



LIMITED
CDCC/TPC/83/10
13 September 1983
ORIGINAL: ENGLISH

ECONOMIC COMMISSION FOR LATIN AMERICA Subregional Headquarters for the Caribbean CARIBBEAN DEVELOPMENT AND CO-OPERATION COMMITTEE Meeting on Trade Procedures in the Caribbean La Habana, Cuba 24-27 October 1983



PRELIMINARY DRAFT

NATIONAL TRADE OPERATIONS AND PROCEDURE GUIDE

(JAMAICA)



# **UNITED NATIONS**

ECONOMIC COMMISSION FOR LATIN AMERICA Office for the Caribbean

This preliminary version of the "National Trade Operations and Procedure Guide" is being distributed for comments and observations from the relevant authorities. A revised version of this Guide will be prepared once the observations regarding the contents of this preliminary version have been received.

DEADLINE: Comments should be received by this Office
by 10 September 1983.

#### JAMAICA

#### 1. IMPORT REGIME

## 1.1. Customs duty Policy

Jamaica is a member of the CARICOM and as such adheres to the Common Market provisions, (See Annex I). Jamaica is also a signatory to the Second Lomé Convention (See Annex II). The Jamaica Tariff System is based on the Customs Co-operation Council Nomenclature (CCCN). The tariff schedule has one column, the Common External Tariff (CET) of the Caribbean Community (CARICOM) Common Market. There is also a separate tariff schedule for duties applicable to imports from other CARICOM members.

Duties are determined using the exchange rate established for the product concerned.

#### 1.1.1. Import Tariffs

Most goods entering Jamaica are assessed on the <u>ad valorem</u> or <u>specific</u> rates of duty. Approximately 90 percent of dutiable imports are subject to <u>ad valorem</u> duties, usual rates are between 10 and 30 percent, but could reach 70 percent for cosmetics and ammunition.

The 1975 ban on the importation of many capital goods was rescinded in 1976 when a 15 percent duty was established for imported capital goods.

Certain classes of goods are allowed duty-free importation. These include essential goods; construction materials; raw materials and fuels used in export industries; some intermediary goods; and on certain goods imported by various private and public organizations.

Ad Valorem duty is a cif value, based on the Brussels Definition of Value, at the port of entry. Thus value "a duty of customs is chargeable on goods by reference to their value (the value of any imported goods shall be taken to be the normal price if would fetch at the time of entry into the state and sold in the open market). However, if goods are to be entered free but contains ad valorem goods in the same package, then the package is liable to the rate of duty of the ad valorem goods, and its value must, therefore, appear on the invoice.

Specific duties are levied on the net weight when goods are dutiable by weight. The net weight is determined by the weighing of the goods or by a calculation of tare allowances. The weight of the package may constitute

a dutiable weight in some instances as prescribed by the Jamaican customs law. Packaging and coverings which are not the usual or proper packges or coverings for the enclosed goods or are designated for the separate use, are deemed to be separate articles and duties are assessed accordingly.

Preferencial duties on the Commonwealth tariff has been eliminated from the Jamaica tariff schedule in 1976. The CARICOM preferencial import duty rates extend to other members of the CARICOM, except for a few "reserved" items. There is no "reverse preferences" to goods from European countries from ACP countries, but an equal most-favoured-nation treatment may be extended.

A <u>surtax</u> of either 10 or 20% is levied on most imports. The higher rate is applied to the importation of certain toiletries, perfume products, soaps, processed vegetables, cleansing and polishing preparations, certain explosive materials and certain textiles. Most other imports are levied 10%.

A consumption duty is imposed on most locally manufactured and imported goods of the same description. The duty varies between 2 1/2 to 5%. While some imports are levied this duty on specified weight unit, the clearance value of imports is the general measure for assessment of the consumption duty.

The "Consumption Duty(Additional Duties) Order 1976" establishes an additional consumption tax on goods imported for direct sale. The duty rate is 15% ad valorem, higher for certain jewelry made of precious metal and certain vessels. However, there are few exceptions from this duty and also some at lower rates.

A stamp duty of 10% is imposed on the total value of goods plus all customs and consumption duties. Government imports, certain basic food items, crude petroleum, fuel for utility companies, imports from CARICOM countries and most raw material are exempt from this stamp duty.

Most imported and locally produced manufactured items are subjected to a <u>Rental Sales Tax</u>. This tax may vary from 10% of clearance values on items

such as stoves, television sets and refrigerators to 52 or 57% on all motor vehicles except motor cycles, invalid carriages and tractors not wholly or mainly designed for roads. Electric and gas hot water heaters and air conditioners are assessed at 25% of its value.

#### 1.2. Trade Requirements

The import regulations of Jamaica include prohibition or strict control, state trading individual and open general licensing and specific licencing irrespective of origin.

Licences and permits are issued by the Trade Administrator on hehalf of the Ministry of Industry and Commerce. Jamaica maintains a restrictive and prohibited list of imports, which must be consulted before any importation takes place.

The Jamaican import control regulations make no provision for tolerances in quantity, value, or weight.

In 1977 the Jamaica State Trading Company was established for monitoring all imports into the country, through its various subsidiaries. However, most of its control has been restricted to purchases under commodity assistance programmes of foreign governments, and to bulk purchases.

#### - Currency exchange controls.

The Bank of Jamaica administers exchange controls in Jamaica. The Government of Jamaica has recently established a two-tier foreign exchange system. One being the official exchange market with a fixed exchange rate operated by the Bank of Jamaica, while the other is a parallel market with a floating rate drawing on foreign exchange from private sources operating through commercial banks (upon authorization of the Bank of Jamaica.)

Under this two-tier system, foreign exchange for most goods is only available in the parallel markets import of raw materials, spare parts and capital equipment financed with foreign exchange in the parallel market does not require import licenses. Timancing through the official exchange market is available for the importation of essential imports, including basic food stuffs and medicines. Foreign exchange from the Government for other imports will be allocated on a quota system with priority given to the import of materials for export-producing industries.

In the case where payment for imports has to be made with official exchange then such payments are subjected to prior registration with the Bank of Jamaica and also its special licencing requirements. This involves a deposition of a copy of the settlement invoice or any other evidence of such purchase and value, together with documentary evidence that such import goods are being shipped or about to be shipped. \_Specific exchange control approval is required for advance payments.

Requests for foreign exchange must be accompanied by a deposit in Jamaican dollars equal to the value of the import. This deposit is held a 9% interst until foreign exchange is allocated.

Payment for invisibles also require prior approval of exchange control authorities.

### 1.2.1. Import permit or Licence

A small number of goods may be imported freely under an open general licence. All other imports require specific licences. Licences are not normally issued for items on the restricted or prohibited lists. However, in special cases where the local industries cannot supply the goods or an acceptable substitute, a licence would be issued. Most food and drink products are on the prohitited list, also on the list are most consumer goods, pharmaceuticals and capital goods.

Licences are somtimes issued by the Trade Administration for goods on the restricted lists only if these same goods originate in member countries of CARICOM.. Imports are subjected in principle to a global annual ceiling.

Imports which do not require specific licensing are closely monitored. Public sector imports are being considered on the basis of merit, with given government priorities. It is important that exporters to Jamaica ensure that the importer in Jamaica has a valid import licence and that the quantity and value (cif) of goods to be shipped do not exceed the amount authorized by the licence.

CARICOM goods are now subjected to specific import licensing under notice 49. Interim quotas are issued every six months. Whereas quotas for non-caricom goods can be used to obtain a licence for caricom goods, the reverse is not possible.

In order to protect the local garment industry a number of fabrics imports have been placed on the prohibited lists. This lists includes calico, denims, drapery fabrics, ginghams, and others, irrespective of quality or widths. However, licences are granted on a quota basis to import fabrics for trade purposes from caricom countries only.

The imports of fabrics for manufacturing purposes are permitted through licences granted on a nonquota basis for goods from any source other that South Africa.

Import permits are obtainable from the Minister of Health or the Drug and Poisons Control Board for the importation of pharmaceuticals, drugs and poisons. The importation of agricultural products and animals require permits from the Minister of Agriculture and Lands. The Collector General of Customs is responsible for the issuing of permits to import certain types of machinery, fierarms, ammunition and other specified commodities.

## 1.2.1. <u>Import permits or licences</u>

Import permits are required from the Minister of Health or the Drugs and Poisons Control Board for the importation of pharmaceuticals drug and poisons.

All agricultural products and animal imports require permits from the Minister of Agriculture and Lands.

Arms and ammunition imports require permits from the collector general of customs. Whilst the Director of Medical Services controls the importation of yellow-fever vaccine.

Special regulations apply to cotton lint and lintors and similar products.

The import, manufacture, sale and use of pesticides is regulated by Act. No. 6 of March 18, 1975.

## 1.2.2. Invoices

#### (i) Commercial invoice:

The commercial invoice for the Caribbean Common Market is used:
(see Annex I .). Alternatively the ECE format invoice may be used.

All imports under general import licences must contain a declaration of origin on the commercial invoice.

The invoice must contain a very careful description of goods and all details necessary to arrive at the cif value. When a cif quotation is not made, then it becomes necessary that the invoice should contain such particulars as will indicate clearly that all charges are included in the value for the duty. All discounts must be listed and explained on the invoice. The invoice should be made available in at least five forms. However, an additional copy may be required for cetain goods for licensing or exchange control purposes.

### (ii) Consular invoice

Not required

## (iii) ProForma Invoice

May be requested by the importer to substantiate licence application or as the first step in negotiating an import contract.

## (iv) Invoice of goods shipped (or packing list).

Nat a m andatory document, however, use of this list will greatly facilitate the clearance of goods.

## 1.2.3. Bill of Lading (or Airway Bill)

There are no special regulations specifying the fom or number of hills of lading required for any particular shipment. "To order" bills are premitted. All information given in the bill of lading (or airway bill) should correspond with that shown on invoices and packages. When Consolidated bills of lading covering items sent for collection, the collecting bank should be authorized to release such bills of lading to the exporter's agent or representative without responsibility.

All customs entries and shipping bills must show quantities in the metric system.

All cargo shipments require airway bills (in lieu) of bills of lading) with the number of copies issued based on requirements of the importer and of the airline used. IATA or TCAO rules may also require documents covering shipments of dangerous and restricted goods.

Many types of merchandise require authorization to import which the addressee must obtain from the Trade Administration. Mailers should assure themselves that the addressee has such a permit or can obtain one if needed.

Articles prohibited or restricted as parcel post are prohibited or restricted in the postal invoice mail. Lighters containing butane gas are prohibited in Jamaica.

Mail and Parcel Post shipments require postal documentation (customs Declarations. Form 2966-A) inside the package or airway bill for shipments exceeding US\$120.00. In other cases a green customs label Cl, Form 0976, "Authority for Customs to open International Mail" must

be completed and placed by the sender on the address side of each letter or package containing dutiable merchandise, each package of dutiable prints, and each small package. Dutiable merchandise is permitted in the letterpost mails of Jamaica subject to the maximum weight and size permitted.  $\frac{3}{}$  It is optional to seal packages.

#### 1.2.4. Certificates

#### - of origin

Shipments of CARICOM origin should be covered by a certificate (see annex 1, section 1), to be given special common market treatment.

In the case of other countries, no origin certificates is required for shipments from the U.S. Nevertheless, from time to time a certificate of origin may be requested by the importer/bank/letter of credit claus. When requested, the general forms should be used with the data given in it corresponding with data in other documents. A responsible member of the expartry firm should sign it and it should be certified by a Chamber of Commerce. The number of copies to be issuied should be based on the importer's instruction.—

#### - of insurance

Normal commercial practice prevail. Importer's and/or insurance company's instructions should be followed.

#### - Special certificates

Special certificates may be requested by customs and/or importer dependant on the nature of the goods being shipped or due to a request by the importer/bank letter of credit clause(e.g.sanitary, veteninary, free of sale etc.,)

Sanitary certificates are required for all fruits and vegetables except dried fruits and vegetables, grains and seeds. This certificate must state that the produce is home-grown, fresh, clean and free from disease and pests.

In the case of irish potatoes, must state specifically that the potatoes are not affected by wart disease (Synchyclium endobioticum) or ring rot (Corynebacterium Sepedonicum).

The importation of flour require a <u>flour mill certificate</u>, stating that the flour has been enriched with the minimum of the following in milligrams per pound: thiamine - 2.0; roboflavin - 1.2; niacin - 1.6; and iron - 13.

A <u>certificate of disinfection</u> must accompany shipments of second hand clothing and footwear.

### 1.2.5. Technical Specifications

For most industries, compliance with the U.S or British technical standards are acceptable. Local standards are being developed.

Electric current is AC 50 cycles 110/220 volts 1,3 phases, 2,3,4 wires.

There is in effect an Act of Parliament which makes both the imperial and metric units of measure legal in Jamaica. The Bill provides for enforcement by the Jamaica Bureau of Standards.

As of January 1, 1977, the Statistical Unit for classification of the Jamaican Customs Tariff was metricated. Now, all customs entries and shipping bills must show quantities according to the metric system.

Specifications have been published by the Bureau of Standards for labelling thread and panty hase.

#### 1.2.6. Advertising Material

Printed advertising matter is admitted free of customs duty.

Jamaica is a signatory to the International Convention to facilitate the Importation of Commercial Samples and Advertising Matter.

### 1.2.7. Labelling

Most imports into Jamaica are not subjected to special labelling regulations. Drugs of any kind are prohibited unless the formula or composition is planily written on the container.

An indication of ingredients and quantity of each ingredient contained in the preparation is required.

Most garments require labelling in conformity with specifications and standars set out by the Jamaica Bureau of Standards (with the BJS mark). Thread labels are now required to show name of manufacture or registered trademark which identifies the manufacturer; name of country of manufacturer; type; ply and size. Sizes must be marked on panty hose packages.

A special regulations govern the labelling of processed foods. Information should not be misleading or deceptive and should be in English. Labelling, on the main display panel, should show the name of the food, brand name, registered trademark, country of origin, name and business address of the processor, manufacturer, packing importer or distributor.

The Process Food Law, 1955 require grades for certain processed foods, as well as, instructions for the storage, handling, or preparation of such foods.

The label must also show net contents where applicable in easily legible, bold face and separate form. The net contents of liquids must be indicated by volume; solids by weight or number.

Exports to Jamaica should ascertain whether or not Jamaica is currently adhering to the United Nations recommendation for the labelling and packaging of hazardous and/or restricted material in a standardized manner and style  $\frac{1}{}$  and of is, how to conform in order that these goods will be imported.

In 1965 the Intergovernmental Maritime Consultant Organization (IMCO now IMO) adopted the Internation Dangerous Goods Code, which includes the UN labelling system. It is now adhered to, partially or totally, by more that 30 countries. If goods are going by air, IATA and/or ICAO regulatives regarding packing, labelling and documentation must be met. For goods going by boat, the latest IMO requirement usually have to meet at the request of the shipper.

## 1.2.8. Brands or Trade marks

They must register with the Jamaica Bureau of Standards, in order to be legally recognized in the country either for quality property or copyrights purposes.

## 1.2.9. Packing and Marking

Packages should be thightly secured and waterproofed. When goods are dutiable by weight, the duty is usually levied on the net weight so that the method of packing is not a factor when payment of duty is necessary. If free and ad valorem goods are included in the same package the package is liable to the ad valorem duty rate, and its value must be shown on the invoice.

In the case of hazardous and/or restricted materials, it should be ascertained whether Jamaica is currently adhering to the UN recommendations on marking and packing (see footnote 1).

There are no stipulations regarding the marking of packages, except for processed foods. Common shipping practices may be followed. All labelling requirements for processed foods must be shown on the package or on one panel of any package in which containers of processed foods are shipped. The package must also bear a declaration stating how many such containers it contains and the net contents of each.

### 1.3 Fines and Penalties

Regulations require goods for consumption to be cleared through customs within 14 days after the arrival of the vessel. Failure to comply with such requirements will result in the goods being stored in a warehouse, subject to storage and other charges. After a period of three months, such goods may be sold at a public auction. Parcel post goods would be returned to thesender if not claimed within one month.

Fines and penalties are assessed for violations of custom laws and regulations. In addition Law 1 of 1959 provides for the importation of additional or countervailing duties when goods have been dumped or subsidized.

Severe fines/penalties are imposed on the non declaration by travellers of arms and ammunition, under the firearms Act of 1967, penalties may be imposed if goods, subject to licensing are imported without the importer first obtaining the covering licence.

## 1.4. Specimens, Samples

Jamaica is a signatory to the International Convention to facilitate the importation of commercial samples and advertising material.

Patterns and samples of no commercial value imported for trade purposes and not for general distribution are duty free. Samples of commercial value may be entered upon deposit of the duty or a bond. However, this is refunded or cancelled upon reexportation, within six (6) months.

#### 1.5. Shipping Restrictions

Trade with South Africa is prohibited

#### 1.6. Distribution Channels

Other than the case of government procurement, when the purchasing is done directly by a ministry or government agency, distribution of importered goods are done by traders who generally have their own distribution channels.

In 1977 the Jamaica State Trading Corporation was set up to control the importing of all goods into Jamaica. A number of operating subsidiaries were set up to monitor specific commodities. All basic foodstuffs are controlled by Jamaica Nutrition Holdings; Jamaica Building Materials Ltd., controls imports of construction materials;

Medical Imports Ltd., responsible for medical supplies and the Jamaica Pharmaceutical and Equipment Ltd., controls the imports of pharmaceutical products.

#### 1.6.1. Agents or Representatives

All commercial travellers need visas and a valid passport. Applications for business trips must be sent for approval at least 14 days prior to visit. The Aliens General (Amendments) Directions Law of 1963" debars foreigners from operating without work permits. However, commercial travellers may operate through a local agency, which must be licensed as a Commission Agent.

#### EXPORT REGIME

### 2.1 . Export Procedures

Any company or legal person in the country which makes export sales payable in foreign currency, is subjected to the <u>currency exchange controls</u> which require the compulsory surrender of foreign currency to the Central Bank.

For exports to members of the CARICOM member countries, see annex I, section 2. For exports to the EEC, subject to the second Lome Convention, see annex II, section 3.

All export documents must have a reference number on the certificate of origin, on presentation to the Jamaica National Export Corporation; in order to identify each shipment and must also be quoted on the invoice.

All Caricom Invoice must be numbered, and also quoted on the certificate of origin under the section number and date of invoice.

There are a number of points which must be strictly adhered to when completing the Caricom Certificate of origin.

- when completing the section "Origin Criterion" only the first four digits of the tariff number should be used e.g. "X" 62.02 not 62.02.91

- Each item entered under the column for description of goods, there should be numeration made under the first column "item Number". not the BTN (CCCM) not the SITC number.
- Correction fluid (liquid paper) should not be used on the document. Errors should be crossed out and initialled or the document typed over.
- Documentation must be presented for certification at least 24 hours prior to shipment.
- All unused space on the Invoice and the certificate of origin should be cancelled, by drawing a line after the last entry on the form.
- A breakdown of charges (indicating F.O.B) must be shown, where exports quote C.I.F. prices, on the invoice to be refunded by J.N.E.C.
- The name and status of the person authorized to sign the Caricom Invoice and Certificate of Origin must be typed in the appropriate section of both documents. The Jamaica Export Monitoring System (JEMS) is designed to simplify the documentation procedures for exporters.

### 2.2. Exports subject to special requirements

For exports of selected agricultural commodities, oils and fats, and cane sugar, to other members of CARICOM, see annex I. See also restrictions under the Second Lome Convention (annex 11, section 4) for trade with the EEC.

Exports of hazardous, dangerous or restricted goods may be subjected to the International Dangerous Goods Code.

#### 2.3. Export Incentives

As member of the CARICOM and ACP countries, incentives provided under the industrial and investment promotion scheme under these agreements are applicable in this country. / See annexes I and II. As part of the harmonization of the Caribbean Common Market, the main benefits which can be given to an exporter are exemption from income tax and relief from custom duties, over a stated number of years. The Common Market agreement sets out the maximum benefits which can be given under the scheme by

any signatory government in respect of an approved product. Incentives are provided where a significant contribution can be made to output, exports and employments.

Significant areas are in Manufacturing, Agriculture and Tourism.

#### 2.3.1. Direct Incentives

A wide range of industrial and non industrial incentives are available. Ranging from tax holidays, income tax relief on farm income to special rental or arrangements on factory space.

In general, the maximum number of years for which benefits may be granted varies with the percentage of local value added (section 2 (f) of annex I shows the method for measuring local value added contribution). For the award of benefits, enterprises are classified into three groups:

- Group 1. Enterprises whose local value added in respect of the approved products amounts to 50 percent or more of the value of the sales, ex factory, of the product;
- Group 11 Enterprises whose local value added in respect of the approved products amounts to 25 percent or more but less than 50 percent of the receipts from sales ex factory; and
- Group 111- Enterprises whose local value added in respect of the approved product amounts to at least 10 percent or more but less than 25 percent of the receipts from sales ex factory.

The following table show the maximum number of years for which any MDC government in CARICOM may grant relief from income tax and customs duties.

TABLE 1

#### MAXIMUM PERIOD OF TAX CONCESSION ELIGIBILITY

Enterprise Group	Maximum Number of Years
I	15
II	12
III	10

The scheme permits highly capital intensive projects irrespective of their local value added to be granted tax holidays and customs relief up to the maximum permissible. The qualifications for such treatment are that the project must involve a capital investment of no less than EC\$25 million.

Enterprises whose entire production of the approved product is sold to countries outside the CARICOM, referred to as enclave industries, have been made eligible for tax holidays and customs relief, without a reference to the quantity of their local value added. This is due mainly to their estimated large employment contribution.

The Common Market Agreement does not prohibit the granting of duty free treatment of imports of raw materials to enclave enterprises after their tax holiday period has expired. It has been the general policy of all member countries of CARICOM to allow such enterprises this concession without limitations.

#### (a) Dividends tax exemption

.

Approved enterprises are granted exemption of income tax on the profits of the approved products. Equally important is the provision that the dividends paid form such products to shareholders of such enterprises may also be exempted from tax as long as the shareholders are residents of a CARICOM country.

A collective agreement exists between the MDC's and the LDC's to allow dividends earned in one MDC country to be transferred to an LDC to be exempt from taxation in the recipients's country of residence.

Where, however, the shareholder is not resident in a CARICOM country dividends will not be totally exempt from tax, but only from such tax in excess of what the recipient would normally pay in his country of residence.

Interest is not exempt form tax in the hands of the recipient.

#### (b) Compensatory Taxes

#### i. Carry forward of losses

If an approved enterprise makes a net loss on the production of the approved product, taking the total holiday period into account, the enterprise can carry forward such lossess up to five years after the expiry of the tax holiday, setting them off against profits made later on the approved products.

The net loss on the approved product over the tax holiday period is calculated by summing up all lossess made and substracting all profits made in the period.

#### (c) Export Allowances

Partial relief is granted to enterprises from the income tax chargeable on the profits earned from exports. This provision becomes operative after an enterprise's tax holiday period has expired.

The greater the share of an enterprise's profit which is delivered from exports outside the ECCM (sales to other CARICOM members, except Barbados qualify for allowance of the product for which export allowance is given, the greater the relief afforded.

The following table gives the extent of maximum relief in terms of credit tax chargeable on the share of profits made from export sales outside the Common Market's area.

MAXIMUM EXPORT ALLOVANCES GRANTED


Share of profits from exports to third countries in total profits of approved product $\frac{2}{2}$	Maximum income tax relief of tax chargeable on the approved product (%)		
10 to less than 21 percent	25		
21 to less than 41 percent	35		
41 to less than 61 percent	. 45		
61 percent or more	50		

A country is not permitted to grant this relief to an enterprise in respect of a traditional export product of that country. This export allowance should normally be given only for products to be exported outside of the Common Market. This provision was designed to encourage enterprises to increase the share of exports sales in their total sales and is intended in particular to promote the export of manufactures.

The export allowance will be granted to authorized enterprises, provided that:

- the enterprise has been enjoying such benefits only for the first five years after the expiry of the tax holiday or customs rebate period.
- the enterprise has not been granted any tax holiday or customs duty rebate only for the first five years of the life of the harmonisation agreement (effective since 1 February 1974).

<sup>2/</sup> As a general rule, the share of exports on total sales is taken as the share of profits made.

#### 2.3.1.1. Direct Tariff Incentives

More specifically, benefits available to investors include:

- Full exemption from: income tax liability, liability to pay customs and consumption duty on imported equipment and machinery, liability to pay customs duty on raw materials, These exemptions are available for varying periods depending on the level of the local value added.
- Carry forward of losses incurred during the tax holiday for a period of six years after the expiry of the holiday.
- Granting of partial relief from the income tax on profits related to export performances by industries not approved for benefits previously mentioned, or whose period of enjoyment of these benefits have expired.

There is also a special export incentive scheme for all companies under which profits derived from export outside of the Caribbean Common Market are eligible for perpetual income tax relief of levels ranging from 25% to 50% of chargeable tax, depending upon the ratio between profits derived from such exports and total profits.

Another important incentive relates to the availability of factory space. Under the factory building programme, factory space is made available at economic rates of rental. There are a number of factories immediately available for rental. Naturally, specialised units would have to be constructed.

In the non-industrial sectors, incentives are also offered including:

- Relief from income tax for a certain number of years from production date. In the hotel industry, the period is fifteen years, while investors engaged in the growing of agricultural crops will be totally exempt from the payment of income tax. Enterprises engaged in other agricultural activities will also be eligible for income tax exemption for a limited period.

- No tax depreciation to be deducted during the period of tax relief.
- Carry forward of losses in the period of relief for six years after the end of that period.
- Duty-free importation into the island of material used for constructing and equipping the operation.
- Reduced wharfage rates on non-traditional exports.

### 2.3.1.2. Direct Credit Incentives

The Export Development Fund Jamaica Limited (EDF) is a revolving hard currency foreign exchange fund set up in 1979 to facilitate the importation of raw materials, parts and components by Jamaican firms for incorporation into export products. Also, for capital equipment for the expansion of the exporting industry.

The Jamaica Export Credit Insurance Corporation provides the following services, export credit financing, pre-shipment financing; Export Credit Insurance Banker's Export Guarantee; Export Development Fund and also lines of credit for importers involved in export development.

#### 2.3.1.3. Certificates

Customs tariff preferential treatment of exports to CARICOM members requires certification of origin (see annex I, section 1 (a) where specimen is provided.

The Lome Convention also requires certification of origin for exports from ACP states into the EEC (see annex 2, section 5). Same is required by the United States under the Generalized System of Preferences (GSP).

No tax refund certificate or tax compensation certificates are given:

#### 2.3.2. Indirect Incentives

In addition to the depreciation allowance to which enterprises are normally entitled, there are other allowances given to approved enterprises on the expiry of the tax holiday.

#### (a) Initial allowance

An initial allowance not exceeding 20 percent of any plant, equipment and machinery capital expenditures, incurred after the tax holiday can be extended by increasing the measure of value added through a weight or bonus that measures the use of local labour (see annex I, section 2 (f) for measure of this bonus).

#### 2.3.3. Free Zones

The kingston Export Free Zone allows commercial and manufacturing activities to take place free of import licensing, customs duties, and quantitative restrictions. An investor in the free zone may operate a manufacturing plant, warehouse, assembly for packaging facility and re-distribution centre. Industrial concerns using the free-trade zone complex, receives a host of incentives made available by the Government. For industrial activities a 100% tax holiday on profit for a ten-year period and qualify for 50% tax relief on profit thereafter. For commercial activities there is total exemption form income tax export sales.

Further these companies operating the Free Zone are not subject to the payment of import duty on raw materials, machinery and equipment; are not subject to import licensing or quantitative restrictions; and if foreign based they are exempt from exchange control and work permit fees for foreign personnel.

Another attractive incentive is that a cash subsidy of US\$10 per week is paid for any trainee employed in the garment industry for a six-month period.

## 3. Multilateral Agreements and Integration Schemes

## 3.1. Bilateral

Externally, Jamaica also benefits from a number of bi-lateral trading agreements which guarantee Jamaican goods preferential access to the U.S.A, Canada and Japan. There is also legislation enacted by the U.S Government which act as incentive for American business to have offshore assembly operations.

In addition, the proposed Caribbean Basin Initiative would grant duty-free access to the Untied States of virtually all Jamaican-made products.

### 3.2. Multilateral

Jamaica has signed multilateral agreeements with a number of economic groups. It is a signatory of the Second Lomé Convention and a contracting party to the GATT. Jamaica is a member of the Commonwealth of Nations.

### 3.3. Integration Schemes

Jamaica is a founding member of the CARICOM (See Annex I), and has joined the Latin American Economic System (SELA)  $\frac{2}{}$ .

#### 4. AGENCIES AND INSTITUTIONS INVOLVED IN FOREIGN TRADE

Jamaica State Trading Corporation

Hotel Inter-Continental - King St.

P.Q. Box 47

Kingston

Jamaica National Export Corp.

8 Waterloo Rd.

Kingston 10

Jamaica National Investment Promotion Ltd.

15 Oxford St.

Kingston 5

Jamaica Industrial Development Corp.

4 Winchester Rd.

Kingston 10

Ministry of Marketing and Commerce

Kingston

National Development Agency

Kingston

Trade Administator

Ministry of Industry and Commerce

Kingston

The Latin American Economic System (SELA) was created in 1975 as an effort to form a common front for solving key economic trade and investment problems of Latin American member countries vis-à-vis other regions, blocks and integration systems.

Central Bank of Jamaica

Kingston

Department of Customs and Excise

Kingston

Jamaica Bureau of Standards

c/o Ministry of Industry and Commerce

Kingston

Jamaica Export Credit Insurance Corp.

Bank of Jamaica Bldg. - 10th. floor

Methersole Place - P.O. Box 3

Kingston

#### 5. NATIONAL AND INTERNATIONAL FAIRS

Jamaica participates in international trade fairs but does not have established national fairs.

#### 6. CHAMBERS AND ASSOCIATIONS OF COMMERCE

The Jamaica Chamber of ommerce

7 East Parade

Kingston

Private Sector Organisation of Jamaica

14 Hope Rd.

Kingston 10

Jamaica Manufacturers Association

85 A Duke St.

Kingston