 0     | 0.1   | 0     | 0.0   | 0     | 0.0   | 1     | 0.2   | 1     | 0.2   | ...   | ... |
| <b>Total</b>                        | 187   | 100.0 | 228   | 100.0 | 720   | 100.0 | 409   | 100.0 | 555   | 100.0 | 717   | 100.0 | 813   | 100.0 | ...   | ... |
| <b>Imports</b>                      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |     |
| Commodities                         | 27    | 13.7  | 17    | 7.8   | 257   | 26.3  | 117   | 13.0  | 252   | 16.4  | 223   | 12.0  | 270   | 11.9  | ...   | ... |
| Agriculture                         | 19    | 9.3   | 13    | 5.9   | 87    | 8.9   | 45    | 5.0   | 91    | 5.9   | 70    | 3.8   | 137   | 6.1   | ...   | ... |
| Mining                              | 1     | 0.4   | 1     | 0.4   | 4     | 0.4   | 19    | 2.1   | 4     | 0.3   | 4     | 0.2   | 7     | 0.3   | ...   | ... |
| Energy                              | 8     | 4.0   | 3     | 1.4   | 186   | 17.0  | 53    | 5.9   | 157   | 10.2  | 149   | 8.0   | 126   | 5.6   | ...   | ... |
| Manufactures                        | 170   | 84.6  | 192   | 89.8  | 713   | 73.0  | 784   | 87.0  | 1 284 | 83.5  | 1 637 | 88.0  | 1 981 | 88.0  | ...   | ... |
| Traditional                         | 58    | 28.7  | 68    | 31.8  | 279   | 28.6  | 189   | 20.9  | 322   | 20.9  | 420   | 22.5  | 533   | 23.5  | ...   | ... |
| Food, beverages and tobacco         | 14    | 6.8   | 18    | 8.5   | 88    | 9.0   | 80    | 8.9   | 132   | 8.6   | 158   | 8.5   | 213   | 9.4   | ...   | ... |
| Other                               | 44    | 22.0  | 50    | 23.3  | 191   | 19.6  | 109   | 12.1  | 190   | 12.4  | 261   | 14.0  | 320   | 14.2  | ...   | ... |
| Subject to large economies of scale | 47    | 23.5  | 61    | 28.3  | 237   | 24.2  | 343   | 38.0  | 448   | 29.1  | 504   | 27.1  | 608   | 26.9  | ...   | ... |
| Durables                            | 18    | 8.8   | 18    | 8.3   | 32    | 3.3   | 76    | 8.4   | 177   | 11.5  | 257   | 13.8  | 317   | 14.0  | ...   | ... |
| Disseminators of technical progress | 47    | 23.6  | 46    | 21.4  | 165   | 16.9  | 177   | 19.7  | 337   | 21.9  | 456   | 24.5  | 533   | 23.6  | ...   | ... |
| Other                               | 3     | 1.7   | 5     | 2.4   | 6     | 0.6   | 0     | 0.0   | 2     | 0.1   | 0     | 0.0   | 0     | 0.0   | ...   | ... |
| <b>Total</b>                        | 201   | 100.0 | 214   | 100.0 | 976   | 100.0 | 902   | 100.0 | 1 537 | 100.0 | 1 861 | 100.0 | 2 262 | 100.0 | ...   | ... |

Source: ECLAC, on the basis of official figures.



Table D.13.b  
EL SALVADOR: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1994  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 5.0    | 28.9          | 1.5   | 60.8           | 0.1  | 3.6   | 319           |
| Agriculture                         | 4.9    | 28.9          | 1.5   | 60.8           | 0.1  | 3.6   | 319           |
| Mining                              | 98.6   | 1.4           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Energy                              | 100.0  | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Manufactures                        | 79.1   | 18.3          | 0.3   | 1.9            | 0.0  | 0.5   | 492           |
| Traditional                         | 71.2   | 25.0          | 0.4   | 2.8            | 0.0  | 0.5   | 312           |
| Food, beverages and tobacco         | 75.4   | 17.4          | 1.0   | 5.1            | 0.1  | 1.0   | 100           |
| Other                               | 69.2   | 28.7          | 0.1   | 1.8            | 0.0  | 0.3   | 211           |
| Subject to large economies of scale | 91.4   | 8.5           | 0.0   | 0.1            | 0.0  | 0.0   | 114           |
| Durables                            | 97.2   | 2.6           | 0.0   | 0.2            | 0.0  | 0.0   | 9             |
| Disseminators of technical progress | 94.6   | 3.7           | 0.3   | 0.3            | 0.1  | 1.0   | 58            |
| Other                               | 9.5    | 80.2          | 7.5   | 2.7            | 0.0  | 0.2   | 1             |
| Total                               | 49.9   | 22.6          | 0.8   | 25.0           | 0.1  | 1.7   | 813           |

Source: ECLAC, on the basis of official figures.

Table D.13.c  
EL SALVADOR: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1994  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|-------|
| Commodities                         | 4.0    | 50.3          | 78.2  | 95.5           | 69.4 | 83.7  | 39.3  |
| Agriculture                         | 3.9    | 50.3          | 78.2  | 95.5           | 69.4 | 83.7  | 39.2  |
| Mining                              | 0.1    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.1   |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Manufactures                        | 96.0   | 49.2          | 20.4  | 4.5            | 30.6 | 16.3  | 60.6  |
| Traditional                         | 54.7   | 42.6          | 17.8  | 4.4            | 16.7 | 12.3  | 38.4  |
| Food, beverages and tobacco         | 18.6   | 9.5           | 16.0  | 2.5            | 12.2 | 7.5   | 12.3  |
| Other                               | 36.1   | 33.0          | 1.8   | 1.9            | 4.5  | 4.8   | 26.0  |
| Subject to large economies of scale | 25.7   | 5.3           | 0.0   | 0.0            | 1.0  | 0.0   | 14.0  |
| Durables                            | 2.0    | 0.1           | 0.0   | 0.0            | 0.0  | 0.0   | 1.0   |
| Disseminators of technical progress | 13.5   | 1.2           | 2.6   | 0.1            | 12.9 | 4.0   | 7.1   |
| Other                               | 0.0    | 0.5           | 1.5   | 0.0            | 0.0  | 0.0   | 0.2   |
| Total (value)                       | 405    | 183           | 6     | 203            | 1    | 14    | 813   |

Source: ECLAC, on the basis of official figures.

Table D.14.a  
GUATEMALA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965       |              | 1970       |              | 1980         |              | 1990         |              | 1992         |              | 1993         |              | 1994         |              | 1995         |              |
|-------------------------------------|------------|--------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                                     | Value      | %            | Value      | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            |
| <b>Exports</b>                      |            |              |            |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Commodities                         | 138        | 74.1         | 161        | 55.6         | 874          | 59.8         | 842          | 55.2         | 616          | 47.6         | 634          | 47.3         | 711          | 47.4         | 980          | 50.6         |
| Agriculture                         | 138        | 74.0         | 161        | 55.3         | 854          | 57.4         | 618          | 53.2         | 593          | 45.8         | 606          | 45.3         | 684          | 45.5         | 939          | 48.5         |
| Mining                              | 0          | 0.1          | 1          | 0.3          | 5            | 0.3          | 3            | 0.3          | 3            | 0.3          | 5            | 0.4          | 6            | 0.4          | 8            | 0.4          |
| Energy                              | 0          | 0.0          | 0          | 0.0          | 15           | 1.0          | 21           | 1.8          | 20           | 1.5          | 22           | 1.7          | 22           | 1.5          | 33           | 1.7          |
| Manufactures                        | 46         | 24.6         | 128        | 44.2         | 612          | 41.2         | 521          | 44.8         | 679          | 52.4         | 704          | 52.6         | 791          | 52.6         | 956          | 49.4         |
| Traditional                         | 37         | 20.1         | 94         | 32.4         | 352          | 23.7         | 357          | 30.7         | 458          | 35.3         | 479          | 35.8         | 520          | 34.6         | 626          | 32.3         |
| Food, beverages and tobacco         | 20         | 10.6         | 44         | 15.2         | 178          | 11.9         | 219          | 18.8         | 271          | 20.9         | 273          | 20.4         | 298          | 19.8         | 386          | 19.9         |
| Other                               | 18         | 9.5          | 50         | 17.3         | 174          | 11.7         | 138          | 11.9         | 186          | 14.4         | 206          | 15.4         | 222          | 14.8         | 240          | 12.4         |
| Subject to large economies of scale | 6          | 3.2          | 18         | 6.3          | 170          | 11.5         | 84           | 7.2          | 119          | 9.2          | 126          | 9.4          | 153          | 10.2         | 190          | 9.8          |
| Durables                            | 0          | 0.1          | 1          | 0.4          | 6            | 0.4          | 2            | 0.2          | 2            | 0.2          | 5            | 0.4          | 9            | 0.6          | 13           | 0.6          |
| Disseminators of technical progress | 2          | 1.2          | 15         | 5.1          | 84           | 5.6          | 78           | 6.7          | 100          | 7.7          | 94           | 7.0          | 108          | 7.2          | 127          | 6.6          |
| Other                               | 2          | 1.3          | 0          | 0.1          | 0            | 0.0          | 0            | 0.0          | 0            | 0.0          | 0            | 0.0          | 0            | 0.0          | 0            | 0.0          |
| <b>Total</b>                        | <b>186</b> | <b>100.0</b> | <b>290</b> | <b>100.0</b> | <b>1 486</b> | <b>100.0</b> | <b>1 163</b> | <b>100.0</b> | <b>1 295</b> | <b>100.0</b> | <b>1 338</b> | <b>100.0</b> | <b>1 502</b> | <b>100.0</b> | <b>1 936</b> | <b>100.0</b> |
| <b>Imports</b>                      |            |              |            |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Commodities                         | 20         | 8.8          | 15         | 5.4          | 251          | 16.1         | 191          | 11.6         | 242          | 9.8          | 243          | 9.1          | 259          | 9.8          | 284          | 8.6          |
| Agriculture                         | 12         | 5.4          | 13         | 4.7          | 64           | 4.1          | 65           | 3.9          | 86           | 3.5          | 109          | 4.1          | 118          | 4.5          | 128          | 3.9          |
| Mining                              | 1          | 0.3          | 1          | 0.3          | 9            | 0.6          | 5            | 0.3          | 6            | 0.3          | 7            | 0.3          | 4            | 0.2          | 5            | 0.2          |
| Energy                              | 7          | 3.0          | 1          | 0.4          | 178          | 11.4         | 121          | 7.4          | 149          | 6.1          | 127          | 4.7          | 136          | 5.2          | 150          | 4.6          |
| Manufactures                        | 204        | 89.0         | 262        | 92.3         | 1 296        | 83.1         | 1 457        | 88.4         | 2 219        | 90.2         | 2 425        | 90.9         | 2 388        | 90.2         | 3 009        | 91.4         |
| Traditional                         | 72         | 31.3         | 91         | 32.0         | 285          | 18.3         | 286          | 17.4         | 478          | 19.4         | 519          | 19.4         | 591          | 22.3         | 701          | 21.3         |
| Food, beverages and tobacco         | 14         | 6.3          | 19         | 6.7          | 64           | 4.1          | 93           | 5.6          | 182          | 7.4          | 181          | 6.8          | 222          | 8.4          | 253          | 7.7          |
| Other                               | 57         | 25.1         | 72         | 25.3         | 221          | 14.2         | 194          | 11.7         | 296          | 12.0         | 337          | 12.6         | 369          | 13.9         | 447          | 13.6         |
| Subject to large economies of scale | 56         | 24.5         | 80         | 28.2         | 603          | 38.7         | 648          | 39.3         | 844          | 34.3         | 826          | 31.0         | 829          | 31.3         | 1 111        | 33.7         |
| Durables                            | 23         | 10.2         | 25         | 8.8          | 125          | 8.0          | 133          | 8.1          | 295          | 12.0         | 436          | 16.4         | 418          | 15.8         | 531          | 16.1         |
| Disseminators of technical progress | 52         | 22.9         | 66         | 23.4         | 282          | 18.1         | 390          | 23.6         | 602          | 24.5         | 643          | 24.1         | 549          | 20.8         | 666          | 20.2         |
| Other                               | 5          | 2.2          | 7          | 2.3          | 12           | 0.8          | 1            | 0.0          | 0            | 0.0          | 0            | 0.0          | 0            | 0.0          | 0            | 0.0          |
| <b>Total</b>                        | <b>229</b> | <b>100.0</b> | <b>284</b> | <b>100.0</b> | <b>1 559</b> | <b>100.0</b> | <b>1 649</b> | <b>100.0</b> | <b>2 461</b> | <b>100.0</b> | <b>2 668</b> | <b>100.0</b> | <b>2 647</b> | <b>100.0</b> | <b>3 292</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.

Table D.14.b

**GUATEMALA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995**  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| <b>Commodities</b>                  |        | 6.5           | 5.4   | 29.9           | 0.8  | 7.2   | 980           |
| Agriculture                         |        | 6.1           | 5.7   | 31.1           | 0.8  | 7.5   | 939           |
| Mining                              |        | 75.5          | 0.1   | 13.3           | 1.4  | 0.0   | 8             |
| Energy                              |        | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 33            |
| <b>Manufactures</b>                 |        | 74.4          | 0.0   | 1.1            | 9.1  | 3.5   | 956           |
| Traditional                         |        | 63.6          | 0.0   | 1.4            | 13.8 | 4.9   | 626           |
| Food, beverages and tobacco         |        | 53.7          | 0.0   | 0.9            | 22.3 | 7.5   | 386           |
| Other                               |        | 79.7          | 0.1   | 2.3            | 0.1  | 0.6   | 240           |
| Subject to large economies of scale |        | 92.6          | 0.0   | 0.8            | 0.3  | 1.1   | 190           |
| Durables                            |        | 97.5          | 0.0   | 0.8            | 0.0  | 0.2   | 13            |
| Disseminators of technical progress |        | 97.7          | 0.1   | 0.2            | 0.0  | 0.4   | 127           |
| Other                               |        | 3.0           | 0.0   | 6.3            | 10.1 | 3.2   | 0             |
| <b>Total</b>                        |        | 40.0          | 2.8   | 15.7           | 4.9  | 5.4   | 1 936         |

Source: ECLAC, on the basis of official figures.

Table D.14.c

**GUATEMALA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995**  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|-------|
| <b>Commodities</b>                  |        | 8.2           | 99.3  | 96.5           | 8.0  | 68.2  | 50.6  |
| Agriculture                         |        | 7.4           | 99.3  | 96.2           | 7.9  | 68.2  | 48.5  |
| Mining                              |        | 0.7           | 0.0   | 0.3            | 0.1  | 0.0   | 0.4   |
| Energy                              |        | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 1.7   |
| <b>Manufactures</b>                 |        | 91.8          | 0.7   | 3.5            | 92.0 | 31.8  | 49.4  |
| Traditional                         |        | 51.5          | 0.5   | 2.9            | 91.5 | 29.3  | 32.3  |
| Food, beverages and tobacco         |        | 26.8          | 0.1   | 1.1            | 91.2 | 28.0  | 19.9  |
| Other                               |        | 24.7          | 0.4   | 1.8            | 0.3  | 1.3   | 12.4  |
| Subject to large economies of scale |        | 22.8          | 0.0   | 0.5            | 0.5  | 2.0   | 9.8   |
| Durables                            |        | 1.6           | 0.0   | 0.0            | 0.0  | 0.0   | 0.6   |
| Disseminators of technical progress |        | 16.0          | 0.2   | 0.1            | 0.0  | 0.5   | 6.6   |
| Other                               |        | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| <b>Total (value)</b>                |        | 774           | 54    | 304            | 95   | 104   | 1 936 |

Source: ECLAC, on the basis of official figures.

Table D.15.a

## HONDURAS: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995

(In millions of dollars and percentages)

|                                     | 1965  |       | 1970  |       | 1980  |       | 1990  |       | 1992  |       | 1993  |       | 1994  |       | 1995  |       |
|-------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                                     | Value | %     | Value | %     | Value | %     | Value | %     | Value | %     | Value | %     | Value | %     | Value | %     |
| <b>Exports</b>                      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
| Commodities                         | 107   | 84.5  | 118   | 69.3  | 572   | 70.3  | 417   | 75.3  | 589   | 77.3  | 488   | 73.5  | 447   | 72.9  | 549   | 83.9  |
| Agriculture                         | 100   | 78.8  | 109   | 64.0  | 519   | 63.9  | 416   | 75.2  | 550   | 74.7  | 480   | 72.5  | 440   | 71.9  | 549   | 83.9  |
| Mining                              | 7     | 5.7   | 9     | 5.2   | 53    | 6.5   | 0     | 0.0   | 19    | 2.6   | 7     | 1.1   | 6     | 1.0   | 0     | 0.0   |
| Energy                              | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   |
| Manufactures                        | 20    | 15.4  | 52    | 30.7  | 241   | 29.7  | 137   | 24.7  | 163   | 22.2  | 176   | 26.5  | 166   | 27.1  | 106   | 16.1  |
| Traditional                         | 16    | 12.5  | 40    | 23.3  | 200   | 24.5  | 94    | 16.9  | 133   | 18.1  | 155   | 23.4  | 143   | 23.4  | 84    | 12.8  |
| Food, beverages and tobacco         | 5     | 3.6   | 16    | 9.2   | 115   | 14.1  | 52    | 9.4   | 63    | 8.5   | 79    | 12.0  | 66    | 10.9  | 37    | 5.6   |
| Other                               | 11    | 8.9   | 24    | 14.1  | 85    | 10.4  | 41    | 7.5   | 71    | 9.6   | 76    | 11.5  | 77    | 12.6  | 47    | 7.2   |
| Subject to large economies of scale | 4     | 2.8   | 12    | 7.1   | 40    | 4.9   | 42    | 7.5   | 24    | 3.3   | 15    | 2.3   | 19    | 3.1   | 16    | 2.4   |
| Durables                            | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.1   | 0     | 0.0   | 2     | 0.3   | 1     | 0.2   | 1     | 0.1   |
| Disseminators of technical progress | 0     | 0.1   | 1     | 0.3   | 1     | 0.2   | 1     | 0.2   | 5     | 0.7   | 3     | 0.5   | 3     | 0.4   | 6     | 0.9   |
| Other                               | 0     | 0.1   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 4     | 0.5   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   |
| Total                               | 127   | 100.0 | 170   | 100.0 | 813   | 100.0 | 554   | 100.0 | 736   | 100.0 | 663   | 100.0 | 613   | 100.0 | 655   | 100.0 |
| <b>Imports</b>                      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
| Commodities                         | 5     | 4.4   | 18    | 8.1   | 165   | 16.4  | 117   | 12.4  | 100   | 9.4   | 77    | 5.9   | 87    | 6.5   | 84    | 4.9   |
| Agriculture                         | 4     | 3.2   | 6     | 2.8   | 42    | 4.2   | 40    | 4.2   | 49    | 4.6   | 66    | 5.1   | 71    | 5.3   | 75    | 4.3   |
| Mining                              | 0     | 0.2   | 1     | 0.3   | 4     | 0.4   | 3     | 0.3   | 10    | 1.0   | 4     | 0.3   | 2     | 0.2   | 3     | 0.2   |
| Energy                              | 1     | 0.9   | 11    | 5.0   | 119   | 11.8  | 73    | 7.8   | 41    | 3.8   | 6     | 0.5   | 14    | 1.0   | 6     | 0.3   |
| Manufactures                        | 114   | 93.8  | 199   | 90.1  | 836   | 82.9  | 825   | 87.6  | 957   | 90.6  | 1227  | 94.1  | 1248  | 93.5  | 1643  | 95.1  |
| Traditional                         | 47    | 38.5  | 73    | 33.0  | 215   | 21.3  | 198   | 21.0  | 251   | 23.8  | 320   | 24.5  | 332   | 24.9  | 459   | 26.6  |
| Food, beverages and tobacco         | 11    | 8.7   | 19    | 8.6   | 63    | 6.3   | 60    | 6.4   | 76    | 7.2   | 106   | 8.1   | 130   | 9.8   | 150   | 8.7   |
| Other                               | 36    | 29.8  | 54    | 24.4  | 151   | 15.0  | 138   | 14.6  | 176   | 16.6  | 214   | 16.4  | 201   | 15.1  | 309   | 17.9  |
| Subject to large economies of scale | 31    | 25.3  | 50    | 22.8  | 262   | 26.0  | 337   | 35.7  | 367   | 34.7  | 482   | 37.0  | 456   | 34.2  | 587   | 34.0  |
| Durables                            | 12    | 10.0  | 24    | 10.8  | 95    | 9.4   | 91    | 9.7   | 104   | 9.9   | 138   | 10.6  | 134   | 10.1  | 155   | 9.0   |
| Disseminators of technical progress | 24    | 20.0  | 52    | 23.5  | 264   | 26.2  | 199   | 21.2  | 234   | 22.2  | 287   | 22.0  | 325   | 24.3  | 442   | 25.6  |
| Other                               | 2     | 1.8   | 4     | 1.8   | 7     | 0.7   | 1     | 0.1   | 0     | 0.0   | 1     | 0.0   | 0     | 0.0   | 0     | 0.0   |
| Total                               | 122   | 100.0 | 221   | 100.0 | 1009  | 100.0 | 942   | 100.0 | 1057  | 100.0 | 1304  | 100.0 | 1335  | 100.0 | 1728  | 100.0 |

Source: ECLAC, on the basis of official figures.

Table D.15.b  
HONDURAS: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| <b>Commodities</b>                  | 1.5    | 41.0          | 8.0   | 42.3           | 0.7  | 6.4   | 549           |
| Agriculture                         | 1.5    | 41.0          | 8.0   | 42.3           | 0.7  | 6.4   | 549           |
| Mining                              | 32.4   | 66.7          | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Energy                              | 91.8   | 8.2           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| <b>Manufactures</b>                 | 40.9   | 50.9          | 0.2   | 5.6            | 0.0  | 2.3   | 106           |
| Traditional                         | 33.3   | 60.7          | 0.2   | 3.8            | 0.0  | 2.0   | 84            |
| Food, beverages and tobacco         | 22.4   | 73.4          | 0.5   | 2.4            | 0.0  | 1.4   | 37            |
| Other                               | 41.7   | 50.9          | 0.0   | 4.9            | 0.0  | 2.5   | 47            |
| Subject to large economies of scale | 71.7   | 10.0          | 0.0   | 17.6           | 0.0  | 0.6   | 16            |
| Durables                            | 62.4   | 37.1          | 0.0   | 0.5            | 0.0  | 0.0   | 1             |
| Disseminators of technical progress | 67.0   | 19.4          | 0.1   | 0.8            | 0.0  | 12.7  | 6             |
| Other                               | 97.4   | 2.6           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| <b>Total</b>                        | 7.9    | 42.6          | 6.7   | 36.4           | 0.6  | 5.8   | 655           |

Source: ECLAC, on the basis of official figures.

Table D.15.c  
HONDURAS: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|-------|
| <b>Commodities</b>                  | 16.2   | 80.7          | 99.6  | 97.5           | 99.9 | 93.5  | 83.9  |
| Agriculture                         | 16.0   | 80.7          | 99.6  | 97.5           | 99.9 | 93.5  | 83.9  |
| Mining                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Energy                              | 0.1    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| <b>Manufactures</b>                 | 83.8   | 19.3          | 0.4   | 2.5            | 0.1  | 6.5   | 16.1  |
| Traditional                         | 54.1   | 18.2          | 0.4   | 1.3            | 0.1  | 4.4   | 12.8  |
| Food, beverages and tobacco         | 15.8   | 9.6           | 0.4   | 0.4            | 0.0  | 1.3   | 5.6   |
| Other                               | 38.2   | 8.6           | 0.0   | 1.0            | 0.1  | 3.1   | 7.2   |
| Subject to large economies of scale | 21.6   | 0.6           | 0.0   | 1.1            | 0.0  | 0.3   | 2.4   |
| Durables                            | 0.9    | 0.1           | 0.0   | 0.0            | 0.0  | 0.0   | 0.1   |
| Disseminators of technical progress | 7.3    | 0.4           | 0.0   | 0.0            | 0.0  | 1.9   | 0.9   |
| Other                               | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| <b>Total (value)</b>                | 52     | 279           | 44    | 238            | 4    | 38    | 655   |

Source: ECLAC, on the basis of official figures.

Table D.16.a

JAMAICA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965       |              | 1970       |              | 1980         |              | 1990         |              | 1992  |     | 1993  |     | 1994  |     | 1995  |     |
|-------------------------------------|------------|--------------|------------|--------------|--------------|--------------|--------------|--------------|-------|-----|-------|-----|-------|-----|-------|-----|
|                                     | Value      | %            | Value      | %            | Value        | %            | Value        | %            | Value | %   | Value | %   | Value | %   | Value | %   |
| <b>Exports</b>                      |            |              |            |              |              |              |              |              |       |     |       |     |       |     |       |     |
| Commodities                         | 75         | 35.6         | 116        | 34.5         | 234          | 24.8         | 185          | 16.7         | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Agriculture                         | 24         | 11.4         | 23         | 6.8          | 34           | 3.6          | 80           | 7.2          | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Mining                              | 51         | 24.2         | 93         | 27.7         | 200          | 21.2         | 105          | 9.5          | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Energy                              | 0          | 0.0          | 0          | 0.0          | 0            | 0.0          | 0            | 0.0          | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Manufactures                        | 133        | 63.5         | 216        | 64.4         | 708          | 75.1         | 923          | 83.3         | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Traditional                         | 73         | 34.6         | 64         | 19.2         | 123          | 13.0         | 245          | 22.1         | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Food, beverages and tobacco         | 61         | 29.1         | 52         | 15.5         | 97           | 10.3         | 138          | 12.4         | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Other                               | 11         | 5.5          | 12         | 3.7          | 25           | 2.7          | 107          | 9.6          | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Subject to large economies of scale | 59         | 28.2         | 147        | 43.8         | 572          | 60.7         | 664          | 59.9         | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Durables                            | 0          | 0.1          | 1          | 0.3          | 2            | 0.2          | 1            | 0.1          | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Disseminators of technical progress | 1          | 0.6          | 4          | 1.2          | 12           | 1.3          | 14           | 1.2          | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Other                               | 2          | 0.9          | 4          | 1.0          | 0            | 0.0          | 0            | 0.0          | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| <b>Total</b>                        | <b>210</b> | <b>100.0</b> | <b>335</b> | <b>100.0</b> | <b>942</b>   | <b>100.0</b> | <b>1 108</b> | <b>100.0</b> | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| <b>Imports</b>                      |            |              |            |              |              |              |              |              |       |     |       |     |       |     |       |     |
| Commodities                         | 36         | 12.5         | 51         | 9.7          | 371          | 31.5         | 145          | 7.5          | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Agriculture                         | 16         | 5.5          | 26         | 4.9          | 102          | 8.7          | 123          | 6.4          | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Mining                              | 1          | 0.3          | 1          | 0.3          | 3            | 0.2          | 2            | 0.1          | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Energy                              | 20         | 6.8          | 24         | 4.5          | 267          | 22.6         | 20           | 1.0          | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Manufactures                        | 226        | 78.3         | 427        | 81.2         | 801          | 68.0         | 1 740        | 90.7         | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Traditional                         | 112        | 38.8         | 171        | 32.6         | 262          | 22.2         | 515          | 26.9         | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Food, beverages and tobacco         | 43         | 14.9         | 59         | 11.2         | 138          | 11.7         | 168          | 8.8          | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Other                               | 69         | 24.0         | 113        | 21.4         | 123          | 10.5         | 347          | 18.1         | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Subject to large economies of scale | 51         | 17.6         | 94         | 17.9         | 375          | 31.8         | 680          | 35.5         | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Durables                            | 26         | 9.1          | 41         | 7.7          | 41           | 3.5          | 120          | 6.3          | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Disseminators of technical progress | 37         | 12.7         | 121        | 23.0         | 124          | 10.5         | 425          | 22.2         | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| Other                               | 27         | 9.2          | 48         | 9.1          | 5            | 0.4          | 33           | 1.7          | ...   | ... | ...   | ... | ...   | ... | ...   | ... |
| <b>Total</b>                        | <b>289</b> | <b>100.0</b> | <b>525</b> | <b>100.0</b> | <b>1 178</b> | <b>100.0</b> | <b>1 918</b> | <b>100.0</b> | ...   | ... | ...   | ... | ...   | ... | ...   | ... |

Source: ECLAC, on the basis of official figures.

Table D.16.b  
JAMAICA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1991  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 0.8    | 59.2          | 3.8   | 27.4           | 0.1  | 8.8   | 198           |
| Agriculture                         | 1.2    | 20.2          | 8.9   | 65.0           | 0.1  | 4.6   | 84            |
| Mining                              | 0.5    | 87.7          | 0.0   | 0.0            | 0.0  | 11.9  | 114           |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Manufactures                        | 9.3    | 25.3          | 0.2   | 32.9           | 0.5  | 31.9  | 848           |
| Traditional                         | 13.3   | 45.5          | 0.5   | 34.5           | 1.5  | 4.7   | 260           |
| Food, beverages and tobacco         | 13.7   | 20.2          | 0.8   | 58.4           | 1.5  | 5.3   | 151           |
| Other                               | 12.7   | 80.6          | 0.2   | 1.4            | 1.4  | 3.8   | 109           |
| Subject to large economies of scale | 5.5    | 16.6          | 0.0   | 32.9           | 0.0  | 45.0  | 574           |
| Durables                            | 69.7   | 16.0          | 0.2   | 11.1           | 0.0  | 2.9   | 1             |
| Disseminators of technical progress | 91.8   | 4.5           | 0.0   | 1.0            | 0.2  | 2.4   | 13            |
| Other                               | 0.0    | 96.9          | 0.0   | 1.7            | 0.0  | 0.0   | 0             |
| Total                               | 7.7    | 31.7          | 0.9   | 31.8           | 0.4  | 27.5  | 1 046         |

Source: ECLAC, on the basis of official figures.

Table D.16.c  
JAMAICA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1991  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|-------|
| Commodities                         | 1.9    | 35.3          | 83.2  | 16.3           | 2.7  | 6.0   | 18.9  |
| Agriculture                         | 1.3    | 5.1           | 83.2  | 16.3           | 2.7  | 1.3   | 8.0   |
| Mining                              | 0.6    | 30.3          | 0.0   | 0.0            | 0.0  | 4.7   | 10.9  |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Manufactures                        | 98.1   | 64.7          | 16.8  | 83.7           | 97.3 | 94.0  | 81.1  |
| Traditional                         | 42.9   | 35.7          | 15.9  | 27.0           | 94.8 | 4.2   | 24.9  |
| Food, beverages and tobacco         | 25.7   | 9.2           | 13.9  | 26.5           | 57.7 | 2.8   | 14.4  |
| Other                               | 17.2   | 26.5          | 2.0   | 0.5            | 37.1 | 1.4   | 10.4  |
| Subject to large economies of scale | 39.5   | 28.7          | 0.9   | 56.7           | 1.8  | 89.6  | 54.9  |
| Durables                            | 0.7    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.1   |
| Disseminators of technical progress | 15.1   | 0.2           | 0.0   | 0.0            | 0.7  | 0.1   | 1.3   |
| Other                               | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Total (value)                       | 80     | 332           | 9     | 333            | 4    | 288   | 1 046 |

Source: ECLAC, on the basis of official figures.

Table D.17.a  
MEXICO: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965         |              | 1970         |              | 1980          |              | 1990          |              | 1992          |              | 1993          |              | 1994          |              | 1995          |              |
|-------------------------------------|--------------|--------------|--------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|
|                                     | Value        | %            | Value        | %            | Value         | %            | Value         | %            | Value         | %            | Value         | %            | Value         | %            | Value         | %            |
| <b>Exports</b>                      |              |              |              |              |               |              |               |              |               |              |               |              |               |              |               |              |
| Commodities                         | 600          | 59.7         | 487          | 40.4         | 12 478        | 80.8         | 12 299        | 46.9         | 10 456        | 22.7         | 9 874         | 19.0         | 10 394        | 17.1         | 12 886        | 16.2         |
| Agriculture                         | 489          | 48.6         | 384          | 31.9         | 1 918         | 12.4         | 2 522         | 9.6          | 2 540         | 5.5          | 3 001         | 5.8          | 3 270         | 5.4          | 4 795         | 6.0          |
| Mining                              | 89           | 8.8          | 95           | 7.9          | 483           | 3.1          | 602           | 2.3          | 392           | 0.8          | 287           | 0.6          | 372           | 0.6          | 521           | 0.7          |
| Energy                              | 23           | 2.3          | 7            | 0.6          | 10 078        | 65.3         | 9 174         | 35.0         | 7 524         | 16.3         | 6 585         | 12.7         | 6 752         | 11.1         | 7 570         | 9.5          |
| Manufactures                        | 403          | 40.0         | 716          | 59.4         | 2 958         | 19.2         | 13 865        | 52.8         | 35 534        | 77.0         | 41 756        | 80.6         | 50 256        | 82.7         | 66 302        | 83.5         |
| Traditional                         | 200          | 19.9         | 323          | 26.8         | 904           | 5.9          | 2 260         | 8.6          | 7 341         | 15.9         | 8 632         | 16.7         | 9 956         | 16.4         | 12 533        | 15.8         |
| Food, beverages and tobacco         | 129          | 12.8         | 198          | 16.4         | 354           | 2.3          | 704           | 2.7          | 852           | 1.8          | 912           | 1.8          | 1 189         | 2.0          | 1 619         | 2.0          |
| Other                               | 72           | 7.1          | 125          | 10.4         | 550           | 3.6          | 1 556         | 5.9          | 6 489         | 14.1         | 7 720         | 14.9         | 8 767         | 14.4         | 10 914        | 13.7         |
| Subject to large economies of scale | 168          | 16.7         | 234          | 19.4         | 1 295         | 8.4          | 4 545         | 17.3         | 5 118         | 11.1         | 5 487         | 10.5         | 6 005         | 9.9          | 10 016        | 12.6         |
| Durables                            | 4            | 0.3          | 47           | 3.9          | 356           | 2.3          | 3 431         | 13.1         | 8 963         | 19.4         | 11 001        | 21.2         | 13 477        | 22.2         | 17 991        | 22.7         |
| Disseminators of technical progress | 30           | 3.0          | 112          | 9.3          | 403           | 2.6          | 3 629         | 13.8         | 14 112        | 30.6         | 16 655        | 32.1         | 20 817        | 34.2         | 25 762        | 32.5         |
| Other                               | 3            | 0.3          | 2            | 0.2          | 6             | 0.0          | 83            | 0.3          | 163           | 0.4          | 202           | 0.4          | 150           | 0.2          | 188           | 0.2          |
| <b>Total</b>                        | <b>1 006</b> | <b>100.0</b> | <b>1 205</b> | <b>100.0</b> | <b>15 442</b> | <b>100.0</b> | <b>26 247</b> | <b>100.0</b> | <b>46 153</b> | <b>100.0</b> | <b>51 832</b> | <b>100.0</b> | <b>60 800</b> | <b>100.0</b> | <b>79 376</b> | <b>100.0</b> |
| <b>Imports</b>                      |              |              |              |              |               |              |               |              |               |              |               |              |               |              |               |              |
| Commodities                         | 137          | 8.8          | 253          | 10.3         | 2 749         | 14.0         | 2 656         | 9.0          | 3 853         | 5.9          | 3 322         | 5.1          | 4 052         | 5.1          | 3 526         | 4.9          |
| Agriculture                         | 93           | 6.0          | 169          | 6.9          | 2 139         | 10.9         | 2 106         | 7.1          | 2 916         | 4.7          | 2 711         | 4.2          | 3 419         | 4.3          | 2 702         | 3.7          |
| Mining                              | 21           | 1.4          | 42           | 1.7          | 380           | 1.9          | 332           | 1.1          | 305           | 0.5          | 246           | 0.4          | 296           | 0.4          | 383           | 0.5          |
| Energy                              | 23           | 1.5          | 41           | 1.7          | 230           | 1.2          | 217           | 0.7          | 433           | 0.7          | 365           | 0.6          | 337           | 0.4          | 441           | 0.6          |
| Manufactures                        | 1 418        | 90.9         | 2 191        | 89.0         | 16 719        | 85.3         | 26 876        | 90.9         | 58 072        | 83.8         | 61 598        | 94.5         | 66 970        | 84.6         | 63 852        | 88.2         |
| Traditional                         | 160          | 10.3         | 295          | 12.0         | 2 590         | 13.2         | 6 200         | 21.0         | 14 791        | 23.9         | 15 954        | 24.5         | 19 501        | 24.6         | 16 780        | 23.2         |
| Food, beverages and tobacco         | 37           | 2.4          | 72           | 2.9          | 1 216         | 6.2          | 2 416         | 8.2          | 3 056         | 4.9          | 3 056         | 4.7          | 3 657         | 4.6          | 2 257         | 3.1          |
| Other                               | 123          | 7.9          | 223          | 9.1          | 1 375         | 7.0          | 3 784         | 12.8         | 11 735        | 19.0         | 12 898        | 19.8         | 15 844        | 20.0         | 14 523        | 20.1         |
| Subject to large economies of scale | 397          | 25.4         | 550          | 22.3         | 4 951         | 25.3         | 6 362         | 21.5         | 10 668        | 17.2         | 11 039        | 16.9         | 12 967        | 16.4         | 12 830        | 17.7         |
| Durables                            | 241          | 15.5         | 338          | 13.7         | 2 665         | 13.6         | 4 598         | 15.6         | 10 030        | 16.2         | 10 535        | 16.2         | 5 827         | 7.4          | 5 937         | 8.2          |
| Disseminators of technical progress | 620          | 39.8         | 1 008        | 41.0         | 6 514         | 33.2         | 9 717         | 32.9         | 22 563        | 36.5         | 24 070        | 36.9         | 28 675        | 36.2         | 28 306        | 39.1         |
| Other                               | 4            | 0.3          | 17           | 0.7          | 123           | 0.6          | 24            | 0.1          | 189           | 0.3          | 268           | 0.4          | 8 176         | 10.3         | 5 020         | 6.9          |
| <b>Total</b>                        | <b>1 560</b> | <b>100.0</b> | <b>2 461</b> | <b>100.0</b> | <b>19 591</b> | <b>100.0</b> | <b>29 556</b> | <b>100.0</b> | <b>61 914</b> | <b>100.0</b> | <b>65 188</b> | <b>100.0</b> | <b>79 199</b> | <b>100.0</b> | <b>72 399</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.



Table D.17.b  
MEXICO: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 2.7    | 80.5          | 4.6   | 7.7            | 0.5  | 3.9   | 12 886        |
| Agriculture                         | 1.4    | 87.2          | 1.3   | 3.8            | 1.2  | 5.1   | 4 795         |
| Mining                              | 6.6    | 45.6          | 14.7  | 20.5           | 1.0  | 11.5  | 521           |
| Energy                              | 3.3    | 78.7          | 6.1   | 9.4            | 0.0  | 2.6   | 7 570         |
| Manufactures                        | 5.6    | 84.0          | 0.6   | 3.5            | 1.4  | 4.8   | 66 302        |
| Traditional                         | 5.3    | 87.3          | 0.6   | 3.2            | 1.2  | 2.4   | 12 533        |
| Food, beverages and tobacco         | 7.7    | 74.1          | 1.8   | 8.8            | 1.9  | 5.7   | 1 619         |
| Other                               | 5.0    | 89.2          | 0.5   | 2.4            | 1.1  | 1.9   | 10 914        |
| Subject to large economies of scale | 13.3   | 58.2          | 2.1   | 10.8           | 5.3  | 10.4  | 10 016        |
| Durables                            | 4.1    | 88.7          | 0.0   | 0.7            | 0.1  | 6.3   | 17 991        |
| Disseminators of technical progress | 3.9    | 89.2          | 0.3   | 2.8            | 0.9  | 2.8   | 25 762        |
| Other                               | 4.3    | 53.8          | 0.7   | 3.9            | 0.4  | 36.9  | 188           |
| Total                               | 5.2    | 83.4          | 1.2   | 4.2            | 1.2  | 4.7   | 79 376        |

Source: ECLAC, on the basis of official figures.

Table D.17.c  
MEXICO: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia | Other | World  |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|--------|
| Commodities                         | 8.5    | 15.7          | 61.0  | 29.8           | 6.4  | 13.3  | 16.2   |
| Agriculture                         | 1.6    | 6.3           | 6.3   | 5.4            | 5.8  | 6.5   | 6.0    |
| Mining                              | 0.8    | 0.4           | 7.9   | 3.2            | 0.5  | 1.6   | 0.7    |
| Energy                              | 6.1    | 9.0           | 46.8  | 21.1           | 0.0  | 5.2   | 9.5    |
| Manufactures                        | 91.3   | 84.2          | 38.9  | 70.0           | 93.6 | 84.8  | 83.5   |
| Traditional                         | 16.3   | 16.5          | 8.1   | 12.1           | 14.8 | 8.0   | 15.8   |
| Food, beverages and tobacco         | 3.1    | 1.8           | 3.0   | 4.2            | 3.1  | 2.4   | 2.0    |
| Other                               | 13.2   | 14.7          | 5.0   | 7.9            | 11.7 | 5.5   | 13.7   |
| Subject to large economies of scale | 32.4   | 8.8           | 21.0  | 32.3           | 53.6 | 27.7  | 12.6   |
| Durables                            | 17.9   | 24.1          | 0.8   | 3.9            | 1.8  | 30.3  | 22.7   |
| Disseminators of technical progress | 24.8   | 34.7          | 8.9   | 21.7           | 23.4 | 18.9  | 32.5   |
| Other                               | 0.2    | 0.2           | 0.1   | 0.2            | 0.1  | 1.9   | 0.2    |
| Total (value)                       | 4 101  | 66 201        | 979   | 3 352          | 985  | 3 758 | 79 376 |

Source: ECLAC, on the basis of official figures.

Table D.18.a  
NICARAGUA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965       |              | 1970       |              | 1980       |              | 1990       |              | 1992       |              | 1993       |              | 1994       |              | 1995         |              |
|-------------------------------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|--------------|--------------|
|                                     | Value      | %            | Value      | %            | Value      | %            | Value      | %            | Value      | %            | Value      | %            | Value      | %            | Value        | %            |
| <b>Exports</b>                      |            |              |            |              |            |              |            |              |            |              |            |              |            |              |              |              |
| Commodities                         | 108        | 77.9         | 91         | 52.0         | 244        | 58.9         | 171        | 52.6         | 125        | 55.2         | 106        | 44.1         | 196        | 56.4         | 266          | 53.1         |
| Agriculture                         | 108        | 77.8         | 86         | 49.0         | 244        | 58.9         | 171        | 52.6         | 125        | 54.9         | 105        | 43.9         | 196        | 56.3         | 265          | 53.1         |
| Mining                              | 0          | 0.1          | 5          | 2.9          | 0          | 0.1          | 0          | 0.1          | 0          | 0.2          | 1          | 0.2          | 0          | 0.0          | 0            | 0.1          |
| Energy                              | 0          | 0.0          | 0          | 0.1          | 0          | 0.0          | 0          | 0.0          | 0          | 0.1          | 0          | 0.0          | 0          | 0.0          | 0            | 0.0          |
| Manufactures                        | 29         | 21.0         | 84         | 47.9         | 169        | 40.9         | 154        | 47.3         | 102        | 44.7         | 131        | 54.7         | 151        | 43.4         | 233          | 46.7         |
| Traditional                         | 21         | 15.1         | 68         | 38.8         | 119        | 28.7         | 130        | 40.1         | 85         | 37.6         | 106        | 44.1         | 130        | 37.4         | 171          | 34.1         |
| Food, beverages and tobacco         | 15         | 10.9         | 48         | 27.4         | 98         | 23.6         | 121        | 37.3         | 79         | 34.7         | 88         | 36.8         | 93         | 26.9         | 108          | 21.7         |
| Other                               | 6          | 4.2          | 20         | 11.4         | 21         | 5.1          | 9          | 2.8          | 6          | 2.8          | 17         | 7.3          | 37         | 10.5         | 62           | 12.5         |
| Subject to large economies of scale | 7          | 5.4          | 13         | 7.7          | 48         | 11.6         | 23         | 7.0          | 15         | 6.7          | 22         | 9.3          | 13         | 3.8          | 18           | 3.6          |
| Durables                            | 0          | 0.0          | 0          | 0.1          | 0          | 0.0          | 0          | 0.0          | 0          | 0.0          | 0          | 0.1          | 2          | 0.6          | 17           | 3.3          |
| Disseminators of technical progress | 1          | 0.5          | 2          | 1.3          | 2          | 0.6          | 1          | 0.2          | 1          | 0.4          | 3          | 1.1          | 6          | 1.6          | 28           | 5.6          |
| Other                               | 1          | 1.1          | 0          | 0.1          | 1          | 0.1          | 0          | 0.1          | 0          | 0.2          | 3          | 1.2          | 1          | 0.3          | 1            | 0.2          |
| <b>Total</b>                        | <b>138</b> | <b>100.0</b> | <b>175</b> | <b>100.0</b> | <b>414</b> | <b>100.0</b> | <b>326</b> | <b>100.0</b> | <b>228</b> | <b>100.0</b> | <b>239</b> | <b>100.0</b> | <b>348</b> | <b>100.0</b> | <b>500</b>   | <b>100.0</b> |
| <b>Imports</b>                      |            |              |            |              |            |              |            |              |            |              |            |              |            |              |              |              |
| Commodities                         | 16         | 9.8          | 19         | 9.6          | 219        | 24.9         | 155        | 24.3         | 160        | 17.7         | 144        | 19.0         | 143        | 16.7         | 190          | 18.8         |
| Agriculture                         | 11         | 6.6          | 10         | 5.0          | 68         | 7.7          | 42         | 6.7          | 48         | 5.3          | 54         | 7.1          | 53         | 6.3          | 47           | 4.7          |
| Mining                              | 0          | 0.1          | 1          | 0.6          | 3          | 0.3          | 6          | 1.0          | 1          | 0.1          | 2          | 0.2          | 2          | 0.2          | 3            | 0.3          |
| Energy                              | 5          | 3.1          | 8          | 4.0          | 148        | 16.8         | 106        | 16.7         | 111        | 12.2         | 88         | 11.7         | 88         | 10.3         | 140          | 13.9         |
| Manufactures                        | 141        | 88.1         | 176        | 89.1         | 658        | 74.6         | 476        | 75.0         | 738        | 81.4         | 611        | 80.9         | 710        | 83.3         | 819          | 81.2         |
| Traditional                         | 45         | 28.3         | 56         | 28.5         | 233        | 26.4         | 133        | 21.0         | 271        | 29.8         | 204        | 27.0         | 223        | 26.1         | 253          | 25.0         |
| Food, beverages and tobacco         | 10         | 6.1          | 12         | 5.9          | 61         | 6.9          | 71         | 11.2         | 148        | 16.3         | 93         | 12.3         | 97         | 11.4         | 112          | 11.1         |
| Other                               | 36         | 22.2         | 45         | 22.7         | 172        | 19.5         | 62         | 9.8          | 122        | 13.5         | 111        | 14.7         | 125        | 14.7         | 140          | 13.9         |
| Subject to large economies of scale | 39         | 24.1         | 51         | 25.8         | 243        | 27.5         | 125        | 19.6         | 170        | 18.7         | 148        | 19.6         | 193        | 22.7         | 254          | 25.1         |
| Durables                            | 16         | 10.3         | 17         | 8.5          | 37         | 4.2          | 102        | 16.0         | 84         | 9.2          | 71         | 9.5          | 70         | 8.2          | 79           | 7.9          |
| Disseminators of technical progress | 41         | 25.5         | 52         | 26.3         | 145        | 16.4         | 117        | 18.3         | 214        | 23.6         | 188        | 24.9         | 224        | 26.3         | 233          | 23.1         |
| Other                               | 3          | 2.1          | 3          | 1.3          | 5          | 0.5          | 4          | 0.7          | 8          | 0.9          | 0          | 0.0          | 0          | 0.0          | 0            | 0.0          |
| <b>Total</b>                        | <b>161</b> | <b>100.0</b> | <b>198</b> | <b>100.0</b> | <b>882</b> | <b>100.0</b> | <b>635</b> | <b>100.0</b> | <b>907</b> | <b>100.0</b> | <b>755</b> | <b>100.0</b> | <b>852</b> | <b>100.0</b> | <b>1 009</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.

Table D.18.b  
NICARAGUA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 12.6   | 34.5          | 0.2   | 49.8           | 0.8  | 2.0   | 266           |
| Agriculture                         | 12.6   | 34.5          | 0.2   | 49.8           | 0.8  | 2.0   | 265           |
| Mining                              | 39.3   | 60.7          | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Energy                              | 100.0  | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Manufactures                        | 31.5   | 50.3          | 2.7   | 12.5           | 1.6  | 1.3   | 233           |
| Traditional                         | 32.2   | 52.0          | 3.6   | 8.7            | 2.2  | 1.3   | 171           |
| Food, beverages and tobacco         | 34.5   | 55.4          | 5.6   | 0.9            | 2.7  | 1.0   | 108           |
| Other                               | 28.2   | 46.1          | 0.2   | 22.2           | 1.3  | 1.9   | 62            |
| Subject to large economies of scale | 60.7   | 29.9          | 0.0   | 8.8            | 0.3  | 0.3   | 18            |
| Durables                            | 20.8   | 56.2          | 0.0   | 20.3           | 0.0  | 2.7   | 17            |
| Disseminators of technical progress | 15.1   | 49.3          | 0.4   | 33.8           | 0.0  | 1.3   | 28            |
| Other                               | 4.4    | 29.3          | 9.2   | 48.9           | 0.9  | 7.3   | 1             |
| Total                               | 21.4   | 41.9          | 1.4   | 32.4           | 1.2  | 1.7   | 500           |

Source: ECLAC, on the basis of official figures.

Table D.18.c  
NICARAGUA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|-------|
| Commodities                         | 31.4   | 43.8          | 8.8   | 81.7           | 36.4 | 62.4  | 53.1  |
| Agriculture                         | 31.3   | 43.8          | 8.8   | 81.7           | 36.4 | 62.4  | 53.1  |
| Mining                              | 0.1    | 0.1           | 0.0   | 0.0            | 0.0  | 0.0   | 0.1   |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Manufactures                        | 68.6   | 56.0          | 89.9  | 18.0           | 63.5 | 36.7  | 46.7  |
| Traditional                         | 51.2   | 42.4          | 88.3  | 9.1            | 62.5 | 26.4  | 34.1  |
| Food, beverages and tobacco         | 34.8   | 28.7          | 86.3  | 0.6            | 48.8 | 12.3  | 21.7  |
| Other                               | 16.4   | 13.7          | 2.0   | 8.5            | 13.8 | 14.1  | 12.5  |
| Subject to large economies of scale | 10.2   | 2.6           | 0.0   | 1.0            | 1.0  | 0.7   | 3.6   |
| Durables                            | 3.2    | 4.5           | 0.0   | 2.1            | 0.0  | 5.2   | 3.3   |
| Disseminators of technical progress | 3.9    | 6.6           | 1.6   | 5.8            | 0.0  | 4.4   | 5.6   |
| Other                               | 0.0    | 0.1           | 1.3   | 0.3            | 0.1  | 0.8   | 0.2   |
| Total (value)                       | 107    | 209           | 7     | 162            | 6    | 9     | 500   |

Source: ECLAC, on the basis of official figures.

Table D.19.a

PANAMA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965  |       | 1970  |       | 1980  |       | 1990  |       | 1992  |       | 1993  |       | 1994  |       | 1995  |       |
|-------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                                     | Value | %     | Value | %     | Value | %     | Value | %     | Value | %     | Value | %     | Value | %     | Value | %     |
| <b>Exports</b>                      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
| Commodities                         | 41    | 57.9  | 73    | 67.1  | 128   | 36.3  | 180   | 53.5  | 322   | 68.7  | 329   | 65.3  | 350   | 65.2  | 367   | 64.2  |
| Agriculture                         | 41    | 57.9  | 73    | 67.1  | 128   | 36.3  | 180   | 53.3  | 322   | 68.6  | 328   | 65.2  | 349   | 65.1  | 367   | 64.2  |
| Mining                              | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 1     | 0.3   | 0     | 0.1   | 1     | 0.1   | 1     | 0.2   | 0     | 0.0   |
| Energy                              | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   |
| Manufactures                        | 30    | 42.1  | 36    | 32.8  | 225   | 63.7  | 153   | 45.3  | 147   | 31.3  | 174   | 34.6  | 186   | 34.7  | 205   | 35.8  |
| Traditional                         | 5     | 6.7   | 10    | 9.3   | 134   | 38.0  | 121   | 35.9  | 115   | 24.6  | 137   | 27.2  | 139   | 25.9  | 145   | 25.3  |
| Food, beverages and tobacco         | 4     | 5.4   | 9     | 8.1   | 109   | 30.8  | 77    | 22.9  | 62    | 13.2  | 81    | 16.1  | 70    | 13.0  | 64    | 11.1  |
| Other                               | 1     | 1.3   | 1     | 1.2   | 25    | 7.2   | 44    | 13.0  | 53    | 11.4  | 56    | 11.1  | 69    | 12.9  | 81    | 14.1  |
| Subject to large economies of scale | 25    | 35.0  | 24    | 21.6  | 87    | 24.6  | 12    | 3.7   | 16    | 3.3   | 22    | 4.4   | 29    | 5.3   | 40    | 7.0   |
| Durables                            | 0     | 0.2   | 0     | 0.2   | 0     | 0.0   | 2     | 0.6   | 0     | 0.1   | 0     | 0.1   | 1     | 0.1   | 0     | 0.1   |
| Disseminators of technical progress | 0     | 0.3   | 2     | 1.7   | 4     | 1.0   | 17    | 5.1   | 16    | 3.3   | 15    | 2.9   | 18    | 3.3   | 20    | 3.5   |
| Other                               | 0     | 0.1   | 0     | 0.1   | 0     | 0.0   | 4     | 1.2   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   | 0     | 0.0   |
| Total                               | 70    | 100.0 | 109   | 100.0 | 353   | 100.0 | 337   | 100.0 | 469   | 100.0 | 504   | 100.0 | 536   | 100.0 | 573   | 100.0 |
| <b>Imports</b>                      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
| Commodities                         | 49    | 23.7  | 74    | 20.8  | 460   | 31.8  | 264   | 17.8  | 318   | 15.9  | 290   | 13.2  | 234   | 9.8   | 267   | 10.7  |
| Agriculture                         | 8     | 4.0   | 10    | 2.9   | 41    | 2.8   | 52    | 3.5   | 65    | 3.2   | 72    | 3.3   | 81    | 3.4   | 91    | 3.6   |
| Mining                              | 0     | 0.1   | 1     | 0.2   | 3     | 0.2   | 3     | 0.2   | 6     | 0.3   | 6     | 0.3   | 7     | 0.3   | 6     | 0.2   |
| Energy                              | 41    | 19.6  | 63    | 17.8  | 417   | 28.8  | 208   | 14.0  | 247   | 12.3  | 211   | 9.6   | 146   | 6.1   | 170   | 6.8   |
| Manufactures                        | 157   | 75.5  | 278   | 77.8  | 960   | 66.3  | 1220  | 82.2  | 1689  | 84.1  | 1909  | 86.8  | 2164  | 90.2  | 2235  | 89.3  |
| Traditional                         | 66    | 31.7  | 102   | 28.7  | 343   | 23.7  | 454   | 30.6  | 552   | 27.5  | 598   | 27.2  | 629   | 26.2  | 657   | 26.3  |
| Food, beverages and tobacco         | 16    | 7.5   | 23    | 6.4   | 91    | 6.3   | 113   | 7.6   | 143   | 7.1   | 145   | 6.8   | 160   | 6.7   | 169   | 6.8   |
| Other                               | 50    | 24.2  | 80    | 22.3  | 252   | 17.4  | 341   | 23.0  | 409   | 20.4  | 453   | 20.6  | 469   | 19.6  | 488   | 19.5  |
| Subject to large economies of scale | 35    | 16.9  | 58    | 16.2  | 234   | 16.1  | 352   | 23.7  | 436   | 21.7  | 465   | 21.1  | 631   | 26.3  | 668   | 26.7  |
| Durables                            | 21    | 10.0  | 44    | 12.3  | 134   | 9.3   | 165   | 11.1  | 300   | 14.9  | 336   | 15.3  | 363   | 15.1  | 344   | 13.7  |
| Disseminators of technical progress | 35    | 17.0  | 74    | 20.7  | 249   | 17.2  | 249   | 16.8  | 402   | 20.0  | 509   | 23.1  | 541   | 22.5  | 566   | 22.6  |
| Other                               | 2     | 0.8   | 5     | 1.3   | 28    | 1.9   | 1     | 0.0   | 1     | 0.0   | 1     | 0.0   | 1     | 0.1   | 1     | 0.0   |
| Total                               | 208   | 100.0 | 357   | 100.0 | 1447  | 100.0 | 1484  | 100.0 | 2009  | 100.0 | 2199  | 100.0 | 2399  | 100.0 | 2502  | 100.0 |

Source: ECLAC, on the basis of official figures.

Table D.19.b  
PANAMA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 4.1    | 47.5          | 0.1   | 45.5           | 0.7  | 2.2   | 367           |
| Agriculture                         | 4.1    | 47.5          | 0.1   | 45.5           | 0.7  | 2.2   | 367           |
| Mining                              | 0.0    | 19.7          | 0.0   | 0.0            | 0.0  | 79.7  | 0             |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Manufactures                        | 46.7   | 38.7          | 1.6   | 4.8            | 0.9  | 7.4   | 205           |
| Traditional                         | 38.7   | 44.9          | 2.0   | 5.9            | 1.2  | 7.2   | 145           |
| Food, beverages and tobacco         | 42.7   | 46.7          | 4.6   | 3.4            | 0.1  | 2.5   | 64            |
| Other                               | 35.5   | 43.6          | 0.0   | 7.9            | 2.2  | 10.9  | 81            |
| Subject to large economies of scale | 59.2   | 28.8          | 0.6   | 3.2            | 0.1  | 8.1   | 40            |
| Durables                            | 87.4   | 6.1           | 0.0   | 0.0            | 0.0  | 6.4   | 0             |
| Disseminators of technical progress | 78.8   | 14.3          | 0.0   | 0.0            | 0.1  | 6.8   | 20            |
| Other                               | 0.0    | 52.4          | 0.0   | 47.6           | 0.0  | 0.0   | 0             |
| Total                               | 19.4   | 44.4          | 0.6   | 30.9           | 0.7  | 4.0   | 573           |

Source: ECLAC, on the basis of official figures.

Table D.19.c  
PANAMA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|-------|
| Commodities                         | 13.6   | 68.7          | 8.0   | 94.5           | 56.7 | 34.5  | 64.2  |
| Agriculture                         | 13.6   | 68.7          | 8.0   | 94.5           | 56.7 | 34.3  | 64.2  |
| Mining                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.2   | 0.0   |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Manufactures                        | 86.4   | 31.3          | 92.0  | 5.5            | 43.3 | 65.5  | 35.8  |
| Traditional                         | 50.4   | 25.6          | 84.7  | 4.8            | 42.4 | 45.3  | 25.3  |
| Food, beverages and tobacco         | 24.5   | 11.7          | 84.6  | 1.2            | 1.5  | 7.0   | 11.1  |
| Other                               | 25.9   | 13.9          | 0.1   | 3.6            | 41.0 | 38.3  | 14.1  |
| Subject to large economies of scale | 21.3   | 4.5           | 7.3   | 0.7            | 0.5  | 14.1  | 7.0   |
| Durables                            | 0.3    | 0.0           | 0.0   | 0.0            | 0.0  | 0.1   | 0.1   |
| Disseminators of technical progress | 14.4   | 1.1           | 0.0   | 0.0            | 0.4  | 6.0   | 3.5   |
| Other                               | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Total (value)                       | 111    | 254           | 3     | 177            | 4    | 23    | 573   |

Source: ECLAC, on the basis of official figures.

Table D.20.a  
PARAGUAY: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965      |              | 1970      |              | 1980       |              | 1980        |              | 1992        |              | 1993        |              | 1994        |              | 1995        |              |
|-------------------------------------|-----------|--------------|-----------|--------------|------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|
|                                     | Value     | %            | Value     | %            | Value      | %            | Value       | %            | Value       | %            | Value       | %            | Value       | %            | Value       | %            |
| <b>Exports</b>                      |           |              |           |              |            |              |             |              |             |              |             |              |             |              |             |              |
| Commodities                         | 26        | 45.4         | 24        | 37.5         | 177        | 57.0         | 653         | 68.1         | 354         | 53.9         | 404         | 55.7         | 431         | 52.8         | 506         | 61.7         |
| Agriculture                         | 26        | 45.4         | 24        | 37.5         | 177        | 57.0         | 653         | 68.1         | 353         | 53.8         | 403         | 55.6         | 430         | 52.7         | 506         | 61.7         |
| Mining                              | 0         | 0.1          | 0         | 0.0          | 0          | 0.0          | 0           | 0.0          | 0           | 0.1          | 1           | 0.1          | 1           | 0.1          | 0           | 0.0          |
| Energy                              | 0         | 0.0          | 0         | 0.0          | 0          | 0.0          | 0           | 0.0          | 0           | 0.0          | 0           | 0.0          | 0           | 0.0          | 0           | 0.0          |
| Manufactures                        | 31        | 54.6         | 40        | 62.5         | 133        | 43.0         | 305         | 31.9         | 303         | 46.1         | 321         | 44.3         | 386         | 47.2         | 314         | 38.3         |
| Traditional                         | 28        | 48.5         | 37        | 58.1         | 111        | 35.8         | 282         | 29.4         | 247         | 37.6         | 280         | 35.9         | 285         | 34.9         | 243         | 29.7         |
| Food, beverages and tobacco         | 24        | 42.1         | 29        | 45.1         | 30         | 9.6          | 173         | 18.1         | 124         | 18.9         | 121         | 16.6         | 102         | 12.5         | 116         | 14.2         |
| Other                               | 4         | 6.4          | 8         | 12.9         | 81         | 26.2         | 109         | 11.3         | 122         | 18.6         | 140         | 19.3         | 183         | 22.4         | 127         | 15.5         |
| Subject to large economies of scale | 3         | 6.1          | 3         | 4.4          | 22         | 7.1          | 22          | 2.3          | 53          | 8.1          | 54          | 7.4          | 89          | 10.9         | 64          | 7.9          |
| Durables                            | 0         | 0.0          | 0         | 0.0          | 0          | 0.0          | 1           | 0.1          | 0           | 0.1          | 2           | 0.3          | 7           | 0.8          | 1           | 0.1          |
| Disseminators of technical progress | 0         | 0.0          | 0         | 0.0          | 0          | 0.1          | 1           | 0.1          | 3           | 0.4          | 4           | 0.6          | 5           | 0.6          | 6           | 0.7          |
| Other                               | 0         | 0.0          | 0         | 0.0          | 0          | 0.0          | 0           | 0.0          | 0           | 0.0          | 0           | 0.0          | 0           | 0.0          | 0           | 0.0          |
| <b>Total</b>                        | <b>57</b> | <b>100.0</b> | <b>64</b> | <b>100.0</b> | <b>310</b> | <b>100.0</b> | <b>959</b>  | <b>100.0</b> | <b>657</b>  | <b>100.0</b> | <b>725</b>  | <b>100.0</b> | <b>817</b>  | <b>100.0</b> | <b>820</b>  | <b>100.0</b> |
| <b>Imports</b>                      |           |              |           |              |            |              |             |              |             |              |             |              |             |              |             |              |
| Commodities                         | 6         | 11.5         | 13        | 17.7         | 106        | 17.3         | 97          | 7.2          | 101         | 7.1          | 94          | 5.6          | 128         | 5.3          | 140         | 4.5          |
| Agriculture                         | 6         | 10.7         | 5         | 6.7          | 15         | 2.4          | 6           | 0.5          | 25          | 1.8          | 29          | 1.7          | 61          | 2.5          | 88          | 2.8          |
| Mining                              | 0         | 0.7          | 0         | 0.6          | 2          | 0.4          | 4           | 0.3          | 7           | 0.5          | 6           | 0.4          | 12          | 0.5          | 6           | 0.2          |
| Energy                              | 0         | 0.0          | 8         | 10.4         | 89         | 14.5         | 87          | 6.4          | 69          | 4.9          | 59          | 3.5          | 55          | 2.3          | 46          | 1.5          |
| Manufactures                        | 48        | 87.2         | 61        | 81.1         | 508        | 82.6         | 1250        | 92.7         | 1319        | 92.9         | 1584        | 94.4         | 2296        | 94.7         | 2996        | 95.5         |
| Traditional                         | 11        | 20.2         | 19        | 25.9         | 109        | 17.8         | 284         | 21.1         | 338         | 23.8         | 409         | 24.2         | 652         | 26.9         | 974         | 31.0         |
| Food, beverages and tobacco         | 2         | 3.2          | 9         | 12.5         | 56         | 9.2          | 102         | 7.5          | 162         | 11.4         | 166         | 9.8          | 293         | 12.1         | 493         | 15.7         |
| Other                               | 9         | 17.0         | 10        | 13.4         | 53         | 8.6          | 183         | 13.6         | 176         | 12.4         | 243         | 14.4         | 359         | 14.8         | 481         | 15.3         |
| Subject to large economies of scale | 15        | 28.7         | 12        | 16.4         | 158        | 25.7         | 263         | 19.5         | 306         | 21.5         | 370         | 21.9         | 475         | 19.6         | 531         | 16.9         |
| Durables                            | 7         | 13.1         | 10        | 12.7         | 88         | 14.3         | 396         | 29.3         | 335         | 23.6         | 395         | 23.4         | 551         | 22.7         | 774         | 24.7         |
| Disseminators of technical progress | 15        | 27.2         | 20        | 26.2         | 153        | 24.9         | 307         | 22.8         | 341         | 24.0         | 420         | 24.9         | 618         | 25.5         | 718         | 22.9         |
| Other                               | 1         | 1.3          | 1         | 1.2          | 0          | 0.1          | 1           | 0.1          | 0           | 0.0          | 0           | 0.0          | 0           | 0.0          | 0           | 0.0          |
| <b>Total</b>                        | <b>55</b> | <b>100.0</b> | <b>75</b> | <b>100.0</b> | <b>615</b> | <b>100.0</b> | <b>1349</b> | <b>100.0</b> | <b>1420</b> | <b>100.0</b> | <b>1888</b> | <b>100.0</b> | <b>2425</b> | <b>100.0</b> | <b>3136</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.

Table D.20.b  
PARAGUAY: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 66.4   | 0.4           | 0.1   | 19.7           | 6.8  | 6.6   | 506           |
| Agriculture                         | 66.4   | 0.4           | 0.1   | 19.7           | 6.8  | 6.6   | 506           |
| Mining                              | 100.0  | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Manufactures                        | 60.4   | 9.2           | 0.1   | 21.5           | 4.7  | 4.2   | 314           |
| Traditional                         | 51.6   | 11.3          | 0.1   | 27.1           | 5.7  | 4.3   | 243           |
| Food, beverages and tobacco         | 49.0   | 8.9           | 0.0   | 34.4           | 0.3  | 7.4   | 116           |
| Other                               | 54.0   | 13.4          | 0.1   | 20.5           | 10.6 | 1.4   | 127           |
| Subject to large economies of scale | 91.4   | 1.9           | 0.0   | 2.3            | 0.1  | 4.3   | 64            |
| Durables                            | 57.3   | 0.0           | 0.0   | 0.0            | 42.7 | 0.0   | 1             |
| Disseminators of technical progress | 89.3   | 1.6           | 0.0   | 0.3            | 8.8  | 0.1   | 6             |
| Other                               | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Total                               | 64.1   | 3.8           | 0.1   | 20.4           | 6.0  | 5.7   | 820           |

Source: ECLAC, on the basis of official figures.

Table D.20.c  
PARAGUAY: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|-------|
| Commodities                         | 63.9   | 7.1           | 66.0  | 59.6           | 70.1 | 71.7  | 61.7  |
| Agriculture                         | 63.9   | 7.1           | 66.0  | 59.6           | 70.1 | 71.7  | 61.7  |
| Mining                              | 0.1    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Manufactures                        | 36.1   | 92.9          | 34.0  | 40.4           | 29.9 | 28.3  | 38.3  |
| Traditional                         | 23.9   | 88.7          | 31.5  | 39.5           | 28.3 | 22.3  | 29.7  |
| Food, beverages and tobacco         | 10.8   | 33.5          | 0.4   | 23.9           | 0.8  | 18.4  | 14.2  |
| Other                               | 13.1   | 55.2          | 31.1  | 15.6           | 27.5 | 3.9   | 15.5  |
| Subject to large economies of scale | 11.2   | 4.0           | 2.5   | 0.9            | 0.1  | 5.9   | 7.9   |
| Durables                            | 0.1    | 0.0           | 0.0   | 0.0            | 0.5  | 0.0   | 0.1   |
| Disseminators of technical progress | 0.9    | 0.3           | 0.0   | 0.0            | 1.0  | 0.0   | 0.7   |
| Other                               | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Total (value)                       | 526    | 31            | 0     | 167            | 49   | 47    | 820   |

Source: ECLAC, on the basis of official figures.

Table D.21.a

PERU: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965       |              | 1970         |              | 1980         |              | 1990         |              | 1992         |              | 1993         |              | 1994         |              | 1995         |              |
|-------------------------------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                                     | Value      | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            |
| <b>Exports</b>                      |            |              |              |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Commodities                         | 254        | 38.2         | 318          | 30.4         | 1 449        | 44.4         | 953          | 28.8         | 760          | 25.5         | 708          | 22.5         | 1 110        | 27.4         | 1 613        | 32.4         |
| Agriculture                         | 133        | 19.9         | 112          | 10.7         | 277          | 8.5          | 247          | 7.5          | 241          | 8.1          | 231          | 7.4          | 437          | 10.8         | 601          | 12.1         |
| Mining                              | 115        | 17.3         | 199          | 19.1         | 619          | 19.0         | 687          | 20.7         | 519          | 17.4         | 474          | 15.1         | 673          | 16.6         | 871          | 17.5         |
| Energy                              | 6          | 0.9          | 7            | 0.6          | 552          | 16.9         | 19           | 0.6          | 0            | 0.0          | 0            | 0.0          | 0            | 0.0          | 140          | 2.8          |
| Manufactures                        | 411        | 61.6         | 725          | 69.5         | 1 813        | 55.5         | 2 359        | 71.2         | 2 160        | 72.6         | 2 427        | 77.5         | 2 938        | 72.6         | 3 362        | 67.6         |
| Traditional                         | 228        | 34.3         | 409          | 39.2         | 697          | 21.3         | 1 003        | 30.3         | 844          | 28.4         | 1 179        | 37.6         | 1 505        | 37.2         | 1 609        | 32.3         |
| Food, beverages and tobacco         | 224        | 33.7         | 403          | 38.6         | 310          | 9.5          | 515          | 15.5         | 440          | 14.8         | 752          | 24.0         | 1 011        | 25.0         | 1 024        | 20.6         |
| Other                               | 4          | 0.6          | 6            | 0.6          | 387          | 11.9         | 488          | 14.7         | 404          | 13.6         | 427          | 13.6         | 494          | 12.2         | 585          | 11.8         |
| Subject to large economies of scale | 182        | 27.2         | 314          | 30.1         | 1 051        | 32.2         | 1 318        | 39.8         | 1 270        | 42.7         | 1 205        | 38.4         | 1 383        | 34.2         | 1 702        | 34.2         |
| Durables                            | 0          | 0.0          | 0            | 0.0          | 21           | 0.6          | 7            | 0.2          | 8            | 0.3          | 8            | 0.3          | 8            | 0.2          | 5            | 0.1          |
| Disseminators of technical progress | 1          | 0.1          | 2            | 0.2          | 44           | 1.3          | 31           | 0.9          | 38           | 1.3          | 36           | 1.1          | 41           | 1.0          | 47           | 0.9          |
| Other                               | 1          | 0.2          | 1            | 0.1          | 4            | 0.1          | 1            | 0.0          | 56           | 1.9          | 1            | 0.0          | 1            | 0.0          | 2            | 0.0          |
| <b>Total</b>                        | <b>666</b> | <b>100.0</b> | <b>1 044</b> | <b>100.0</b> | <b>3 266</b> | <b>100.0</b> | <b>3 313</b> | <b>100.0</b> | <b>2 976</b> | <b>100.0</b> | <b>3 134</b> | <b>100.0</b> | <b>4 048</b> | <b>100.0</b> | <b>4 977</b> | <b>100.0</b> |
| <b>Imports</b>                      |            |              |              |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Commodities                         | 84         | 11.6         | 86           | 13.9         | 320          | 12.4         | 407          | 15.4         | 492          | 13.8         | 551          | 13.0         | 621          | 11.0         | 896          | 11.8         |
| Agriculture                         | 79         | 11.0         | 82           | 13.2         | 281          | 10.9         | 241          | 9.1          | 284          | 8.0          | 367          | 8.7          | 438          | 7.8          | 497          | 6.6          |
| Mining                              | 3          | 0.5          | 2            | 0.4          | 15           | 0.6          | 7            | 0.3          | 8            | 0.2          | 10           | 0.2          | 14           | 0.3          | 26           | 0.3          |
| Energy                              | 1          | 0.2          | 2            | 0.3          | 24           | 0.9          | 159          | 6.1          | 200          | 5.6          | 174          | 4.1          | 169          | 3.0          | 373          | 4.9          |
| Manufactures                        | 633        | 88.1         | 535          | 86.0         | 2 234        | 86.8         | 2 227        | 84.5         | 3 062        | 86.1         | 3 879        | 87.0         | 5 005        | 89.0         | 6 688        | 88.2         |
| Traditional                         | 140        | 19.5         | 112          | 18.0         | 400          | 15.6         | 529          | 20.1         | 702          | 19.7         | 867          | 20.5         | 1 142        | 20.3         | 1 410        | 18.6         |
| Food, beverages and tobacco         | 46         | 6.4          | 42           | 6.7          | 223          | 8.7          | 366          | 13.9         | 401          | 11.3         | 467          | 11.0         | 522          | 9.3          | 547          | 7.2          |
| Other                               | 94         | 13.1         | 70           | 11.3         | 177          | 6.9          | 163          | 6.2          | 300          | 8.5          | 400          | 9.5          | 621          | 11.0         | 863          | 11.4         |
| Subject to large economies of scale | 171        | 23.8         | 177          | 28.5         | 719          | 27.9         | 746          | 28.3         | 874          | 24.6         | 1 098        | 25.9         | 1 408        | 25.0         | 1 917        | 25.3         |
| Durables                            | 107        | 14.9         | 57           | 9.1          | 290          | 11.3         | 186          | 7.1          | 627          | 17.6         | 534          | 12.6         | 918          | 16.3         | 1 176        | 15.5         |
| Disseminators of technical progress | 215        | 30.0         | 189          | 30.4         | 825          | 32.1         | 765          | 29.1         | 859          | 24.2         | 1 181        | 27.9         | 1 537        | 27.3         | 2 185        | 28.8         |
| Other                               | 2          | 0.2          | 1            | 0.1          | 19           | 0.7          | 0            | 0.0          | 1            | 0.0          | 0            | 0.0          | 0            | 0.0          | 1            | 0.0          |
| <b>Total</b>                        | <b>719</b> | <b>100.0</b> | <b>622</b>   | <b>100.0</b> | <b>2 573</b> | <b>100.0</b> | <b>2 634</b> | <b>100.0</b> | <b>3 555</b> | <b>100.0</b> | <b>4 231</b> | <b>100.0</b> | <b>5 626</b> | <b>100.0</b> | <b>7 584</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.



Table D.21.b  
PERU: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 14.4   | 20.8          | 12.3  | 28.7           | 12.6 | 11.3  | 1 613         |
| Agriculture                         | 5.0    | 32.9          | 8.7   | 42.2           | 5.4  | 5.7   | 601           |
| Mining                              | 23.1   | 0.8           | 16.7  | 23.4           | 19.6 | 16.4  | 871           |
| Energy                              | 0.0    | 93.3          | 0.0   | 3.2            | 0.0  | 3.5   | 140           |
| Manufactures                        | 21.1   | 17.6          | 7.7   | 27.3           | 20.3 | 6.0   | 3 362         |
| Traditional                         | 13.2   | 20.7          | 4.7   | 26.4           | 24.8 | 10.2  | 1 609         |
| Food, beverages and tobacco         | 9.7    | 5.0           | 5.2   | 28.7           | 37.4 | 14.1  | 1 024         |
| Other                               | 19.4   | 48.3          | 3.8   | 22.4           | 2.6  | 3.5   | 585           |
| Subject to large economies of scale | 27.3   | 14.6          | 10.7  | 28.8           | 16.6 | 2.1   | 1 702         |
| Durables                            | 68.1   | 19.7          | 4.0   | 6.9            | 0.5  | 0.8   | 5             |
| Disseminators of technical progress | 65.2   | 19.2          | 0.2   | 7.7            | 1.0  | 6.7   | 47            |
| Other                               | 26.0   | 54.0          | 0.2   | 18.1           | 0.1  | 1.6   | 2             |
| Total                               | 18.9   | 18.7          | 9.2   | 27.7           | 17.8 | 7.7   | 4 977         |

Source: ECLAC, on the basis of official figures.

Table D.21.c  
PERU: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|-------|
| Commodities                         | 24.6   | 36.2          | 43.5  | 33.5           | 23.0 | 47.3  | 32.4  |
| Agriculture                         | 3.2    | 21.3          | 11.5  | 18.4           | 3.7  | 8.9   | 12.1  |
| Mining                              | 21.3   | 0.7           | 32.0  | 14.8           | 19.3 | 37.0  | 17.5  |
| Energy                              | 0.0    | 14.1          | 0.0   | 0.3            | 0.0  | 1.3   | 2.8   |
| Manufactures                        | 75.4   | 63.7          | 56.5  | 66.5           | 77.0 | 52.7  | 67.6  |
| Traditional                         | 22.5   | 35.9          | 16.6  | 30.8           | 45.0 | 42.7  | 32.3  |
| Food, beverages and tobacco         | 10.5   | 5.5           | 11.7  | 21.3           | 43.3 | 37.4  | 20.6  |
| Other                               | 12.0   | 30.4          | 4.9   | 9.5            | 1.7  | 5.3   | 11.8  |
| Subject to large economies of scale | 49.3   | 26.7          | 39.9  | 35.5           | 32.0 | 9.2   | 34.2  |
| Durables                            | 0.4    | 0.1           | 0.0   | 0.0            | 0.0  | 0.0   | 0.1   |
| Disseminators of technical progress | 3.2    | 1.0           | 0.0   | 0.3            | 0.1  | 0.8   | 0.9   |
| Other                               | 0.0    | 0.1           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Total (value)                       | 94.2   | 928           | 455   | 1 381          | 885  | 385   | 4 977 |

Source: ECLAC, on the basis of official figures.

Table D.22.a  
 TRINIDAD AND TOBAGO: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
 (In millions of dollars and percentages)

|                                     | 1965       |              | 1970       |              | 1980         |              | 1990         |              | 1992         |              | 1993         |              | 1994         |              | 1995         |              |
|-------------------------------------|------------|--------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                                     | Value      | %            | Value      | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            |
| <b>Exports</b>                      |            |              |            |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Commodities                         | 34         | 8.6          | 49         | 10.3         | 1 669        | 40.9         | 784          | 37.7         | 495          | 26.5         | 416          | 25.0         | 402          | 20.6         | 472          | 19.1         |
| Agriculture                         | 2          | 0.4          | 10         | 2.0          | 15           | 0.4          | 13           | 0.6          | 11           | 0.6          | 16           | 1.0          | 15           | 0.8          | 17           | 0.7          |
| Mining                              | 3          | 0.7          | 2          | 0.4          | 2            | 0.0          | 8            | 0.4          | 1            | 0.1          | 1            | 0.1          | 0            | 0.0          | 1            | 0.0          |
| Energy                              | 30         | 7.6          | 38         | 7.8          | 1 653        | 40.5         | 764          | 36.7         | 483          | 25.9         | 399          | 24.0         | 387          | 19.8         | 454          | 18.4         |
| Manufactures                        | 357        | 90.2         | 431        | 89.4         | 2 405        | 59.0         | 1 294        | 62.2         | 1 372        | 73.4         | 1 245        | 74.9         | 1 177        | 60.2         | 1 523        | 61.7         |
| Traditional                         | 35         | 8.8          | 49         | 10.1         | 100          | 2.5          | 164          | 7.9          | 175          | 9.4          | 194          | 11.7         | 206          | 10.5         | 266          | 10.8         |
| Food, beverages and tobacco         | 30         | 7.7          | 33         | 6.9          | 69           | 1.7          | 100          | 4.8          | 104          | 5.6          | 112          | 6.8          | 114          | 5.9          | 154          | 6.3          |
| Other                               | 4          | 1.1          | 16         | 3.2          | 31           | 0.8          | 64           | 3.1          | 71           | 3.8          | 81           | 4.9          | 91           | 4.7          | 112          | 4.5          |
| Subject to large economies of scale | 322        | 81.4         | 376        | 78.0         | 2 279        | 55.9         | 1 084        | 52.1         | 1 164        | 62.3         | 995          | 59.9         | 935          | 47.8         | 1 189        | 48.2         |
| Durables                            | 0          | 0.0          | 1          | 0.2          | 9            | 0.2          | 7            | 0.4          | 8            | 0.4          | 11           | 0.7          | 5            | 0.3          | 4            | 0.2          |
| Disseminators of technical progress | 0          | 0.1          | 5          | 1.1          | 16           | 0.4          | 38           | 1.8          | 24           | 1.3          | 45           | 2.7          | 32           | 1.6          | 64           | 2.6          |
| Other                               | 4          | 1.1          | 1          | 0.3          | 3            | 0.1          | 2            | 0.1          | 2            | 0.1          | 2            | 0.1          | 375          | 19.2         | 472          | 19.1         |
| <b>Total</b>                        | <b>398</b> | <b>100.0</b> | <b>482</b> | <b>100.0</b> | <b>4 077</b> | <b>100.0</b> | <b>2 080</b> | <b>100.0</b> | <b>1 869</b> | <b>100.0</b> | <b>1 682</b> | <b>100.0</b> | <b>1 954</b> | <b>100.0</b> | <b>2 467</b> | <b>100.0</b> |
| <b>Imports</b>                      |            |              |            |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Commodities                         | 244        | 51.2         | 302        | 55.7         | 1 244        | 39.1         | 288          | 22.9         | 277          | 19.3         | 349          | 23.9         | 148          | 13.1         | 177          | 10.3         |
| Agriculture                         | 12         | 2.5          | 19         | 3.5          | 108          | 3.4          | 111          | 8.8          | 116          | 8.1          | 102          | 6.9          | 88           | 7.7          | 103          | 6.0          |
| Mining                              | 2          | 0.4          | 1          | 0.3          | 11           | 0.4          | 57           | 4.5          | 43           | 3.0          | 21           | 1.4          | 59           | 5.2          | 73           | 4.2          |
| Energy                              | 231        | 48.3         | 282        | 51.8         | 1 124        | 35.4         | 120          | 9.5          | 118          | 8.3          | 227          | 15.5         | 1            | 0.1          | 2            | 0.1          |
| Manufactures                        | 210        | 44.0         | 237        | 43.6         | 1 928        | 60.7         | 969          | 76.8         | 1 149        | 80.0         | 1 110        | 75.9         | 716          | 63.2         | 1 159        | 67.3         |
| Traditional                         | 93         | 19.4         | 103        | 18.9         | 638          | 20.1         | 322          | 25.5         | 362          | 25.2         | 321          | 22.0         | 246          | 21.7         | 311          | 18.0         |
| Food, beverages and tobacco         | 39         | 8.3          | 42         | 7.8          | 239          | 7.5          | 135          | 10.7         | 138          | 9.6          | 126          | 8.6          | 93           | 8.2          | 124          | 7.2          |
| Other                               | 53         | 11.2         | 60         | 11.1         | 399          | 12.6         | 187          | 14.8         | 223          | 15.6         | 195          | 13.3         | 153          | 13.5         | 186          | 10.8         |
| Subject to large economies of scale | 44         | 9.2          | 55         | 10.2         | 432          | 13.6         | 281          | 22.2         | 294          | 20.5         | 245          | 16.8         | 126          | 11.1         | 200          | 11.6         |
| Durables                            | 19         | 4.0          | 21         | 3.9          | 284          | 8.9          | 38           | 3.0          | 113          | 7.9          | 120          | 8.2          | 59           | 5.2          | 129          | 7.5          |
| Disseminators of technical progress | 54         | 11.4         | 58         | 10.7         | 575          | 18.1         | 328          | 26.0         | 380          | 26.5         | 423          | 28.9         | 285          | 25.1         | 520          | 30.2         |
| Other                               | 23         | 4.7          | 4          | 0.7          | 6            | 0.2          | 4            | 0.3          | 10           | 0.7          | 4            | 0.3          | 269          | 23.8         | 387          | 22.4         |
| <b>Total</b>                        | <b>477</b> | <b>100.0</b> | <b>543</b> | <b>100.0</b> | <b>3 178</b> | <b>100.0</b> | <b>1 262</b> | <b>100.0</b> | <b>1 436</b> | <b>100.0</b> | <b>1 463</b> | <b>100.0</b> | <b>1 133</b> | <b>100.0</b> | <b>1 723</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.

Table D.22.b  
**TRINIDAD AND TOBAGO: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995**  
*(In percentages and millions of dollars)*

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 10.4   | 86.7          | 0.1   | 0.6            | 0.0  | 2.3   | 472           |
| Agriculture                         | 26.0   | 41.6          | 1.8   | 6.9            | 0.0  | 23.7  | 17            |
| Mining                              | 92.1   | 5.5           | 0.0   | 0.0            | 0.0  | 2.3   | 1             |
| Energy                              | 9.7    | 88.4          | 0.0   | 0.3            | 0.0  | 1.5   | 454           |
| Manufactures                        | 44.2   | 32.7          | 0.0   | 8.4            | 0.5  | 14.2  | 1 523         |
| Traditional                         | 63.2   | 8.5           | 0.0   | 16.6           | 0.7  | 10.9  | 266           |
| Food, beverages and tobacco         | 53.8   | 7.5           | 0.0   | 28.0           | 0.6  | 10.0  | 154           |
| Other                               | 76.3   | 9.8           | 0.0   | 0.9            | 0.9  | 12.1  | 112           |
| Subject to large economies of scale | 40.3   | 38.6          | 0.0   | 5.5            | 0.4  | 15.2  | 1 189         |
| Durables                            | 57.8   | 10.3          | 0.8   | 5.1            | 0.5  | 25.4  | 4             |
| Disseminators of technical progress | 35.4   | 26.7          | 0.0   | 28.5           | 0.6  | 8.8   | 64            |
| Other                               | 26.6   | 32.0          | 0.0   | 25.2           | 1.5  | 14.8  | 472           |
| Total                               | 34.4   | 42.9          | 0.0   | 10.1           | 0.6  | 12.0  | 2 467         |

Source: ECLAC, on the basis of official figures.

Table D.22.c  
**TRINIDAD AND TOBAGO: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995**  
*(In percentages and millions of dollars)*

|                                     | Región | United States | Japan | European Union | Asia | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|-------|
| Commodities                         | 5.8    | 38.6          | 47.3  | 1.0            | 0.0  | 3.6   | 19.1  |
| Agriculture                         | 0.5    | 0.7           | 47.3  | 0.5            | 0.0  | 1.4   | 0.7   |
| Mining                              | 0.1    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Energy                              | 5.2    | 37.9          | 0.0   | 0.6            | 0.0  | 2.3   | 18.4  |
| Manufactures                        | 79.4   | 47.1          | 52.1  | 51.4           | 49.5 | 72.9  | 61.7  |
| Traditional                         | 19.9   | 2.1           | 7.3   | 17.7           | 13.8 | 9.8   | 10.8  |
| Food, beverages and tobacco         | 9.8    | 1.1           | 7.2   | 17.3           | 6.5  | 5.2   | 6.3   |
| Other                               | 10.1   | 1.0           | 0.1   | 0.4            | 7.3  | 4.6   | 4.5   |
| Subject to large economies of scale | 56.6   | 43.3          | 38.5  | 26.3           | 32.9 | 60.8  | 48.2  |
| Durables                            | 0.3    | 0.0           | 5.2   | 0.1            | 0.1  | 0.4   | 0.2   |
| Disseminators of technical progress | 2.7    | 1.6           | 1.1   | 7.3            | 2.6  | 1.9   | 2.6   |
| Other                               | 14.8   | 14.3          | 0.5   | 47.6           | 50.5 | 23.5  | 19.1  |
| Total (value)                       | 848    | 1 059         | 1     | 250            | 14   | 296   | 2 467 |

Source: ECLAC, on the basis of official figures.

Table D.23.a

URUGUAY: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965       |              | 1970       |              | 1980        |              | 1982        |              | 1983        |              | 1984        |              | 1995        |              |
|-------------------------------------|------------|--------------|------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|
|                                     | Value      | %            | Value      | %            | Value       | %            | Value       | %            | Value       | %            | Value       | %            | Value       | %            |
| <b>Exports</b>                      |            |              |            |              |             |              |             |              |             |              |             |              |             |              |
| Commodities                         | 23         | 11.9         | 31         | 13.4         | 239         | 22.6         | 305         | 18.0         | 277         | 17.3         | 313         | 16.3         | 396         | 18.8         |
| Agriculture                         | 22         | 11.7         | 29         | 12.6         | 232         | 21.9         | 301         | 17.8         | 274         | 17.1         | 309         | 16.1         | 391         | 18.6         |
| Mining                              | 0          | 0.2          | 2          | 0.8          | 8           | 0.7          | 3           | 0.2          | 3           | 0.2          | 4           | 0.2          | 4           | 0.2          |
| Energy                              | 0          | 0.0          | 0          | 0.0          | 0           | 0.0          | 0           | 0.0          | 0           | 0.0          | 0           | 0.0          | 0           | 0.0          |
| Manufactures                        | 74         | 38.6         | 153        | 65.7         | 817         | 77.1         | 1387        | 81.8         | 1321        | 82.4         | 1599        | 83.4         | 1700        | 80.9         |
| Traditional                         | 73         | 38.3         | 144        | 61.8         | 687         | 64.9         | 1166        | 68.7         | 1048        | 65.4         | 1213        | 63.2         | 1365        | 65.0         |
| Food, beverages and tobacco         | 66         | 34.7         | 107        | 45.8         | 321         | 30.3         | 518         | 30.6         | 458         | 28.6         | 574         | 29.9         | 634         | 30.2         |
| Other                               | 7          | 3.5          | 37         | 15.9         | 366         | 34.6         | 647         | 38.2         | 590         | 36.8         | 639         | 33.3         | 731         | 34.8         |
| Subject to large economies of scale | 1          | 0.4          | 7          | 3.1          | 82          | 7.8          | 177         | 10.4         | 127         | 7.9          | 143         | 7.5          | 181         | 8.6          |
| Durables                            | 0          | 0.0          | 0          | 0.1          | 27          | 2.6          | 23          | 1.4          | 114         | 7.1          | 203         | 10.6         | 102         | 4.8          |
| Disseminators of technical progress | 0          | 0.0          | 2          | 0.8          | 20          | 1.9          | 21          | 1.2          | 31          | 2.0          | 40          | 2.1          | 53          | 2.5          |
| Other                               | 95         | 49.5         | 49         | 20.9         | 3           | 0.3          | 4           | 0.3          | 6           | 0.3          | 6           | 0.3          | 6           | 0.3          |
| <b>Total</b>                        | <b>191</b> | <b>100.0</b> | <b>233</b> | <b>100.0</b> | <b>1059</b> | <b>100.0</b> | <b>1696</b> | <b>100.0</b> | <b>1603</b> | <b>100.0</b> | <b>1918</b> | <b>100.0</b> | <b>2101</b> | <b>100.0</b> |
| <b>Imports</b>                      |            |              |            |              |             |              |             |              |             |              |             |              |             |              |
| Commodities                         | 32         | 21.4         | 56         | 24.2         | 557         | 33.7         | 300         | 21.2         | 161         | 6.9          | 195         | 7.2          | 371         | 13.0         |
| Agriculture                         | 11         | 7.5          | 25         | 10.9         | 117         | 7.1          | 86          | 6.1          | 112         | 4.8          | 169         | 6.2          | 175         | 6.1          |
| Mining                              | 1          | 0.9          | 2          | 1.0          | 17          | 1.0          | 12          | 0.8          | 9           | 0.4          | 11          | 0.4          | 8           | 0.3          |
| Energy                              | 20         | 13.0         | 28         | 12.2         | 423         | 25.6         | 202         | 14.3         | 40          | 1.7          | 15          | 0.6          | 188         | 6.6          |
| Manufactures                        | 98         | 65.1         | 174        | 74.9         | 1082        | 66.1         | 1114        | 78.8         | 2171        | 93.1         | 2512        | 92.8         | 2494        | 87.0         |
| Traditional                         | 22         | 14.7         | 27         | 11.4         | 178         | 10.8         | 198         | 14.0         | 518         | 22.2         | 629         | 23.2         | 675         | 23.5         |
| Food, beverages and tobacco         | 6          | 4.1          | 12         | 5.3          | 45          | 2.7          | 32          | 2.2          | 93          | 4.0          | 156         | 5.8          | 183         | 6.4          |
| Other                               | 16         | 10.6         | 14         | 6.1          | 133         | 8.0          | 167         | 11.8         | 425         | 18.2         | 473         | 17.5         | 492         | 17.2         |
| Subject to large economies of scale | 37         | 24.8         | 68         | 29.1         | 365         | 22.1         | 424         | 30.0         | 591         | 25.3         | 744         | 27.5         | 672         | 23.5         |
| Durables                            | 15         | 9.8          | 28         | 12.1         | 232         | 14.0         | 161         | 11.4         | 523         | 22.4         | 525         | 19.4         | 469         | 16.4         |
| Disseminators of technical progress | 24         | 15.7         | 52         | 22.3         | 317         | 19.2         | 331         | 23.4         | 539         | 23.1         | 613         | 22.6         | 678         | 23.7         |
| Other                               | 20         | 13.5         | 2          | 1.0          | 3           | 0.2          | 0           | 0.0          | 0           | 0.0          | 0           | 0.0          | 0           | 0.0          |
| <b>Total</b>                        | <b>150</b> | <b>100.0</b> | <b>233</b> | <b>100.0</b> | <b>1652</b> | <b>100.0</b> | <b>1415</b> | <b>100.0</b> | <b>2333</b> | <b>100.0</b> | <b>2707</b> | <b>100.0</b> | <b>2865</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.

Table D.23.b  
URUGUAY: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 45.9   | 5.6           | 2.0   | 28.0           | 6.3  | 12.1  | 396           |
| Agriculture                         | 45.9   | 5.7           | 1.5   | 28.3           | 6.4  | 12.3  | 391           |
| Mining                              | 49.8   | 0.0           | 45.6  | 1.7            | 0.8  | 2.0   | 4             |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0             |
| Manufactures                        | 51.6   | 5.9           | 0.6   | 11.3           | 26.3 | 4.2   | 1 700         |
| Traditional                         | 41.5   | 7.1           | 0.6   | 13.5           | 32.5 | 4.7   | 1 365         |
| Food, beverages and tobacco         | 48.1   | 2.1           | 0.5   | 4.5            | 40.5 | 4.4   | 634           |
| Other                               | 35.8   | 11.5          | 0.7   | 21.3           | 25.6 | 5.1   | 731           |
| Subject to large economies of scale | 96.2   | 0.1           | 0.4   | 1.4            | 1.1  | 0.8   | 181           |
| Durables                            | 94.0   | 1.8           | 0.3   | 1.4            | 0.9  | 1.7   | 102           |
| Disseminators of technical progress | 79.9   | 2.5           | 1.5   | 6.3            | 2.6  | 7.1   | 53            |
| Other                               | 34.8   | 6.3           | 0.1   | 4.7            | 22.3 | 31.7  | 6             |
| Total                               | 50.5   | 5.9           | 0.9   | 14.4           | 22.6 | 5.8   | 2 101         |

Source: ECLAC, on the basis of official figures.

Table D.23.c  
URUGUAY: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|-------|
| Commodities                         | 17.1   | 17.9          | 43.9  | 36.6           | 5.3  | 39.6  | 18.8  |
| Agriculture                         | 16.9   | 17.9          | 32.9  | 36.6           | 5.3  | 39.5  | 18.6  |
| Mining                              | 0.2    | 0.0           | 11.0  | 0.0            | 0.0  | 0.1   | 0.2   |
| Energy                              | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0   |
| Manufactures                        | 82.7   | 81.8          | 56.0  | 63.3           | 94.4 | 58.9  | 80.9  |
| Traditional                         | 53.3   | 79.1          | 46.0  | 60.9           | 93.5 | 53.3  | 65.0  |
| Food, beverages and tobacco         | 28.7   | 10.7          | 16.9  | 9.4            | 54.1 | 22.8  | 30.2  |
| Other                               | 24.6   | 68.4          | 29.1  | 51.5           | 39.4 | 30.5  | 34.8  |
| Subject to large economies of scale | 16.4   | 0.1           | 3.7   | 0.9            | 0.4  | 1.2   | 8.6   |
| Durables                            | 9.0    | 1.5           | 1.9   | 0.5            | 0.2  | 1.4   | 4.8   |
| Disseminators of technical progress | 4.0    | 1.1           | 4.4   | 1.1            | 0.3  | 3.1   | 2.5   |
| Other                               | 0.2    | 0.3           | 0.0   | 0.1            | 0.3  | 1.5   | 0.3   |
| Total (value)                       | 1 061  | 123           | 18    | 303            | 474  | 121   | 2 101 |

Source: ECLAC, on the basis of official figures.

Table D.24.a

VENEZUELA: STRUCTURE OF MERCHANDISE TRADE, BY CATEGORY, 1965-1995  
(In millions of dollars and percentages)

|                                     | 1965         |              | 1970         |              | 1980          |              | 1990          |              | 1992          |              | 1993          |              | 1994          |              | 1995          |              |
|-------------------------------------|--------------|--------------|--------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|
|                                     | Value        | %            | Value        | %            | Value         | %            | Value         | %            | Value         | %            | Value         | %            | Value         | %            | Value         | %            |
| <b>Exports</b>                      |              |              |              |              |               |              |               |              |               |              |               |              |               |              |               |              |
| Commodities                         | 2 084        | 71.3         | 2 227        | 69.7         | 12 829        | 66.5         | 15 002        | 83.2         | 7 677         | 54.0         | 7 673         | 51.1         | 8 477         | 51.8         | 8 875         | 47.2         |
| Agriculture                         | 25           | 0.9          | 46           | 1.4          | 52            | 0.3          | 226           | 1.3          | 166           | 1.2          | 207           | 1.4          | 212           | 1.3          | 170           | 0.9          |
| Mining                              | 135          | 4.7          | 178          | 5.6          | 347           | 1.8          | 329           | 1.8          | 234           | 1.8          | 17            | 0.1          | 144           | 0.9          | 11            | 0.1          |
| Energy                              | 1 904        | 65.8         | 2 003        | 62.7         | 12 430        | 64.4         | 14 446        | 80.1         | 7 278         | 51.2         | 7 449         | 49.6         | 8 121         | 49.6         | 8 694         | 46.2         |
| Manufactures                        | 829          | 28.7         | 986          | 30.2         | 6 462         | 33.5         | 3 030         | 16.8         | 6 547         | 48.0         | 7 337         | 48.8         | 7 900         | 48.2         | 9 939         | 52.8         |
| Traditional                         | 10           | 0.4          | 18           | 0.6          | 62            | 0.3          | 616           | 3.4          | 516           | 3.6          | 608           | 4.0          | 655           | 4.0          | 784           | 4.2          |
| Food, beverages and tobacco         | 6            | 0.2          | 7            | 0.2          | 24            | 0.1          | 176           | 1.0          | 211           | 1.5          | 234           | 1.6          | 270           | 1.6          | 372           | 2.0          |
| Other                               | 4            | 0.2          | 11           | 0.3          | 39            | 0.2          | 440           | 2.4          | 306           | 2.1          | 374           | 2.5          | 385           | 2.4          | 412           | 2.2          |
| Subject to large economies of scale | 812          | 28.1         | 934          | 29.2         | 6 324         | 32.8         | 2 059         | 11.4         | 5 789         | 40.7         | 6 266         | 41.7         | 6 685         | 40.8         | 8 564         | 45.5         |
| Durables                            | 0            | 0.0          | 1            | 0.0          | 39            | 0.2          | 108           | 0.6          | 134           | 0.9          | 332           | 2.2          | 427           | 2.6          | 450           | 2.4          |
| Disseminators of technical progress | 7            | 0.3          | 12           | 0.4          | 37            | 0.2          | 247           | 1.4          | 108           | 0.8          | 132           | 0.9          | 134           | 0.8          | 141           | 0.8          |
| Other                               | 0            | 0.0          | 4            | 0.1          | 1             | 0.0          | 4             | 0.0          | 0             | 0.0          | 13            | 0.1          | 0             | 0.0          | 0             | 0.0          |
| <b>Total</b>                        | <b>2 894</b> | <b>100.0</b> | <b>3 197</b> | <b>100.0</b> | <b>19 293</b> | <b>100.0</b> | <b>18 037</b> | <b>100.0</b> | <b>14 225</b> | <b>100.0</b> | <b>15 023</b> | <b>100.0</b> | <b>16 377</b> | <b>100.0</b> | <b>18 814</b> | <b>100.0</b> |
| <b>Imports</b>                      |              |              |              |              |               |              |               |              |               |              |               |              |               |              |               |              |
| Commodities                         | 118          | 8.3          | 133          | 8.1          | 845           | 7.9          | 538           | 8.2          | 738           | 5.8          | 750           | 6.7          | 602           | 7.5          | 899           | 8.3          |
| Agriculture                         | 108          | 7.5          | 110          | 6.7          | 712           | 6.7          | 386           | 5.8          | 586           | 4.5          | 604           | 5.4          | 524           | 6.5          | 789           | 7.3          |
| Mining                              | 6            | 0.4          | 8            | 0.5          | 53            | 0.5          | 135           | 2.0          | 123           | 1.0          | 122           | 1.1          | 67            | 0.8          | 91            | 0.8          |
| Energy                              | 5            | 0.3          | 15           | 0.9          | 80            | 0.7          | 17            | 0.3          | 48            | 0.4          | 23            | 0.2          | 10            | 0.1          | 19            | 0.2          |
| Manufactures                        | 1 296        | 90.7         | 1 489        | 90.8         | 9 817         | 92.0         | 6 056         | 91.8         | 11 926        | 94.1         | 10 513        | 93.3         | 7 432         | 92.5         | 9 891         | 91.7         |
| Traditional                         | 299          | 21.0         | 266          | 16.2         | 2 156         | 20.2         | 911           | 13.8         | 2 106         | 16.6         | 2 011         | 17.9         | 1 489         | 18.5         | 2 306         | 21.4         |
| Food, beverages and tobacco         | 86           | 6.0          | 71           | 4.3          | 827           | 7.8          | 315           | 4.8          | 662           | 5.2          | 648           | 5.7          | 511           | 6.4          | 749           | 6.9          |
| Other                               | 214          | 15.0         | 195          | 11.9         | 1 329         | 12.5         | 596           | 9.0          | 1 443         | 11.4         | 1 364         | 12.1         | 979           | 12.2         | 1 558         | 14.4         |
| Subject to large economies of scale | 305          | 21.4         | 391          | 23.9         | 2 662         | 24.9         | 2 057         | 31.2         | 2 774         | 21.9         | 2 324         | 20.6         | 1 953         | 24.3         | 3 040         | 28.2         |
| Durables                            | 217          | 15.2         | 235          | 14.3         | 1 576         | 14.8         | 571           | 8.7          | 2 410         | 19.0         | 2 090         | 18.5         | 1 212         | 15.1         | 1 389         | 12.9         |
| Disseminators of technical progress | 475          | 33.2         | 598          | 36.4         | 3 423         | 32.1         | 2 517         | 38.1         | 4 636         | 36.6         | 4 087         | 36.3         | 2 778         | 34.6         | 3 156         | 29.2         |
| Other                               | 15           | 1.0          | 18           | 1.1          | 7             | 0.1          | 6             | 0.1          | 4             | 0.0          | 4             | 0.0          | 3             | 0.0          | 2             | 0.0          |
| <b>Total</b>                        | <b>1 429</b> | <b>100.0</b> | <b>1 640</b> | <b>100.0</b> | <b>10 669</b> | <b>100.0</b> | <b>6 601</b>  | <b>100.0</b> | <b>12 688</b> | <b>100.0</b> | <b>11 266</b> | <b>100.0</b> | <b>8 037</b>  | <b>100.0</b> | <b>10 791</b> | <b>100.0</b> |

Source: ECLAC, on the basis of official figures.

Table D.24.b

VENEZUELA: DESTINATION MARKETS FOR MERCHANDISE EXPORTS, BY CATEGORY, 1995  
(In percentages and millions of dollars)

|                                     | Region | United States | Japan | European Union | Asia | Other | World (Value) |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|---------------|
| Commodities                         | 8.7    | 68.8          | 0.0   | 9.3            | 0.0  | 13.1  | 8 875         |
| Agriculture                         | 53.5   | 26.7          | 1.2   | 13.8           | 1.4  | 3.3   | 170           |
| Mining                              | 31.3   | 20.7          | 0.0   | 11.0           | 0.0  | 37.0  | 11            |
| Energy                              | 7.8    | 69.7          | 0.0   | 9.2            | 0.0  | 13.3  | 8 694         |
| Manufactures                        | 45.0   | 35.6          | 2.9   | 8.0            | 0.7  | 7.8   | 9 939         |
| Traditional                         | 64.2   | 12.6          | 0.2   | 8.3            | 0.2  | 14.6  | 784           |
| Food, beverages and tobacco         | 67.0   | 6.6           | 0.2   | 3.3            | 0.0  | 22.8  | 372           |
| Other                               | 61.6   | 18.0          | 0.2   | 12.7           | 0.3  | 7.3   | 412           |
| Subject to large economies of scale | 40.9   | 38.8          | 3.4   | 8.5            | 0.7  | 7.6   | 8 564         |
| Durables                            | 80.3   | 19.1          | 0.0   | 0.2            | 0.0  | 0.4   | 450           |
| Disseminators of technical progress | 70.4   | 22.2          | 0.0   | 1.3            | 0.9  | 5.2   | 141           |
| Other                               | 24.1   | 63.3          | 0.0   | 12.0           | 0.0  | 0.0   | 0             |
| Total                               | 27.9   | 51.3          | 1.6   | 8.6            | 0.4  | 10.3  | 18 814        |

Source: ECLAC, on the basis of official figures.

Table D.24.c

VENEZUELA: DISTRIBUTION OF MERCHANDISE EXPORTS, BY DESTINATION, 1995  
(In percentages and millions of dollars)

|                                     | Región | United States | Japan | European Union | Asia | Other | World  |
|-------------------------------------|--------|---------------|-------|----------------|------|-------|--------|
| Commodities                         | 14.8   | 63.3          | 0.7   | 50.8           | 3.4  | 60.0  | 47.2   |
| Agriculture                         | 1.7    | 0.5           | 0.7   | 1.4            | 3.4  | 0.3   | 0.9    |
| Mining                              | 0.1    | 0.0           | 0.0   | 0.1            | 0.0  | 0.2   | 0.1    |
| Energy                              | 12.9   | 62.8          | 0.0   | 49.3           | 0.0  | 59.5  | 46.2   |
| Manufactures                        | 85.2   | 36.7          | 99.3  | 49.2           | 96.6 | 40.0  | 52.8   |
| Traditional                         | 9.6    | 1.0           | 0.4   | 4.0            | 2.0  | 5.9   | 4.2    |
| Food, beverages and tobacco         | 4.8    | 0.3           | 0.2   | 0.8            | 0.1  | 4.4   | 2.0    |
| Other                               | 4.8    | 0.8           | 0.2   | 3.2            | 1.9  | 1.5   | 2.2    |
| Subject to large economies of scale | 66.9   | 34.4          | 98.8  | 45.1           | 92.8 | 33.7  | 45.5   |
| Durables                            | 6.9    | 0.9           | 0.1   | 0.0            | 0.0  | 0.1   | 2.4    |
| Disseminators of technical progress | 1.9    | 0.3           | 0.0   | 0.1            | 1.8  | 0.4   | 0.8    |
| Other                               | 0.0    | 0.0           | 0.0   | 0.0            | 0.0  | 0.0   | 0.0    |
| Total (value)                       | 5 241  | 9 646         | 293   | 1 622          | 67   | 1 945 | 18 814 |

Source: ECLAC, on the basis of official figures.